

## BDO UNIBANK, INC. As of June 30, 2018

**BALANCE SHEET** 

(Head Office and Branches) AMOUNT Current Quarter Previous Quarter ASSETS 44,041,646,594.99 366,678,087,249.47 41,092,112,521.24 Cash and Cash Items
Due from Bangko Sentral ng Pilipinas 39.490.307.924.09 P Due from Other Banks 57.233.177.561.22 Financial Assets at Fair Value through Profit or Loss 3 810 058 522 48 4 485 002 553 96 Available-for-Sale Financial Assets-Net Held-to-Maturity Financial Assets-Net 72,149,563,420.61 72,371,650,154.46 195,225,993,404.51 202,628,479,428.81 Unquoted Debt Securities Classified as Loans-Net 3.996.824.229.80 2.359.221.097.18 nvestments in Non-Marketable Equity Security-Net 199,904,041.78 1,880,688,292,512.88 199,904,041.78 1,813,446,468,790.86 Loans and Receivables-Net Loans to Bangko Sentral ng Pilipinas 0.00 46,389,162,483.66 0.00 31,281,396,770.13 Interbank Loans Receivable
Loans and Receivables-Others
Loans and Receivables Arising from RA/CA/PR/SLB 1,838,223,563,141.90 16,500,000,000.00 1,749,768,305,009.93 50,826,940,007.00 General Loan Loss Provision 20.424.433.112.68 18.430.172.996.20 Other Financial Assets 14 931 051 987 25 13 353 383 177 82 Guite I manageds

Equity Investment in Subsidiaries, Associates and Joint Ventures-Net

Bank Premises, Furniture, Fixtures and Equipment-Net 35,593,117,766.97 37,399,033,290.14 34,024,855,137.35 33,410,426,252.57 Real and Other Properties Acquired-Net Non-Current Assets Held for Sale 9 229 584 667 97 8 705 046 366 47 480,070,786.71 29,444,087,587.77 597.290.291.27 31,941,962,219.97 Net Due from Head Office/Branches/Agencies, if any (Philippine branch of a foreign bank) 0.00 0.00 P 2,738,786,757,565.38 P 2,665,307,228,006.69 TOTAL ASSETS LIABILITIES Financial Liabilities at Fair Value through Profit or Loss 1 595 493 470 42 P 1 429 760 172 63 2,253,072,060,409.09 2,177,537,856,799.71 Deposit Liabilities
Due to Other Banks 0.00 0.00 Rills Payable 44 578 367 445 10 52 938 213 607 80 a) BSP (Rediscounting and Other Advances)
b) Interbank Loans Payable
c) Other Deposit Substitutes 0.00 15,564,612,000.00 0.00 25,313,248,000.00 0.00 0.00 29 013 755 445 10 27 624 965 607 80 d) Others Bonds Payable-Net
Unsecured Subordinated Debt-Net 61,309,621,306.95 10,000,000,000.00 59,951,630,975.96 10,000,000,000.00 Redeemable Preferred Shares 0.00 0.00 Special Time Deposit
Due to Bangko Sentral ng Pilipinas
Other Financial Liabilities 0.00 0.00 240,101,490.45 25,143,670,292.65 23,978,706,859.56 Other Liabilities 40,359,851,740.17 40,432,562,675.57 Net Due to Head Office/Branches/Agencies (Philippine branch of a foreign bank) P 2,436,059,064,664.38 P 2,366,508,832,581.68 TOTAL LIABILITIES STOCKHOLDERS' FOULTY 171,847,854,567.92 P 171,827,262,145.57 Other Capital Accounts 3.136.954.178.68 -2.289.876.147.11 Retained Earnings Assigned Capital 129.261.009.426.55 127,742,884,154,40 TOTAL STOCKHOLDERS' EQUITY 302.727.692.901.00 P 298.798.395.425.01 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY P 2,738,786,757,565.38 P 2,665,307,228,006.69 CONTINGENT ACCOUNTS 36,541,292.00 P Guarantees Issued 36,541,292.00 Financial Standby Letters of Credit 0.00 0.00 25,160,749,548.55 28,676,411,375.45 25,111,926,504.97 Performance Standby Letters of Credit Commercial Letters of Credit 27,006,968,725.93 Trade Related Guarantees 12.855.653.497.19 11.095.363.845.09 Commitments 358 051 395 410 60 313 515 377 388 87 Spot Foreign Exchange Contracts
Securities Held Under Custodianship by Bank Proper 14,215,497,423.60 37,004,559,236.87 0.00 0.00 733.681.295.653.59 728.471.994.389.25 Trust Department Accounts a) Trust and Other Fiduciary Accounts
 b) Agency Accounts 483,973,281,212.75 249,708,014,440.84 506,291,248,347.76 222,180,746,041.49 c) Advisory/Consultancy 0.00 0.00 214 883 336 236 89 236 069 663 512 29 Derivatives 17,211,962,124.78 P 1,392,001,002,474.52 TOTAL CONTINGENT ACCOUNTS P 1,403,054,576,869.55 ADDITIONAL INFORMATION
Gross total loan portfolio (TLP) P 1,912,976,460,184.75 P 1,845,080,955,467.83 Specific allowance for credit losses on the TLP Non-Performing Loans (NPLs) a. Gross NPLs 11.863.734.559.19 13.204.313.680.77 17.834.422.710.86 17.688.078.804.39 b. Ratio of gross NPLs to gross TLP (%) 0.93% 0.96% 5 606 274 284 50 c Net NPI s 6 689 688 931 94 d. Ratio of Net NPLs to gross TLP (%)
e. Ratio of total allowance for credit losses to gross NPLs (%) 0.35% 181.04% 0.30% 178.85% f. Ratio of specific allowance for credit losses on the gross TLP to gross NPLs (%)
Classified Loans and Other Risk Assets, gross of allowance for credit losses
DOSRI loans and receivables, gross of allowance for credit losses
Ratio of DOSRI loans and receivables, gross of allowance for credit losses 66.52% 74.65% 39,476,952,226.46 49,028,859,916.91 46,475,942,488.21 45,587,028,887.82 2.56% 2.47% Gross non-performing DOSRI loans and receivables
Ratio of gross non-performing DOSRI loans and receivables to gross TLP (%)
Percent Compliance with Magna Carta (%) 524.891.25 324.240.98 0.00% 1.40% a. 8% for Micro and Small Enterprises 1.36% 2.00% 7.83% b. 2% for Medium Enterprises 2 00% Return on Equity (ROE) (%)
Capital Adequacy Ratio (CAR) on Solo Basis, as prescribed under existing regulations a. Total CAR (%) 13.56% 13.80% b. Tier 1 Ratio (%)
c. Common Equity Tier 1 Ratio (%) 12.11% 11.86% 12.33% 12.07% Deferred Charges not yet Written Down 0.00 0.00 Unbooked Allowance for Credit Losses on Financial Instruments Received 0.00

We, LUCY CO DY and NESTOR V, TAN of the above-mentioned bank do solemnly swear that all matters set forth in the above balance sheet are true and correct to the best of our knowledge and belief.

LUCY CO DY Executive Vice President & Comptroller

Republic of the Philippines )

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NESTOR V. TAN

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SUBSCRIBED AND SWORN to before me this Jul 30 2018 at City of Makati, affiant exhibiting his/her/their Community Tax Certificate No. 24603316, issued at Makati City on February 19, 2018, SSS No. 03-4074342-5, issued at Quezon City and Community Tax Certificate No. 24536268, issued at Makati City on January 09, 2018, Passport No. - EC7439560 issued at Manila on April 19, 2016.

> Atty. Sheiia Abigail O. Go Appointment No. M-293 Notary Public until 31 December 2018 Roll No. 58223 IBP No. 022877; PTR No. 6619588

## CONSOLIDATED BALANCE SHEET

(Bank and Financial Subsidiaries)		AN	AMOUNT		
ACCETO		Current Quarter		Previous Quarter	
ASSETS	Р	40 CO4 E77 OO4 C4	ь	4E 040 070 747 40	
Cash and Cash Items Due from Bangko Sentral ng Pilipinas	-	40,604,577,994.64 367,625,114,717.03	Р	45,212,072,747.13 375,458,002,531.20	
Due from Other Banks		63,129,148,957.13		45,440,094,674.78	
Financial Assets at Fair Value through Profit or Loss		7,614,806,264.98		8,153,572,541.08	
Available-for-Sale Financial Assets-Net		90,733,109,528.68		89,849,436,354.03	
Held-to-Maturity Financial Assets-Net		223,734,982,184.06		216,598,573,554.41	
Unquoted Debt Securities Classified as Loans-Net		3,996,824,229.80		2,359,221,097.18	
Investments in Non-Marketable Equity Security-Net		199,904,041.78		199,904,041.78	
Loans and Receivables-Net		1,933,282,715,130.38		1,868,590,397,594.23	
Loans to Bangko Sentral ng Pilipinas		0.00		0.00	
Interbank Loans Receivable		46,389,162,483.66		31,281,396,770.13	
Loans and Receivables-Others		1,889,218,767,634.62		1,803,682,896,074.71	
Loans and Receivables Arising from RA/CA/PR/SLB		18,761,000,000.00		52,649,037,856.00	
General Loan Loss Provision		21,086,214,987.90		19,022,933,106.61	
Other Financial Assets		16,013,035,900.65		14,561,472,934.55	
Equity Investment in Subsidiaries, Associates and Joint Ventures-Net Bank Premises, Furniture, Fixtures and Equipment-Net		12,352,430,290.12		13,241,083,193.24	
Real and Other Properties Acquired-Net		36,098,572,947.45 9,371,703,097.30		35,507,454,854.51 8,841,979,311.10	
Non-Current Assets Held for Sale		491,218,540.56		607,109,633.47	
Other Assets-Net		41,098,925,022.97		43,406,657,026.14	
Net Due from Head Office/Branches/Agencies, if any (Philippine branch of a foreign bank	()	0.00		0.00	
TOTAL ASSETS	P		Ē		
LIABILITIES	Ξ	2,0 10,0 11 ,000,0 11 100	Ξ	2,1 00,021,002,000.00	
Financial Liabilities at Fair Value through Profit or Loss	Р	4,322,208,032.08	D	3,851,891,528.28	
Deposit Liabilities	•	2,323,066,981,685.78		2,241,954,503,262.76	
Due to Other Banks		0.00		0.00	
Bills Pavable		69,822,593,887.83		79,138,986,317.44	
a) BSP (Rediscounting and Other Advances)		0.00		0.00	
b) Interbank Loans Payable		15,564,612,000.00		25,313,248,000.00	
c) Other Deposit Substitutes		0.00		0.00	
d) Others		54,257,981,887.83		53,825,738,317.44	
Bonds Payable-Net		61,309,621,306.95		59,951,630,975.96	
Unsecured Subordinated Debt-Net		10,000,000,000.00		10,000,000,000.00	
Redeemable Preferred Shares		0.00		0.00	
Special Time Deposit		0.00		0.00 269,681,378.61	
Due to Bangko Sentral ng Pilipinas Other Financial Liabilities		26,050,995,623.03		25,010,939,367.65	
Other Liabilities Other Liabilities		48,621,253,057.87		48,564,238,166.89	
Net Due to Head Office/Branches/Agencies (Philippine branch of a foreign bank)		0.00		0.00	
TOTAL LIABILITIES	P	2,543,193,653,593.54	Ē	2,468,741,870,997.59	
	-	2,040,100,000,000.04	-	2,400,741,070,337.33	
STOCKHOLDERS' EQUITY Capital Stock	Р	171,847,854,567.92	ь	171,827,262,145.57	
Other Capital Accounts	Р	2,843,869,204.06	Р	-2,567,353,691.03	
Retained Earnings		127,730,317,962.68		129,247,327,521.22	
Assigned Capital		0.00		0.00	
Minority Interest In Subsidiaries		731,373,519.33		777,925,115.48	
TOTAL STOCKHOLDERS' EQUITY	P	303.153.415.253.99	P		
	P	,, -, -,	P	299,285,161,091.24	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	=	2,846,347,068,847.53	=	2,768,027,032,088.83	
CONTINGENT ACCOUNTS Guarantees Issued	Р	26 544 202 00	ь	40 200 242 00	
Financial Standby Letters of Credit	-	36,541,292.00 0.00	Р	49,208,342.00 0.00	
Performance Standby Letters of Credit		25,111,926,504.97		25,160,749,548.55	
Commercial Letters of Credit		27,006,968,725.93		28,676,411,375.45	
Trade Related Guarantees		12,871,253,497.19		11,112,963,845.09	
Commitments		358,054,406,600.32		313,518,743,936.98	
Spot Foreign Exchange Contracts		15,657,834,155.68		40,078,163,456.87	
Securities Held Under Custodianship by Bank Proper		0.00		0.00	
Trust Department Accounts		1,031,647,363,233.92		1,030,358,471,250.43	
Trust and Other Fiduciary Accounts		564,881,834,821.07		607,826,667,976.20	
b) Agency Accounts		466,765,528,412.85		422,531,803,274.23	
c) Advisory/Consultancy		0.00		0.00	
Derivatives Other res		253,840,142,781.73		275,431,288,998.52	
Others	_	17,242,671,639.04	_	11,986,960,362.01	
TOTAL CONTINGENT ACCOUNTS	P	1,741,469,108,430.78	P	1,736,372,961,115.90	

ADDITIONAL INFORMATION

1. List of Bank's Financial Allied Subsidiaries (Excluding Subsidiary Insurance Companies)

a. BDO Capital & Investment Corporation
b. BDO Leasing and Finance, Inc.
c. BDO Private Bank, Inc.

d. BDO Nomura Securities, Inc.

e. BDO Remit (Canada) Ltd. f. BDO Remit (Japan) Ltd. g. BDO Remit (USA), Inc.

BDO Strategic Holdings, Inc.
 BDORO Europe Ltd.
 Express Padala (Hongkong) Limited k. One Network Bank, Inc.

List of Subsidiary Insurance Companies
 a. BDO Insurance Brokers, Inc.
 b. BDO Life Assurance Co., Inc.

3. Capital Adequacy Ratio (CAR) on Consolidated Basis, as prescribed under existing regulations a. Total CAR (%)

b. Tier 1 Ratio (%) c. Common Equity Tier 1 Ratio (%)

Republic of the Philippines )

sheet are true and correct to the best of my/our knowledge and belief.

Executive Vice President & Comptroller

a UI NESTOR V. TAN

14.00%

12.59% 12.35%

14.30%

12.87% 12.62%

SUBSCRIBED AND SWORN to before methis Jul 30 2018 at City of Makati, affiant exhibiting his/her/their Community Tax Certificate No. 24603316, issued at Makati City on February 19, 2018, SSS No. 03-4074342-5, issued at Quezon City and Community Tax Certificate No. 24536268, issued at Makati City on January 09, 2018, Passport No. - EC7439560 issued at Manila on April 19, 2016.

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Doc. No. 327 Page No. 67 Book No. I Series of 2018 Atty. Sheila Abigail O. Go Appointment No. M-293 Notary Public until 31 December 2018 Roll No. 58223 IBP No. 022877; PTR No. 6619588

**BDO UNIBANK, INC.** Board of Directors

> Chairman Emeritus Henry Sy, Sr.

> > Chairperson Teresita T. Sv

Vice Chairman

Jesus A. Jacinto, Jr.

Members

Christopher A. Bell-Knight Antonio C. Pacis Josefina N. Tan Nestor V Tan

Independent Directors

Jose F. Buenaventura Jones M. Castro, Jr. Dioscoro I. Ramos Jimmy T. Tang Gilberto C. Teodoro, Jr.

> President & CEO Nestor V. Tan

Senior Executive Vice Presidents

Antonio N. Cotoco Walter C. Wassmer Jaime C. Yu

**Executive Vice Presidents** 

Ador A. Abrogena Anthony Q. Chua Julie Y. Chua Gerard Lee B. Co Lucy Co Dy - Comptroller Pedro M. Florescio III - Treasurer Jeanette S. Javellana Guia C. Lim Ricardo V. Martin Mario B. Palou

Edwin Romualdo G. Reves Edmundo S. Soriano Cecilia Luz L. Tan

Rolando C. Tanchanco Evelyn L. Villanueva