

April 17, 2013

#### THE DISCLOSURE DEPARTMENT

3<sup>rd</sup> Floor, Philippine Stock Exchange Plaza Ayala Triangle, Ayala Avenue Makati City

Attention: MS.JANET A. ENCARNACION

Head, Disclosure Department

Gentlemen:

Please find the SEC Form 17Q of BDO Leasing and Finance, Inc.(BDOLF) for the quarter ending March 31, 2013.

Thank you very much.

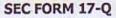
RODOLFO M. CARLOS JR.

Compliance Officer

# **COVER SHEET**

		0 9 7 8 6 9
	S	E.C. Registration Number
BDO LEASING	ANDFINAN	CE, INC.
		C E , I N C .
A N D S U B S I D I	ARY	
	( Company's Full Name )	
BDO LEASING	CENTRE, CO	RINTHIAN
GARDENS ORT	I G A S A V E . Q	. C . M . M .
/ D	N 0 - 10 / T - 10	
( Business Add	ress: No. Street City / Town / Pro	ovinces
GEORGIANA A. GAMBOA		840-7000 loc 65158
Contact Person	C	ompany Telephone Number
1 2 3 1	SEC FORM 17-Q	any day in April of every
Month Day	FORM TYPE	year as determined by the BOD
Fiscal Year		Annual Meeting
Soci	n/a ondary License Type, If Applicable	
360	midary License Type, if Applicable	
CFD		
Dept. Requiring this Doc	Am	ended Articles Number / Sec.
	Total Am	ount of Borrowings
1,193	12,177,008,333.4	
Total No. of Stockholders	Domestic	Foreign
To be accon	plished by SEC Personnel conce	rned
File Number	LCU	
The Number	200	
Document I.D.	Cashier	
STAMPS		

### SECURITIES AND EXCHANGE COMMISSION





QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

		4	
1.	For the quarterly period ended	March 31, 2013	V
2.	Commission identification number	097869	
3.	BIR Tax Identification No.	000-486-050-000	
4.	Exact name of issuer as specified in	n its charter BDO LEASING & FIN	ANCE, INC.
5.	Province, country or other jurisdicti	on of incorporation or organization	<u>Philippines</u>
6.	Industry Classification Code:	(SEC Use Only)	
	BDO Leasing Centre, Corinthia	n Gardens, Ortigas Ave., Q. C.	1100
7.	Address of issuer's principal office		Postai Code
8.	Issuer's telephone number, includir	ng area code 632/635-6416, 63	5-5817, 840-7000

9. Former name, former address and former fiscal year, if changed since last report N/A

 Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA N/A

Title of each Class

Number of shares of common stock outstanding and amount of debt outstanding

Common Stock, P1.00 par value

2,162,475,312 / P 12,177,088,333.49

11. Are any or all of the securities listed on a Stock Exchange?

Yes [X] No []

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Philippine Stock Exchange, Inc.

Common stock

#### 12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a) – 1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [X] No []

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [X] No []

#### PART I--FINANCIAL INFORMATION

#### **Item 1. FINANCIAL STATEMENTS**

The financial statements of BDO Leasing & Finance, Inc. and Subsidiary are prepared and presented in accordance with Philippine Financial Reporting Framework.

The accounting policies and methods of computation used in the audited financial statements as of and for the year ended December 31, 2012 were consistently applied in the interim financial reports.

#### Adoption of New Interpretations, Revisions and Amendments to PFRS

There are new PFRS, revisions, amendments, annual improvements and interpretations to existing standards that are effective for periods subsequent to 2012. Management has initially determined the following pronouncement, which the Company will apply in accordance with their transitional provisions, to be relevant to its financial statements.

**PFRS 9**, *Financial Instruments* (effective from January 1, 2015). PAS 39 will be replaced by PFRS 9 in its entirety which is being issued in phases. The main phases are (with a separate project dealing with derecognition):

Phase 1: Classification and Measurement

Phase 2: Impairment Methodology

Phase 3: Hedge Accounting

To date, the chapters dealing with recognition, classification, measurement and derecognition of financial assets and liabilities have been issued. These chapters are effective for annual periods beginning January 1, 2015. Other chapters dealing with impairment methodology and hedge accounting are still being developed. Management conducted a study on the impact of an early adoption of PFRS 9 on our financial statements. Our assessment was based on the Company's Audited Financial data as of December 31, 2012. The Company also conducted evaluation on the possible financial impact of PFRS 9. The Group does not expect to implement and adopt PFRS 9 until its effective date or until all chapters of this new standard have been published.

# BDO LEASING & FINANCE, INC. AND SUBSIDIARY (A Subsidiary of BDO Unibank, Inc.) BALANCE SHEETS

In Millions		(Audited)	
	March 31	December 31,	March 31,
	2013	2012	2012
ASSETS			
Cash and Cash Equivalents	65.9	69.4	104.0
Available-for-Sale Investments	2,016.2	2,022.0	2,004.1
Loans & Other Receivables - net			
Finance Lease Receivables	7740 5	7,279.0	5,421.9
Finance lease receivables	7,748.5 3,257.3	3,128.8	2,502.2
Residual value of leased assets Unearned lease income	(928.9)	(919.5)	(712.7)
Unlearned lease income	10,076.9	9,488.3	7,211.4
Laura and Baraha blas Financed			
Loans and Receivables Financed  Loans and receivables financed	7,034.3	8,086.4	8,792.5
Unearned finance income	(151.0)	(168.2)	(226.0)
Clients' Equity	(28.5)	(35.3)	(46.9
Citation Equity	6,854.8	7,882.9	8,519.6
011 - 0 - 1 - 1 -			
Other Receivables Accounts Receivable	20.4	12.3	23.6
Sales Contract Receivable	15.0	16.5	26.4
Dividends Receivable	37.4	51.4	59.5
Accrued Interest Receivable	73.4	102.9	86.7
Accrued Rental Receivable	0.4	2.2	
The sea Hereal Heceffabre	146.6	185.3	196.1
Allowance for loan losses	(333.5)	(308.5)	(306.7)
Allowance for losses - misc. receivables	(3.0)	(3.0)	(3.0
Allowance for 1000co Hillori Feccifories	(336.5)	(311.5)	(309.7
li Alexander	16,741.8	17,245.0	15,617.4
Property, Plant and Equipment - net	861.8	643.7	513.9
Investment Properties - net	380.2	379.5	455.0
Other Assets - net	436.2	375.9	208.2
	20,502.1	20,735.5	18,902.7
LIABILITIES AND STOCKHOLDERS' EQUITY			
Bills Payable	12,177.0	12,697.0	11,636.3
Accounts Payable, Accrued Interest and Other	22450		***
Liabilities	284.6	233.0	298.3
Lease Deposits	3,297.6	3,171.2	2,550.0
	15,759.2	16,101.2	14,484.7
Stockholders' Equity	2,225.2	2,225.2	2,225.2
Capital Stock	571.1	571.1	571.1
Additional Paid-in Capital Retained Earnings	1,993.1	1,878.7	1,680.1
Unrealized gain/(loss) on available-for-sale invest	35.3	41.1	23.3
Treasury Stock	(81.8)	(81.8)	(81.8
	4,742.9	4,634.3	4,418.0
	20,502.1	20,735.5	18,902.7

# BDO LEASING & FINANCE, INC. AND SUBSIDIARY (A Subsidiary of BDO Unibank, Inc.) STATEMENTS OF INCOME In Millions

For the three months ended	March 31	March 31,
	2013	2012
INCOME		
Interest and discounts	334.9	303.6
Rent	64.2	51.2
Service fees & other income	72.2	60.3
	471.3	415.1
EXPENSES		
Interest and financing charges	116.3	108.0
Occupancy and equipment-related expenses	71.7	59.6
Compensation and fringe benefits	44.6	38.3
Taxes and licenses	39.1	32.7
Provision for impairment and credit losses	25.0	25.0
Litigation/assets acquired expenses	5.2	8.4
Management & Other Fees	5.1	4.9
Entertainment, Amusement and Recreation	4.9	3.9
Traveling & transportation expenses	3.9	3.4
Postage, Telephone & Telegraph	2.4	1.7
Information & Technology expenses	0.1	
Others -	5.4	9.4
A	323.7	295.3
INCOME BEFORE INCOME TAX	147.6	119.8
PROVISION FOR INCOME TAX	32.9	24.0
NET INCOME	114.7	95.8
OTHER COMPREHENSIVE INCOME Unrealized Fair Value Gain/(Loss) on AFS-net	(5.8)	(38.7
TOTAL COMPREHENSIVE INCOME/(LOSS)	108.9	57.1
BASIC EARNINGS PER SHARE**	0.05	0.04
DILUTED EARNINGS PER SHARE**	0.05	0.04

# BDO LEASING AND FINANCE, INC. AND SUBSIDIARY (A Subsidiary of BDO Unibank, Inc.) STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

# In Millions

For the three months ended		
March 31 2013	March 31 2012	
2,225.2	2,225.2	
(81.8)	(81.8)	
571.1	571.1	
1,878.4	1,584.4	
114.7	95.8	
- Herita		
1,993.1	1,680.2	
35.3	23.3	
4,742.9	4,418.0	
	2,225.2 (81.8) 571.1 1,878.4 114.7 - 1,993.1	

# BDO LEASING AND FINANCE, INC. AND SUBSIDIARY (A Subsidiary of BDO Unibank, Inc.) STATEMENTS OF CASH FLOWS

For the three months ended

	MARCH 31	
	2013	2012
CACH FLOWS FROM ORFOATING ACTIVITIES		
CASH FLOWS FROM OPERATING ACTIVITIES	147,638,403	119,804,637
Income before income tax	147,030,703	115,004,037
Adjustments to reconcile income before income tax		
to net cash used in operations:	25,000,000	25,000,000
Provision for probable losses Depreciation and amortization	64,988,607	51,634,041
10 S (# 6.0 E) D (# 10 C) E (# 10	(11,823,035)	(850,277)
Loss/(Gain) on Sale of property and equipment	CC #1000 # 06 74 CA	(10,550,229)
Loss/(gain) on sale of investment properties	(617,790)	(10,550,225,
Changes in operating assets and liabilities:		
Decrease (increase) in the amounts of:		
Finance lease receivables and loans	420 450 000	/1 NET 720 2771
and receivables financed	439,459,080	(1,063,238,327)
Other assets	(27,799,163)	(9,691,777)
Increase (decrease) in the amounts of:	2 575 505	2 200 211
Accounts payable and other liabilities	3,576,595	3,389,211
Deposits on finance leases	126,399,618	124,117,573
Net cash provided by (used in) operations	766,822,314 (13,774,117)	(760,385,149) (21,585)
Income taxes paid  Net cash provided by (used in) operating activities	753,048,197	(760,406,734)
Net cash provided by (used in) operating activities	755,010,157	(700,100,731)
CASH FLOWS FROM INVESTING ACTIVITIES		
Net disposal (acquisition) of investment properties	(2,684,635)	(18,302,894)
Net acquisitions of available for sale investment	(2)00 1/000/	()
Net acquisitions of property and equipment	(262,250,683)	(50,009,144)
Net cash used in investing activities	(264,935,318)	(68,312,039)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net availments of bills payable	(491,358,264)	1,061,290,047
Cash dividends paid		(216,247,531)
Acquisition of Treasury Stocks		
Net cash provided by (used in) financing activities	(491,358,264)	845,042,516
NET THORESON (DECREACE) THE CACH AND CACH		
NET INCREASE (DECREASE) IN CASH AND CASH	(2.245.205)	16 222 742
EQUIVALENTS	(3,245,385)	16,323,743
CASH AND CASH EQUIVALENTS AT		
BEGINNING OF YEAR	69,192,632	87,720,152
	20,000	
CASH AND CASH EQUIVALENTS AT		
END OF THE QUARTER	65,947,247	104,043,895

# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### March 2013 Compared to March 2012

The company registered a net income of P114.7 million for the quarter ending March 2013 as compared to P95.8 million for the same period in 2012.

Gross revenues for the 1<sup>st</sup> Quarter of 2013 amounted P471.3 million, an increase by 13.54% from P415.1 million last year. This was primarily due to a 5.75% increase in lease portfolio bookings and fee income generated from some loan transactions.

Interest and financing charges for March 2013 amounted to P116.3 million, consisting of financing charges on borrowings of P115.21 million and interest expense on leased deposits of P1.05 million. Financing charges on borrowings increased by P8.60 million versus March 2012's P106.60 million mainly due to the increase in Bills Payable from P11.636 billion in March 2012 to P12.177 billion in March 2013, to fund the growth in portfolio levels. The increased level of bills payable also resulted in higher taxes & licenses of P39.07 million, of which P18.62 million is attributable to related documentary stamp taxes.

There is no movement on provisioning from last year to this year.

Occupancy and equipment related expenses as of March 2013 amounted to P71.7 million, an increase of P12.10 million from 2012's P59.60 million. The 20.30% increase is attributable to the net impact of P15.86 million increase in the depreciation on leased assets of BDORI from several new booking accounts for the first quarter of 2013 compared to same period last year and decline by P2.3M on depreciation expense due to sold chattel assets in 2012.

Litigation/assets acquired expenses decreased to P5.2 million in 2013 from 2012's P8.4 million primarily due to a P3.7M bidding fee related to the sale of a mortgaged property in 2012.

There is no material increase in Management and other fees which has 3.56% from last year P4.9 million to P5.1 million this year.

Other expenses showed a net decrease of 42.55% from P9.4 million in 2012 to P5.4 million in 2013. This is mainly resulting from a P5.0 million decrease in fair value loss on residual value of leased equipment from new bookings of last year.

Total assets increased by P1.599 billion from March 2012's P18.903 billion to P20.502 billion as of March 2013, mainly due to the increase in net loans and other receivables by P1.124 billion, from last year's P15.617 billion to P16.742 billion this year. The Company's net lease portfolio went up by P3.082 billion while net non-lease portfolio decrease by P1.665 billion. Property, Plant and Equipment-net increased to P861.8 million from P513.9 million in 2012 as a result of increase in net leased assets of BDO Rental. Cash & cash equivalents went down to P65.9 million from P104.0 million in 2012. Investment properties-net went down to P380.2 million in March 2013 from P455.0 million, same period last year. The 16.44% decline in net investment property is mainly brought about by the sale of repossessed real estate mortgage property from

April 2012 to March 2013. Available-for-sale investments, went up from a total of P2.004 billion in March 2012 to P2.016 billion for the same period in 2013. Other Assets increased by 227.96 million from last year's 208.2 million to this year's 436.2 million due to booking of various ROPA-chattel, increase of Prepaid VAT and set up of Prepaid Interest on Bills Payable.

Bills Payable increased by P540.71 million from P11.636 billion to P12.177 billion in 2013 primarily to finance business growth and increasing volume of portfolio.

Accounts Payable, accrued expenses and other liabilities decreased by P13.71 million mainly due to decreased miscellaneous liabilities in 2013 from RMU accounts.

Lease deposits went up from P2.550 billion in 2012 to P3.298 billion in 2013.

Stockholders' equity stood at P4.742 billion as of March 2013.

The Company's five (5) key performance indicators are the following:

	March 2013	March 2012
Current Ratio	0.55:1	0.40:1
Quick asset ratio	0.53:1	0.39:1
Debt to Equity Ratio	3.32:1	3.37:1
Net Profit Margin	24.34%	23.08%
Return on Equity	10.01%	8.67%

#### Formulas used:

Current ratio = Current Assets over Current Liabilities
Ouick assets ratio = Quick assets over Current Liabilities

Debt to equity = Total Liabilities over Total Stockholders' Equity

Net profit margin = Net income over Gross Revenues

Return on ave. equity = Annualized Net income over Ave. Stockholders' Equity

#### Related Party Transactions

(Amounts in Millions of Philippine Pesos)

In the ordinary course of business, the Group enters into transactions with BDO Unibank and other affiliates. Under the Group's policy, these transactions are made substantially on the same terms as with other individuals and businesses of comparable risks.

The Group's and Parent Company's related parties include BDO Unibank and affiliates as described below.

The summary of the Group's significant transactions with its related parties in March 31,2013, December 31, 2012 and March 31, 2012 are as follows:

	Amount of Transaction			
Related Party Category	Note	March 31, 2013	December 31, 2012	March 31, 2012
Ultimate Parent Company (BDO Unibank)				
Interest expense on Bills Payable	(b)	55.2	98.3	18.9
Rent Expense	(d)	2.7	11.0	2.8
Management fees	(e)	0.6	2.4	

		g Balance		
Related Party Category	Note	March 31, 2013	December 31, 2012	March 31, 2012
Parent Company (BDO Unibank)				
Bills Payable	(b)	5,974.2	6,731.7	1,975.4
Subsidiary (BDO Rental) Loans Receivable		,		15.9
Key Management Personnel				
Advances employees	(h)	1.5	1.6	

- A) The Group maintains savings and demand deposit accounts with BDO Unibank. As of March 31, 2013, December 31, 2012 and March 31, 2012, savings and demand deposit accounts maintained with BDO Unibank are included under Cash and Cash Equivalents account in the statements of financial position. Interest income earned on deposits in March 31, 2013, December 31, 2012 and March 31, 2012 is included under Interest and Discounts as part of Revenues in the statements of comprehensive income.
- B) The Group obtains short-term, unsecured borrowings from BDO Unibank. The amount outstanding from borrowings as of March 31, 2013, December 31, 2012 and March 31, 2012 is presented under Bills Payable account in the statements of financial position. Interest expense incurred on these bills payable in March 31, 2013, December 31, 2012 and March 31, 2012 is included under Interest and financing charges account as part of Operating Costs and Expenses account in the statements of comprehensive income. Also, the Parent Company grants short-term, unsecured loans to BDO Rental. There is no outstanding balance arising from this transaction as of March 31, 2013 and December 31, 2012. Total interest income earned by the Parent Company on these loans in March 31, 2012 is included under Interest and Discounts as part of Revenues in the statements of comprehensive income.
- C) On January 4, 2010, the Parent Company and BDO Rental entered into a Service Agreement whereby BDO Rental will handle the collection of certain factored receivables of the Parent Company, for a fee as agreed by the Parent Company and the sellers of the factored receivables. Under the Service Agreement, BDO Rental shall perform the monitoring of the payment due dates of the factored receivables, remit to the Parent Company all collections made and send monthly statement of accounts to customers. The related expense charged to the Parent Company based on the Service Agreement is included under Other Operating Costs and Expenses in the Parent Company's statements of comprehensive income. There are no outstanding intercompany payable and receivable from this transaction as of March 31, 2013, December 31, 2012 and March 31, 2012
- D) The Parent Company leases its head office premises and certain branch offices from BDO Unibank for terms ranging from one to five years, renewable for such period and under such terms and conditions as may be agreed upon with the Parent Company and BDO Unibank. Related rent expense incurred in March 31, 2013, December 31, 2012 and March 31, 2012 is presented as part of Occupancy and equipment-related expenses under Operating Costs and Expenses account in the statements of comprehensive income. On the other hand, the Parent Company charges BDO Rental for the spaces that the latter occupies in the head office premises. Rent charged to BDO Rental in 2012 and 2011 is presented as part of Other Income in the statements of comprehensive income. There are no outstanding receivable and payable on these transactions as of the end of March 31, 2013, December 31, 2012 and March 31, 2012.
- E) In 2012, the Parent Company entered into a service level agreement with BDO Unibank wherein BDO Unibank will charge the Parent Company for certain management services that the former provides to the latter. Management fees paid by the Parent Company to BDO Unibank is shown as part of Other Operating Costs and Expenses in the 2012 statement of comprehensive income. Also, the Parent Company charges BDO Rental for the management services it renders to BDO Rental. This is presented as part of Other Income in the 2012 statement of comprehensive income of the Parent Company. There are no outstanding receivable and payable on these transactions as of the end of 2013.

- F) The Parent Company engaged the services of BDO Capital and Investment Corporation (BDO Capital), a wholly owned subsidiary of BDO Unibank for underwriting services related to the Parent Company's issuance of bills payable in 2013. Professional fees paid by the Parent Company to BDO Capital related to this transaction is included as part of Other Operating Costs and Expenses in the March 2013 and 2012 statement of comprehensive income. There is no outstanding payable related on this transaction as of the end of 2013.
- G) The Group also granted cash advances to an officer in 2012

#### Commitments and Contingencies

In the ordinary course of business, the company may incur contingent liabilities and commitments such as guarantees and pending litigation arising from normal business transactions which are not shown in the accompanying financial statements. Management does not anticipate significant losses from these commitments and contingencies that would adversely affect the company's operations.

#### Economic Events

Management is continuously evaluating the current business climate and the impact of the economic events on the present operations of the company. As the need arises, the company will recognize related effects in the ensuing financial statements.

#### Risk Factors

We assessed the financial risk exposure of the company and subsidiaries particularly on currency, interest, credit, market and liquidity risks. There were no changes that would materially affect the financial condition and results of operation of the company.

Risk Management of the company's credit risks, market risks, liquidity risks, and operational risks is an essential part of the Company's organizational structure and philosophy. The risk management process is essentially a top-down process that emanates from the Board of Directors. The Board approves the overall institutional tolerance for risk, including risk policies and risk Philosophy of the Company.

#### Plans for the Next Quarter

- We will continue to extensively market our products, especially thru BDO Leasing & Finance's branches. Also, use of the extensive branch network BDO Unibank, Inc. will be pursued to boost referrals and ultimately our business volumes.
- We will develop equipment vendor/supplier tie-ups to expand market presence and clientèle base.
- We will expand and optimize our sources of funds to match our asset growth and help manage our funding costs.
- Control over operating expenses shall also be continuously pursued to ensure that these remain at a level which is compatible with the level of volume bookings.
- We will continue to pursue process improvements through various initiatives in order to improve our services to our various stakeholders.
- We aggressively tap the existing corporate accounts of BDO Institutional Banking Group for possible lease requirements.

PART II--OTHER INFORMATION

Nothing to report.

# Explanation for each information where disclosure of such is not applicable in our interim financial statements

#### **ITEM 1-7**

Explanatory comments about the seasonality or cyclicality of interim operations;

The Company is not affected by seasonality or cyclicality factors when it comes to interim financial reporting since there are no products or services that are seasonal.

C. The nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidents.

#### None.

D. The nature and amount of changes in estimates of amounts reported in prior interim periods of the current financia! year or changes in estimates of amounts reported in prior financial years, if those changes have a material effect in the current interim period.

#### None.

E. Issuances, repurchases, repayments of debt and equity securities;

For the first quarter of 2013, the Company has issued bills payable amounting to P9,638.1M and made total payments on its bills payable amounting to P10,148.6M.

F. Dividends paid ( aggregate or per share ) separately for ordinary shares and other shares.

On April 18, 2012, the BOD approved the declaration of cash dividends at P0.05 per share, amounting P108.1 million. The April 2012 dividends were declared in favor of stockholders of record as of May 31, 2012 and said dividends were paid subsequently on June 27, 2012. There is no Dividends declaration and payment for the first quarter of 2013.

There are no dividends paid on other shares as the Company has only common shares as outstanding stocks as of May 31, 2012, the dividends' date of record.

G. Segment revenue and segment result for business segments or geographical segments.

Please see attached.

B. Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;

Not applicable. There are no events that will trigger direct or contingent financial obligation that is material to the company.

C. All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

Not applicable. There are no material off-balance sheet transactions, arrangements, obligations and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

D. Any material commitments for capital expenditure, the general purpose of such commitments and the expected sources of funds for such expenditures.

Not applicable - There were no material commitments for capital expenditure.

E. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales / revenues / income from continuing operations.

Not applicable — There were no known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales / revenues / income from continuing operations.

F. Any significant elements of income or loss that did not arise from the issuer's continuing operations.

Not applicable - There were no significant elements of income or loss that would have surfaced in the company's continuing operations.

 Any seasonal aspects that had a material effect on the financial condition or results of operations.

Not applicable. There are no seasonal aspects that has a material effect on the financial condition or results of operations. B. Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;

Not applicable. There are no events that will trigger direct or contingent financial obligation that is material to the company.

C. All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

Not applicable. There are no material off-balance sheet transactions, arrangements, obligations and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

D. Any material commitments for capital expenditure, the general purpose of such commitments and the expected sources of funds for such expenditures.

Not applicable - There were no material commitments for capital expenditure.

E. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales / revenues / income from continuing operations.

Not applicable — There were no known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales / revenues / income from continuing operations.

F. Any significant elements of income or loss that did not arise from the issuer's continuing operations.

Not applicable — There were no significant elements of income or loss that would have surfaced in the company's continuing operations.

H. Any seasonal aspects that had a material effect on the financial condition or results of operations.

Not applicable. There are no seasonal aspects that has a material effect on the financial condition or results of operations.

# BDO LEASING & FINANCE, INC. AND SUBSIDIARY SEGMENT INFORMATION

For the three months ended March 31, 2013 (in millions)

	Leasing	Financing	Others	Total
Gross income	214.5	183.2	73.7	471.4
Segment revenues	214.5	183.2	73.7	471.4
Segment expenses	147.3	125.8	50.6	323.7
Segment results	67.2	57.4	23.1	147.6
Income tax expense				32.9
Net Income			_	114.7
Segment assets - net	10,366.0	6,696.2		17,962.1
Unallocated assets			-	3,439.9
Total Assets			_	20,502.0
Segment liabilities Unallocated liabilities	9,339.7	6,134.9		15,474.6 284.6
Total Liabilities				15,759.2

Segment expenses are allocated on the basis of gross income.

Net segment assets are comprised of the following:

Leasing	Financing
7,748.5	7,034.3
463.9	
3,257.3	
11,469.7	7,034.3
(928.9)	(151.0)
(174.8)	(158.7)
	(28.5)
10,366.0	6,696.2
	7,748.5 463.9 3,257.3 11,469.7 (928.9) (174.8)

Less, Allowance For Credit losses		Account  Factored Receivable Receivables Purchased Inst. Paper Purch./Fit/ Stock Fin. Amortized Commercial Loans ACL- Stock Rights Lease Contract Receivables Personal Loans Programs
333,451,381,19	18,040,073,696.75	Total 183,961,310.70 3,730,964.13 1,659,778,624.05 5,146,112,195,63 713,664.18 11,005,785,870.07 1,146.00
	979,142,829.07	1 Month 130,191,416.56 239,657,592.98 475,789.45 608,818.030.08
	1,316,729,291.47	Over 1 Mes to 3 Mes. 145,931,274.60 196,962,421.99 256,380,240.89 237,894.73 715,517,459.26
	1,553,124,859.55	Over 3 Mos to 6 Mos 115,868,086 67 377,373,049 98 1,059,883,772,89
	3,793,652,400.78	Over 6 Mos to 1 Yr. 1,128 499,765 24 656,629,191 14 2,008,524,441 40
	6,791,107,466.30	Over 1 Yr. to 3 Yrs. 81,665,681,36 1,660,104,402,48 5,049,337,382,44
	2,391,368,884.51	3 to 5 yrs. 1,016,361,637,89
	895,523,599.56	Over 5 Yrs
	319,424,365.53	Nan-Performing Leans 38,050,036 10 3,730,864 13 4,891,249 21 94,053,480.72 188,717,587.37 1,148.00

Finance Receivables - Net

17,706,622,315.56

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BDO Leasing and Finance, Inc. and Subsidiary Financial Ratios March 31, 2013 and 2012 (Amounts in Millions of Philippine Pesos)

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# II. Solvency ratios; debt-to-equity ratios

Solvency ratio

Total lia	Total liabilities		MICH
	bilities	Total lia	TOTAL PROPERTY

15,759.2

14,871.8

179.7	13,333.1	7,054.0	13,333.1	7,397.4	<u>2013</u>
147.4	13,066.1	5,048.5	13,066.1	5,228.6	2012
0.01		0.53		0.55	2013
0.01		0.39		0.40	2012

	Net	/. Prof		Inter	V. Inte.		Asse	II. Asse		Debt
Net Profit Interest income + Other operating income	Net profit margin	V. Profitability ratios	Earnings before interest and taxes Interest expense	Interest coverage ratio	IV. Interest coverage ratio	Total assets Total equity	Asset-to-equity ratio	III. Asset-to-equity ratio	Total liabilities Total equity	Debt-to-equity ratio
114.7 471.4			263.9 116.3			20,502.1 4,742.9			15,759.2 4,742.9	2013
9 <u>5.8</u> 415.1			226.4 106.6			18,902.7 4,418.0			14,871.8 4,418.0	2012
24.34%			2.27			4.32			3.32	2013
23,08%			2.12			4.28			3.37	2012

Total loans and other receivables  Total assets	Total real estate investments to Assets  Total investment properties  Total assets	Net profit Average assets VI. Others	Return on equity  Net profit  Average equity  Return on assets
16,741.8 20,502.1	380 <u>.2</u> 20,502.1	19,702.4	2013 114.7 4,580.5
15,617.4 17,849.3	455.0 18,902.7	95. <u>8</u> 18,902.7	<u>2012</u> 95.8 4,418.0
81.66%	1.85%	2.33%	2013 10.02%
87.50%	0.02	2.03%	2012 8.67%

#### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report (March 2013 SEC Form 17-Q Report) to be signed on its behalf by the undersigned thereunto duly authorized.

**BDO LEASING & FINANCE, INC.** 

GEORGIANA A. GAMBOA

/ President

ROSALISA K. ALINDAHAO

VICE PRESIDENT/COMPTROLER |

April 16, 2013 Date