

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended
Apr 22, 2022
2. SEC Identification Number
34001
3. BIR Tax Identification No.
000-708-174-000
4. Exact name of issuer as specified in its charter
BDO Unibank, Inc.
5. Province, country or other jurisdiction of incorporation or organization
Metro Manila
6. Industry Classification Code(SEC Use Only)
7. Address of principal office
BDO Corporate Center, 7899 Makati Ave., Makati City
Postal Code
0726
8. Issuer's telephone number, including area code
(632) 8840-7000 / 8702-6000
9. Former name or former address, and former fiscal year, if changed since last report
--
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding	
Common	4,385,908,115	
Preferred	515,000,000	

11. Are any or all of registrant's securities listed on a Stock Exchange?
☒ Yes ☐ No
 If yes, state the name of such stock exchange and the classes of securities listed therein:
 Philippine Stock Exchange - Common Stock
12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports)

☒ Yes ☐ No

(b) has been subject to such filing requirements for the past ninety (90) days

☒ Yes ☐ No

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



BDO Unibank, Inc. BDO

PSE Disclosure Form 17-2 - Quarterly Report *References: SRC Rule 17 and Sections 17.2 and 17.8 of the Revised Disclosure Rules*

For the period ended	Mar 31, 2022
Currency (indicate units, if applicable)	Phil. Peso in Millions

Balance Sheet

	Period Ended	Fiscal Year Ended (Audited)
	Mar 31, 2022	Dec 31, 2021
Current Assets	1,359,461	1,339,369
Total Assets	3,670,511	3,623,749
Current Liabilities	2,955,215	2,936,671
Total Liabilities	3,240,647	3,199,201
Retained Earnings/(Deficit)	258,815	249,743
Stockholders' Equity	429,864	424,548
Stockholders' Equity - Parent	428,256	422,934
Book Value per Share	96.47	95.26

Income Statement

	Current Year (3 Months)	Previous Year (3 Months)	Current Year-To-Date	Previous Year-To-Date
Gross Revenue	53,929	50,849	53,929	50,849
Gross Expense	35,185	34,527	35,185	34,527
Non-Operating Income	-	-	-	-

Non-Operating Expense	3,744	2,931	3,744	2,931
Income/(Loss) Before Tax	15,000	13,391	15,000	13,391
Income Tax Expense	3,231	2,983	3,231	2,983
Net Income/(Loss) After Tax	11,769	10,408	11,769	10,408
Net Income Attributable to Parent Equity Holder	11,738	10,390	11,738	10,390
Earnings/(Loss) Per Share (Basic)	2.6	2.29	2.6	2.29
Earnings/(Loss) Per Share (Diluted)	2.6	2.29	2.6	2.29

	Current Year (Trailing 12 months)	Previous Year (Trailing 12 months)
Earnings/(Loss) Per Share (Basic)	9.99	6.74
Earnings/(Loss) Per Share (Diluted)	9.99	6.74

Other Relevant Information

Amounts in millions of Philippine Pesos except Earnings Per Share and Book Value Per Share.

For further reference, please see attachment.

Filed on behalf by:

Name	Elmer Serrano
Designation	Corporate Information Officer

COVER SHEET

3 4 0 0 1

S.E.C. Registration Number

B D O U N I B A N K , I N C .

(COMPANY'S FULL NAME)

B D O T O W E R S V A L E R O , 8 7 4 1 P A S E O

D E R O X A S S T R E E T , S A L C E D O

V I L L A G E , M A K A T I C I T Y

(BUSINESS ADDRESS: NO. STREET CITY/TOWN/PROVINCE)

RHODA P. LAZARO

Contact Person

8878-4520/8840-7000 loc 34520

Company Telephone Number

0 3

Month

3 1

Day

S E C 1 7 - Q

Form Type

Every last Friday of the month of May

Annual Meeting

Secondary License type, if applicable

C F D

Dept. Requiring this Doc.

Amended Articles Number/Section

12,371

Total No. of Stockholders

Total Amount of Borrowings

Domestic

Foreign

To be Accomplished by SEC Personnel concerned

File Number

LCU

Document I.D.

Cashier

Stamps

Remarks: Pls. Use black ink of scanning purposes

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES
REGULATION CODE AND BRC RULES 17 (2) (b) THEREUNDER

1. For the quarter ended March 31, 2022.
2. Commission identification number 34001.
3. BIR Tax Identification No. 000-708-174-000.

BDO UNIBANK, INC.

4. Exact name of issuer as specified in its charter

Makati City, Philippines

5. Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code (For SEC Use Only)

BDO Corporate Center, 7899 Makati Avenue, Makati City

7. Address of issuer's principal office

0726

Postal Code

8878-4520/8840-7000 LOC 34520

8. Issuer's Telephone number, including area code

NA

9. Former name, former address and former fiscal year, if changed since last report

10. Securities registered pursuant to Section 8 and 12 of the Code of Section 4 and 8 of the RSA

Title of each class	Number of shares of common stock outstanding	Amount of Debt Outstanding
Common stock	4,385,867,915	

11. Are any or all of the securities listed on a stock exchange?

Yes ☒

No. ☐

If yes, state the name of such stock exchange and the class/es of securities listed therein: Philippine Stock Exchange -Common Stock

12. Indicate by check mark whether the registrant:

a. has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Section 11 of the RSA and RSA 11 (a)-1 thereunder, and Section 26 and 141 of the Corporations Code of the Philippines, during the preceding twelve (12) months or such shorter period the registrant was required to file such reports.

Yes ☒

No. ☐

b. has been subject to such filing requirements for the last ninety (90) days

Yes ☒

No. ☐

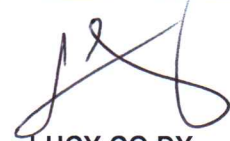
SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer.....

BDO UNIBANK, INC.

Signature and Title.....



LUCY CO DY
EVP/COMPTROLLER

Date.....

April 22, 2022

Principal Financial /Accounting
Officer/Comptroller.....

LUCY CO DY

Signature and Title.....



LUCY CO DY
EVP/COMPTROLLER

Date.....

April 22, 2022

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CONDENSED STATEMENTS OF FINANCIAL POSITION
(Amounts in Millions of Pesos)

	As of March 31, 2022	Audited as of December 31, 2021
<u>RESOURCES</u>		
CASH AND OTHER CASH ITEMS	P 52,250	P 69,105
DUE FROM BANGKO SENTRAL NG PILIPINAS	362,684	304,906
DUE FROM OTHER BANKS	65,867	70,092
TRADING AND INVESTMENT SECURITIES		
Financial Assets at FVTPL	51,243	47,934
Financial Assets at FVOCI	166,167	170,793
Investment Securities at Amortized Cost - Net	426,233	397,534
LOANS AND OTHER RECEIVABLES – Net	2,427,856	2,450,903
PREMISES, FURNITURE, FIXTURES AND EQUIPMENT – Net	45,094	44,807
INVESTMENT PROPERTIES	18,704	18,795
EQUITY INVESTMENTS – Net	5,207	5,194
DEFERRED TAX ASSETS	6,687	6,768
OTHER RESOURCES – Net	42,519	36,918
TOTAL RESOURCES	P 3,670,511	P 3,623,749
<u>LIABILITIES AND EQUITY</u>		
LIABILITIES		
DEPOSIT LIABILITIES		
Demand	P 421,848	P 404,568
Savings	1,998,997	2,000,245
Time	396,996	416,083
Total Deposit Liabilities	2,817,841	2,820,896
BILLS PAYABLE	241,511	204,431
INSURANCE CONTRACT LIABILITIES	65,834	65,328
OTHER LIABILITIES	115,461	108,546
Total Liabilities	3,240,647	3,199,201
EQUITY		
Attributable to:		
Shareholders of the Parent Bank	428,256	422,934
Non-controlling Interests	1,608	1,614
	429,864	424,548
TOTAL LIABILITIES AND EQUITY	P 3,670,511	P 3,623,749
<u>CONTINGENT</u>		
Trust department accounts	P 1,769,556	P 1,778,718
Unused commercial letters of credit	94,995	75,758
Outstanding guarantees issued	3,090	4,202
Export L/Cs Confirmed	4,596	4,644
Bills for collection	15,851	8,673
Late deposits/payments received	925	461
Spot Exchange Bought	11,272	9,233
Spot Exchange Sold	16,839	15,646
Forward Exchange Bought	218,620	177,434
Forward Exchange Sold	237,822	190,055
Interest Rate Futures Sold	2,207	1,661
Interest Rate Swap Receivable	6,843	6,993
Interest Rate Swap Payable	6,843	6,993
Other Contingent Accounts	440,404	444,771
	P 2,829,863	P 2,725,242

Note: This Financial Statement is in accordance with Philippine Financial Reporting Standards(PFRS)

CONDENSED STATEMENTS OF INCOME
(Amounts in Millions of Pesos Except Per Share Data)

	For the three-month period ending	
	March 31, 2022	March 31, 2021
INTEREST INCOME ON		
Loans and Other Receivables	P 31,437	P 30,892
Trading and Investment Securities	5,474	4,090
Due from BSP and Other Banks	324	481
Others	14	16
Total Interest Income	37,249	35,479
INTEREST EXPENSE ON		
Deposit Liabilities	1,483	1,791
Bills Payable and Other Borrowings	1,638	1,479
Finance Lease Liabilities	216	188
Total Interest Expense	3,337	3,458
NET INTEREST INCOME	33,912	32,021
IMPAIRMENT LOSSES (RECOVERY) - Net		
Financial Assets	3,819	2,926
Non-financial Assets	(63)	29
Others	(12)	(24)
	3,744	2,931
NET INTEREST INCOME AFTER IMPAIRMENT LOSSES	30,168	29,090
OTHER OPERATING INCOME		
Service Charges, Fees and Commissions	8,296	7,014
Trading Gain(Loss) - Net	197	68
Trust Fees	1,113	1,098
Foreign Exchange Gain	997	701
Insurance Premiums	4,987	5,076
Miscellaneous – net	1,090	1,413
Total Other Operating Income	16,680	15,370
OTHER OPERATING EXPENSES		
Compensation and Benefits	8,558	8,210
Occupancy	2,582	2,440
Taxes and licenses	3,073	3,130
Security, Clerical, Messengerial and Janitorial	966	943
Insurance	1,558	1,419
Advertising	606	790
Litigation on Assets Acquired	196	205
Policy Reserves	2,809	2,998
Insurance Benefits and Claims	1,372	1,248
Miscellaneous	10,128	9,686
Total Other Operating Expenses	31,848	31,069
PROFIT BEFORE TAX	15,000	13,391
TAX EXPENSE	3,231	2,983
NET PROFIT	P 11,769	P 10,408
Attributable to:		
Shareholders of the Parent Bank	P 11,738	P 10,390
Non-controlling Interests	31	18
	P 11,769	P 10,408
Earnings Per Share:		
Basic	2.60	2.29
Diluted	2.60	2.29

Note: This Financial Statement is in accordance with Philippine Financial Reporting Standards(PFRS)

BDO UNIBANK, INC. & SUBSIDIARIES
BDO Towers Valero, 8741 Paseo de Roxas Street, Salcedo Village, Makati City

STATEMENTS OF COMPREHENSIVE INCOME
(Amounts in Millions of Pesos)

	For the three-month period ending	
	March 31, 2022	March 31, 2021
NET PROFIT	P 11,769	P 10,408

OTHER COMPREHENSIVE INCOME(LOSS)

Items that are or will be reclassified subsequently to profit or loss:

Net unrealized gains on debt investments at fair value through other comprehensive income (FVOCI), net of tax	(7,733)	(3,667)
Transfer of realized losses on disposed debt investments at FVOCI to statements of income, net of tax	(63)	(275)
Impairment losses (recoveries) on debt investments at FVOCI	(2)	(6)
Net gains on FVOCI securities, net of tax	(7,798)	(3,948)
Translation adjustment related to foreign operations	(85)	48
	(7,883)	(3,900)

Items that will not be reclassified to profit or loss:

Remeasurement on life insurance reserves	2,862	3,393
Actuarial losses (gains) on remeasurement of retirement benefit obligation, net of tax	11	(4)
Unrealized gains (losses) on equity investments at FVOCI, net of tax	151	(440)
	3,024	2,949

Other Comprehensive Income (Loss), net of tax

	(4,859)	(951)
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TOTAL COMPREHENSIVE INCOME

P 6,910	P 9,457
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Attributable To:

Shareholders of the Parent Bank	P 6,916	P 9,442
Non-controlling Interest	(6)	15
	P 6,910	P 9,457

STATEMENTS OF CHANGES IN EQUITY
COMPARATIVE PERIODS ENDED MARCH 31, 2022 AND 2021
(Amounts in Millions of Pesos)

	Net Unrealized Fair Value										Accumulated Share in Other Comprehensive Income/(Loss) of Associates				Total Attributable to Shareholders of the Parent Bank		Non-Controlling Interest		Total Equity	
	Common Stock	Preferred Stock	Paid-in Capital	Surplus Reserves	Other Reserves	Surplus Free	FVOCI on (Losses)	Accumulated Actuarial Gains/(Losses)	Revaluation Increment	Remeasurement on Life Insurance Reserves	Accumulated Translation Adjustment		P	(16)	P	422,934	P	1,614	P	424,548
Balance at January 1, 2022																				
Transactions with owners																				
Issuance of primary shares	4		34	24		(1,655)	-									38				38
Options expensed during the year						(1,655)										24				24
Cash Dividends						(1,655)										(1,655)				(1,655)
Total transactions with owners	4	-	34	24	-	(1,655)	-	-	-	-	-	-	-	-	-	(1,593)		-	-	(1,593)
Total comprehensive income (loss)						11,738	(7,610)			2,862	(85)	11				6,916		(6)		6,910
Transfer to/(from) Surplus Free				1,015		(1,015)										-		-		-
Appropriation of excess GLLP over ECL				12		(12)										-		-		-
Other Reserves	-	-	-	1,027	-	(1,027)	-	-	-	-	-	-	-	-	-	-		-	-	-
Disposals of equity securities classified as FVOCI						16	(17)									(1)				(1)
Balance at March 31, 2022	P 43,859	P 5,150	P 124,481	P 20,981	P 29	P 258,815	P (9,257)	P (16,454)	P 1,010	P (311)	P (42)	P (5)	P 428,256	P 1,608	P 429,864					
Balance at January 1, 2021	P 43,842	P 5,150	P 124,327	P 17,964	P 29	P 214,525	P 4,008	P (10,459)	P 955	P (8,859)	P (49)	P (10)	P 391,423	P 1,598	P 393,021					
Transactions with owners																				
Issuance of primary shares	3		29	17		(1,656)										32				32
Options transferred during the year				41		(1,656)										17				17
Cash Dividends						(1,656)										41				41
Total transactions with owners	3	-	29	58	-	(1,656)	-	-	-	-	-	-	(1,566)	-	(1,566)					(1,566)
Total comprehensive income (loss)						10,390	(4,384)			3,393	47	(4)	9,442	15	9,457					
Transfer to/(from) Surplus Free				(370)		370										-		-		-
Reversal of appropriation of excess GLLP over ECL				11		(11)										-		-		-
Other Reserves	-	-	-	(359)	-	359	-	-	-	-	-	-	-	-	-	-		-	-	-
Disposals of equity securities classified as FVOCI						154	(157)						(3)							(3)
Other Adjustments																				
Change in ownership interest in subsidiaries	-	-	-	-	1	-	-	-	-	-	-	-	1	-	1					1
Balance at March 31, 2021	P 43,845	P 5,150	P 124,356	P 17,663	P 30	P 223,772	P (533)	P (10,459)	P 955	P (5,466)	P (2)	P (14)	P 399,297	P 1,613	P 400,910					

BDO UNIBANK, INC. & SUBSIDIARIES
CASH FLOW STATEMENTS
FOR THE PERIODS ENDED MARCH 31, 2022 AND 2021
(Amounts in Millions of Pesos)

Page 5

	<u>2022</u>	<u>2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax	P 15,000	P 13,391
Adjustments for:		
Interest income	(37,249)	(35,479)
Interest received	37,723	38,417
Interest paid	(3,343)	(3,474)
Interest expense	3,337	3,458
Gain from disposal of FVOCI	(80)	(270)
Gain from disposal of Investment securities at amortized cost	(6)	(28)
Impairment losses	3,744	2,931
Depreciation and amortization	2,475	2,365
Share in net profit of associates	(240)	(156)
Fair value losses (gains)	(331)	265
Foreign exchange losses (gains) unrealized	(1,947)	(1,101)
Operating profit before changes in operating resources and liabilities	19,083	20,319
Decrease (Increase) in:		
Financial assets at FVTPL	(2,916)	(1,792)
Loans and other receivables	15,261	44,966
Investment properties	(82)	(163)
Other resources	(7,777)	(2,794)
Increase (Decrease) in:		
Deposit liabilities	(3,209)	21,176
Insurance contract liabilities	3,368	2,009
Other liabilities	6,894	(3,254)
Cash generated from (used in) operations	30,622	80,467
Cash paid for income tax	(837)	(620)
Net Cash From (Used in) Operating Activities	<u>29,785</u>	<u>79,847</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisitions of investment securities at amortized cost	(38,124)	(35,572)
Acquisitions of securities at FVOCI	(84,050)	(160,152)
Maturities of investment securities at amortized cost	11,802	25,610
Proceeds from disposals of securities at FVOCI	82,221	196,785
Acquisitions of premises, furniture, fixture and equipment	(774)	(693)
Proceeds from disposals of premises, furniture, fixture and equipment	38	34
Net Cash From (Used) in Investing Activities	<u>(28,887)</u>	<u>26,012</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from bills payable	66,472	53,185
Payments of bills payable	(30,747)	(56,344)
Dividends paid	(1,655)	(1,656)
Payments of lease liabilities	(1,082)	(757)
Proceeds from issuance of common stock	38	32
Net Cash From (Used in) Financing Activities	<u>33,026</u>	<u>(5,540)</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	<u>P 33,924</u>	<u>P 100,319</u>
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		
Cash and other cash items	69,105	74,851
Due from Bangko Sentral ng Pilipinas	304,906	308,636
Due from other banks	70,092	65,289
Investment Securities at Amortized Cost	-	164
Reverse repurchase agreements	17,095	16,729
Interbank Loans Receivable	81,083	57,100
FCNC	5,597	8,578
	<u>547,878</u>	<u>531,347</u>
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD		
Cash and other cash items	52,250	52,422
Due from Bangko Sentral ng Pilipinas	362,684	409,718
Due from other banks	65,867	80,985
Investment Securities at Amortized Cost	-	1,344
Reverse repurchase agreements	22,441	18,250
Interbank Loans Receivable	72,333	63,182
FCNC	6,227	5,765
	<u>P 581,802</u>	<u>P 631,666</u>

CHECKLIST OF REQUIRED DISCLOSURES
BDO UNIBANK, INC.
For the three months ended: March 31, 2022

FINANCIAL INFORMATION

6. Disclosure that the issuer's interim financial report is in compliance with generally accepted accounting principles.

The Bank's interim financial statements are in compliance with Philippine Financial Reporting Standards.

- 7.a A statement that the same accounting policies and methods of computation are followed in the interim financial statements as compared with the most recent annual financial statements or, if those policies or methods have been changed, a description of the nature and effect of the change.

The significant accounting policies in the Bank's interim financial statements are consistent with those applied in its annual financial statements as of and for the year ended December 31, 2021.

- 7.b Explanatory comments about the seasonality or cyclicity of interim operations.

Remarks: There is no seasonality or cyclicity in the Bank's operations.

- 7.c The nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size or incidents.

Remarks: NONE

- 7.d The nature and amount of changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years, if those changes have a material effect in the current interim period.

Remarks: NONE

- 7.e Issuances, repurchases, and repayments of debt and equity securities.

On January 28, 2022, BDO issued P52.7 billion worth of Peso-denominated Fixed-Rate ASEAN Sustainability Bonds. The issue was intended to diversify the Bank's funding sources and finance/refinance eligible assets under the Bank's Sustainable Finance Framework.

- 7.f Dividends paid (aggregate or per share) separately for ordinary shares and other shares

On January 29, 2022, the Board of Directors of BDO approved the declaration of annual cash dividends on preferred shares at the rate of 6.5% per annum for a total dividend amount of P339 million. The dividends were paid on February 22, 2022.



On February 24, 2022, the Board of Directors approved the declaration of cash dividends for the first quarter of 2022, in the amount of P0.30 per common share for a total of P1.3 billion. The dividends were paid on March 31, 2022.

- 7.g Segment revenue and segment result for business segments or geographical segments whichever is the issuer's primary basis of segment reporting. (This shall be provided only if the issuer is required to disclose segment information in its annual financial statements).

The Bank's comparative revenues and expenses by business segment are included as an attachment to this report.

- 7.h Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period.

On March 26, 2022, the Board of Directors approved and endorsed for stockholders' approval the declaration of stock dividends equivalent to 20% of the Bank's outstanding capital stock, as well as an increase in its authorized capital stock (common shares) from 5.5 billion to 8.5 billion shares.

On March 26, 2022, the Board of Directors approved the additional equity investment in BDO Network Bank, Inc. (BDONB) up to P1.7 billion involving the subscription of common shares to be issued out of BDONB's authorized and unissued capital stock.

- 7.i The effect of changes in the composition of the issuer during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings and discontinuing operations.

Remarks: NONE

- 7.j Changes in contingent liabilities or contingent assets from December 31, 2021.

- Total Contingent Accounts grew 4% to P2.8 trillion with material movements from the following accounts:
 - Unused L/Cs expanded 25% to P95.0 billion owing to higher volume of trade transactions.
 - Bills for Collection hiked 83% to P15.9 billion, as of the cut-off date.
 - Late Deposits and Payments Received jumped 101% to P925 million on higher volume of non-cash deposits and payments after clearing cut-off time.
 - Outstanding Guarantees Issued was lower by 26% at P3.1 billion as of the first quarter of the year.
 - Treasury activities resulted in the following:
 - Spot Exchange Bought and Sold increased 22% and 8% to P11.3 billion and P16.8 billion, respectively.
 - Forward Exchange Bought and Sold, likewise, grew 23% and 25% to P218.6 billion and P237.8 billion, respectively.
 - Interest Rate Futures Sold jumped 33% to P2.2 billion.



BDO Unibank, Inc. & Subsidiaries
Balances by Segment
As of March 31, 2022
(Amounts in Millions of Pesos)

	Commercial Banking	Investment Banking	Private Banking	Leasing & Financing	Insurance	Others	Total
Revenues							
From external customer							
Interest income	P 36,264	P 6	P 268	P 158	P 552	P 1	P 37,249
Interest expense	(3,271)	-	(14)	(34)	(17)	(1)	(3,337)
Net interest income	<u>32,993</u>	<u>6</u>	<u>254</u>	<u>124</u>	<u>535</u>	<u>-</u>	<u>33,912</u>
Intersegment revenue							
Interest income	22	1	-	-	1	-	24
Interest expense	(4)	(7)	(2)	(4)	(3)	(16)	(36)
Net interest income	<u>18</u>	<u>(6)</u>	<u>(2)</u>	<u>(4)</u>	<u>(2)</u>	<u>(16)</u>	<u>(12)</u>
Other operating income							
Investment banking fees	-	643	-	-	-	-	643
Others	<u>11,672</u>	<u>53</u>	<u>416</u>	<u>184</u>	<u>5,684</u>	<u>126</u>	<u>18,135</u>
	<u>11,672</u>	<u>696</u>	<u>416</u>	<u>184</u>	<u>5,684</u>	<u>126</u>	<u>18,778</u>
Total net revenues	<u>44,683</u>	<u>696</u>	<u>668</u>	<u>304</u>	<u>6,217</u>	<u>110</u>	<u>52,678</u>
Expenses							
Other operating expenses							
Depreciation and amortization	2,260	21	18	112	80	21	2,512
Impairment losses	3,743	(1)	-	3	(1)	-	3,744
Others	<u>23,916</u>	<u>218</u>	<u>340</u>	<u>92</u>	<u>5,043</u>	<u>81</u>	<u>29,690</u>
	<u>29,919</u>	<u>238</u>	<u>358</u>	<u>207</u>	<u>5,122</u>	<u>102</u>	<u>35,946</u>
Segment operating income	14,764	458	310	97	1,095	8	16,732
Tax expense	<u>2,851</u>	<u>117</u>	<u>48</u>	<u>23</u>	<u>188</u>	<u>4</u>	<u>3,231</u>
Segment net income	<u>11,913</u>	<u>341</u>	<u>262</u>	<u>74</u>	<u>907</u>	<u>4</u>	<u>13,501</u>
Statement of Financial Position							
Total resources							
Segment assets	P 3,551,995	P 6,155	P 39,942	P 14,554	P 85,876	P 4,195	P 3,702,717
Deferred tax assets (Liabilities) - net	6,765	(157)	16	16	53	(6)	6,887
Intangible assets	<u>7,049</u>	<u>74</u>	<u>28</u>	<u>-</u>	<u>22</u>	<u>1</u>	<u>7,174</u>
	<u>3,565,809</u>	<u>6,072</u>	<u>39,986</u>	<u>14,570</u>	<u>85,951</u>	<u>4,190</u>	<u>3,716,578</u>
Total liabilities	P 3,130,879	P 1,901	P 33,897	P 7,343	P 72,866	P 2,077	P 3,248,963
Other Segment Information							
Capital expenditures	P 951	P 1	P 1	P 39	P 65	P 1	P 1,058
Investment in associates under equity method	-	-	-	-	-	-	-
Share in the profit of associates	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>240</u>	<u>240</u>

BDO Unibank, Inc. & Subsidiaries
Balances by Segment
As of March 31, 2021
(Amounts in Millions of Pesos)

	Commercial Banking	Investment Banking	Private Banking	Leasing & Financing	Insurance	Others	Total
Revenues							
From external customer							
Interest income	P 34,536	P 4	P 286	P 147	P 505	P 1	P 35,479
Interest expense	(3,352)	(1)	(24)	(64)	(16)	(1)	(3,458)
Net interest income	<u>31,184</u>	<u>3</u>	<u>262</u>	<u>83</u>	<u>489</u>	<u>-</u>	<u>32,021</u>
Intersegment revenue							
Interest income	36	1	-	-	1	-	38
Interest expense	(4)	(13)	(1)	(14)	(2)	(16)	(50)
Net interest income	<u>32</u>	<u>(12)</u>	<u>(1)</u>	<u>(14)</u>	<u>(1)</u>	<u>(16)</u>	<u>(12)</u>
Other operating income							
Investment banking fees	-	308	-	-	-	-	308
Others	<u>10,254</u>	<u>74</u>	<u>495</u>	<u>226</u>	<u>5,362</u>	<u>143</u>	<u>16,554</u>
	<u>10,254</u>	<u>382</u>	<u>495</u>	<u>226</u>	<u>5,362</u>	<u>143</u>	<u>16,862</u>
Total net revenues	<u>41,470</u>	<u>373</u>	<u>756</u>	<u>295</u>	<u>5,850</u>	<u>127</u>	<u>48,871</u>
Expenses							
Other operating expenses							
Depreciation and amortization	2,166	25	19	146	25	21	2,402
Impairment losses	<u>2,948</u>	<u>8</u>	<u>(1)</u>	<u>(28)</u>	<u>4</u>	<u>-</u>	<u>2,931</u>
Others	<u>23,180</u>	<u>179</u>	<u>318</u>	<u>96</u>	<u>5,162</u>	<u>75</u>	<u>29,010</u>
	<u>28,294</u>	<u>212</u>	<u>336</u>	<u>214</u>	<u>5,191</u>	<u>96</u>	<u>34,343</u>
Segment operating income	<u>13,176</u>	<u>161</u>	<u>420</u>	<u>81</u>	<u>659</u>	<u>31</u>	<u>14,528</u>
Tax expense	<u>2,709</u>	<u>17</u>	<u>74</u>	<u>8</u>	<u>169</u>	<u>6</u>	<u>2,983</u>
Segment net income	<u>P 10,467</u>	<u>P 144</u>	<u>P 346</u>	<u>P 73</u>	<u>P 490</u>	<u>P 25</u>	<u>P 11,545</u>
Statement of Financial Position							
Total resources							
Segment assets	P 3,284,630	P 6,239	P 40,145	P 16,067	P 70,872	P 4,380	P 3,422,333
Deferred tax assets (Liabilities) - net	<u>7,897</u>	<u>(167)</u>	<u>10</u>	<u>7</u>	<u>42</u>	<u>(4)</u>	<u>7,785</u>
Intangible assets	<u>6,259</u>	<u>113</u>	<u>14</u>	<u>1</u>	<u>45</u>	<u>1</u>	<u>6,433</u>
	<u>P 3,298,786</u>	<u>P 6,185</u>	<u>P 40,169</u>	<u>P 16,075</u>	<u>P 70,959</u>	<u>P 4,377</u>	<u>P 3,436,551</u>
Total liabilities	<u>P 2,892,668</u>	<u>P 2,120</u>	<u>P 33,796</u>	<u>P 9,040</u>	<u>P 63,740</u>	<u>P 2,165</u>	<u>P 3,003,529</u>
Other Segment Information							
Capital expenditures	<u>P 909</u>	<u>P 26</u>	<u>P 3</u>	<u>P 51</u>	<u>P -</u>	<u>P 2</u>	<u>P 991</u>
Investment in associates under equity method	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 4,945</u>	<u>P 4,945</u>
Share in the profit of associates	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 156</u>	<u>P 156</u>

BDO Unibank, Inc. and Subsidiaries
Reconciliation
As of March 31, 2022 and 2021
(Amounts in Millions of Pesos)

	<u>2022</u>	<u>2021</u>
Revenue		
Total segment net revenues	P 52,678	P 48,871
Elimination of intersegment revenues	<u>(2,086)</u>	<u>(1,480)</u>
Net revenues as reported in profit or loss	<u>P 50,592</u>	<u>P 47,391</u>
Profit or loss		
Total segment net income	P 13,501	P 11,545
Elimination of intersegment profit	<u>(1,732)</u>	<u>(1,137)</u>
Net profit as reported in profit or loss	<u>P 11,769</u>	<u>P 10,408</u>
Resources		
Total segment resources	P 3,716,578	P 3,436,551
Elimination of intersegment assets	<u>(46,067)</u>	<u>(40,123)</u>
Total resources	<u>P 3,670,511</u>	<u>P 3,396,428</u>
Liabilities		
Total segment liabilities	P 3,248,963	P 3,003,529
Elimination of intersegment liabilities	<u>(8,316)</u>	<u>(8,011)</u>
Total Liabilities	<u>P 3,240,647</u>	<u>P 2,995,518</u>

MANAGEMENT'S DISCUSSION & ANALYSIS

1. Comparable discussion that will enable the reader to assess material changes in financial condition results of operation since the end of the last fiscal year and for the comparable interim period in the preceding financial year.

1.a Balance Sheet – March 2022 vs. December 2021

- Cash and Other Cash Items slid 24% to P52.3 billion, from a high year-end 2021 level owing to deposits generated during the Christmas season.
- Due from BSP grew 19% to P362.7 billion due to higher volume of placements in BSP's short-term facilities.
- Due from Other Banks went down 6% to P65.9 billion from reduced placements and working balances with correspondent banks.
- Net Loans and Other Receivables slightly dipped by 1% to P2.4 trillion given the tempered loan demand in the first quarter of the year. Meantime, Securities Purchased Under Reverse Repurchase Agreements (SPURRA) and Other Receivables hiked 31% and 12%, respectively, while Interbank Loans dropped 11%.
- Other Resources climbed 15% to P42.5 billion primarily due to higher prepaid expenses, margin deposits and outstanding credit card transactions.
- Total Deposits was steady at P2.8 trillion as Demand deposits went up 4% while Time deposits dropped 5% as the Bank continued to reduce levels of expensive funds.
- Bills Payable grew 18% to P241.5 billion from the Sustainability Bonds issued by the Bank in January 2022.
- Other Liabilities increased 6% to P115.5 billion on account of higher levels of accounts payable, accrued expenses payable and bills purchased contra account.

1.b Balance Sheet – March 2022 vs. March 2021

- Total Resources expanded 8% year-on-year to P3.7 trillion from growth in customer loans and Investment Securities funded by deposits and borrowings.
- Due from BSP and Due from Other Banks declined 11% and 19% as the Bank invested excess liquidity in higher-yielding instruments.
- Investment Securities surged 34% to P643.6 billion as Financial Assets at Fair Value Through Profit or Loss (FVTPL), Financial Assets at Fair Value Through Other Comprehensive Income (FVOCI) and Investment Securities at Amortized Cost increased by 32%, 15% and 43%, respectively.
- Net Loans and Other Receivables rose 7% year-on-year as gross customer loans, Interbank Loans and SPURRA climbed 7%, 11% and 23%, respectively.
- Equity Investments increased 9% to P5.2 billion owing to earnings from associates.
- Investment Properties went up 20% to P18.7 billion from an investment in prime real estate in Makati.
- Deferred Tax Assets dropped 14% to P6.7 billion mainly due to loan write-offs in the latter half of 2021.
- Other Resources rose 7% mainly due to increases in margin deposits and outstanding credit card transactions as of the cut-off date.



- Deposit Liabilities went up 7% from growth in Demand and Savings deposits of 26% and 8%, respectively. Time deposits went down 12% year-on-year further reducing the Bank's reliance on high cost deposits.
- Bills Payable expanded 17% from the Sustainability Bonds issued by the Bank in January 2022.
- Insurance Contract Liabilities hiked 15% to P65.8 billion owing to sustained BDO Life business volumes.
- Other Liabilities climbed 16%, year-on-year primarily from increases in retirement benefit obligation, accounts payable, outstanding checks and outstanding acceptances from trade transactions.
- Total Equity increased 7% to P429.9 billion from continued profitable operations.

1.c Income Statement – March 2022 vs. March 2021

- The Bank reported a Net Income attributable to Equity holders of the Parent Company of P11.7 billion for the first quarter of the year, a 13% improvement from the P10.4 billion for the same period last year.
- Net Interest Income grew 6% to P33.9 billion owing growth in earning assets and an improvement in funding cost.
- The Bank set aside P3.7 billion as Provision for Impairment Losses, 28% higher than the previous year's P2.9 billion, further raising the NPL coverage ratio to 120%.
- Other income increased 9% to P16.7 billion due to the following:
 - Trading Gain went up to P197 million from the previous year's P68 million.
 - Service Charges and Fees expanded 18% to P8.3 billion on improvement across the Bank's business lines.
 - Foreign Exchange (FX) Gain hiked 42% to P997 million reflecting continuing overseas remittances and customer flows.
 - Other Income dropped 23% to P1.1 billion from lower gains on ROPA disposal.
- Operating Expenses went up 3% to P31.8 billion owing to the following:
 - Employee Benefits rose 4% owing to salary increases.
 - Occupancy expenses went up 6% from improvements and investments in the Bank's various distribution channels.
 - Insurance Expenses climbed 10% from a higher deposit level.
 - Advertising expenses dropped 23% following lower marketing, promotional and advertising expenditures.
 - Insurance Benefits and Claims grew 10% on higher BDO Life business volumes while Policy Reserves declined 6% from surrenders.
- Tax Expense went up 8% to P3.2 billion on higher taxable income.

1.d Comprehensive Income – March 2022 vs. March 2021

- From a Net Income of P11.8 billion, Total Comprehensive Income for the first quarter of 2022 registered at P6.9 billion, inclusive of a P7.8 billion decline in unrealized gains on debt investments at FVOCI as interest rates continue to rise, a negative P85 million translation adjustment related to foreign operations, a positive P2.9 billion re-measurement on life insurance reserves, an P11 million actuarial gain on re-measurement of retirement benefit obligation, and a P151 million increase in unrealized gain on equity investments at FVOCI.

- This represents a 27% decline from the Total Comprehensive Income of P9.5 billion for the same period last year, comprised of a P10.4 billion Net Income, a P3.9 billion decrease in unrealized gains on debt investments at FVOCI, a positive P48 million translation adjustment, a positive P3.4 billion re-measurement on life insurance reserves, a P4 million drop in actuarial gain on re-measurement of retirement benefit obligation, and a P440 million reduction in unrealized gain on equity investments at FVOCI.
2. Discussion of the company's key performance indicators. It shall include a discussion of the manner by which the company calculates or identifies the indicators presented on a comparable basis.

Indicator	3M 2022	3M 2021	12M 2021
Return on Average Common Equity (%)	11.09%	10.56%	10.51%
Return on Average Assets(%)	1.29%	1.23%	1.23%
Net Interest Margin	4.03%	4.12%	4.05%
Liquidity Ratio	33.45%	32.86%	32.24%
Debt to Equity	753.88%	747.18%	753.55%
Asset to Equity	853.88%	847.18%	853.55%
Interest Rate Coverage	549.51%	487.25%	512.04%
Profit Margin	21.82%	20.47%	20.78%
Capital Adequacy Ratio	14.64%	14.67%	14.63%
Basic Earnings per Share	2.60	2.29	9.68

- Return on Average Common Equity and Return on Average Assets improved to 11.09% and 1.29%, respectively, from a higher Net Income.
 - Net Interest Margin decreased slightly to 4.03% due to continued decline in lending rates as system liquidity remains high.
 - Liquidity Ratio rose to 33.45% as liquid assets grew faster than total assets.
 - Debt to Equity and Assets to Equity increased to 753.88% and 853.88%, respectively, as the growth in liabilities and total assets outpaced the increase in total equity.
 - Interest Rate Coverage soared to 549.51% from higher income and lower interest expense owing to an improved funding mix.
 - Profit Margin hiked to 21.82% from higher bottomline profits.
 - Capital Adequacy Ratio, covering credit, market and operations risk went down year-on-year to 14.64% as growth in risk-weighted assets outpaced the increase in capital.
 - Basic earnings per share increased to P2.60 following a higher Net Income.
3. Discussion and analysis of material event/s and uncertainties known to management that would address the past and would have an impact on future operations of the following:
- 3.a Any known trends, demands, commitments, events or uncertainties that will have a material impact on the issuer's liquidity.

Remarks: NONE

- 3.b Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.

Remarks: NONE

- 3.c Any material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

Remarks: NONE

- 3.d Any material commitments for capital expenditures, the general purpose of such commitments and the expected sources of funds for such expenditures.

Remarks: NONE

- 3.e Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations.

Remarks: NONE

- 3.f Any significant elements of income or loss that did not arise from the issuer's continuing operations.

Remarks: NONE

- 3.g The causes for any material change from period to period which shall include vertical and horizontal analyses of any material item;

The term "material" in this section shall refer to changes of items amounting to five percent (5%) of the relevant accounts or such lower amount, which the registrant deems material on the basis of other factors.

Vertical Analysis-Material Changes

I. Balance Sheet – March 2022 vs. December 2021

Remarks: NONE

II. Balance Sheet – March 2022 vs. March 2021

Remarks: NONE

III. Income Statement – March 2022 vs. March 2021

- Interest Expense on Deposit Liabilities declined 7.4% to account for 44.4% of Total Interest Expense, owing to lower interest rates and reduced levels of high-cost Time deposits.
- As a result of the P52.7 billion ASEAN Sustainability Bond issued in January, interest expense on Bills Payable increased by 11% year-on-year.
- Consequently, the proportion of Interest Expense on Bills Payable to Total Interest Expense rose 6.3% to 49.1%.



- 3.h Any seasonal aspects that had a material effect on the financial condition or results of operations.

Remarks: NONE



BDO UNIBANK, INC. & SUBSIDIARIES
BDO Towers Valero, 8741 Paseo de Roxas Street, Salcedo Village, Makati City

AGING OF LOANS AND ACCOUNTS RECEIVABLE

As of March 31, 2022

(Amounts in Millions of Pesos)

TYPE OF ACCOUNTS	Current	90 DAYS OR LESS	91 - 120 DAYS	121 - 180 DAYS	181 DAYS AND OVER	TOTAL
A. INTERBANK LOANS RECEIVABLES	P 81,038 P	0 P	0 P	0 P	0 P	81,038
B. LOANS AND RECEIVABLES	P 2,339,028 P	10,247 P	2,020 P	3,784 P	53,167 P	2,408,246
Loans & Discounts	1,902,213	5,647	865	1,570	35,807	1,946,102
Agri - Agra Loans	97,905	66	1	105	1,745	99,822
Bills Purchased	10,495	0	0	0	26	10,521
Customers Liability on Draft under LC/TR	62,557	61	20	265	422	63,325
Customers Liability for this Bank's Acceptances	13,399	0	0	0	0	13,399
Credit Card Receivables	95,239	1,887	653	971	8,453	107,203
Restructured Loans	121,108	2,343	429	707	5,126	129,713
Reverse Repurchase Agreement	22,441	0	0	0	0	22,441
Other Loans & Receivables	13,671	243	52	166	1,588	15,720
C. ACCOUNTS RECEIVABLE	P 5,978 P	856 P	143 P	268 P	1,923 P	9,168
TOTAL	P 2,426,044 P	11,103 P	2,163 P	4,052 P	55,090 P	2,498,452