



15 April 2016

**The Philippine Stock Exchange, Inc.**  
Philippine Stock Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City

Attention: **Ms. Marsha Angelyn M. Resurreccion**  
*Head, Issuer Regulation Division*

Re: **BDO Leasing Net Income at ₱556 million in 2015**  
**1Q16 Profit up 11% to ₱144 million**  
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Madam:

Please be informed that BDO Leasing & Finance, Inc. (BDOLF) is releasing to the press the attached statement on the 10% increase in BDOLF's net income to ₱556 million in 2015, and the 11% increase in its net income to ₱144 million in the first quarter of 2016.

Thank you.

Very truly yours,

**ELMER B. SERRANO**  
Corporate Information Officer

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## **BDO Leasing Net Income at ₱556 million in 2015 1Q16 Profit up 11% to ₱144 million**

At its Annual Stockholders' Meeting today, Vice Chairman and President Roberto E. Lapid reported that BDO Leasing and Finance Inc. (BDO Leasing) posted a 10% increase in net income to ₱556 million in 2015 from ₱504 million in 2014. This was driven by the 17% rise in net lease and loan portfolio to ₱27 billion as the Company intensified its provincial expansion and continued to leverage on the Parent Company's wide market reach.

BDO Leasing sustained its momentum in the first quarter of 2016. Net income went up by 11% year-on-year to ₱144 million on the continued expansion in its net lease and loan portfolio to almost ₱28 billion and a 16% jump in total revenues to ₱702 million.

In the same meeting, Mr. Lapid likewise disclosed the company's full-year 2016 guidance of ₱575 million on increased business volumes as the Company continues to intensify its provincial thrust and tap opportunities in growth areas. It will also take advantage of the sustained growth in vehicle sales through MMPC Auto Financial Services Corp., its joint venture with Mitsubishi Motors Philippines (MMPC), Sojitz Corporation and JACCS Co. Ltd.

### **About BDO Leasing**

BDO Leasing and Finance Inc. is the leasing and financing entity of BDO Unibank, Inc. (BDO) which provides its customers direct leases, real estate leases, sale and leaseback arrangements as well as receivables factoring. It likewise provides operating leases through its wholly owned subsidiary BDO Rental Incorporated. BDO Leasing and Finance is among the industry's dominant players in terms of total assets, capitalization and profitability.

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