



## BDO FOCUSED EQUITY FUND

## KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT

Month Ended October 31, 2023

## FUND FACTS

<b>Classification:</b> Equity Fund	<b>Net Asset Value per Unit (NAVPU):</b> PHP75.0648
<b>Launch Date:</b> October 18, 2013	<b>Total Fund NAV:</b> PHP 0.869 Billion
<b>Minimum Investment:</b> PHP10,000.00	<b>Dealing Period:</b> Up to 2:30pm of any banking day
<b>Minimum Additional Investment / Maintaining Participation:</b> PHP10,000.00	<b>Redemption Settlement:</b> Three (3) banking days after the notice of redemption is received
<b>Minimum Holding Period:</b> 30 calendar days	<b>Early Redemption Fee:</b> 1.0% of Original Participation Amount

## FEES\*

Trustee Fees: <u>0.1290%</u>	Custodianship Fees: <u>0.0008%</u>	External Auditor Fees: <u>0.0000%</u>	Other Fees: <u>0.0000%</u>
BDO Trust and Investments Group	Deutsche Bank AG, Manila; PDTC	Punongbayan & Araullo	None

\*As a percentage of average daily NAV for the month valued at PHP 0.893 Billion.

## INVESTMENT OBJECTIVE AND STRATEGY

The Fund aims to pursue long-term capital growth by investing in a concentrated portfolio of exchange-listed stocks, the selection of which shall be determined by the Trustee based on operational performance, valuation and market sentiment. The Fund's benchmark is the Philippine Stock Exchange Composite Index (PSEi).

## CLIENT SUITABILITY

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- ♦The BDO Focused Equity Fund is primarily suitable for individual and corporate investors with balanced risk appetite and who seek potentially higher returns from a concentrated portfolio of stocks but are also aware of the possibility of capital losses that such investments may entail.
- ♦Participants/trustors are recommended to stay invested in the Fund for more than three (3) years.

## KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are not comfortable with the accompanying risks.

**Market/Price Risk.** This is the possibility for an investor to experience losses due to changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.

**Liquidity Risk.** This is the possibility for an investor to experience losses due to the inability to sell or convert assets into cash immediately or in instances where conversion to cash is possible but at a loss.

All the Fund's investment outlets undergo evaluation in accordance with the Trustee's Investment Policy Manual. Regulatory exposure limits are monitored on a regular basis. The Fund may also use financial derivative instruments solely for the purpose of hedging risk exposures.

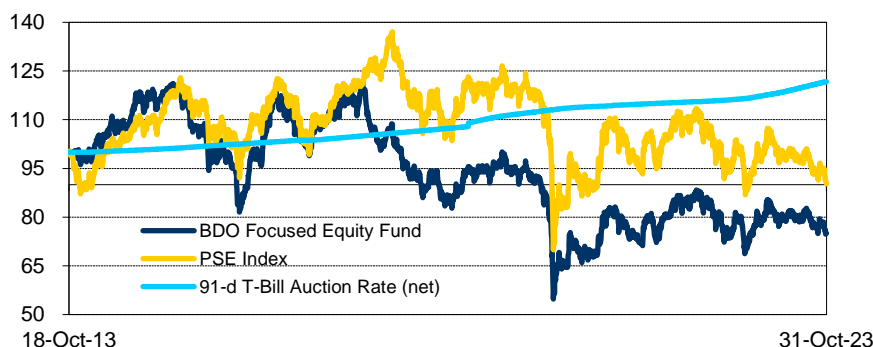
♦THE UIT FUND IS A TRUST PRODUCT AND NOT A DEPOSIT ACCOUNT, AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC).  
 ♦RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY.  
 ♦WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT.  
 ♦ THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE.

**BDO FOCUSED EQUITY FUND****KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT (Page 2)**

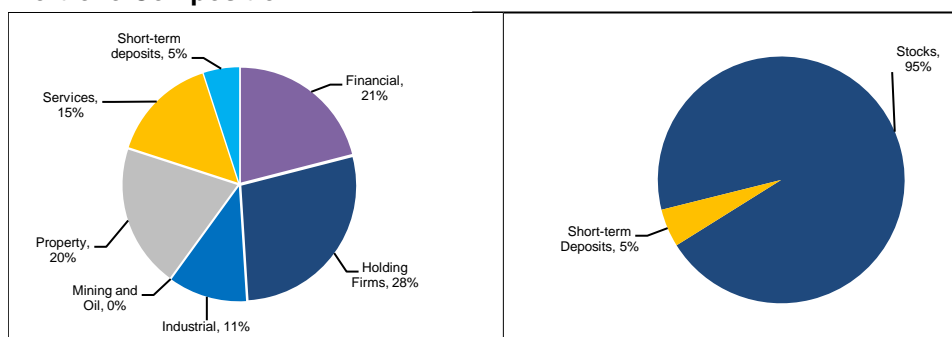
Month Ended October 31, 2023

**FUND PERFORMANCE AND STATISTICS****As of October 31, 2023**

(Purely for reference purposes and is not a guarantee of future results)

**Fund's NAVPU vs Benchmark & Risk-Free Rate****Cumulative Performance (%)**

Period	1 mo	3 mos	6 mos	1 yr	3 yrs
BDO Focused Equity Fund	-4.86%	-8.25%	-7.48%	0.91%	3.60%
Benchmark - PSEi	-5.50%	-9.37%	-9.83%	-2.92%	-5.54%

**Portfolio Composition****NAVPU over the past 12 months**

Highest	PHP 85.3692
Lowest	PHP 74.3915

**Statistics**

Volatility, Past 1 Year <sup>1</sup>	16.02%
Sharpe Ratio <sup>2</sup>	-0.21
Information Ratio <sup>3</sup>	2.14

<sup>1</sup> Volatility measures the degree to which the Fund fluctuates vis-à-vis its average return over a period of time.

<sup>2</sup> Sharpe Ratio is used to characterize how well the return of a Fund compensates the investor for the level of risk taken. The higher the number, the better.

<sup>3</sup> Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

**Top Ten Holdings<sup>4</sup> (%)**

Company Name	% of Portfolio
SM Investments	14.40%
SM Prime	10.24%
BDO Unibank	9.54%
Ayala Land	8.01%
ICTSI	7.46%
BPI Bank	7.38%
Ayala Corp	6.45%
Univ Robina	3.86%
Metro Bank	3.64%
Meralco	3.49%
Total	74.48%

<sup>4</sup> The complete list of portfolio holdings is available upon request

**OTHER DISCLOSURES****RELATED PARTY TRANSACTIONS**

The Fund has investments and trade transactions with BDO Unibank, Inc., its subsidiaries and related parties, as follows:

	Transaction	Market Value (Mln)
<b>BDO Unibank, Inc.</b>	Time Deposit Placement	1.10
	Investment in Common Shares	83.03
<b>SM Group</b>		
SM Investments Corp.	Investment in Common Shares	125.28
SM Prime Holdings	Investment in Common Shares	89.08

Investments in the said outlets were approved by the Trust Committee. Likewise, all related party transactions are conducted on an arm's length and best execution basis and within established limits.

**OTHER DISCLOSURES****OUTLOOK AND STRATEGY**

The month of October saw a big sell-off in the PSE. The market reversed its gains in September and lost more than 300 points or down by 5.5% m/m to close the last trading day of the month at 5,973.78. Much of the concern was still centered on sticky inflation and the higher-for-long interest rates. While inflation moderated in October to 4.9% from 6.1% in September however, level is still beyond the BSP's 2%-4% target band. The BSP's off-cycle rate hike where it announced a 25-bp hike in policy rates to 6.5% effective October 27 have added to the dismal performance of the local bourse. Also, the weakness in the US equity markets following the rally in the 10-year yield weighed on investors' sentiment. Add to that, uncertainty over the geopolitical tension in the Middle East (Israel-Hamas conflict) have turned investors to a more cautious mood. All sectors were down and foreign investors remained net sellers of the market.

**INVESTMENT POLICY / PROSPECTIVE INVESTMENTS**

The Fund may invest in exchange-listed equities and fixed income securities, deposits in the Trustee's bank or in other banks, securities issued or guaranteed by the Philippine Government or the BSP and tradable securities issued by any supranational entity. Subject to BSP guidelines and the Trustee's Trust Committee approval, the Fund may also avail of financial derivative instruments solely for the purpose of hedging risk exposures, as well as invest in other tradable investment outlets/categories as may be deemed suitable for the Fund.

**OTHER BASIC FUND FACTS**

<b>Trust Fee:</b> 1.50% p.a.	<b>Bloomberg Ticker:</b> <BDOTFEF PM>
<b>Initial NAVPU:</b> PHP100.00	<b>NAVPU Availability:</b> Every trading day at 7:30 p.m.
<ul style="list-style-type: none"> <li>• Available via the Easy Investment Plan (EIP), an investment build-up plan that enables investors to attain their financial goals and financial wellness through the twin habits of regularly saving and investing via selected BDO UITFs; subject to a non-completion fee of 0.50% of original participation amount.</li> <li>• The availability via the Easy Pension Pay (EPP), a redemption facility that allows participants to partially, automatically and regularly receive regular cash pay-outs from their investments in units of participation in the Fund (subject to a subscription processing fee), has not been implemented yet. Participants will be notified once this feature is available.</li> <li>• The availability of Fund's Switching Feature, a feature which allows an existing Participant to request that his UITF units of participation be redeemed and the proceeds thereof reinvested in the units of participation of one or several BDO UITF/s (up to a maximum of five UITFs) with the same or longer settlement period and the same currency without the need to wait for the usual settlement period for redemptions, has not been implemented yet. Participants will be notified once this feature is available.</li> <li>• The Fund's Partial Redemption Feature has not been implemented yet. Participants will be notified once this feature is available.</li> <li>• A copy of the latest Audited Financial Statement is available in the BDO website (<a href="https://www.bdo.com.ph">https://www.bdo.com.ph</a>)</li> <li>• <b>Distribution Channels:</b> Head Office, Invest Online and Local BDO Branches</li> </ul>	

**OTHER PERFORMANCE INDICATORS**

Period	Fund	Benchmark	Risk-Free Rate <sup>5</sup>
Year to Date	-5.07%	-9.02%	3.69%
Five Years Ago	-12.79%	-16.34%	12.85%
Since Inception	-24.94%	-9.60%	21.65%
CAGR <sup>6</sup> Since Inception	-2.82%	-1.00%	1.97%

<sup>5</sup> Refers to 91-day T-Bill rates

<sup>6</sup> Compounded Annual Growth Rate (CAGR) measures how fast an investment would have grown over time if it grew at a steady rate instead of actual varying rates.

**OTHER DISCLOSURES****Best Performance (Past Five Years)**

Inclusive Dates 03/19/2020 - 02/09/2022	Biggest Gain 61.36%	No. of Days to Achieve 692 days
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**Maximum Drawdown and Recovery in NAVPUS<sup>7</sup> (Past Five Years)**

Maximum Drawdown Period 07/15/2019 - 03/19/2020	Biggest Loss -45.28%	Recovery Period (days) not yet recovered
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<sup>7</sup> *Maximum Drawdown is the maximum percentage loss that a fund incurs over a time period.*

*Maximum Drawdown Period is the length of time the maximum drawdown occurs.*

*Recovery Period is the length of time taken by a fund to surmount its maximum drawdown.*

- This Fund is available to Filipino Citizens, Philippine residents and domestic corporations, with capacity to contract.
- Prospective participants/clients should also consult their own tax advisors as to the specific Philippine tax consequences of acquiring, holding and redeeming of units of any Fund/investment outlet, as well as the consequences arising under the laws of any other taxing jurisdiction.

Cooling-Off Period – Subject to the exemptions under BSP regulations, a Participant/Trustor shall be entitled to cancel his/its initial subscription, without penalty, upon formal notice to the Trustee within a period of two (2) banking days immediately following the signing of the Omnibus Participating Trust Agreement of BDO UITFs. However, the Participant/Trustor shall bear the payment of all costs, expenses and early redemption fees arising from such termination, if any. If a Participant/Trustor wishes to exercise his/its rights under this provision, the Participant/Trustor should immediately call/send an email to/visit his/its assigned Trust Marketing Officer or the Branch Manager/ Marketing Officer of the Participant's/Trustor's BDO Servicing Branch.

BDO Unit Investment Trust Funds (UITFs) are not deposits but trust agreements. They are not obligations of, nor guaranteed, nor insured by BDO or its affiliates and subsidiaries, and are not insured by, nor governed by the PDIC. Due to the nature of the investments of a UITF, the returns/yields cannot be guaranteed. Any income or loss arising from market fluctuations and price volatility of the securities held by the UITFs, including government securities, is for the account of the investor. The units of participation in the funds, when redeemed, may be worth more or worth less than the initial investment of the investor. Historical performance, when presented, is purely for reference purposes and not a guarantee of similar future results. BDO, as trustee, is not liable for losses unless there is fraud, willful default, bad faith or gross negligence. Investors must read the complete details of the UITFs in its Plan Rules, make their own risk assessment, and when necessary, seek an independent/professional opinion before making an investment. For more information, visit our website at [www.bdo.com.ph/trust](http://www.bdo.com.ph/trust).

For inquiries or concerns relating to our products and services, you may 1) call BDO Contact Center at (+632) 8631-8000; 2) send an email to [trustcustomercare@bdo.com.ph](mailto:trustcustomercare@bdo.com.ph); or 3) visit/call/email your assigned Trust Marketing Officer or the Branch Manager/Marketing Officer of your servicing branch. For more details on BDO's complaints handling process, please visit: [www.bdo.com.ph/consumer-assistance](http://www.bdo.com.ph/consumer-assistance).

BDO Unibank, Inc. is regulated by the Bangko Sentral ng Pilipinas (<https://www.bsp.gov.ph>).

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## NOTICE TO THE PARTICIPANTS OF BDO MULTI-ASSET AND PESO EQUITY FUNDS

August 17, 2023

### **Subject: Shortened Redemption Settlement of BDO Multi-Asset and Peso Equity Funds**

Dear Valued Investor,

Good news!

Starting **September 1, 2023**, the BDO multi-asset and peso equity funds shall have a shorter redemption settlement period. Proceeds of your redemption orders shall be paid out and credited to your BDO settlement account **three (3) banking days** after the redemption date.

BDO multi-asset and peso equity funds include:

- BDO Peso Balanced Fund (to be renamed as BDO Peso Multi-Asset Fund)
- BDO Equity Index Fund
- BDO Equity Fund
- BDO Dividend Fund
- BDO ESG Equity Fund
- BDO Focused Equity Fund
- BDO PERA Equity Index Fund
- BDO Institutional Equity Fund

This shall allow you to enjoy the returns on your investment or reinvest the funds earlier.

For clarifications, please feel free to call us at (02) 8631-8000 during banking hours or email us at [trustcustomercare@bdo.com.ph](mailto:trustcustomercare@bdo.com.ph) with the subject line: **Shortened equity fund settlement** and we will be glad to assist you.

Thank you for your continued trust.

Sincerely,

**Rafael G. Ayuste, Jr.**

Senior Vice President & Trust Officer  
BDO Unibank, Inc. – Trust and Investments Group

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**We find ways®**