

BDO PESO BALANCED FUND



KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT

Month Ended March 28, 2018

FUND FACTS

Classification: Balanced Fund	Net Asset Value per Unit (NAVPU): PHP3,419.0284
Launch Date: July 3, 2003	Total Fund NAV: PHP3.109 Billion
Minimum Investment: PHP10,000.00	Dealing Period: Up to 2:30pm of any banking day
Minimum Additional Investment / Maintaining Participation: PHP10,000.00	Redemption Settlement: Four (4) banking days after the notice of redemption is received
Minimum Holding Period: 30 calendar days	Early Redemption Fee: 0.50% of Original Participation Amount

FEES*

Trustee Fees: <u>0.0861%</u>	Custodianship Fees: <u>0.0005%</u>	External Auditor Fees: <u>0.0005%</u>	Other Fees: <u>0.0000%</u>
BDO Trust and Investments Group	Standard Chartered Bank, PDC	Punongbayan & Araullo	None

*As a percentage of average daily NAV for the month valued at PHP 3.152 Billion.

INVESTMENT OBJECTIVE AND STRATEGY

The Fund aims to achieve capital appreciation by investing in a portfolio of equity securities and short to long term fixed-income securities. The allocation for equity securities shall be between 40% to 60% of the portfolio or any allocation range that may be prescribed by the Trust Officers Association of the Philippines (TOAP) in consultation with the regulatory authority/ies. The Fund's benchmark is 50% Philippine Stock Exchange Composite Index (PSEi) and 50% Markit iBoxx ALBI Philippines 1-5 (Domestic) Index (IBXXPH15).

CLIENT SUITABILITY

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

♦The BDO Peso Balanced Fund is primarily suitable for individual and corporate investors with balanced risk appetite and who are aware of the opportunity for high yields that portfolios with stock market investments may provide but are also knowledgeable of the possibility of capital losses that such investments may entail.

♦Participants/trustors are recommended to stay invested in the Fund for more than three (3) years.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are not comfortable with the accompanying risks.

Interest Rate Risk. This is the possibility for an investor to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.

Market/Price Risk. This is the possibility for an investor to experience losses due to changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.

Liquidity Risk. This is the possibility for an investor to experience losses due to the inability to sell or convert assets into cash immediately or in instances where conversion to cash is possible but at a loss.

Credit Risk/Default Risk. This is the possibility for an investor to experience losses due to a borrower's failure to pay the principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security, which the borrower issued.

Reinvestment Risk. This is the risk associated with the possibility of having lower returns or earnings when maturing funds or the interest earnings of funds are reinvested.

For the Fixed Income portfolio, the Fund employs a risk management policy based on modified duration. Modified duration measures the sensitivity of bond prices to interest rate movements. As interest rates rise, bond prices fall. The higher the duration, the more the NAVPU will fluctuate in relation to changes in interest rates. All the Fund's investment outlets undergo evaluation in accordance with the Trustee's Investment Policy Manual. Regulatory exposure limits are monitored on a regular basis. The Fund may also use financial derivative instruments solely for the purpose of hedging risk exposures.

♦THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC).
 ♦RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY.
 ♦WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT.
 ♦THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE.

BDO PESO BALANCED FUND

KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT (Page 2)

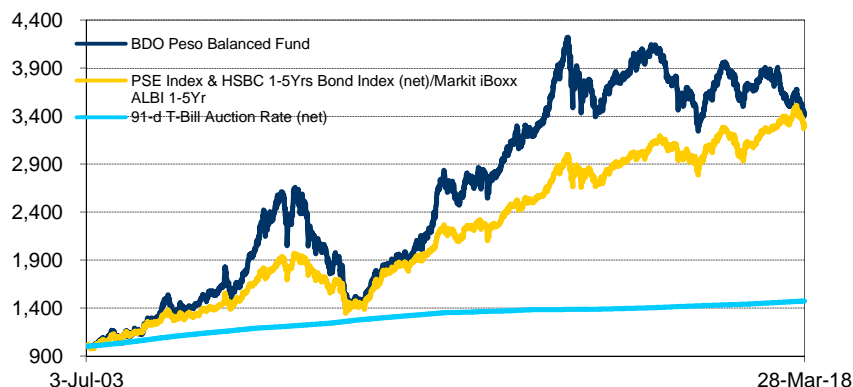
Month Ended March 28, 2018

FUND PERFORMANCE AND STATISTICS

As of March 28, 2018

(Purely for reference purposes and is not a guarantee of future results)

Fund's NAVPU vs Benchmark & Risk-Free Rate



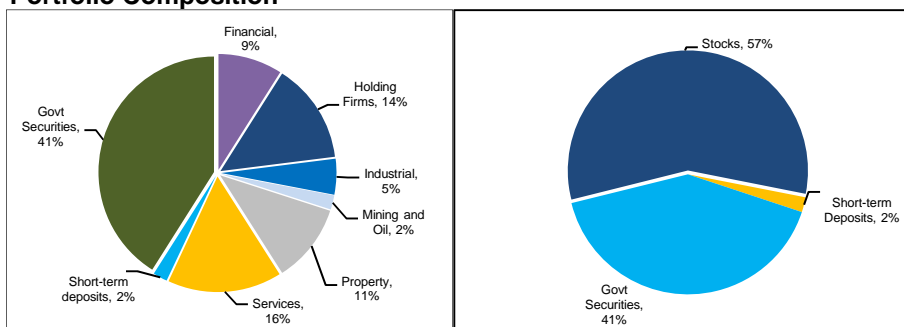
Cumulative Performance (%)

Period	1 mo	3 mos	6 mos	1 yr	3 yrs
BDO Peso Balanced Fund	-3.26%	-4.78%	-7.03%	-7.36%	-16.07%
Benchmark ^{1/2}	-2.72%	-3.23%	-0.94%	5.83%	4.38%

¹ The Fund's benchmark is 50% PSEi and 50% HSBC Local Currency Bond Index (HSLI) 1-5Yrs (net).

² The Fund's benchmark is 50% PSEi and 50% Markit iBoxx ALBI Philippines 1-5 (Domestic) Index (IBXXPH15) commencing April 29, 2016.

Portfolio Composition



NAVPU over the past 12 months	
Highest	PHP 3,907.9040
Lowest	PHP 3,393.3781

Statistics

Modified Duration (Fixed Income)	2.47
Volatility, Past 1 Year ³	8.45%
Sharpe Ratio ⁴	-1.11
Information Ratio ⁵	-2.23
Weighted Ave. Yield (net) ⁶	2.40%

³ Volatility measures the degree to which the Fund fluctuates vis-à-vis its average return over a period of time.

⁴ Sharpe Ratio is used to characterize how well the return of a Fund compensates the investor for the level of risk taken. The higher the number, the better.

⁵ Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

⁶ Net of taxes and trust fees

Top Ten Holdings⁷ (%)

Company Name	% of Portfolio
SM Investments	6.58%
SM Prime	5.17%
BDO Unibank	4.51%
Premium Leisure	4.12%
Ayala Land	4.24%

Equities

Issue	% of Portfolio
FXTN 11/22/2019 3.875%	8.97%
FXTN 8/20/2020 3.375%	6.32%
RTB 12/4/2022 4.625%	5.04%
FXTN 4/11/2020 4.25%	4.02%
FXTN 7/19/2019 4.75%	3.91%
Total	52.88%

⁷ The complete list of portfolio holdings is available upon request.

OTHER DISCLOSURES

RELATED PARTY TRANSACTIONS

The Fund has investments and trade transactions with BDO Unibank, Inc., its subsidiaries and related parties, as follows:

	Transaction	Market Value (Mln)
BDO Unibank, Inc.	Time Deposit Placement	4.70
	Investment in Common Shares	140.30
SM Group	SM Investments Corp. Investment in Common Shares	204.81
	Premium Leisure Corp. Investment in Common Shares	128.17
	SM Prime Holdings Investment in Common Shares	160.97

Investments in the said outlets were approved by the Trust Committee. Likewise, all related party transactions are conducted on an arm's length and best execution basis and within established limits.

OTHER DISCLOSURES**OUTLOOK AND STRATEGY**

The stock market further slid to negative territory in March, down 5.85% MoM to close at 7,979. It has already declined 12% from the all-time high of 9,058 in January 2018. Heavy foreign selling continued to dominate the market as most foreigners were selling index names. AC and BDO were down almost 11% MoM while DMC, AEV and JGS dropped by almost 13% MoM. AC was particularly weak among the index heavyweights as it shed 8% in a single day after Mitsubishi sold \$152M worth of shares at P934 per share. Rising inflation and the weak peso continued to play on the market's negative sentiment with inflation hitting 4.5% in February and the peso depreciating by 4.5% YTD. Recently, fears of a potential trade war between US and China have put more downward pressure on the market. Its implication to global trade is now a looming concern for investors. Given the headwinds, the PSEi is seen to trade in a narrow range between 7,800 and 8,100. Take advantage of sharp declines to pick up stocks with strong earnings visibility. Bank stocks are still in our radar. Inversely, bond yields were flat over the month following BSP's refusal to undertake rate hikes notwithstanding the US Fed raising rates on March 21, 2018. Fears of accelerating inflation and the expectation of more rate hikes in the US should keep bond yields at elevated levels.

INVESTMENT POLICY / PROSPECTIVE INVESTMENTS

The Fund may invest in exchange-listed equities and fixed income securities, deposits in the trustee's bank or in other banks, securities issued or guaranteed by the Philippine Government or the BSP and tradable securities issued by any supranational entity. Subject to BSP guidelines and the Trustee's Trust Committee approval, the Fund may also avail of financial derivative instruments solely for the purpose of hedging risk exposures, as well as invest in other tradable investment outlets/categories as may be deemed suitable for the Fund.

OTHER BASIC FUND FACTS

Trust Fee: 1.0% p.a.	Bloomberg Ticker: <BDOPBAL PM>
Initial NAVPU: PHP1,000.00	NAVPU Availability: Every trading day at 7:30 p.m.
<ul style="list-style-type: none"> • Available via the Easy Investment Plan (EIP), an investment build-up plan that enables investors to attain their financial goals and financial wellness through the twin habits of regularly saving and investing via selected BDO UITFs; subject to a non-completion fee of 0.50% of original participation amount. • The availability via the Easy Redemption Plan (ERP), a redemption facility that allows participants to partially, automatically and regularly receive regular cash pay-outs from their investments in units of participation in the Fund, has not been implemented yet. Participants will be notified once this feature is available. • The availability of Fund's Switching Feature, a feature which allows an existing Participant to request that his UITF units of participation be redeemed and the proceeds thereof reinvested in the units of participation of one or several BDO UITF/s (up to a maximum of five UITFs) with the same or longer settlement period and the same currency without the need to wait for the usual settlement period for redemptions, has not been implemented yet. Participants will be notified once this feature is available. • The results of the latest annual audit are available to all participants upon request via email (investments@bdo.com.ph) 	
• Distribution Channels: Head Office, Invest Online and Local BDO Branches	

OTHER PERFORMANCE INDICATORS

Period	Fund	Benchmark	Risk-Free Rate ⁸
Year to Date	-4.78%	-3.23%	0.47%
Five Years Ago	-13.59%	14.14%	6.52%
Since Inception	241.90%	229.53%	47.48%
CAGR ⁹ Since Inception	8.69%	8.42%	2.67%

⁸ Refers to 91-day T-Bill rates

⁹ Compounded Annual Growth Rate (CAGR) measures how fast an investment would have grown over time if it grew at a steady rate instead of actual varying rates.

OTHER DISCLOSURES**Best Performance (Past Five Years)**

Inclusive Dates 01/21/2016 - 08/10/2016	Biggest Gain 22.26%	No. of Days to Achieve 202 days
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Maximum Drawdown and Recovery in NAVPUs¹⁰ (Past Five Years)

Maximum Drawdown Period 05/22/2013 - 01/21/2016	Biggest Loss -23.14%	Recovery Period (days) not yet recovered
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¹⁰ *Maximum Drawdown is the maximum percentage loss that a fund incurs over a time period.*

Maximum Drawdown Period is the length of time the maximum drawdown occurs.

Recovery Period is the length of time taken by a fund to surmount its maximum drawdown.

BDO Unibank, Inc.-Trust and Investments Group is regulated by the Bangko Sentral ng Pilipinas (BSP). For any inquiries and complaints relating to our services and products you may 1) call 840-7000 locals 4265 / 4244 / 4035 / 7032; 2) send an email to trust.complaints@bdo.com.ph ; or 3) visit/call/email your assigned Trust Marketing Officer or the Branch Manager/Marketing Officer of your servicing branch. For more details on BDO's complaints handling process, please visit: www.bdo.com.ph/consumer-assistance. You may also file your complaints at BSP Financial Consumer Protection Department at (632) 708-7087 or consumeraffairs@bsp.gov.ph . To know your rights under BSP Circular No. 857 (Regulations on Financial Consumer Protection), please access a copy at the BSP website (www.bsp.gov.ph).