

# COVER SHEET

SEC Registration Number

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Company Name

[illegible]

Principal Office (No./Street/Barangay/City/Town/Province)

[illegible]

Form Type

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Department requiring the  
report

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Secondary License Type, If  
Applicable

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## COMPANY INFORMATION

Company's Email Address

\_\_\_\_\_

Company's Telephone  
Number/s

(632) 8840-7000

Mobile Number

\_\_\_\_\_

No. of Stockholders

\_\_\_\_\_

Annual Meeting  
Month/Day

\_\_\_\_\_

Fiscal Year  
Month/Day

December 31

## CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

Name of Contact Person

Edmundo L. Tan

Email Address

**tan.edmundo@bdo.com.ph**

Telephone  
Number/s+63 (2) 8878-4210

Mobile Number

\_\_\_\_\_

Contact Person's Address

**BDO Towers Valero, 8741 Paseo de Roxas, Makati City**

**Note:** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

**SECURITIES AND EXCHANGE COMMISSION**

**SEC FORM 17-A**

**ANNUAL REPORT PURSUANT TO SECTION 17  
OF THE SECURITIES REGULATION CODE AND SECTION 141  
OF THE CORPORATION CODE OF THE PHILIPPINES**

1. For the fiscal year ended: **31 December 2024**
2. SEC Identification Number: **34001**
3. BIR Tax Identification No.: **000-708-174-000**
4. Exact name of registrant as specified in its charter: **BDO UNIBANK, INC.**
5. Province, Country or other jurisdiction of  
incorporation or organization: **Metro Manila, Philippines**
6. Industry Classification Code:  (SEC Use Only)
7. Address of principal office: **BDO Corporate Center, 7899  
Makati Avenue, Makati City**
- Postal Code: **0726**
8. Issuer's telephone number, including area code: **(632) 8840-7000**
9. Former name, former address, and former fiscal  
year, if changed since last report: **N.A.**
10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4  
and 8 of the RSA

<u>Title of Each Class</u>	<u>Number of Shares</u> (as of 31 December 2024)
Common Stock, ₱10.00 par value	5,272,257,961
Preferred Stock, ₱10.00 par value	618,000,000

11. Are any or all of these securities listed on a Stock Exchange.

Yes [ X ]      No [   ]

If yes, state the name of such stock exchange and the classes of securities listed therein:

Philippine Stock Exchange      5,272,257,961 Common Shares (as of 31 December 2024)

12. Check whether the issuer:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes ☒                      No ☐

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes ☒                      No ☐

13. Aggregate market value of the voting stock held by non-affiliates:  
₱ 335,434,067,280.00 (₱144.00 BDO share price as of 31 December 2024)

## TABLE OF CONTENTS

Page No.

### **PART I - BUSINESS AND GENERAL INFORMATION**

Item 1	Business	5
Item 2	Properties	27
Item 3	Legal Proceedings	97
Item 4	Submission of Matters to a Vote of Security Holders	97

### **PART II - OPERATIONAL AND FINANCIAL INFORMATION**

Item 5	Market for Issuers Common Equity and Related Stockholders Matters	97
Item 6	Management's Discussion and Analysis or Plan of Operations	104
Item 7	Financial Statements	113
Item 8	Changes in and Disagreements with Accountants on Accounting and Financial Disclosures	113

### **PART III - CONTROL AND COMPENSATION INFORMATION**

Item 9	Directors and Executive Officers of the Issuer	116
Item 10	Executive Compensation	137
Item 11	Security Ownership of Certain Beneficial Owners and Management	140
Item 12	Certain Relationships and Related Transactions	148

### **PART IV - CORPORATE GOVERNANCE**

Item 13	Corporate Governance	151
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### **PART V- EXHIBITS AND SCHEDULES**

Item 14	List of Branches, Reports on SEC Form 17-C	197
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<b>SIGNATURES</b>	<b>214</b>
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## **EXHIBITS & ANNEXES**

Audited Financial Statements and Independent Auditors' Report  
(31 December 2024, 2023 and 2022)

Supplementary Schedules

Sustainability Report

## **PART I – BUSINESS AND GENERAL INFORMATION**

### **Item 1. Business**

#### **1) Business Development**

##### *Form and Year of Organization*

BDO Unibank, Inc. (BDO or the "Bank"), originally known as Acme Savings Bank, was acquired by the SM Group in 1976. The SM Group is one of the largest conglomerates in the Philippines, with substantial interests in financial services, real estate development, and tourism and entertainment, founded around its core business in commercial centers and retailing. BDO listed its shares on the Philippine Stock Exchange (PSE) on 21 May 2002.

BDO is now the market leader in most of its core business lines following its merger with Equitable PCI Bank (EPCI) in May 2007. The Bank offers a complete array of products and services including Lending (Corporate, and Consumer), Deposit-taking, Foreign Exchange Brokering, Trust and Investments, Credit Cards, Retail Cash Cards, Corporate Cash Management and Remittances. Through its subsidiaries, the Bank offers Leasing and Financing, Investment Banking, Private Banking, Rural Banking, Life Insurance, Property and Casualty Insurance Brokerage, and Online and Traditional Stock Brokerage services.

It has one of the largest branch networks, with 1,791 operating domestic branches (including 569 BDO Network Bank, Inc. (BDO Network) (formerly One Network Bank, Inc.) branches) and two full-service branches in Hong Kong and Singapore as of 31 December 2024. BDO's network includes 14 overseas remittance and representative offices across Asia, North America, Europe and the Middle East, and 4,923 automated teller machines (ATMs), 481 universal teller machines and 411 cash accept machines.

Over the past several years, the Bank has experienced significant growth. This resulted from organic growth arising from a wider array of products and services, as well as through mergers and acquisitions of banks. Sustaining earlier gains, the Bank is currently the largest bank in the Philippines in terms of total assets, loans, deposits and trust assets under management.

BDO's diverse subsidiaries and investments in allied undertakings provide

an extensive range of banking and other financial services. The Bank's subsidiaries and associates as of 31 December 2024 are as follows:

<b>Subsidiaries</b>	<b>% Interest Held</b>
<b>Rural Bank</b>	
BDO Network Bank, Inc.	84.92%
<b>Investment House</b>	
BDO Capital & Investment Corporation (BDO Capital)	99.88%
<b>Private Banking</b>	
BDO Private Bank, Inc.	100%
<b>Leasing and Finance</b>	
Averon Holdings Corporation	99.88% <sup>1</sup>
BDO Finance Corporation	100% <sup>2</sup>
BDO Rental, Inc.	100% <sup>3</sup>
<b>Securities Companies</b>	
BDO Securities Corporation	99.88% <sup>4</sup>
<b>Real Estate Companies</b>	
BDORO Europe Ltd.	100%
Equimark-NFC Development Corporation <sup>9</sup>	60%
<b>Insurance Companies</b>	
BDO Life Assurance Company, Inc.	100% <sup>5</sup>
BDO Insurance and Reinsurance Brokers, Inc. (formerly BDO Insurance Brokers, Incorporated)	100%
<b>Holding Companies</b>	
Dominion Holdings, Inc.	88.54% <sup>6</sup>
BDO Strategic Holdings, Inc. (BDOSHI)	100%
<b>Remittance Companies</b>	
BDO Remit (Canada), Ltd.	100%
BDO Remit (Japan), Ltd.	100%
BDO Remit (USA), Inc. <sup>11</sup>	100%
BDO Remit (UK) Ltd. <sup>10</sup>	99.88% <sup>1</sup>
BDO Remit Limited	100% <sup>2</sup>
BDO Remit (Macau), Ltd.	100% <sup>7</sup>
BDO Remit International Holdings B.V. (BDO RIH) <sup>9</sup>	96.20% <sup>1</sup>

CBN Greece S.A. <sup>9</sup>	96.13% <sup>8</sup>
<b>Associates</b>	
Taal Land, Inc.	33.33%
Northpine Land, Inc. <sup>9</sup>	20%
NLEX Corporation (formerly Manila North Tollways Corporation)	12.08%

<sup>1</sup> Effective ownership of BDO through BDO Capital

<sup>2</sup> Effective ownership of BDO through BDOSHI

<sup>3</sup> Effective ownership of BDO through BDOSHI and BDO Finance Corporation

<sup>4</sup> 99.08% indirect ownership of BDO through BDO Capital and 0.80% direct ownership of BDO

<sup>5</sup> 97% direct ownership of BDO and 3% indirect ownership of BDO through BDO Capital

<sup>6</sup> 87.43% direct ownership of BDO and 1.11% indirect ownership of BDO through BDO Capital

<sup>7</sup> Effective ownership of BDO through BDOSHI and BDO Remit Limited

<sup>8</sup> Effective ownership of BDO through BDO Capital and BDO RIH

<sup>9</sup> Under liquidation

<sup>10</sup> For liquidation

<sup>11</sup> For sale or liquidation

None of the Bank's subsidiaries and associates is under any bankruptcy, receivership or similar proceedings. Further, such subsidiaries and associates have not engaged in any material reclassification, merger, consolidation or purchase or sale of a significant amount of assets that is not in the ordinary course of business.

## 2) Business of Issuer

### (i) Principal Products and Services

#### Deposits

BDO offers a wide array of Peso, US Dollar, and Third Currency deposit products and services catering to a broad and diversified client base. These products cut across all age groups and customer profiles (such as kids, young professionals, entrepreneurs, OFWs and their beneficiaries and retirees). Further details on the Bank's various deposit products can be accessed at its website [www.bdo.com.ph](http://www.bdo.com.ph).

#### Remittance

BDO's strength in providing top remittance services lies in its extensive international reach spanning Asia, Europe, North America, and the Middle East. On the distribution side, a strong domestic coverage consisting of the Bank's wide branch network and remittance partners that include, among others, ShoeMart (SM), thrift

banks, pawnshops, as well as other financial service partners, complements the Bank's international presence. BDO also has tie-ups with SM and its partner establishments, as well as food outlets that provide clients with unique value-added services such as gift and food remittance delivery.

### **Trust Services**

BDO has created and grown its trust services and investment product offerings to provide solutions for every kind of client or investor need under a trust or an agency agreement. It is currently the dominant player in the local trust industry and is the first local financial institution to breach the PhP2 trillion assets under management (AUM) threshold as of June 2024. In the Unit Investment Trust Fund business, BDO also has a lion's share, a testament to its investment expertise.

### **Treasury**

The Bank provides treasury products and services to clients ranging from retail, middle market and large corporates, both onshore and offshore. These services include purchase and sale of foreign exchange, fixed income securities as well as offering hedging tools (in the form of derivatives) to mitigate the clients' interest and foreign exchange risks. As the Bank is committed to be its clients' partner for growth, the Bank holds periodic economic briefings and forums to keep its clients abreast of the financial market conditions. This also serves as a venue for the Bank to listen to the clients' needs and offer solutions. On several occasions, the Bank has been recognized and has been a recipient of various awards in the area of foreign exchange and fixed income securities.

### **Transaction Banking**

BDO's transaction-based services provide high value-added cash management government entities, and small- and medium-enterprises (SMEs). The Bank's electronic banking services, which include the Bank's 5,815 teller machines, as well as browser-based, mobile app, and landline banking facilities, allow customers to access their accounts and perform an extensive range of banking transactions at their convenience anytime and anywhere.

Meanwhile, the Bank's debit card facility lets customers enjoy the convenience of hassle-free cashless payment and easy cash access using either pre-loaded or account-funded cards

### **Credit Cards**

In the credit card industry, BDO issues the most brands in the country, namely Mastercard, Visa, JCB, UnionPay, Diners Club and American Express, including corporate and tie-up cards with different companies. It is the market leader in terms of cardholder base, billings and volume of credit card receivables.

The Bank likewise dominates the merchant acquiring business in the Philippines with BDO POS terminals being the pioneering terminals in the industry to accept all major credit and debit cards as well as mobile pay transactions such as BDO Pay, QR Ph, GCash, GrabPay, WeChat Pay and Alipay.

### **Investment Banking**

Through its subsidiary, BDO Capital, the Bank provides expertise and optimal solutions to address the capital raising needs of corporations and government entities plus meet the investment needs of retail and institutional investors. The Bank's strong origination and structuring capabilities, robust distribution network, dominant presence in both the equities and capital markets, and established track record all highlight BDO's brand of investment banking.

### **Insurance**

The Bank provides its clients with a variety of non-life insurance products through BDO Insurance and Reinsurance Brokers, Inc. (BDO Insure), a wholly-owned subsidiary. The Bank also has a bancassurance partnership with BDO Life Assurance Company, Inc. (BDO Life) another wholly-owned subsidiary that permits it to market and sell life insurance through its nationwide network, giving customers access to a wide array of insurance products.

### **Trade Services**

Trade finance plays a key role in the Bank. BDO's commitment to the trade business is reflected in its significant investments in technology, processing capabilities and people. BDO's strategy is to be able to

provide a variety of trade solutions that fit clients' requirements at the least cost possible. The Bank take a proactive role in finding out what its clients need and customize trade solutions to meet these needs.

Given BDO's premiere standing in the industry and broad client coverage, BDO is able to capture a significant market share of customers' trade finance transactions.

Trade transactions are being serviced in 5 Trade Processing Centers geographically located across the country with 3 centers in Metro Manila and one each in Cebu and Davao. These centers are manned by employees who are trained in all aspects of international trade processing. Moreover, each center has a dedicated Customer Service team who are equipped to provide prompt response to clients' inquiries and concerns. The Bank also implemented groundbreaking services in the Philippines which include weekend banking and extended banking hours for its domestic branch network.

BDO is also able to service trade requirements of clients who would like to open their Letters of Credit offshore through the trade capabilities of BDO Hong Kong and BDO Singapore branches.

BDO offers a wide variety of documentary products and services including: 1) Letters of Credit (LC); 2) Import LC Openings and Negotiations; 3) Domestic LC; 4) Standby LCs; 5) Trust Receipt Financing; 6) Export Letters of Credit; 7) Export LC Advising and Confirmation; 8) Export Advances; 9) Export Bills Purchase; 10) Non-Letters of Credit; 11) Open account remittances; 12) Documents against Acceptance; 13) Documents against Payment; and, 14) Collection of Advance and Final Duties.

### **International Desks**

The International Desks (IDesks) of BDO's Institutional Banking Group comprise teams of relationship managers with international and local banking experience, dedicated to address the financial needs of foreign companies and nationals conducting business and/or with business interests, or residing in the Philippines, as well as embassies, diplomats, multilateral organizations, foreign chambers of commerce and international schools. IDesk teams have been organized along geographic lines: Australia, New Zealand, India, Taiwan, China, Europe, Middle East, North America, Japan and

Korea. Furthermore, several IDesk team members speak Japanese, Korean and the Chinese dialects of Mandarin and Fookien.

### **Leasing and Finance**

BDO Finance Corporation (BDOFC) provides leasing and financing products to commercial clients. Leasing products include direct leases and sale and leaseback arrangements. Its financing products consist of commercial and consumer loans, installment paper purchases, receivables discounting and factoring. Assets financed include automobiles, trucks, office equipment, industrial, agricultural and office machinery, real property, and financial assets such as receivables.

#### **(ii) Distribution Methods of Products or Services**

The Bank's products and services are available mainly through the branches, but select services are also accessible through other channels such as ATMs, call centers, mobile and landline telephones, internet, and point-of sale terminals. The Bank's extensive distribution network provides it good market coverage that is superior to many of its competitors. Aside from a branch in Hong Kong and Singapore, and a consolidated domestic network of 1,791 domestic branches (including of 569 branches of BDO Network), the Bank has 5,815 teller machines as of 31 December 2024.

The Bank's foreign operation is comprised of banking branches in Hong Kong and Singapore along with various remittance subsidiaries and representative offices operating in Asia, Europe, and the United States.

#### **(iii) Status of Publicly Announced New Products or Service**

The Bank continues to enhance its product offerings, especially its digital services. Among these, the new Business Online Banking was launched in the third quarter of 2024. It is an enhanced online business platform that includes basic functions like balance inquiry, statement of account (SOA) generation, BDO fund transfers, as well as enhanced digital payments and collections.

Also commercially launched during the third quarter is the BDO Business Mobile App which allows authorized users of corporate



clients to manage their daily financial activities on the go. Registered users may securely view account details, generate SOA, and approve transactions.

Meanwhile, BDO Insure launched the Extended Warranty for the Bank's motor vehicle loan borrowers. The warranty product covers most vehicles offered under the Bank's auto loans. BDO Insure has also set up their reinsurance broking unit in 2024.

**(iv) Competition**

The Philippine universal and commercial banking sector consists of 22 universal and 22 commercial banks for a total of 44 banks. Of the universal banks, 13 are private universal domestic banks, 6 are branches of foreign universal banks and 3 are government-controlled universal banks. The commercial banks, meanwhile, consist of 2 private commercial domestic banks, 18 branches of foreign banks, and 2 subsidiaries of foreign banks.

The total assets of the universal/commercial banking system as of 31 December 2024 reached P25.73 trillion. Liabilities amounted to P22.63 trillion of which deposits were at P19.10 trillion. Meanwhile, the system's total capital accounts amounted to P3.09 trillion.

*Note: All the data used in the discussion of competition above are from the Bangko Sentral ng Pilipinas (BSP).*

**(v) Transactions with and/or Dependence on Related Parties**

In the ordinary course of business, the Bank has loans, deposits and other transactions with its related parties, and with certain directors, officers, stockholders and related interest (DOSRI). These loans and other transactions are made on the same terms as with other individuals and businesses of comparable risks and in compliance with all regulatory requirements.

**(vi) Patents, Trademarks, Licenses, Franchises, Concession, Royalty Agreement or labor contracts including duration**

The Bank has registered the following trademarks with the Intellectual Property Office of the Philippines:

	<b>Trademarks</b>	<b>Duration</b>
1.	BDO Cash Management (42007013805)	September 13, 2013 to September 13, 2033
2.	BDO On Site & Device (42007013806)	September 13, 2013 to September 13, 2033
3.	BDO Banco De Oro Kabayan Loan & Device (42007003250)	September 13, 2013 to September 13, 2033
4.	BDO Kabayan Loans (42007003251)	September 13, 2013 to September 13, 2033
5.	BDO Kabayan Auto Loan (42007003252)	September 13, 2013 to September 13, 2033
6.	BDO Banco De Oro Kabayan Auto Loan & Device (42007003253)	September 13, 2013 to September 13, 2033
7.	BDO Kabayan Home Loan (42007003255)	September 13, 2013 to September 13, 2033
8.	BDO Banco De Oro Kabayan Home Loan & Device (42007003256)	September 13, 2013 to September 13, 2033
9.	BDO Kabayan Personal Loan (42007003258)	September 13, 2013 to September 13, 2033
10.	BDO Banco De Oro Personal Loan & Device (42007003259)	September 13, 2013 to September 13, 2033
11.	BDO Asenso Kabayan & Device (42007003263)	September 13, 2013 to September 13, 2033
12.	BDO Asenso Kabayan and Logo (42007003264)	September 13, 2013 to September 13, 2033
13.	BDO Remit & Device (42007003265)	September 13, 2013 to September 13, 2033
14.	BDO Remit (42007003266)	September 13, 2013 to September 13, 2033
15.	BDO Remit Cash Cards (42007003276)	September 13, 2013 to September 13, 2033
16.	BDO Kabayan Savings (42007003277)	September 13, 2013 to September 13, 2033
17.	BDO Kabayan Bills Bayad (42007003278)	September 13, 2013 to September 13, 2033
18.	BDO Remit & Device (42007011977)	September 13, 2013 to September 13, 2033
19.	BDO (Stylized and In Color) (42010000788)	September 13, 2013 to September 13, 2033
20.	BDO Padala & Device (42015010513)	February 11, 2016 to February 11, 2026
21.	BDO Banco De Oro in class 36 (42010010214)	September 13, 2013 to September 13, 2033
22.	BDO Unibank (wordmark) (42011002470)	September 13, 2013 to September 13, 2033
23.	BDO Unibank (Stylized and in Color) (42011002469)	September 13, 2013 to September 13, 2033

24.	BDO Unibank (Stylized and in Color) in class 16 (42011012955)	September 13, 2013 to September 13, 2033
25.	bdo.com.ph (202011000012)	May 4, 2014 to May 4, 2034
26.	BDO (Stylized and in Color) in class 16 (42011012956)	May 9, 2014 to May 9, 2034
27.	BDO Banco De Oro device in class 16 (42011012954)	May 4, 2014 to May 4, 2034
28.	BDO Leasing (42011012952)	May 4, 2014 to May 4, 2034
29.	BDO Insurance Brokers, Inc. (42011012953)	May 4, 2014 to May 4, 2034
30.	BDO Private Bank in class 16 & 36 (42011012951)	May 4, 2014 to May 4, 2034
31.	BDO Foundation, Inc. (42011012950)	May 2, 2014 to May 2, 2034
32.	BDO Capital & Investment Corporation (42011012949)	May 4, 2014 to May 4, 2034
33.	BDO Securities Corporation (42011012948)	April 29, 2014 to April 29, 2034
34.	Banco De Oro (Reg No: 42010010213)	May 12, 2011 to May 12, 2031
35.	BDORO Europe Ltd. (blue) in class 16 & 36 (42013011107)	April 3, 2014 to April 3, 2034
36.	BDORO Europe Ltd. (blue & yellow) in class 16 & 36 (42013011106)	April 3, 2014 to April 3, 2034
37.	BDORO (color) in class 16 & 36 (42013013103)	May 8, 2014 to May 8, 2034
38.	BDORO (monochrome) in class 16 & 36 (42013013102)	May 8, 2014 to May 8, 2034
39.	Kabayan Personal Loan (42007003262)	June 30, 2008 to June 30, 2028
40.	Kabayan Home Loan (42007003257)	June 23, 2008 to June 23, 2028
41.	Kabayan Auto Loan (42007003254)	June 23, 2008 to June 23, 2028
42.	We find ways (42014011193)	November 20, 2014 to November 20, 2034
43.	BDO Banco De Oro (Stylized) in class 36 (42014014850)	May 7, 2015 to May 7, 2025
44.	#bdowefindways (42015001890)	December 17, 2015 to December 17, 2025
45.	#wefindways (42015001887)	April 7, 2016 to April 7, 2026
46.	#bdounibank (42015001892)	July 23, 2015 to July 23, 2025
47.	#bdobancodeoro (42015001891)	July 23, 2015 to July 23, 2025
48.	#bdoremit (42015001888)	December 17, 2015 to December 17, 2025

49.	#bdo (42015001889)	December 17, 2015 to December 17, 2025
50.	#bdounibank (42015001892)madrid	July 23, 2015 to July 23, 2025
51.	#bdobancodeoro (42015001891)madrid	July 23, 2015 to July 23, 2025
52.	#bdoremit (42015001888)madrid	December 17, 2015 to December 17, 2025
53.	One Network A Rural Bank of BDO (horizontal) (42015011440)	June 2, 2016 to June 2, 2026
54.	One Network A Rural Bank of BDO (vertical) (42015011441)	June 2, 2016 to June 2, 2026
55.	One Network A Savings Bank of BDO (horizontal) (42015011442)	June 2, 2016 to June 2, 2026
56.	One Network A Savings Bank of BDO (vertical) (42015011443)	June 2, 2016 to June 2, 2026
57.	One Network A Rural Bank of BDO Unibank (horizontal) 42015011444	June 23, 2016 to June 23, 2026
58.	One Network A Rural Bank of BDO Unibank (vertical) 42015011445	June 2, 2016 to June 2, 2026
59.	One Network A Savings Bank of BDO Unibank (horizontal) 42015011446	June 23, 2016 to June 23, 2026
60.	One Network A Savings Bank of BDO Unibank (vertical) 42015011447	June 2, 2016 to June 2, 2026
61.	One Network A Rural Bank of BDO (in series horizontal) 42015011448	June 2, 2016 to June 2, 2026
62.	One Network A Rural Bank of BDO (in series vertical) 42015011449	June 2, 2016 to June 2, 2026
63.	One Network A Savings Bank of BDO (in series horizontal) 42015011450	June 2, 2016 to June 2, 2026
64.	One Network A Savings Bank of BDO (in series vertical) 42015011451	July 14, 2016 to July 14, 2026
65.	One Network A Rural Bank of BDO Unibank (in series horizontal) 42015011452	July 14, 2016 to July 14, 2026
66.	One Network A Rural Bank of BDO Unibank (in series vertical) 42015011453	July 14, 2016 to July 14, 2026
67.	One Network A Savings Bank of BDO Unibank (in series horizontal) 42015011454	July 7, 2016 to July 7, 2026
68.	One Network A Savings Bank of BDO Unibank (in series vertical) 42015011455	July 7, 2016 to July 7, 2026
69.	ONB (42015011456)	July 7, 2016 to July 7, 2026
70.	One Network (42015011457)	July 28, 2016 to July 28, 2026
71.	BDO Life (wordmark) 42016005684	August 4, 2016 to August 4, 2026
72.	BDO Life (monochrome black) 42016005665	September 8, 2016 to September 8, 2026
73.	BDO Life (monochrome blue) 42016005666	September 8, 2016 to September 8, 2026

74.	BDO Life (reverse black) 42016005667	October 6, 2016 to October 6, 2026
75.	BDO Life (reverse blue) 42016005668	October 6, 2016 to October 6, 2026
76.	We Protect (monochrome black) 42016005669	September 1, 2016 to September 1, 2026
77.	We Protect (in color) 42016005670	September 1, 2016 to September 2, 2026
78.	We Protect (reverse) 42016005672	September 8, 2016 to September 8, 2026
79.	We Protect (word) 42016005671	September 8, 2016 to September 8, 2026
80.	BDO Life (in color) 42016005673	September 8, 2016 to September 8, 2026
81.	BDO Life 42016005674	September 8, 2016 to September 8, 2026
82.	BDO Invest Online (42016009435)	December 8, 2016 to December 8, 2026
83.	Master the Art of Trading (42016009438)	December 8, 2016 to December 8, 2026
84.	PERA AGAD (42016014029)	July 17, 2020 to July 17, 2030
85.	PERA AGAD (42016014030)	October 16, 2020 to October 16, 2030
86.	my life my bdo vertical (42016015557)	April 27, 2017 to April 27, 2027
87.	my life my bdo horizontal (42016015558)	April 27, 2017 to April 27, 2027
88.	just debit with bdo horizontal (42016015559)	May 11, 2017 to May 11, 2027
89.	just debit with bdo vertical (42016015560)	May 11, 2017 to May 11, 2027
90.	My Life, My BDO Debit (42017006125)	December 28, 2017 to December 28, 2027
91.	My Life, My BDO Debit (42017006126)	May 11, 2018 to May 11, 2028
92.	BDO Kabayan (42017009476)	March 1, 2018 to March 1, 2028
93.	BDO Kabayan (42017009475)	December 21, 2017 to December 21, 2027
94.	BDO Kabayan (42017009474)	December 21, 2017 to December 21, 2027
95.	BDO Kabayan (42017009473)	December 21, 2017 to December 21, 2027
96.	BDO Kabayan (42017009472)	December 21, 2017 to December 21, 2027
97.	BDO Kabayan (42017009471)	November 23, 2017 to November 23, 2027
98.	BDO Unibank (42017012991)	May 31, 2018 to May 31, 2028

99.	BDO Unibank (Device) 42017012994	May 31, 2018 to May 31, 2028
100.	BDO Banco De Oro (Device) 42017012992	May 31, 2018 to May 31, 2028
101.	BDO Remit (Device) 42017012993	May 31, 2018 to May 31, 2028
102.	BDO We Find Ways (Dreamline) 42017013435	February 3, 2018 to February 3, 2028
103.	BDO We Find Ways (Dreamline) 42017013436	February 3, 2018 to February 3, 2028
104.	BDO We Find Ways (Dreamline) 42017013437	February 3, 2018 to February 3, 2028
105.	BDO We Find Ways (Dreamline) 42017013434	February 3, 2018 to February 3, 2028
106.	BDO NETWORK BANK (42018505534)	August 29, 2019 to August 29, 2029
107.	BDO NETWORK BANK, A RURAL BANK (42018505535)	August 29, 2019 to August 29, 2029
108.	BDO NETWORK, A RURAL BANK (42018505536)	August 29, 2019 to August 29, 2029
109.	BDO NETWORK BANK, INC. (42018505537)	August 29, 2019 to August 29, 2029
110.	BDO Network Bank Device Registration Number: 42018021523	August 8, 2019 to August 8, 2029
111.	BDO Network Bank Device (in blue bg) Registration Number: 42018021524	February 15, 2020 to February 15, 2030
112.	BDO Network Bank Device (in blue font) Registration Number: 42018021525	February 15, 2020 to February 15, 2030
113.	BDO Network Bank Device (in yellow bg) Registration Number: 42018021526	February 15, 2020 to February 15, 2030
114.	BDO Network Bank Device (in black font) Registration Number: 42018021527	December 1, 2019 to December 1, 2029
115.	BDO Network Bank Device (in black bg) Registration Number: 42018021528	December 1, 2019 to December 1, 2029
116.	BDO Network Bank Device (vertical) Registration Number: 42018021529	December 1, 2019 to December 1, 2029
117.	BDO Network Bank Device (vertical in blue bg) Registration Number: 42018021530	January 2, 2020 to January 2, 2030
118.	BDO Network Bank Device (vertical in blue font) Registration Number: 42018021531	December 1, 2019 to December 1, 2029
119.	BDO Network Bank Device (vertical in black bg) Registration Number: 42018021532	December 1, 2019 to December 1, 2029
120.	BDO Network Bank Device (vertical in black font) Registration Number: 42018021533	August 8, 2019 to August 8, 2029
121.	BDO Network Bank Device (vertical in yellow bg)	August 8, 2019 to August 8, 2029

	Registration Number: 42018021534	
122.	BDO Network Bank Device (horizontal 1-liner) Registration Number: 42018021535	August 8, 2019 to August 8, 2029
123.	BDO Network Bank Device (horizontal 1-liner blue bg) Registration Number: 42018021536	August 8, 2019 to August 8, 2029
124.	BDO Network Bank Device (horizontal 1-liner blue font) Registration Number: 42018021537	August 8, 2019 to August 8, 2029
125.	BDO Network Bank Device (horizontal 1-liner black font) Registration Number: 42018021538	August 8, 2019 to August 8, 2029
126.	BDO Network Bank Device (horizontal 1-liner black bg) Registration Number: 42018021539	January 12, 2020 to January 12, 2030
127.	BDO Network Bank Device (horizontal 1-liner yellow bg) Registration Number: 42018021540	January 12, 2020 to January 12, 2030
128.	WE FIND WAYS (42019501752)	July 28, 2019 to July 28, 2029
129.	BDO WE FIND WAYS Application Number: 42019503945	November 7, 2019 to November 7, 2029
130.	BDO We find ways (in black) Application Number: 42019503948	November 7, 2019 to November 7, 2029
131.	BDO We find ways (in blue) Application Number: 42019503950	November 7, 2019 to November 7, 2029
132.	BDO We find ways (in blue & yellow) Application Number: 42019503952	December 5, 2019 to December 5, 2029
133.	WE FIND WAYS (wordmark) Application Number: 42019503996	January 19, 2020 to January 19, 2030
134.	WE FIND WAYS Application Number: 42019503997	January 19, 2020 to January 19, 2030
135.	BDO (wordmark) Application Number: 42019503940	November 7, 2019 to November 7, 2029
136.	BDO REMIT (wordmark) Registration Number: 42019503943	June 28, 2020 to June 28, 2030
137.	We find ways (in blue) Application Number: 42019503941	November 7, 2019 to November 7, 2029
138.	We find ways (in yellow) Application Number: 42019503942	November 7, 2019 to November 7, 2029
139.	BDO Network Bank Device (horizontal 2-liner yellow bg) Registration Number: 42019012899	April 4, 2020 to April 4, 2030
140.	BDO Network Bank Device (vertical 2-liner yellow bg) Registration Number: 42019012898	April 4, 2020 to April 4, 2030
141.	FIND YOUR WAY wordmark Registration Number: 42019505926	June 28, 2020 to June 28, 2030



142.	BDO FINANCE wordmark Registration Number: 42020502655	November 20, 2020 to November 20, 2030
143.	BDO FINANCE CORP. wordmark Registration Number: 42020502658	November 20, 2020 to November 20, 2030
144.	BDO Finance Device Vertical Registration Number: 42020502662	December 6, 2020 to December 6, 2030
145.	BDO Finance Device Horizontal Registration Number: 42020502661	December 6, 2020 to December 6, 2030
146.	BDO PRIME (wordmark) Registration No. 42020504585	February 26, 2021 to February 26, 2031
147.	BDO Prime Device horizontal Registration Number: 42020504860	December 18, 2020 to December 18, 2030
148.	BDO Prime A Service of BDO Securities Corporation Registration No: 42020504861	February 26, 2021 to February 26, 2031
149.	BDO Prime Device horizontal Registration Number: 42020504857	December 18, 2020 to December 18, 2030
150.	BDO Prime A Service of BDO Securities Corporation Registration No: 42020504859	February 26, 2021 to February 26, 2031
151.	BDO Prime Device horizontal (in black bg) Registration Number: 42020504862	December 18, 2020 to December 18, 2030
152.	BDO Prime Device A Service of BDO Securities Corporation horizontal (in black bg) Registration Number: 42020504858	January 15, 2021 to January 15, 2031
153.	BDO PENSION 360 Registration No: 42021506817	July 30, 2021 to July 30, 2031
154.	BDO PENSION 360° Registration No: 42021506819	July 30, 2021 to July 30, 2031
155.	BDO EASY INVESTMENT PLAN Registration No: 42021506820	July 30, 2021 to July 30, 2031
156.	BDO EASY INVEST PLAN Registration No: 42021506818	July 30, 2021 to July 30, 2031
157.	BDO EASY PENSION PAY Registration No: 42021506816	July 30, 2021 to July 30, 2031
158.	BDO Prime (Device in color horizontal) Registration No: 42020506350	August 6, 2021 to August 6, 2031
159.	BDO Prime Registration No: 42020506351	August 6, 2021 to August 6, 2031
160.	BDO Prime (blue bg vertical) Registration No: 42020506352	August 6, 2021 to August 6, 2031
161.	BDO Prime Registration No: 42020506353	October 17, 2021 to October 17, 2031
162.	BDO Prime (Device in color horizontal blue bg) Registration No: 42020506348	August 8, 2021 to August 8, 2031
163.	BDO Prime A Service of BDO Securities Corporation (horizontal logo) Registration No: 42021506510	August 29, 2021 to August 29, 2031



164.	BDO Prime A Service of BDO Securities Corporation (horizontal logo blue bg) Registration No: 42021506509	August 29, 2021 to August 29, 2031
165.	BDO Prime (blue font) Registration No: 42020506349	August 13, 2021 to August 13, 2031
166.	BDO Prime A Service of BDO Securities Corporation (black font vertical logo) Registration No: 42021506515	September 10, 2021 to September 10, 2031
167.	BDO Prime A Service of BDO Securities Corporation (blue font vertical logo) Registration No: 42021506514	September 10, 2021 to September 10, 2031
168.	BDO Prime A Service of BDO Securities Corporation (in color vertical logo) Registration No: 42021506516	September 10, 2021 to September 10, 2031
169.	BDO Prime A Service of BDO Securities Corporation (blue font horizontal logo) Registration No: 42021506513	September 10, 2021 to September 10, 2031
170.	BDO Prime A Service of BDO Securities Corporation (vertical logo blue bg) Registration No: 42021506512	September 10, 2021 to September 10, 2031
171.	BDO Prime Registration No: 42020506354	August 29, 2021 to August 29, 2031
172.	BDO Network Bank, a Savings Bank Registration No: 42021518949	November 12, 2021 to November 12, 2031
173.	BDO Network, a Savings Bank Registration No: 42021518948	November 12, 2021 to November 12, 2031
174.	BDO Trade (horizontal logo black font) Registration No: 42021515870	November 25, 2021 to November 25, 2031
175.	BDO Trade (vertical logo black font) Registration No: 42021515868	November 25, 2021 to November 25, 2031
176.	BDO Trade (horizontal logo blue font) Registration No: 42021515874	November 25, 2021 to November 25, 2031
177.	BDO Trade (vertical logo blue font) Registration No: 42021515873	November 25, 2021 to November 25, 2031
178.	BDO Trade (horizontal logo blue bg) Registration No: 42021515867	November 25, 2021 to November 25, 2031
179.	BDO Trade (vertical logo blue bg) Registration No: 42021515872	November 25, 2021 to November 25, 2031
180.	BDO Trade (horizontal logo) Registration No: 42021515876	November 25, 2021 to November 25, 2031
181.	BDO Trade (vertical logo) Registration No: 42021515871	November 25, 2021 to November 25, 2031
182.	BDO Trade (horizontal logo white font blue bg) Registration No: 42021515875	November 25, 2021 to November 25, 2031
183.	BDO Trade (vertical logo white font blue bg) Registration No: 42021515869	November 25, 2021 to November 25, 2031
184.	Plan B (logo in blue bg) Registration No: 42021528290	February 28, 2022 to February 28, 2032

185.	Plan B Registration No: 42021528289	February 28, 2022 to February 28, 2032
186.	What if (logo in blue bg) Registration No: 42021528292	February 28, 2022 to February 28, 2032
187.	What if (logo in black) Registration No: 42021528293	February 28, 2022 to February 28, 2032
188.	What if (logo in blue) Registration No: 42021528291	February 28, 2022 to February 28, 2032
189.	Plan B (logo in black) Registration No: 42021528287	April 7, 2022 to April 7, 2032
190.	DEALS ON WHEELS Registration No: 42022517256	September 8, 2022 to September 8, 2032
191.	SME READY CHECK Registration No: 42022517257	October 6, 2022 to October 6, 2032
192.	BDO DEALS Registration No: 42022517261	September 8, 2022 to September 8, 2032
193.	Diamond Rewards (42014007163)	November 5, 2015 to November 5, 2025
194.	Sapphire Rewards (42014007147) *BU will allow the mark to lapse	20 February 2015 to 20 February 2025
195.	BDO Rewards (vertical) (42014006795)	November 10, 2014 to November 10, 2034
196.	BDO Rewards (horizontal) (42014006793)	November 10, 2014 to November 10, 2034
197.	Emerald Rewards (42014007146)	November 10, 2014 to November 10, 2034
198.	Cash Agad (device) 42015011277	August 4, 2016 to August 4, 2026
199.	Cash Agad in Partnership with BDO (42016006584)	October 27, 2016 to October 27, 2026
200.	myPERA (42017020732)	April 5, 2018 to April 5, 2028
201.	myBDOPERA (42017020731)	April 5, 2018 to April 5, 2028
202.	MyPERA (42017020733)	April 5, 2018 to April 5, 2028
203.	MyBDOPERA (42017020730)	April 5, 2018 to April 5, 2028
204.	BDOPERA (42017020734)	April 12, 2018 to April 12, 2028
205.	BDO Easy Retirement Plan (42017020736)	October 14, 2018 to October 14, 2028
206.	ERP (42017020737)	June 21, 2018 to June 21, 2028
207.	BDO ERP (42017020735)	April 12, 2018 to April 12, 2028
208.	Insure me, insurance made easy (white background)	December 9, 2018 to December 9, 2028
209.	Insure me, insurance made easy (blue background)	December 9, 2018 to December 9, 2028

210.	Insure me, insurance made easy @SM (white background)	December 9, 2018 to December 9, 2028
211.	Insure me, insurance made easy @SM (blue background)	December 9, 2018 to December 9, 2028
212.	Insure me (white background)	September 9, 2018 to September 9, 2028
213.	Insure me (blue background)	September 9, 2018 to September 9, 2028
214.	BDO Insure Device (horizontal logo blue bg) Registration Number: 42018504220	July 11, 2019 to July 11, 2029
215.	BDO Insure Device (horizontal) Registration Number: 42018504221	July 11, 2019 to July 11, 2029
216.	BDO Insure Device (vertical logo blue bg) Registration Number: 42018504222	July 11, 2019 to July 11, 2029
217.	BDO Insure Device (vertical logo) Registration Number: 42018504223	July 11, 2019 to July 11, 2029
218.	BDO INSURE wordmark Registration Number: 42018504224	July 11, 2019 to July 11, 2029
219.	One Network A Rural Bank of BDO (vertical logo in black & white) Registration Number: 42022513366	April 17, 2023 to April 17, 2033
220.	One Network A Savings Bank of BDO (horizontal logo in black & white) Registration Number: 42022513367	April 17, 2023 to April 17, 2033
221.	One Network A Savings Bank of BDO (vertical logo in black & white) Registration Number: 42022513368	April 17, 2023 to April 17, 2033
222.	One Network A Rural Bank of BDO Unibank (horizontal logo in black & white) Registration Number: 42022513369	April 17, 2023 to April 17, 2033
223.	One Network A Rural Bank of BDO Unibank (vertical logo in black & white) Registration Number: 42022513371	April 17, 2023 to April 17, 2033
224.	One Network A Savings Bank of BDO Unibank (horizontal logo in black & white) Registration Number: 42022513372	April 17, 2023 to April 17, 2033
225.	One Network A Savings Bank of BDO Unibank (vertical logo in black & white) Registration Number: 42022513373	April 17, 2023 to April 17, 2033
226.	One Network A Rural Bank of BDO (horizontal logo in black & white) Registration Number: 42022513374	April 17, 2023 to April 17, 2033
227.	www.onenetworkbank.com.ph (re-filed) Registration Number: 42022523082	May 25, 2023 to May 25, 2033
228.	www.e-onb.com.ph (re-filed) Registration Number: 42022523083	May 25, 2023 to May 25, 2033
229.	Dominion Holdings (logo, black font white background) Registration Number: 42023503743	June 15, 2023 to June 15, 2033

230.	Dominion Holdings (logo, white font black background) Registration Number: 42023503745	June 15, 2023 to June 15, 2033
231.	Dominion Holdings (logo, blue font white background) Registration Number: 42023503741	June 15, 2023 to June 15, 2033
232.	Dominion Holdings (logo, white font blue background) Registration Number: 42023503742	June 15, 2023 to June 15, 2033
233.	Cash Agad Partner ng BDO Lahat ng ATM card, pwede! (logo) Registration Number: 42017015786	October 30, 2023 to October 30, 2033
234.	NEGOSYANTE DAY Registration Number: 42023521121	January 19, 2024 to January 19, 2034
235.	NEGOSYANTE HOUR Registration Number: 42023521122	January 19, 2024 to January 19, 2034
236.	KABAYAN CASH LOAN Registration Number: 42024500771	May 25, 2024 to May 25, 2034
237.	BDO Pay (wordmark) Registration Number: 42024509100	July 11, 2024 to July 11, 2034
238.	BDO Online (wordmark) Registration Number: 4-2024-509102	July 11, 2024 to July 11, 2034
239.	BDO Online (horizontal logo) Registration Number: 42024509103	July 11, 2024 to July 11, 2034
240.	BDO Online (vertical logo) Registration Number: 4-2024-509105	July 11, 2024 to July 11, 2034
241.	BDO Pay (horizontal logo) Registration Number: 4-2024-509106	July 11, 2024 to July 11, 2034
242.	BDO Pay (vertical logo) Registration Number: 4-2024-509107	July 11, 2024 to July 11, 2034
243.	BDO Checkout (wordmark) Registration Number: 4-2024-509101	August 22, 2024 to August 22, 2034
244.	BDO Checkout (vertical logo) Registration Number: 4-2024-509108	August 22, 2024 to August 22, 2034
245.	BDO Checkout (horizontal logo) Registration Number: 4-2024-509109	August 22, 2024 to August 22, 2034
246.	ABOT ANG PANGARAP (plain wordmark) Registration Number: 4-2023-519691	October 3, 2024 to October 3, 2034
247.	ABOT ANG PANGARAP PAG BDO ANG KAUSAP(plain wordmark) Registration Number: 4-2023-519690	October 3, 2024 to October 3, 2034

**(vii) Governmental Approval of Principal Products or Services**

The Bank secures approval from the BSP for its products and services, as required.

**(viii) Effect of Existing or Probable Governmental Regulations on the Business**

Being a banking institution subject to the General Banking Law and banking regulations, BDO is under the supervision of the BSP, whose approval BDO requires to undertake certain activities. BDO strictly complies with the BSP requirements in terms of reserves, liquidity position, limits on loan exposure, foreign exchange regulations, provision for losses, anti-money laundering provisions and other regulatory requirements.

**(ix) Estimate of Amount Spent for Research and Development Activities**

This is not applicable to the Bank.

**(x) Total Number of Employees**

The Bank has a total of 44,044 employees as of 31 December 2024 broken down as follows:

	Non-Officers	Officers	TOTAL
Total for Parent Company	18,356	17,770	36,126
Head Office	2,469	10,231	12,700
Branches	15,887	7,539	23,426
Total for Subsidiaries	2,367	5,551	7,918
<b>TOTAL EMPLOYEES</b>	<b>20,723</b>	<b>23,321</b>	<b>44,044</b>

The Bank's Collective Bargaining Agreement (CBA) with Banco De Oro Employees Association (BDOEA) covers staff level employees, except those as expressly excluded in the Agreement. The Agreement is effective for a period of two (2) years from 1 November 2023 to 31 October 2025. BDOEA is affiliated with Associated Labor Unions (ALU).

The Bank has not suffered any labor strikes in the past 30 years, and considers the maintenance of harmonious relations with its employees and the Union as one of its key human capital agenda.

The Bank anticipated having approximately 43,421 total employees (in all levels; including those not included in the CBA by 31 December 2024.

**(xi) Risk Management**

Risk management at BDO begins at the highest level of the organization. At the helm of the risk management infrastructure is the Board of Directors who is responsible for establishing and maintaining a sound risk management system. The Board of Directors assumes oversight over the entire risk management process.

The Board of Directors has the ultimate responsibility for all risks taken by the Bank. It regularly reviews and approves the institution's tolerance for risks, as well as, the business strategy and risk philosophy of the Bank. It takes the lead in disseminating the institution's risk philosophy and control culture throughout the organization. It approves strategies and implementing policies affecting the management of all types of risks relating to the Bank's activities. It sets the risk-based organizational structure that will implement and ensure the effectiveness of the overall risk control system of the Bank. Towards this end, it is regularly updated on developments that could materially affect the Bank's liquidity position or the value of its resources. Likewise, the Board is responsible for overseeing the investment and credit activities of the Bank.

The Board of Directors has constituted committees tasked with key functions in the over-all risk framework of the Bank. The Risk Management Committee (RMC) is responsible for the development and oversight of the Bank's risk management program. The Executive Committee (EXCOM) has responsibility over the approval processes of the Bank's loans and investments, property-related proposals, as well as, other credit-related issues over a prescribed amount delegated by the Board of Directors. The Asset and Liability Committee (ALCO) is tasked with managing the Bank's balance sheet and off-balance sheet activities, maintaining adequate liquidity, ensuring sufficient capital and appropriate funding to meet all business requirements within regulatory limits. The Risk Management Group (RMG) is mandated to adequately and consistently evaluate, manage, control, and monitor the overall risk profile of the Bank's activities

across the different risk areas (i.e. credit, liquidity, market, interest rate, operational, and environmental and social risks).

The Bank operates an enterprise-wide risk management system to address the risks it faces in its banking activities, including credit, liquidity, market, interest rate, operational risks (including business continuity risk, IT risk, information security and cybersecurity risks, data privacy risk, and social media risk), consumer protection risk, and environmental & social risks. The Bank's RMC has overall responsibility for the Bank's risk management system and sets risk management policies across the full range of risks to which the Bank is exposed. It is responsible for approving the risk management plan developed by management, defining the policies, limits, and strategies for managing and controlling the major risks of the Bank. It oversees the system of limits of discretionary authority that the Board of Directors delegates to management under its purview, ensures that the system of limits of discretionary authority remains effective, that the limits are observed, and immediate corrective actions are taken whenever limits are breached. It is also responsible for evaluating the risk management plan as needed to ensure its continued relevance, comprehensiveness and effectiveness.

The RMC is a Board-Level Committee composed of three (3) members of the Board of Directors, with Vipul Bhagat (Independent Director) as Chairman, Dioscoro I. Ramos (Lead Independent Director) and Jones M. Castro, Jr. as members. Christopher A. Bell-Knight and Nestor V. Tan serve as Advisors.

Below is the attendance of the members for the Committee meetings in 2024:

	<b>No. of Meetings Attended</b>	<b>Total No. of Meetings</b>	<b>Percentage</b>
Vipul Bhagat	11	11	100%
Dioscoro I. Ramos	10	11	90.91%
Walter C. Wassmer*	6	6	100%
Jones M. Castro, Jr.**	-	-	-
* Term as Member ended on 16 July 2024 due to resignation. ** Appointed as Member of the Risk Management Committee on 7 December 2024, hence, attendance count started on 28 January 2025.			

## Item 2 – Properties

### Description of Property

#### (1) Principal Properties Owned

A. Presented below is a list of the Bank's principal properties as of 31 December 2024 owned by the Bank and utilized as Head Offices:

No.	NAME	ADDRESS
1	BDO Building (Radio Marine - MTech)	BDO Bldg., Sen. Gil Puyat Avenue corner Paseo de Roxas, Brgy. Bel-Air, Makati City
2	BDO Corporate Center – Makati *	7899 Makati Avenue cor. H.V. Dela Costa St., Makati City
3	BDO Corporate Center – Ortigas	12 ADB Avenue Ortigas Center Mandaluyong City
4	BDO Salcedo-Tower	156 Valero St., Bel-air, Makati District 1, Makati City 1227

\* Building under Construction

B. Presented below is a list of the Bank's principal properties as of 31 December 2024 owned or majority-owned by the Bank which are utilized as Head Offices and partly tenanted:

No.	NAME	ADDRESS
1	BDO Equitable Bank Tower	8751 Paseo de Roxas, Makati City
2	BDO Towers Paseo	8741 Paseo de Roxas Cor. Villar St. Salcedo Village Makati
3	BDO Towers Valero	Valero corner Villar St., Salcedo Village, Makati City, Metro Manila
4	Dagupan Vicar	Vicar Hotel Bldg. along A.B. Fernandez Ave. Brgy. Herrero Perez Dagupan City, Pangasinan
5	Pacific Star Building	Makati Avenue, Makati City
6	The Podium West Tower	The Podium West Tower, 12 ADB Avenue, Ortigas Center, Barangay Wack-Wack Greenhills East Mandaluyong City

C. Presented below is a list of the Bank's real properties as of 31 December 2024 owned by the Bank and utilized as BDO branches:



(a) Metro Manila Branches

No.	BRANCH	ADDRESS
1	A. Santos - St. James	8406 A. Santos Avenue, Brgy. BF Homes, Parañaque City
2	ADB Avenue Ortigas	Robinsons PCIBank Tower, ADB Avenue, Ortigas Center, 1600 Pasig City
3	Airport Road	Airport Road corner Quirino Avenue, Baclaran, Parañaque City
4	Alfaro - Salcedo Village	G/F PCCI Bldg., 118 Leviste Street, Salcedo Village, Makati City
5	Arranque - T. Alonzo	733 T. Alonzo St., Brgy. 299, Zone 29, Sta. Cruz, Manila
6	Asia Tower - Paseo	G/F Asia Tower corner Paseo De Roxas & Benavides St., 1229 Makati City
7	Aurora Blvd - Notre Dame	0137 Aurora Blvd. corner Notre Dame St., Cubao, 1110 Quezon City
8	Aurora Blvd - Yale	Aurora Blvd. corner Yale St., Cubao, Quezon City
9	Baclaran - Redemptorist Road	Redemptorist Road, Baclaran, Parañaque, Metro Manila
10	Bagtikan - Chino Roces Avenue	Unit 102 G/F Pryce Center Condominium, 1179 Chino Roces Avenue corner Bagtikan St., San Antonio Village, Makati City
11	BDO Corporate Center	G/F, BDO Towers Paseo, 8741 Paseo de Roxas corner Villar St., Salcedo Village, Bel-Air, Makati City 1200
12	Bel Air - Gil Puyat	Country Space 1 Condominium Bldg., Sen. Gil Puyat Avenue, Bel-Air Village, 1209 Makati City
13	BGC - Fort Victoria	Unit 108B, G/F, Fort Victoria Condominium, 5 <sup>th</sup> Avenue corner Rizal Avenue, Bonifacio Global City, Fort Bonifacio, Taguig City
14	Bicutan - Doña Soledad Ave. Ext.	Lot 3 Block 1, Doña Soledad Avenue Extension, Better Living Subd., Brgy. Don Bosco, Parañaque City
15	Blumentritt - Laong Laan	Laong Laan St. corner Blumentritt St., Brgy. 516, Zone 051, Sampaloc, Manila

No.	BRANCH	ADDRESS
16	Blumentritt - San Juan	Lot 11-B, Blk. 127 Blumentritt corner Sto. Toribio St., San Juan City
17	Boni - Maysilo	74 Maysilo Circle corner Boni Avenue, Mandaluyong City
18	C. Palanca - Quiapo	132 Carlos Palanca St., Quiapo, Manila
19	C.M. Recto	C.M. Recto Avenue corner Nicanor Reyes St., Manila
20	C.M. Recto - San Sebastian	2070 C.M. Recto St., 1008 Sampaloc, Manila
21	Caloocan - Sangandaan	628 A. Mabini St., 1408 Sangandaan, Caloocan City
22	Corinthian Gardens	BDO Leasing Center, Ortigas Avenue, Quezon City
23	Dasmariñas St. - Binondo	BDO Bldg., Dasmariñas St., Binondo, 1006 Manila
24	Dian - Gil Puyat	G/F EPCIB Bldg., Sen. Gil Puyat Avenue corner Dian St., Makati City
25	E. Rodriguez	1162 E. Rodriguez Sr. Avenue, New Manila, Quezon City
26	EDSA - Reliance St.	G/F Paragon Plaza, 162 EDSA corner Reliance St., Mandaluyong City
27	Fairview	Don Mariano Marcos Avenue, Fairview, Quezon City
28	Grace Park - 8th Avenue	259 Rizal Avenue Extension, Grace Park, Caloocan City
29	Grace Park - 9th Avenue	414 Rizal Avenue Extension, Grace Park, 1400 Caloocan City
30	Grace Park - 10 <sup>th</sup> Avenue	359 Rizal Avenue Extension, Brgy. 62, Grace Park, Caloocan City
31	Greenhills - Missouri	12 Missouri St., Northeast Greenhills, Brgy. Greenhills, San Juan City
32	Greenhills - Roosevelt	EBC Bldg., Ortigas Avenue corner Roosevelt Avenue, Greenhills, San Juan City
33	Greenhills North	Unit 102-103 Sunrise Condominium, Ortigas Avenue, 1500 San Juan City
34	Ilaya - M. De Santos	632 M. de Santos St., Manila

No.	BRANCH	ADDRESS
35	Kalentong	MRDC Bldg., Shaw Blvd. corner Gen. Kalentong St., Mandaluyong City
36	Las Piñas - Pamplona	1741 Alabang-Zapote Road, Pamplona Dos, Las Piñas
37	Las Piñas - Philamlife Avenue	Alabang-Zapote Road, Pamplona Tres, 1740 Las Pinas City
38	Leveriza - Libertad	212 Libertad St., Pasay City
39	Luneta - T.M. Kalaw	707 T.M. Kalaw St. corner Churruca St., Ermita, Manila
40	Makati - Pasay Road	845 One Corporate Plaza Condominium, A. Arnaiz Avenue, San Lorenzo, Makati City
41	Makati Avenue - Ayala	L.V. Locsin Bldg., Ayala Avenue corner Makati Avenue, 1228 Makati City
42	Makati Cinema Square	Makati Cinema Square, Pasong Tamo, 1229 Makati City
43	Malabon	725 Rizal Avenue, San Agustin, Malabon City
44	Malabon - Rizal Avenue	694 Rizal Avenue, 1470 Malabon, Metro Manila
45	Marikina - Bayanbayanan	48 Bayanbayanan Avenue, Brgy. Concepcion Uno, Marikina City
46	Marikina - Concepcion	17 Bayan-Bayanan Avenue, Concepcion, Marikina City
47	Marikina - Sumulong Highway	Corner E. Dela Paz St. Amang Rodriguez Avenue, Sto. Nino, Marikina City
48	Marulas - MacArthur Highway	Lot 16 & 17 MacArthur Highway, Valenzuela, Metro Manila
49	Medical Plaza - Legaspi Village	Unit 101, G/F Medical Plaza Makati, Amorsolo St. corner Dela Rosa St., Legaspi Village, Makati City
50	Muntinlupa - National Highway	8 National Highway corner Aguila St., Brgy. Putatan, Muntinlupa
51	N. Domingo - Araneta Avenue	71 N. Domingo St. corner Katubusan St., Brgy. Rivera, San Juan City
52	Novaliches - Forest Hills	Lot 2 D 1 Quirino Avenue, Novaliches, Quezon City

No.	BRANCH	ADDRESS
53	Ortigas - Exchange Road	G/F, PSE Center, Exchange Road, Ortigas Commercial Complex, Pasig City
54	Ortigas Avenue	209 Ortigas Avenue, Greenhills, San Juan, MM
55	Paco - A. Linao	1635-1641 A. Linao St., Paco, Manila
56	Padre Faura - A. Mabini	A. Mabini corner Padre Faura St., 1000 Ermita, Manila
57	Pasay	Libertad corner Colayco St., Pasay City
58	Paseo - Gil Puyat	BDO Building, 381 Sen. Gil Puyat Avenue corner Paseo de Roxas, Brgy. Bel-Air, Makati City
59	Paseo Tower - Makati	Equitable Bank Tower, 8751 Paseo de Roxas, Makati City
60	Pasig - Danny Floro	125 Shaw Blvd. corner Danny Floro St. Pasig City
61	Pasig - Manggahan	Amang Rodriguez Avenue, Manggahan, Pasig City
62	Pasig - Market Avenue	8 Market Avenue, Brgy. Palatiw, Pasig City
63	Pasig - Sixto Antonio Ave. Pilapil	Lot 2 B, Sixto Antonio Ave., Brgy. Kapasigan, Pasig City
64	Perea - Paseo	G/F Universal Re Bldg., 106 Paseo de Roxas 1228 Makati City
65	Pioneer Highlands - Madison	Unit 01 (facing Madison St.) LG/F Globe Telecom Plaza 1 Bldg., Pioneer St. corner Madison St., Mandaluyong City
66	Pitimini - Roosevelt	EBC Bldg., Roosevelt Avenue corner Pitimini St., SFDM, Quezon City
67	Plaza Sta. Cruz - Dasmariñas St.	377 Plaza Sta. Cruz, Brgy. 303, Zone 29, Sta. Cruz, Manila
68	President's Avenue - BF Parañaque	President's Avenue corner J. Elizalde St., BF Homes, Parañaque, Metro Manila
69	Quezon Avenue - Heroes Hill	1052 Quezon Avenue, 1103 Quezon City
70	Quezon Avenue - West Triangle	Lot 3-B, Quezon Ave. Extension, Brgy. West Triangle, Quezon City

No.	BRANCH	ADDRESS
71	Quiapo - Quinta Market	Quezon Blvd. corner C. Palanca St., Quiapo, Manila
72	Reposo - Makati	EBC Bldg., JP Rizal corner N. Garcia (Formerly Reposo), Makati City
73	Rizal Avenue	2502-2504 Rizal Avenue corner Cavite St., Sta. Cruz, Manila
74	Rockwell Center - Makati	Lot 3 Block 7, Rockwell Drive, Rockwell Center, Poblacion, Makati City
75	Salcedo Tower	G/F, BDO Salcedo Tower, 156 Valero St., Bel-Air, Makati District 1, Makati City 1227
76	Shaw Blvd. - Stanford	EBC Bldg., Shaw Blvd. corner Stanford St., Mandaluyong City
77	St. Ignatius - Katipunan	BDO Bldg., 137 Katipunan Avenue, St. Ignatius, Quezon City
78	Strata 100 - Ortigas	G/F Strata 100 Bldg., Don Francisco Ortigas Jr., Pasig City
79	Taft - Vito Cruz	Bankard Bldg., 2422 Taft Avenue, 1004 Malate, Manila
80	Taft Avenue - Estrada St.	2F, Bankard Bldg., 2422 Taft Avenue, Brgy. 727, Zone 79, Malate, 1004, Manila
81	Timog - South Triangle	G/F President Tower, 81 Timog Ave. corner Scout Ybardolaza St., Brgy. South Triangle, Diliman, Quezon City
82	Tomas Morato - Kamuning	Tomas Morato Ave. corner Kamuning Road, Brgy. Kamuning, Quezon City
83	Tutuban	DS 17-18 Tutuban Primeblock, Tutuban Center, CM Recto, Manila
84	U.N. Avenue - J. Bocobo	EBC Bldg., UN Avenue corner J. Bocobo St., Ermita, Manila
85	V.A. Rufino - Valero	G/F Chattam House, Herrera St. corner Valero St. & San Agustin St., Salcedo Village, Makati City
86	Valenzuela - Malanday MacArthur Highway	656 MacArthur Highway, Brgy. Malanday, Valenzuela City 1444
87	West Trade Center - West Avenue	Unit #1, G/F West Trade Center, West Avenue, Quezon City

No.	BRANCH	ADDRESS
88	Yakal - Chino Roces Avenue	Units 2 & 3, G/F Tower 2, Avida Towers Makati West Condominium, corner Yakal, Lumbayao and Malugay Sts., San Antonio Village, Makati City

(b) Provincial Branches

No.	BRANCH	ADDRESS
1	Angeles - Balibago	BDO Building along Ramon Tang Avenue, Diamond Subd., Balibago, Angeles City, Pampanga
2	Angeles - MacArthur Highway	Lot 1, MacArthur Highway corner Magalang Avenue, Brgy. Salapungan, Angeles City, Pampanga
3	Angeles - Miranda	BDO Bldg., Miranda St., Sto. Rosario, Angeles City, Pampanga
4	Antique	Corner Gov. Villavert St. & Gov. Gella St., San Jose, Antique 5700
5	Bacolod - Capitol Shopping	Benigno Aquino Drive, Capitol Shopping 6100 Bacolod City, Negros Occidental
6	Bacolod - Gatuslao	26 & 28 Gov. V. Gatuslao St., Bacolod City, Negros Occidental
7	Bacolod - Lacson	Lacson St. corner Galo St., 6100 Bacolod City, Negros Occidental
8	Bacolod - Plaza	Araneta Ave. corner Gonzaga St., 6100 Bacolod City, Negros Occidental
9	Bacolod - Rosario Lacson	Lot 296-B-7, Lacson St. corner Rosario St., Bacolod City, Negros Occidental
10	Balanga - A. Banzon	A. Banzon St., Brgy. Poblacion, Balanga City, 2100 Bataan
11	Baliwag - JP Rizal	J.P. Rizal St., San Jose, Baliwag, Bulacan
12	Batangas - Nasugbu	J.P. Laurel St., Brgy. Poblacion, Nasugbu, Batangas
13	Batangas - Sto. Tomas	Maharlika Highway, San Antonio, Sto. Tomas, Batangas

14	Batangas City - Rizal Avenue	Rizal Avenue corner P. Burgos St., 4200 Batangas, Batangas City
15	Biñan	A. Bonifacio St., Barrio Canlalay, Biñan, Laguna
16	Bukidnon - Valencia	M.L. Quezon St. corner G. Laviña Avenue, Valencia City, Bukidnon 8709
17	Cabanatuan - Maharlika Road	Maharlika Road near corner Sanciangco St., Brgy. Sanbermicristi, Cabanatuan City, Nueva Ecija
18	Cabanatuan - Maharlika South	BDO Building, Maharlika Highway, Brgy. Dicarma, Cabanatuan City, Nueva Ecija
19	Cagayan - Aparri	Rizal St. corner Balisi St., Centro 8, Aparri, Cagayan
20	Cagayan de Oro - Lapanan	C.M. Recto Highway, Lapanan, 9000 Cagayan de Oro City, Misamis Oriental
21	Cagayan de Oro - Velez	Velez Road corner Abejuela St., Cagayan de Oro
22	Calamba Crossing	G/F, BDO Bldg., Old National Highway, Crossing, Brgy. Uno, Calamba City, Laguna 4027
23	Cavite - Dasmariñas Techno Park	Governor's Drive, Brgy. Paliparan I, Dasmariñas, Cavite
24	Cavite - General Trias Gateway	Gateway Business Park, C. Delos Reyes Avenue, 4107 Gen. Trias, Cavite
25	Cavite - GMA Congressional Road	Lot 4 Block C-5-CL, Congressional Road, Brgy. Poblacion 1, Gen. Mariano Alvarez (GMA) Cavite
26	Cavite - Imus Anabu	Gen. Aguinaldo corner Ambrosia Road, Anabu I, Imus, Cavite
27	Cavite City - P. Burgos	Corner P. Burgos St. & P. Julio St., Caridad, 4100 Cavite City
28	Cebu - Borromeo	Borromeo St. corner Magallanes St., Cebu City
29	Cebu - F. Gonzales	F. Gonzales St. corner Magallanes St., Cebu City
30	Cebu - Gorordo	Gorordo Avenue, Lahug, 6000 Cebu City
31	Cebu - Magallanes Plaridel	Magallanes St. corner Plaridel St., 6000 Cebu City

32	Cebu - North Reclamation	Blk. 20-A corner Port Centre Avenue & Juan Luna Avenue, North Reclamation Area, Cebu City
33	Cebu Mandaue - M.C. Briones	M.C. Briones St., National Highway, Brgy. Bakilid, Mandaue City, Cebu
34	Cotabato - Kidapawan	Quezon Blvd., 9400 Kidapawan, North Cotabato
35	Cotabato - Makakua	Makakua St., 9600 Cotabato City, Maguindanao
36	Dagupan - Fernandez	A.B. Fernandez Avenue, Brgy. Pantal, Dagupan City, 2400 Pangasinan
37	Davao - C.M. Recto	383 Claro M. Recto St., Davao City
38	Davao - Claveria	BDO Building, No. 30 C.M. Recto Ave., Poblacion, Davao City
39	Davao - Digos	Rizal Avenue, Zone II, Digos, Davao Del Sur
40	Davao JP Laurel	Landco-PDCP Corporate Center, JP Laurel Avenue, Bajada, Davao City
41	Davao - Mati	Rizal St. corner Mabini St., 8200 Mati, Davao Oriental
42	Davao - Tagum	577 Rizal St., 8100 Tagum, Davao Del Norte
43	Davao - Toril	Agton St., Toril, Davao City
44	Dipolog - Quezon Ave.	Quezon Avenue, 7100 Dipolog City, Zamboanga Del Norte
45	Dumaguete - Colon	Colon St. fronting Bldg. V of City Public Market, Poblacion 003, Dumaguete City
46	General Santos - Makar	Hadano Avenue (Makar Wharf), Purok Bagong Silang, Brgy. Labangal, General Santos City, South Cotabato 9500
47	General Santos - Pioneer	Pioneer Avenue, General Santos City, 9500
48	General Santos - Quezon Avenue	Lot 4670. Ts-217, Quezon Avenue, Brgy. Dadiangas West, General Santos City, South Cotabato
49	General Santos - Santiago St.	Ireneo Santiago Blvd., 9500 General Santos St., South Cotabato



50	Iligan - Del Pilar	BC Labao corner Del Pilar St., Iligan City
51	Iloilo - Iznart	Iznart St., 5000 Iloilo City, Iloilo
52	Iloilo - Valeria	Valeria St., Brgy. Danao, Iloilo City
53	Isabela - Roxas	23 Osmeña Road., Bantug, Mallig Plain, 3320 Roxas, Isabela
54	Isabela Santiago - City Road	BDO Building, City Road corner Guzman St., Brgy. Calao West, Santiago City, Isabela
55	Isabela Santiago - Maharlika Highway	BDO Building, No. 57 Maharlika Highway corner Quezon Avenue St., Brgy. Victory Norte, Santiago City, Isabela
56	Koronadal - Gensan Drive	NE of Gensan Drive, Zone 1, Koronadal City, South Cotabato
57	Koronadal - R. Alunan Avenue	R. Alunan Avenue corner Osmeña St., 9506 Koronadal, South Cotabato
58	La Union San Fernando - Quezon Avenue	Quezon Avenue corner Gen. Luna St., Brgy. 4, City of San Fernando, 2500 La Union
59	Laoag - Balintawak	Rizal St. corner Balintawak St., Brgy. 9, Laoag City, 2900 Ilocos Norte
60	Leyte - Maasin	Juan Luna St. corner Enage St., Brgy. Tunga-tunga, Maasin, Southern Leyte
61	Leyte - Ormoc	Corner Burgos St. & Rizal St., 6541 Ormoc City, Leyte
62	Lipa - C.M. Recto	131 C.M. Recto St., 4217 Lipa City, Batangas
63	Lipa - Rotonda	Ground Floor, BDO Lipa Regional Building, C.M. Recto Avenue, Brgy. 04, Lipa City, Batangas
64	Lucena - Merchan	Lot 2903 Merchan St. corner C.M. Recto St. corner Cabana St., Brgy. IV, Lucena City
65	Malolos - Congreso	Paseo Del Congreso, San Agustin, Malolos City, 3000 Bulacan
66	Meycauayan - Zamora	Zamora St., Brgy. Calvario, Meycauayan, Bulacan
67	Naga - Plaza Rizal	Gen. Luna St., 4400 Naga City, Camarines Sur

68	Negros Occ - Cadiz	Cabahug St., 6121 Cadiz, Negros Occidental
69	Negros Occ - Escalante	National Highway, Escalante City, 6124 Negros Occidental
70	Negros Occ - Kabankalan	Guanzon St., Kabankalan, 6111 Negros Occidental
71	Negros Occ - Silay	Figueroa St. corner Rizal St., Silay City, 6116 Negros Occidental
72	Nueva Ecija - Gapan	Tinio St., Brgy. San Vicente, Gapan City, 3105 Nueva Ecija
73	Nueva Ecija - Guimba	Afan Salvador St., Brgy. Sto. Cristo, Guimba, Nueva Ecija
74	Nueva Ecija - Muñoz	T. Delos Santos St., Brgy. Poblacion West, Science City of Munoz, Nueva Ecija
75	Ozamiz - Gallardo	Cebedo St. corner Gallardo St., 50th District (Pob), Ozamiz City, Misamis Occidental
76	Pagadian	F.S. Pajares Avenue, Pagadian City, 7016 Zambonga Del Sur
77	Pampanga - Apalit	MacArthur Highway, Brgy. San Vicente, Apalit, Pampanga
78	Pampanga - Guagua	Lot 4876, Brgy. Plaza Burgos, Guagua, 2003 Pampanga
79	Puerto Princesa - Rizal	261 Rizal Avenue, 5300 Puerto Princesa City, Palawan
80	Quezon - Candelaria	Rizal St. corner Del Valle St., Brgy. Poblacion, Candelaria, Quezon
81	Roxas - Roxas Avenue	Roxas Avenue, Roxas City, Capiz
82	San Pablo - Rizal St.	2/F Equitable PCI Bldg., Rizal St. corner P. Alcantara, San Pablo City, Laguna
83	Sta. Rosa - South Expressway	National Road Pulong Sta. Cruz, 4026 Sta Rosa, Laguna
84	Sultan Kudarat - Isulan	075 National Highway, Kalawag 2, Isulan, Sultan Kudarat
85	Sultan Kudarat - Tacurong	Alunan Highway, 9800 Tacurong, Sultan Kudarat
86	Tarlac - F. Tañedo	27 F. Tañedo St., Brgy. Poblacion, Tarlac City, 2300 Tarlac

87	Tarlac - J. Luna	Juan Luna St. near corner MacArthur Highway, Brgy. Sto. Cristo, Tarlac City, 2300 Tarlac
88	Tarlac - Luisita	MacArthur Highway across Robinsons Complex, Brgy. San Miguel, Tarlac City, 2301 Tarlac
89	Tuguegarao - Bonifacio St.	135 Bonifacio St., Centro 6, Tuguegarao City, Cagayan
90	Urdaneta - Alexander	Amadeo R. Perez Jr. Avenue, Brgy. Poblacion, Urdaneta City, 2428 Pangasinan
91	Vigan - Quezon Avenue	Quezon Avenue corner Bonifacio St., Brgy. III, Vigan City, 2700 Ilocos Sur
92	Zamboanga - Rizal St.	Rizal St., Zamboanga City, 7000 Zamboanga Del Sur

D. Presented below is a list of the Bank's real properties as of 31 December 2024 owned by the Bank and utilized as Warehouses and Staffhouses:

No.	NAME	ADDRESS
1	Baguio Staffhouse	Poblete Ext. South Drive, Baguio Country Club, Baguio City
2	Howmart Warehouse	63 & 65 Howmart St., Brgy. Apolonio Samson, Quezon City
3	Malabon General Luna	Gen. Luna St., Barangay San Agustin, Malabon City
4	Presidents Tower (Unit G3)	Ground Floor Presidents Tower, 81 Timog Ave. corner Scout Ybardolaza St., Brgy. South Triangle, Diliman, Quezon City
5	Taguig Warehouse	Arthuro cor. Franco Drive, Sta. Maria Industrial Estate, Barrio Bagumbayan, Taguig, Metro Manila

E. Presented below is a list of the Bank's real properties (vacant lots and/or buildings) as of 31 December 2024 owned by the Bank reserved for Lease or for future Bank use:

No.	NAME	ADDRESS
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1	Gercon Plaza	Lot 5 & 6 Gercon Plaza along Makati Ave., Brgy. Bel Air, Makati City
2	Greenhills Missouri	14 Missouri Street, Brgy. Greenhills, San Juan City, Metro Manila
3	Juan Luna Binondo	J. Luna/Quintin Paredes & Hormiga Sts., Binondo, Manila
4	Malungon Gensan	Brgy. Upper Balulang, Cagayan de Oro City
5	Nuvali Sta. Rosa	Lot 6 Block 9, Nuvali, Sta. Rosa, Laguna
6	Premises Management Division (Binondo)	411 Quintin Paredes St., Binondo, Manila
7	Premises Management Division (Blumentritt)	2325 Rizal Ave. cor Antipolo St., Brgy. 356, Zone 36, District 3, Sta. Cruz, Manila
8	Premises Management Division (Cebu Fuente – Circle)	Fuente Osmena Rotonda, Cebu City
9	Premises Management Division (Cebu Fuente - Tower)	Lot 526-B, Fuente Rotonda, Brgy. Capitol Site, Cebu City

F. Presented below is a list of Bank's real properties as of 31 December 2024 owned by the Bank which are vacant (reserved for Lease or future Bank use) and/or tenanted:

No.	NAME	ADDRESS
1	Property Leasing Dept. (Potrero)	110 MacArthur Highway corner Riverside St. Potrero Malabon
2	PSE Tower	One Bonifacio High Street, 28th Street corner 5th Avenue, Bonifacio Global City, Taguig
3	RBSJ Tarlac Building (Monarch)	Lot 3-H & 3-I-2 Sto. Cristo, J.P. Rizal Extension, Tarlac City
4	Robinsons Equitable Tower	ADB Avenue, Ortigas Center, Pasig City
5	The Podium Mall	The Podium Mall, 12 ADB Avenue, Ortigas Center, Barangay Wack-Wack Greenhills East Mandaluyong City

## (2) Leased Properties

A list of these leased properties is as follows:

(a) Utilized as Head Offices as of 31 December 2024:

No.	NAME	ADDRESS
1	BDO Towers Valero (34 <sup>th</sup> Floor)	Valero corner Villar St., Salcedo Village, Makati City, Metro Manila
2	Customer Contact Center – Davao Sasa	Ground Floor, BDO Network Banks Inc - Building Kilometer 9, Sasa, Davao City
3	Customer Contact Center – Meridian Park	8th - 9th Floors Tower 1 Double Dragon Plaza, Meridian Park, Macapagal cor. Edsa Extn, Pasay City
4	Customer Contact Center – SM North Tower	12th floor SM North Tower 1 Edsa cor. North Ave. Quezon City

(b) Utilized as Representative Offices located abroad as of 31 December 2024:

No.	NAME	ADDRESS
1	Dubai Representative Office	Ground Floor, DUTCO House Building 44 Al Ittihad Road Diera, Dubai
2	Korea Representative Office	23 <sup>rd</sup> Floor Seoul Finance Center, 136 Sejongdaero Jung-gu, Seoul 100-768 Korea
3	Milan Representative Office	Piazza del Duomo 17, 20121 Milan, Italy
4	Paris Representative Office	PARIS 16EME, 46 Paul Valery Street
5	Taipei Representative Office	Hung Kuo Building 7F-A-167 Tun Hua North Road, Song Shan District, Taipei, Taiwan
6	Xiamen Representative Office	Unit 244-246, SM City Mall No.468- Jiahe Road, Xiamen No.1351 Xianyue Rd.

(c) Utilized leased lot and/or buildings as ATM offsite location as of 31 December 2024:

No.	NAME	ADDRESS
1	Clark Philexcel	Philexcel Business Park, M.A. Roxas Highway, ClarkFreeport Zone, Pampanga
2	Ebanking Center	3rd Level Tower 1, The Enterprise Center, 6766 Ayala Avenue Makati City

(d) Utilized as Regional Offices as of 31 December 2024:

No.	NAME	ADDRESS
1	Cash Hub – Ayala Business Center	N. Bacalso Avenue, Brgy. Nicolas, Cebu City
2	Cash Hub – FCIE	Governor's Drive, Brgy. Langkaan, Dasmariñas, Cavite
3	Cash Hub – Pampanga Offsite	Bldg. 1, Berthaphil II, South Industrial Park Bayanihan Road, Clark, Pampanga
4	Cash Hub – Tagaytay Offsite	Brgy. East Tolentino, Tagaytay City
5	CBG Office – Batangas P. Burgos	PBC Building, Brgy. 13 P. Burgos St. Batangas City
6	CBG Office – Cebu Ayala Business Park	9th floor, Unit 905 FLB Corporate Center, Bohol Avenue and Archbishop Reyes Avenue, Cebu Business Park, Barangay Luz Cebu City
7	CBG Office – Cebu Sky Tower	9th Floor, Skytower Building, #88 Acasia St., Brgy. Kamputhaw, Cebu City, Cebu, Philippines
8	CBG Office – Crosstown Mall Sta. Rosa	Crosstown Mall, Purok 4, Sta. Rosa Tagaytay Road, Pulong Sta. Cruz City, Sta. Rosa, Laguna
9	CBG Office – Laoag Ilocos Norte	G/F Insular Life Bldg, Balintawak St. Laoag City Ilocos Norte
10	CBG Office - Legaspi Albay	2/F City Enterprise Building Landco Business Park F. Imperial St., Bgy. Capantawan, Legazpi City, Albay
11	CBG Office – Madrigal Plaza	7 <sup>th</sup> Floor, Paz Madrigal Plaza CBG Office - Alabang
12	CBG Office – Malolos Bulacan	2F of a Commercial Building, Mabini Street, Brgy. Guinhawa, Malolos City, Bulacan
13	CBG Office – MM East (SM Taytay)	B1, Bldg B - SM Taytay Manila East Road Brgy Dolores Taytay Rizal
14	CBG Office – San Pablo Laguna	2 <sup>nd</sup> & 3 <sup>rd</sup> Floor, Liangelo Bldg., Maharlika Highway, San Rafael, San Pablo City, Laguna
15	CBG Office - SM Cebu Consolacion	Unit 282, 2F SM City Consolacion, National Road, Brgy. Lamac, Consolacion, Cebu City
16	CBG Office – SM City Gensan	Unit 327A-328B-1, 3 <sup>rd</sup> Floor, SM General Santos City
17	CBG Office – SM City Iloilo	LG/F SM City Iloilo, Benigno Aquino Avenue, Barangay Boliao, Mandurriao, Iloilo City
18	CBG Office - SM North Tower	10th & 11th Floor, SM North Tower 1, EDSA cor North Ave., Quezon City
19	CBG Office – SM Olongapo	410B-410D, 4F, SM City Olongapo Magsaysay Drive cor. Gordon Ave. Brgy Pag-Asa, Olongapo City, Zambales
20	CBG Office - Tuguegarao	2F Sychangco Bldg. Bonifacio Street, Tuguegarao City Cagayan
21	CBG Office – Two E-com	6 <sup>th</sup> Floor, Four Ecom Center, East Tower Bldg., JW Diokno Boulevard, Pasay City

No.	NAME	ADDRESS
22	CBG Office – Waltermart Calamba	2nd Floor Waltermart Makiling, Brgy. Makiling National Highway Calamba Laguna
23	IBG Combank Legazpi	PVLB Building 7, Benny Imperial Street, Barangay 16, Kawit, East Washington Drive, Legazpi City
24	IBG Combank Tacloban	3F, AIA Building, Justice Romualdez Street, Tacloban City
25	SM Delgado Regional Office	Ground Floor, Annex Building, SM Delgado Iloilo City

(e) Metro Manila Branches

1. Lot leased

No.	BRANCH	ADDRESS
1	Better Living	Doña Soledad Avenue corner France St., Better Living, Parañaque City
2	BF Homes Aguirre - P. Corpuz	L1 B5 A. Aguirre Ave. corner Pio V. Corpuz St., Brgy. BF Homes, Parañaque City
3	Commonwealth Ave. - Holy Spirit	Lot 27 Commonwealth Avenue, Brgy. Holy Spirit, Quezon City
4	Congressional - Mindanao Avenue	Congressional Avenue Extension corner Mindanao Avenue, Quezon City
5	Isidora Hills	BDO Bldg., Pook Ligaya Riding Ground, Interneighborhood Road, Isidora Hills Subdivision, Brgy. Holy Spirit, Quezon City
6	Las Piñas - BF Resort	BDO Bldg., Blk 4 Lot 9 BF Resort Drive Phase 4, BF Resort Village, Las Piñas
7	Makati - J.P. Rizal	872 JP Rizal St. Brgy. Poblacion, Makati City
8	Makati - P. Ocampo Sr.Ext.	243 P. Ocampo Sr. corner Flor de Lis St., Brgy. La Paz, Makati City
9	Marikina - Tañong	223 A. Bonifacio Avenue, Brgy. Tañong, Marikina City
10	Mayon	No 166 Mayon St., Brgy. Maharlika, Sta. Mesa Heights, Quezon City
11	Mayon - Simoun	116 Mayon St., Sta. Mesa Heights, Brgy. Lourdes, Quezon City
12	Munoz - Roosevelt	313 Roosevelt Avenue, Barangay San Antonio, San Francisco Del Monte, Quezon City
13	Novaliches	1016 Quirino Highway Town Proper, Brgy. Monica, Novaliches, Quezon City

14	Paso De Blas - North Expressway	Lot 921-B-1-B, Paso De Blas Road, Brgy. Paso De Blas, Valenzuela City
15	Quezon City - Kalayaan Avenue	108 Kalayaan Avenue, Brgy. Central, Central, Quezon City
16	Visayas Avenue - Project 6	57 Visayas Avenue, Brgy. Vastra, Quezon City

## 2. Building leased

No.	BRANCH	ADDRESS
1	6780 Ayala Avenue	G/F 6780 Ayala Avenue Bldg., 6780 Ayala Avenue, Brgy. San Lorenzo, Makati City
2	A Place - Coral Way	G/F A Place, Coral Way Drive, MOA Complex, Central Business Park 1, Island A, Pasay City
3	A. Arnaiz - Paseo	G/F Joni's Bldg., 832 Arnaiz Ave. corner Edades St., Brgy. San Lorenzo, Makati City
4	A. Arnaiz - San Lorenzo Village	L & R Bldg., 1018 A. Arnaiz Avenue, Makati City
5	A. Bonifacio Ave. - Cloverleaf	2/F, Ayala Malls Cloverleaf, A. Bonifacio Avenue, Brgy. Balingasa, Quezon City
6	A. Mabini - Gen. Malvar	Unit R1 G/F, Hollywood Garden Square Bldg., 1709 A. Mabini St. corner Gen. Malvar St., Brgy. 699, Zone 076, Malate, Manila
7	ABS CBN - Mother Ignacia St.	Stall No. 22, East Wing, G/F ELJCC Bldg., Sgt. E.A. Esguerra Avenue corner Mother Ignacia St., Brgy. South Triangle, Quezon City
8	Acropolis - E. Rodriguez Jr.	G/F The SPA Bldg., E. Rodriguez Jr. Ave., Bagumbayan, Quezon City
9	Adriatico - Sta. Monica	1347 Adriatico near corner Sta. Monica across Robinson's Place Manila, Brgy. 669, Ermita, Manila
10	Alabang Hills	Unit G02 UG/F Madison Galleries, No. 398 Don Jesus Blvd., Brgy. Cupang, Alabang Hills, Muntinlupa City
11	Alabang - Finance Street	Unit 3 & 4, Paz Madrigal Plaza, Alabang Zapote Road corner Finance Street, Brgy. Ayala Alabang, Madrigal Business Park, Ayala Alabang, Muntinlupa City
12	Alabang - Madrigal Avenue	Molito 2 Bldg., Units 1, 2 & 3, Alabang-Zapote Road corner Madrigal Avenue, Alabang, Muntinlupa City
13	Alabang Town Center	1139 Lower Ground Floor, New Entertainment Complex Alabang Town Center, Brgy. Ayala - Alabang, Muntinlupa City 1780
14	Anonas - Kamias	Anonas St. corner K-6 St., East Kamias, 1102 Quezon City



No.	BRANCH	ADDRESS
15	Araneta Center - Ali Mall II	Level 2, A202019-202020R, Ali Mall II, P. Tuazon Avenue, Araneta Center, Brgy. Socorro, Cubao, Quezon City
16	Araneta Center - Gateway Mall	00016 Gateway Mall, Gen. Malvar Avenue, Brgy. Socorro, Cubao, Quezon City
17	Arranque	1359-1361 Soler St., Sta. Cruz, Manila
18	Aseana - Monarch Parksuites	Space 118 Monarch Parksuites, Bradco Avenue, Aseana Business Park, Brgy. Baclaran, Parañaque City
19	Aurora Blvd. - Anonas	Manahan Bldg., Aurora Blvd. corner Anonas Avenue, Quezon City
20	Aurora Blvd. - New Manila	669 Aurora Blvd. Broadway Heights Bldg., Brgy. Mariana, New Manila, Quezon City
21	Aurora Blvd. - Princeton Residences	SMDC Princeton Residences (LC 102a-103d), Aurora Blvd., Brgy. Valencia, Quezon City
22	Ayala Alabang	G/F Condominium C Unioil Center Bldg., Acacia Avenue corner Commerce Avenue, Ayala Alabang, Muntinlupa
23	Ayala Alabang - Richville Center	Richville Center, 1314 Commerce Avenue Extension, Madrigal Business Park, Ayala Alabang, Muntinlupa
24	Ayala Avenue	6805 Multinational Bancorporation Bldg., Ayala Avenue, Makati City
25	Ayala Avenue - People Support	G/F People Support Center, Amorsolo St. corner Ayala Avenue, Makati City
26	Ayala Avenue - SGV 1 Bldg.	G/F SGV 1 Building, 6760 Ayala Avenue, Makati City
27	Ayala Avenue Extension - Alphaland Makati Place	Unit G10-G11, The Shops at Alphaland Makati Place, 7232 Ayala Avenue Ext. corner Malugay St., Brgy. Bel-Air, Makati City
28	Ayala Triangle 1	GM-B G/F Tower 1, Ayala Triangle, Ayala Avenue, Makati City
29	Ayala - Rufino	G/F Rufino Bldg., Ayala Avenue corner Herrera St., 1226 Makati City
30	Baclaran	2987 Taft Avenue Extension, Pasay City
31	Balubaran - MacArthur Highway	G/F Bldg. 1, Arca Strip Commercial Center, 32 MacArthur Highway, Brgy. Dalandanan, Valenzuela City 1443
32	Banawe - Agno	202-204 Banawe St. corner Agno St., 1103 Quezon City
33	Banawe - Amoranto	650 N.S. Amoranto Avenue corner Banawe St., Quezon City

No.	BRANCH	ADDRESS
34	Banawe - Kitanlad	23-25 Banawe St. corner Kitanlad St., Quezon City
35	Banawe - N. Roxas	71 Nicanor Roxas St. corner Banawe St., Quezon City
36	BDO Corporate Center Ortigas	G/F The Podium, ADB Avenue, Brgy. Wack-Wack, Mandaluyong City
37	Bel-Air - SM Cyberzone 1	G/F SM Makati Cyberzone 1, along Sen. Gil Puyat Avenue, Makati City
38	Better Living - Bicutan	43 Doña Soledad Avenue, Better Living Subdivision, Don Bosco, Parañaque City
39	BF Homes - Aguirre	RGM Bldg., 326 Aguirre Avenue, BF Homes, Parañaque
40	BF Homes - Puregold Southpark	Units 4 & 5, G/F Puregold Avelino, President's Avenue, BF Homes, Parañaque City
41	BF Homes - Teoville	G/F Aurora Comm Bldg., President's Ave., Teoville Subd., Brgy. BF Homes, Paranaque City
42	BGC - Crescent Park West	Arthaland & Century Pacific Tower, 30th St. corner 4th Avenue, Crescent Park West, Brgy. Fort Bonifacio, Bonifacio Global City, Taguig
43	BGC - One Park Drive	G/F Retail Unit Nos. 1 & 2, One Park Drive, 9 <sup>th</sup> Avenue cor 11 <sup>th</sup> Drive, Brgy. Fort Bonifacio, Bonifacio Global City, Taguig City
44	Bicutan - East Service Road	Prime Corporate Center, Km. 15 East Service Road corner Marian Road 2, Brgy. San Martin de Porres, Parañaque City
45	Bicutan - Sun Valley	RA024-RA026, Aria A Amaia Steps Bicutan, Sun Valley Drive, Brgy. Sun Valley, Parañaque City
46	Bicutan - West Service Road	HRDC Bldg., KM. 16 South Super Highway corner Acsie Road, Severina Industrial Estate, Brgy. Marcelo Green, Parañaque
47	Binondo	Lot 34 and 35, Blk. 2012, Quintin Paredes St., Brgy. 289, Zone 27, Binondo, Manila
48	Binondo - San Fernando	Units 1-6, G/F, 500 San Fernando St., San Nicolas, 026, Brgy. 282, Manila
49	Boni - Dansalan	G/F Exbonytz, Inc. Bldg., Boni Avenue corner M. Vicente St., Mandaluyong City
50	Boni - Ligaya	654 Boni Avenue, 1550 Mandaluyong City
51	BGC - 9 <sup>th</sup> Avenue	Active Fun Bldg., 9 <sup>th</sup> Avenue corner 28 <sup>th</sup> St., Brgy. Fort Bonifacio, Bonifacio Global City, Taguig City
52	BGC - Burgos Circle	Unit 1-F & 1-E G/F, Crescent Park Residences, 2nd Avenue corner Burgos Circle, Bonifacio Global City, Taguig City

No.	BRANCH	ADDRESS
53	BGC - Ecotower	G/F Ecotower, 32nd St. corner 9th Avenue, Bonifacio Global City, Taguig City
54	BGC - Fort Legends	G/F Fort Legends Tower, corner 31st St. & 3rd Avenue, Bonifacio Global City, Taguig City
55	BGC - Grand Hamptons Tower	Grand Hamptons Tower, 1st Avenue corner 31st St., Bonifacio Global City, Taguig City
56	BGC - Inoza Tower	G/F, Inoza Tower, 39 <sup>th</sup> Street, Bonifacio North Triangle, Brgy. Fort Bonifacio, Bonifacio Global City, Taguig City
57	BGC - J.Y. Campos Center	G/F J.Y. Campos Center, 30th St. corner 9th Avenue, Bonifacio Global City, Taguig City
58	BGC - Market Market	Space No. 101, Market Market, Bonifacio Global City, Fort Bonifacio, Taguig, MM
59	BGC - One McKinley Place	G/F One McKinley Place, 4th Avenue corner 25th St., Bonifacio Global City, Taguig
60	BGC - One World Place	G/F, Unit 103, One World Place, 32nd St., Brgy. Fort Bonifacio, Bonifacio Global City, Taguig City
61	BGC - Phil. Stock Exchange	5/F One Bonifacio High Street Bldg., 28 <sup>th</sup> St. corner 5 <sup>th</sup> Avenue, Brgy. Fort Bonifacio, Bonifacio Global City, Taguig City
62	BGC - Picadilly Star	G/F Picadilly Star Corporate Center, 4th Avenue corner 27th St., Bonifacio Global City, Taguig
63	BGC - Shangri-La The Fort	Unit G/F 22, G/F Shangri-La at the Fort Manila, 30 <sup>th</sup> St. corner 5 <sup>th</sup> Ave., Brgy. Fort Bonifacio, Bonifacio Global City, Taguig
64	BGC - St. Luke's	St. Luke's Medical Center, Rizal Drive corner 5th Avenue & 32nd St., Fort Bonifacio Global City, Taguig
65	BGC - The Infinity Tower	Unit 103 The Infinity Tower, 26th St., Brgy. Fort Bonifacio, Bonifacio Global City, Taguig
66	BGC - University Parkway	G/F Aveshshares Center, 1132 University Parkway, Bonifacio North Triangle, Bonifacio Global City, Taguig
67	BGC - Uptown Eastgate	G/F, Retail 1 Uptown Bldg., 11th Avenue corner 36th St., Uptown Bonifacio, Brgy. Fort Bonifacio, Taguig City
68	BGC - World Plaza	G/F, Unit 6, World Plaza, 4 <sup>th</sup> Avenue, Brgy. Fort Bonifacio, Bonifacio Global City, Taguig City
69	Blumnetritt - Yuseco	G/F & 2F, Cut Salon Main Office, 1581 F. Yuseco St. corner Rizal Avenue, Brgy. 358, Sta. Cruz, Manila 1012
70	Bonny Serrano Avenue	Unit 11 & 12, Aguinaldo Corporate Centre, 125 Col. Bonny S. Serrano Avenue, Brgy. Socorro, Quezon City
71	Bonny Serrano West Crame	G/F, Skylights Center, No. 314 Col. Bonny Serrano Avenue corner 2 <sup>nd</sup> West Crame, Brgy. West Crame, San Juan City

No.	BRANCH	ADDRESS
72	Buendia - Taft	401 Sen. Gil Puyat Ave. corner Dominga St., Brgy. 48, Pasay City
73	C. M. Recto - Reina Regente	1059 CM Recto Avenue corner Reina Regente St., Binondo, Manila
74	Cainta - Sumulong Highway	Along Sumulong Highway, Brgy. Balanti, Cainta, Rizal
75	Calle Industria - Circulo Verde	G/F Unit I-102, Industria, Circulo Verde, No. 70 Calle Industria, Brgy. Bagumbayan, Quezon City
76	Caloocan	Rizal Avenue Extension near corner 11th Avenue, Grace Park, Caloocan City
77	Caloocan - A. Mabini	G/F Corazon Bldg., 432 A. Mabini St., Poblacion, Caloocan City
78	Caloocan - Primark Deparo	Primark Town Center, Gilmar's Place Subd., BF Homes, Brgy. 168, Deparo, Caloocan City
79	Caloocan 7th Ave.	Rizal Avenue Extension corner 7th Avenue, Caloocan City
80	Carmen Planas	Nos. 822, 824 & 826 Carmen Planas St., Brgy. 269, Zone 25, District 3, Manila
81	Carmen Planas - P. Rada	1033-1035 C. Planas St., 1012 Tondo, Manila
82	Carmen Planas - Zaragoza	921 Carmen Planas St. corner Zaragoza St., Tondo, Manila
83	Cash & Carry	G/F Unit No. G01A, Cash & Carry Mall, South Super Highway & Filmore St., Makati City
84	Central Market - V. Fugoso	1724 V. Fugoso St., Brgy. 311 Zone 31, District 3, Sta. Cruz, Manila
85	Chino Roces Avenue	Units 3 & 4 La Fuerza Plaza, Chino Roces, Makati City
86	Chino Roces Avenue - Dela Rosa	Unit 101 & 102, G/F, One Oculus Center, 2120 Chino Roces Avenue, Brgy. Pio del Pilar, Makati City
87	Chino Roces Avenue - V.A. Rufino	G/F Pacifica One Center, 2178 Don Chino Roces Avenue, Brgy. Pio Del Pilar, Makati City
88	Chino Roces Extension - Lumbang	G/F Dacon Bldg., 2281 Chino Roces Ave., Ext., Brgy. Magallanes, Makati City
89	City of Dreams Manila	2nd Level, City of Dreams Manila, Aseana corner Roxas Blvd., Brgy. Tambo, Parañaque City
90	Commonwealth	G/F Teresita Bldg., Holy Spirit Drive, Don Antonio Heights, Quezon City
91	Commonwealth - Don Antonio	Don Antonio Sports Center, Holy Spirit Drive, Don Antonio Heights Subdivision, Quezon City

No.	BRANCH	ADDRESS
92	Commonwealth - Ever Gotesco	Ever-Gotesco Commonwealth Center, Don Mariano Avenue corner Don Antonio Road, Brgy. Batasan Hills, Quezon City
93	Commonwealth - Shopwise	Units A3 and A4, G/F, Shopwise Commonwealth, Commonwealth Avenue, Brgy. Holy Spirit, Quezon City
94	Congressional Ave. Ext. - T.M. Kalaw	Blk. 3 Lot 6 Mira Nila Homes, Congressional Ave. Ext., Brgy. Pasong Tamo, Quezon City
95	Congressional Avenue	The Excelland System I, Congressional Avenue, Quezon City
96	Congressional Avenue - Project 8	149 Congressional Ave., Brgy. Bahay Toro, Project 8, Quezon City
97	Cubao - P. Tuazon	MEC Tower, P. Tuazon Ave. corner 21st St., Cubao, Quezon City
98	Dapitan St. - A. H. Lacson Ave.	Dioresa Plaza, Dapitan St. corner A.H. Lacson Avenue, Sampaloc, Manila
99	Del Monte Avenue	63 Del Monte Avenue, Brgy. Manresa, Quezon City
100	Del Monte - Araneta Avenue	641 Del Monte Avenue, San Francisco Del Monte, Quezon City
101	Del Monte - Sienna	409 Del Monte Avenue, Quezon City 1105
102	Dela Rosa - Gallardo	G/F Unit 15 Tropical Palms Condominium, 103 Dela Rosa St. corner Gallardo St. corner Perea St., Brgy. San Lorenzo, Legaspi Village, Makati City
103	Dela Rosa - Rada	Ace Bldg., corner Dela Rosa St. & Rada St., Legaspi Village, 1229 Makati City
104	Diliman - Capitol Hills	16 Capitol Hills Drive, Old Balara, Diliman, Quezon City
105	Diliman - Matalino	G/F Suntrust Capitol Plaza, Matalino St. corner City Hall Drive corner Makatarungan St., Brgy. Central, Diliman, Quezon City
106	Divisoria - Juan Luna	744 - 746 Ilaya St., San Nicolas 025, Brgy. 268, Tondo, Manila
107	Divisoria - Sta. Elena	668 Sta. Elena St., Binondo, Manila
108	Dr. A. Santos Avenue - Amaia Steps	Units R108-R112, Amaia Steps Sucat, Dr. A. Santos Ave., Brgy. San Antonio, Parañaque City
109	Dr. A. Santos Avenue - Puregold Evacom	Commercial Units No. 8-10, Puregold San Dionisio, Dr. A. Santos Avenue, Brgy. San Dionisio, Parañaque City
110	Dr. A. Santos Avenue - UPS 5	G/F Omniworx Business Center, 0060 Dr. A. Santos Avenue, Brgy. San Isidro, Parañaque City

No.	BRANCH	ADDRESS
111	E. Rodriguez - Welcome Rotonda	G/F AEK Bldg., 40 E. Rodriguez Sr. Avenue, Don Manuel, Quezon City
112	E. Rodriguez Jr. Ave. - Bridgetowne	Shop 2-6 Tera Tower at Bridgetowne, E. Rodriguez Jr. Ave., Libis, Quezon City
113	E. Rodriguez Sr. - Hillcrest	G/F Rhodium Square Bldg., 1659 E. Rodriguez Sr. Avenue, Brgy. Pinagkaisahan, Quezon City
114	E. Rodriguez Sr. - New Manila	Unit 1B-1E, JCR Bldg., 958 E. Rodriguez Sr. Avenue, Brgy. Mariana, Quezon City
115	Eastwood City - E. Rodriguez Jr. Avenue	Magnitude Commercial Arcade, E. Rodriguez Jr. Avenue, Bagumbayan, Quezon City
116	Eastwood City - IBM Plaza	G/F IBM Plaza, Eastwood City, E. Rodriguez Jr., Avenue, Bagumbayan, Quezon City
117	Eastwood City - Olympic Heights	G/F Olympic Heights, Eastwood City Cyberpark, Bagumbayan, Quezon City
118	Echague	116-120 C. Palanca St., Quiapo, Manila
119	EDSA - Boni Avenue	LG/F, Phinma Properties Center, No. 29 EDSA Brgy. Barangka Ilaya, Mandaluyong City 1500
120	EDSA Cubao	596 Simeon Medalla Bldg., corner Gen. MacArthur Avenue, EDSA, Quezon City
121	EDSA East - Caloocan	L & E Bldg., EDSA corner Gen. Concepcion St., Caloocan City
122	EDSA POEA	POEA Bldg., EDSA corner Ortigas Avenue, Mandaluyong City
123	EDSA - A. De Jesus	474 EDSA corner B. Serrano & A. De Jesus St, 1403 Caloocan City
124	EDSA - Balintawak	G/F, 1310 EDSA, Brgy. Apolonio Samson, Balintawak, Quezon City
125	EDSA - Bangkal	3 EDSA, Brgy. Bangkal, Makati City
126	EDSA - Eton Centris	Retail B, Cyberpod Centris Three, Eton Centris, EDSA corner Quezon Ave., Brgy. Pinyahan, Quezon City
127	EDSA - Kalayaan Avenue	G/F Palmyra Bldg., Kalayaan Avenue corner EDSA, Brgy. Pinagkaisahan, Makati City
128	EDSA - New Farmers Plaza	Unit FPGF038R & FPGF054R, G/F New Farmers Plaza, General Roxas Avenue, Araneta City, Brgy. Socorro, Cubao, Quezon City
129	EDSA - New York	EDSA corner New York St., Cubao 1111, Quezon City
130	EDSA - Ortigas	Maranaw Plaza, 187 Edsa, Brgy. Wack-Wack, Greenhills East, Mandaluyong City

No.	BRANCH	ADDRESS
131	EDSA - Panorama Technocenter	G-02 Panorama Technocenter, 1029 EDSA, Brgy. Veterans Village I, Muñoz, Quezon City
132	EDSA - Pasay	507 EDSA corner B. Garcia St., 1300 Pasay City
133	EDSA - Skysuites Towers	927 The Skysuites Towers, Quezon Ave., corner EDSA, Brgy. West Triangle, District 1, Quezon City
134	Elcano	SHC Tower, 619 Elcano St., San Nicolas, Manila
135	Emerald Avenue	G/F Unit 101 Taipan Place, Don Francisco Ortigas Jr. Road, Pasig City
136	Escolta	303 Escolta St., Brgy. 291, Binondo, Manila
137	España	Carmen Bldg., Espana corner G. Tolentino St., Sampaloc, Manila
138	España - Basilio	España St. corner Basilio St. corner Instruccion St., Brgy. 512, Manila
139	España - Blumentritt	2101-2103 España Avenue corner Blumentritt St., 1008 Sampaloc, Manila
140	España - Grand Residences 2	C1-C2, Grand Residences España Tower 2, 958 A.H. Lacson St., Brgy. 479, Zone 47, Sampaloc, Manila
141	España - M. Dela Fuente	Esperanza Place, España Blvd. corner M. Dela Fuente St., Sampaloc, Manila
142	Evangelista - Makati	1695 Evangelista St. corner Gen. Lacuna St., Bangkal, Makati City 1233
143	F. Ortigas Jr. Road	G/F Ortigas Center Association, Inc. Bldg., F. Ortigas Jr. Road, Brgy. Oranbo, Ortigas Center, Pasig City
144	Fairview - Ayala Terraces	UG/F Space No. U066, Ayala Fairview Terraces, Quirino Highway corner Maligaya Drive, Brgy. Pasong Putik, Novaliches, Quezon City
145	Fairview - Brittany Square	G/F IL 103, Brittany Square, Belfast St. corner Mindanao Avenue Extension, Brgy. Pasong Putik, Fairview, Quezon City
146	Fairview - Doña Carmen	Shopking Doña Carmen Commercial Center, Commonwealth Avenue, Brgy. North Fairview, Quezon City
147	Fairview - Fairmont	Regalado Avenue, Brgy. North Fairview, Novaliches, Quezon City
148	Fairview - Peacock Plaza	Peacock Plaza, Lot 1 Blk 2, Commonwealth Ave. corner Peacock St., Brgy. Fairview Park, Quezon City
149	Fairview - Dahlia	No. 49, MDY Centre, Dahlia Avenue corner Jaguar St., West Fairview, Brgy. Fairview, Quezon City

No.	BRANCH	ADDRESS
150	Filinvest Avenue	G/F BC Group Bldg., Filinvest Ave. corner Commerce Ave., Brgy. Ayala Alabang, Filinvest Corporate City, Alabang, Muntinlupa
151	Filinvest - Alabang	G/F Tower 1, Insular Life Corporate Center, Insular Life Drive, Filinvest Corporate City, Alabang, Muntinlupa City
152	Filinvest - Civic Drive	Units 7 & 8, AA Corporate Plaza, Civic Drive, Filinvest Corporate City, Brgy. Alabang, Muntinlupa City
153	Filinvest - Northgate Aeon Center	Space 2, Aeon Center, Alabang Zapote Road corner North Bridgeway, Filinvest Corporate City, Brgy. Alabang, Muntinlupa City
154	Filinvest - Spectrum Midway	Space 3 & 4, Polaris Bldg., Spectrum Midway St., Filinvest Corporate City, Brgy. Alabang, Muntinlupa City
155	FiveE-comCenter	G/F Five E-com Center, Pacific Drive corner Bayshore Ave., Brgy. 76, Zone 10, Mall of Asia Complex, Pasay City
156	Fort Bonifacio - Bayani Road	Bayani Road corner M. Roxas St., Fort Bonifacio, Taguig
157	Fort Bonifacio - Mckinley Hill	G/F Three World Square, McKinley Hill, Fort Bonifacio, Taguig
158	Fort Bonifacio - McKinley West	LG/F Shops 3-5, Cyber Sigma, Lawton Avenue, McKinley West, Brgy. Fort Bonifacio, Taguig City
159	G. Araneta - Brixton Hill	G/F ILO Bldg., 195 G. Araneta Avenue, Quezon City
160	Gandara - Soler	1268 Soler St. corner S. Padilla St., 1006 Binondo, Manila
161	Gandara - T. Pinpin	421 Tomas Pinpin St., Brgy. 290 Zone 27, District 3, Binondo, Manila
162	GC Corporate Plaza - Legaspi St.	150 GC Corporate Plaza, Legaspi St., Legaspi Village, Makati City
163	General Luis	297 Gen. Luis St., Barrio Kaybiga, Caloocan City
164	Gil Puyat - Filmore	1320 Filmore St., Brgy. Palanan, Makati City
165	Gil Puyat - Harrison	Unit IC, ID & IE, No. 53 Gil Puyat Avenue, Brgy. San Rafael, Pasay City
166	Gil Puyat - Metro House	Metro House Building, 345 Sen. Gil J. Puyat Avenue, Brgy. Bel-Air, Makati City
167	Gil Puyat - Taft	336-338 Gil Puyat Avenue, Brgy. 49, Pasay City
168	Gil Puyat - TechZone	G/F TechZone Philippines Bldg., 213 Sen. Gil Puyat Ave., Brgy. San Antonio, Makati City



No.	BRANCH	ADDRESS
169	Grace Park	G/F A & R Bldg., 213 Rizal Avenue Extension, Grace Park, Caloocan City
170	Grace Park - 11th Avenue	1619 Rizal Avenue Extension corner 11th Avenue, 1400 Caloocan City
171	Grass Residences	Unit 101-102B, The Strip at Grass Residences, Misamis St. corner Nueva Ecija and Nueva Vizcaya Sts., Sto. Cristo 3, Quezon City
172	Greenbelt - Legazpi St.	G/F 108 Legazpi St. corner Paseo de Roxas, Pioneer House Bldg., Legazpi Village, Makati City
173	Greenhills Shopping Center	G/F Jeweller Center, Greenhills Shopping Center, Ortigas Avenue, San Juan, Metro Manila
174	Greenhills - Annapolis	Unit 101, G/F Vasquez-Madriral Plaza, Annapolis, Greenhills, San Juan
175	Greenhills - Connecticut	287 Connecticut St., Greenhills East, Brgy. Wack Wack, Mandaluyong City
176	Greenhills - GH Mall	LG 042-043, Lower Ground, GH Mall, Greenhills Shopping Center, Brgy. Greenhills, San Juan City
177	Greenhills - O Square	G/F Unit OS-105, O Square Greenhills Shopping Center, Ortigas Avenue, Brgy. Greenhills, San Juan City
178	Greenhills - West	101 Limketkai Bldg., Ortigas Avenue, San Juan, MM
179	Greenhills - Wilson	227 Wilson St. corner Don Miguel St., San Juan, MM
180	H.V. Dela Costa	120 Westgate Plaza Condominium, Salcedo Village, Makati City
181	Ilaya	1049-1051 Ilaya St., Divisoria, Manila
182	Ilaya - Padre Herrera	1089 Ilaya St., Brgy. 3, Zone 01, Tondo, Manila
183	Intramuros	G/F Chamber of Commerce Bldg., 3 Magallanes Drive, Intramuros, Manila
184	J. Abad Santos	G/F Ching Leong Temple, J. Abad Santos Avenue, Tondo, Manila
185	JAS - Antipolo	G/F Interblast Corporate Tower, 2230 J. Abad Santos Avenue, Tondo, Manila
186	JAS - Padre Algue	G/F, Unit C-4, Cintiley Residences, 1278 J. Abad Santos Ave., Brgy. 259, Zone 023, Tondo, Manila
187	Juan Luna	262 Juan Luna Street, Binondo, Manila
188	Juan Luna - Plaza Lorenzo Ruiz	GF, First Binondo Centre, 522 Juan Luna St., Brgy. 287, Zone 27, Binondo, Manila 1006

No.	BRANCH	ADDRESS
189	Julia Vargas - IBP Tower	G/F IBP Tower, Doña Julia Vargas Avenue and Jade Drive, Ortigas Center, Brgy. San Antonio, Pasig City
190	Julia Vargas - Ortigas Technopoint One	Unit Nos. G04-07, OTP Bldg. 1, No. 01, Julia Vargas Avenue, Ugong, Pasig City
191	Julia Vargas - Valle Verde	Units L1-01 & L1-02, Silver City, Frontera Verde, Brgy. Ugong, Pasig City
192	Jupiter - Reposo	G/F CEI Headquarters, 158 Jupiter St. corner N. Garcia St., Bel-Air Village, Makati City
193	Kamagong	2567 P. Ocampo (Vito Cruz Extension ) corner Madre Perla St., Manila
194	Kamias Road	Trinidad Bldg., Kamias Road corner K- J St., Quezon City
195	Karrivin Plaza - Chino Roces Avenue Ext.	G/F Building A, Karrivin Plaza, 2316 Chino Roces Avenue Extension, Makati City
196	Karuhatan - MacArthur Highway	KM. 13 MacArthur Highway, 1441 Karuhatan, Valenzuela, Metro Manila
197	Katipunan	Regis Center, No. 327 Katipunan Avenue corner F. dela Rosa St., Loyola Heights, Quezon City
198	Katipunan - Blue Ridge	G/F, Place One Building, 205 Katipunan Avenue, Brgy. Milagrosa, Quezon City
199	Katipunan - Loyola Heights	De Borja Commercial Bldg., 299 Katipunan Avenue, Brgy. Loyola Heights, Quezon City
200	Katipunan - Xavierville	G/F Xavierville Square Condominium, 38 Xavierville Avenue, Loyola Heights, Quezon City
201	Katipunan Avenue - U.P. Town Center	Second Level, Phase 2, Space No. 278a, Ayala Malls U.P. Town Center, Katipunan Avenue, Brgy. U.P. Campus, Quezon City
202	Las Piñas - Almanza	Alabang-Zapote Road, Almanza Uno, Las Piñas, Metro Manila
203	Las Piñas - Evia Daang Hari	Evia Lifestyle Center, Daang Hari Road, Tindig na Mangga, Brgy. Almanza Dos, Las Piñas City
204	Las Piñas - J. Aguilar Avenue Casimiro	Blk. 1 Lot 9 J. Aguilar Avenue, Casimiro Village 3, Brgy. BF International, Las Piñas City
205	Las Piñas - Marcos Alvarez Avenue	B-2 L-19 Kimberkay Bldg., Marcos Alvarez Ave., Brgy. Talon Cinco, Las Piñas City
206	Las Piñas - Naga Road	Near corner Naga Road and Main Access Road, E.T. Homes 2, Pulanglupa 2, Las Piñas City
207	Las Piñas - Pamplona Tres	Unit 101-104, G/F, Lot G & H, Torre Sur, Alabang Zapote, Brgy. Pamplona Tres, Las Piñas City
208	Las Piñas - Talon	G/F Motiontrade Bldg, Alabang-Zapote Road, Talon, Las Piñas City

No.	BRANCH	ADDRESS
209	Lavezares	321-325 Garden City Condominium corner Lavezares & Camba St., San Nicolas, Manila
210	Legaspi Village - C. Palanca	G/F Colonade Residences, No. 132 Legaspi Village, Makati City
211	Legaspi Village - Gamboa	KL Tower, 117 Gamboa Street, Legaspi Village, Brgy. San Lorenzo, Makati City
212	Legaspi Village - Salcedo St.	Maxicare Tower, 203 Salcedo St., Legaspi Village, Makati City
213	Leon Guinto - Gen. Malvar	Wynn Plaza Commercial Unit 2, 1674 Leon Guinto corner Gen. Malvar & Agoncillo Sts., Brgy. 694, Zone 075, Malate, Manila
214	Leon Guinto - San Andres	G/F Unit A Queen Rose Bldg, 911 San Andres St. corner Leon Guinto St., Brgy. 723, Malate, Manila
215	Loyola Heights - Berkeley Residences	G/F Berkeley Residences, Katipunan Ave. corner Escaler St., Loyola Heights, Quezon City
216	Macapagal Blvd. - Aseana 3	G/F, Shop 3, Aseana 3, Pres. Diosdado Macapagal Blvd. corner Asean Avenue, Aseana City, Brgy. Tambo, Parañaque City
217	Macapagal Blvd. - Bay Area	Space Number 2013, Ayala Malls Manila Bay, Diosdado Macapagal Blvd. corner Asean Avenue, Brgy. Tambo, Parañaque City
218	Macapagal Blvd. - Meridian Park	G/F, Double Dragon Plaza, DD Meridian Park, Macapagal Ave. corner EDSA Ext., Bay Area, Brgy. 76, Zone 10, Pasay City
219	Macapagal Blvd. - Pearl Drive	Unit Nos. 105 & 106, Scape Bldg., Diosdado Macapagal Avenue corner Pearl Drive, Brgy. 76, San Rafael, Mall of Asia Complex, Pasay City
220	Macapagal Blvd. - W Mall	G/F W-Mall, Diosdado Macapagal Avenue corner Coral Way, Brgy. 76, Zone 10, Pasay City
221	Magallanes Village	Unit 104 The Gate Way Center, Paseo de Magallanes, Magallanes Village, Makati City
222	Makati Avenue - Zuellig	G/F Zuellig Building, Paseo de Roxas corner Makati Avenue, Makati City
223	Makati Shangrila Hotel	Unit 191 Shangrila Hotel Manila, Ayala Center, Makati City
224	Makati - Century City Mall	L111, L113C & L110, Ground Floor, Century City Mall, Kalayaan Avenue corner Kalayaan Loop Road, Brgy. Poblacion, Makati City
225	Makati - Circuit Mall	Level 2, L2 049-L2 050, Ayala Malls Circuit, Circuit Makati, Hippodromo St., Brgy. Carmona, Makati City
226	Makati - Evangelista Macabulos	G/F QS Bldg., Evangelista St. corner General Macabulos St., Brgy. Bangkal, Makati City

No.	BRANCH	ADDRESS
227	Makati - Esteban	G/F A & V Crystal Tower, 105 Esteban St., Legaspi Village, Makati
228	Makati - Gramercy Residences	G/F Gramercy Residences, The Century City, Salamanca St., Brgy. Poblacion, Makati
229	Makati - Jazz Residences	G/F Jazz Residences, Jupiter St. corner N. Garcia St., Brgy. Bel-Air, Makati City
230	Makati - Metropolitan Avenue	G/F Metropolitan Terraces, Metropolitan Avenue corner Sacred Heart St., (formerly Dao St), Makati City
231	Malabon - Concepcion	G/F Teresita Bldg., No. 4 Gov. Pascual Avenue, Brgy. Baritan, Malabon City 1470
232	Malabon - Fisher Mall	Unit 1F, G/F Malabon - Fisher Mall, Circumferential Road 4, Dagat-Dagatan Avenue, Brgy. Longos, Malabon City 1472
233	Malabon - Gov. Pascual	G/F MGC Veranda Bldg., 31 Gov. Pascual Avenue, Tenejeros, Malabon City
234	Malanday - McArthur Highway	G/F & 2/F, 584 MacArthur Highway, Brgy. Malanday, 1405 Valenzuela City
235	Malate - Adriatico	Adriatico Executive Center, Adriatico St., Ermita, Manila
236	Mall of Asia - S Maison	G/F S Maison, Marina Way, Mall of Asia Complex, Brgy. 76, Zone 10, Pasay City
237	Mall of Asia - Sea Residences	Location Code 119-121, G/F Sea Residences, Pearl Drive corner Sunrise Drive, SM Mall of Asia Complex, Brgy. 76, Zone 10, Pasay City
238	Mall of Asia - Shell Residences	SMDC Shell Residences (LC 123), EDSA corner Road 11, Brgy. 76, SM Mall of Asia Complex, Pasay City
239	Mall of Asia - Shore Residences	Location 120-121, G/F, Shore 1 Commercial, Shore Residences, Seaside Blvd. corner Sunrise Drive, SM Mall of Asia Complex, Brgy. 76, Zone 10, Pasay City
240	Mandaluyong - Calbayog	DMG Center, Libertad St. corner M. Cruz St., Mandaluyong City
241	Mandaluyong - Fame Residences	Location Code 131 - 133a, 163-165, G/F Fame Residences, EDSA and Mayflower St., Brgy. Highway Hills, Mandaluyong City
242	Mandaluyong - Libertad	Sierra Madre St. corner Libertad St. Mandaluyong City
243	Mandaluyong - Light Mall	G/F Light Mall, Light Residences, Edsa corner Madison St., Brgy. Barangka Ilaya, Mandaluyong City
244	Mandaluyong - Reliance	G/F, Units 3 & 4 Launch Pad Bldg., Reliance corner Sheridan Sts., Brgy. Highway Hills, Mandaluyong City
245	Mandaluyong - Rockwell Sheridan	Retail 10, G/F The Rockwell Business Center - Sheridan, Sheridan St. corner United St., Brgy. Highway Hills, Mandaluyong City

No.	BRANCH	ADDRESS
246	Manila - Otis	1763 Paz Mendoza Guanzon St., Paco, Manila
247	Marikina Heights	G/F Commercial Unit No. 108-110, Puregold & Ayala Malls Marikina, Liwasang Kalayaan, Brgy. Marikina Heights, Marikina City
248	Marikina - Calumpang	Florida 1 Bldg., J.P. Rizal corner M. A. Roxas St., Calumpang, Marikina City
249	Marikina - Gil Fernando Ave.	Gil Fernando Avenue corner Dragon St., Marikina City
250	Marikina - JP Rizal	265 Jose Rizal St., Sta. Elena 1800, Marikina City
251	Marikina - Katipunan	G/F 107 Guerdon Commercial Center, Katipunan Avenue corner Rainbow St., Brgy. Concepcion Dos, Marikina City
252	Marikina - Lamuan	J. P. Rizal St. near corner Malaya St., Brgy. Lamuan, Marikina City
253	Marikina - Nangka	Unit 1A G/F Bldg 2 Citi Centre Nangka, J.P. Rizal Avenue corner Puerto Rico Avenue, Nangka, Marikina City
254	Marikina - Parang	105 Gen. B. G. Molina St., Brgy. Parang, Marikina City
255	Marikina - Xeland Gil Fernando Ave.	LS1-04 Xeland, Mayor Gil Fernando Avenue, Brgy. Sto. Niño, Marikina City
256	Masangkay	Lun Hong Townmates Association Bldg., 1226 Masangkay, Sta. Cruz, Manila
257	Masangkay - CM Recto	1029-1031 JP. Bldg., Masangkay St. corner Tronqued St., Sta. Cruz, Manila
258	Masangkay - Luzon St.	907 Luzon St. corner Masangkay St., Tondo, Manila
259	Mascardo - Chino Roces Avenue	1101 Chino Roces corner Mascardo St., Brgy. Sta. Cruz, Makati City
260	Mayon - N. Roxas	241 Mayon Avenue corner Nicanor Roxas St., 1161 Quezon City
261	Maysilo Circle - F. Martinez Avenue	No. 315 Maysilo Circle, Brgy. Plainview, Mandaluyong City
262	Meralco - Ortigas	Meralco Compound, Ortigas Avenue, 1604 Pasig City
263	Meralco Avenue - Millenium Place	Unit 102 Millenium Place, Meralco Ave., Brgy. San Antonio, Pasig City
264	Mezza Residences	G/F Mezza Residences, Aurora Blvd. corner Araneta Avenue, Guirayan St., Brgy. Doña Imelda, Quezon City

No.	BRANCH	ADDRESS
265	Mindanao Ave. Ext. - Brittany	EC Center Bldg., Mindanao Ave. Extension corner Commonwealth Ave., Brgy. Pasong Putik, Quezon City
266	Mindanao Avenue - Bagong Pag-asa	Golden Sun Realty Bldg. II, No. 29 Mindanao Avenue, Brgy. Bagong Pag-asa, Quezon City
267	Mindanao Avenue - St. Charbel	G/F, Lot 2 Block 1, Mindanao Avenue, Brgy. Tandang Sora, Quezon City
268	Mindanao Avenue - Tandang Sora	G/F & 2/F, No. 18 Mindanao Avenue, Brgy. Tandang Sora, Quezon City
269	Monumento	G/F Sunhope Bldg., 78 MacArthur Highway, Brgy. 81, Caloocan City
270	Mother Ignacia - M Place	SMDC M Place South Triangle (LC 106-107), Mother Ignacia corner Panay Avenue, Brgy. South Triangle, Quezon City
271	Muntinlupa - Ayala South Park	First Floor, Unit 1008-1011, 1014, Ayala Mall South Park, National Road, Brgy. Alabang, Muntinlupa City
272	Muntinlupa - East Bay Residences	Ground Floor, East Bay Residences, KM21, East Service Road, Brgy. Sucat, Muntinlupa City
273	Muntinlupa - Poblacion	G/F, Elizabeth Center Bldg., National Road, Putatan, Muntinlupa
274	Muntinlupa - W Mall	G/F, W Mall Muntinlupa, Km 21 West Service Road, Brgy. Sucat, Muntinlupa City
275	N. Domingo - Gilmore Avenue	G/F Gilmore Tower, No. 2 Gilmore Ave. corner N. Domingo St., Brgy. Valencia, New Manila, Quezon City
276	N. Domingo - M. Paterno	G/F Maxsteel Bldg., No. 266 N. Domingo St., Brgy. Pasadena, San Juan City
277	NAIA 1	Arrival Area, Ninoy Aquino International Airport, Ninoy Aquino Avenue, 1705 NAIA, Parañaque City
278	NAIA 3	Stall No. 13, Arrival Lobby of Terminal 3, Ninoy Aquino International Airport, Andrews Avenue, Brgy. Villamor, Pasay City
279	Navotas	514 Northbay Blvd. corner Lacson St., Brgy. Bangkulasi, Navotas City 1485
280	Neptune - Makati Avenue	101 Neptune St. corner Makati Avenue 1209 Makati City
281	Newport City	G/F Newport Office Building 1, Newport City, Pasay City
282	Newport City - Plaza 66	Unit Retail 13a, Plaza 66, Newport City, Manlunas St., Brgy. 183, Villamor Airbase, Pasay City
283	Northbay - Virgo Drive	Melandrea V Bldg., Honorio Lopez Blvd. near corner Virgo Drive, North Bay, Navotas City

No.	BRANCH	ADDRESS
284	Novaliches - Lagro	Unit 108, SMDC Trees Residences, Quirino Highway, Barangay Pasong Putik, Novaliches, Quezon City
285	Novaliches - Quirino Highway Bagbag	612 Quirino Highway, Brgy. Bagbag, Novaliches, Quezon City
286	Novaliches - Regalado Avenue	G/F, Lot 11 Block 114 Regalado Avenue, Brgy. Greater Lagro, Novaliches, Quezon City
287	Novaliches - S&R Commonwealth Ave.	G/F, Unit 1, S&R Commonwealth, Commonwealth Avenue corner Quirino Highway, Brgy. Kaligayahan, Novaliches, Quezon City
288	Novaliches - Zabarte	G/F C.I. Plaza, 1151 Quirino Highway corner Zabarte Road, Brgy. Kaligayahan, Novaliches, Quezon City
289	Okada Manila Pearl Wing	Hotel Pearl Wing, Okada Manila, Atlantic Drive, Asiaworld City, Boulevard 2000, Brgy. Tambo, Parañaque City
290	Old Sta. Mesa - Albina	Newton Plaza, Old Sta. Mesa corner Albina St., Sampaloc, Manila
291	OneE-comCenter	G/F OneE-comCenter, Palm Coast Avenue, Mall of Asia Complex, Pasay City
292	Ongpin	Unit ABC Imperial Sky Garden Ongpin St. corner T. Pinpin St. Binondo, Manila
293	Ongpin - T. Alonzo	G/F Anchor Skysuites, No. 827 Ongpin St., Brgy. 300, Zone 29, Sta. Cruz, Manila
294	Ongpin-Tomas Mapua	1004-1006 Ongpin St., Sta. Cruz, Manila
295	Ortigas Avenue - E. Rodriguez, Jr.	Units A-D, G/F L & Y Plaza Bldg., 120 E. Rodriguez Jr. Avenue corner Ortigas Avenue, Brgy. Ugong, Pasig City
296	Ortigas Avenue Ext. - Pace Bldg	Pace Bldg., 98 Granada St., Ortigas Avenue Extension, Brgy. Valencia, Quezon City
297	Ortigas Avenue Ext. - Pasig	Along Ortigas Avenue Extension, Rosario, Pasig City
298	Ortigas - Garnet Road	Unit 1 G/F Cyberscape Alpha Bldg., Garnet & Sapphire Rds., Ortigas Central Business District, San Antonio, Pasig City
299	Ortigas - Octagon Centre	G/F Octagon Centre, San Miguel Avenue, Ortigas Center, Pasig City
300	Pablo Ocampo Sr. St. - Arellano Avenue	Barko Bldg., P. Ocampo Sr. St. corner Arellano Avenue & Enrique St., Malate, Manila
301	Pacific Star - Makati	G/F Pacific Star Bldg., Sen. Gil Puyat Avenue corner Makati Avenue, Makati City
302	Paco	1054-1060 Pedro Gil St., Paco, Manila



No.	BRANCH	ADDRESS
303	Padre Rada	Gosiupo Bldg., 480-482 Padre Rada corner Elcano St., Tondo, Manila
304	Parañaque - La Huerta	0422 Quirino Avenue corner J. Ferrer St., La Huerta, Parañaque City
305	Parañaque - Moonwalk	G/F Seal I Bldg., Armstrong Avenue corner Yosemite St., Moonwalk Subdivision, Parañaque City
306	Parañaque - Moonwalk E. Rodriguez Ave.	15413 A&M Bldg., E. Rodriguez Ave. corner Daang Batang St., Brgy. Moonwalk, Parañaque City
307	Parañaque - NAIA Road	G/F Park N' Fly Carpark Bldg. 2, NAIA (MIA) Road corner Mayuga St., Brgy. Tambo, Parañaque City
308	Parañaque - Pascor Drive	Sky Freight Bldg., Ninoy Aquino Avenue near corner Pascor Drive, St. Niño, Parañaque City
309	Parañaque - San Antonio Valley 1	San Antonio Plaza, Blk 6 Lot 20 & 21, San Antonio Ave., Brgy. San Antonio Valley 1, Sucat, Parañaque
310	Parañaque - Sto. Niño	Units U & V, Columbia Airfreight Complex, No. 707 Ninoy Aquino Avenue, Brgy. Sto. Niño, Parañaque City
311	Pasay - Domestic Road	Caltex Compound (PDSC/Park 'N Fly Bldg.), NAIA corner Domestic Road, 1300, Pasay City
312	Pasay - Two Shopping Center	2nd Level. Retail Shops Area, Two Shopping Center, Taft Avenue, Pasay City
313	Pasig - 106 Shaw Boulevard	106 Shaw Blvd., Brgy. Kapitolyo, Pasig City
314	Pasig - A. Sandoval Ave.	G/F Isagabanna Bldg., A. Sandoval Ave. corner Col. R. Fernandez St., Villa Alegre Subd., Brgy. Pinagbuhatan, Pasig City
315	Pasig - C. Raymundo Ave.	JEMCO Bldg., Raymundo Ave. corner Bernal St., Rosario, Pasig City
316	Pasig - Amang Rodriguez Caruncho Road	Retail 1, Acacia Escalades, Amang Rodriguez corner Caruncho Road, Brgy. Manggahan, Pasig City
317	Pasig - Capitol Commons Estancia	Estancia Mall, Capitol Commons, Pasig City
318	Pasig Blvd. - E. Rodriguez Jr.	G/F P & J Bldg., Pasig Blvd. corner E. Rodriguez Jr. Ave., Brgy. Bagong Ilog, Pasig City
319	Pasig - Felix Ave. Karangalan	G/F, Hanlu Bldg., Felix Avenue, Karangalan Village, Brgy. Manggahan, Pasig City
320	Pasig - Kapasigan	Mariposa Arcade, A. Mabini corner Dr. Pilapil St., Pasig City
321	Pasig - Maybunga	G/F Armal Bldg. 3, Blk 1 Lot 1-3, C. Raymundo Avenue, Maybunga, Pasig City



No.	BRANCH	ADDRESS
322	Pasig - San Antonio Meralco Ave.	Iriz One Corporate Center, No. 35 Meralco Ave. corner Gen. Segundo St., Brgy. San Antonio, Ortigas Center, Pasig
323	Pasig - Meralco Avenue	G/F One Corporate Centre, Julia Vargas Avenue corner Meralco Avenue, Pasig City
324	Pasig - Mercedes Avenue	628 MK Building, Mercedes Avenue, Brgy. San Miguel, Pasig City
325	Pasig - Oranbo Drive	G/F A.B. Sandoval Bldg., Shaw Blvd. corner Oranbo Drive, Pasig City
326	Pasig - Pioneer	Pioneer Centre, Pioneer St. corner United St. & Brixton St., Kapitolyo, Pasig City
327	Pasig - Pioneer Shaw Blvd.	CVFC Corporate Center, Pioneer St. corner San Rafael St., Brgy. Kapitolyo, Pasig City
328	Pasig - Puregold San Joaquin	G/F Puregold, 165 M. Concepcion St., Brgy. Buting, Pasig City
329	Pasig - Sixto Antonio Ave. Bedaña	Sixto Antonio Avenue corner R. Bedaña St., Pasig City
330	Pasig - Sixto Antonio Ave. - Stella Maris	478 G/F CLM Bldg., Dr. Sixto Antonio Avenue, Brgy. Maybunga, Pasig City
331	Pasig - The 30 <sup>th</sup> Meralco Avenue	LG/F, Space No. L0060-61, Ayala Malls The 30 <sup>th</sup> , Meralco Avenue, Brgy. Ugong, Pasig City 1604
332	Pasig - The Grove Rockwell	G/F The Grove by Rockwell, 117 E. Rodriguez Jr. Avenue, Brgy. Ugong, Pasig City
333	Pasig - Valle Verde Country Club	Valle Verde Country Club, Capt. Henry P. Javier St. corner St. Martin St., Brgy. Oranbo, Pasig City
334	Pasig - The Vantage Kapitolyo	The Vantage at Kapitolyo, 50 West Capitol Drive corner United St., Brgy. Kapitolyo, Pasig City
335	Pasong Tamo Ext.	G/F Allegro Center, Pasong Tamo Extension, Makati City
336	Pateros - Poblacion	77 M. Almeda St., Brgy. San Roque, Pateros
337	Pedro Gil - Adriatico	Adriatico St. near corner Pedro Gil St., Malate, Manila
338	Pedro Gil - A. Mabini	1567-1571 Salud Bldg., Pedro Gil corner A. Mabini St. Ermita, Manila
339	Philam Tower - Valero	G/F Philamlife Tower, 8767 Paseo de Roxas, Brgy. Bel-Air, Makati City
340	Plaza Calderon - Pedro Gil	G/F Unit C, Harmonic Seven Bldg., 2332- 2334 Pedro Gil corner Vesta St., Sta. Ana, Manila
341	Port Area - South Harbor	G/F Velco Center, R.S. Oca corner A. C. Delgado St., Port Area, Manila

No.	BRANCH	ADDRESS
342	Potrero	G/F Panco Square, 67 MacArthur Highway, Malabon City 1475
343	Project 8 - Shorthorn	BDO Bldg., No. 41 Shorthorn Street, Brgy. Toro, Project 8, Quezon City
344	Quezon Avenue - Araneta	G/F CSP Bldg., 815 Quezon Avenue, Quezon City
345	Quezon Avenue - Cordillera	37 Quezon Avenue corner Cordillera St., Quezon City
346	Quezon Avenue - D. Tuazon	Unit 101 & 103, Bernmann Centre, No. 28 Quezon Ave., Brgy. Doña Josefa, Quezon City
347	Quezon Avenue - Examiner	G/F Maxmor Bldg., Examiner St. corner Quezon Ave., Brgy. West Triangle, Quezon City
348	Quezon Avenue - Fisher Mall	UB-Bank 1, Fisher Mall, Quezon Ave. corner Roosevelt Ave., Brgy. Sta. Cruz, Quezon City
349	Quezon Avenue - Prima Residences	G/F Prima Residences, 243 Quezon Avenue, Brgy. Tatalon, Quezon City
350	Quezon Avenue - Scout Albano	No. 1B, Quezon Avenue near corner Scout Albano, Brgy. South Triangle, Quezon City
351	Quezon Avenue - South Triangle	Unit LG02-03, SKC Service Center Bldg., 1320 Quezon Avenue, Brgy. South Triangle, Quezon City
352	Quiapo - Quezon Blvd.	Quezon Blvd., 1001, Quiapo, Manila
353	Quintin Paredes	524 Enterprise Bldg., Quintin Paredes St. corner Carvajal St., Binondo, Manila
354	Quirino Paco	CRS Tower, corner Perdigon St., Pres. Quirino Avenue, Paco, Manila
355	Rada - Legaspi Village	G/F One Legaspi Park, Rada St., Legaspi Village, Makati City
356	Newport World Resorts	18 B, G/F, Newport World Resorts, Villamor Airbase, Brgy. 183, Pasay City
357	Rizal Avenue - Bambang	1607 Alvarez St. corner Rizal Avenue, Sta. Cruz, 1003 Manila
358	Rizal Avenue - Batangas St.	2200 Rizal Avenue corner Batangas St., Sta. Cruz, Manila
359	Robinsons - Metro East	Level 1 (L1 160 & 162), Robinsons Metro East Mall, Brgy. Dela Paz, Marcos Highway, Pasig City 1611
360	Robinsons - Magnolia	Level 1, Unit 107B, Robinsons Magnolia, Aurora Boulevard corner Dona Hemady St. and N. Domingo St., Brgy. Kaunlaran, New Manila, Quezon City 1112
361	Robinsons Galleria - Ortigas	LG/F Basement Westwing, Robinsons Galleria Mall, Brgy. Ugong, Norte Ortigas Avenue, 1602 Quezon City

No.	BRANCH	ADDRESS
362	Robinsons Place - Manila	G/F Robinsons Mall corner Pedro Gil and Maria Orosa St., Brgy. 669, Zone 72, District 5, Ermita, Manila
363	Roces Avenue	57 (Don A.) Roces Avenue, Brgy. Laging Handa, Quezon City
364	Rockwell - Ortigas	Level 1, Tower 3 (South), The Rockwell Business Center, Ortigas Avenue, Brgy. Ugong, Pasig City
365	Rockwell - Power Plant	G/F Power Plant Mall, Rockwell Center, Amapola corner Estrella St., Makati City
366	Rockwell - Proscenium	G/F, Stall No. LOR-GO1, The Proscenium Retail Row at Lorraine Tower, Rockwell Center, Poblacion, Makati City
367	Roxas Blvd. - Admiral Baysuites	G/F Admiral Baysuites, 2138 Aldecoa St. corner M.H. Del Pilar St., Brgy. 701, Malate, Manila
368	Roxas Blvd. - Breeze Residences	Unit 101-102, G/F SMD C Breeze Residences, Roxas Blvd., Brgy. 5, Zone 2, Pasay City
369	Roxas Blvd. - Coast Residences	Lot 3 & 4, Block 5, Coast Residences, Roxas Blvd. corner Dapitan St., Brgy. 7, Pasay City
370	Roxas Blvd. - R. Salas	S & L Bldg., Roxas Blvd. corner Romero Salas St., Ermita, Manila
371	Roxas Blvd. - Radiance Manila Bay	Retail No. 3, Radiance Manila Bay, Roxas Blvd., Brgy 001, Pasay City
372	Salcedo - Dela Rosa	Golden Rock Bldg., 168 Salcedo St., Legaspi Village, Makati City
373	Salcedo - Gamboa	Optima Building, Salcedo St. near corner Gamboa St., Legaspi Village, Makati City
374	Sales St. - Raon	545 Sales St. corner G. Puyat St. (Raon) 1016 Sta. Cruz, Manila
375	Sampaloc - A.H. Lacson	G/F JHL Centre Bldg., 519 A.H. Lacson St., Brgy 434, Zone 44, Sampaloc, Manila
376	Sampaloc - Legarda	G/F Legarda Place Bldg., 2327 Legarda St., Sampaloc 042, Brgy. 416, Manila
377	Sampaloc - Pureza	TP Building, No. 0414 Pureza Extension, Brgy. 425, Zone 043, Sampaloc, Manila
378	Samson Road	G/F, Veacon Hope Sports Center, No. 209 Samson Road corner J.P. Bautista Avenue, Brgy. 80, Caloocan City
379	San Andres	San Andres corner A. Linao St., Malate, Manila
380	San Juan - P. Guevarra	G/F No. 299 P. Guevarra St., Brgy. Little Baguio, San Juan City
381	San Juan - Pinaglabanan	G/F, Benson Apartelle, No. 627 & 629 Pinaglabanan St., Brgy. Corazon de Jesus, San Juan City 1500

No.	BRANCH	ADDRESS
382	San Juan - Santolan Town Plaza	G/F Santolan Town Plaza, 276 Santolan Road, Brgy. Little Baguio, San Juan City
383	Savemore Novaliches	Savemore Novaliches, General Luis St., Novaliches, Quezon City
384	Savemore - Amang Rodriguez	G/F Savemore Amang Rodriguez, GBU Bldg., Amang Rodriguez Avenue corner Evangelista St., Brgy. Santolan, Pasig City
385	Savemore - Marulas	NF-5 & NF-6, G/F Savemore Marulas Valenzuela, 40 Pio Valenzuela St., Brgy. Marulas, Valenzuela City 1440
386	Savemore - Nagtahan	G/F Savemore Nagtahan, Magsaysay Blvd. corner Nagtahan Road, Brgy. 634, Sampaloc, Manila
387	Savemore - Project 8	Savemore Project 8, Benefit St. corner Redemption and Grant St., Brgy. Sangandaan, Project 8, Quezon City
388	Scout Limbaga - T. Morato	102 & 103 The Forum, Tomas Morato Avenue corner Scout Limbaga St., 1103, Quezon City
389	Shangri-La Plaza Mall - EDSA	Unit 516-517, Level 5 Shangri-La Plaza Mall, EDSA corner Shaw Blvd., Brgy. Wack-Wack, Mandaluyong City
390	Shaw - Pasig Blvd.	BDO Place, 145 Shaw Blvd., Brgy. Pineda, Pasig City
391	Shaw Blvd. - Beacon Plaza	UG 105-UG 106 Beacon Plaza, Shaw Blvd. corner Ideal St., Mandaluyong City
392	Shaw Blvd.- High Pointe Center	G/F Units 125 -128 High Pointe Center, Shaw Boulevard corner M. Yulo St., Brgy. Bagong Silang, Mandaluyong City
393	Shaw Blvd. - Mandala Park	G/F Units 1 & 2, Bldg. B, Shaw Blvd, Mandala Park, Brgy. Pleasant Hills, Mandaluyong City
394	Shaw Blvd.-Wack-Wack	Unit A, BCC Showroom, 545 Shaw Blvd., Brgy. Wack-Wack, Mandaluyong City
395	Silver City - Pasig	G/F Silver City Building 3, Frontera Verde, Ortigas Center, Pasig City
396	SM Aura Premier	LG/F SM Aura Premier, Bonifacio Global City, Brgy. Fort Bonifacio, Taguig City
397	SM Center Las Piñas	LG/F SM Center Las Piñas, Alabang-Zapote Road, Brgy. Pamplona Dos, Las Piñas City
398	SM Center Muntinlupa	UG/F SM Center Muntinlupa, Brgy. Tunasan, National Road, Muntinlupa City
399	SM Center Sangandaan	G/F SM Center Sangandaan, Marcelo H. Del Pilar St. corner Samson Road, Brgy. 003, 1408 Caloocan City
400	SM Cherry Congressional	LC 004-006 & 111-113, SM Cherry Congressional, Congressional Ave., Brgy. Bahay Toro, Quezon City

No.	BRANCH	ADDRESS
401	SM Cherry Shaw	SM Cherry Foodarama Shaw Blvd. (LC CS 1-09), Shaw Blvd. corner Old Wack-Wack Rd., Brgy. Pleasant Hills, Mandaluyong City
402	SM City BF Parañaque	G/F SM City BF Parañaque, Dr. A. Santos Avenue, Brgy. BF Homes, Sucat, Parañaque City
403	SM City Bicutan	LG/F, MF and UG/F, SM City Bicutan, Dona Soledad Avenue corner West Service Road, Paranaque City
404	SM City Caloocan	G/F, Area Code 141-143, SM City Caloocan, Deparo Road, Brgy. 171, Zone 15, District 1, Bagumbong, Caloocan City
405	SM City East Ortigas	G/F, Area Code EX119-121, SM City East Ortigas, Ortigas Avenue Extension, Brgy. Sta. Lucia, Pasig City
406	SM City Fairview A	Location Code AX3 175-179, LG/F SM City Fairview, Quirino Highway corner Ragalado St., Brgy. Greater Lagro, Fairview, Quezon City
407	SM City Fairview B	SM City Fairview, Quirino Highway corner Regalado Avenue, Fairview, Quezon City
408	SM City Fairview C	LG/F, Annex 2, SM City Fairview, Quirino Highway corner Regalado Avenue, Fairview, Quezon City
409	SM City Grand Central	LC 024B; 025-027, LG/F, SM City Grand Central, Rizal Avenue Extension, Grace Park East, Brgy. 88, Zone 8, District II, Caloocan City 1403
410	SM City Manila	LG/F SM City Manila, Concepcion St. corner Arroceros St. and San Marcelino St., Manila
411	SM City Marikina	G/F SM City Marikina, Brgy. Calumpang, Marikina City
412	SM City North EDSA A	GF & MF, The Block SM City North, EDSA corner North Avenue, Quezon City
413	SM City North EDSA B	SM City North EDSA Annex I Bldg., North Avenue corner EDSA, Quezon City
414	SM City North EDSA C	UG/F & M/F, SM Center Complex North EDSA, 1105 Quezon City
415	SM City North EDSA D	G/F BPO Tower 3, SM City North EDSA Complex, EDSA corner North Avenue, Brgy. Bagong Pag-asa, Quezon City
416	SM City Novaliches	G/F SM City Novaliches, Quirino Highway, Novaliches, Quezon City
417	SM City San Lazaro	Felix Huertas corner A.H. Lacson St., Sta. Cruz, Manila
418	SM City Sta. Mesa	SM City Sta. Mesa Annex Bldg., Aurora Blvd., Quezon City
419	SM City Sucat A	G/F SM Supercenter Sucat, Paraque City

No.	BRANCH	ADDRESS
420	SM City Sucat B	G/F Annex Bldg. B SM City Sucat, Dr. A Santos Avenue, Parañaque City
421	SM City Valenzuela	Unit 126 G/F SM City Valenzuela, McArthur Highway, Brgy. Karuhatan, Valenzuela City 1441
422	SM Retail HQ Bldg. A	SM Retail Headquarters Bldg. A Location Code 104-105 A, J. W. Diokno corner Seaside Blvd., Mall of Asia Complex, Brgy. 76 Pasay City
423	SM Retail HQ Bldg. B	SM Retail Headquarters Bldg. B LC 106-110B Sunrise Drive corner Bayshore Avenue Mall of Asia Complex, Brgy. 76, Pasay City
424	SM Araneta City	G/F SM Araneta City, Araneta City, Brgy. Socorro, Cubao, Quezon City
425	SM Hypermarket Cubao	EDSA corner Main Street, Cubao, Quezon City
426	SM Hypermarket FTI Taguig	G/F SM Hypermarket FTI Taguig, Lot 85 A & B, DBP Avenue, FTI Complex, Brgy. Western Bicutan, Taguig City
427	SM Hypermarket Makati	SM Hypermarket Makati, 5560 Osmeña Highway corner Finlandia St, San Isidro, Makati City
428	SM Hypermarket Novaliches	G/F SM Hypermarket Novaliches, No. 402 Quirino Highway, Brgy. Talipapa, Novaliches, Quezon City
429	SM Center Pasig	G/F SM Supercenter Pasig, Frontera Verde, Ortigas Center, Pasig City
430	SM Hypermarket Sucat - Lopez	SM Hypermarket Sucat-Lopez (LC102-103), Dr. A. Santos Ave., Brgy. San Isidro, Sucat, Paranaque City
431	SM Makati	G/F (GF05) Shoemart Bldg., Ayala Center, Brgy. San Lorenzo, Makati City
432	SM Mall of Asia A	LC 3133-3135 MM, 3/F Main Mall, SM Mall of Asia, J.W. Diokno Blvd., Mall of Asia Complex, Brgy. 76, Zone 10, Pasay City
433	SM Mall of Asia B	G/F Entertainment Mall, SM Mall of Asia, J.W. Diokno Blvd., Mall of Asia Complex, Brgy. 76, Pasay City
434	SM Megamall A	Unit Nos. 104-108 G/F, Mega Tower SM Megamall, Julia Vargas Ave. corner EDSA, Brgy. Wack Wack, Mandaluyong City
435	SM Megamall B	Upper & Lower Ground Floors, SM Megamall Bldg. B, Julia Vargas corner EDSA ,Ortigas Center, Mandaluyong City
436	SM Megamall C	LC B4050-4053, 4/F, SM Megamall Bldg. B, Julia Vargas Ave. corner EDSA, Brgy. Wack-Wack, Mandaluyong City
437	SM Southmall A	UG/F SM Southmall, Alabang - Zapote Road, Las Piñas City

No.	BRANCH	ADDRESS
438	SM Southmall B	UG/F SM Southmall, Alabang - Zapote Road, Las Piñas City
439	Solaire - Manila Resort	Solaire Manila, Bagong Nayong Pilipino Entertainment City, Parañaque City
440	Solaire - North EDSA	B1-029 & B1-029B, Basement 1, Solaire Resort North, 1 Sola Drive, EDSA, Vertis North, Brgy. Bagong Pag-asa, Quezon City
441	Solaire - The Shoppes	Solaire Resorts and Casino Manila, Ang Bagong Nayong Pilipino Entertainment City, Brgy. Tambo, Parañaque City
442	Soler	U-1118 & 1120 Gracetown Bldg., corner Soler & Alvarado St., Binondo, Manila
443	Soler - Reina Regente	1087 Soler St., Binondo, Manila
444	Southgate Mall - EDSA	G/F Southgate Mall, EDSA corner Pasong Tamo Ext., Makati City
445	Sta. Ana - Xentro Mall	Space No. LS-02, Xentro Mall Sta. Ana City Market, Pedro Gil St., Brgy. 876, Zone 96, Sta. Ana, Manila
446	Sta. Mesa - P. Sanchez	Units G-04 & G-05, G/F, Doña Elena Tower, P. Sanchez St. corner 3 <sup>rd</sup> St., Brgy. 606, Zone 60, Sta. Mesa, Manila
447	Sta. Mesa - V. Mapa	G/F & MF, Units H, I, J, LJS Logistics Center, No. 3331, V. Mapa St. corner Second St., Brgy. 601, Sta. Mesa, Manila
448	Sta. Mesa - Silk Residences	G/F Retail 5, The Silk Residences, Ramon Magsaysay Boulevard corner Santol St., Zone 057, Brgy. 586, Sta. Mesa, Manila
449	Sta. Mesa Heights - D. Tuazon	G/F, Unit ABC, TCC Center, 190 D. Tuazon St., Brgy. Maharlika, Sta. Mesa Heights, Quezon City
450	Sto. Cristo	475-477 Kim Siu Ching Foundation Bldg., Sto. Cristo St., Binondo, Manila
451	Sto. Cristo - Comercio	686 Sto Cristo St., Binondo, Manila
452	Sto. Domingo	6 Sto. Domingo Avenue, Quezon City
453	Sto. Niño St. - Roosevelt	284 Roosevelt Avenue, San Francisco Del Monte, 1105 San Antonio, Quezon City
454	Sucat - Villa Mendoza	Dr. A. Santos Avenue corner Villa Mendoza Subdivision, Sucat Road, Parañaque City 1700
455	Sun Residences	G/F Sun Residences, España Blvd. corner Mayon St., Brgy. Sta. Teresita, Quezon City
456	Tabora	859-861 L & J Bldg. Tabora St., Divisoria, Manila



No.	BRANCH	ADDRESS
457	Taft - Libertad	2250 MCF Bldg., Taft Avenue corner College Road, Pasay City
458	Taft - Pedro Gil	1430 Taft Avenue, Manila
459	Taft Avenue - J. Nakpil	1747 Taft Avenue corner J. Nakpil St., Manila
460	Taft Avenue - Pres. Quirino	G/F FFW Bldg., 1943 Taft Avenue, Malate, Manila
461	Taguig - Grace Residences	Grace Residences (Location Code 131-132), Levi B. Mariano Avenue, Brgy. Ususan, Taguig City
462	Taguig - Levi Mariano Avenue	160 Levi Mariano Avenue, Brgy. Ususan, Taguig City
463	Taguig - Vista Mall	G/F-108A Vista Mall Taguig, Camella Road, Brgy. Tuktukan (formerly Brgy. Sta. Ana), Taguig City
464	Tandang Sora - Commonwealth	Tierra Commercial Center Bldg., Commonwealth Ave. corner Tandang Sora Ave., Quezon City
465	Tandang Sora - Culiatt	Royal Midway Plaza, No. 419 Tandang Sora Avenue, Brgy. Culiatt, Quezon City
466	Tandang Sora - San Vicente de Paul	ERN Commercial Complex, Tandang Sora Avenue, Brgy. Tandang Sora, Quezon City
467	Tandang Sora - Tagumpay	M & J Bldg., 578 Tandang Sora Avenue corner Tagumpay St., Brgy. New Era, Quezon City
468	Tayuman	G/F Delton Bldg., 1808 Rizal Avenue, Sta. Cruz, Manila
469	Teacher's Village	115 Maginhawa St., Brgy. Teacher's Village, Quezon City
470	ThreeE-comCenter	Location Code 107, G/F, Three E-com Center, Block 21 Harbor Drive corner Bay Shore, Mall of Asia Complex, Brgy. 76 Zone 10, Pasay City
471	Timog	26 Cedar Executive Building, Timog Avenue corner Scout Tobias St., Quezon City
472	Timog - EDSA	G/F GEMPC Bldg., 132 Timog Avenue, Brgy. Sacred Heart, 1103 Quezon City
473	Timog - Rotonda	G/F Imperial Palace Suites, Tomas Morato corner Timog Avenue, South Triangle, Quezon City
474	Timog - Scout Torillo	Unit 11 & 12, Timog Arcade, Timog Avenue corner Scout Torillo, Brgy. South Triangle, Quezon City
475	Timog - Victoria Towers	Unit F-2 & F-3 Victoria Towers, Timog Avenue corner Panay Avenue, Quezon City
476	Tomas Morato - Metrofocus Commercial	G/F, Units 101 & 102, Metrofocus Commercial Bldg., Tomas Morato Avenue, Brgy. Kristong Hari, Quezon City



No.	BRANCH	ADDRESS
477	Tondo - Gagalangin	2459 Juan Luna St. corner Paez St., Gagalangin, Tondo, Manila
478	Tondo - Pritil	1815 N. Zamora St., 1012 Tondo, Manila
479	Tordesillas - Gallardo	G/F Cambridge Centre, 108 Tordesillas corner Gallardo St., Salcedo Village, Makati City
480	Tordesillas - The Orient Mansion	G/F The Orient Mansion Condominium, 118 Tordesillas St. near corner H.V. dela Costa St., Brgy. Bel-Air, Salcedo Village, Makati City
481	Trident - Gil Puyat	G/F Trident Tower Bldg., 312 Sen. Gil. Puyat Avenue, Makati City
482	UN Avenue	Puso ng Maynila Bldg., UN Avenue corner A. Mabini St., Ermita, Manila
483	UN Avenue - Times Plaza	Units 16 & 17 G/F, Units SC-3A & SC-8B 2F, Times Plaza Bldg., U.N. Avenue corner Taft Avenue, Brgy. 666, Ermita, Manila
484	V. Luna - Kalayaan Avenue	Unit 101 Kalayaan Center Bldg., 65-67 V. Luna Road corner Kalayaan Avenue corner Maginoo St., Brgy. Pinyahan, Quezon City
485	V - Mall	G/F New V- Mall, Greenhills Shopping Center, Brgy. Greenhills, San Juan City
486	V. A. Rufino - Sotto	115 YL Building, V.A. Rufino St. corner Sotto St., Legaspi Village Brgy. San Lorenzo, Makati City
487	V.A. Rufino - Tuscan	G/F Tuscan Condominium, 114 V.A. Rufino St., Legaspi Village, Makati City
488	Valenzuela	Km. 15 MacArthur Highway, Dalandanan, Valenzuela
489	Valenzuela - Gateway Complex	Valenzuela Gateway Complex, 318 GS Paso De Blas St., Brgy. Paso De Blas, Valenzuela City
490	Valenzuela - Gen. T. De Leon	Gen. T. De Leon St., Valenzuela City
491	Valenzuela - Happy Go Shopping Mall	Shop 2, Happy Go Shopping Mall, Ibaba St., Brgy. Bignay, Valenzuela City
492	Valero - Salcedo Village	G/F Pearlbank Center, 146 Valero St., Salcedo Village, Makati City
493	Villar - Salcedo Village	Eurovilla III Condominium 154 Villar St. corner L.P. Leviste St., Salcedo Village, Makati City
494	Visayas Avenue	30 Visayas Ave. near corner Congressional Ave., Brgy. Bahay Toro, Quezon City
495	Waltermart - North EDSA	G/F Waltermart Center - North EDSA, Dangay St., Veterans Village, Quezon City

No.	BRANCH	ADDRESS
496	Waltermart - Bicutan	G/F Waltermart Bicutan, Km 16 East Service Road corner Mañalac Avenue, Brgy. San Martin de Porres, Bicutan, Parañaque
497	Waltermart - Caloocan	G11, Waltermart Caloocan, 1174 A. Mabini St., Brgy. 25, Zone 3, District II, Caloocan City
498	Waltermart - E. Rodriguez	WQCC 019, Waltermart E. Rodriguez, No. 222 Pacific Center E. Rodriguez Sr. Avenue, Brgy. Kalusugan, Quezon City
499	Waltermart - Sucat	G/F Waltermart Sucat, Dr. A Santos Ave., Paranaque City
500	Waltermart - The Junction Place Novaliches	G/F, Waltermart The Junction Place, 328 Quirino Highway, Brgy. Talipapa, Novaliches, Quezon City
501	Washington - Gil Puyat	G/F Keystone Bldg., 220 Gil Puyat Avenue, Makati City
502	West Avenue - Baler	G/F 118 Jafer Bldg., 118 West Avenue, Quezon City
503	West Avenue - Del Monte	40 West Avenue, 1104 West Triangle, Quezon City
504	West Avenue - East Maya	160 Ground floor Columbian Bldg., near corner EDSA, West Avenue corner East Maya Drive, Philam, Quezon City
505	Zabarte - Kaligayahan	Lot 16 Block 5, Zabarte Road, Brgy. Kaligayahan, Quezon City
506	Zurbaran	Rizal Avenue corner Fugoso St., Sta. Cruz, Manila

(e) Provincial Branches:

1. Lot leased

No.	BRANCH	ADDRESS
1	Angono - National Highway	Lot 3 Blk. 4, M.L. Quezon Avenue, Brgy. San Isidro, Angono, Rizal
2	Bacoor - New Molino Blvd.	Bacoor Blvd., Brgy. Molino III, Bacoor City, Cavite
3	Bacoor Molino - Bahayang Pag - asa	L-20 B-5 Avenida Rizal St., Bahayang Pag-asa Subd., Brgy. Molino 5, Bacoor, Cavite
4	Baliwag - Poblacion	B.S. Aquino St. corner J. Buizon St., Brgy. Poblacion, Baliwag, Bulacan
5	Bataan - Mariveles FAB	Avenue of the Philippines corner 8th Avenue, Freeport Area of Bataan (the FAB), Brgy. Malaya, Mariveles, 2106 Bataan

No.	BRANCH	ADDRESS
6	Batangas - Mabini	National Road, Brgy. Pulong Niogan, Mabini, Batangas
7	Batangas - Rosario	BDO Bldg., G. Carandang St., Brgy. C Poblacion, Rosario, Batangas
8	Bocaue - MacArthur Highway	MacArthur Highway, Brgy. Wakas, Bocaue, Bulacan
9	Bohol Tagbilaran - Visarra	C.P. Garcia Avenue near corner Visarra St., Bohol, Tagbilaran City
10	Bulacan - Obando	224 J.P. Rizal St., Brgy Pag-asa, Obando, Bulacan
11	Cabanatuan - Sanciangco	261 Sanciangco St., Brgy. Sanbermicristi, Cabanatuan City, Nueva Ecija
12	Cagayan De Oro - Bulua	Zone 3 Upper Bulua, Butuan-Cagayan de Oro-Iligan Rd., Cagayan de Oro City, 9000 Misamis Oriental
13	Cagayan De Oro - Limketkai	L-6 B-2, Limketkai Ave., Limketkai Commercial Complex, Brgy. 31, Poblacion, Cagayan De Oro City, Misamis Oriental
14	Cavite - Dasmariñas Aguinaldo Highway	Gen. Emilio Aguinaldo Highway corner Natividad St., Dasmariñas, Cavite
15	Cavite - Dasmariñas FCIE	Governor's Drive, Brgy. Langkaan, Dasmariñas, Cavite
16	Cavite - EPZA	Cavite EPZA Compound, 4106 Rosario, Cavite
17	Cavite - Naic	Governor's Drive corner Soriano Highway, Naic, Cavite
18	Cavite - Silang	J.P. Rizal St. corner Kiamzon St., Brgy. Poblacion III, Silang, Cavite
19	Cebu - Carcar	Dr. Jose Rizal St., Brgy. Poblacion, Carcar City, Cebu
20	Cotabato - Kabacan	Rizal Avenue, National Highway, 9407 Kabacan, North Cotabato
21	Cotabato Midsayap - Quezon Avenue	Quezon Avenue, Brgy. Poblacion 5, Midsayap, North Cotabato
22	Dumaguete - Silliman Campus	North National Highway, Dumaguete City, Negros Oriental
23	Iloilo - Central	Iznart St., Lot 317-B-2-A-1, 5000 Iloilo City, Iloilo
24	Iloilo - Molo	M.H. Del Pilar St., corner Jocson St., Molo, Iloilo City
25	Kawit - Binakayan	Lot 305 - B-3, 140 National Road, Brgy. Binakayan, Kawit, Cavite
26	Mactan - EPZA 1	Mactan-EPZA Compound, 6000 Lapu-Lapu City, Cebu
27	Masbate	Quezon St., Brgy. Pating, Masbate City

No.	BRANCH	ADDRESS
28	Meycauayan - MacArthur Highway	MacArthur Highway, Brgy. Calvario, Meycauayan, Bulacan
29	Ozamiz - Rizal Avenue	J.P. Rizal Avenue corner H.T. Feliciano St., 50 <sup>th</sup> District, Ozamiz City, Misamis Occidental
30	Pangasinan - Lingayen	80 Avenida Rizal East, Brgy. Poblacion, Lingayen, 2401 Pangasinan
31	Quezon - Sariaya	Maharlika Road corner Rizal St. corner Quezon St., Brgy. Poblacion, Sariaya, Quezon
32	San Pedro - Rosario Complex 1	Lots 11 & 12, Rosario Avenue Complex 1, San Pedro, Laguna
33	Tarlac - Paniqui	M.H. Del Pilar St., MacArthur Highway, Brgy. Estacion, Paniqui, 2307 Tarlac

## 2. Building leased

No.	BRANCH	ADDRESS
1	Abra - Bangued	G/F, LFG Commercial Bldg., Taft corner Villamor Manzano St., Brgy. Zone 5, Bangued, Abra
2	Agusan del Sur - San Francisco Gaisano	G/F Stall 28 & 29, Gaisano Grand Mall San Francisco, Davao-Agusan National Highway, Brgy. 5, San Francisco, Agusan del Sur
3	Aklan - Kalibo	Along XIX Martyrs St., Kalibo, Aklan 5600
4	Aklan - Boracay	Station 2, Brgy. Balabag, Boracay Island, Malay, Aklan
5	Aklan - CityMall Boracay	Units 5-6 & 11-12 CityMall Boracay, Sitio Diniwid, Brgy. Balabag, Boracay Island, Malay, Aklan
6	Aklan - CityMall Kalibo	Units 123-125 CityMall Kalibo, F. Quimpo St., Brgy. Andagao, Kalibo, Aklan
7	Albay - Daraga	Rizal St. corner Burgos St., Brgy Centro Ilawod, Daraga, Albay
8	Albay - Polangui	Provincial Road corner Brgy. Road, Brgy. Ubaliw, Polangui, Albay
9	Albay - Tabaco	Along Ziga Avenue, Tabaco, Albay
10	Angeles - Friendship Highway	ECCO Bldg., Fil-Am Friendship Highway, Brgy. Anunas, Angeles City, Pampanga
11	Angeles - Marquee Mall	Level 1, Space No. 1070, Marquee Mall, A. Gueco St., Brgy. Pulung Maragul, Angeles City, Pampanga 2009

No.	BRANCH	ADDRESS
12	Angeles - Nepo Mart	Entec Bldg., Teresa Avenue, Nepo Mart Complex, Brgy. Cutcut, Angeles City, Pampanga
13	Angeles - Sto. Domingo	Bee King Bldg., MacArthur Highway, Brgy. Sto. Domingo, Angeles City, Pampanga
14	Angono - Xentro Mall	G/F AB Commercial Plaza, M.L. Quezon Avenue, Brgy. San Isidro, Angono, Rizal
15	Antipolo Plaza	Gatsby Bldg. II, M. L. Quezon St., Antipolo
16	Antipolo - B. V. Soliven	Blk 24, Lot 1, Benito V. Soliven Avenue, Greenheights Subdivision, Brgy. Mayamot, Antipolo City
17	Antipolo - Circumferential Rd.	G/F 1 Cirq Bldg., Circumferential Road, Brgy. San Roque, Antipolo City
18	Antipolo - M.L. Quezon St.	151 M.L. Quezon St., Brgy. San Roque, Antipolo City
19	Antipolo - Sumulong Highway	BDO Bldg., Sumulong Highway, Masinag, Mayamot, Antipolo
20	Antipolo - Xentro Mall	LS01-05, Xentro Mall Antipolo, Sumulong Highway, Brgy. Mambugan, Antipolo City
21	Bacolod - Araneta	Cineplex Complex, Araneta St., Bacolod City
22	Bacolod - East Block IT Park	G/F Villa Angela East Block Bldg A, The Block IT Park, Carlos Hilado National Highway, Bacolod City
23	Bacolod - Goldenfield	Building 1, Goldenfield Commercial Complex, Araneta St., Brgy. Singcang, Bacolod City
24	Bacolod - Gonzaga	Gonzaga - Lopez Enterprise Bldg., Gonzaga St., Bacolod City
25	Bacolod - Hilado	Hilado corner F. Y. Manalo St., 6100 Bacolod City, Negros Occidental
26	Bacolod - Libertad	Corner Hernaez St. & Lopez Jaena St., Bacolod City, Negros Occidental
27	Bacolod - Mandalagan	G/F Sta. Clara Estate Bldg., Lacson St., Mandalagan, Bacolod City
28	Bacoor - Molino Town Center	Ground Floor, Unit B Molino Town Center, Molino - Paliparan Road, Brgy. Molino IV, Bacoor City, 4102 Cavite
29	Bacoor - Puregold Panapaan	G/F Commercial Unit No. 2-4, Puregold Bacoor Cavite, Aguinaldo Highway, Brgy. Panapaan, Cavite
30	Bacoor - Zapote	Zapote Centre, Aguinaldo Highway, Zapote Road, Brgy. Zapote 4, Bacoor, Cavite
31	Baguio - Abanao Square	Abanao Square Mall, Abanao St. corner Zanduetta St., Brgy. AZKCO, Baguio City

No.	BRANCH	ADDRESS
32	Baguio - Bokawkan Road	69 Bokawkan Road, Brgy. Dizon Subdivision, Baguio City
33	Baguio - Harrison Road	G/F Our Lady of Lourdes Bldg., No.7 Harrison Rd., Brgy. Harrison Carantes Claudio, Baguio City
34	Baguio - Kennon Road	C & Triple A Bldg., Kennon Road corner Parisas St., Brgy. Camp 7, Baguio City
35	Baguio - Legarda	Our Lady of Fatima Bldg., Yandoc St., Kayang Extension, Brgy. Palma-Urbano, Baguio City
36	Baguio - Leonard Wood Road	ETCC Commercial Complex, Leonard Wood Road, Brgy. Cabinet Hill - Teachers Camp, Baguio City
37	Baguio - Luneta	Luneta Hill, Upper Session Road, Session Road-Governor, Brgy. Pack Road, Baguio City
38	Baguio - Marcos Highway Balsigan	G/F, ECCO Bldg., No. 39 Marcos Highway, Brgy. Imelda Marcos, Baguio City
39	Baguio - Marcos Highway Centerpoint	G/F Centerpoint Plaza, Marcos Highway, Brgy. Bakakeng Central, Baguio City
40	Baguio - Session Road	G/F, National Life Bldg., Session Road, Session Road-Governor, Brgy. Pack Road, Baguio City
41	Balanga - Capitol Drive	G/F, CT Edifice, Capitol Drive corner Kinatawan Rd., San Jose, Balanga City, Bataan
42	Bataan - Orani	Provincial Road corner Calle Coronel Leyba, Brgy. Parang-Parang, Orani, Bataan
43	Batangas - Alangilan	Unit 1 & 2, G/F, OJH Bldg., President Jose P. Laurel Highway, National Road, Brgy. Alangilan, Batangas City
44	Batangas - Balayan	Antorcha St., Balayan, Batangas
45	Batangas - Bauan	Kapitan Ponso St., Bauan, Batangas
46	Batangas - Bauan Poblacion 2	Kapitan Ponso Street corner Sta. Cruz Street, Barangay Poblacion 2, Bauan, Batangas
47	Batangas - Diego Silang	Tom's Place, Diego Silang St. corner Maria de Jesus St., Brgy. 15, Batangas City
48	Batangas - First Phil. Industrial Park	G/F Administration Bldg., First Philippine Industrial Park, Brgy. Sta. Anastacia, Sto. Tomas, Batangas
49	Batangas - Gulod	MB Bldg., Batangas Tabangao-Lobo Road, Brgy. Gulod Labac, Batangas City, Batangas
50	Batangas - Lemery Ilustre	Ilustre Avenue corner Lakandula St., Lemery, Batangas
51	Batangas - Lemery Xentro Mall	G/F Xentro Mall Lemery, Brgy. Malinis, Lemery, Batangas

No.	BRANCH	ADDRESS
52	Batangas - Lima Technology Center	Units R08-S02, Block E, The Outlets at Lima Technology Center, Brgy. Bugtong na Pulo, Lipa City, Batangas 4217
53	Batangas - P. Burgos	P. Burgos St. corner Evangelista St., Brgy. Poblacion, Batangas City
54	Batangas - San Juan	Marasigan St. corner Kalayaan St., San Juan, Batangas
55	Benguet - Itogon	G/F, Caligtan-Domilos Building, Antamok National Highway, Domilos Compound, Purok Domilos Brgy, Tuding, Itogon, Benguet
56	Benguet - La Trinidad	G/F VC Arcadain Bldg., Km. 5, La Trinidad, Benguet
57	Biñan Central Mall	G/F Biñan Central Mall, Units 8 & 9, Malvar St. corner Old National Highway, Biñan, Laguna
58	Biñan - A. Mabini	Rey Bldg., A. Mabini St., Poblacion, 4024 Binan, Laguna
59	Biñan - San Antonio	Alalmeda 2 Arcade, Tulay Bato Old National Highway, Brgy. San Antonio, Biñan City, Laguna
60	Bohol - Panglao	G/F Units 1-5, Hennan Resort Commercial Bldg., Panglao Circumferential Road, Brgy. Tawala, Panglao Island, Bohol
61	Bohol - Tagbilaran	CP Garcia Avenue., 6300 Tagbilaran City, Bohol
62	Bohol - Tubigon	Holy Cross Academy, National Highway, Brgy. Centro, Tubigon, Bohol
63	Bukidnon - Malaybalay	Unit 1, Ramos Bldg., Fortich Street, Sayre Highway, Barangay 7, Malaybalay City, Bukidnon
64	Bulacan - Balagtas	MacArthur Highway, Brgy. San Juan, 3016 Balagtas, Bulacan
65	Bulacan - Bocaue	MacArthur Highway, Brgy. Biñang 1st, Bocaue, Bulacan
66	Bulacan - Bustos	LRM Complex, Hilario St., Brgy. Poblacion, Bustos, Bulacan
67	Bulacan - Hagonoy	Provincial Road, Brgy. Sto. Niño, Hagonoy, Bulacan
68	Bulacan - Hagonoy San Pedro	G/F, Centrio Commercial Bldg, Purok 4, Brgy. San Pedro, Hagonoy, Bulacan
69	Bulacan - Norzagaray	G/F, Prince Ken Bldg. II, Circle, Gen. Alejo G. Santos Highway, Brgy. Poblacion, Norzagaray, Bulacan
70	Bulacan - Pandi	J.P. Rizal St., Poblacion, Pandi, Bulacan
71	Bulacan - Plaridel	G/F, Unit Nos. 101-102, C & B Commercial Bldg., Maharlika Highway, Brgy. Banga 1st., Plaridel, Bulacan

No.	BRANCH	ADDRESS
72	Bulacan - Primark Plaridel	G/F, Primark Town Center Plaridel, Cagayan Valley Road, Brgy. Banga 1 <sup>st</sup> , Plaridel, Bulacan
73	Bulacan - Pulilan	Doña Remedios Trinidad Highway, Sto. Cristo, Pulilan, Bulacan
74	Bulacan - Puregold Baliwag	G/F Puregold Baliwag, Benigno S. Aquino Ave., Brgy. Bagong Nayon, Baliwag, Bulacan
75	Bulacan - Puregold Bulakan	G/F Commercial Unit 1, Puregold Bulakan, Brgy. Bagumbayan, Bulakan, Bulacan
76	Bulacan - EB Town Center San Jose Del Monte	Unit 5, G/F, EB Town Center, Brgy. Graceville, San Jose Del Monte City, Bulacan
77	Bulacan - San Ildefonso	UG/F, One San Ildefonso Mall, Cagayan Valley Road, Brgy. Poblacion, San Ildefonso, Bulacan
78	Bulacan - San Miguel	LV Bldg., Maharlika Highway, Brgy. Camias, San Miguel, Bulacan
79	Bulacan - San Rafael	Km. 59.5, Cagayan Valley Road, Brgy. Maguinao, San Rafael, Bulacan
80	Bulacan - Sapang Palay	G/F Elizabeth Place 1 Bldg., Bagong Buhay Ave., Brgy. Sapang Palay, San Jose Del Monte City, Bulacan
81	Bulacan - Sta. Maria M.G. De leon	15 M.G. De Leon St., Poblacion, 3022 Sta. Maria, Bulacan
82	Bulacan - Sta. Rita Guiguinto	126 Cagayan Valley Road, Brgy. Sta. Rita, Guiguinto, Bulacan
83	Bulacan Sta. Maria - Bagbaguin	NEM Bldg., Gov. F. Halili Avenue, Bagbaguin, Sta. Maria, Bulacan
84	Bulacan Sta. Maria - Pulong Buhangin	GRECON Bldg., Km. 38 National Road, Brgy. Pulong Buhangin, Sta. Maria, Bulacan
85	Butuan - Estacio Village	Butuan Doctor's College, J.C. Aquino Ave. corner Victoria St., Brgy. Bayanihan, Butuan City, Agusan del Norte
86	Butuan - J.C. Aquino Avenue	D & V Plaza II Bldg., J.C. Aquino Avenue, Butuan City
87	Butuan - Montilla	Montilla Blvd. near corner Lopez Jaena St., Butuan City, Agusan Del Norte
88	Cabanatuan - Maharlika Highway North	G/F DGS Building, Along Maharlika Road, Brgy. Bitas, Cabanatuan City, Nueva Ecija
89	Cabanatuan - Paco Roman	Along Paco Roman St., Brgy. City Supermarket, Cabanatuan City, Nueva Ecija
90	Cagayan - Ceza Sta. Ana	G/F, CEZA Corporate Center, CEZA Business District, Brgy. Centro, Sta. Ana, Cagayan
91	Cagayan - CityMall Aparri	CityMall Aparri, Cagayan Valley Road, Barrio of Macanaya, Cagayan



No.	BRANCH	ADDRESS
92	Cagayan de Oro - Carmen	Max Y. Suriel St. corner V. Neri St., Carmen, Cagayan de Oro
93	Cagayan de Oro - Cogon	JR Borja St., Cogon, Cagayan de Oro City
94	Cagayan de Oro - Hayes	G/F Trendline Department Store, Arch. James Hayes St., Cogon, Cagayan de Oro City
95	Cagayan de Oro - Osmeña	Pres. S. Osmeña St. corner Ramon Chavez St., Cogon, 9000 Cagayan de Oro, Misamis Oriental
96	Cagayan de Oro - R.N. Pelaez Blvd.	Georgetown Cyber Mall, Rodolfo N. Pelaez Blvd., Kauswagan, Cagayan de Oro City
97	Cagayan De Oro - Xavier	Library Annex Bldg., Corrales Avenue, Cagayan de Oro City
98	Cainta Junction	Hipolito Bldg., Ortigas Avenue Extension, Cainta Junction, Cainta, Rizal
99	Cainta - A. Bonifacio Ave.	Ledor Commercial Center, A. Bonifacio Avenue corner Samonte St., Brgy. San Juan, Cainta, Rizal
100	Cainta - Felix Avenue	Felix Avenue near Cainta Junction, Brgy. Sto. Domingo, Cainta, Rizal
101	Cainta - Puregold	Puregold Cainta Junction, A. Bonifacio Ave., Brgy. Sto. Domingo, Cainta, Rizal
102	Calamba - CityMall	National Highway, Brgy. Lecheria, Calamba City, Laguna
103	Calamba - Halang National Highway	D'Verde Commercial Bldg., National Highway, Brgy. Halang, Calamba City, Laguna
104	Calamba - Paseo Uno	G/F Paseo Uno de Calamba, National Highway, Brgy. Paciano, Calamba City, Laguna
105	Mindoro - Puregold Calapan	Puregold Calapan Mindoro, J.P. Rizal St., Brgy. Camilmil, Calapan City, Oriental Mindoro
106	Camarines Norte - Daet	J. Lukban St. corner Moreno St., Poblacion, Daet, Camarines Norte
107	Camarines Sur - Calabanga	Galleria de Calabanga, Lot 2, Provincial Road, Brgy. San Francisco, Calabanga, Camarines Sur
108	Camarines Sur - GOA	Ground Floor, RCO Building, Rizal Street, Brgy. Panday, GOA, Camarines Sur
109	Camarines Sur - Nabua	Lot 374 CZA Bldg., National Rd. near corner Maganda St., Brgy. San Antonio, Poblacion, Nabua, Camarines Sur
110	Camarines Sur - Pili	Santiago, Pili, Camarines Sur
111	Canlubang iMall	Don Bosco Ave. corner Silangan Industrial Park Road, Brgy. Canlubang, Calamba City, Laguna

No.	BRANCH	ADDRESS
112	Catanduanes - Virac	Rizal Avenue, Brgy. San Pedro, Virac, Catanduanes
113	Cavite - Dasmariñas Central Mall	Central Mall Dasmariñas, Emilio Aguinaldo Highway corner Salitran St., Dasmariñas, Cavite
114	Cavite - Dasmariñas Salawag	EVY Commercial Bldg., Molino-Paliparan Rd., Brgy. Salawag, Dasmariñas, Cavite
115	Cavite - General Trias Manggahan	New Hall Commercial Center, Governor's Drive corner Crisanto delos Santos Ave., Brgy. Manggahan, General Trias, Cavite
116	Cavite - Gen. Trias San Francisco	Lot 1, along Arnaldo Highway, Brookside Lane, Brgy. San Francisco, Gen. Trias, Cavite
117	Cavite - Green 2 Residences Dasmariñas	G/F, Area Code 105-106, 109 Strip at Green 2 Residences, Governor Mangubat Ave., Brgy. Burol Main, Dasmariñas City, Cavite
118	Cavite - Imus Aguinaldo Highway	G/F DCR Bldg., Aguinaldo Highway, 4103 Imus, Cavite
119	Cavite - Imus Nueno Avenue	358 Exodus Bldg., Nueno Avenue, Imus, Cavite
120	Cavite - Puregold Buhay na Tubig	G/F Commercial Unit Nos. 4, 5 and 3A, Puregold Buhay na Tubig, Buhay na Tubig, Imus, Cavite
121	Cavite - Puregold GMA	Ground Floor and Second Floor, Puregold Building, Brgy. San Gabriel, Governor's Drive, GMA, Cavite
122	Cavite - Puregold Noveleta	Puregold Noveleta Cavite, National Road, Brgy. Magdiwang, Noveleta, Cavite
123	Cavite - Puregold Tanza	G/F Puregold Tanza, Provincial Road, Tanza, Cavite
124	Cavite - Silang Aguinaldo Highway	LS 42-43: CS-03 Premier Plaza, Emilio Aguinaldo Highway, Brgy. Lucsuhin, Silang, Cavite
125	Cavite - Trece Martires	L Paseo Arcade, near corner Indang-Trece Road, Trece Martires City, Cavite
126	Cavite - Unitop Mall Dasmariñas	Commercial Space 103 & 105, Ground Floor, Unitop Mall Dasmariñas, Governor's Drive corner Paliparan - Silang Rd. Brgy. Paliparan 1, Dasmariñas City, Cavite
127	Cavite Imus - The District	Ground Floor Unit 109 Ayala Malls The District Imus, Aguinaldo Highway corner Daang Hari Road, Brgy. Anabu II-D, Imus City, Cavite
128	Cebu IT Park - TGU Tower	G/F TGU Tower, Salinas Drive corner J. M. Del Mar St., Asiatown IT Park, Apas, Cebu City
129	Cebu - Ayala Business Park	Cebu Towers, Mindanao Avenue corner Bohol Avenue, Cebu Business Park, Cebu City
130	Cebu - Ayala Mall	Stall R106 Ground Level, ACC Corporate Center, Ayala Center Cebu, Cebu Business Park, Cebu City

No.	BRANCH	ADDRESS
131	Cebu - Banilad	Gov. M. Cuenco Avenue, Banilad, Cebu City
132	Cebu - Bogo	P. Rodriguez St. corner San Vicente St., 6010 Bogo, Cebu City
133	Cebu - Capitol	Osmeña Blvd. corner Ma. Cristina St., 6000 Cebu City, Cebu
134	Cebu - CityMall Danao	T 10-12 CityMall Danao, Olivar Sr. Extension corner F. Ralota St., Brgy. Poblacion, Danao City, Cebu
135	Cebu - Colon	279 Colon St., Brgy. Kalubihan, Cebu City
136	Cebu - Elizabeth Mall	G/F Elizabeth Mall, Leon Kilat St. corner South Expressway, Cebu City
137	Cebu - Escario	Cebu Escario St., Cebu City
138	Cebu - F. Cabahug	Unit 10 Northwood Square, F. Cabahug St., Brgy. Kasambagan, Panagdait, Cebu City
139	Cebu - F. Ramos	134 Borromeo Bldg., F. Ramos corner Arlington Pond, Cebu City 6000
140	Cebu - Guadalupe	R. Duterte corner V. Rama St., Guadalupe, Cebu City
141	Cebu - Insular Life Business Centre	G/F Insular Life Cebu Business Centre, Mindanao Avenue corner Biliran Road, Cebu Business Park, Cebu City
142	Cebu - Legaspi	Legaspi St. corner Zamora St., Cebu City
143	Cebu - Magallanes	Plaridel St. corner Magallanes St., Cebu City
144	Cebu - Mambaling	Grand Orchard Commercial Bldg., C. Padilla St., Mambaling, Cebu City
145	Cebu - Minglanilla	G/F, Unit B & C, Belmont One Commercial Bldg., Cebu South Road, Sitio Puntod, Brgy. Upper Calajoan, Minglanilla, Cebu
146	Cebu - Osmeña	JR Martinez Bldg., Osmena Blvd., Sta. Cruz, Cebu City
147	Cebu - Parkmall	Unit 29 - 31 Parkmall, No. 168 Ouano Avenue, Mandaue Reclamation Road, Mandaue City, Cebu
148	Cebu - Philam Life Center	Units 6 & 7, Philam Life Center, Cardinal Rosales Avenue corner Samar Loop, Cebu Business Park, Brgy. Luz, Cebu City
149	Cebu - Tabo-an	T. Abella St., San Nicolas Central 6000, Cebu City

No.	BRANCH	ADDRESS
150	Cebu IT Park - HM Tower	Units G01 and G02 HM Tower, Abad St. corner Geonzon St., Cebu IT Park, Brgy. Apas, Cebu City
151	Cebu Mandaue - A. C. Cortes	Units 1-4 Ibabao Square, A. Cortes Avenue, Brgy. Ibabao, Mandaue City, Cebu
152	Cebu Mandaue - A. S. Fortuna	RKD Bldg., 867 A.S. Fortuna St., Brgy. Banilad, Mandaue City, Cebu
153	Cebu Mandaue - North Road	G/F North Road Plaza, National Highway, Labogon, Mandaue City, Cebu
154	Cebu Mandaue - Subangdaku	Units 9 & 10, Leope North Road Bldg., Lopez Jaena St., Subangdaku, Mandaue City, 6014 Cebu
155	Cebu Mandaue - U.N. Avenue	The North Park, U.N. Avenue, Brgy. Alang-Alang, Mandaue City, Cebu
156	Cebu Tabunok	PBS Bldg., 2668 National Highway, Brgy. Tabunok, Talisay City
157	Clark - Philexcel Business Park	Philexcel Business Park, Manuel A. Roxas Highway, Clark Freeport Zone, Pampanga
158	Clark Center	Unit 1, 2, 9 & 10, Clark Center 14, Jose Abad Santos Avenue, Brgy. Sapangbato, Clark Freeport Zone, Pampanga
159	Cotabato - CityMall	Unit 157 CityMall Cotabato, Gov. Guitierrez Avenue, Brgy. Rosary Heights 7, Cotabato City
160	Cotabato - Midsayap	Jaycee St., 9410 Midsayap, North Cotabato
161	Cotabato - S. K. Pendatun	G/F Insular Life Bldg., Salipada K. Pendatun Ave., Brgy. Poblacion 5, Cotabato City, Maguindanao
162	Dagupan - Mayombo	G/F, BHF Family Plaza, MacArthur Highway, Brgy. Mayombo, Dagupan City, 2400 Pangasinan
163	Dagupan - Perez	386 Perez Blvd., Brgy. Pogo Chico, Dagupan City, 2400 Pangasinan
164	Dagupan - Tapuac	Units 8, 9, 10 Mother Goose Play School Bldg., MacArthur Highway, Brgy. Tapuac District, Dagupan City, 2400 Pangasinan
165	Davao Magsaysay	Ramon Magsaysay Avenue, Davao City
166	Davao - Agdao	Lapu-Lapu St., 8000 Agdao, Davao City
167	Davao - Poblacion Market Central	Ground Floor, Units 19, 20, 21 and 22, Poblacion Market Central, C. Bangoy St., Brgy. 4A, Poblacion, Davao City
168	Davao - Buhangin	KSS Bldg., Buhangin Road corner Olive St., Brgy. Buhangin, Davao City

No.	BRANCH	ADDRESS
169	Davao - Gaisano Grand Citygate Mall	G/F Gaisano Grand Citygate Mall, Cabantian corner Tigatto Roads, Brgy. Buhangin, Davao City 8000, Davao Del Sur
170	Davao - Calinan	WTKC Realty Bldg., Davao-Bukidnon National Highway, Brgy. Calinan, Davao City
171	Davao - Felcris Centrale	Felcris Centrale, Quimpo Boulevard, Brgy. Bucana, Davao City
172	Davao - Lanang Insular Village	SJRDC Bldg., Insular Village 1 Commercial Area, Lanang, Davao City
173	Davao - Lizada	Ramon Magsaysay Avenue corner Lizada St., 8000 Davao City, Davao del Sur
174	Davao - Monteverde Gov. Sales	G/F Felcris Supermarket, Inc. Building, Gov. Sales Street, Brgy. 27 - C. Davao City, Davao Del Sur
175	Davao - Narra	Tomas Monteverde Avenue corner Narra St., Davao City
176	Davao - Panabo	National Highway, Brgy. Sto. Niño, Panabo City, Davao del Norte
177	Davao - Quirino Avenue	Nicolas 1 Bldg., Quirino Avenue, 8000 Davao City
178	Davao - R. Castillo	G/F Uptown Center, R. Castillo St., Brgy. Gov. Vicente Duterte, Agdao District, Davao City
179	Davao - Rizal	365 Farmar Building, Rizal St., Brgy. 3-A Poblacion, Davao City
180	Davao - Sta. Ana	Monteverde corner F. Bangoy St., 8000 Davao City, Davao del Sur
181	Davao - Sta. Ana Gempesaw	Sta. Ana Avenue corner Gempesaw St., Brgy. 015, Davao City
182	Davao - Toril Gaisano Grand Mall	G/FS 01-02, Gaisano Grand Toril, National Highway corner Saavedra St., Brgy. Lizada, Toril, Davao City
183	Davao - Wood Lane Diversion Road	Unit 1B G/F Bldg. 2, The Shoppes at Wood Lane, Diversion Road (Carlos P. Garcia Highway), Brgy. Ma-a, Davao City, Davao del Sur
184	Davao Digos - San Jose	G/F Ladera Bldg., Rizal Avenue, Brgy. Zone III, Digos City, Davao Del Sur
185	Davao Tagum - National Highway	BIBU Square, Liwayway Commercial Area, National Highway, Brgy. Magugpo East, Tagum City, Davao del Norte
186	Dipolog - Rizal Avenue	Rizal Avenue near corner Gonzales St., Brgy. Central, Dipolog City
187	Dumaguete - CityMall	Unit 03 CityMall Dumaguete, North National Highway, Brgy. Daro, Dumaguete City

No.	BRANCH	ADDRESS
188	Cotabato Kidapawan - Gaisano Grand Mall	G/F Gaisano Grand Mall Kidapawan, Quezon Blvd., Purok 1, Brgy. Lanao, Kidapawan City, North Cotabato
189	General Santos - J.P. Laurel	Santiago Blvd. corner J.P. Laurel St., Brgy. Dadiangas East, General Santos City, 9500
190	General Santos - National Highway	Tandem Center, Pasiliao Subdivision, National Highway, Brgy. City Heights, General Santos City, South Cotabato
191	General Santos - Robinsons Place	Level 1, Robinsons Place General Santos, J. Catolico Sr. Avenue, Purok 4, Brgy. Lagao, General Santos City
192	Iligan - Andres Bonifacio Avenue	Unit 101, Solana District, Andres Bonifacio Avenue, Brgy. San Miguel, Iligan City, Lanao Del Norte
193	Iligan - Quezon Avenue	Quezon Avenue, 9200 Iligan City, Lanao Del Norte
194	Ilocos Norte - Batac	Aoigan Building, Washington St., Brgy. 2 Ablan, City of Batac, 2906, Ilocos Norte
195	Ilocos Sur - Cabugao	MacArthur Highway, Brgy. Bacilig, Cabugao, Ilocos Sur
196	Ilocos Sur - Candon	National Highway corner Abaya St., Brgy. San Jose, Candon City, 2710, Ilocos Sur
197	Ilocos Sur - Narvacan	National Road, Brgy. Sta Lucia, Narvacan, Ilocos Sur
198	Iloilo - Arevalo	Calle M.L. Quezon corner Gen. Yulo Drive, Brgy. Quezon, Arevalo, Iloilo City
199	Iloilo - CityMall Pavia	G/F, Units 01 & 02, Citymall Pavia, Iloilo R3 Road corner C1 Road, Brgy. Ungka, Pavia, Iloilo
200	Iloilo - General Luna	48 LPHTP Bldg., General Luna St., Iloilo City, 5000
201	Iloilo - Jaro	NB Bldg., Lopez Jaena St., Jaro, Iloilo City
202	Iloilo - La Paz	G/F INJAP Bldg. corner Luna St. & Huervana St., La Paz, Iloilo City
203	Iloilo - Ledesma	G/F Esther Bldg., Ledesma St., Iloilo City
204	Iloilo - Passi	G/F Fronthub Ventures Bldg. Simeon Aguilar St. (National Road) corner Commonwealth Drive, Brgy. Ilawod, Passi City, Iloilo
205	Iloilo - Quezon St.	Lots 3 & 5 Quezon St., Iloilo City
206	Iloilo - Tabuc Suba	Roger's Bldg., McArthur Highway, Tabuc Suba, Iloilo City

No.	BRANCH	ADDRESS
207	Iloilo Jaro - CityMall Tagbak	UO2 CityMall Tagbak Jaro Iloilo, MacArthur Highway, Brgy. Tagbak, Jaro, Iloilo City
208	Iriga City	Iriga Plaza Hotel, Msgr. Lanuza St., San Francisco, Iriga City, Camarines Sur
209	Iriga City - Puregold	G/F Commercial Unit 1, Puregold Iriga City, Highway 1, San Roque, Iriga City 4431
210	Isabela - Ilagan Maharlika Highway	4J Commercial Building, Along Maharlika Highway, Brgy. Baligatan, City of Ilagan, Isabela
211	Isabela - Primark Cauayan	Primark Town Center, Maharlika Highway corner Cortes St., Brgy. San Fermin, Cauayan City, Isabela
212	Isabela - Primark Cordon	G04, G/F, Primark Cordon Isabela, Pan Philippine Highway, Brgy. Roxas, Cordon, Isabela
213	Isabela - Tumauini	National Highway, Brgy. San Pedro, Tumauini, Isabela
214	Isabela Cabagan - Xentro Mall	G/F Xentro Mall, Brgy. Ugad, Cabagan, Isabela
215	Isabela Santiago - Xentro Mall	G/F Xentro Mall, corner National Highway & 4 Lanes Rd., Brgy. Villasis, Santiago City, Isabela
216	Kawit - Centennial Road	Unit 102, V Central Mall, Centennial Road, Brgy. Magdalo Putol, Kawit, Cavite
217	La Union - Agoo	CMC North Bldg., National Highway, Brgy. San Nicolas Sur, Agoo, La Union
218	La Union San Fernando - Manna Mall	G/F Manna Mall, National Highway corner Diversion Road, Brgy. Pagdaraoan, San Fernando City, La Union
219	La Union San Fernando - Rizal Avenue	Rizal Avenue corner Ortega St., Brgy. IV, City of San Fernando, La Union
220	Laguna - Alaminos	KCD Commercial Complex, National Highway, Brgy. II Poblacion, Alaminos, Laguna
221	Laguna - Cabuyao	G/F Lim-Bell Business Center, J.P. Rizal St., Cabuyao, Laguna
222	Laguna - Carmelray I	Administration Bldg., Carmelray Industrial Park I, Carmeltown, Canlubang, Calamba, Laguna
223	Laguna - Carmelray II	Ground Floor, RBF 5 Building, Makiling Drive, Carmelray Industrial Park II, Km. 54 National Highway, Brgy. Milagrosa, Calamba City, Laguna
224	Laguna - Pagsanjan	JP Rizal St. corner F. De San Juan St., Brgy. Dos, Poblacion, Pagsanjan, Laguna
225	Laguna - Sta. Cruz	Along Regidor St., Sta. Cruz, Laguna
226	Laguna - Sta. Cruz National Highway	G/F E Home Town Center, National Highway, Brgy. Pagsawitan, Sta. Cruz, Laguna

No.	BRANCH	ADDRESS
227	Laguna - Technopark	G/F Laguna Technopark, Admin. Bldg. 1, North Main Avenue, Laguna Technopark Biñan, Laguna
228	Laoag - Castro	Pichay Bldg., J.P. Rizal St. corner A. Castro St., Brgy. 16, San Jacinto, Laoag City
229	Legazpi City - Albay District	G/F & Mezzanine Floor, ZPC Bldg., Rizal St., Brgy. Baño, Old Albay, Legazpi City, Albay
230	Legazpi City - Rizal St.	Rizal St. corner Gov. Imperial St., Legaspi City
231	Legazpi City - Rotonda	Rizal St., 4500 Legaspi City, Albay
232	Legazpi City - Benny Imperial St.	PVLB Building 7, Benny Imperial St., Barangay 16, Kawit, East Washington, Legazpi City 4500
233	Leyte - Ormoc Gaisano	G/F Gaisano Capital Ormoc Riverside, Brgy. Alegria, Ormoc City, Leyte
234	Lipa - Ayala Highway	Casa Esparanza Bldg., Pres. JP Laurel Highway, Brgy. Mataas na lupa, Lipa City
235	Lipa - High 5 Square	High 5 Square, Ayala Highway, Mataas na Lupa, Lipa City, Batangas
236	Lipa Town Center	Unit Nos. 101 and 102, Lipa Town Center, JP Laurel Highway, Brgy. Sico, Lipa City, Batangas
237	Lipa - Puregold	G/F Puregold Lipa, Gen. Luna St. corner D.P. Laygo St. & H. La Torre St., Brgy. 10, Lipa City, Batangas
238	Los Baños	Olivarez Plaza Cinema & Supermarket Complex, along National Highway, Brgy. Batong Malake, Los Baños
239	Los Baños - National Highway	UG/F, QAB Building, National Highway, Brgy. San Antonio, Los Banos, Laguna
240	Lucena - Enriquez	Enriquez St. corner Evangelista St., Lucena City
241	Lucena - Ilaya	Lot 3106-B Quezon Avenue corner Hermana St. Barangay 1, Lucena City
242	Lucena - Iyam	Space 4-6, Kester Bldg., Maharlika Highway corner Love St., Rosario Village Subd., Brgy. Ilayang Iyam, Lucena City
243	Lucena - Mayao	Units 1 to 4, Ground Floor, JM-A Building, Maharlika Highway, Barangay Kanluran Mayao, Lucena City, 4301 Quezon
244	Lucena - Quezon Avenue	Quezon Avenue corner Profugo St., Lucena City, Quezon
245	Lucena - Tagarao	Ground Floor, MTS Bldg., M.L. Tagarao St., Brgy. 3, Lucena City, Quezon
246	Mactan - EPZA 2	Unit 204 NGA Bldg. 2, Pueblo Verde MEZ II, Basak, Lapu-lapu City



No.	BRANCH	ADDRESS
247	Mactan - Lapu-lapu GMC	Unit 9, The Arcade, ML Quezon Highway, Pajo, Lapu-lapu City
248	Mactan - Pajo National Highway	Hofuna Cresente Building, 2783 ML Quezon National Highway, Sangi, Pajo, Lapu-lapu City
249	Malolos - Crossing	G/F Margen Bldg., MacArthur Highway, Sumapang Matanda, Malolos City, Bulacan
250	Marcos - Sumulong Highway	Kingsville Commercial Arcade, Marcos Highway, 1870 Antipolo, Rizal
251	Marcos Highway	Town & Country Commercial Arcade, Marcos Highway corner Narra St., Cainta, Rizal
252	Marcos Highway - Feliz Mall	G/F Space No. 171, Ayala Malls Feliz, Marcos Highway, Brgy. Dela Paz, Pasig City
253	Marcos Highway - Vermont Park	Park Place Building, Marcos Highway corner Vermont Park, Brgy Mayamot, Antipolo City
254	Marilao - MacArthur Highway	Km. 23 MacArthur Highway, Brgy. Abangan Sur, Marilao, Bulacan
255	Masbate - F. Magallanes	Lot Nos. 1058 - B - 1 & 2, Quezon Street, Brgy. F. Magallanes, Masbate City, Masbate
256	Meycauayan - Malhacan	Supima Square Commercial Complex, Lukytex Compound, Malhacan Road, Meycauayan, Bulacan
257	Mindoro - Calapan	J.P. Rizal St., 5200 Calapan, Oriental Mindoro
258	Mindoro - CityMall Calapan	T-3, T-4 & T-5 CityMall - Calapan, A. Bonifacio corner Roxas Drive, Brgy. Ilaya, Calapan City, Oriental Mindoro
259	Mindoro - Nuciti Central Calapan	Unit NCC-GF-116, Nuciti Central - Calapan, J.P. Rizal St., Brgy. Camilmil Calapan City, Oriental Mindoro
260	Misamis Occ. - Oroquieta	Mayor A. Enerio St., Oroquieta City, 7207 Misamis Occidental
261	Misamis Oriental - Gingoog	National Highway, Gingoog City, Misamis Oriental
262	Montalban - Puregold	G/F Units 3-5, Rodriguez Highway, Brgy. Rosario, Montalban, Rizal
263	Naga - Concepcion Grande	G/F Commercial Bldg., Maharlika Highway, Brgy. Concepcion Grande, Naga City
264	Naga - Diversion Road	Building 5, Stalls A and B, M Plaza Roxas Avenue, Diversion Road, Concepcion Pequeña, Naga City
265	Naga - Elias Angeles	Chua O. Co Bldg., Elias Angeles St., Brgy. San Francisco, Naga City, Camarines Sur
266	Naga - General Luna	Nos. 80-82 General Luna St., Dinaga, Naga City

No.	BRANCH	ADDRESS
267	Naga - Magsaysay Avenue	One Magsaysay Bldg., Magsaysay Avenue corner Reno St., Brgy. Concepcion Pequeña, Naga City
268	Naga - Panganiban Drive	G/F DECA Corporate Center, Panganiban Drive, Brgy. Tinago, Naga City, Camarines Sur
269	Naga - San Francisco	Brgy. San Francisco, Peñafrancia Avenue, Naga City
270	Negros Occ - Bago	Araneta Avenue corner Gen. Luna St., Bago City, Negros Occidental 6101
271	Negros Occ - Binalbagan	Biscom Compound, Binalbagan, Negros Occidental
272	Negros Occ - CityMall Kabankalan	Unit 07 & 08, CityMall - Kabankalan, Justice Perez Highway corner Noceco Road, Brgy. Talubangi, Kabankalan City, Negros Occidental
273	Negros Occ - Hinigaran	Aguinaldo St. corner Rizal St., Hinigaran, 6106 Negros Occidental
274	Negros Occ - La Carlota	Yunque St. corner Gurrea St., Brgy. 1, La Carlota City, Negros Occidental
275	Negros Occ - San Carlos	S. Carmona St. corner Rizal St., San Carlos City, Negros Occidental
276	Negros Occ - Talisay	Paseo Mabini St., Brgy. Poblacion, Zone 9, Talisay City, Negros Occidental
277	Negros Occ - Victorias	Osmeña Avenue, Victorias City, Negros Occidental, 6119
278	Negros Oriental - Bayawan	G/F NVF Bldg., 441 National Highway, Brgy. Poblacion, Negros Oriental
279	Nueva Ecija - Gapan Maharlika Highway	Units 3-7, Maharlika Highway corner Sampaguita St., Brgy. Bayanihan, Gapan, Nueva Ecija
280	Nueva Ecija - Primark Gapan	Primark Gapan, Maharlika Highway corner Abad Santos Avenue, Brgy. San Vicente, Gapan City, Nueva Ecija
281	Nueva Ecija - San Jose	Maharlika Road, Brgy. Rafael Rueda Sr., San Jose City, Nueva Ecija
282	Nueva Ecija - San Leonardo	G/F, Nueva Ecija Medical Center, Inc., Maharlika Highway, Brgy. San Anton, San Leonardo, Nueva Ecija
283	Nueva Ecija - Sta. Rosa	Along Maharlika Highway, Brgy. Conjuangco, Sta. Rosa, Nueva Ecija
284	Nueva Ecija - Talavera	G/F RDL Square 1 Bldg., Maharlika Highway, Brgy. Marcos District, Poblacion, Talavera, Nueva Ecija
285	Nueva Ecija - CityMall Sta. Rosa	T-23 & 24, CityMall-Sta. Rosa, Maharlika Highway, Brgy. Rizal, Sta. Rosa City, Nueva Ecija
286	Nueva Ecija - Primark Cabiao	G/F Primark Cabiao, Jose Abad Santos Avenue, Brgy. San Roque, Cabiao, Nueva Ecija

No.	BRANCH	ADDRESS
287	Nueva Ecija - Zaragoza	Along Tarlac-Sta. Rosa Road, Brgy. Del Pilar East, Zaragoza, Nueva Ecija
288	Nueva Vizcaya - Bambang	G/F, Zen Galleria Bldg., National Highway, Brgy. Banggot, Bambang, Nueva Vizcaya
289	Nueva Vizcaya - Solano	Maharlika Highway, Brgy. Poblacion North, Solano, Nueva Vizcaya
290	Pampanga - Guagua Town Center	GTC Building, Lot 2, Olongapo-Gapan & Provincial Road, Brgy. San Matias, Guagua, Pampanga
291	Pampanga - Lubao	G/F, Mendoza-Diwa Bldg., Jose Abad Santos Avenue, Sta. Cruz, Lubao, Pampanga
292	Pampanga - Magalang	Pablo Luciano Avenue, Brgy. San Pedro 1, Poblacion, Magalang, Pampanga
293	Pampanga - Puregold Dau	G/F & 2/F, Puregold Dau, MacArthur Highway, Brgy. Dau, Mabalacat City, Pampanga
294	Pampanga San Fernando - Dolores	G/F, Rodriguez Bldg., MacArthur Highway, Dolores, City of San Fernando, Pampanga
295	Pampanga San Fernando - MacArthur Highway	G/F, Doña Isa Fel Bldg. II, MacArthur Highway, Dolores, San Fernando City, Pampanga
296	Pampanga San Fernando - Sindalan	Palm Bldg., MacArthur Highway, Sindalan, San Fernando City, Pampanga
297	Pampanga San Fernando - San Isidro	Kingspire Business Center, MacArthur Highway, Brgy. San Isidro, City of San Fernando, Pampanga
298	Pangasinan - Alaminos	Marcos Avenue, Brgy. Palamis, Alaminos City, 2404 Pangasinan
299	Pangasinan - Calasiao	G/F, Señor Tesoro Academy Bldg., Brgy. San Miguel, Calasiao, 2418, Pangasinan
300	Pangasinan - Carmen	MacArthur Highway, Brgy. Carmen East, Rosales, 2441 Pangasinan
301	Pangasinan - Mangaldan	Along Rizal Avenue, Brgy. Poblacion, Mangaldan, 2432 Pangasinan
302	Pangasinan - San Carlos	Palaris St., Brgy. Poblacion, San Carlos City, 2420 Pangasinan
303	Pangasinan - Tayug	Steve N Sons Bldg., Quezon Blvd., Brgy. B, Tayug, 2445 Pangasinan
304	Pangasinan - Bayambang	Rizal Avenue, Brgy. Zone II, Bayambang, 2423 Pangasinan
305	Pangasinan - Malasiqui	ARLU Bldg., Magsaysay St., Brgy. Poblacion, Malasiqui, 2421 Pangasinan
306	Pangasinan San Carlos - Magic Mall	G/F, Magic Mall, Roxas Blvd. corner Zamora St., Brgy. Roxas Blvd., San Carlos City, Pangasinan 2420

No.	BRANCH	ADDRESS
307	Puerto Princesa - San Pedro	G/F Palawan Uno Hotel, National Highway, Brgy. San Pedro, Puerto Princesa City, Palawan
308	Quezon - CityMall Tiaong	Units T 3-5 CityMall-Tiaong, Maharlika Highway, Brgy. Lalog, Tiaong, Quezon
309	Quezon - Gumaca	JT Bldg., Maharlika Highway, Brgy. Peñafrancia, Gumaca, Quezon
310	Rizal - Montalban	G/F Montalban Town Center, Rodriguez Highway corner Lardizabal St., Brgy. San Jose, Rodriguez, Rizal
311	Rizal - Primark Cainta	G05-G06, Primark Cainta Rizal, Ortigas Avenue Extension corner Don Celso Tuazon Ave., Brgy. San Juan, Cainta, Rizal
312	Rizal - Teresa	G/F, A & A Square Bldg., Corazon C. Aquino Avenue corner R. De Jesus St., Brgy. Poblacion, Teresa, Rizal
313	Rizal - Tanay	Tanay Town Center, Sampaloc Road corner F.T. Catapusan St., Plaza Aldea, Tanay, Rizal
314	Rizal - Binangonan	Lexar Building, Manila East Road, Brgy. Calumpang, Binangonan, Rizal
315	Rizal - Morong	G/F & 2/F Morong Centerpoint, No. 58 T. Claudio St., Brgy. San Juan, Morong, Rizal
316	Rizal - San Mateo	G/F & Mezzanine Flr., Doña Isabel Bldg., No. 29 Gen. Luna St., Brgy. Guitnang Bayan 1, San Mateo, Rizal
317	Robinsons - Dumaguete	Level 2, Space No. 00244, Robinsons Dumaguete, Dumaguete Business Park, South Road, Barangay Calindagan, Dumaguete City
318	Robinsons Place - Lipa	Level 1, Space L1- 177, Robinsons Place-Lipa, Lipa Highway, Brgy. Mataas na Lupa, Lipa City, Batangas
319	Robinsons Place - San Nicolas	Unit 1-00144, Robinsons Place Ilocos, Brgy. 1 San Francisco, San Nicolas, Ilocos Norte
320	Robinsons Place - General Trias	Level 1 130-133, Robinsons Place General Trias, Antero Soriano Highway, EPZA, Bacao Diversion Road, Brgy. Tejero, General Trias, Cavite
321	Robinsons Place - Tuguegarao	Level 1 Tenant 1085-1086, Robinsons Place Tuguegarao, Maharlika Highway, Brgy. Tanza, Tuguegarao City, Cagayan
322	Robinsons Townville - Cabanatuan	G/F Unit RA1, Robinsons Townville, Brgy. H. Concepcion, Km. 111, Maharlika Highway, Cabanatuan City
323	Roxas - CityMall	CityMall-Roxas, Arnaldo Boulevard, Brgy. Baybay, Roxas City, Capiz
324	Roxas - Pueblo De Panay	G/F Hotel Veronica Bldg., Immaculate Heart of Mary Ave., Pueblo de Panay, Brgy. Lawa-an, Roxas City
325	Samar - Calbayog	Magsaysay Blvd. corner Burgos St., Brgy. East Awang, Calbayog City, Samar

No.	BRANCH	ADDRESS
326	Samar - Catbalogan	Del Rosario St. corner Allen Avenue, 6700 Catbalogan, Samar
327	Samar - Catarman	E.B. Moore St. corner Anunciacion St., Brgy Lapu-Lapu, Catarman, Northern Samar
328	San Pablo - Angeles Heights	Ground Floor, Units 1-3, LLT Building, Maharlika Highway, Barangay 1-B, San Pablo City, Laguna
329	San Pablo - Maharlika Highway	G/F BienPaz Arcade, Maharlika Highway Junction, San Rafael, San Pablo City
330	San Pablo - Paulino	M. Paulino St., San Pablo City
331	San Pedro	National Highway Junction & Mabini St., Brgy. Nueva, San Pedro, Laguna
332	San Pedro - Robinsons Galleria South	Level 2 Robinsons Galleria South, National Highway, Brgy. Nueva, San Pedro City
333	San Pedro - Pacita	G/F M. Allen Bldg., Km 31, Old National Highway, San Pedro, Laguna
334	Savemore Market - EPZA	G/F Savemore Market EPZA General Trias, Diversion Road, EPZA, Brgy. Bacao Dos, General Trias, Cavite
335	SM CDO Downtown Premier	Location Code 112-114, G/F, SM CDO Downtown Premier, C.M. Recto corner Osmeña Sts., Brgy. Lapasan, Cagayan de Oro City
336	SM Center Angono	UG/F SM Center Angono, Manila East Road, Brgy. San Isidro, Angono, Rizal
337	SM Center Dagupan	Location Code 115, G/F, SM Center Dagupan, Herrero St., Brgy. Herrero- Perez, Dagupan City, 2400 Pangasinan
338	SM Center Imus	G/F, SM Center Imus (LC 163-164a, 173-174a), NIA and Alapan Road, Brgy. Bucandala, Imus, Cavite
339	SM Center Lemery	Location Code 127-130, G/F SM Center Lemery, Illustre Avenue corner Calle P. Gomez St., Brgy. District IV, Lemery, Batangas
340	SM Center Ormoc	G/F SM Center Ormoc (Location Code 123-125), Real St., Brgy. District 14, Ormoc City, Leyte
341	SM Center Pulilan	Location Code 140-142, G/F SM Center Pulilan, Plaridel-Pulilan Diversion Road, Brgy. Sto. Cristo, Pulilan, Bulacan
342	SM Center San Pedro	SM Center San Pedro, Ramon Magsaysay Avenue, Brgy. United Bayanihan, San Pedro City Laguna
343	SM Center Tuguegarao Downtown	LC 117-119, G/F & 246B & 247A, SM Center Tuguegarao Downtown, Luna St. corner Mabini St. Brgy. Ugac Sur, Tuguegarao City
344	SM Cherry Antipolo	UG/F 122, 123 & 124, SM Cherry Foodarama Antipolo, Marcos Highway, Brgy. Mayamot, Antipolo City

No.	BRANCH	ADDRESS
345	SM City Bacolod	G/F South Wing Bldg. SM City Bacolod, Poblacion Reclamation Area, Bacolod City
346	SM City Bacolod North	G/F SM City Bacolod North Wing Bldg., Brgy. 12, Poblacion, Reclamation Area, Bacolod City
347	SM City Bacoor	UG/F SM City Bacoor, Gen. Aguinaldo Highway corner Tirona Highway Bacoor, Cavite
348	SM City Baguio	Location Code 176-179, Upper Ground Floor, SM City Baguio, Luneta Hill, Upper Session Road, Session Road-Governor, Brgy. Pack Road, Baguio City 2600
349	SM City Baliwag	G/F, SM City Baliwag (LC EX 101-102, 105b-107b), DRT Highway, Brgy. Pagala, Baliwag, Bulacan
350	SM City Bataan	G/F, Area Code 1085b & 1088, SM City Bataan, Lerma St., Brgy. Ibayo, City of Balanga, Bataan
351	SM City Batangas	G/F SM City Batangas, Brgy. Pallocan West, Batangas City
352	SM City Butuan	Location Code 178-181 A, Ground Floor, SM City Butuan, Jose C. Aquino Avenue corner Jose Rosales Avenue, Brgy. Lapu Lapu, Butuan City
353	SM City Cabanatuan	UG/F SM City Cabanatuan, Maharlika Highway, Brgy. Hermogenes C. Concepcion Sr., Cabanatuan City, Nueva Ecija
354	SM City Cagayan De Oro	G/F SM City Cagayan de Oro, Pueblo de Oro Business Park, Upper Canituan, Cagayan de Oro, Misamis Oriental
355	SM City Calamba	G/F SM City Calamba, National Highway, Brgy. Real, Calamba City, Laguna
356	SM City Cauayan	G/F & 2/F SM City Cauayan, Maharlika Highway, Brgy. San Fermin, Cauayan, Isabela
357	SM City Cebu	SM City Cebu North Reclamation Area, Cebu City
358	SM City Cebu B	UG/F The Northwing - SM City Cebu, North Reclamation Area, San Jose dela Montaña corner M.J. Cuenco Avenue, Cebu City
359	SM City Clark A	LC 101-104, G/F, SM City Clark, M.A. Roxas St., Malabantias, Angeles City, Pampanga
360	SM City Clark B	G/F SM City Clark BPO Tower 1&2 (LC B1-101-107), Brgy. Malabantias, Pampanga
361	SM City Consolacion Cebu	G/F SM City Consolacion Cebu, Cebu North Road, Brgy. Lamac, Consolacion, Cebu
362	SM City Daet	G/F, SM City Daet, Purok 1, Brgy. Lag-on, Vinzons Avenue, Daet, Camarines Norte
363	SM City Dasmariñas A	Upper Ground Floor, SM City Dasmariñas , Barrio Pala-Pala, Dasmariñas, Cavite

No.	BRANCH	ADDRESS
364	SM City Dasmariñas B	LG/F SM City Dasmariñas, Governor's Drive, Brgy. Pala-Pala, Dasmariñas, Cavite
365	SM City Davao	UG/F SM City Davao, Brgy. Matina, Davao City
366	SM City Davao Annex	G/F and M/F Annex Bldg., SM City Davao, Brgy. Matina, Davao City
367	SM City General Santos	G/F SM City General Santos, Santiago Boulevard corner San Miguel St., General Santos City
368	SM City Iloilo	UG/F SM City Iloilo, Benigno Aquino Avenue, Mandurriao, Iloilo City
369	SM City Iloilo B	UG/F SM City Iloilo Expansion Bldg. (LC1053A-1053F), Benigno Aquino Avenue, Brgy. Bolilao, Mandurriao, Iloilo City 5000
370	SM City J Mall	LG/F, SM City J Mall, A.S. Fortuna St., Brgy Bakilid, Mandaue City, 6014 Cebu
371	SM City Legazpi	G/F SM City Legazpi (Location Code 1045-1047), Imelda Roces Avenue, Zone 9, Brgy. 37 Bitano, Legazpi City, Albay
372	SM City Lipa	G/F SM City Lipa, Ayala Highway, Lipa City, Batangas
373	SM City Lucena	G/F SM City Lucena (LC - 177- 178) Pagbilao National Road, Lucena City
374	SM City Marilao	G/F SM City Marilao, MacArthur Highway, Marilao, Bulacan
375	SM City Masinag	G/F SM City Masinag, Marcos Highway, Mayamot, Antipolo City
376	SM City Mindpro	Ground Floor, SM City Mindpro, La Purisima Street, Brgy. Zone III, Zamboanga City
377	SM City Molino	G/F SM City Molino, Brgy. Molino 4, Bacoar, Cavite
378	SM City Naga	G/F SM City Naga, Brgy. Triangulo, Central Business District II, Naga City
379	SM City Olongapo	G/F SM City Olongapo (Location Code EXP 105-106), Magsaysay Drive corner Gordon Ave., Pag-asa, Olongapo City, Zambales
380	SM City Olongapo Central	Location Code 125-129, G/F, SM City Olongapo Central, Rizal Avenue, Brgy. East Tapinac, Olongapo City
381	SM City Pampanga A	G/F, SM City Pampanga, Brgy. San Jose, City of San Fernando, Pampanga
382	SM City Pampanga B	G/F & M/F, SM City Pampanga Annex Bldg. 4, Brgy. Lagundi, Mexico, Pampanga



No.	BRANCH	ADDRESS
383	SM City Puerto Princesa	LG/F SM City Puerto Princesa, Malvar corner Lacao Sts., Brgy. San Miguel, Puerto Princesa City, Palawan
384	SM City Rosales	G/F, SM City Rosales, Brgy. Carmen East, Rosales, 2441 Pangasinan
385	SM City Rosario	G/F SM City Rosario, General Trias Drive, Brgy. Tejero, Rosario, Cavite
386	SM City Roxas	1101 B - 1102 Ground Floor, SM City Roxas, Arnaldo Blvd., Brgy. Baybay, Roxas City, Capiz 5800
387	SM City San Fernando	G/F, SM City San Fernando Downtown, V. Tiomico St., Sto. Rosario, City of San Fernando, Pampanga
388	SM City San Jose Del Monte	Unit 164-167, G/F, SM City San Jose Del Monte, Quirino Highway, Brgy. Tungkong Mangga, San Jose Del Monte City, Bulacan
389	SM City San Mateo	SM City San Mateo, General Luna, Brgy. Ampid 1, San Mateo, Rizal
390	SM City San Pablo	G/F SM City San Pablo, National Highway, Brgy. San Rafael, San Pablo City, Laguna
391	SM City Sorsogon	Unit nos. 173-176, Ground Floor, SM City Sorsogon, Maharlika Highway, Brgy. Balogo, East District, Sorsogon City 4700
392	SM City Sta. Rosa	G/F SM City Sta. Rosa, Barrio Tagapo, Sta. Rosa, Laguna
393	SM City Sto. Tomas	Ground Floor, Units 1072 -1073, SM City Sto. Tomas, Maharlika Highway, Brgy. San Bartolome City of Sto. Tomas, Batangas 4234
394	SM City Tanza	Ground Floor, Area Code 1117, SM City Tanza, Antero Soriano Highway, Brgy. Daang Amaya II, Tanza, Cavite
395	SM City Tarlac	UG/F, SM City Tarlac, MacArthur Highway, Brgy. San Roque, Tarlac City, 2300 Tarlac
396	SM City Taytay	G/F Bldg. A, SM City Taytay, Manila East Road, Brgy. Dolores, Taytay, Rizal
397	SM City Telabastagan	184-185, Ground Floor, SM City Telabastagan, MacArthur Highway, Brgy. Telabastagan, 2000 City of San Fernando, Pampanga
398	SM City Trece Martires	UG/F SM City Trece Martires (LC 33A-135A), Brgy. San Agustin, Trece Martires, Cavite
399	SM City Tuguegarao	G/F, Area Code 179-180-181, 189A, SM City Tuguegarao, Bagay Road corner Diversion Road, Brgy. Caritan Norte, Tuguegarao City, Cagayan
400	SM City Urdaneta Central	LC 155-157, G/F, SM City Urdaneta Central, MacArthur Highway, Brgy. Nancayasan, Urdaneta City, 2428 Pangasinan



No.	BRANCH	ADDRESS
401	SM Delgado	G/F SM Delgado Bldg., Valeria St., Iloilo City
402	SM Hypermarket Cainta	SM Hypermarket Cainta, Felix Ave., Cainta, Rizal
403	SM Hypermarket Daet	G/F SM Hypermarket Daet, Vinzons Avenue, Brgy. IV, Daet, Camarines Norte
404	SM Hypermarket Imus	GF, Location Code IL-101, SM Hypermarket Imus, General Aguinaldo Highway, Brgy. Anabu I-B, Imus, Cavite
405	SM Hypermarket Mabalacat	G/F, SM Hypermarket Pampanga, MacArthur Highway, Brgy. Camachiles, Mabalacat City, Pampanga
406	SM Lanang Premier	UG/F SM Lanang Premier, J.P. Laurel Avenue, Brgy. San Antonio Bajada, Lanang, Davao City
407	SM Market Mall Dasmariñas	G/F Dasmariñas Bagong Bayan Resettlement Project Area B (DBB-B), Congressional Road, Kadiwa, Dasmariñas, Cavite
408	SM Megacenter Cabanatuan	UG/F SM Megacenter Cabanatuan, Gen. Tinio & Melencio Sts., San Roque Norte, Cabanatuan City
409	SM Savemore Davao Bangkal	G/F SM Savemore Market Bangkal, Davao Km. 7 MacArthur Highway, Brgy. Bangkal, Davao City
410	SM Savemore Tacloban	G/F SM Savemore Tacloban, Justice Romualdez St., Brgy. 13, Tacloban City
411	SM Seaside City Cebu A	LG/F SM Seaside City Cebu, Brgy. Mambaling, South Road Reclamation Area, Cebu City
412	SM Seaside City Cebu B	2/F SM Seaside City Cebu, Brgy. Mambaling, South Road Reclamation Area, Cebu City
413	Sorsogon - Primark J.P. Rizal	Primark Sorsogon 3, J.P. Rizal St. corner De Vera St., Brgy. Talisay, Sorsogon City
414	Sorsogon City	Ground Floor, St. Matthew's Building, Magsaysay St., Brgy. Almendras, East District, Sorsogon City 4700
415	South Cotabato - Gaisano Polomolok	G/F 3, 5 and 6 Gaisano Grand Mall, Polomolok, National Highway, Brgy. Magsaysay, Polomolok, South Cotabato
416	Sta. Lucia East - Cainta	Sta. Lucia East Grand Mall, Marcos Highway corner Felix Avenue, 1900 Cainta, Rizal
417	Sta. Lucia East - Felix Avenue	G/F Phase 1, Sta. Lucia Grand Mall, Marcos Highway corner Felix Avenue, Cainta
418	Sta. Rosa - Arcadia	Unit Anchor 2, Arcadia Bldg., Greenfield City, Tagaytay-Balibago Road, Brgy. Don Jose, Sta. Rosa City, Laguna
419	Sta. Rosa - Don Jose	PCC Bldg., Sta. Rosa Tagaytay Road, Brgy. Don Jose, Sta. Rosa, Laguna

No.	BRANCH	ADDRESS
420	Sta. Rosa - Nuvali	2/F, Bldg. E. Ayala Malls Solenad 3, Sta. Rosa - Tagaytay Road , Nuvali Estate, Brgy. Sto. Domingo, Sta. Rosa City, Laguna
421	Sta. Rosa - Puregold Tagapo	Puregold Sta. Rosa - Tagapo, Rizal Blvd., Brgy. Tagapo, Sta. Rosa, Laguna
422	Subic - Puregold SBMA	G/F, Commercial Units 1-3, Puregold Duty Free Subic, Argonaut Highway, Subic Port District, Brgy. Asinan, Subic Bay Freeport Zone, Olongapo City, Zambales
423	Subic - Times Square	420 Rizal Highway, Subic Bay Freeport Zone, 2200 Olongapo City, Zambales
424	Sultan Kudarat - Primark Tacurong	G10, G/F, Primark Town Center, Magsaysay Avenue corner Bonifacio St., Purok 1, Brgy. Poblacion, Tacurong City, Sultan Kudarat
425	Surigao	Magallanes St. corner San Nicolas St., 8400 Surigao City
426	Tabaco City - Karangahan Boulevard	G/F, JRV Pamar Complex, Lot 4 B, P-6, Karangahan Blvd., Brgy. Bombon Tabaco City, Albay 4511
427	Tacloban - Justice Romualdez	Philamlife Bldg., Justice Romualdez St. corner P. Paterno St., Tacloban City
428	Tacloban - Rizal Avenue	Rizal Avenue, Brgy. 41, Tacloban City
429	Tacloban - Zamora	Carlos Chan Bldg., P. Zamora St., Tacloban City
430	Tagaytay - Mendez Junction	E. Aguinaldo Highway, Mendez Crossing, Tagaytay City
431	Tagaytay - Rotonda	Frablyn Tower (Tolentino Bldg.), Emilio Aguinaldo Highway, Tagaytay (near Tagaytay Rotonda)
432	Tagaytay - Wind Residences	G/F Tower 2, SM Wind Residences, Aguinaldo Highway, Brgy. Maharlika West, Tagaytay City
433	Tanauan - A. Mabini	A. Mabini St., Tanauan 4232, Batangas
434	Tanauan - JP Laurel Highway	Pres. J.P. Laurel Highway corner Sixto Castillo St., Poblacion, Tanauan, Batangas
435	Tarlac - Camiling	Romulo St., Brgy. Poblacion A, Camiling, 2306 Tarlac
436	Tarlac - Capas	San Trope Bldg., No. 57 MacArthur Highway, Brgy. Sto. Domingo 1 <sup>st</sup> , Capas, 2315 Tarlac
437	Tarlac - Concepcion	L. Jaena St., Brgy. San Nicolas Poblacion, Concepcion, 2316 Tarlac
438	Tarlac - MacArthur Highway	Block 7, MacArthur Highway, Brgy. San Nicolas, Tarlac City, 2300 Tarlac

No.	BRANCH	ADDRESS
439	Tarlac - San Roque	1567 Zamora St., Brgy. San Roque, Tarlac City, 2300 Tarlac
440	Tarlac - CityMall	T-01, CityMall-Tarlac, MacArthur Highway, Brgy. San Rafael, Tarlac City, 2300 Tarlac
441	Tarlac - Gerona	Nick Hotel Commercial Complex, MacArthur Highway, Brgy. Abagon, Gerona, 2302 Tarlac
442	Taytay - National Highway	Korte Rosario Restaurant, Taytay National Highway, Ilog Pugad, Brgy. San Juan, Taytay Rizal
443	Taytay - Manila East Road	BDO Bldg., East Road, Taytay, Rizal
444	Tuguegarao - Buntun	Luna St., Brgy. Buntun, Tuguegarao City, Cagayan
445	Tuguegarao - CityMall	CityMall Tuguegarao, Pan-Philippine Highway, Brgy. Leonarda, Tuguegarao City, Cagayan
446	Urdaneta - MacArthur Highway	182 LIS Bldg., MacArthur Highway, Brgy. San Vicente, Urdaneta City, 2428 Pangasinan
447	Urdaneta - Nancayasan	587 MacArthur Highway, Phinma UPang College Building, Brgy. Nancayasan, Urdaneta City, 2428 Pangasinan
448	Vigan - Plaza Maestro	G/F, Plaza Maestro Commercial Complex, Burgos St., Brgy. 1, Vigan City, Ilocos Sur
449	Vigan - Puregold	Puregold Vigan, Jose Singson St., Brgy VIII, Sta. Elena, Vigan City, Ilocos Sur
450	Virac Town Center	G/F Virac Town Center, Rizal Avenue, Brgy. Gogon Sirangan, Virac, Catanduanes
451	Waltermart - Antipolo	G/F, Waltermart Antipolo, L. Sumulong Memorial Circle, Brgy. San Roque, Antipolo City
452	Waltermart - Bacoar	Ground Floor, Waltermart Bacoar, Molino Blvd., Brgy. Mamabog IV, Bacoar City, Cavite
453	Waltermart - Balanga	Location Code WBLN 040, G/F, Waltermart Balanga, Roman Superhighway, Brgy. Tenejero, Balanga City, Bataan
454	Waltermart - Batangas City	G/F, Waltermart Batangas, P. Burgos St., Brgy. Calicanto, Batangas City, Batangas
455	Waltermart - Baliwag	G/F, Waltermart Baliwag, Doña Remedios Trinidad Highway, Brgy. Sabang, Baliwag, Bulacan
456	Waltermart - Bel-Air Sta. Rosa	G/F Waltermart Bel-Air Sta. Rosa, Tagaytay National Highway, Brgy. Pulong , Sta. Cruz, Sta. Rosa, Laguna
457	Waltermart - Candelaria	Ground Floor, Waltermart Candelaria, Sambat, Maharlika Highway, Brgy. Malabanban Norte, Candelaria Quezon
458	Waltermart - Capas Tarlac	G/F Waltermart Capas, MacArthur Highway, Brgy. Sto. Domingo 1, Capas, Tarlac 2315

No.	BRANCH	ADDRESS
459	Waltermart - Guiguinto	Waltermart Guiguinto Bulacan, MacArthur Highway, Brgy. Ilang-ilang, Guiguinto, Bulacan
460	Waltermart - Malolos	G/F, Waltermart Malolos, Km 44, MacArthur Highway, Brgy. Longos, Malolos City Bulacan
461	Waltermart - Naic	Ground Floor, Waltermart Naic, Governor`s Drive, Brgy. Sabang, Naic, Cavite 4110
462	Waltermart - Pampanga	G/F Waltermart San Fernando, MacArthur Highway, San Agustin, City of San Fernando, Pampanga
463	Waltermart - Silang	G/F, Waltermart Silang, Aguinaldo Highway corner Biluso Road, Brgy. San Vicente II, Silang, Cavite
464	Waltermart - Sta. Maria	G/F Waltermart Sta. Maria, Provincial Road corner By-Pass Road, Brgy. Sta. Clara, Sta. Maria, Bulacan
465	Waltermart - Sta. Rosa	San Lorenzo Drive corner Balibago Road, Brgy. Balibago, 4026 Sta. Rosa, Laguna
466	Waltermart - Balayan	G/F Waltermart Balayan, Balibago-Balayan Highway corner Paz St., Brgy. Caloocan, Balayan, Batangas
467	Waltermart - Cabanatuan	G/F Waltermart Cabanatuan, Brgy. Dicarma, Cabanatuan City, Nueva Ecija
468	Waltermart - Carmona	G/F Waltermart Carmona, Macaria Business Center, National Highway, Brgy. Mabuhay, Carmona, Cavite
469	Waltermart - Concepcion Tarlac	G/F Waltermart Concepcion (LC WCON 033), L. Cortez St., Brgy. Alfonso, 2316 Concepcion, Tarlac
470	Waltermart - Dasmariñas	G/F Waltermart Dasmariñas, National Highway, Brgy. Barrio Burol, Dasmariñas, Cavite
471	Waltermart - Nasugbu	Location Code WNAS 017, G/F Waltermart Nasugbu, J.P. Laurel Highway, Brgy. Lumbangan, Nasugbu, Batangas
472	Waltermart - Paniqui	G/F, Waltermart Paniqui, MacArthur Highway, Brgy. Estacion, Paniqui, Tarlac 2307
473	Waltermart - San Jose	G/F, Waltermart San Jose, Pan Philippine Highway, Brgy. Malasin, San Jose, Nueva Ecija
474	Waltermart - San Pascual Batangas	Ground Floor, Waltermart San Pascual, Lumang Kalye, Barangay San Anotnio, San Pascual, Batangas
475	Waltermart - Subic	G/F, Waltermart Subic, National Highway, Brgy. Mangan-Vaca, Subic, Zambales
476	Waltermart - Talavera	Unit WMT G-32, G/F Waltermart Talavera, Maharlika Highway, Brgy. La Torre, Talavera, Nueva Ecija 3114
477	Waltermart - Tanauan	G/F Waltermart Tanauan, Pres. J.P. Laurel Highway, Brgy. Darasa, Tanauan City, Batangas
478	Waltermart - Taytay	LG/F Waltermart Taytay, Ortigas Avenue Extension, Brgy. San Isidro, Taytay, Rizal

No.	BRANCH	ADDRESS
479	Waltermart Center - Makiling	G/F Waltermart Center Makiling, National Highway, Brgy. Makiling, Calamba, Laguna
480	Waltermart Center - Cabuyao	G/F Waltermart Center Cabuyao, Km 47 National Highway, Brgy. Banlic, Cabuyao, Laguna
481	Zambales - Castillejos	G/F RM Mall, National Highway, Brgy. San Nicolas, Castillejos, Zambales
482	Zambales - Iba	Zambales - Pangasinan Provincial Road, Brgy. Sagapan, Iba, Zambales
483	Zamboanga - Ipil	National Highway, Ipil, 7001 Zamboanga Del Sur
484	Zamboanga - Canelar	Mayor Jaldon Avenue, Brgy. Canelar, Zamboanga City
485	Zamboanga - City Mall Tetuan	U33 CityMall Tetuan Zamboanga, Gov. Alvarez Extension, Tetuan, Zamboanga City
486	Zamboanga - La Purisima	La Purisima St., Brgy. Zone II, Zamboanga City
487	Zamboanga - Veterans Avenue	G/F Wee Agro Commercial Bldg., Veterans Avenue, Brgy. Camino Nuevo, Zamboanga City

### **(3) Limitations on Property**

Other than the properties owned by the Bank, the other properties utilized by the Bank are subject to the respective terms of lease.

### **(4) Properties to be acquired**

The Bank does not have any current plans to acquire any property within the next twelve (12) months.

### **5) Properties of Subsidiaries**

The Bank's subsidiaries own and lease several real properties for use as main and branch officers, for corporate leases, for sale and for investments.

Leases on such premises are for various periods and terms, and are renewable upon the mutual agreement of the parties. Lease terms ranges from 1 to 20 years. Some contracts provide for renewal options subject to mutual agreement of the parties. Rental rates are based on prevailing market rental rates for the said properties.

Please refer to Notes 2.17, 13, and 34.2 of the accompanying Notes to Financial Statements for further details on Lease.

#### **6) Limitations on Property**

Other than the properties owned by the Bank, the properties leased and utilized by the subsidiaries are subject to the respective terms of lease.

### **Item 3. Legal Proceedings**

The Bank is a party to various legal proceedings which arise in the ordinary course of its operations. Following existing regulatory requirements, no such legal proceedings, either individually or in the aggregate, are expected to have a material adverse effect on the Bank or its consolidated financial condition. A discussion of the other legal proceedings of the Bank is found in Note 34.1 of the accompanying Notes to Financial Statements as of the year ended 31 December 2024.

#### **Others**

The Group is also a defendant in various cases pending in courts for alleged claims against the Group, the outcome of which are not fully determinable at present. As of 31 December 2024 management believes that, liabilities or losses, if any, arising from these claims would not have a material effect on the financial position and results of operations of the Group and will be taken up if and when a final resolution by the courts is made on each claim.

### **Item 4. Submission of Matters to a Vote of Security Holders**

During the 2024 Annual Shareholders Meeting of BDO on 19 April 2024, shareholders representing at least 2/3 of the outstanding capital stock of the Corporation approved the merger of BDO with BDO's wholly owned subsidiary SM Keppel Land, Inc. (**SMKL**), with BDO as the surviving entity (the **Merger**). The Merger was previously approved by the Board of Directors on 27 January 2024.

## **PART II - OPERATIONAL AND FINANCIAL INFORMATION**

### **Item 5. Market for Issuers Common Equity and Related Stockholder Matters**

#### **1) Stock Prices**

The Bank's common shares are traded at the PSE. The high and low sales prices for each quarter within the last two (2) fiscal years are as follows:

	<b>High</b>	<b>Low</b>
First Quarter 2023	129.60	105.50
Second Quarter 2023	123.70	144.90
Third Quarter 2023	151.40	127.60
Fourth Quarter 2023	142.70	122.00
First Quarter 2024	157.80	125.70
Second Quarter 2024	160.70	127.00
Third Quarter 2024	169.00	127.10
Fourth Quarter 2024	168.70	137.50

Source: [www.edge.pse.com.ph](http://www.edge.pse.com.ph)

As of 31 December 2024, the closing price of the Bank's common shares is ₱ 144.00.

## 2) Holders of Securities

The number of common shareholders as of 31 December 2024 was 12,267. Common shares outstanding as of 31 December 2024 stood at 5,272,257,961. The top twenty (20) common shareholders are as follows:

<b>Rank</b>	<b>Name of Stockholder</b>	<b>Nationality</b>	<b>No. of Shares Owned</b>	<b>% of Ownership</b>
1	SM Investments Corp.	Filipino	2,144,616,778	40.68%
2	PCD Nominee Corp.	Non-Filipino	1,503,461,766	28.52%
3	PCD Nominee Corp.	Filipino	744,227,432*	14.12%
4	Multi-Realty Development Corporation	Filipino	349,815,643	6.64%
5	Sybase Equity Investments Corporation (SEIC)	Filipino	282,712,350**	5.36%
6	Shoemart, Inc. (now SM Prime Holdings, Inc.)	Filipino	108,029,274	2.05%
7	DFC Holdings, Inc.	Filipino	36,516,409	0.69%
8	Dacon Corporation	Filipino	31,910,608**	0.61%
9	Sysmart Corporation	Filipino	11,795,405**	0.22%
10	Executive Optical Inc.	Filipino	3,269,489**	0.06%
11	Edilberto Narciso	Filipino	3,138,542	0.06%
12	DHS Investments, Inc.	Filipino	2,805,322	0.05%
13	Lucky Securities, Inc.	Filipino	2,399,724	0.05%

Rank	Name of Stockholder	Nationality	No. of Shares Owned	% of Ownership
14	Tansy Holdings Inc.	Filipino	1,330,391**	0.03%
15	Cedar Commodities, Inc.	Filipino	1,293,775**	0.02%
16	Ernest Lee Go	Filipino	1,250,548	0.02%
17	Jonathan Dee Co	Filipino	800,000	0.02%
18	Regina Capital Dev. Corp.	Filipino	724,574	0.01%
19	Teresita T. Sy	Filipino	640,233**	0.01%
20	Harley T. Sy	Filipino	615,748	0.01%
<b>Total</b>			<b>5,231,354,011</b>	<b>99.23%</b>

\* Exclusive of PCD-lodged shares of SEIC, Dacon Corporation, Sysmart Corporation, Executive Optical Inc., Tansy Holdings Inc., Cedar Commodities, Inc., and Teresita T. Sy

\*\* Inclusive of PCD-lodged shares

The material information on the current shareholders and voting rights are discussed in Items 4(d) and 4(c), respectively, of the Information Statement.

In particular, the following are known to BDO to be directly or indirectly the record and/or beneficial owners of more than 5% of BDO's voting securities:

Title of Class	Name, address of record owner and relationship with BDO	Name of Beneficial Owner and Relationship with Record Owner	Citizen ship	No. of Shares Held	Percent
Common	SM Investments Corp. 10th Floor One E-Com Center, Harbour Drive, Mall of Asia Complex, CBP-I-A, Pasay City/ Parent Company	Sy Family (Substantial Stockholders)	Filipino	2,144,616,778	40.68%
Common	PCD Nominee Corp. (Non-Filipino) 29 <sup>th</sup> Floor, BDO Equitable Tower, 8751 Paseo de Roxas, Makati City/ Various stockholders	Various stockholders	Foreign	1,503,461,766	28.52%
Common	PCD Nominee Corp. (Filipino)	Various stockholders	Filipino	746,954,813*	14.17%



<b>Title of Class</b>	<b>Name, address of record owner and relationship with BDO</b>	<b>Name of Beneficial Owner and Relationship with Record Owner</b>	<b>Citizen ship</b>	<b>No. of Shares Held</b>	<b>Percent</b>
	29 <sup>th</sup> Floor, BDO Equitable Tower, 8751 Paseo de Roxas, Makati City/ Various stockholders				
Common	Multi-Realty Development Corporation 10 <sup>th</sup> Floor L.V. Locsin Building, 6752 Ayala Ave., Makati City/ Stockholder	SM Investments Corp. (Subsidiary)	Filipino	349,815,643	6.64%
Common	Sybase Equity Investments Corporation (SEIC) 10 <sup>th</sup> Floor L.V. Locsin Building, 6752 Ayala Ave., Makati City/ Stockholder	Various corporate stockholders	Filipino	282,712,350**	5.36%
<b>TOTAL (COMMON)</b>				<b>5,027,561,350</b>	<b>95.37%</b>

\* Exclusive of PCD-lodged shares of SEIC.

\*\* Inclusive of PCD-lodged shares of SEIC.

<b>Title of Class</b>	<b>Name, address of record owner and relationship with BDO</b>	<b>Name of Beneficial Owner and Relationship with Record Owner</b>	<b>Citizen ship</b>	<b>No. of Shares Held</b>	<b>Percent</b>
Preferred	Sybase Equity Investments Corporation 10 <sup>th</sup> Floor L.V. Locsin Building, 6752 Ayala Ave., Makati City/ Stockholder	Various corporate stockholders	Filipino	469,680,000	76.00%
Preferred	SM Investments Corp. 10th Floor One E-Com Center,	Sy Family (Substantial Stockholders)	Filipino	148,320,000	24.00%

	Harbour Drive, Mall of Asia Complex, CBP-I-A, Pasay City/ Parent Company				
<b>TOTAL (PREFERRED)</b>				<b>618,000,000</b>	<b>100.00%</b>

The persons authorized to vote the shares of SM Investments Corp., Multi-Realty Development Corporation and SEIC are Ms. Teresita T. Sy and/or Mr. Henry T. Sy, Jr. and/or Mr. Harley T. Sy.

As of 31 December 2024 the following are known to BDO as the PCD participants holding 5% or more of BDO's voting securities:

Member	Name and Address	Citizenship	No. of Shares	Percent of Shareholdings
DB Clients' Account	Deutsche Bank Manila 19 <sup>th</sup> Floor Four NEO 31 <sup>st</sup> corner 4 <sup>th</sup> Avenue E Square Zone Bonifacio Global City, Taguig City	Non-Filipino	384,951,112	6.54%
HSBC Clients' Account	The Hong Kong and Shanghai Banking Corporation HSBC Securities Services 12 <sup>th</sup> Floor, The Enterprise Center, Tower 1, 6766 Ayala Avenue corner Paseo de Roxas, Makati City 1200	Non-Filipino	354,239,269	6.01%
	<b>TOTAL</b>		<b>739,190,381</b>	<b>12.55%</b>

- The PCD, being a nominee corporation, only holds legal title, not beneficial ownership of the lodged shares. The beneficial owners, such as the clients of PCD, have the power to decide how their shares are to be voted.

(NOTE: There are no voting trust shares or shares issued pursuant to a Voting Trust Agreement registered with BDO nor has there been any change in control of BDO. BDO is also not aware of any contractual arrangement or otherwise between its shareholders and/or third parties, which may result in change in control of BDO).

On voting rights, each shareholder holding Common Shares and Series A Preferred Shares (each, a "Voting Share/s") as of 31 December 2024 is entitled to as many votes as there are directors to be elected. Thus, if there

are eleven (11) directors to be elected, each Voting Share is entitled to eleven (11) votes. Such shareholder may cumulate and cast all his votes in favor of one candidate or distribute them among as many candidates as he/she shall see fit, provided that the total number of votes cast by him/her does not exceed the number of shares owned by him/her multiplied by the number of directors to be elected.

As of 31 December 2024, the Bank has a public float level of 44.18%.

### **3) Dividends**

The Bank's Board of Directors is authorized to declare dividends annually. Stock Dividend declarations require further approval of stockholders representing not less than two-thirds (2/3) of all stocks outstanding and entitled to vote. Such stockholders' approval may be given at a general or special meeting duly called for the purpose. Dividends may be declared only from surplus profits after making proper provisions for necessary reserves in accordance with applicable laws and the regulations of the BSP.

On 27 January 2024, the Board of Directors of BDO approved the declaration of annual cash dividends on preferred shares at the rate of 6.5% per annum for a total dividend amount of P407 million. The dividends were paid on 19 February 2024.

On 24 February 2024, the Board of Directors approved the declaration of the quarterly cash dividend in the amount of P0.75 per common share for the first quarter. This was paid on 27 March 2024.

On 19 April 2024 during a Special Meeting, the Board of Directors approved the increase in the regular cash dividends of common shares to P1 per share per quarter starting in the second quarter. In addition, the Board of Directors approved the declaration as property dividends the Treasury shares arising from the eventual merger of BDO and SMKL, with BDO as the surviving entity. The issuance of property dividends will be determined at a later date and paid after securing necessary regulatory approvals.

Cash dividends in the amount of P1 per common share for the second, third and fourth quarters were declared on 25 May 2024, 31 August 2024 and 28 November 2024, respectively. These were paid on 28 June 2024, 30 September 2024 and 27 December 2024, respectively.

On 28 January 2023, the Board of Directors of BDO approved the declaration of annual cash dividends on preferred shares at the rate of 6.5% per annum for a total dividend amount of P407 million. The dividends were paid on 20 February 2023.

The Board of Directors approved the declaration of quarterly cash dividends in the amount of P0.75 per common share for the first, second, third and fourth quarters of 2023 on 24 February 2023, 27 May 2023, 25 August 2023 and 6 December 2023, respectively. The dividends were paid on 31 March 2023, 30 June 2023, 29 September 2023 and 29 December 2023, respectively.

On 29 January 2022, the Board of Directors of BDO approved the declaration of annual cash dividends on preferred shares at the rate of 6.5% per annum for a total dividend amount of P339 million. The dividends were paid on 22 February 2022.

The Board of Directors approved the declaration of quarterly cash dividends in the amount of P0.30 per common share for the first, second, third and fourth quarters of 2022 on 24 February 2022, 28 May 2022, 26 August 2022 and 3 December 2022, respectively. The dividends were paid on 31 March 2022, 30 June 2022, 30 September 2022 and 29 December 2022, respectively.

On 26 March 2022, the Board of Directors approved the declaration of stock dividends equivalent to 20% of the Bank's outstanding capital stock, as well as an increase in its authorized capital stock (common shares) from 5,500,000,000 to 8,500,000,000 shares. This was ratified by the Bank's stockholders representing at least two-thirds (2/3) of the outstanding capital stock on 22 April 2022. The stock dividends were issued on 29 December 2022.

On 22 April 2022, the Board of Directors approved the declaration of a special cash dividend in the amount of P1.00 per common share for a total of P4.4 billion. The dividends were paid on 31 May 2022.

On 30 January 2021, the Board of Directors of BDO approved the declaration of annual cash dividends on preferred shares at the rate of 6.5% per annum for a total dividend amount of P340 million. The dividends were paid on 22 February 2021.

The Board of Directors approved the declaration of quarterly cash dividends in the amount of P0.30 per common share for the first, second,

third and fourth quarters of 2021 on 24 February 2021, 29 May 2021, 27 August 2021 and 4 December 2021, respectively. The dividends were paid on 25 March 2021, 25 June 2021, 24 September 2021 and 29 December 2021, respectively.

#### **4) Recent Sales of Unregistered Securities (within 3 years)**

On 29 January 2024, the Bank issued its second Peso-denominated Fixed-Rate ASEAN Sustainability Bonds worth P63.3 billion. Net proceeds were intended to finance/refinance eligible assets under the Bank's Sustainable Finance Framework and diversify the Bank's funding sources.

On 24 July 2024, the Bank issued its third Peso-denominated Fixed-Rate ASEAN Sustainability Bonds worth P57.7 billion. Net proceeds were intended to finance/refinance eligible assets under the Bank's Sustainable Finance Framework and diversify the Bank's funding sources.

On 28 January 2022, BDO issued P52.7 billion worth of Peso-denominated Fixed-Rate ASEAN Sustainability Bonds. The issue was intended to diversify the Bank's funding sources and finance/refinance eligible assets under the Bank's Sustainable Finance Framework.

On 16 May 2022, the Bank issued its maiden Blue Bond amounting to US\$100 million, to finance water and wastewater management projects to address water scarcity and ocean pollution in the country.

### **Item 6 – Management's Discussion and Analysis or Plan of Operations**

#### **(1) Management's Discussion and Analysis**

##### **Balance Sheet – 2024 vs. 2023**

Total Resources grew 9% to P4.9 trillion primarily from growth in loans and other receivables, which climbed 14% to P3.3 trillion. Cash and Other Cash Items rose 16% to P109.7 billion partly due to deposit growth. Due from BSP declined 26% to P249.6 billion following the reserve requirement cut in October 2024. Due from Other Banks went up 5% to P90.4 billion owing to higher level of placements and working balances with correspondent banks. Investment Securities increased 6% to P876.1 billion from growth in FVTPL and FVOCI of 89% and 15%, respectively.

Premises, Furniture, Fixtures and Equipment went up 13% to P54.2 billion due to investments in information technology (IT) systems and in the Bank's

distribution channels. Equity Investments hiked 21% to P4.7 billion owing to earnings from associates. Investment Properties slid 20% to P33.8 billion coming from the Bank's merger with its wholly-owned subsidiary, The Podium Complex, Inc. and the subsequent reclassification of a portion of its assets to Non-Current Assets Held for Sale (NCAHS) under Other Assets. Assets Attributable to Life Insurance rose 5% to P121.9 billion on higher BDO Life business volumes. Other Assets jumped 38% to P62.9 billion due to increases in NCAHS, retirement assets, prepaid expenses and miscellaneous assets.

Deposit Liabilities climbed 6% to P3.8 trillion owing to expansion across Demand, Savings and Time deposits. Bills Payable surged 38% to P261.5 billion due to the issuance of Sustainability Bonds in January and July 2024. Liabilities Attributable to Life Insurance went up 11% to P91.5 billion on higher BDO Life business volumes. Other Liabilities jumped 27% to P151.7 billion mainly from increases in outstanding checks and acceptances from trade transactions, accounts payable as well as bills purchased contra account.

Total Equity expanded 11% to P577.4 billion on account of continued profitable operations.

### **Contingent Accounts – 2024 vs. 2023**

Total Contingent Accounts surged 21% to P3.8 trillion with material movements from the following accounts:

- Trust Department Accounts hiked 16% to P2.3 trillion from continued growth in portfolio of funds managed.
- Outstanding Guarantees Issued soared 65% to P2.8 billion on higher trade transactions.
- Late Deposits and Payments Received jumped 31% to P3.1 billion while Unused L/Cs went down 7% to P89.1 billion as of year-end 2024.
- Treasury trading activities yielded increases in levels of Spot Exchange Bought and Sold as well as Forward Exchange Bought and Sold, while outstanding Interest Rate Swap Receivable and Payable declined year-on-year.
- Committed Credit Lines and Other Contingent Accounts, likewise, grew to P656.1 billion and P41.5 billion, respectively.

### **Income Statement – For the years Ended 31 December 2024 vs. 2023**

The Bank registered a Net Income attributable to Equity holders of the Parent Company of P82.0 billion in 2024, a 12% improvement from the previous year's P73.4 billion. Net Interest Income grew 8% to P186.6 billion brought about by an expansion in earning assets. The Bank maintained its conservative provisioning stance with P14.0 billion booked as Provision for Impairment Losses. Other income likewise rose 8% to P77.7 billion owing to growth in Service Charges and Fees, Trust Fees, FX Gain, as well as Income from Insurance Operations.

Operating Expenses was up 12% to P146.6 billion due to the following:

- Employee Benefits climbed 14% from salary increases and a higher manpower headcount.
- Taxes and Licenses hiked 21% from Gross Receipt Taxes on a higher revenue base.
- Insurance expenses went up 11% following higher deposit levels.
- Advertising expenses rose 35% from higher marketing, promotional and advertising expenditures.
- Litigation/Assets Acquired grew 41% on higher costs associated with litigation and maintenance of acquired assets.
- Security, Clerical and Janitorial expenses as well as Other expenses rose 9% apiece on increased business volumes and a wider distribution network.

Tax Expense declined 9% to P21.5 billion on loan write-offs.

### **Comprehensive Income – For the years Ended 31 December 2024 vs. 2023**

Total Comprehensive Income for 2024 stood at P78.3 billion comprised of a Consolidated Net Income of P82.2 billion, a net unrealized loss of P1.1 billion on fixed income investments at FVOCI, a negative P46 million translation adjustment related to foreign operations, a P391 million remeasurement of life insurance reserves, an actuarial loss on remeasurement of retirement benefit obligation amounting to P3.5 billion and a P369 million unrealized mark-to-market gain on equity investments at FVOCI. The Total Comprehensive Income was up 9% from P71.8 billion in 2023.

### Key Performance Indicators – 2024 vs. 2023

	2024	2023	Inc/(Dec)
Return on Average Common Equity	15.14%	15.16%	-0.02%
Return on Average Equity	15.00%	15.01%	-0.01%
<b>Return on Average Assets</b>	1.8%	1.7%	0.1%
<b>Net Interest Margin</b>	4.4%	4.4%	0.0%
<b>Capital to Risk Assets</b>	15.2%	14.9%	0.3%
<b>Basic Earnings Per Share</b>	15.48	13.86	1.62
<b>Liquidity Ratio</b>	31.7%	34.4%	-2.7%
<b>Solvency Ratio (Debt-to-Equity)</b>	744.5%	763.5%	-19.0%
<b>Asset-to-Equity Ratio</b>	844.5%	863.5%	-19.0%
<b>Interest Rate Coverage Ratio</b>	221.4%	263.8%	-42.4%
<b>Profit Margin</b>	23.5%	24.3%	-0.8%

Return on Average Common Equity and Return on Average Equity were steady at 15.14%, 15.00%, respectively, while Return on Average Assets improved to 1.8% on the Bank's continued profitability.

Net Interest Margin was likewise firm at 4.4% from earning asset expansion despite competitive pricing pressures.

Capital to Risk Assets improved to 15.2% as the increase in capital, coming from bottomline profits, outpaced the growth in risk weighted assets.

Basic Earnings Per Share improved to P15.48 on a higher Net Income.

Liquidity Ratio went down to 29.4% primarily from the reserve requirement cut in October 2024.

Solvency Ratio and Asset-to-Equity Ratio dropped to 744.5% and 844.5%, respectively, as the the change in total equity outpaced increases in both liabilities and total assets.

Interest Rate Coverage and Profit Margin declined to 221.4% and 23.5%, respectively, due to higher interest expense from time deposit growth.

### Balance Sheet – 2023 vs. 2022

Total Resources expanded 10% to P4.5 trillion led by growth in gross customer loans and Investment Securities, which increased 9% and 29% to P2.8 trillion and P824.8 billion, respectively. Cash and Other Cash Items



went up 14% to P94.3 billion following deposit growth. Due from BSP declined 13% to P335.1 billion as the Bank reinvested excess liquidity into higher yielding Investment Securities. Due from Other Banks jumped 42% to P86.0 billion from higher levels of placements and working balances with correspondent banks.

Equity Investments went down 29% to P3.9 billion as the Bank purchased the entire equity interests of Keppel Philippines Properties, Inc. and Opon-KE Properties, Inc. in SMKL, making SMKL a wholly-owned subsidiary, consolidated on a line-by-line basis. This also resulted in an increase in Investment Properties by 147% to P42.4 billion. Assets Attributable to Life Insurance surged 29% to P115.6 billion on higher BDO Life business volumes. Other Assets went down 13% to P45.6 billion owing to lower levels of Deferred Tax Assets, Non-Current Assets Held for Sale and foreign currency notes and coins.

Deposit Liabilities climbed 11% to P3.6 trillion owing to growth in Demand and Time Deposits. Liabilities Attributable to Life Insurance climbed 19% to P82.5 billion on higher BDO Life business volumes.

Total Equity expanded 12% to P518.6 billion from bottomline profits.

### **Contingent Accounts – 2023 vs. 2022**

Total Contingent Accounts grew 12% to P3.1 trillion with material movements from the following accounts:

- Trust Department Accounts hiked 9% to P2.0 trillion from a larger portfolio of funds managed.
- Outstanding Guarantees Issued and Export LCs Confirmed declined 26% and 8% to P1.7 billion and P13.6 billion, respectively, as of the cut-off date.
- Late Deposits and Payments Received, jumped 65% to P2.3 billion on higher outstanding transactions as of year-end 2023.
- Treasury trading activities yielded increases in levels of Spot Exchange Bought and Sold as well as Forward Exchange Bought and Sold, while outstanding Interest Rate Swap Receivable and Payable declined year-on-year.
- Committed Credit Lines and Other Contingent Accounts, likewise, grew to P517.6 billion and P10.0 billion, respectively.

### **Income Statement – For the years Ended December 31, 2023 vs. 2022**

The Bank registered a Net Income attributable to Equity holders of the Parent Company of P73.4 billion in 2023, 29% higher than the previous year's P57.1 billion. Net Interest Income jumped 24% to P172.4 billion brought about by an expansion in earning assets and an improvement in margins owing to higher interest rates resulting from policy rate hikes implemented by the BSP. Other income also increased 25% to P71.7 due to Trading Gain, growth in Service Charges and Fees, Income from Insurance Operations as well as unrealized gain on the SMKL purchase.

Operating Expenses went up 22% to P130.5 billion from the following:

- Employee Benefits rose 8% from salary increases and a higher manpower headcount.
- Occupancy expenses climbed 15% owing to improvements in premises and investments in the Bank's various distribution channels.
- Taxes and Licenses surged 35% from Gross Receipt Taxes on a higher income base.
- Insurance expenses grew 12% following higher deposit levels.
- Advertising expenses hiked 68% from higher marketing, promotional and advertising expenditures.
- Litigation/Assets Acquired dropped 19% due to lower costs associated with litigation and maintenance of acquired assets.
- Security, Clerical and Janitorial expenses as well as Other expenses rose 15% and 42%, respectively, on increased business volumes and a wider distribution network.

Tax Expense hiked 48% to P23.6 billion on higher taxable income and write-off of deferred tax assets.

### **Comprehensive Income – For the years Ended December 31, 2023 vs. 2022**

From a Consolidated Net Income of P73.6 billion, Total Comprehensive Income for 2023 registered at P71.8 billion, which included a P7.6 billion unrealized mark-to-market gains on fixed income investments at FVOCI, a P16 million translation adjustment related to foreign operations, a negative remeasurement of life insurance reserves of P4.1 billion, an actuarial loss on remeasurement of retirement benefit obligation amounting to P5.5 billion and P160 million unrealized mark-to-market gains on equity investments at FVOCI. The Total Comprehensive Income registered a 51% improvement from P47.4 billion in 2022.

## Key Performance Indicators – 2023 vs. 2022

	2023	2022	Inc/(Dec)
Return on Average Common Equity	15.16%	13.02%	2.14%
Return on Average Equity	15.01%	12.92%	2.09%
<b>Return on Average Assets</b>	1.7%	1.5%	0.2%
<b>Net Interest Margin</b>	4.4%	3.9%	0.5%
<b>Capital to Risk Assets</b>	14.9%	14.5%	0.4%
<b>Basic Earnings Per Share</b>	13.86	10.77	3.09
<b>Liquidity Ratio</b>	34.4%	32.2%	2.2%
<b>Solvency Ratio (Debt-to-Equity)</b>	763.5%	783.0%	-19.5%
<b>Asset-to-Equity Ratio</b>	863.5%	883.0%	-19.5%
<b>Interest Rate Coverage Ratio</b>	263.8%	420.1%	-156.3%
<b>Profit Margin</b>	24.3%	26.1%	-1.8%

Return on Average Common Equity, Return on Average Equity, Return on Average Assets and Basic Earnings Per Share improved to 15.16%, 15.01%, 1.7% and 13.86, respectively, owing to a higher Net Income.

Net Interest Margin rose to 4.4% from earning asset expansion in a higher interest rate environment.

Capital to Risk Assets went up to 14.9% as the increase in capital outpaced the growth in risk weighted assets.

Liquidity Ratio was slightly down to 32.0% as total assets rose faster than liquid assets.

Solvency Ratio and Asset-to-Equity Ratio declined to 763.5% and 863.5%, respectively, as the the change in total equity outpaced increases in both liabilities and total assets.

Interest Rate Coverage and Profit Margin dropped to 263.8% and 24.3%, respectively, due to higher interest expense brought about by a higher interest rate environment.

## (2) Past and Future Financial Condition and Results of Operations

BDO recorded a net income attributable to equity holders of the Parent Company of P82.0 billion in 2024, up by 12% from P73.4 billion in 2023 due

to solid performance across core businesses. Return on Average Common Equity registered at 15.14% for the year.

Net Interest Income grew by 8% to P186.6 billion with Gross Customer Loans expanding 13% to P3.2 trillion, on the back of broad-based growth across all market segments. Total Deposits increased by 6% to P3.8 trillion, while CASA ratio stood at 71%.

Non-interest income rose by 8% to P77.7 billion on account of the increase in fee-based income, forex gains, and income from insurance operations.

Asset quality improved further, with lower Non-Performing Loan (NPL) ratio at 1.83% and higher NPL coverage at 179%.

Shareholders' equity strengthened 11% to P577.4 billion on sustained profitable operations, while Capital Adequacy Ratio (CAR) and Common Equity Tier 1 (CET1) Ratio stood at 15.2% and 14.1%, respectively.

BDO's established business franchise, robust financial performance, and wide distribution network make it well-equipped to pursue new opportunities and maintain long-term sustainable growth and profitability

### **Prospects for the Future/Plans of Operation**

The Bank expects continued economic growth as GDP drivers remain intact, due to sustained consumption spending, and the declining impact of inflation and interest rates. The Philippines is expected to still be among the fastest growing economies in the ASEAN. The Government's Cabinet-level Development Budget Coordination Committee (DBCC) however, forecasts GDP growth to range between 6.0%-8.0% in 2025, backed by robust private consumption with decelerating inflation and higher investments.

Key drivers of domestic consumption remain in place with foreign worker remittances growing at around 3%, Business Process Outsourcing (BPO) revenues growing at 6-7%, and labor conditions improving with unemployment rates at historical low levels. Private sector balance sheets are also healthy while the demographic profile and consumption trends continue to be attractive.

The Bank is ready to further support the country's economic growth through its unparalleled physical and digital network, providing easy and seamless access to its comprehensive suite of banking products and services throughout the country. Additionally, the Bank continues to expand its reach

in both urban and underserved communities across the country through physical branches and digital channels.

While decelerating inflation will allow the BSP scope to lower interest rates in 2025, the economy faces the threat of unexpected commodity supply shocks and flat global growth. Fiscal consolidation efforts resulting in constrained government spending may also temper government's contribution to economic activity.

**(3) Material Changes**

**(a) Any Known Trends, Events or Uncertainties (material impact on Liquidity)**

None.

**(b) Internal and External Sources of Liquidity**

The internal and external sources of liquidity are herein discussed under item 6(2) of SEC Form 17-A of the Bank.

**(c) Any Material Commitments for Capital Expenditure and Expected Funds**

None.

**(d) Any Known Trends, Events or Uncertainties (material impact on sales)**

Trends, events or uncertainties, which can have a material impact on sales, are explained under item 6(2) of SEC 17-A of the Bank.

**(e) Causes for any Material Changes from Period to Period of Financial Statements**

The causes for any material changes from 2023-2024 are explained in item 6(1) of SEC Form 17-A of the Bank.

**(f) Seasonal Aspects that has material Effect on the Financial Statements**

None.

## Item 7. Financial Statements

The consolidated financial statements of the Bank for the year ended 31 December 2024 are incorporated herein by reference.

## Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

BDO's present external auditor, Punongbayan & Araullo, Grant Thornton will be recommended to the shareholders for re-appointment as the external auditor for the ensuing year. Representatives of the said firm are expected to be present at the annual meeting, and they will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions from the shareholders.

Punongbayan & Araullo, Grant Thornton was first appointed external auditor of BDO in 2000 and has not resigned, been dismissed, or its services ceased since its appointment. BDO has had no material disagreement with Punongbayan & Araullo, Grant Thornton on any matter of accounting principle or practices or disclosures in BDO's financial statements. To comply with the requirement of SRC Rule 68 (3)(b)(ix) on the five (5) year Rotation of External Auditors Signing Partner, Mr. Romualdo V. Murcia III has been the Signing Partner of the financial audit since 2020. Mr. Leonardo D. Cuaresma, Jr., Partner of Punongbayan & Araullo, Grant Thornton, handled the financial audit from years 2017-2019.

The Board Audit Committee endorses for approval of Board of Directors the appointment and removal of BDO's internal and external auditor.

### Audit and Audit-Related Fees

The aggregate fees billed for each of the last two (2) fiscal years for professional services rendered by the external auditor for the audit of the financial statements of BDO and other services in connection with statutory and regulatory filings for fiscal years 2024 and 2023, are as follows:

	In Millions	
	2024	2023
<b>Total Audit Fees</b>	<b>21.94</b>	<b>21.44</b>
Non-audit services fees:		
Other assurance services	8.88	13.83
Tax services	0.82	0.52

All other services*	0.68	0.10
<b>Total Non-audit Fees</b>	<b>10.38</b>	<b>14.45</b>
<b>Total Audit and Non-audit Fees</b>	<b>32.32</b>	<b>35.89</b>

Audit and non-audit fees of other related entities

<b>Total Audit Fees</b>	<b>0.07</b>	<b>0.18</b>
Non-audit services fees:		
Other assurance services	-	-
Tax services	-	-
All other services*	-	-
<b>Total Non-audit Fees</b>	<b>-</b>	<b>-</b>
<b>Total Audit and Non-audit Fees</b>	<b>0.07</b>	<b>0.18</b>

*\*such services are not considered conflicting engagement on the audit of BDO Unibank, Inc. in accordance with relevant Independence Standards (IESBA Code of Ethics).*

#### Tax Fees and Other Fees

No other fees were paid to Punongbayan & Araullo, Grant Thornton for the last two (2) fiscal years.

It is the policy of BDO that all audit findings are presented to the Board Audit Committee which reviews and makes recommendations to the Board on actions to be taken thereon. The Board of Directors passes upon and approves the Board Audit Committee's recommendations.

The members of the Board Audit Committee of BDO are as follows:

- |                          |   |                                 |
|--------------------------|---|---------------------------------|
| 1. Vicente S. Pérez, Jr. | - | Chairman (Independent Director) |
| 2. Estela P. Bernabe     | - | Member (Independent Director)   |
| 3. Jones M. Castro, Jr.  | - | Member (Non-Executive Director) |

Below is the attendance of the members for the Committee meetings held as of December 2024:

	<u>No. of Meetings Attended</u>	<u>Total No. of Meetings</u>	<u>Percentage</u>
Vicente S. Pérez, Jr.	11	12	91.67%
Vipul Bhagat*	2	4	50.00%
Estela P. Bernabe**	8	8	100.00%
Jones M. Castro, Jr.	12	12	100.00%

\* Term as Member ended on 19 April 2024.

\*\* Appointed as Member of the Board Audit Committee on 19 April 2024, hence, attendance count started on 23 May 2024.



## **PART III – CONTROL AND COMPENSATION INFORMATION**

### **Item 9. Directors and Executive Officers of the Issuer**

#### **1) Directors and Executive Officers**

The Board of Directors is empowered to direct, manage and supervise, under its collective responsibility, the affairs of BDO. It is also responsible for the proper administration and management of BDO's trust business. The members of the Board are elected annually by the stockholders to hold office for a term of one (1) year, and shall serve until their respective successors have been elected and qualified.

The Board of Directors meets monthly to discuss BDO's operations and approve matters requiring its approval. Materials containing matters to be taken up during the Board meeting are distributed to the directors at least five (5) days prior to the scheduled Board meeting.

#### ***Director Orientation and Continuing Education***

All newly-elected directors are required to undergo an orientation program within three (3) months from date of election. This is intended to familiarize the new directors on their statutory/fiduciary roles and responsibilities in the Board and Committees, BDO's strategic plans, enterprise risks, group structures, business activities, compliance programs, Code of Business Conduct and Ethics, Personal Trading Policy and Corporate Governance Manual.

All directors are also encouraged to participate in continuing education programs at BDO's expense to maintain a current and effective Board. In 2024, Directors of BDO Unibank complied with the annual corporate governance training requirement of four (4) hours. They attended the in-house corporate governance seminar held on July 26, 2024, along with members of the Bank's senior management, directors and key officers of entities in the Bank's subsidiaries and affiliates (BDO Group). Global consulting and service partners of the Bank provided updates and insights on banking trends, emerging computer systems capabilities or intelligence and cyber threat landscape for banks and financial services, and insurance. The topic highlighted Resilience, Productivity and Synergies as the top strategic technology trends for 2024 and underscored how a collective governance approach may address the risks and concerns that come with these new developments and future proof the Bank. The seminar also highlighted the emerging major global cyber threats for financial industries, their impact on the business and provided insights on the

available digital risk protection that can be considered in strengthening security measures that are already in place.

The Board of Directors also held strategic meetings and received regular economic briefings and briefings on new regulatory issuances.

Following is the list of the members of the Board, and the corporate officers and their business experience during the past five (5) years:

**Teresita T. Sy**  
**Chairperson**  
**Non-Executive Director**  
**Filipino, 74 years old**

Teresita T. Sy has been a member of the Board of Directors of the Bank since 1977 and currently serves as Chairperson of the Board. Concurrently, she serves as the Chairperson and/or Director of various subsidiaries and affiliates of BDO: BDO Private Bank, Inc., BDOFC, BDO Capital, BDO Foundation, Inc., and BDO Life. Ms. Sy also serves as Advisor to the Board of BDO Network.

Ms. Sy is the Vice Chairperson of SM Investments Corporation and Advisor to the Board of SM Prime Holdings, Inc. She also sits as Chairperson of the Board of SM Retail, Inc. A graduate of Assumption College with a degree in Bachelor of Arts and Science in Commerce major in Management, she brings to the board her diverse expertise in banking and finance, retail merchandising, mall and real estate development.

**Nestor V. Tan**  
**President & Chief Executive Officer**  
**Executive Director**  
**Filipino, 66 years old**

Nestor V. Tan is the President and CEO of BDO. He was elected to the Board of Directors on 27 June 1998. In addition to his role in BDO Unibank, Inc., he also holds the following positions in the BDO Group: Chairmanship of BDOSHI and BDO Network; Vice chairmanships and/or directorships in BDO Capital, BDOFC, BDO Life, BDO Private Bank, Inc., and SMKL; and Trusteeship of BDO Foundation, Inc.

In addition, he is the Chairman of Bancnet, the operator of the electronic payment system, InstaPay, and the ATM switching utility for Philippine banks; and Chairman of Mastercard Asia Pacific Advisory Board. He is the past President, Chairman and Director of the Bankers Association of the Philippines. He is currently Trustee of De La Salle Medical & Health Science Institute and the former Chairman of the De La Salle University Board of Trustees.

Prior to joining BDO, Mr. Tan was Chief Operating Officer of the Financial Institutions Services Group of BZW, the investment-banking subsidiary of the Barclays Group. His banking career spans nearly four (4) decades and includes posts at global financial institutions, among them Mellon Bank in Pittsburgh, PA; Bankers Trust Company in New York, NY; and the Barclays Group in New York and London. He holds a bachelor's degree in Commerce from De La Salle University and an MBA from the Wharton School, University of Pennsylvania.

**Dioscoro I. Ramos**  
**Lead Independent Director**  
**Filipino, 66 years old**

Dioscoro I. Ramos was elected to the Board of Directors of BDO on 9 January 2016 and was appointed Lead Independent Director on 23 April 2021. Mr. Ramos concurrently holds Independent Director positions in BDO Private Bank, Inc. and BDO Securities Corporation. Mr. Ramos has been the Chief Executive Officer & Chief Investment Officer of RY&S Investments Ltd., Hong Kong since 28 September 2012. He was Head of Asia Financials Investment Research of Goldman Sachs Asia, LLC, Hong Kong from 1994 to 2011, and appointed Managing Director in 1998 and Partner in 2006. Prior to that, he was with Mellon Bank, N.A. with postings in Pittsburgh, Philadelphia, New York, and Hong Kong. Mr. Ramos is a Certified Public Accountant. He holds a Bachelor of Science degree in Business Administration and Accountancy, cum laude, from the University of the Philippines; and a master's degree in Business from Wharton School, University of Pennsylvania.

**George T. Barcelon**  
**Independent Director**  
**Filipino, 75 years old**

George T. Barcelon was elected Independent Director of BDO Unibank, Inc. on 22 April 2019. He is currently the Chairman of the Philippine Chamber of Commerce and Industry (PCCI). He is the visionary behind Integrated Computer Systems, Inc. (ICS), one of the Top 1000 companies based in the Philippines, dedicated to providing effectual IT Solutions for small to large-scale businesses and institutions. For 45 years, ICS has provided its customers with technological expertise and quality services. As the president of a company with 400 employees whose success depends on uncompromising leadership, imagination, and careful quality control, Mr. Barcelon seeks to promote the values of Integrity, Commitment, and Service Quality, the cornerstones upon which ICS was built. He is also a board member of the Cardinal Medical Charities Foundation, Inc. in San Juan City, Philippines; and is involved in other business ventures and organizations. Mr. Barcelon graduated cum laude from De La Salle University, Manila and received a bachelor's degree in Chemical Engineering.

**Estela P. Bernabe**  
**Independent Director**  
**Filipino, 72 years old**

Estela P. Bernabe was appointed as Independent Director of BDO effective 31 July 2022. Prior thereto, she was Senior Associate Justice of the Supreme Court of the Philippines. She served the Judiciary for 26 years as Justice of the Supreme Court and Court of Appeals, Judge of the Regional Trial Court of Makati City and Metropolitan Trial Court of the same city, and as Technical Assistant in the Office of the Court Administrator, Supreme Court of the Philippines. She also worked in various private and government offices, namely, China Banking Corporation, Paramount Finance Corp., National Home Mortgage and Finance Corp. and Bernabe Perlas Morte and Associates. She has over 40 years of experience in public and private legal practice. She earned her Bachelor of Science degree in Commerce (Banking and Finance) and graduated magna cum laude from St. Paul College of Manila, and obtained her law degree from the Ateneo de Manila University College of Law, graduating as class salutatorian.

She is also an Independent Director of San Miguel Food and Beverage, Inc. effective 3 August 2022, Petrogen Insurance Corporation effective 23 March 2023, Converge Information and Communications Technology Solutions, Inc. effective 26 May 2023, Philippine Judicial Academy (PHILJA) Development Center, Inc. effective 13 November 2023, and was

elected member of the Board of Trustees of the Foundation for Liberty and Prosperity on 6 December 2022.

**Vipul Bhagat**  
**Independent Director**  
**American, 62 years old**

Vipul Bhagat was appointed as Independent Director of BDO Unibank, Inc. on 8 January 2022.

Mr. Bhagat is a seasoned banking and finance professional with significant experience living and working globally, particularly, in the emerging markets over a 35+ years span. With development banking, investment and advisory experience with the International Finance Corporation (IFC, World Bank Group), most recently as Global Client Leader, he pioneered many firsts. Having lived in, while running various aspects of IFC in several emerging markets, (including Philippines, Thailand, China and India), he has deep on the ground expertise geared towards delivering Impact through investment and advisory interventions, especially in the financial and infrastructure sectors. He was a part of the management team of IFC's Climate Business and Public Private Partnership ("PPP") Departments which innovated blended finance approaches for meaningful transactions.

Mr. Bhagat's private sector experience includes stints with Deutsche Bank, Fannie Mae, and KPMG. He is a Chartered Financial Analyst (CFA) and a Certified Public Accountant (CPA), with an MBA in Finance and Management from the Wharton School of the University of Pennsylvania. He also holds a BS in Computer Science. In December 2023, he was appointed a Visiting Fellow at the University of Cambridge (UK) Judge Business School.

Currently, he is a Board Member of a top tier US-regulated financial institution with a \$6B asset base (Bank-Fund Staff Federal Credit Union); Chairman of the Board of a US-based social enterprise (VisionSpring) providing eye care to poor and lower income segments in developing countries; Senior Adviser to a leading infrastructure consulting firm; Founding Advisory Board Member of the Wharton Alumni Club in Washington, DC and has served on various Boards and Advisory Committees of emerging market Corporates and Funds over the years.

**Jones M. Castro, Jr.**  
**Non-Executive Director**  
**Filipino and American, 75 years old**

Jones M. Castro, Jr. was elected to the Board of Directors of BDO on 20 April 2012. He was Lead Independent Director of the Bank from 7 December 2013 to 23 April 2021. Mr. Castro has 51 years of banking expertise, with 44 years of international banking experience. From 2009 to 2011, Mr. Castro was the Area Head for South and Southeast Asia of Wells Fargo Bank, San Francisco. As Area Head, Mr. Castro had responsibility for 12 countries and managed 11 overseas offices with a total of 102 team members, and US\$3 billion in loans. From 2006 to 2009, Mr. Castro was Regional Head for Latin America 1, including the Caribbean, of the Wachovia Bank in Miami, and likewise had responsibility for 25 countries, 3 overseas offices, 30 team members, and a US\$1.8-billion loan portfolio. From 2005 to 2006, he was Executive Vice President and International Banking Group Head of the Union Bank of California, San Francisco. From 1990 to 1994, he was Senior Vice President – Controller of Bank of California, San Francisco, and from 1994 to 1997, he was its Senior Vice President of Strategic Planning in Office of the President. Mr. Castro is currently Trustee of Philippine Development Foundation (PhilDev) USA, Trustee of Philippine S&T Development Foundation - Manila, Inc., Trustee of Jaime V. Ongpin Foundation, Inc., Director of Baguio Sunflower Apartment Corp., and is a Fellow at the Institute of Corporate Directors. Mr. Castro obtained his bachelor's degree in Applied Mathematics in Economics and graduated cum laude from Harvard University. He received his master's degree in Business Administration, Accounting & Finance from Stanford University.

**Franklin M. Drilon**  
**Independent Director**  
**Filipino, 79 years old**

Franklin M. Drilon was elected Independent Director of BDO Unibank, Inc. on 25 October 2023.

He served in two (2) different branches of government in various capacities from 1987 to 2022. In the Senate, he served as Senate President, Majority Leader, Minority Leader and Chairperson of the Committee on Finance, as well as the Committee on Banks, Financial Institutions, and Currencies. In the Executive, he served as Executive Secretary, Secretary of the Department of Justice and the Department of Labor and Employment.

He is one of the country's highly decorated Senators having served four (4) non-consecutive terms as Senator of the Philippines. He authored and sponsored numerous landmark laws including the GOCC Governance Act of 2011, Foreign Investments Act, Tax Incentives and Transparency Act and the Revised Corporation Code, to name a few.

He also served as Chairman of Philippine National Bank and as a Director of Land Bank of the Philippines. He thus brings added perspectives on Philippine finance and banking policy, regulations and operations.

He is currently a Director of Phinma Education Holdings, Inc. and a Senior Counsel of ACCRA Law. He earned his Bachelor of Arts in Political Science, law degree and Doctor of Laws from the University of the Philippines Diliman. He placed third in the 1969 Bar Examinations and worked as a private practice lawyer before joining the government.

**Alfredo E. Pascual**  
**Independent Director**  
**Filipino, 76 years old**

Alfredo E. Pascual was elected Independent Director of BDO on 31 August 2024. From June 2022 to August 2024, he served as the Secretary of Trade and Industry, where he played a pivotal role in steering the Philippines through significant economic growth amid global challenges. Before joining the government, he was the President of the Management Association of the Philippines (MAP).

His commitment to good governance is evident through his leadership roles in various organizations. He was the Lead Independent Director of SM Investments Corporation and held independent director positions at Megawide Construction and Concepcion Industrial. Additionally, he served as the President and CEO of the Institute of Corporate Directors (ICD) and a Board Trustee of the Institute for Solidarity in Asia (ISA).

Mr. Pascual's career spans over five decades and is marked by transformative leadership in the public and private sectors, locally and internationally. From 2011 to 2017, he led the University of the Philippines as its 20th President, modernizing it and raising its global profile. He worked at the Asian Development Bank (ADB) for 19 years in various capacities, including Director for Private Sector Operations. At ADB, he promoted PPPs in infrastructure and investments in financial institutions across Asia.

He represented ADB on the board of over a dozen portfolio companies in banking, venture capital, and manufacturing. Mr. Pascual was a finance professor at the Asian Institute of Management during the 1980s.

His contributions to governance and education have earned him numerous accolades, including honorary doctorates and the Presidential Lingkod Bayan Award. Mr. Pascual holds a Master of Business Administration and a Bachelor of Science in Chemistry (cum laude) from the University of the Philippines.

**Vicente S. Pérez, Jr.**  
**Independent Director**  
**Filipino, 66 years old**

Vicente S. Pérez, Jr. was elected Independent Director of BDO on 22 April 2019. He is currently Chairman of Alternergy, a publicly-listed wind, solar and run-of-river power developer and an Independent Director of DoubleDragon Corporation (formerly DoubleDragon Properties Corporation), a real estate developer. He is also a Non-Executive Director of Singapore Technologies Telemedia Pte Ltd. (Singapore), and its subsidiary STT Communications Ltd. (Singapore). He is a member of the Advisory Boards of Bhutan Foundation, New Zealand Trade and Enterprise, Geneva-based Pictet Clean Energy Fund, and the Yale Center for Business and the Environment. In September 2020, he was appointed Honorary Consul of the Kingdom of Bhutan in the Philippines. He was Philippine Energy Secretary from 2001 to 2005. Mr. Pérez briefly served in early 2001 as Undersecretary at the Department of Trade and Industry and as Managing Head of the Board of Investments. Prior to his government service, Mr. Pérez had 17 years banking experience, first in Latin America debt restructuring at Mellon Bank in Pittsburgh, and later in debt capital markets in emerging countries at Lazard in London, New York and Singapore. At 35, he became General Partner at New York Investment Bank Lazard Frères as head of its Emerging Markets Group. He was Managing Director of Lazard Asia in Singapore from 1995 until 1997, when he co-founded Next Century Partners, a private equity firm based in Singapore. In 2005, he was briefly a government appointed director of Philippine National Bank until its privatization. He also has affiliations in other sectors and organizations. Mr. Pérez obtained an MBA from the Wharton Business School of the University of Pennsylvania in 1983 and a bachelor's degree in Business Economics from the University of the Philippines in 1979. He was a 2005 World Fellow at Yale University where he lectured an MBA class at the Yale School of Management.



**Josefina N. Tan**  
**Non-Executive Director**  
**Filipino, 79 years old**

Josefina N. Tan was Director of Banco de Oro Universal Bank (now BDO Unibank, Inc.) from 3 February 2001 to August 2005. She then became a Director of Equitable PCI Bank, Inc. from September 2005 until its merger with BDO in May 2007. Ms. Tan was re-elected to the Board of Directors of BDO (then Banco de Oro – EPCI, Inc.) on 27 July 2007. Concurrently, she is Board Advisor of BDO Private Bank, Inc. She is also Chairperson of the Board of Miriam College, Trustee and Corporate Secretary of the Development Center for Finance, and Trustee of the Laura Vicuña Foundation. She is also Treasurer of the Equestrian Order of the Holy Sepulchre of Jerusalem, and Corporate Secretary of Regal Properties, Inc. and PP&P Insurance Underwriters Agency Inc. Ms. Tan served as President and Director of BDO Private Bank, Inc. from 29 August 2003 to 17 April 2017. She was also Executive Vice President of the former Far East Bank & Trust Co.; Director and President of FEB Leasing & Finance Corporation; Executive Director and Trustee of FEB Foundation, Inc.; Executive Vice President of FEB Investments, Inc. until 2000; and Director of Research and Publication of the Ateneo Graduate School of Business. Ms. Tan holds a Bachelor of Arts degree with a major in Communication Arts from Maryknoll College, and a master's degree in Business Administration from the Ateneo Graduate School of Business.

**Edmundo L. Tan**  
**Corporate Secretary**  
**Filipino, 79 years old**

Edmundo L. Tan has been serving as Corporate Secretary of BDO Unibank, Inc. since 27 July 2007, and of BDO Private Bank, Inc. since February 2012. He was formerly Director of BDO Leasing and Finance, Inc. and subsequently served as an Advisor to the Board. Atty. Tan sits on the Boards of Directors of the following companies: APC Group, Inc. (Director from 2000 to present, Corporate Secretary from 2000 to 2016); Philippine Global Communications, Inc. (Director from 2000 to present, Corporate Secretary from 2000 to 2010); Aragorn Power and Energy Corporation (Director from 2005 to present, Corporate Secretary from 2005 to 2012); Bebemag Resources, Inc. (President from July 2011 to present); Premier TownCenter Holdings, Inc. (Chairman & President from May 2020 to

present); and Primtown Center Holdings, Inc. (Chairman & President from May 2020 to present) . Atty. Tan is also currently a Director of PRC MAGMA Resources, Inc. (2010 to present) and of Ortigas Land Corporation (July 2012 to present). He was elected Director of Sagittarius Mines, Inc. in March 2016, Director of Ashdale Holdings, Inc. in June 2016, and Director of Concrete Aggregates Corporation on 12 December 2019. In June 2021, he was elected Director/President of Indophil Resources Philippines, Inc. He was a co-founder and was elected President of the Philippine Dispute Resolution Center, Inc. (PDRCI) in July 2017 until 2023. Atty. Tan is the Managing Partner of Tan Acut Lopez & Pison Law Offices (1993 to present). Formerly, he was a Senior Partner in Ponce Enrile Cayetano Reyes & Manalastas Law Offices; a Partner in Angara Abello Concepcion, Regala & Cruz Law Offices; and an Associate in Cruz Villarin Ongkiko Academia & Durian Law Offices. Atty. Tan holds a Bachelor of Arts degree from De La Salle College, Bacolod, and a bachelor's degree in Law from the University of the Philippines.

**Sabino E. Acut, Jr.**  
**Assistant Corporate Secretary**  
**Filipino, 74 years old**

Sabino E. Acut, Jr. was appointed Assistant Corporate Secretary of BDO Unibank, Inc. on 27 July 2007, a position he currently holds. He is presently a Senior Partner and Head of the Litigation Department of Tan Acut Lopez & Pison Law Offices. He was a former Senior Partner and Head of the Litigation Department of Ponce Enrile Cayetano Reyes & Manalastas Law Offices (PECABAR) and, before that, a Partner of Angara Abello Concepcion Regala & Cruz Law Offices (ACCRA). At various times, he was Corporate Secretary of Boulevard Holdings, Inc., Puerto Azul Golf & Country Club, Philippine Hospital Association, and Eastern General Reinsurance Corporation; Legal Counsel of Alabang Country Club; Trustee of Makati Law Foundation; and President of the Legal Management Council of the Philippines. He was Journal Editor of the 1971 Constitutional Convention, Special Assistant to the Director of the Bureau of National and Foreign Information, and Confidential Attorney to former Supreme Court Justice Cecilia Muñoz Palma. He is a member of the Integrated Bar of the Philippines, the Philippine Bar Association, and Wharton-Penn Alumni Association, Inc. He is currently the Chairman and President of Ashdale Holdings, Inc. and a Director of Philippine Global Communications, Inc. and Primtown Center Holdings, Inc. He was the Corporate Secretary of the then Equitable PCI Bank, Inc. until its merger with the Bank. He holds the degrees of Bachelor of Arts, Magna Cum Laude, from Mindanao State

University; Bachelor of Laws, Cum Laude, from the University of the East; and Master of Laws from the University of Pennsylvania.

**Alvin C. Go**  
**Assistant Corporate Secretary**  
**Filipino, 63 years old**

Alvin C. Go is a Senior Vice President for the Legal Services Group of BDO. He was also appointed as Assistant Corporate Secretary and Alternate Corporate Information Officer on 1 October 2015. He sits as a Director of Suntrust Resort Holdings, Inc. since 15 June 2023. Prior to joining BDO, he was the Chief Legal Counsel of Philippine National Bank from 2003 to 2012. He was an Associate Attorney of Salonga, Ordonez, Yap, Corpuz Padlan & Associates Law Offices from 1985 to 1989. He served as Prosecution Attorney from 1989 to 1990 and State Prosecutor of the Department of Justice from 1990 to 1993. He was a Senior Partner at Go, Cojuangco, Mendoza, Ligon and Castro Law Offices from 1994 to 1999, and Senior Partner at Go and Castro Law Offices from 1999 to 2003. He obtained his Bachelor of Arts, Major in Political Science, from the Immaculate Concepcion College, Ozamiz City and his Bachelor of Laws from Misamis University.

The independent directors of the Bank are **George T. Barcelon, Estela P. Bernabe, Vipul Bhagat, Franklin M. Drilon, Alfredo E. Pascual, Vicente S. Pérez, Jr., and Dioscoro I. Ramos.**

***Role of the Chairperson and President***

The Board Chairperson and President collectively are responsible for the leadership of the company. The Chairperson's primary responsibility is for leading the Board and ensuring its effectiveness while the President is responsible for running the Bank's business.

The roles of the Board Chairperson and the Bank President are separate and distinct from each other to achieve a balance of authority, clear accountability, and capacity for independent decision-making by the Board.

***Senior Executive Officers of the Bank***

The members of senior management, subject to control and supervision of the Board, collectively have direct charge of all business activities of BDO. They are responsible for the implementation of the policies set by the Board.

The following is a list of BDO's key officers as of 31 December 2024, and their business experiences during the past five (5) years:

**Joseph Albert L. Gotuaco**, 59, is Senior Executive Vice President of BDO and President of BDO Private Bank, Inc. He joined BDO in February 2019 and was Head of its Central Operations Group until his appointment as President of BDO Private Bank, Inc. and election to its Board of Directors on 1 May 2024. He concurrently serves on its Risk Management and Trust Committees.

Mr. Gotuaco began his career in 1986 as a fixed income trader for Chemical Bank in New York. In 1994, he re-based to Hong Kong, where he was an investment banker covering corporate, financial institution, and sovereign clients in the Philippines and in Southeast Asia. Between 1994 and 2002, he worked at J.P. Morgan and then, in 2002, for Credit Suisse First Boston. In 2005, he served as a Managing Director at Merrill Lynch's Fixed Income, Currencies & Commodities (FICC) division and as a member of the firm's Asia Pacific Operating Committee. In 2009, Mr. Gotuaco moved to Singapore as a Partner and Managing Director in an investment company of the Brunei government, where he helped manage investments in the U.S. Mr. Gotuaco returned to the Philippines in 2013, when he joined Bank of the Philippine Islands (BPI). From 2013 to 2016, he served as BPI's Chief Financial Officer; and from 2016 to 2018, as Head of Retail Banking. He obtained a BS Economics degree; summa cum laude, from the Wharton School of the University of Pennsylvania in 1986; and an MBA from Harvard Business School in 1994.

**Rolando C. Tanchanco**, 62, Filipino, is Senior Executive Vice President for Consumer Banking Group. He holds a Bachelor's degree in Business Economics from the University of the Philippines. He obtained his MBA at the Asian Institute of Management. Mr. Tanchanco joined BDO to head the BDO's Consumer Lending which has since been renamed Consumer Banking to include Digital Banking and Payment Channels. Prior to his joining BDO, Mr. Tanchanco was President of Philam Savings Bank and Head of AIG Credit Card Corp. He is currently a Director of BDO Network, BDO Insure., and Trans Union Philippines.

**Gerard Lee B. Co**, 66, Filipino, is Executive Vice President and Deputy Group Head for Institutional Banking. He is a Director of Markham One Development Corp. He served as Director of PCI Leasing and Finance, Inc. and PCI Capital Corporation from 2002-2005 and of BDO Leasing and

Finance, Inc. from 2010-2012. He graduated from the University of San Carlos with a Degree in Bachelor of Science in Commerce Major in Banking and Finance. He attended the Advanced Management Program for International Bankers at the Wharton School of the University of Pennsylvania, U.S.A. He likewise completed the Program for Executive Development at IMD in Laussane, Switzerland. He joined the Bank in October 1993 as Vice President for Visayas Division.

**Lucy C. Dy**, 69, Filipino, is Executive Vice President and Comptroller. She concurrently holds the position of Director of BDO Life; Director of BDO Remit Limited and BDORO Europe, Ltd.; Director and Treasurer of BDOSHI; and Trustee and Treasurer of BDO Foundation, Inc. She holds a Bachelor's degree in Accounting from the University of Santo Tomas.

**Eduardo V. Francisco**, 63, Filipino, is Executive Vice President. He is President/Director of BDO Capital, the investment banking arm of BDO Unibank, Inc. and Chairman of Averon Holdings Corp. He sits on several non-profit boards such as the Development Center for Finance, CIBI Foundation, Shareholders Association of the Philippines (SharePhil), International School of Manila, UP College of Business Alumni Association, Financial Executives Institute of the Philippines (FINEX) Foundation and Valle Verde Country Club, Inc. He is also a member of Makati Business Club (MBC), and the POLO Triathlon Team. He is on the Capital Markets committees of the Bankers Association of the Philippines and Philippine Stock Exchange. He is also in the Listings committee of the Philippine Dealing and Exchange Corporation. He is the former Chairman of BDO Nomura Securities, Inc. and Chairman for the International Association of Financial Executives Institutes (IAFEI). He was the Co-Chairman of the Capital Market Development Council (CMDCC) of the Philippines, Vice Chairman of the Integrity Initiative, and has been the President of the MAP, FINEX, Wharton-Penn Club, Federation of Valle Verde Associations, First Valle Verde Association Inc. and BDO Securities Corporation. Mr. Francisco has worked with other financial institutions in New York and Hong Kong such as Bank of America and Barclays Bank. He holds a MBA from the Wharton School of the University of Pennsylvania and Bachelor's degree in Business Administration from the University of the Philippines. He is a recipient of Financial Management Excellence from the University of the Philippines and the Distinguished Alumnus Award from the U.P. College of Business Administration. He was honored by BizNewsAsia as one of the Nation Builders and Financial Management Excellence. He was also an Asia Leaders Awards' Mentor of the Year finalist.

**Lazaro Jerome C. Guevarra**, 58, Filipino, is Executive Vice President. He is the Chief of Staff for the Office of the President and concurrently the Head of the Governance Group, administratively overseeing the Legal Services & Corporate Secretary, Compliance, Internal Audit, and Information & Cyber Security Office. He also holds the following positions in the BDO Group: Chairman of BDO Remit (Canada), Ltd., BDO Remit (Japan), Ltd., BDO Remit (USA), Inc. and BDO Insure; Director of BDOSHI, BDORO Europe Ltd., Averon Holdings Corporation, Nashville Holdings, Inc. and Dominion Holdings, Inc.; Trustee of BDO Foundation, Inc.; and Advisor to the Board of BDO Securities Corporation. He was previously the Head of Advisory, Mergers & Acquisition of BDO Capital and President of BDO Securities Corporation. He holds a Bachelor's degree in Economics from the University of the Philippines. He has more than thirty three (33) years of experience in banking, mergers & acquisitions.

**Jesus Antonio S. Itchon**, 64, Filipino, is Executive Vice President of BDO since 15 September 2017. He is seconded to BDO Network and serves as President and Vice Chairman of BDO Network. He has over thirty (30) years of experience in the financial services industry. Prior to joining the Bank, he was Executive Vice President of Property Company of Friends, Inc. and Williamton Financing Corporation since 2016, and Independent Director of Paymaya Phils. Inc. since 2015. Mr. Itchon also worked with Citibank N.A. Philippines as Managing Director where he held various senior leadership positions from 1986 to 2015 including Citi Country Compliance Officer, President of Citibank Savings and Country Head of Global Transaction Banking. He graduated from De La Salle University with a degree in Bachelor of Arts in Economics and from Johnson Graduate School of Management, Cornell University with a Master's Degree in Business Administration.

**Jeanette S. Javellana**, 65, Filipino, is Executive Vice President and Head for Commercial Banking Metro Manila. She joined the Bank in October 2001.

**Maria Corazon A. Mallillin**, 62, Filipino, is Executive Vice President of BDO. She is currently the Group Head of Branch Banking Group and has been with BDO for twenty (20) years. She joined BDO in March 2005 as Region Head of Branch Banking. Prior to that, she was Senior Vice President for Branch Banking of both Maybank, Phils. (2002-2005) and Asiatrust Bank (1998-2002). She started her career as a Management Trainee of PCIBank in 1982 and was Assistant Vice President when she left in 1998. Atty. Mallillin holds a Bachelor of Arts degree in Economics and a Bachelor of Law degree from the University of the Philippines.

**Dalmacio D. Martin**, 62, Filipino, is Executive Vice President and Treasurer of BDO. He has been with the Bank for more than fifteen (15) years. He is currently the Bank's Treasurer of the Bank's Treasury Group. He holds a Bachelor's Degree in B.A Political Science from the U.C Berkeley University and a Masters in Management from the Arthur D. Little MEI.

**Luis S. Reyes, Jr.**, 67, Filipino, is Executive Vice President for Investor Relations and Corporate Planning. He is concurrently a Director of BDOSHI. and Chairman of Nashville Holdings, Inc. He is also a Director and Treasurer of Dominion Holdings, Inc. and BDO Rental, Inc., and Treasurer of BDOFC. He holds a Bachelor of Science degree in Business Economics from the University of the Philippines. He was First Vice President of Far East Bank & Trust Company, Trust Banking Group before joining BDO.

**Charles M. Rodriguez**, 60, Filipino, is Executive Vice President for Institutional Banking Group. He graduated with a degree in Bachelor of Science in Management Engineering from the Ateneo de Manila University. He holds a Master's Degree in Business Administration major in Finance from the University of Cincinnati, USA. Mr. Rodriguez has more than 38 years of experience in the banking industry. From formerly being a Senior Vice President under IBG-Corbank of BDO Unibank, he became the Executive Vice President and Head of Wholesale Banking Segment of Security Bank Corporation since 2018. He has an extensive experience in corporate and investment banking having worked at ANZ Banking Group Limited, ABN AMRO Bank, FEB Investments, Inc., and Far Eastern Bank and Trust Company.

**Cecilia Luz L. Tan**, 64, Filipino, currently holds the position of Executive Vice President and Senior Credit Executive under Credit Management, Office of the Chief of Staff. She is also a Member of the Executive Committee. She was formerly the Lead Co Head of Institutional Banking Group. Prior to joining BDO, she was Director and President of BPI Capital Corp. and Director/Chairman of BPI Securities Corp. She has over 40 years experience covering the fields of credit, corporate, investment and private banking. She holds a degree in Bachelor of Science in Business Management from Ateneo de Manila University and post graduate in Advanced Management Program from Harvard Business School.

**Evelyn L. Villanueva**, 66, Filipino, is Executive Vice President of BDO's Risk Management Group, and is BDO's Chief Risk Officer. She holds a Bachelor degree in Statistics from the University of the Philippines. She obtained her Master in Business Management degree from the Asian

Institute of Management. She has over forty (40) years of banking experience in corporate banking and enterprise-wide risk management covering credit, market, liquidity, interest rate, operational risk management, information security, and data privacy. She started out as a management trainee in Citytrust Banking Corporation and was connected with HSBC as Senior Vice President for Credit Risk Management before joining BDO.

**Geneva T. Gloria**, 60, Filipino, holds the position of Senior Vice President & Head of Remittance – Transaction Banking Group at BDO. She also assumes directorships in the following subsidiaries: BDO Network, BDO Remit International Holdings B.V., BDO Remit (Canada) Ltd., BDO Remit (Japan) Ltd., BDO Remit Limited, BDO Remit (USA), Inc., BDO Remit (Macau) Limited and Dominion Holdings, Inc. Ms. Gloria's banking career spans more than three decades, with almost 30 years of experience in the remittance business. Her expertise encompasses business development, operations, project management, marketing, as well as both local and foreign remittance. She gained a deep understanding of the overseas Filipino market during her five-year tenure as an expatriate, where she operated remittance subsidiaries. Under Ms. Gloria's leadership, BDO consistently received the BSP's "Commercial Bank that Generated the Largest Overseas Filipino Remittances" Award from 2008-2010 and 2013 to 2019. Ms. Gloria has been supporting various government projects for the Overseas Filipino Market. In 2014, Ms. Gloria & her team launched a grassroots marketing campaign across the country, alongside financial literacy programs for clients overseas. The project has then expanded into community marketing efforts in remote areas through the combined networks of BDO & BDO Network. Ms. Gloria led the two institutions into maximizing both of the banks' reach & accessibility – successfully reaching the underserved & unserved markets & fulfilling the bank's commitment to financial inclusion. Through Ms. Gloria, the Bank's synergy with SM has also evolved into making the latter an avenue for the Overseas Filipino market to enjoy exclusive offers made especially for them. Ms. Gloria received her Bachelor of Science degree in Business Administration from the University of the Philippines.

**Frederic Mark S. Gomez**, 62, Filipino, is Senior Vice President of BDO. He joined the Bank on 15 November 2017 and was appointed as Head of Information Technology Group and Member of the IT Steering Committee, effective 1 March 2018. Prior to joining the Bank, Mr. Gomez was Vice President and Chief Information/Technology Officer for Information Technology, Asia Pacific of S&P Global, Inc. (Singapore & Tokyo, Japan) from January 2011 to January 2017. He held various global head positions



at Standard & Poor's (New York, USA) since 1996 before becoming its Vice President and Global IT Head for Sales and Marketing Systems in February 2008 up to January 2011. He graduated from the University of Santo Tomas with a degree in Bachelor of Science in Business Administration

**Ernesto L. Ladrido IV**, 52, Filipino, is Senior Vice President (SVP) and Head of Central Operations Group (COG). He has been with BDO for more than fifteen (15) years and has more than thirty-two (32) years of work experience. He was Department Head of COG / Cash Services of the Bank from February 2023 until his appointment as COG Head on 11 July 2024. His previous posts with BDO were: FVP & Department Head of COG / Cash Services (February 2021 to January 2023); FVP & Head of Information Technology Group (ITG) / Infrastructure & Operations / Service Support (February 2016 to January 2021); VP & Head of ITG / Infrastructure & Operations / Service Support (February 2012 to January 2016); and SAVP & Head of ITG / Infrastructure & Operations / Service Support (October 2009 to January 2012). Prior to joining BDO, he is with NGL Consulting Services Limited as Business Development Manager (July 2008 to September 2009); Business and IT Consultant as Independent Consultant (October 2007 to June 2008); Accenture, Inc. as Senior Manager (September 2002 to September 2007); and Andersen Consulting as Manager (March 1999 to August 2002) and as Technical Staff (July 1992 to February 1999). He obtained his Bachelor of Science in Business Administration from the University of the Philippines, Diliman in 1992.

**John Emmanuel M. Lizares**, 61, Filipino, is Senior Vice President of BDO. He is currently the President of BDOFC. He was previously the Unit Head of Metro Manila East C under Commercial Banking of Institutional Banking Group. He has been with the Bank for twenty-three (23) years. Mr. Lizares earned his degree in Bachelor of Science in Business Economics from the University of the Philippines, Diliman in 1985.

**Manuel Patricio C. Malabanan**, 63, Filipino, is Senior Vice President of BDO. He was appointed as Trust Officer and Member of the Trust Committee effective 1 February 2024. Mr. Malabanan has been with BDO for more than ten (10) years and has more than forty (40) years of experience in trust banking. Prior to joining BDO Unibank, he was with Deutsche Bank, AG Manila Branch holding various positions, as follows: Director / Asset & Wealth Management Head (February 2007 to October 2014), and Vice President / Trust Department Head (January 1997 – February 2007). Mr. Malabanan also worked at Citytrust Banking Corporation as Vice President / Business Development & Portfolio Management Head of Trust Department (August 1982 – November 1996)

and Bank Management Trainee (August 1981 – July 1982); and China Banking Corporation as Credit Analyst (June 1981 – July 1981). He holds a Bachelor of Science Degree in Business Economics from the University of the Philippines (Diliman) and was a Dean's Medalist in 1981.

**Carlo B. Nazareno**, 52, Filipino, is Senior Vice President for Transaction Banking Group. He has more than twenty-seven (27) years of experience in the banking industry. He worked with HSBC Bank, Plc (London) from March 2013 until June 2020, occupying various positions, from Regional Head of Product Management, Europe, Payments and Cash Management; Global Standards Lead of Payment Services; and Global Lead of GLCM Strategic Business Initiatives of Global Liquidity Cash Management. Prior to joining HSBC, Mr. Nazareno worked with Bank of America Merrill Lynch N.A. (London) from 2011 to 2013 as Director of Global Treasury Services, and Director and Programme Lead of EMEA Global Banking Systems Transformation. He was also previously connected with JP Morgan Chase Bank, N.A. (London), Citibank, NA. (London), Citibank, N.A. (Philippines) and Andersen Consulting. Mr. Nazareno obtained his Bachelor of Science degree in Management Engineering from the Ateneo de Manila University, and Master's Degree in Business Management from the Asian Institute of Management.

**Estrellita V. Ong**, 69, Filipino, joined BDO in 2012 as Senior Vice President for the Internal Audit Division heading Branches Audit. In April 2013, the Board approved and confirmed her designation as the Unibank Group's Chief Internal Auditor (CIA). She was formerly connected with Security Bank Corporation retiring as its CIA. Prior to being a CIA, she had held position in Security Bank as Assistant Controller and Executive Assistant to the Chairman handling the Centro Escolar University Finance portfolio. She was also formerly a Director of the 6776 Ayala Condo Corp. and Corporate Secretary of the Eastman Enterprises Corp. Prior to joining the bank mainstream, she had held Controllershship position in Evergreen Shipping Corp.'s General Agent's office and Pioneer Intercontinental Insurance. She had varied experience also in manufacturing being General Manager and Treasurer of several Import/Export businesses subcontracting for branded US luggage and apparels. She is a Certified Public Accountant graduating from the University of the East – Recto with a Bachelor of Science degree in Business Administration.

**Evelyn C. Salagubang**, 61, Filipino, is Senior Vice President. She assumed the position of Group Head for Human Resources (HR) of the Bank in July 2011. She was formerly the Head of HR of American Express Savings Bank, with oversight HR role over the American Express International, Inc.,

and American Express Bank Philippines. Prior to joining BDO, she was the HR Manager for Kraft Foods Philippines, Inc. She holds a degree in Psychology from Assumption College and completed a Diploma Program in Human Resource Management from the same institution.

**Maria Theresa L. Tan**, 56, Filipino, is Senior Vice President of BDO and President of BDO Insure. She has had more than two (2) decades of experience in sales, marketing/product management, and general management in the consumer, services, insurance and reinsurance industries. She graduated from the Ateneo de Manila University with a degree in Business Management, Minor in Marketing. Prior to joining BDO, she was the General Manager of International SOS, Philippines, Inc. She joined the Bank in July 2009.

**Federico P. Tancongco**, 64, Filipino, is Senior Vice President. He joined BDO in October 2005 and was then seconded to BDO Private Bank, Inc. as Head of the Compliance and Legal Department. His secondment was recalled and since 1 July 2017 serves as Chief Compliance Officer of BDO. Prior to this, he served as trial attorney and solicitor with the Office of the Solicitor General for six (6) years before joining the Rizal Commercial Banking Corporation where he was Trust Legal Counsel for the Trust and Investments Division for twelve (12) years. He also serves as trustee in religious non-profit corporations, namely: Far East Broadcasting Corporation, WorldTeach Ministries Philippines, Inc., and Pamilya Muna Pilipinas, Inc. He holds a Bachelor's Degree in Philosophy and Letters from De La Salle University (DLSU) and a Law degree from the University of the Philippines College of Law.

**Renato A. Vergel de Dios**, 71, Filipino, is the President & CEO of BDO Life and a Director of BDO Life Board since October 2009. He also serves as Director and Treasurer of the Philippine Life Insurance Association, and a member of the Board of Trustees of the Insurance Institute for Asia and the Pacific. Mr. Vergel de Dios has been in the life insurance business for nearly fifty (50) years. Prior to joining BDO Life, he served as CEO for Manulife Philippines Inc. and was Executive Vice President, Sales and Operations, for the Philippine American Life Insurance Company, Inc. He holds a Bachelor's Degree in Mathematics from Ateneo de Manila University and an MS Management (Sloan) degree from Stanford Graduate School of Business. He completed the requirements for Associateship of the US Society of Actuaries and is a Fellow of the Life Office Management Association (USA).

**NOTE:** *BDO is not dependent on the services of any particular employee and does not have any special arrangements to ensure that any employee will remain with BDO and will not compete upon termination.*

## **Board and Senior Management Performance**

The Board, through the Corporate Governance Committee, undertakes the evaluation of its performance as a collective body, its Committees and senior management to determine whether they are functioning effectively, pinpoint areas for improvement and ensures that the President is providing effective leadership to the Group.

The assessment criteria used cover among others the areas of leadership, stewardship, review and approval of strategic and operational plans, annual budgets, focus on strategic and long-term issues, monitoring of financial performance, management succession planning, integrity of financial reporting, review of the Bank's ethical conduct, defining roles and monitoring activities of committees.

It also conducts the Director peer evaluation survey intended to encourage improved performance and effectiveness of directors by identifying areas that need improvement. Each director is requested to rate their colleagues on the Board using the prescribed rating scale and questions. The assessment criteria used include among others the director's understanding of the strategy and vision, organizational structure and culture, business and regulatory environments, responsibilities as Director, accountability for his/her boardroom actions, contribution to board discussions, independent thinking, strategic insights and direction, active participation in committee meetings, time and commitment to board and committee duties, and finally, his/her overall contribution to the functioning of the Board.

Survey questionnaires were sent to all members of the Board including Advisors. Upon submission of accomplished forms, the external facilitator, in coordination with the Corporate Governance Officer, tabulates the responses and prepares the final report to the Corporate Governance Committee. In turn, the Committee reviews and approves the report and submits to the Board for appropriate action. The Board then issues a resolution noting the results of the evaluation and recommendations stated in the final report.

## **2) Significant Employees**

BDO's senior executive officers are enumerated under Item 9.1. BDO has no employee who is not an executive officer expected to make a significant contribution to BDO's business.

## **3) Family Relationships**

Ms. Carol P. Warner, Senior Vice President, and Leila P. Pascual, Assistant Vice President, are siblings. Charles M. Rodriguez, Executive Vice President, is the father of John Carlo D. Rodriguez, Assistant Manager.

## **4) Involvement of directors/executive officers in legal proceedings**

To BDO's knowledge, none of the directors or executive officers is named or is involved during the last five (5) years in any legal proceedings which will have any material effect on BDO, its operations, reputation, or financial condition.

To BDO's knowledge, none of its directors and senior executives have been subject of the following legal proceedings during the last five (5) years:

1. bankruptcy petition by or against any business of which such director was a general partner or executive officer either at the time of bankruptcy or within two (2) years prior to that time;
2. a conviction by final judgment, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign;
3. to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities;
4. being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading, market or self-regulatory organization, to have violated the securities or commodities law or regulation, and the judgment has not been reversed, suspended or vacated.

## Item 10. Executive Compensation

### Disclosure and Transparency

The Bank recognizes the need to report material information in a complete, accurate and timely manner thru easily accessible medium of communications. Significant items that are disclosed include the following:

#### A. Executive Compensation Policy

It is the objective of BDO to attract, motivate and retain high-performing executives necessary to maintain its leadership position in the industry. To be competitive in the marketplace, BDO offers a remuneration package composed of fixed salary, benefits and long-term incentives. Below are the compensation details of the directors and key executive officers of BDO.

##### 1) President and four (4) most highly compensated executive officers:

in million pesos	Year	Annual Compensation	Other Annual Compensation
President and four (4) most highly compensated executive officers	2025 (estimate)	235.23	none
	2024	224.03	none
	2023	194.07	none
Year	Name		Position/Title
2024	Nestor V. Tan		President
	Rolando C. Tanchanco		SEVP
	Joseph Albert L. Gotuaco		SEVP
	Renato A. Vergel De Dios		EVP
	Lucy Co Dy		EVP
2023	Nestor V. Tan		President
	Jaime C. Yu		SEVP
	Rolando C. Tanchanco		SEVP
	Joseph Albert L. Gotuaco		SEVP
	Lucy Co Dy		EVP

The above compensation includes the usual bonus paid to bank officers. Except for salaries, allowances, retirement benefits provided under BDO's retirement plan, and company-wide benefit extended to all qualified employees under BDO's stock option plan, there is no separate stock option, stock warrant or other security compensation arrangement between BDO and its individual officers.

##### 2) Compensation of Directors and Officers as a Group

in million pesos	Year	Salary Bonuses	Other Annual Compensation
<b>Aggregate Officers (from senior vice presidents) &amp; Directors</b>	2025 (estimate)	1,143.60	none
	2024	1,089.14	none
	2023	1,010.78	none

## B. Directors' Fees

Each director shall receive a reasonable *per diem* for attendance in every Board meeting. The President is authorized to fix and/or increase the fees and other remuneration of any Director or any other officer of BDO as may be deemed necessary, subject to Board approval. The Board of Directors of BDO approves all compensation and remuneration schemes for all the executive directors and senior officers of BDO. As provided by law, the total compensation of directors shall not exceed ten percent (10%) of the net income before income tax of BDO during the preceding year.

Each director receives a per diem allowance of ₱12,000 net per meeting for attending board and committee meetings. There is no distinction on the fee for a committee chairman and member. The above table contains the details of the compensation of directors and officers of BDO. In view of possible security risks, BDO opted to disclose these on an aggregate basis as a group. Other than these fees, the non-executive directors do not receive any share options, profit sharing, bonus or other forms of emoluments.

BDO may grant to the directors any compensation other than *per diems* by the approval of the shareholders representing at least a majority of the outstanding capital stock.

Each member of the Board of Directors received the following as Directors for the year 2024:

<u>Name of Director</u>	<u>Amount (in Millions)</u>
George T. Barcelon	₱ 6.56
Estela M. Bernabe	6.68
Vipul Bhagat	6.58
Jones M. Castro Jr.	6.83

Franklin M. Drilon	6.33
Alfredo E. Pascual	2.08
Vicente S. Perez, Jr.	6.63
Dioscoro I. Ramos	6.77
Teresita T. Sy	12.25
Josefina N. Tan	6.31
Nestor V. Tan	3.29
Walter C. Wassmer	3.65
Total	₱ 73.96

Abovementioned amounts include total fees and per diems received by the Directors for their attendance in meetings of the Board.

The Compensation Committee determines and proposes for Management and Board approval the salaries and compensation schemes for all executive directors and senior officers of BDO. The Compensation Committee meets at least twice a year to discuss matters pertaining to the determination of salaries and compensation schemes and proposals for any changes in the remuneration of executive officers of BDO.

The members of BDO's Compensation Committee are as follows:

1. George T. Barcelon - Chairman (Independent Director)
2. Dioscoro I. Ramos - Member (Lead Independent Director)
3. Teresita T. Sy - Member (Non-Executive Director)

Below is the attendance of the members for the Committee meetings held as of December 2024:

	<u>Meetings Attended</u>	<u>Total No. of Meetings</u>	<u>Percentage</u>
George T. Barcelon	2	2	100%
Dioscoro I. Ramos	2	2	100%
Teresita T. Sy	2	2	100%

### 3) **Employment Contracts and Termination of Employment and Change-in-Control Arrangements**



There are no special contracts of employment between BDO and the named directors and executive officers, as well as special compensatory plans or arrangements, including payment to be received from BDO with respect to any named director or executive.

## **Item 11. Security Ownership of Certain Beneficial Owners and Management**

### **1) Security Ownership of Certain Record/Beneficial Owners**

As of 31 December 2024, the following are known to BDO to be directly or indirectly the record and/or beneficial owners of more than 5% of BDO's voting securities:

<b>Title of Class</b>	<b>Name, address of record owner and relationship with BDO</b>	<b>Name of Beneficial Owner and Relationship with Record Owner</b>	<b>Citizen ship</b>	<b>No. of Shares Held</b>	<b>Percent</b>
Common	SM Investments Corp. (SMIC) 10th Floor One E-Com Center, Harbour Drive, Mall of Asia Complex, CBP-I-A, Pasay City/ Parent Company	Sy Family (Substantial Stockholders)	Filipino	2,144,616,778	40.68%
Common	PCD Nominee Corp. 29 <sup>th</sup> Floor, BDO Equitable Tower, 8751 Paseo de Roxas, Makati City/Various stockholders	Various stockholders	Foreign	1,503,461,766	28.52%
Common	PCD Nominee Corp. 29 <sup>th</sup> Floor, BDO Equitable Tower, 8751 Paseo de Roxas, Makati City/ Various stockholders	Various stockholders	Filipino	746,954,813*	14.17%
Common	Multi-Realty Development Corporation (MRDC) 10 <sup>th</sup> Floor L.V. Locsin Building, 6752 Ayala Ave., Makati City/ Stockholder	SM Investments Corp. (Subsidiary)	Filipino	349,815,643	6.64%
Common	Sybase Equity Investments Corporation (SEIC)	Various corporate stockholders	Filipino	282,712,350**	5.36%

<b>Title of Class</b>	<b>Name, address of record owner and relationship with BDO</b>	<b>Name of Beneficial Owner and Relationship with Record Owner</b>	<b>Citizen ship</b>	<b>No. of Shares Held</b>	<b>Percent</b>
	10 <sup>th</sup> Floor L.V. Locsin Building, 6752 Ayala Ave., Makati City/ Stockholder				
<b>TOTAL (COMMON)</b>				5,027,561,350	95.37%

\* Exclusive of PCD-lodged shares of SEIC.

\*\* Inclusive of PCD-lodged shares of SEIC.

<b>Title of Class</b>	<b>Name, address of record owner and relationship with BDO</b>	<b>Name of Beneficial Owner and Relationship with Record Owner</b>	<b>Citizen ship</b>	<b>No. of Shares Held</b>	<b>Percent</b>
Preferred	Sybase Equity Investments Corporation 10 <sup>th</sup> Floor L.V. Locsin Building, 6752 Ayala Ave., Makati City/ Stockholder	Various corporate stockholders	Filipino	469,680,000	76.00%
Preferred	SM Investments Corp. 10th Floor One E-Com Center, Harbour Drive, Mall of Asia Complex, CBP-I-A, Pasay City/ Parent Company	Sy Family (Substantial Stockholders)	Filipino	148,320,000	24.00%
<b>TOTAL (PREFERRED)</b>				618,000,000	100.00%

The persons authorized to vote the shares of SM Investments Corporation, Multi-Realty Development Corporation and SEIC are Ms. Teresita T. Sy and/or Mr. Henry T. Sy, Jr. and/or Mr. Harley T. Sy.

<b>Member</b>	<b>Name and Address</b>	<b>Citizenship</b>	<b>No. of Shares</b>	<b>Percent of Shareholdings</b>
DB Clients' Account	Deutsche Bank Manila 19 <sup>th</sup> Floor Four NEO 31 <sup>st</sup> corner 4 <sup>th</sup> Avenue E Square Zone Bonifacio Global City, Taguig City	Non-Filipino	384,951,112	6.54%

Member	Name and Address	Citizenship	No. of Shares	Percent of Shareholdings
HSBC Clients' Account	The Hong Kong and Shanghai Banking Corporation HSBC Securities Services 12 <sup>th</sup> Floor, The Enterprise Center, Tower 1, 6766 Ayala Avenue corner Paseo de Roxas, Makati City 1200	Non-Filipino	354,239,269	6.01%
	<b>TOTAL</b>		<b>739,190,381</b>	<b>12.55%</b>

The PCD, being a nominee corporation, only holds legal title, not beneficial ownership of the lodged shares. The beneficial owners, such as the clients of PCD, have the power to decide how their shares are to be voted.

(NOTE: There are no voting trust shares or shares issued pursuant to a Voting Trust Agreement registered with BDO nor has there been any change in control of BDO. BDO is also not aware of any contractual arrangement or otherwise between its shareholders and/or third parties, which may result in change in control of BDO).

## 2) Security Ownership of Management

As of 31 December 2024, the total number of shares owned by the directors and Management of the registrant as a group unnamed is 44,399,840 common shares, which is equivalent to 0.8421% of the total outstanding common capital stock of the registrant. The Bank's directors and officers own the following common shares of the Bank:

Title of Class	Name of Beneficial Owner	Nature of Beneficial Ownership (Direct (D)/ Indirect (I))	Position	Citizenship	No. of Shares (beginning balance as of 1 January 2024/ effectivity date of election/ appointment in position)	No. of Shares as of 31 December 2024	Percent of Class
Common	Teresita T. Sy	619,614 (D) 20,619 (I)	Chairperson	Filipino	640,233	640,233	0.0122%
Common	George T. Barcelon	D	Independent Director	Filipino	341,201	341,201	0.0065%
Common	Estela P. Bernabe	D	Independent Director	Filipino	10,001	15,001	0.0003%

Title of Class	Name of Beneficial Owner	Nature of Beneficial Ownership (Direct (D)/ Indirect (I))	Position	Citizenship	No. of Shares (beginning balance as of 1 January 2024/ effectivity date of election/ appointment in position)	No. of Shares as of 31 December 2024	Percent of Class
Common	Vipul Bhagat	D	Independent Director	American	1	1	0.0000%
Common	Jones M. Castro, Jr.	D	Non-Executive Director	Filipino & American	38,151	52,751	0.0010%
Common	Franklin M. Drilon	D	Independent Director	Filipino	1	1	0.0000%
Common	Alfredo E. Pascual	D	Independent Director	Filipino	1	3,501	0.0001%
Common	Vicente S. Pérez, Jr.	D	Independent Director	Filipino	36,000	50,000	0.0009%
Common	Dioscoro I. Ramos	D	Lead Independent Director	Filipino	277,880	294,690	0.0056%
Common	Josefina N. Tan	D	Non-Executive Director	Filipino	1,063,605	1,063,605	0.0202%
Common	Nestor V. Tan	26,982,108 (D) 246,700 (I)	President, CEO & Executive Director	Filipino	23,822,792	27,228,808	0.5165%
TCommon	Joseph Albert L. Gotuaco	D	SEVP	Filipino	564,000	650,000	0.0123%
Common	Rolando C. Tanchanco	D	SEVP	Filipino	600,879	822,049	0.0156%
Common	Gerard Lee B. Co	D	EVP	Filipino	516,962	589,822	0.0112%
Common	Lucy C. Dy	1,167,896 (D) 12,000 (I)	EVP & Comptroller	Filipino	1,166,274	1,179,896	0.0224%
Common	Eduardo V. Francisco	D	EVP	Filipino	1,188,375	1,242,375	0.0236%
Common	Lazaro Jerome C. Guevarra	D	EVP	Filipino	119,409	132,269	0.0025%
Common	Jesus Antonio S. Itchon	D	EVP	Filipino	7,200	7,200	0.0001%
Common	Jeanette S. Javellana	D	EVP	Filipino	410,857	423,717	0.0080%
Common	Maria Corazon A. Mallillin	D	EVP	Filipino	197,462	177,022	0.0034%
Common	Dalmacio D. Martin	D	EVP & Treasurer	Filipino	229,098	378,939	0.0072%

Title of Class	Name of Beneficial Owner	Nature of Beneficial Ownership (Direct (D)/ Indirect (I))	Position	Citizenship	No. of Shares (beginning balance as of 1 January 2024/ effectivity date of election/ appointment in position)	No. of Shares as of 31 December 2024	Percent of Class
Common	Luis S. Reyes, Jr.	D	EVP	Filipino	1,028,804	1,148,645	0.0218%
Common	Charles M. Rodriguez	D	EVP	Filipino	0	0	0.0000%
Common	Cecilia Luz L. Tan	D	EVP	Filipino	39,808	52,668	0.0010%
Common	Evelyn L. Villanueva	D	EVP & Chief Risk Officer	Filipino	1,255,900	1,268,760	0.0241%
Common	Albert S. Yeo	D	EVP	Filipino	1,200	1,200	0.0000%
Common	Jeffrey M. Alejandro	N/A	SVP & Chief Audit Executive	Filipino	0	0	0.0000%
Common	Jose Virgilio O. Alvarez	D	SVP	Filipino	64,461	9,996	0.0002%
Common	Noel L. Andrada	D	SVP	Filipino	268,104	268,104	0.0051%
Common	Maria Carina S. Antonio	D	SVP	Filipino	198,648	211,508	0.0040%
Common	Ferdinand C. Bacungan	D	SVP	Filipino	63,870	76,730	0.0015%
Common	Melanie S. Belen	D	SVP	Filipino	327,508	340,368	0.0065%
Common	Marita E. Bueno	N/A	SVP	Filipino	0	0	0.0000%
Common	Monina Elena M. Camigla	N/A	SVP	Filipino	0	0	0.0000%
Common	Susie S. Cham	D	SVP	Filipino	65,032	65,032	0.0012%
Common	Edmund S. Chan	D	SVP	Filipino	62,011	70,546	0.0013%
Common	Ruby A. Chua	D	SVP	Filipino	75,874	84,409	0.0016%
Common	Romeo Ramon Martin R. Co, Jr.	D	SVP	Filipino	16,752	29,612	0.0006%
Common	Ramon Vicente V. De Vera II	D	SVP	Filipino	0	0	0.0000%
Common	Gwyneth M. Entao	D	SVP	Filipino	87,396	70,256	0.0013%
Common	Belinda C. Fernandez	D	SVP	Filipino	99,405	29,805	0.0006%

Title of Class	Name of Beneficial Owner	Nature of Beneficial Ownership (Direct (D)/ Indirect (I))	Position	Citizenship	No. of Shares (beginning balance as of 1 January 2024/ effectivity date of election/ appointment in position)	No. of Shares as of 31 December 2024	Percent of Class
Common	Gina Marie C. Galita	D	SVP	Filipino	1,080	1,080	0.0000%
Common	Caroline H. Garcia	N/A	SVP	Filipino	0	0	0.0000%
Common	Cheryll B. Gaviño	D	SVP	Filipino	99,272	107,807	0.0020%
Common	Geneva T. Gloria	D	SVP	Filipino	162,346	162,346	0.0031%
Common	Alvin C. Go	D	SVP & Assistant Corporate Secretary	Filipino	346,544	364,404	0.0069%
Common	Jonathan Cua Bian T. Go II	D	SVP	Filipino	26,316	34,851	0.0007%
Common	Frederic Mark S. Gomez	D	SVP	Filipino	18,000	18,000	0.0003%
Common	Rommel S. Gomez	D	SVP	Filipino	13,259	4,955	0.0001%
Common	Maria Lourdes Donata C. Gonzales	N/A	SVP	Filipino	0	0	0.0000%
Common	Richard Emil R. Grau	D	SVP	Filipino	23,184	36,044	0.0007%
Common	Enrico R. Hernandez	D	SVP	Filipino	374,981	387,841	0.0074%
Common	Charles Bryan S. Ho	D	SVP	Filipino	24,684	30,628	0.0006%
Common	Ernesto L. Ladrado IV	D	SVP	Filipino	50,490	19,025	0.0004%
Common	Geraldine C. Liggayu	D	SVP	Filipino	146,793	118,028	0.0022%
Common	Gabriel U. Lim	D	SVP	Filipino	280,186	148,046	0.0028%
Common	John Emmanuel M. Lizares	D	SVP	Filipino	93,955	102,490	0.0019%
Common	Juan Sabino P. Lizares	D	SVP	Filipino	306,186	319,046	0.0061%
Common	Joseph Rhoderick B. Lledo	D	SVP	Filipino	198,952	211,812	0.0040%

Title of Class	Name of Beneficial Owner	Nature of Beneficial Ownership (Direct (D)/ Indirect (I))	Position	Citizenship	No. of Shares (beginning balance as of 1 January 2024/ effectivity date of election/ appointment in position)	No. of Shares as of 31 December 2024	Percent of Class
Common	Michael Christopher B. Lualhati	N/A	SVP	Filipino	0	0	0.0000%
Common	Jose Paolo Enrique A. Magpale	D	SVP	Filipino	5,730	18,590	0.0004%
Common	Roy Allan V. Magturo	D	SVP	Filipino	183,470	146,330	0.0028%
Common	Manuel Patricio C. Malabanan	D	SVP & Trust Officer	Filipino	95,584	83,444	0.0016%
Common	Angelita C. Manulat	D	SVP	Filipino	221,677	84,537	0.0016%
Common	Elena D. Mariano	D	SVP	Filipino	45,216	53,751	0.0010%
Common	Tomas Victor A. Mendoza	D	SVP	Filipino	91,536	78,611	0.0015%
Common	Aurea Imelda S. Montejo	D	SVP	Filipino	288,970	200,860	0.0038%
Common	Francis Jay F. Nacino	D	SVP	Filipino	7,710	8,535	0.0002%
Common	Jaime M. Nasol	D	SVP	Filipino	81,744	84,604	0.0016%
Common	Carlo B. Nazareno	N/A	SVP	Filipino	0	0	0.0000%
Common	Cristina G. Ngo	D	SVP	Filipino	240,205	253,065	0.0048%
Common	Frederico Rafael D. Ocampo	D	SVP	Filipino	37,584	50,444	0.0010%
Common	Estrellita V. Ong	D	SVP & Chief Intrnal Auditor	Filipino	0	0	0.0000%
Common	Sophia O. Ong	D	SVP	Filipino	78,360	78,360	0.0015%
Common	Jose Alfredo G. Pascual	D	SVP	Filipino	156,030	133,474	0.0025%
Common	Cyrus M. Polloso	D	SVP	Filipino	50,210	81,145	0.0015%
Common	Alberto O. Quiogue	D	SVP	Filipino	8,490	17,025	0.0003%
Common	Rogel A. Raya	D	SVP	Filipino	240,424	246,184	0.0047%

Title of Class	Name of Beneficial Owner	Nature of Beneficial Ownership (Direct (D)/ Indirect (I))	Position	Citizenship	No. of Shares (beginning balance as of 1 January 2024/ effectivity date of election/ appointment in position)	No. of Shares as of 31 December 2024	Percent of Class
Common	Maria Nannette R. Regala	D	SVP	Filipino	457,580	427,580	0.0081%
Common	Gerardo Clemente C. Rivera	N/A	SVP	Filipino	0	0	0.0000%
Common	Susan Audrey P. Rivera	D	SVP	Filipino	18,410	8,410	0.0002%
Common	Steven A. Rosen	N/A	SVP	American	0	0	0.0000%
Common	Evelyn C. Salagubang	D	SVP	Filipino	223,678	236,538	0.0045%
Common	Roberto Ramon L. Santos	N/A	SVP	Filipino	0	0	0.0000%
Common	Paul John Siy	N/A	SVP	Filipino	0	0	0.0000%
Common	Howard Lincoln D. Son	N/A	SVP	Chinese	0	0	0.0000%
Common	Noel B. Sugay	D	SVP	Filipino	153,098	165,958	0.0031%
Common	Lorelei Lorraine L. Sy	N/A	SVP	Filipino	65,000	0	0.0000%
Common	Sui Gui W. Sy	D	SVP	Filipino	62,701	59,561	0.0011%
Common	Edwin R. Tajanlangit	D	SVP & Deputy Chief Risk Officer	Filipino	68	5,928	0.0001%
Common	Jaime A. Talingdan	D	SVP	Filipino	24,268	24,268	0.0005%
Common	Christopher Raymund P. Tan	D	SVP	Filipino	0	8,535	0.0002%
Common	Maria Theresa L. Tan	D	SVP	Filipino	110,755	123,615	0.0023%
Common	Federico P. Tancongo	D	SVP & Chief Compliance Officer	Filipino	0	37,584	0.0007%
Common	Reynaldo A. Tanjangco, Jr.	D	SVP	Filipino	151,346	164,206	0.0031%
Common	Alice O. Teh	D	SVP	Filipino	8,535	8,535	0.0002%
Common	Dante R. Tinga, Jr.	D	SVP	Filipino	11,010	11,010	0.0002%



Title of Class	Name of Beneficial Owner	Nature of Beneficial Ownership (Direct (D)/ Indirect (I))	Position	Citizenship	No. of Shares (beginning balance as of 1 January 2024/ effectivity date of election/ appointment in position)	No. of Shares as of 31 December 2024	Percent of Class
Common	Maria Dolores C. Uyliapco	D	SVP	Filipino	218,794	224,329	0.0043%
Common	Sharon Mae S. Vicente	D	SVP	Filipino	33,592	42,127	0.0008%
Common	Carol P. Warner	N/A	SVP	Filipino	0	0	0.0000%
Common	Edmundo L. Tan	D	Corporate Secretary	Filipino	121,574	121,574	0.0023%
Common	Sabino E. Acut, Jr.	D	Asst. Corporate Secretary	Filipino	24,000	24,000	0.0005%
	Total				<b>40,568,732</b>	<b>44,399,840</b>	<b>0.8421%</b>

Directors and officers are required to report to BDO any acquisition or disposition of BDO's shares within three (3) business days from the date of the transaction. As prescribed under the PSE Disclosure Rules, BDO shall disclose to the PSE any acquisition or disposition of BDO's shares by its directors and officers within five (5) trading days from the transaction. Moreover, beneficial ownership of BDO shares by the directors and officers is also required to be reported within ten (10) calendar days from the date of initial acquisition or within ten (10) calendar days after the close of each calendar month, if there has been any change in such ownership during the month, to the Securities and Exchange Commission (SEC).

(Note: There are no voting trust shares or shares issued pursuant to a Voting Trust Agreement registered with the Bank nor has there been any change in control of the Bank. The Bank is also not aware of any contractual arrangement or otherwise between its shareholders and/or third parties, which may result in change in control of the Bank.)

## Item 12. Certain Relationships and Related Transactions

In the ordinary course of business, BDO has loan and other transactions and arrangements involving BDO's products and services, with its

subsidiaries and affiliates and with certain DOSRI and other related parties. These loans and other transactions and arrangements involving BDO's products and services, are made on substantially the same terms as those given to other individuals and businesses of comparable risks.

The Bank has established policies and procedures on Related Party Transactions (RPT) in accordance with the BSP and SEC regulations. These include definition of related parties, coverage of RPT policy, guidelines in ensuring arm's-length terms, identification and prevention or management of potential or actual conflicts of interest which arise from RPTs, adoption of materiality thresholds, internal limits for individual and aggregate exposures, whistleblowing mechanisms, and restitution of losses and other remedies for abusive RPTs. The RPT Committee reviews, approves and endorses to the Board for final approval all material RPTs.

Material RPT, whose value exceeds 10% of the BDO Group's total assets resources based on the latest audited consolidated financial statements, either singly or aggregated within a 12-month period, with the same related party, shall require review of an external independent party appointed by the Board. The approval of two-thirds vote of the Board, with at least a majority of the independent directors voting affirmatively shall be obtained prior to the execution of the material RPT. In case that majority of the independent directors' vote is not secured, the material related party transaction may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock.

The RPT policy applies to BDO, its subsidiaries and affiliates, as appropriate, to ensure that every related party transaction is conducted in a manner that will protect the Bank from any conflict of interest which may arise between the Bank and its Related Parties. The policy also covers the proper review, approval, ratification and disclosure of transactions between the Bank and any of its related party/ies in compliance with legal and regulatory requirements. The policy likewise requires any member of the RPT Committee who has a potential interest in any related party transaction to abstain from the discussion and endorsement of the related party transaction. Similarly, any member of the Board who has an interest in the transaction must abstain from the deliberation and approval of any related party transaction.

The RPT Committee is chaired by Mr. Dioscoro I. Ramos (Lead Independent Director). Its members are Messrs. Vipul Bhagat (Independent Director) and Jones M. Castro, Jr. (Non-Executive Director).

Below is the attendance of the members for the Committee meetings held as of December 2024:

	<u>No. of Meetings Attended</u>	<u>Total No. of Meetings</u>	<u>Percentage</u>
Dioscoro I. Ramos	12	12	100.00%
Vipul Bhagat	11	12	91.67%
Jones M. Castro, Jr.	12	12	100.00%

For loans to a DOSRI, at least 70% of the loan, other credit accommodations and guarantees must be secured and the total amount should not exceed the combined value of their unencumbered deposit and book value of their paid-in capital contribution in the Parent Bank. Total loans, credit accommodations, and guarantees extended to DOSRIs must not exceed 15% of the total loan portfolio or 100% of the bank's net worth, whichever is lower. The unsecured portion thereof must not exceed 30% of the aggregate ceiling or the outstanding amount, whichever is lower.

Each subsidiary/affiliate's total loans, credit accommodations, and guarantees must not exceed 10% of the bank's net worth, and the unsecured portion thereof must not exceed 5% of the bank's net worth. Additionally, all subsidiaries/affiliates' total loans, credit accommodations, and guarantees must not exceed 20% of the bank's net worth.

For the period ended 31 December 2024, there were no material self-dealings or related party transactions by any director which require disclosure.

Please refer to Notes 2.14 and 27 of the Notes to Financial Statements. Said Financial Statements are attached to this Information Statement as **Annex "A"**.

## PART IV – CORPORATE GOVERNANCE

### Item 13. Corporate Governance

Corporate governance in BDO encompasses effective oversight, strict regulatory compliance and sustainable value creation. These core values are designed to safeguard and promote the best interest of all stakeholders, ensuring a balanced, ethical, and forward-looking approach to business operations and governance.

BDO's steadfast commitment to the highest standards of corporate governance is applied across the institution through consistent implementation of the principles of accountability, fairness, integrity, and transparency. This approach has built BDO's market reputation on the solid foundation of an upstanding corporate culture and responsible business conduct, underpinned by a well-structured and effective system of governance.

BDO complies with the SEC Code of Corporate Governance for Publicly Listed Companies and with the Enhanced Corporate Governance Guidelines for BSP-Supervised Financial Institutions. It applies relevant international best practices of corporate governance issued by globally recognized standards-setting bodies such as the Organisation for Economic Co-operation and Development (OECD) and the ASEAN Corporate Governance Scorecard (ACGS), which serve as essential points of reference. Please refer to BDO's ACGS Self-Assessment Report ([ACGS-BDO-Self-Assessment-May2024.pdf](#)) published in our corporate website.

This report describes the highlights of our corporate governance practices throughout the financial year ending 31 December 2024.

1. *Composition of the Board* – The Board is composed of eleven (11) members and aided by four (4) advisors. The present members of the Board have extensive experiences in banking, credit management, investment management, accounting and finance, insurance, legal management, business management, and strategy formulation, bank regulations including anti-money laundering, information technology, sustainability, and risk management. It is led by Non-Executive Chairperson with seven (7) Independent Directors, three (3) Non-Executive Directors including the Chairperson, and one (1) Executive Director who is the President and CEO.

The present composition of the Board exceeds the minimum regulatory standards which require that independent and non-executive directors account for the majority. Independent and Non-Executive Directors of the Bank comprise 91% (10 of 11) of the Board. With seven (7) of 11 Board seats occupied by independent directors, the Bank goes beyond the 1/3 minimum requirement of the BSP and SEC.

Board advisors are considered integral to the Board, with their opinions and recommendations highly valued by the Board members. The four (4) advisors are experts in their own fields and provide valuable insights and independent perspectives to the Board. The presence of a female Board advisor complements the three (3) female non-executive directors in the Board, one (1) of whom is an independent director.

On 31 August 2024, former Department of Trade and Industry Secretary Alfredo E. Pascual was appointed Independent Director enhancing the Board's diversity and insight. He filled the vacancy due to the resignation of former director Walter C. Wassmer.

2. *Composition of the Board-level Committees* – Independent directors chair eight (8) of nine (9) board-level committees, namely Board Audit, Corporate Governance, Risk Management, Related Party Transactions, IT Steering, Nominations, Compensation, and Trust. This ensures that key issues and strategies are objectively reviewed, constructively challenged, thoroughly discussed and rigorously examined.
3. *Audited financial statements for calendar year 2023* – The Bank's audited financial statements for calendar year 2023 were disclosed to the public on February 26, 2024, 57 days from year end, following the best practice recommendation of the ASEAN Corporate Governance Scorecard of within 60 days from year-end. This practice has been consistently done for the past nine (9) years.
4. *Executive Sessions of Independent/Non-Executive Directors* – Independent and Non-Executive Directors (INED) regularly convene meetings with the heads of the control functions (i.e. Chief Risk Officer, Chief Compliance Officer, and Chief Audit Executive) as well as the external auditor. These meetings are held without the presence of management or any bank executive, allowing for candid discussions on various matters outside the formal Board Audit Committee and Risk Management Committee meetings. Additionally, the INED engage with the heads of business and operating units to gain deeper insights and

foster more comprehensive discussions with the Banks management. These meetings are chaired by the Lead Independent Director.

In 2024, the INED conducted three (3) sessions, and the results of these sessions were discussed with the Bank's Executive Directors in two (2) separate sessions. Recognizing the vital role of branch banking and consumer banking businesses to the Bank's success, the INED held a focused session with the Group Heads of these units of the Bank to discuss, among others, the strategy of the Bank for addressing digitalization challenges and taking advantage of growth opportunities. The INED also asked for updates on: new accounting regulations; developments on audit management systems and enterprise AML system; manpower resources, succession / transition; Internal Audit Group (IAG)'s priorities/focus areas, challenges, and initiatives; overview of the Bank's Risk Management Group (RMG) framework, function, plans and initiatives; and, Financial Action Task Force (FATF) greylist / Hong Kong and Macau Anti-Money Laundering (AML) practices.

5. *Annual Board performance self-assessment* – The Corporate Governance Committee oversees the conduct of a yearly Board assessment that focuses on the performance of the Board, directors, Committees and senior management. The annual assessment is facilitated by an external firm, which is more than the regulatory requirement of every three (3) years. To the Committee, engaging an independent party every year, rather than every three years as recommended by the SEC, provides more governance inputs to the Board and allows a more effective comparability and continuity. The performance evaluation process begins with sending out customized Board Evaluation Questionnaires to each director and advisor who are required to complete them and provide additional context, as applicable. The results are independently tabulated and assessed by the external facilitator, supplemented by interviews with the directors, advisors and selected senior management officers.

The Bank re-engaged Isla Lipana & Co./PwC Philippines (PwC) as external facilitator for the Bank's 2023 Board Effectiveness Evaluation (BEE). PwC facilitated and conducted a peer and self-evaluation process on the Board, Board-level Committees and individual directors, with additional insights from selected senior management officers.

Based on the assessment report by PwC, the Board has proactive involvement in crucial governance areas. The Board members bring

varied skills and perspectives, enabling comprehensive analysis and robust strategic guidance thereby fulfilling the Bank's commitment to effective governance and sustainable business practices. The results further indicate strong oversight and engagement by the Board with senior management. The Chairperson and CEO consistently demonstrate exceptional leadership and competence effectively implementing board decisions and fostering a culture of excellence and innovation. The Board-level Committees, on the other hand, were assessed to have generally strong performance of their mandates.

The Board-level Committees consistently demonstrate a high-level of engagement and oversight with senior management. This active involvement ensures that strategic objectives are met, and that the organization remains on course. Evaluation results also highlight the strong leadership exhibited by the Board-level Committee chairpersons, who effectively guide their respective committees, foster collaboration, and drive impactful decision-making. Their leadership is instrumental in maintaining the Board's overall effectiveness and ensuring robust governance practices.

This report sets out the main corporate governance practices of the Bank in relation to the following OECD guiding principles:

## **Rights and Equitable Treatment of Stakeholders**

### **Shareholders**

The Bank deeply values and respects the inherent rights of its diverse shareholders, recognizing their crucial roles as defined by law. In line with this commitment, the Bank has established comprehensive governance practices, policies and programs aimed at safeguarding shareholders' rights and fostering their active engagement, in accordance with OECD principles. These rights encompass the ability to buy, sell, or transfer securities, receive dividends, vote on appointment of the external auditors, participate in decision-making, propose agenda items for shareholders' meeting and attend these meetings.

#### Annual Stockholders' Meeting

As a matter of policy, all stockholders on record are encouraged to attend the annual stockholders' meeting, personally, by proxy, or by remote communication, to ensure their participation and active involvement in the affairs of the Bank. Shareholders are provided with equal opportunities to raise questions, make suggestions and offer recommendations regarding the Bank's operations. They can vote remotely, in absentia, or assign

proxies to vote on their behalf if they cannot attend the stockholders' meeting. To facilitate shareholders' participation, the venue, date, time and agenda of the annual meeting, along with detailed explanations of each agenda item requiring approval and method of vote tabulation, are announced well in advance. In 2024, the Notice of Annual Stockholders' Meeting, which included comprehensive details and rationale for each agenda item, was released through the Definitive Information Statement on March 22, 2024, or 28 days prior to the meeting.

The Annual Stockholders' Meeting was held on 19 April 2024, and was attended by the Board Chairperson, President and Chief Executive Officer, and all Directors. During the meeting, the President presented the Bank's financial performance for the previous calendar year to the stockholders. Shareholders were given the opportunity to cast their votes on each nominee director and agenda item presented for approval. They were also encouraged to ask questions, express opinions and make suggestions on various issues.

For detailed Questions and Answers, as well as voting results showing Votes in Favor, Votes Against, and Abstentions cast by the shareholders on each agenda item, please refer to the minutes of the 2024 Annual Stockholders' Meeting available at [Annual Stockholders' Meeting | BDO Unibank, Inc.](#)

#### Dividends

The Bank recognizes the importance of providing a stable and sustainable dividend stream consistent with its commitment to shareholders. Since December 2013, the Bank has been paying a regular cash dividend on common shares of Php0.30 per share per quarter, was increased to Php0.75 per share per quarter in February 2023 and was further increased to Php1.00 per share per quarter, or an annual equivalent of Php4.00 per share, beginning on the second quarter of 2024. The Bank's dividend policy is reviewed by the Board and Management periodically and amends it as appropriate. The BDO Board of Directors, at its special meeting held on 19 April 2024, approved the declaration as special property dividends, the treasury shares arising from the eventual merger of BDO and SMKL, with BDO as the surviving entity. The merger, which was approved by the regulators, resulted in the creation of treasury shares equivalent to approximately 1% of outstanding shares.

The Bank's declaration and payment of dividends is in line with the BSP, PSE, and SEC rules thereon and takes into consideration Management recommendations. Upon Board approval, necessary disclosures are made



in compliance with such regulatory requirements. Dividends are paid within 30 days from date of declaration. The full dividend policy statement is published on the corporate website.

#### Fair and Equal Treatment of Shareholders

The Bank is committed to treating all shareholders fairly and equally, regardless of whether they are controlling or minority, local or foreign. To uphold this principle, the Bank's Amended By-Laws stipulates that all shares within each class must carry identical rights, and any modification to voting rights requires shareholder approval. The Bank also recognizes and accepts the votes cast by nominees and custodians on behalf of the beneficial owners as valid. Additionally, shareholders have the right to exercise their right of appraisal in accordance with Sec. 80 of the Revised Corporation Code.

#### **Investors**

BDO employs a comprehensive approach to actively engage with its various stakeholders and promote transparency and awareness about financial or operating developments in the Bank. The Investor Relations Unit (IRU) communicates the Bank's strategic direction and financial and operating results with institutional investors, analysts, credit rating agencies, and other external stakeholders. The Bank joins conferences and roadshows in key global financial markets, as well as conducts one-on-one meetings, conference calls and briefings to communicate to the investment community its strategic direction, financial results and material events. The Bank also participates in corporate access events organized by local brokers.

Official disclosures, quarterly and annual financial reports, shareholder lists, and other regulatory and company reports are posted either on the PSE Edge or the BDO website.

The IRU accomplished the following in 2024:

##### *1. Investor Engagement*

The IRU engaged with more than 500 investors, through participation in both physical and virtual conferences, investor calls, as well as one-on-one meetings and virtual calls.

The IRU apprised investors of the following developments in the Bank:

- The Bank has increased profitability due to growth in its core businesses, along with a robust capital position and stable asset quality.

- The Bank continued its expansion initiatives in underserved markets and consistently pursued investments in technology advancements.

2. *Analyst briefings*

The IRU held physical/virtual briefings on the following dates during which the Bank's Senior Management presented the Bank's financial results, operations updates, and recent developments:

- 26 February 2024 – covering full year-2023 results
- 22 April 2024 – covering 1Q 2024 results
- 29 July 2024 – covering 1H 2024 results
- 28 October 2024 – covering 9M 2024 results

Video coverage of the analysts' briefings is posted under the Investor Relations section of the Bank's website.

3. *Coordination on Sustainability, and Environmental, Social and Governance (ESG)*

The IRU coordinated with the Sustainability Office (SO) and the Sustainable Finance Unit (SFU) in addressing queries from regulators, investors and analysts, ESG ratings agencies, regarding the Bank's sustainability/ESG initiatives.

4. *Feedback from investors and analysts to Senior Management and the Board*

The IRU regularly conveyed feedback from investors and analysts and prepared shareholder and industry analysis reports to Senior Management and the Board to apprise them on market sentiment, and opinions about the Bank, as well as to provide updates on shareholder developments and performance versus industry.

5. *Coordination with other units for the disclosure of public information about the Bank*

The IRU recognizes the need for accurate and updated information on the Bank's financial condition and all matters affecting the Bank. It coordinates with the Office of the Corporate Secretary and Marketing Communications Group for both internal and external or public communications, through various media platforms, including the Bank's website.

The IRU along with Office of the Corporate Secretary liaised with the Bank's stock transfer agent on matters relating to stockholders' claims

for cash dividends, updating of contact information and requests for documents and/or information regarding their stockholdings.

Shareholders can request relevant information from the Office of the Corporate Secretary or IRU through the contact details provided on the Bank's official website.

## **Customers**

The Bank's clients are its most valuable asset, and the Bank is truly grateful for their patronage. The Bank is dedicated to meeting its clients needs by delivering exceptional quality customer service and offering relevant products and services.

The Bank's commitment to treating clients fairly is reflected in the following standards:

- *Fair and Transparent Communications:* The Bank ensures that all communications are clear, fair and not misleading.
- *Informed Decisions:* Clients receive comprehensive concise information, including the potential risks involved, before availing themselves of financial products and services.
- *Tailored Solutions:* The Bank's products and services are designed to be suitable and appropriate, considering the clients' needs, financial profiles, risk tolerance, and objectives.
- *Effective Complaint Resolution:* The Bank handles complaints promptly, courteously, fairly and effectively.

## **Consumer Protection**

BDO's financial consumer protection framework is anchored on disclosure and transparency, protection of client information, fair treatment, effective recourse, and protection of consumer assets against fraud and misuse. The framework ensures that consumer protection practices are embedded in BDO's operations and considered in the development and implementation of the Bank's products and services.

The Board is responsible for maintaining effective oversight of the Bank's consumer protection policies and programs, while senior management implements Board-approved strategies and ensures appropriate control mechanisms. Governance and oversight are reinforced through various roles, including senior management, which documents and implement consumer protection policies; the Compliance Office and Internal Audit, which support the Board in overseeing adherence to these policies; and the

Operational Risk Management Unit (ORMU), which embeds operational risk culture and reports top complaint drivers and corrective measures to the Board on a quarterly basis. This structure ensures that consumer protection risks are mitigated, compliance is maintained, and significant developments are disclosed.

BDO enforces and monitors the Consumer Assistance Management System (CAMS) through established policies, streamlined processes, and dedicated teams to ensure customer satisfaction and regulatory compliance. The CAMS Manual outlines consumer protection policies, including complaint resolution procedures, and customer communication standards. Specialized teams manage consumer inquiries, requests, and complaints, ensuring accurate, prompt, and effective service. A tracking system records clients' interactions, enabling trend identification and service level evaluation. Customer feedback and complaints are analyzed and reported to the Board's Risk Management Committee on a periodic basis. BDO continuously improves CAMS by incorporating feedback, adapting to regulatory changes, and aligning with industry best practices. In 2024, CAMS logged approximately 8 million customer cases, with only 7% being problem related.

#### Customer Service

The Bank is committed to embodying a "We Find Ways" mindset as an integral part of our Customer Experience Philosophy. This principle underscores the Bank's dedication to creating a banking experience that extends beyond basic transactions by offering a diverse range of products and providing personalized services. The Bank achieves this through a comprehensive understanding of its customers' financial objectives and life circumstances.

As part of BDO's ongoing commitment to enhancing customer experience, the Bank implemented a new customer service hotline number, 8888-0000, effective July 2024. The introduction of additional self-service options within the IVR menu, along with other modernization efforts, has contributed to a significant improvement in the Contact Center's answer rate during the last quarter of the year. This enhancement has been positively noted by customers, who have shared their feedback on various social media platforms.

As of 31 December 2024, the Bank's consolidated branch network stood at 1,793 branches (including two foreign branches), 4,923 ATMs and 481 Universal Teller Machines and 411 Cash Accept Machines. This milestone

underscores the Bank's dedication to making banking accessible to all Filipinos, creating opportunities for more individuals to enjoy the benefits of a financial institution that prioritizes their needs and well-being.

#### Data Privacy

The Data Privacy Management Program (DPMP) serves as the framework for protecting the data privacy rights of the Bank's data subjects and ensuring compliance to Republic Act No. 10173, otherwise known as the Data Privacy Act (DPA) of 2012. This framework is based on the National Privacy Commission's (NPC) Five Pillars of Data Privacy Accountability and Compliance as follows:

1. *Appointment of Data Protection Officer (DPO).* The Bank has a DPO who is registered with the NPC.
2. *Conduct of Privacy Impact Assessment (PIA).* PIA is conducted for all new and existing programs, projects, or processes that have privacy impact. All business and support units of the Bank are required to perform and update their PIAs at least on an annual basis.
3. *Privacy Management Program and Privacy Manual.* The Bank's DPMP is contained in the Bank's Data Privacy Manual which serves as a reference manual for all units of the Bank in complying with the DPA.
4. *Implementation of Data Privacy and Protection Measures.* BDO, in its commitment to data privacy and protection, adheres to the general principles of Transparency, Legitimate Purpose, and Proportionality, in processing personal and sensitive personal information of its customers in all phases of the data life cycle as follows:
  - *Transparency.* The Bank provides its customers clear and concise privacy provisions as incorporated in its bank forms/documents, such as the BDO Group Data Privacy Statement and the BDO Group Data Privacy Consent, to ensure that customers are well-informed of the purposes of data processing, the parties involved, and the rights of individuals.
  - *Legitimate Purpose.* The Bank's data processing activities are aligned with the declared purposes communicated to its customers for services or transactions requested, allowed, or authorized by them.
  - *Proportionality.* The Bank only processes personal data that is relevant, adequate, and commensurate with the declared and specified purposes, consistent with its commitment and

dedication to respecting the rights of individuals and limiting data processing to what is only essential.

Each business and support unit has its own Compliance Officer for Privacy (COP) which coordinates with the DPO to ensure the proper implementation of the Bank's DPMP across the BDO Group.

5. *Data Privacy Breach Reporting Procedures.* The Bank has a data privacy breach reporting procedure in place. The DPO conducts training on a regular basis to enhance the Bank's awareness on data privacy risks, which includes breach reporting procedures consistent with regulatory requirement of NPC.

The RMC has oversight over data privacy risk. The DPO updates the RMC with respect to the Bank's compliance to the Data Privacy Management Program on a regular basis.

### **Creditors, Counterparties and Suppliers**

The Bank is dedicated to fulfilling its contractual obligations with all creditors and counterparties, adhering to the agreed-upon covenants. In its business dealings, the Bank commits to honor all binding trade-related agreements and conditions based on widely accepted industry practices, mutual understanding, and cooperation with counterparties. According to the law, creditors and counterparties will be prioritized in the payment of the Bank's obligations during normal operations and in the event of liquidation. For suppliers, the Bank has established robust policies governing vendor accreditation, selection, bidding, and approval processes. The Bank strictly prohibits the solicitation or acceptance of any gifts, gratuities, commissions, or any form of payment from clients, business partners, suppliers, and third-party service providers in exchange for unnecessary or favorable treatment. This ensures fairness, transparency, and integrity in all its dealings.

### **Employees**

The Bank highly values its Human Resources and is committed to ensuring their protection and well-being. To achieve this, the Bank has implemented comprehensive policies and programs that address the following areas:

- a. Code of Conduct and Business Ethics (the Code)

As a financial institution, BDO believes that practicing right conduct and ethical behavior inspires and strengthens the confidence of all its

stakeholders. The Code outlines the principles and policies that govern the institutions' activities, setting forth the rules of conduct in the workplace and the standards of behavior of its directors, officers and employees in their interactions with external shareholders. These principles reflect the core values BDO subscribes to and promotes.

The Code applies at all times to all members of the BDO Group Board of Directors and employees in their dealings with clients, suppliers, business partners and service providers. It encompasses the Bank's commitment to a gender friendly workplace, concern for occupational health, safety and workplace environment, as well as transparency, integrity and accountability, compliance with laws and regulations, good standards of behavior, personal conduct and ethics in doing business.

The Code is updated specifically on disclosures on conflict of interest, whether actual, potential or perceived, in the areas of:

- employee's/director's individual interest in external businesses,
- next of kin in supplier/service provider or customer's business,
- engagement in another entity,
- election/appointment in government/political office, and
- relatives employed in BDO.

Additionally, the Code now requires directors or officers appointed or running for any public office, whether in the Philippines or abroad, to resign from BDO prior to acceptance or filing of candidacy. If BDO becomes aware of such activities, the individuals are deemed resigned. There is also a requirement to disclose whether consultancy or contractual assignments are full-time or part-time.

These changes ensure that BDO maintains a clear separation between its operations and any political activities and/or outside engagements, thereby reducing potential conflicts of interest and upholding the integrity of its governance practices.

b. Training and Development

- *BDO Employees*

BDO continues to provide training opportunities aligned with business requirements and employees' potentials and capabilities. Training programs include orientation for new hires, job specific technical training, management and leadership training programs which aim to develop and enhance the knowledge, skills, managerial and leadership capabilities, attitude and mindset of employees and

anchor on the sustained strength of the We Find Ways culture. The Bank allocates a yearly training budget for these developmental programs. The actual average training hours by employee segment are as follows:

	<b>Staff</b>	<b>Junior Managers</b>	<b>Middle Managers</b>	<b>Senior Officers</b>
<b>Average Training Hours</b>	<b>29</b>	<b>28</b>	<b>21</b>	<b>18</b>
<b>No. of Employees Trained</b>	<b>20,713</b>	<b>13,540</b>	<b>7,656</b>	<b>2,095</b>

Improvements in the design and delivery of eCourses and targeted training programs continue to ensure more effective retention of the knowledge learned for operational application. While courses on regulatory requirements are continued to be mandated for sound governance, targeted technical courses for specialized skills are facilitated by external resource facilitators with expertise in identified topics to ensure capability resiliency and readiness for digital transformation. Culture and values, service excellence, regulatory requirements, job knowledge as well as leadership development continue to be the focus in 2024 to sustain availability of ready talents that support business growth.

- *Directors and Key Officers*  
To ensure the enhancement of directors' skills and knowledge, the Board undergoes a continuing education program. Each year, all directors and key officers are updated, briefed and required to attend a corporate governance seminar on relevant topics to ensure that they are attuned with the developments in the business and regulatory environments, including emerging opportunities and risks in the financial industry. All incumbent directors of BDO Unibank complied with the annual corporate governance training requirement of four (4) hours in 2024. They attended the in-house corporate governance seminar held on 26 July 2024, along with members of the Bank's senior management, directors and key officers of entities in the BDO Group. Global consulting and service partners of the Bank provided updates and insights on banking trends, emerging computer systems capabilities or intelligence and cyber threat landscape for banks and financial services, and insurance. The topic highlighted Resilience, Productivity and Synergies as the top strategic technology trends for 2024 and underscored how a collective governance approach may address the risks and concerns



that come with these new developments and future proof the Bank. The seminar also highlighted the emerging major global cyber threats for financial industries, their impact on the business and provided insights on the available digital risk protection that can be considered in strengthening security measures that are already in place.

c. Employee Welfare

BDO is dedicated to promoting the physical, social, and mental well-being of its employees. The Bank endeavors to create a fair and safe workplace that is free from discrimination, sexual and psychological abuse including harassment, bullying and intimidation.

BDO has implemented a Whistleblowing Policy as an alternative channel for employees to report legitimate concerns on illegal, unethical, or questionable practices in the workplace without fear of reprisal. This policy ensures the protection of employee from retaliation and the confidential handling of sensitive disclosures.

d. Health and Safety

BDO is committed to maintaining a positive, harmonious and professional work environment with due importance accorded to the occupational health and safety of the employees and related external constituencies.

The continuing activities to promote health and safety are the following:

- No Smoking Policy in all head offices and branches is strictly enforced;
- No firearms allowed in all offices and branch premises;
- Use of CCTV as a deterrent to possible criminal activities such as hold-ups/robberies;
- Fire prevention measures and safety/evacuation drills for fire and earthquakes;
- Installation of access ramps for persons with disability in our buildings and branches to make our offices safe and accessible to PWDs;
- Regular safety inspections in corporate offices and branches nationwide to rectify immediately all noted unsafe conditions;
- Emergency Response Teams to ensure availability of emergency response personnel in time of disaster; and
- Safety and health training.

In 2024, the Bank continued to improve the health and safety of Bank employees and customers inside the premises. The following programs and protocols were implemented:

- Provision of alcohol and soap at the branches and buildings;
- Regular disinfection of bank premises;
- Split locations for each business unit to allow a steady delivery of services/operations in case of disruption of services/operations in one location;
- Inspection of ventilation system of buildings;
- Implementation of BDO On Premise Personalized Access to Laboratory Services (PALS) Program [i.e., onsite blood extraction at BDO Head Office Clinics] facilitated by HMO;
- Published e-Newsgram via the Bank's email system to promote Disease Prevention and Health Awareness on a monthly basis following Department of Health (DOH) Calendar;
- Quarterly Health Wellness Webinars including Mental Health Bounce Program, a BDO Online Mental Wellness Platform (Teleconsult) offering peer support services facilitated by licensed life coaches and/or counsellors;
- Coordination of LGU's Sanitary/Health Permit Requirement specific to Makati City;
- Immunization Program at Corporate Centers in Makati and Ortigas last May 2024 to July 2024;
- Blood Letting Activity at Corporate Centers in Makati and Ortigas last July 2024 to August 2024;
- Continuous compliance to DOLE's Occupational Safety and Health standard requirement of having First Aider in the workplace.
- A Health and Safety Committee meets on a regular basis to review the progress on the implementation of its programs. The Committee is composed of a mix of officers in the Bank headed by the Central Operations Group Head.

Our clinics are manned by occupational health practitioners and nurses. BDO maintains twelve (12) medical clinics located in the following strategic areas in Metro Manila:

1. BDO Towers Valero
2. Corporate Center Ortigas
3. Ortigas Avenue, Greenhills
4. Roosevelt Avenue, Greenhills
5. Binondo, Dasmariñas
6. Davao –Sasa (BDO-NB)
7. Paseo Gil Puyat/MTECH, Makati
8. BDO Salcedo Tower

9. Double Dragon Meridian, Pasay
10. BDO SM City North
11. BDO Petron Mega Plaza
12. Davao - Claveria

## **Society, Community and the Environment**

### Helping Build a Sustainable Future

Guided by its mission to support sustainable development, BDO Foundation made significant strides in 2024, helping Filipinos in need and implementing initiatives that contributed to the achievement of Sustainable Development Goals (SDGs). Working with partners in the public and private sectors, as well as BDO branches and business units, the corporate social responsibility arm of BDO embarked on programs in areas of financial inclusion and disaster response, rehabilitation and rebuilding.

### Financial Education Programs

SDG 4, 10, and 17

BDO Foundation continued to implement financial education programs in line with its financial inclusion advocacy. In support of the National Strategy for Financial Inclusion of the BSP, the Foundation pursued efforts to help raise financial literacy levels in the country, improve the economic well-being of beneficiaries and contribute to nation-building.

In partnership with BSP, the Foundation continued to collaborate with the following government agencies:

- Agricultural Credit Policy Council (ACPC)
- Armed Forces of the Philippines (AFP)
- Bureau of Fire Protection (BFP)
- Bureau of Fisheries and Aquatic Resources (BFAR)
- Civil Service Commission (CSC)
- Department of Agriculture (DA)
- Department of Education (DepEd)
- Department of Migrant Workers (DMW)
- Department of Social Welfare and Development (DSWD)
- Department of Trade and Industry (DTI)
- Philippine National Police (PNP)
- Securities and Exchange Commission (SEC)
- Technical Education and Skills Development Authority (TESDA)

In addition to the aforementioned partners, BDO Foundation signed a memorandum of agreement on 25 June 2024 with Niras Asia Manila—an organization deputized by the Department of Transportation (DOTr) and contracted by the Asian Development Bank—for the implementation of *Kitabuhayan*, a financial education program that benefits communities relocated due to DOTr’s railway projects.

The Foundation also signed an agreement with the DSWD and BSP on 31 October 2024 for the integration of financial education into the training programs of the DSWD Academy for the agency’s personnel and social welfare officers of local government units.

Representatives of the government institutions, officers of BSP’s Economic and Financial Learning Office and BDO Foundation managers worked closely, guided by their ultimate goal of institutionalizing financial education into the existing initiatives of the partner agencies.

Through the financial education programs, the partners shared financial literacy lessons on such topics as saving, budgeting and financial planning, fraud and scams, debt management, investments, entrepreneurship, insurance and retirement planning with beneficiaries.

Beneficiaries included students, teachers and non-teaching personnel, OFWs, civil servants, armed forces personnel, police personnel, firefighters, fisher folk, farmers, technical-vocational learners, micro-entrepreneurs and families displaced by railway projects.

BDO Foundation’s financial education programs were highlighted by the following in 2024:

<b>Partners</b>	<b>Achievements</b>
ACPC	<ul style="list-style-type: none"> <li>• Production of <i>KITA (Kapital at Ipon Tungo sa Asenso) Mo Na!</i> financial education game kits and trainer’s guides</li> <li>• Conduct of training of trainers' sessions</li> <li>• Nationwide rollout</li> </ul>
AFP	<ul style="list-style-type: none"> <li>• Turnover of training kits with trainer’s manuals</li> <li>• Conduct of M&amp;E write shop</li> <li>• Conduct of training of trainers' session</li> <li>• AFP-wide rollout</li> </ul>
BFP	<ul style="list-style-type: none"> <li>• Finalization of trainer’s manual</li> </ul>

	<ul style="list-style-type: none"> <li>• Conduct of M&amp;E write shop</li> </ul>
BFAR	<ul style="list-style-type: none"> <li>• Conduct of training of trainers' sessions</li> <li>• Write shop and consultation with representatives of BFAR regional offices</li> <li>• Production of additional and improved Fish N' LEarn game kits and trainer's guides</li> <li>• Observation of fishing community training session in Batanes</li> <li>• Nationwide rollout</li> </ul>
CSC	<ul style="list-style-type: none"> <li>• Rollout within CSC</li> <li>• Rollout to other government agencies through CSC's Civil Service Institute</li> </ul>
DepEd	<ul style="list-style-type: none"> <li>• Conduct of financial literacy session for teachers and non-teaching personnel in Camarines Sur, Iriga and Naga in commemoration of National Teachers' Month</li> <li>• Issuance of DepEd certification authorizing the use of 302 DepEd-BSP-BDOF-developed lesson exemplars containing financial literacy concepts in the teaching of various subjects for all grade levels of K to 12 in all public schools</li> <li>• Preparation for the second phase of the partnership to focus on the rollout of fin ed in the K to 12 curriculum and in the training of teachers and non-teaching personnel</li> </ul>
DMW and OWWA	<ul style="list-style-type: none"> <li>• Signing of renewed memorandum of agreement</li> <li>• Development of materials for Pre-migration Orientation Seminar and OFW families as part of the <i>Pinansyal ng Talino at Kaalaman</i> or <i>PiTaKa</i> program</li> </ul>
DOTr/ NIRAS	<ul style="list-style-type: none"> <li>• Development of <i>Kitabuhayan</i> financial education module</li> <li>• Production of <i>Kitabuhayan</i> game kits</li> <li>• Conduct of training of trainers' sessions for instructors of DOTr, Department of</li> <li>• Human Settlements and Urban Development, cooperatives and non-governmental organizations</li> <li>• Initial rollout</li> </ul>
DSWD	<ul style="list-style-type: none"> <li>• Signing of memorandum of agreement</li> <li>• Development of modules</li> </ul>
DTI	<ul style="list-style-type: none"> <li>• Production and launch of two videos for micro-entrepreneurs</li> </ul>

PNP	<ul style="list-style-type: none"> <li>• Finalization of modules and trainer's manual</li> <li>• Development of financial education videos for police personnel</li> <li>• Conduct of M&amp;E write shop</li> </ul>
SEC	<ul style="list-style-type: none"> <li>• Development and launch of two investor protection videos</li> </ul>
TESDA	<ul style="list-style-type: none"> <li>• Launch of the first batch of three e-learning modules on the TESDA Online Platform (TOP), which forms part of the agency's Massive Open Online Courses that technical-vocational learners can access for free</li> </ul>

For its financial education program for armed forces personnel, BDO Foundation received recognition from Singapore-based Asian Banking & Finance (ABF) and the League of Corporate Foundations (LCF) in the Philippines.

ABF conferred BDO Foundation the Financial Inclusion Initiative of the Year award at the Retail Banking Awards. LCF, on the other hand, awarded the Foundation the Outstanding CSR Project in Financial Inclusion accolade at the LCF Corporate Social Responsibility Guild Awards. The award-giving bodies cited the Foundation for its efforts to help improve the economic well-being of the men and women of the military.

The first of its kind in the country, the ongoing financial education program supports the AFP Transformation Roadmap and efforts to “build a better and stronger armed force, a world-class organization that is a source of national pride.”

Through the partnership project, BDO Foundation, AFP and BSP help improve the financial literacy of Philippine Air Force, Philippine Army and Philippine Navy personnel. The initiative equips officers, enlisted personnel and civilian human resources with the knowledge, skills and tools to make sound financial decisions. It helps the target beneficiaries receive high marks in their personal performance scorecards, particularly in the aspect of personal finance.

Interventions included the development of discussion guides, integration of financial education modules into AFP career courses, production of six financial education videos, publication of trainer's manual, training of trainers and establishment of a system for nationwide deployment. These efforts enabled the partners to effectively embed financial education into the military's capacity building programs.

To further broaden the reach of its programs with national government agencies, BDO Foundation worked with various local government units to implement initiatives designed to help improve the financial literacy of LGU personnel, their constituents and other beneficiaries. The Foundation accomplished the following:

<b>Partner LGUs</b>	<b>Achievements</b>
Municipalities of Alcala, Bautista, Rosales and Sto. Tomas, Pangasinan	<ul style="list-style-type: none"> <li>• Conduct of training of trainers' session for personnel of the Municipal Agriculture Office of these four municipalities, who will then cascade the financial literacy lessons to their farmers and agricultural workers in partnership with ACPC and BSP</li> <li>• Turnover of <i>KITA Mo Na!</i> game kits</li> </ul>
Iloilo City	<ul style="list-style-type: none"> <li>• Completion of training sessions for trainers of the Local Economic Development and Investment Promotion Center and Public Employment Service Office</li> <li>• Rollout of financial literacy sessions for market vendors</li> <li>• Provision of cash assistance to market vendors</li> </ul>
Odiongan, Romblon	<ul style="list-style-type: none"> <li>• Conduct of training session for LGU trainers assigned to cascade lessons to human resources personnel, MSMEs, agricultural workers and social welfare beneficiaries</li> </ul>
Quezon City	<ul style="list-style-type: none"> <li>• Conduct of seminars for government employees and communities</li> </ul>
Tagbilaran, Bohol	<ul style="list-style-type: none"> <li>• Conduct of training of trainers' session</li> </ul>

The Foundation also collaborated with non-government organizations and private sector institutions as part of its continuing efforts to help develop a financially literate citizenry. The Foundation and its partners achieved the following:

<b>Partners</b>	<b>Achievements</b>
Don Bosco One TVET	<ul style="list-style-type: none"> <li>• Integration of financial education into the Financial Stewardship course in 18 technical-vocational centers nationwide</li> </ul>

	<ul style="list-style-type: none"> <li>• Upload of course online through Don Bosco's learning management system</li> <li>• Implementation of arrangement with BDO branches that enables graduating students to open savings accounts with minimal requirements</li> </ul>
Knowledge Channel Foundation Inc.	<ul style="list-style-type: none"> <li>• Signing of memorandum of agreement</li> <li>• Development of 10 new Mathdali curriculum-based videos on early numeracy for Grade One pupils co-funded by BDO Foundation and Huawei Philippines, bringing the total number of videos to 15</li> </ul>
LINK Center for the Deaf	<ul style="list-style-type: none"> <li>• Development of eight entrepreneurship modules designed to enhance the capabilities of MSMEs including persons with disabilities</li> </ul>
National University	<ul style="list-style-type: none"> <li>• Integration of financial education into the Entrepreneurial Mindset course for all students</li> <li>• Conduct of personal finance seminar for teachers facilitated by BSP</li> </ul>
People Management Association of the Philippines	<ul style="list-style-type: none"> <li>• Conduct of four-part webinar series on various financial literacy topics for human resources professionals</li> </ul>

In support of BSP's financial inclusion advocacy, BDO Foundation participated in the BSP Financial Education Congress. The event, which gathered partners and stakeholders in the public and private sectors, served as a platform to build a network of financial inclusion advocates, promote programs and share lessons.

The two-day event held at the Philippine International Convention Center was highlighted by the Sustainable Finance Practices learning session, which featured BDO Sustainability Office head Marla Alvarez as one of the speakers. Another session, titled Empowering Individuals and Communities through Tailored Fin Ed Programs for Financial Independence and Resilience, was moderated by financial inclusion advocate and business journalist Salve Duplito, who was sponsored by BDO Foundation.

Following a ceremonial launch in the BSP Financial Education Congress in 2023, BDO Foundation and BSP continued to develop the Financial



Education E-learning Modules in 2024 as part of efforts to make learning resources accessible to more people.

The online courses on personal finance—available on-demand for free—expand the coverage and accelerate the implementation of the Foundation and BSP's partnership programs. The modules share lessons using videos, interactive activities and end-of-session assessments. Through the Financial Education E-learning Modules, BDO Foundation and BSP hope to change the financial education landscape by making learning digital, borderless and accessible to all Filipinos in the country and abroad. Those who enroll will go through a pre-test and a post-test, and completers will receive an e-certificate.

Nine modules are grouped into three batches:

- Batch one: Financial planning, saving and budgeting, and debt management
- Batch two: Basics of investing, fraud and scam prevention, and financial consumer protection
- Batch three: Digital financial literacy, Personal Equity and Retirement Account (PERA), relevant economic indicators

Last year, the partners launched batch one in an event witnessed by BDO Foundation trustees and BSP senior officials. At the launch, BSP announced the availability of the first three modules in the BSP E-Learning Academy or BELA, an online platform with courses on personal finance, economics and central banking.

TESDA also made the first three modules available to its personnel and technical-vocational education and training learners through the TESDA Online Program, the agency's web-based platform for training courses.

The next six modules will be released in 2025 initially through the online learning platforms of the BSP and BDO. All modules will eventually be made available to target beneficiaries and the public through partner government institutions. Users will be able to access courses using personal computers, laptops, and mobile devices.

For all its efforts to contribute to the achievement of the National Strategy for Financial Inclusion and work together with public and private sector partners, BDO Foundation was recognized by the BSP at the 2024 Outstanding BSP Stakeholders Appreciation Ceremony. BSP Governor Dr. Eli Remolona, Jr. and BSP Deputy Governor Bernadette Romulo-Puyat

presented a certificate of appreciation to the Foundation in an event witnessed by central bank officials. The ceremony served as a platform for BSP to recognize partners that help promote its advocacies.

Through its financial education programs, BDO Foundation will continue to support BSP's efforts to foster an empowered citizenry that actively contributes to the economy. The Foundation will continue working with partners to institutionalize financial education in capacity building programs, uplift the economic well-being of the public and improve the financial literacy of the Filipino citizenry.

#### Relief operations

##### SDG 2

Since its inception in 2008, BDO Foundation has consistently provided aid for Filipinos affected by natural or man-made disasters across the country, as an expression of its solidarity with people in affected communities and with the goal of helping ease their suffering.

In 2024, in line with its disaster response advocacy, the Foundation mounted relief operations in provinces placed under a state of calamity, mobilizing volunteers for the immediate distribution of relief goods in different communities. Volunteers from partner organizations, local government personnel and BDO employees—working together in the spirit of *bayanihan*—distributed packs containing food, rice and drinking water to beneficiaries in evacuation sites and various barangays.

The relief goods reached families affected by typhoons, floods, fire and an oil spill incident.

The initiative was made possible by employees of BDO and BDO Network branches, who helped BDO Foundation assess situations in affected areas, determine the number of beneficiaries and coordinate logistics. It was supported by partners including parishes, diocesan social action centers, non-governmental organizations, local government units, the military and the police.

#### Rehabilitation of rural health units

##### SDG 3

Since the start of the program in 2012, BDO Foundation has rehabilitated rural health units (RHUs) all over the country. The Foundation rehabilitated

its 190th RHU last year as part of continuing efforts to help improve the primary healthcare delivery system in the Philippines.

BDO Foundation renovates health centers, particularly their exteriors, layout and interior design, lobbies and waiting areas, offices, birthing clinics, consultation rooms, treatment rooms and pharmacies. It installs new signages, furniture and fixtures to help health workers accommodate more patients. In RHUs with available space, the Foundation builds breastfeeding stations for nursing mothers, play areas for children and waiting lounges for the elderly.

The improvement of facilities empowers and motivates doctors, nurses and midwives to serve their communities more effectively. It enables them to provide primary healthcare services more efficiently to their constituents. The program benefits mothers, infants and children, adolescents, persons with disabilities, senior citizens and indigenous peoples living in remote areas. Ultimately, the initiative helps improve the health and well-being of the people.

Like other BDO Foundation projects, the rehabilitation of RHUs was supported by officers of BDO and BDO Network branches, who recommended health centers that needed assistance. The program was also made possible in partnership with local government leaders and health officers as well as DOH provincial areas offices, which provided guidance on the renovation.

Working together, BDO Foundation and its partners helped health centers receive better assessment scores from the DOH and accreditation from the Philippine Health Insurance Corporation. The Foundation helped improve the primary healthcare delivery system, one of the goals under the Philippine health agenda, as it gave Filipinos access to high-quality patient care.

#### Christmas gift-giving program SDG 2

BDO Foundation continued to provide food assistance for communities all over the country through “Handog sa ‘Yo ng BDO Foundation”, its Christmas gift-giving initiative. For the fifth consecutive year, the Foundation organized the nationwide distribution of food packs to help families celebrate the season. It partnered with non-governmental organizations Ako Ang Saklay, Ako Bakwit, Caritas Philippines and Tanging Yaman Foundation for the project.

### Employee volunteer program

SDG 1, 2, 4, 11 and 17

BDO Foundation, BDO's Human Resources Group, Marketing Communications Group and Sustainability Office continued to work together for the implementation of the BDO Employee Volunteer Program. Designed to promote employee engagement and encourage participation in BDO's corporate citizenship initiatives, the program undertook projects in the areas of poverty and hunger, the environment, education, and financial inclusion.

In 2024, thru the Employee Volunteer Program, BDO employees actively engaged in driving the Bank's Sustainability Goals by participating in the various events in partnership with select NGOs:

<b>Number of Events</b>	<b>Activity</b>	<b>Theme</b>	<b>Location</b>
2	National University	Financial Literacy Session	On line; Manila
6	ICCP Foundation	Financial Literacy Session for 4 Ps	Batangas and Cebu
4	Department of Education	Brigada Eskwela	Quezon City, Cebu, Davao, CDO
1	Haribon Foundation	Coastal Clean Up	NCR
2	Haribon Foundation	Native tree nursery activity	Tanay, Rizal and Subic, Zambales
2	Scholars of Sustenance	Rescue Kitchen	Manila and Quezon City
30	Tanging Yaman Foundation	Handog Sa' Yo ng BDO	Various NCR Municipalities
4	Caritas Philippines	Handog Sa' Yo ng BDO	Cebu, Iloilo, Cotabato
1	Ako Bakwit	Handog Sa' Yo ng BDO	Manila
2	Ako Saklay Foundation	Handog Sa' Yo ng BDO	Cavite and Nueva Ecija

In collaboration with selected partners including organizations identified by different business units, the volunteer program conducted the following activities:

<b>Partners</b>	<b>Volunteer events</b>
Ako Ang Saklay, Ako Bakwit, Caritas Philippines and Tanging Yaman Foundation	“Handog sa ‘Yo” ng BDO Foundation nationwide distribution of food assistance
Department of Education	Brigada Eskwela: <ul style="list-style-type: none"> <li>• Buhay na Tubig Elementary School, Cavite</li> <li>• Quirino High School, Quezon City</li> <li>• Vicente Trinidad National High School, Cagayan</li> <li>• Mandaue City Central Elementary School, Cebu</li> <li>• Daniel R. Aguinaldo National High School, Davao</li> </ul>
Guanella Center	Distribution of groceries, food packs and gifts to disadvantaged children
Haribon Foundation	Coastal clean-up in the Las Piñas-Parañaque Wetland Park Native tree nursery activities in Rizal and Zambales
ICCP Group Foundation	Financial literacy sessions for 4Ps beneficiaries in Batangas and Cebu
National University	Financial literacy sessions for students
Rehoboth Children’s Home	Distribution of groceries to orphans
Scholars of Sustenance	Rescue kitchen activities in Quezon City and Manila
St. John Bosco Parish, Makati	Distribution of food assistance

BDO Foundation is committed to supporting the SDGs. Building on its achievements in the previous years, the Foundation is looking forward to more opportunities to help Filipinos in the years to come. It is continually finding ways to improve and expand the scope of its financial education interventions, disaster response efforts and rehabilitation program, among other corporate citizenship initiatives, to reach more beneficiaries all over the country.

Inspired by BDO’s “We find ways” philosophy and backed by the BDO community, BDO Foundation will continue to work hard for a sustainable, resilient and financially inclusive future.

### Case study: Making financial education more engaging for Filipinos

It was a simple solution that proved to be effective.

Instead of teaching Filipino fishers' financial literacy concepts through traditional lectures, a technical working group composed of BDO Foundation, BFAR, and BSP officers found a way to make learning more engaging for the target audience.

The team co-developed “Fish N’ LEarn”, a gamified training intervention that forms part of the partners’ financial education program for fisher folk.

The teaching tool contributes to the achievement of SDG in the areas of financial inclusion, poverty reduction and environmental protection. Aligned with BSP’s National Strategy for Financial Inclusion, the game supports the Department of Agriculture’s goal to attain a food-secure and resilient Philippines with empowered and prosperous farmers and fisher folk.

Fish N’ LEarn mimics real-life events that influence the financial behaviors of fishers. A game master facilitates sessions, enabling participants to learn lessons in an experiential manner. Lessons cover such topics as saving, budgeting and financial planning, debt management, entrepreneurship, insurance, and the conservation of marine resources.

Through the financial education game, BDO Foundation, BFAR and BSP aim to help improve the financial literacy, productivity and income-generating capability of an estimated 1.9 million fisher folk all over the Philippines.

Although the program is far from reaching all target beneficiaries, slowly but surely, Fish N’ LEarn is making inroads into fishing communities across the country. The initiative is making an impact on the lives of fishers and their families, according to interviews conducted by BFAR.

Speaking in their local dialects, beneficiaries shared stories of how the game is helping them achieve financial independence.

Teresita Gepanao, president of the Malabasa Fisherfolk’s Association in Misamis Oriental, said, “I enjoyed learning through Fish N’ LEarn. What I liked about it was learning the importance of banking, investments and insurance as protection against typhoons, fire and other disasters. I also liked being able to simulate situations that affect us using play money.”

“I shared with my children the lessons I learned particularly those about saving for the future and avoiding unnecessary loans,” she added. “This is critical because as fishers, our source of livelihood is not guaranteed.”

Agripina Montañez, a member of the Lala Fishermen Cooperative in Lanao del Norte, echoed these sentiments, “Without this training, we wouldn’t learn about savings and insurance. With this training, we realized that there are different ways we can address challenges to sustain our livelihood.”

“Now, we make it a point to deposit our cooperative’s monthly earnings in a bank. From the bottom of our hearts, thank you for helping us learn financial literacy lessons,” she continued.

Inspired by the success of Fish N’ LEarn, partners have produced two more financial education games. BDO Foundation, BSP and the ACPC have developed *KITA Mo Na!*, a training tool for farmers. The Foundation and Niras Asia Manila have also created *Kitabuhayan*, which trainers will use to teach financial literacy lessons to people displaced by projects of the Department of Transportation.

BDO Foundation and its partners are leveraging innovative interventions to help improve the financial literacy and economic well-being of various beneficiaries. As its financial education programs are deployed across the country, the Foundation reaffirms its commitment to support efforts that promote financial inclusion, raise financial literacy levels and secure the financial future of Filipinos.

#### Case study: Finding hope in health centers affected by disasters

“It’s not only about the renovation of the building. It’s not just about the tables and chairs you gave us. You helped with our mental health. You gave us hope when you rehabilitated our rural health unit.”

This was the message of Dr. Reina Jane Demandante, municipal health officer of Clarin Primary Care Facility in Bohol, to BDO Foundation and the people who made the rehabilitation of their health center a reality.

Clarin Primary Care Facility is one of the more than 180 rural health units (RHUs) BDO Foundation has renovated since 2012. It is also one of the more than 20 RHUs the Foundation has turned over in Bohol alone.

The nationwide initiative forms part of BDO Foundation’s efforts to help improve the healthcare delivery system in the country. The ongoing program

contributes to the achievement of SDG no. 3 to ensure healthy lives and promote the well-being of all people at all ages.

Like many coastal community health centers rehabilitated by the Foundation, the aforementioned facility was affected by Typhoon Odette, one of the most devastating to hit the country in recent history. “The storm surge caused by Odette flooded the building with neck-deep mud. The electricals were soaked in muddy water. The roof was blown off. The records were damaged. The condition of the place really made me cry,” remembered Dr. Demandante or Doc RJ as she is fondly referred to in the community.

“While cleaning the RHU, we transferred to a different building, in a small room that we shared with another office. We didn’t have electricity. We didn’t have water. We had no laboratory. It was depressing and demoralizing not to be able to perform our jobs, help people and provide services to our constituents,” she said.

BDO Foundation learned about the situation in Clarin through Dr. Dewy Demandante, husband of Doc RJ and municipal health officer of neighboring Sagbayan Municipal Health Unit, which was also rehabilitated by the Foundation.

After assessing the condition of Clarin Primary Care Facility, BDO Foundation immediately included the structure in its list of RHUs for rehabilitation. Guided by Doc RJ and supported by local government leaders, the Foundation improved its interiors and exteriors, layout, waiting areas, offices, clinics, consultation and treatment rooms, making the entire facility more comfortable for both health workers and patients.

“Patients now feel safe. Persons with disabilities and senior citizens feel comfortable. Victims of abuse who visit the RHU for counselling now have privacy. Children enjoy the play area,” the doctor shared. More than 21,000 people in the 24 barangays of the fifth-class municipality stand to benefit from the rehabilitated health center.

To the officers of BDO Foundation and BDO branches in Bohol, Dr. Demandante conveyed a message of thanks on behalf of her colleagues in the province, “My fellow doctors and I extend a warm and sincere thank you to BDO Foundation for making this possible. May God bless you and give you many more years to be able to serve the community and help more people.”



## **Environmental Initiatives**

BDO's green financing was the catalyst for the Bank's first program for sustainable finance in 2010. Through its cooperation with the IFC of the World Bank, BDO has financed many of the first large-scale Renewable Energy, Energy Efficiency, and Green Building projects nationwide. In 2017, at the time when green bonds were a novel financial instrument, BDO was the first bank to issue a USD150 million green bond in the Philippines and East Asia Pacific, with IFC as its sole investor.

In January 2022, BDO successfully raised PhP52.7 billion worth of Peso-denominated Fixed-Rate ASEAN Sustainability Bonds which was the largest issuance in the Philippines at that time. The proceeds from the issuance were allocated to 37 green and social projects. Of these, 23 have positive environmental impacts and 14 have positive social impacts.

In 2024, BDO issued its second and third ASEAN Sustainability Bonds and raised PhP63.3 billion and PhP55.7 billion, respectively, with both bonds oversubscribed from the original target issuance of PhP5 billion. The projects that will be financed through these bonds' proceeds will follow the Bank's comprehensive Sustainable Finance Framework (SFF) that has 29 eligible categories under its Green, Blue, Social, and Orange/Gender financing categories.

In May 2022, BDO issued its maiden Blue Bond amounting to USD100 million, with the IFC as sole anchor investor. This landmark Blue Bond will expand financing for projects that help preserve clean water resources and prevent marine pollution, while supporting the country's climate goals. The BDO Blue Bond is the first private sector issuance in Southeast Asia and the first to use IFC's Blue Finance Guidelines.

In the Blue Bond Impact Report released in December 2023, the proceeds from the issuance have been partially allocated to two water management companies for water conservation, and one waste management company for wastewater recycling. These companies ensure water reuse and recycling, preventing the direct flow of wastewater to rivers and other bodies of water that eventually lead to the ocean.

In September 2022, BDO released its Energy Transition Finance (ETF) Statement which commits to continue its current practice of not lending to new coal-fired power plant capacity, in place since 2019. Additionally, the Bank commits to reduce its coal exposure by 50% by 2033, while ensuring that its coal exposure does not exceed 2% of its total loan portfolio by 2033.

The Bank also committed to expanding financing for renewable energy capacity and greenhouse gas (GHG) avoidance and provide access to capital to support its customer's transition to lower GHG emissions.

In 2023, the BDO Board approved the Environmental & Social Risk Management System (ESRMS) which outlines how the Bank will identify, assess, and manage environmental and social risks associated with its lending, investments, and operations. The ESRMS fully incorporates the Bank's key focus areas, focus sectors with high probability of E&S risks, and risk appetites for these focus areas and sectors. In the same year, BDO updated its SFF to include 19 additional categories under its Green, Blue, Social, and the addition of Orange/Gender financing, bringing the total of the current BDO SFF to 29 eligible categories. While the previous SFF initially applied to the Bank's Institutional Banking Group handling corporate and commercial loans, as well as bond issuances, the updated SF framework now applies to all business units and subsidiaries covering the loan and investment activities of the Bank.

In updating the SFF, BDO referred to various local and international standards and guidelines including those from the International Capital Market Association (ICMA), ASEAN Capital Markets Forum (ACMF), International Finance Corporation (IFC), the ASEAN Taxonomy board, the Philippine Sustainable Finance Taxonomy Standards, the Philippines Department of Finance (DOF) Sustainable Finance Framework, and SEC Guidelines on Eligible Green, Social, Sustainable, and Blue Projects and Activities for the issuance of Sustainable Finance instruments in the Philippines.

Guided by the Philippine government's focus on adaptation, with mitigation as a co-benefit, the categories aim to address adaptation projects that will help build climate resilience across sectors, while simultaneously expanding project categories that bring down the country's greenhouse gas emissions.

The Bank wanted to expand the scope of its sustainable finance so that the proceeds of its sustainability bonds can support more types of projects, delivering more measurable impact. Additionally, this framework sets clear expectations from clients, avoiding greenwashing in the Bank's portfolio.

This framework has been approved by the Bank's Board of Directors during the latter part of 2023 and received a Second Party Opinion (SPO) from Morningstar Sustainalytics, a leading and independent ESG research and ratings provider based in New York.

In its SPO issued last 19 July 2024, Sustainalytics opined that “BDO is well positioned to issue green, blue, social, gender, orange and sustainability bonds and loans, and other debt financing instruments and that the BDO Sustainable Finance Framework is robust, transparent and in alignment with the four core components of the Green Bond Principles 2021, Social Bond Principles 2023, Green Loan Principles 2023, Social Loan Principles 2023, ASEAN Sustainability Bond Standards 2018 (ASEAN SUS), ASEAN Green Bond Standards 2018 (GBS) and ASEAN Social Bond Standards 2018 (SBS).” Furthermore, it mentions that “the eligible categories for the use of proceeds are aligned with those recognized by the Green Bond Principles (GBP), Social Bond Principles (SBP), Green Loan Principles (GLP), Social Loan Principles (SLP), ASEAN Sustainability Bond Standard, Green Bond Standard (GBS), and Social Bond Standard (SBS). Sustainalytics considers that investments in the eligible categories will lead to positive environmental or social impacts and advance the UN Sustainable Development Goals, specifically SDGs 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13 and 14.”

BDO imposes exclusion from certain industries such as production or trade in weapons and munitions, online gaming and equivalent enterprises, hydroelectric plant with weir height of more than 50 meters, illegal mining, illegal fishing, and child labor, which are deemed to have adverse environmental and social effects to community.

BDO's practice in green financing is firmly based on its SFF which provides guidelines and parameters for green and social impact financing. With continued innovation in green financing, the Bank is positioned to lead Sustainable Finance across various industries.

Within the organization, the Bank continues to raise awareness on its environmental impact, promote good environmental practices in the workplace, and mobilize employee volunteers for activities that address sustainable goals on poverty, hunger, the environment, education, financial literacy, and human rights in its communities.

### **Business Competitors**

The Bank is dedicated to treating business competitors with fairness and professionalism in all interactions. It will refrain from making any references or engaging in discussions that could negatively impact its competitors.

### **Government and Regulators**

The Bank is committed to upholding both the spirit and the letter of the laws and regulations in all jurisdictions where it operates. All business transactions and dealings strictly adhere to regulatory requirements and applicable laws, particularly those concerning deposit confidentiality, data privacy and protection, anti-money laundering, financial crimes, anti-corruption and bribery, insider trading, and consumer protection. In 2024, the Bank actively participated in providing feedback on various proposed legislations and regulations, demonstrating its ongoing dedication to regulatory compliance and ethical business practices.

## **Transparency and Disclosures**

BDO is fully committed to provide its investors and other stakeholders full transparency and timely information disclosure through filing with the SEC and the PSE, as found in the following:

- General Information Sheet (GIS)
- SEC form 17-A (Annual Report)
- SEC form 17-C (Current Report - Material Information)
- SEC form 17-Q (Quarterly Report)
- SEC form 20-IS (Preliminary Information Statement)
- SEC form 20-ISA (Definitive Information Statement)
- SEC form 23-A/B (Statement of Beneficial Owners)
- Audited Financial Statements (AFS)
- Sustainability Report

Required disclosures relating to:

1. Financial information is stated in the AFS, SEC Form 17-A, SEC Form 17-Q and the Information Statements
2. Executive compensation policy is stated in the DIS
3. Directors' fees are found in the DIS
4. Corporate actions, among others, are provided in the PSE official website ([www.pse.com.ph](http://www.pse.com.ph)) and reflected on the Bank's website ([All Disclosures | BDO Unibank, Inc.](#)).

In particular, BDO released the 2023 audited financial statements on 26 February 2024, or just 57 days after close of the financial year to promote transparency and full disclosure of the results of the operations of the Bank. This meets the ACGS best practice standard.

Other key information disclosed by the Bank included the composition of the Board, role and activities of board committees, meetings held and

attendance of directors, director continuing education records, remuneration policy, shareholding structure, annual performance self-assessment of Board of Directors as a collective body, directors, committees and senior management, Code of Conduct and Business Ethics, Corporate Governance Manual, SEC Integrated Annual Corporate Governance Report, BDO organizational structure, conglomerate map and important corporate governance policies on whistle blowing, term limit of independent directors, personal trading, conflict of interest, dividend, Board diversity policy and related party transactions.

To ensure an even wider access by the investors and the public, these disclosures and other corporate information are also uploaded on the Bank's official website [www.bdo.com.ph](http://www.bdo.com.ph) (See "Investor Relations" and "Corporate Governance"). The details of established corporate governance policies are found in the Revised Corporate Governance Manual.

### **Evaluation System**

The Bank's Corporate Governance Manual mandates that all Board-level committees report regularly to the Board of Directors, ensuring compliance with the Manual's policies and procedures. The Bank upholds the principle and regulatory mandate of checks and balances across the entire Group by maintaining the segregation of powers and ensuring the independence of audit, compliance, and risk management functions. To support these independent checks and balances, the Board has appointed the Chief Audit Executive, Chief Risk Officer, and Chief Compliance Officer to assist in its oversight functions.

In its ongoing commitment to good corporate governance, the Board has empowered the Audit Committee to oversee the financial reporting process, internal control and risk management systems, internal and external audit functions, and compliance with applicable laws and regulations.

Their oversight function covers the following areas:

- On *financial reporting*, the Committee reviews the integrity of the reporting process to ensure the accuracy and reliability of financial statements and compliance with financial reporting standards and disclosure requirements set for listed companies.
- On *internal control and risk management*, it monitors and evaluates the adequacy, soundness and effectiveness of the Bank's established internal control and risk management systems, policies and procedures

including implementation across all units of the Bank to provide reasonable assurance against fraud or other irregularities and material misstatement or loss.

- On *internal and external audits*, it recommends the appointment, reappointment and removal of the internal and external auditors, remuneration, approval of terms of audit engagement and payment of fees. It reviews non-audit work, if any, ensuring that it would not conflict with their duties as external auditors or may pose a threat to their independence. It approves the annual audit plan and reviews audit results focusing on significant findings with financial impact and its resolution. It reviews the implementation of corrective actions to ensure that these are done in a timely manner to address deficiencies, non-compliance with policies, laws and regulations. Annually, it evaluates the performance of the Chief Audit Executive and the internal and external audit functions.
- On *compliance*, it recommends the approval of the Compliance Charter and reviews the performance of the Chief Compliance Officer and compliance function. It also reviews the annual plans of the Compliance Group including the Anti-Money Laundering Department and evaluates the effectiveness of the regulatory compliance framework and governance policies and practices of the Bank to ensure that these are consistently applied and observed throughout the institution. It reviews the report of examination of the BSP and other regulators including replies to such reports for endorsement to the Board for approval.

In this context, the following were done during the year:

#### Board Audit Committee

- *Financial Reporting*  
The Board Audit Committee (BAC) reviewed the Bank's quarterly unaudited and annual audited financial statements ensuring compliance with accounting standards and tax regulations. On 21 February 2024, it endorsed to the Board for approval the 2023 Audited Financial Statements, after assuring that appropriate internal controls related to the financial reporting process and compliance with accounting standards were observed. Based on its assessment, the BAC believes that the financial statements are fairly presented in conformity with the relevant financial reporting standards in all material aspects. The Board approved the Bank's audited financial statement on 24 February 2024, based on the BAC endorsement, and the financial statements were publicly disclosed on 26 February 2024, 57 days after the financial year-

end, meeting the ASEAN Corporate Governance Scorecard (ACGS) best practice standard. This demonstrates the Bank's commitment to transparency, accuracy, and adherence to the highest standards of corporate governance and financial reporting.

- *Internal Audit Function*

The BAC reviewed and approved the 2024 Internal Audit Policy Statement and the risk-based audit plans for the various business units. This process included a thorough examination of the scope, changes to the plan, audit methodology, manpower resources, and key audit officer appointments. The BAC scrutinized the results of audits, focusing on high and moderate risk findings related to operational, financial, and compliance controls, as well as risk assessment systems and processes impacting financial, reputation, and information security.

The BAC regularly tracked the timely resolution of audit findings and assessed the appropriateness and adequacy of Management's action plans to address key issues. It ensured the Internal Audit function's independence and unfettered access to all records, properties, and information.

The Committee assessed the performance of the Chief Audit Executive and the internal audit function and concluded that both carried out their mandates effectively as provided in the Internal Audit Charter and that the internal audit function possesses adequate resources to perform its duties effectively. The Committee approved the appointment of the new Chief Audit Executive on 18 December 2024.

- *External Audit*

On 21 February 2024, and 20 March 2024, respectively, the BAC approved and endorsed to the Board for approval, the renewal of the appointment of the external auditor, Punongbayan & Araullo, Grant Thornton (P&A) and its non-audit engagement as Board of Canvassers in the Annual Stockholders Meeting on 19 April 2024. The BAC ensured the adequacy and appropriateness of P&A's scope of engagement, audit plans, composition of the engagement team and timelines its 2024 audit activities and milestones.

The BAC comprehensively reviewed and discussed the external audit reports, focusing on internal controls, risk management, governance, and financial impact, particularly changes in accounting and reporting standards. The Committee also reviewed thoroughly Management's responses to the external auditor's findings and recommendations.

- *Compliance Function*

The BAC reviewed and approved updates to the Compliance and Anti-Money Laundering (AML) Departments' manuals, institutional risk assessment, annual compliance plans, and independent compliance testing roadmaps. It closely monitored the progress on the annual compliance plans, results of independent compliance and AML testing, Bank's compliance with regulatory limits/ratios, regulatory report submissions, and continuous improvement of compliance and AML methodologies and systems.

The BAC thoroughly discussed the results of regulatory examinations on BDO Unibank and vetted on Management's responses to the findings and recommendations. In 2024, the BAC reviewed the reports for seven (7) regulatory examinations and Management responses to said reports, to ensure the Bank's position was appropriately presented. The BAC also assessed the appropriateness of the Bank's periodic updates to the regulators' findings and recommendations to ensure implementation of corrective actions. The Committee likewise devoted time to understanding the emerging money laundering risks and tracked the progress on high-profile cases involving clients of the Bank and ensured that appropriate controls are in place and/or instituted to prevent the Bank from being a channel for money laundering activities. The BAC also tracked the progress until launch to production of two (2) major compliance systems that enhance compliance and AML risk management on related parties and AML alerts review and disposition.

On 24 July 2024, the BAC approved the new Table of Organization of Compliance Group with increase of 25 manpower complement and the hiring of the of the Deputy Chief Compliance Officer. The Committee also noted the appointments of new Compliance Heads in some of the subsidiaries of the Bank.

The BAC assessed the performance of the Chief Compliance Officer and the compliance function, confirming that they effectively carried out their plans and programs and met their mandate as provided in their Charter.

- *Cases Involving Internal and External Fraud Cases, Whistleblower Accounts and Non-Loan Accounts*

The BAC reviewed reports on fraud and operational cases, whistleblower accounts, and non-loan related cases impacting financial, internal controls, information systems, and reputation. The Committee ensured that Management put adequate internal controls with focus on



risk mitigation, legal handling, and fraud prevention to prevent recurrence.

As part of its unwavering commitment to uphold the highest standards of corporate governance, the BAC conducted a comprehensive self-assessment of its performance for the year 2023. This assessment was meticulously carried out in accordance with its Terms of Reference, ensuring that all aspects of its mandate were evaluated.

The BAC's assessment of the Bank's internal controls, financial reporting process, and risk management systems considered several critical inputs:

- *External Auditor's Report and Unqualified Opinion:* An essential component that provided independent assurance of the Bank's financial health.
- *Regulatory Report of Examinations:* An essential component that provided independent assurance of the robustness of the Bank's risk management, capital adequacy, asset quality, earnings and liquidity.
- *Chief Audit Executive's Overall Assurance:* Offering an internal perspective on the efficiency and effectiveness of the Bank's operations.
- *Senior Management's Reports and Additional Information:* Ensuring comprehensive oversight and informed decision-making.

The BAC assessment indicated that the Bank's internal controls, financial reporting processes and systems are generally adequate and effective.

The Board Audit Committee is chaired by Mr. Vicente S. Pérez, Jr. (Independent Director). Its other members are Justice Estela P. Bernabe (ret.) (Independent Director) and Mr. Jones M. Castro, Jr. (Non-Executive Director). Mr. Vipul Bhagat was a member until 19 April 2024.

The Board Audit Committee held 12 meetings in 2024.

Below is the attendance of the members in Board Audit Committee meetings held in 2024:

Name	Director Type	No. of Meetings Attended	Total No. of Meetings	Percentage
Vicente S. Pérez, Jr.	Independent	11	12	91.67%

Vipul Bhagat*	Independent	2	4	50.00%
Estela P. Bernabe**	Independent	8	8	100.00%
Jones M. Castro, Jr.	Non-Executive	12	12	100.00%
* Term as Member ended on 19 April 2024.				
** Appointed as Member of the Board Audit Committee on 19 April 2024, hence, attendance count started on 23 May 2024.				

### Corporate Governance Committee

The Corporate Governance Committee (CGC) is primarily responsible for assisting the Board in formulating the governance policies and overseeing their implementation across the Bank, its subsidiaries and affiliates. Annually, CGC conducts performance evaluation of the Board of Directors, its committees, executive management, peer evaluation of directors, as well as a self-evaluation of its own performance. The CGC assesses the outcomes and reports the results to the Board, including recommendations for improvement and areas to enhance effectiveness. Additionally, the CGC oversees the continuing education program for directors and key officers, proposing relevant trainings session. It also reviews management's plan for succession to key leadership positions, ensuring the necessary skills and expertise are in place to support the Bank's strategic directions.

During the year, the Corporate Governance Committee achieved the following:

- *Annual Continuing Education of Directors*

The CGC played a pivotal role in ensuring that directors adhered to the regulatory requirement for an annual corporate governance seminar, integral to their ongoing education. It ensured that all incumbent Board members successfully met the SEC's mandatory 4-hour requirement for the 2024 Annual Corporate Governance Seminar. Furthermore, the seminar was well-attended by the respective directors and key officers of BDO's subsidiaries, reflecting the bank's commitment to inclusive and comprehensive governance education across its entire corporate structure. The seminar received from participants an above-average rating of 4.82 (5 as highest) indicating its effectiveness. Topics discussed generative AI concerns in banking, major cyber threats and evolution of ransom ware and its impact to the Bank. Presenters highlighted collective governance for efficient and effective risk mitigation. The completion of this seminar was noted in the August 28, 2024, meeting.

- *Adherence to Corporate Governance Standards*

Throughout the year, the CGC implemented several initiatives to elevate corporate governance standards. Notably, the Committee approved the 2023 Integrated Annual Corporate Governance Report and the Bank's report on compliance with leading governance practices, which were incorporated into the 2024 Information Statement (SEC Form 20-IS). Additionally, the Committee endorsed the revised 2023 ASEAN Corporate Governance Scorecard (ACGS) Self-Assessment Document, providing guidance for ACGS assessors to identify the Bank's disclosures aligned with ACGS recommendations. Demonstrating its unwavering commitment to exemplary corporate governance, the Bank was honored with the prestigious Five (5) Golden Arrows Recognition from the Institute of Corporate Directors (ICD) on 19 September 2024, for its 2023 corporate governance practices.

- *Revision of key governance documents*  
The CGC approved and endorsed several revisions to key governance documents. This included amendments to the:

- *BDO Code of Conduct and Business Ethics (the Code)*

The Code now requires directors or officers who are appointed to or run for any public office, whether in the Philippines or abroad, to resign from BDO prior to acceptance or filing of candidacy. If BDO becomes aware of such activities, the individuals are deemed resigned. There is also an additional requirement to disclose whether consultancy or contractual assignments are full-time or part-time.

These changes ensure that BDO maintains a clear separation between its operations and any political activities, thereby reducing potential conflicts of interest and maintaining the integrity of its governance practices.

- *Personal Trading Policy*

BDO's Personal Trading Policy aims to ensure compliance with securities laws, promote fairness, and preserve the bank's reputation in fair securities dealing. The policy applies to all Directors, employees and officers with access to material, price-sensitive information, covering both BDO and non-BDO shares. These measures help prevent insider trading, ensure transparency, and uphold market integrity, positively impacting the bank by fostering trust among stakeholders and reinforcing its commitment to ethical practices.

- *Interlocking Positions Policy*

The interlocking policy was fully referenced to the BSP's Manual of Regulations for Banks (MORB), including the definition of a substantial shareholder. The term conflict of interest on the other hand was aligned with BDO's Code of Conduct. The annual performance metrics for head of control functions have been standardized.

These updates ensure that BDO's policies are consistent with regulatory standards, enhancing transparency and accountability in managing interlocking positions. It further helps mitigate risks associated with conflicts of interest and ensures that performance evaluations are uniformly applied.

- *Corporate Governance Manual*  
The 2024 Corporate Governance Manual reiterates a more diversified board composition, rigorous director training programs; highlights the RPT policies; as well as emphasizes BDO's sustainability principles. The Bank's subsidiaries and affiliates are now expected to align with the revised Manual, as necessary and appropriate, taking into consideration corporate governance codes issued by their respective primary regulators which have oversight / control over them. These changes aim to improve decision-making, transparency, accountability, and long-term sustainability. It also reflects BDO's commitment to continuous improvement in corporate governance.
- *Board Level Committees Terms of Reference*  
The Committee incorporated in the Terms of Reference of all Board Committees the definition and the extent of the role of Board Advisors to further enhance the evaluation process. This underscores the independent role of the advisors and the importance of their expertise and diverse perspectives, enriching the Board oversight evaluation process. This strategic decision underscores the Committee's proactive approach to continuously improving corporate governance practices. It reflects a commitment to ensuring robust oversight, fostering a culture of accountability, and adapting to evolving governance standards. This move will enhance the quality of evaluations and drive better governance outcomes across the organization.
- *Sustainability Oversight*  
The CGC reviewed the updates on the Bank's key initiatives for sustainable finance and BDO operations with sustainability impact. Among these were: the implementation of the Environmental and Social Risk Management System (ESRMS); the engagement with a third party provider to account for the Bank's carbon emissions on projects financed by the Bank and reporting such based on the recommendations of the

Task Force for Climate-based Financial Disclosures (TCFD); the contents of the 2023 BDO Sustainability Report; and, the Bank's ESG Dashboard. The Committee also tackled the updates on the benchmarking results of BDO with other companies in terms of its sustainability progress and initiatives and the several local and regional awards and recognitions that the Bank received. Other updates were on the benchmarking results related to TIME World's Best Companies 2023, and Brand Finance ranking for the Philippines and the financial sector, as well as local and international recognitions: The Retail Banker International Asia Trailblazer Award 2024, the Euromoney Excellence Awards 2024, Asia Corporate Excellence & Sustainability (ACES) Awards 2024, The Asset ESG Corporate Awards 2024, and the Five (5) Golden Arrows from the ASEAN Corporate Governance Scorecard Awards, among several regional recognitions for the Bank's ESG practices.

The CGC also discussed the impact of the allocation ASEAN Sustainability Bonds (ASB) proceeds. Of the total proceeds, Php38.4 billion financed environmental projects aimed at mitigating climate change and promoting renewable energy. These investments supported solar and wind energy installations, which have significantly reduced greenhouse gas emissions and contributed to the Philippines' transition to cleaner energy sources. The funds also financed energy-efficient infrastructure, such as green buildings, resulting in measurable reductions in energy consumption and promoting sustainable urban development.

On the social side, Php14.4 billion funded projects that enhance the quality of life for underserved communities. This included Php8.8 billion for employment generation through microfinance services, and Php5.6 billion for the agriculture, fisheries, and food security sectors which represent roughly a quarter of the nation's workforce.

The projects funded under BDO's first ASB issuance align with the 17 United Nations SDGs, particularly SDG 7 (Affordable and Clean Energy), SDG 11 (Sustainable Cities and Communities), and SDG 13 (Climate Action).

- *Board Effectiveness Evaluation*

The CGC engaged PricewaterhouseCoopers (PwC) as the independent assessor for the 2023 Board Effectiveness Evaluation (BEE), demonstrating the bank's commitment to transparency and objectivity in evaluating its governance practices. The executive summary of the 2022

BEE results provided the Committee with valuable insights on the strengths and areas of improvements of the Board, Board Committee, Directors and Senior Management as whole.

The results of the 2023 BEE highlighted the areas of strength and opportunities for improvement. The Board's performance was evaluated in ten (10) areas, namely: (i) Board responsibilities, (ii) Board composition, (iii) Board conduct, (iv) Board interaction and communication, (v) Chairperson, (vi) Chief Executive Officer, (vii) Board administration process, (viii) strategic Board meeting sessions, (ix) Board oversight of risks and (x) Board oversight of Sustainability/ESG).

A new area was introduced in the Part A questionnaire for 2023 called Board Oversight of Sustainability/ESG, which is also expected to be carried forward in the next editions of the BEE. In the last three (3) years, the importance of ESG has been discussed including comments/suggestions on further enhancing ESG and sustainability.

Based on the assessment report by PwC, the Board has proactive involvement in crucial governance areas. The Board members bring varied skills and perspectives, enabling comprehensive analysis and robust strategic guidance thereby fulfilling the Bank's commitment to effective governance and sustainable business practices. The results further indicate strong oversight and engagement by the Board with senior management. The Chairperson and CEO consistently demonstrate exceptional leadership and competence effectively implementing board decisions and fostering a culture of excellence and innovation. The Board-level Committees, on the other hand, were assessed to have generally strong performance of their mandates.

The Board-level Committees consistently demonstrate a high-level of engagement and oversight with senior management. This active involvement ensures that strategic objectives are met, and that the organization remains on course. Evaluation results also highlight the strong leadership exhibited by the Board-level Committee chairpersons, who effectively guide their respective committees, foster collaboration, and drive impactful decision-making. Their leadership is instrumental in maintaining the Board's overall effectiveness and ensuring robust governance practices.

Below is the attendance of the members in Committee meetings held in 2024:

Name	Director Type	No. of Meetings Attended	Total No. of Meetings	Percentage
Estela P. Bernabe	Independent	7	7	100.00%
George T. Barcelon*	Independent	3	3	100.00%
Vipul Bhagat*	Independent	2	3	66.67%
Vicente S. Pérez, Jr.	Independent	6	7	85.71%
Franklin M. Drilon**	Independent	3	4	75.00%
<p>* Term as Member ended on 19 April 2024.</p> <p>** Appointed as Member of the Corporate Governance Committee on 19 April 2024, hence, attendance count started on 23 May 2024.</p>				

### Measures on leading practices of good corporate governance

The Bank is constantly aligning its corporate governance system with the international practice, taking into account the continuous developments in national regulations.

The Board approved the 2023 Integrated Annual Corporate Governance Report and the Bank's report on compliance with leading governance practices, which were incorporated into the 2024 Information Statement (SEC Form 20-IS). Additionally, the Committee endorsed the revised 2023 ACGS Self-Assessment Document, providing guidance for ACGS assessors to identify the Bank's disclosures aligned with ACGS recommendations. Demonstrating its unwavering commitment to exemplary corporate governance, the Bank was honored with the prestigious Five (5) Golden Arrows Recognition from the ICD on September 19, 2024, for its 2023 corporate governance practices.

The Bank's Personal Trading Policy was designed to ensure compliance with securities laws, promote fairness, and maintain the bank's reputation for fair securities dealings. This policy applies to all Directors, employees, and officers who have access to material, price-sensitive information, covering both BDO and non-BDO shares. By preventing insider trading, ensuring transparency, and upholding market integrity, these measures foster trust among stakeholders and reinforce the bank's commitment to ethical practices.

## **Any Deviation from the Corporate Governance Manual**

There were no deviations from the Corporate Governance Manual.

## **Improvement on Corporate Governance**

As a financial institution, the Bank recognizes the critical aspect of addressing climate change and supporting the country's transition towards a low-carbon economy. Through its Board and Senior Management, BDO is unwavering in its dedication to advancing sustainability commitments and achieving strategic resilience by consistently incorporating sustainability into its business practices.

The Board, being the highest governance body, plays a pivotal role in embedding sustainability within the Bank's compliance, corporate governance, and risk management frameworks. By setting the tone at the top, the Board promotes an enterprise-wide culture that continually fosters environmentally and socially responsible business decisions.

The Bank is dedicated to contributing to the country's sustained growth by financing economic activities that nurture the environment, empower Filipino consumers, and promote the best interest of the Bank's various stakeholders. In alignment with the UN SDGs, UN Global Compact, and the government's Sustainable Finance Roadmap, the Bank strives to create a lasting, net positive impact. This is achieved through delivery of various banking products and services that are sustainable, inclusive, equitable, environment-friendly, and socially relevant.

BDO remains steadfast in its commitment to sustainability, ensuring that all business operations reflect its dedication to ethical values, integrity, and transparency. By maintaining this commitment, the Bank not only supports the global sustainability agenda but also secures a prosperous future for its stakeholders and broader community.

The Bank continually enhances its corporate governance practices by adopting the principles of the ACGS. To further improve the Board's competency and diversity, the Bank has updated its Board Diversity Policy to include measurable diversity objectives aligned with global standards. This effort has led to the addition of an independent director with extensive experience in the private, public and academe sectors, resulting in 63% of the Board now being comprised of independent directors.



Key appointments were made to strengthen the bank's leadership team. Mr. Manuel Patricio C. Malabanan was appointed as the Trust Officer of the Bank and a member of the Trust Committee. Mr. Jeffrey M. Alejandro was appointed as Senior Vice President, Chief Audit Executive and Head of the Internal Audit Group, to bolster the bank's internal audit capabilities. Additionally, Mr. Howard Lincoln Dy Son was appointed as Senior Vice President and Chief Executive of BDO Hong Kong, Mr. Edwin R. Tajanlangit as Deputy Chief Risk Officer and Atty. Anna Teresa L. Licaros as Deputy Chief Compliance Officer, further reinforcing the bank's leadership.

In terms of transparency, the Bank discloses the total remuneration of each Board member. Additionally, the Bank provides a secure electronic voting platform to facilitate shareholder participation in the Annual Stockholders' Meeting, even in absentia. These initiatives reflect the Bank's commitment to robust governance, diversity, and transparency.

## PART V – EXHIBITS AND SCHEDULES

### Item 14. List of Branches, Reports on SEC Form 17-C

#### a) Directory of Branch Offices

A list of the Bank's branches is provided in Item 2 of this report.

#### b) The SEC Form 17-C (Current Report) filed in 2024 and the first quarter of 2025 are set forth below, such as:

Date of Disclosure	Subject
January 2, 2024	Board of Directors' Attendance for Meetings Held in 2023
January 7, 2024	Result of the Board Meeting held on January 6, 2024 - Setting of the Annual Stockholders' Meeting of the Bank on 19 April 2024, Friday at 2:00 in the afternoon, in, hybrid format, and setting of the record date for stockholders entitled to vote and be voted, and participate at such meeting on February 23, 2024, Friday
January 9, 2024	Press Release re: BDO launches second ASEAN Sustainability Bonds Issue
January 15, 2024	Public Ownership Report as of December 31, 2023
January 16, 2024	List of Top 100 stockholders for BDO with PCD Participants for the period ending December 31, 2023/
January 17, 2024	Press Release re: BDO shortens 2 <sup>nd</sup> ASEAN Sustainability Bond offer period
January 25, 2024	Amended GIS of BDO for the year 2023 reflecting the updated Capital Structure, List of Officers, Stockholders' Information and Additional Issued Shares of the Bank
January 27, 2024	Results of the Board Meeting held on January 27, 2024: <ul style="list-style-type: none"> <li>- Declaration of cash dividends on Preferred Shares Series "A" at the rate of 6.5% per annum of the par value, for a total dividend amount of P407,279,166.67, payable within sixty (60) banking days from dividend declaration date</li> <li>- Notation of the retirement of Mr. Rafael G. Ayuste, Jr., Senior Vice President and Trust Officer/Head of Trust and Investments Group, effective February 1, 2024</li> </ul>

Date of Disclosure	Subject
	Approved the merger of BDO and SM Keppel Land, Inc. with BDO as the Surviving Entity
January 27, 2024	Merger of BDO Unibank, Inc. and SM Keppel Land, Inc. with BDO Unibank, Inc. as the Surviving Entity
January 29, 2024	Press Release re: BDO raised PHP 63.3 Billion in 2 <sup>nd</sup> ASEAN Sustainability Bond issue
February 8, 2024	Agenda for the Annual Stockholders' Meeting on 19 April 2024
February 13, 2024	Notice of Analysts'/Investors' Briefing on February 26, 2024 (Monday), 12:00 PM PHT at the Narra Hall, 34/F BDO Towers Valero, 8741 Paseo de Roxas, Salcedo Village, Makati City
February 19, 2024	BDO Statement of Condition as of 31 December 2023
February 20, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to eligible retirees and beneficiaries of a deceased senior officer, totaling 257,893 common shares
February 26, 2024	<p>Results of the Board Meeting held on February 24, 2024:</p> <ul style="list-style-type: none"> <li>- Approval of the Audited Financial Statements of BDO and its Subsidiaries as of December 31, 2023 and Press Release re: BDO net income reaches P73.4 billion in 2023</li> <li>- Appointment of SVP Manuel Patricio C. Malabanan as Trust Officer of the Bank effective February 1, 2024, subject to BSP confirmation, and as member of the Trust Committee</li> <li>- Approval of the New Composition of the Trust Committee for the remainder of the term 2023-2024, as follows:</li> </ul> <p>Trust Committee (as of February 1, 2024)  Dioscoro I. Ramos – Chairman  Walter C. Wassmer – Member  Josefina N. Tan – Member  Nestor V. Tan – Member  Manuel Patricio C. Malabanan – Member  Noel L. Andrada – Advisor</p>

Date of Disclosure	Subject
	<p>Christopher A. Bell-Knight – Advisor</p> <ul style="list-style-type: none"> <li>- Secondment of SEVP Joseph Albert L. Gotuaco to BDO Private Bank, Inc. as President, effective upon regulatory approval</li> </ul> <p>Hiring of Mr. Jeffrey Melgar Alejandro as Senior Vice President and Deputy Head of Internal Audit Group, effective March 1, 2024</p>
March 4, 2024	Amended GIS of BDO for the year 2023 reflecting the updated Capital Structure, List of Officers, Stockholders' Information and Additional Issued Shares of the Bank
March 4, 2024	Preliminary Information Statement for the 2024 ASM
March 4, 2024	Clarification on the news article entitled “BDO readies SMC financial war chest for NAIA”
March 6, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to an eligible senior officer and a retiree, totaling 33,706 common shares
March 15, 2024	Resignation of Mr. Jose Eduardo Anel Quimpo II, Senior Vice President of BDO Unibank, Inc., seconded to BDO Private Bank, Inc./PB Wealth Management, effective March 15, 2024
March 15, 2024	Definitive Information Statement
March 22, 2024	<p>Results of Board Meeting held on March 22, 2024:</p> <p>Acceptance of the resignation of the following Senior Officers: (a) Mr. Jose Eduardo Anel Quimpo II, Senior Vice President of BDO Unibank, seconded to BDO Private Bank, Inc./PB Wealth Management, effective March 15, 2024; and (b) Mr. Edgardo Reyes Marcelo, Jr., Senior Vice President and Unit Head of Transaction Banking Group/Cash Management Services/Large Corporates and Specialized Sales, effective April 1, 2024</p>
March 22, 2024	Amended Definitive Information Statement
March 27, 2024	Amended General Information Sheet of BDO for the Year 2023 to reflect the updated Capital Structure, List of Officers,

Date of Disclosure	Subject
	Stockholders' Information, and Additional Shares Issued of the Bank
April 1, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to an eligible senior officer and 2 retirees, totaling 62,042 common shares
April 12, 2024	Notice of Analysts' Briefing on April 22, 2024 (Monday), 12:00 PM PHT at the Narra Hall, 34/F BDO Towers Valero, 8741 Paseo de Roxas, Salcedo Village, Makati City.
April 15, 2024	SEC Form 17-A (Annual Report) as of December 31, 2023
April 15, 2024	Public Ownership Report as of March 31, 2024
April 15, 2024	List of Top 100 Stockholders (Common Shares) as of March 31, 2024
April 18, 2024	Result of Board Meeting held on April 18, 2024:  Approval of the Financial Statements of BDO for the First Quarter of 2024
April 18, 2024	Press Release entitled "BDO 1Q 2024 earnings at P18.5 billion"
19 April 2024	SEC Form 17-Q (Quarterly Report) as of March 31, 2024
19 April 2024	Results of Special Board Meeting on 19 April 2024:  Approval of the following: 1. Increase in the regular cash dividends on common shares of BDO to P1.00 per share per quarter beginning on the 2nd Quarter of 2024, which will be the new dividend policy of BDO going forward  2. Declaration as property dividends of the Treasury shares arising from the eventual merger of BDO and SM Keppel Land Inc. (SMKL), with BDO as the surviving entity. The merger, which is subject to shareholder and regulatory approvals, will result in the creation of Treasury shares equivalent to approximately 1% of current outstanding shares

Date of Disclosure	Subject
19 April 2024	Press Release entitled “BDO raises cash dividend and declares property dividend”
April 22, 2024	<p>Results of the Annual Stockholders’ Meeting on 19 April 2024:</p> <p>Approval of the following:</p> <ol style="list-style-type: none"> <li>1. Minutes of the Annual Shareholders' Meeting held on April 19, 2023;</li> <li>2. Report of the President and the Audited Financial Statements of BDO Unibank, Inc. as of December 31, 2023;</li> <li>3. All acts of the Board of Directors, Board Committees, and Management during their terms of office;</li> <li>4. Election of the following members of the Board of Directors for 2024 - 2025: <ul style="list-style-type: none"> <li>Ms. Teresita T. Sy</li> <li>Mr. Nestor V. Tan</li> <li>Mr. Jones M. Castro, Jr.</li> <li>Ms. Josefina N. Tan</li> <li>Mr. Walter C. Wassmer</li> <li>Mr. George T. Barcelon - Independent Director</li> <li>Supreme Court Associate Justice Estela P. Bernabe (Ret.) - Independent Director</li> <li>Mr. Vipul Bhagat - Independent Director</li> <li>Former Senator Franklin M. Drilon - Independent Director</li> <li>Mr. Vicente S. Pérez, Jr. - Independent Director</li> <li>Mr. Dioscoro I. Ramos - Independent Director</li> </ul> </li> <li>5. Merger of SMKL with BDO (BDO as the surviving entity); and</li> <li>6. Re-appointment of Punongbayan and Araullo, Grant Thornton as external auditor of BDO Unibank for the year 2024</li> </ol>
April 22, 2024	Results of Organizational Meeting of the Board of Directors on 19 April 2024:

Date of Disclosure	Subject
	Election of Chairperson, Lead Independent Director, Advisors to the Board, Board Committee Members, and Corporate Officers
April 22, 2024	Press Release entitled “BDO posts P73.4 Bn income in 2023”
April 23, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO’s employee stock option/grant program granted to an eligible retiree, totaling 28,336 common shares
April 26, 2024	Amended General Information Sheet of BDO for the Year 2023 to reflect the updated Capital Structure, List of Officers, Stockholders' Information, and Additional Shares Issued of the Bank
May 17, 2024	2024 General Information Sheet of BDO
May 22, 2024	BDO Statement of Condition as of March 31, 2024
May 22, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO’s employee stock option/grant program granted to eligible retirees, totaling 65,508 common shares
May 23, 2024	Summary of Self-Assessment of the Board Audit Committee of BDO for the Year 2023
May 27, 2024	<p>Results of Board Meeting on May 25, 2024:</p> <ol style="list-style-type: none"> <li>1. Approval of the declaration of regular cash dividends on common shares of the Bank in the amount of Php1.00 per share for the 2nd Quarter of 2024 payable on June 28, 2024 to all stockholders of record as of June 11, 2024; and</li> <li>2. Notation of the retirement of (i) Ms. Stella L. Cabalatungan, Executive Vice President under Office of the President, and (ii) Ms. Marilyn K. Go, Senior Vice President and Deputy Treasurer, both effective June 1, 2024</li> </ol>
May 27, 2024	Update on the Merger of BDO and SMKL - Clarification that the final terms of the merger were approved by the shareholders

<b>Date of Disclosure</b>	<b>Subject</b>
May 31, 2024	Integrated Annual Corporate Governance Report of BDO for the year ended 2023
June 19, 2024	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, List of Officers, Stockholders' Information, and Additional Shares Issued by the Bank
June 24, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to an eligible retiree, totaling 46,393 common shares
July 1, 2024	Results of Board Meeting on June 29, 2024:  Approval of the following: 1. Hiring of Mr. Howard Lincoln Dy Son as Senior Vice President (SVP) and Chief Executive of BDO Unibank Hong Kong (HK) Branch, effective July 26, 2024, subject to HK Monetary Authority's approval; and  2. Appointment of Mr. Edwin Reyes Tajanlangit, SVP, as Deputy Chief Risk Officer of BDO, effective July 15, 2024
July 2, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to an eligible retiree and 182 senior officers, totaling 1,593,737 common shares
July 8, 2024	BDO to issue Peso-denominated Fixed-Rate Sustainability Bonds with a minimum aggregate issue size of PHP5 Billion.
July 8, 2024	Press Release entitled "BDO launches third ASEAN Sustainability Bonds issue"
July 11, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to 61 eligible senior officers, totaling 691,922 common shares
July 12, 2024	Public Ownership Report as of June 30, 2024
July 12, 2024	List of Top 100 Stockholders (Common Shares) as of June 30, 2024



Date of Disclosure	Subject
July 15, 2024	Notice of Analysts' Briefing on July 29, 2024 (Monday), 12:00 PM PHT at the Narra Hall, 34/F BDO Towers Valero, 8741 Paseo de Roxas, Salcedo Village, Makati City
July 15, 2024	Resignation of Mr. Walter C. Wassmer, Non-Executive Director, from the Board of Directors of BDO effective July 16, 2024 due to his appointment as Member of the Bangko Sentral ng Pilipinas Monetary Board
July 17, 2024	Press Release entitled "BDO shortens offer period for third ASEAN Sustainability Bond issue"
July 22, 2024	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, List of Directors, List of Officers, Stockholders' Information, Additional Shares Issued, Secondary License, and List of Subsidiaries/Affiliates of the Bank
July 22, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to 40 eligible senior officers and a retiree, totaling 474,295 common shares
July 25, 2024	Press Release entitled "BDO raises PHP55.7 billion in third ASEAN Sustainability Bond issue"
July 29, 2024	Press Release entitled "BDO 1H 2024 income reaches P39.4 billion"
July 29, 2024	<p>Results of Board Meeting on July 27, 2024:</p> <ol style="list-style-type: none"> <li>1. Approval of the following: <ol style="list-style-type: none"> <li>a) Financial Statements of BDO for the first half of 2024,</li> <li>b) Hiring of Atty. Anna Theresa Luy Licaros as First Vice President and Deputy Compliance Officer of BDO Unibank, effective August 1, 2024</li> <li>c) Appointment of Mr. Ernesto Ledesma Ladrado IV, Senior Vice President as Central Operations Group Head, effective July 11, 2024, covering Payment Services, Transaction Services, Trade Operations, and Treasury Operations</li> </ol> </li> </ol>

Date of Disclosure	Subject
	2. Notation of the resignation of Mr. Walter C. Wassmer as member of the Board of Directors of BDO Unibank, effective July 16, 2024, in view of his appointment as member of the Bangko Sentral ng Pilipinas Monetary Board d)
July 29, 2024	SEC Form 17-Q (Quarterly Report) as of June 30, 2024
July 29, 2024	Amended disclosure on the results of Board Meeting on July 27, 2024 to update the background of Atty. Licaros
July 30, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to 10 eligible senior officers, totaling 205,928 common shares
July 31, 2024	Amended Public Ownership Report as of June 30, 2024 to accurately reflect the percentage of ownership of the reporting persons
August 1, 2024	Amended disclosure on the results of Board Meeting on July 27, 2024 to correct a clerical error in the title of Atty. Licaros to Deputy Chief Compliance Officer
August 9, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to 5 eligible senior officers, totaling 32,311 common shares
August 13, 2024	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, List of Officers, Stockholders' Information, Additional Shares Issued, and List of Subsidiaries/Affiliates of the Bank
August 19, 2024	BDO Statement of Condition as of June 30, 2024
August 21, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to 8 eligible senior officers and a retiree, totaling 75,697 common shares
September 2, 2024	Results of Board Meeting on August 31, 2024:  Approval of the following:

Date of Disclosure	Subject
	<ol style="list-style-type: none"> <li>1. Declaration of regular cash dividends on common shares of the Bank in the amount of Php1.00 per share for the 3rd Quarter of 2024 payable on September 30, 2024 to all stockholders of record as of September 17, 2024</li> <li>2. Election of Mr. Alfredo E. Pascual as Independent Director of BDO Unibank</li> <li>3. Promotion of the following Senior Officers from the rank of First Vice President to Senior Vice President, effective February 1, 2024: <ol style="list-style-type: none"> <li>a. Ms. Susie S. Cham</li> <li>b. Ms. Caroline H. Garcia</li> <li>c. Mr. Rommel S. Gomez</li> <li>d. Mr. Jaime A. Talingdan</li> <li>e. Ms. Alice O. Teh</li> </ol> </li> </ol>
September 2, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to 3 eligible senior officers, totaling 20,423 common shares
September 2, 2024	Amended disclosure on the results of Board Meeting on August 31, 2024 to update the number of shares of Mr. Rommel S. Gomez
September 11, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to 2 eligible senior officers, totaling 14,479 common shares
September 13, 2024	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, List of Directors, List of Officers, Stockholders' Information, and Additional Shares Issued by the Bank
September 23, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to 4 eligible senior officers, totaling 23,776 common shares
September 24, 2024	Amended disclosure on the Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock

<b>Date of Disclosure</b>	<b>Subject</b>
	option/grant program granted to senior officers, totaling 14,479 common shares to include the attachment
September 30, 2024	Result of Board Meeting on September 28, 2024:  Approval of the hiring of Ms. Monina Magtira Camigla, as Senior Vice President and Deputy Head of Financial Institutions and International Desks under Institutional Banking Group, effective October 16, 2024
October 1, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to 3 eligible senior officers and 2 retirees, totaling 89,159 common shares
October 15, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to an eligible senior officer, totaling 5,944 common shares
October 16, 2024	Notice of Analysts' Briefing on October 28, 2024 (Monday), 12:00 PM PHT at the Narra Hall, 34/F BDO Towers Valero, 8741 Paseo de Roxas, Salcedo Village, Makati City
October 16, 2024	Public Ownership Report as of September 30, 2024
October 16, 2024	List of Top 100 Stockholders (Common Shares) as of September 30, 2024
October 22, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to 2 eligible senior officers, totaling 18,804 common shares
October 24, 2024	Date of approval of the Bangko Sentral ng Pilipinas on the merger of BDO and SMKL, which was received by the Bank on October 23, 2024 and to reflect the change in name to Podium of the absorbed entity
October 28, 2024	Results of Board Meeting on October 26, 2024:  1. Approval of the Financial Statements of BDO for the Third Quarter of 2024; and

Date of Disclosure	Subject
	2. Notation of the retirement of Ms. Rhodora Montinola Lugay, Senior Vice President and Department Head of Central Operations Group/Transaction Services, effective November 1, 2024
October 28, 2024	Press Release entitled “BDO posts ₱60.6 billion net income in 9M 2024”
October 28, 2024	SEC Form 17-Q (Quarterly Report) as of September 30, 2024
November 4, 2024	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, List of Officers, Stockholders' Information, and Additional Shares Issued by the Bank
November 11, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO’s employee stock option/grant program granted to an eligible senior officer, totaling 98,580 common shares
November 18, 2024	BDO Statement of Condition as of September 30, 2024
November 20, 2024	Date of approval of the merger of BDO and SMKL by the Securities and Exchange Commission, which was received by the Bank on November 19, 2024
November 29, 2024	<p>Results of Board Meeting on November 28, 2024:</p> <ol style="list-style-type: none"> <li>1. Approval of the declaration of regular cash dividends on common shares of the Bank in the amount of Php1.00 per share for the Fourth Quarter of 2024 payable on December 27, 2024 to all stockholders of record as of December 13, 2024; and</li> <li>2. Notation of the retirement of Mr. Andre Marin Flores, Senior Vice President of Central Operations Group, effective December 1, 2024</li> </ol>
November 29, 2024	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, List of Officers, Stockholders' Information, Additional Shares Issued and List of Subsidiaries/Affiliates of the Bank

Date of Disclosure	Subject
December 2, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to eligible senior officers, totaling 17,258 common shares
December 9, 2024	<p>Results of Board Meeting on December 7, 2024:</p> <ol style="list-style-type: none"> <li>1. Approval of the following: <ol style="list-style-type: none"> <li>a. Appointments of Mr. Jones M. Castro, Jr., Non-Executive Director, as Member of the Risk Management Committee and Mr. Alfredo E. Pascual, Independent Director, as Member of the Trust Committee of the Bank</li> <li>b. Hiring of Ms. Catherine S. Sy as Senior Vice President and Head of HR Workforce Management and Services under Human Resources Group, effective January 2, 2025</li> </ol> </li> <li>2. Notation of the retirement of the following senior officers of the Bank, effective January 1, 2025: <ol style="list-style-type: none"> <li>a. Mr. Albert Santiago Yeo, Executive Vice President/Office of the President</li> <li>b. Ms. Estrellita Vinluan Ong, Senior Vice President / Group Head of Internal Audit and Chief Audit Executive</li> <li>c. Mr. Sui Gui Wong Sy, Senior Vice President/ Region Head of Branch Banking Group/ Region 2 – Metro Manila North</li> </ol> </li> </ol>
December 9, 2024	Amended disclosure on the results of Board Meeting on December 7, 2024 to correct the period of employment of Ms. Catherine Sy with Citibank N.A. ROHQ
December 10, 2024	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, List of Officers, Stockholders' Information, and Additional Shares Issued by the Bank
December 12, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to an eligible senior officer, totaling 11,314 common shares

<b>Date of Disclosure</b>	<b>Subject</b>
December 13, 2024	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, Stockholders' Information, and Additional Shares Issued by the Bank
December 23, 2024	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to an eligible senior officer, totaling 33,152 common shares
December 26, 2024	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, Stockholders' Information, and Additional Shares Issued by the Bank
December 27, 2024	Latest Manual on Corporate Governance of BDO
January 6, 2025	BDO's Board of Directors' Attendance for Meetings Held in 2024
January 6, 2025	Result of Board Meeting on January 4, 2025:  Approval of the appointment of Mr. Jeffrey Melgar Alejandro, Senior Vice President and incumbent Deputy Head of Internal Audit Group (IAG), as Chief Audit Executive and Head of IAG, effective January 1, 2025, subject to BSP confirmation
January 9, 2025	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, List of Officers, and Stockholders' Information of the Bank
January 13, 2025	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to an eligible senior officer, totaling 12,860 common shares
January 14, 2025	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, Officer Information, Stockholders' Information, and Additional Shares issued by the Bank
January 15, 2025	Public Ownership Report as of 31 December 2024
January 15, 2025	List of Top 100 Stockholders (Common Shares) as of 31 December 2024

Date of Disclosure	Subject
January 31, 2025	<p>Results of Board Meeting on January 31, 2025:</p> <p>Approval of the following:</p> <ol style="list-style-type: none"> <li>1. Setting of the Annual Stockholders' Meeting of the Bank on April 25, 2025, Friday, at 2:00 in the afternoon, in hybrid format (a combination of in-person and remote attendance), and setting of the record date for stockholders entitled to vote and be voted, and participate at such meeting on March 3, 2025</li> <li>2. Hiring of (a) Mr. Arnold Quismorio Bengco as Executive Vice President and Deputy Treasurer effective February 17, 2025 and (b) Mr. Rufus Pinto as Senior Vice President and Head of Enterprise Services Group effective March 3, 2025;</li> <li>3. Appointment of SVP Paul John Siy as Chief Information Officer, Head of Information Technology (IT) Group, subject to BSP confirmation, and Member of the IT Steering Committee effective February 3, 2025, vice SVP Frederic Mark S. Gomez, who will assume a new role under the Office of the President, covering among others, enterprise initiatives and projects;</li> <li>4. New membership composition of the IT Steering Committee of the Bank from February 3, 2025 until the 2025 Annual Stockholders' Meeting shall be as follows: George T. Barcelon - Chairman Dioscoro I. Ramos - Member Nestor V. Tan - Member Paul John Siy - Member</li> <li>5. Declaration of cash dividends on Preferred Shares Series "A" at the rate of 6.5% per annum of the par value, for a total dividend amount of P408,395,000.00, payable within sixty (60) banking days from dividend declaration date</li> </ol>
February 5, 2025	Amended disclosure on the results of Board Meeting on January 31, 2025 to indicate the Agenda of the Annual Stockholders' Meeting



Date of Disclosure	Subject
February 10, 2025	Notice of Analysts' Briefing on February 24, 2025 (Monday), 12:00 PM PHT at the Narra Hall, 34/F BDO Towers Valero, 8741 Paseo de Roxas, Salcedo Village, Makati City
February 10, 2025	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to eligible retirees, totaling 277,908 common shares
February 14, 2025	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, Officers Information, Stockholders' Information, Additional Shares issued by the Bank, and List of Subsidiaries/Affiliates of the Bank
February 18, 2025	BDO Statement of Condition as of 31 December 2024
February 24, 2025	<p>Results of Board Meeting on February 22, 2024</p> <p>Approval of the following:</p> <ol style="list-style-type: none"> <li>1. 2024 Audited Financial Statements (AFS) of BDO and its Subsidiaries and the corresponding Notes to Financial Statements.</li> <li>2. Press Release entitled <i>"BDO net income hits Php82 billion in 2024"</i></li> <li>3. Declaration of regular cash dividends on common shares of BDO in the amount of Php1.00 per share for the 1st Quarter of 2025 payable on March 31, 2025 to all stockholders of record as of March 11, 2025</li> <li>4. Allocation of up to 111 Million common primary shares, which is approximately 2% of the total outstanding shares of BDO, for future Employee Stock Option Plan awards</li> </ol>
February 25, 2025	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Officer Information
February 27, 2025	2024 AFS of BDO and its Subsidiaries and the Notes to AFS (Amended to reflect minor corrections in the notes to the AFS: (1) on the total amounts in the tables in pages 106 and 129, and (2) to delete the repetitive sentence on page 137 under Note 22.3 Surplus Free)

<b>Date of Disclosure</b>	<b>Subject</b>
March 3, 2025	Change in Number of Issued and Outstanding Shares pursuant to BDO's employee stock option/grant program granted to eligible 3 senior officers and a retiree, totaling 49,131 common shares
March 4, 2025	Amended disclosure to update the Agenda of Annual Stockholders' Meeting
March 4, 2025	Preliminary Information Statement
March 10, 2025	Amended General Information Sheet of BDO for the Year 2024 to reflect the updated Capital Structure, Officers Information, Stockholders' Information and Additional Issued Shares
March 24, 2025	Separation from BDO Unibank, Inc. of Ms. Maria Theresa Lim Tan, Senior Vice President of BDO and President of BDO Insurance and Reinsurance Brokers, Inc. effective March 21, 2025
March 24, 2025	Definitive Information Statement
	*** Related Party Transactions (Please refer to Notes 2.14 and 27 of the Notes to Financial Statements attached to Information Statement as Annex "A")

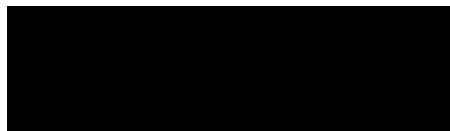
## SIGNATURES

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this Annual Report is signed on behalf of BDO Unibank, Inc. by the undersigned, thereto duly authorized, in TAGUIG CITY, Philippines on APR 03 2025.

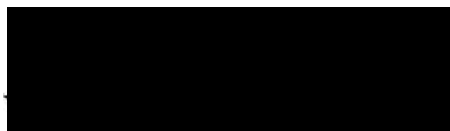
### BDO UNIBANK, INC.

Issuer

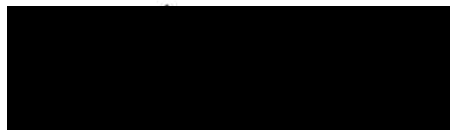
By:



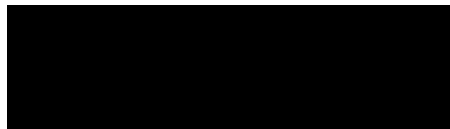
**Nestor V. Tan**  
President and CEO



**Dalmacio D. Martin**  
Executive Vice President and Treasurer



**Lucy Co Dy**  
Executive Vice President  
Comptroller & Head – Comptrollership Group



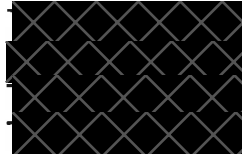
**Edmundo L. Tan**  
Corporate Secretary

SUBSCRIBED AND SWORN to before me this APR 08 2025,  
affiants exhibiting to me their evidence of identity as follows:

**Name**

**Tax Identification No.**

Nestor V. Tan  
Dalmacio D. Martin  
Lucy Co Dy  
Edmundo L. Tan



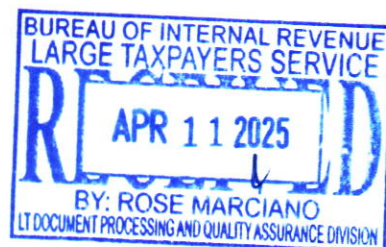
Doc. No.: 500 ;  
Page No.: 101 ;  
Book No.: I ;  
Series of 2025.

  
KRIELLE ROBYN T. ONGCHAN  
Appointment No. 133 (2024-2025)  
Notary Public for Taguig City  
Until December 31, 2025  
Attorney's Roll No. 88303  
1105 Tower 2 High Street South Corporate Plaza  
26th Street, Bonifacio Global City, Taguig City  
PTR Receipt No. A-5396477; 01.03.25; Taguig City  
IBF Receipt No. 495636; 01.02.25; Pasig City  
Admitted to the Bar on December 2023



**P&A**  
**Grant Thornton**

**FOR SEC FILING**



**Financial Statements and  
Independent Auditors' Report**

**BDO Unibank, Inc. and Subsidiaries**

**December 31, 2024, 2023 and 2022**



## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS


The management of **BDO Unibank, Inc. and Subsidiaries (the BDO Unibank Group)** and of **BDO Unibank, Inc. (the Parent Bank)** is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2024, 2023 and 2022, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the BDO Unibank Group and the Parent Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the BDO Unibank Group and the Parent Bank or to cease operations, or has no realistic alternative but to do so.


The Board of Directors is responsible for overseeing the BDO Unibank Group and the Parent Bank's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

Punongbayan & Araullo, the independent auditor appointed by the stockholders, has audited the financial statements of the BDO Unibank Group and the Parent Bank in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

  
**Teresita I. Sy**  
Chairperson of the Board

  
**Nestor V. Tan**  
President & Chief Executive Officer

  
**Dalmacio D. Martin**  
Treasurer

Signed this 22<sup>nd</sup> day of February 2025

**BDO Unibank, Inc.**  
BDO Towers Valero  
8741 Paseo De Roxas  
Salcedo Village  
Makati City 1226  
Philippines  
Swift Code BNORPHMM  
Tel +632 8840-7000

[bdo.com.ph](http://bdo.com.ph)

**We find ways®**

SUBSCRIBED and SWORN to before me this 22nd day of February, 2025 affiants exhibiting to me their Competent Evidence of Identity (CEI), as follows:

Name	CEI Number	Date Issued/Place Issued/Expiration Date
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1. Teresita T. Sy		
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2. Nestor V. Tan		
------------------	--	--

3. Dalmacio D. Martin		
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WITNESS BY HAND AND SEAL on the day first above-mentioned at Makati City.

Doc. No. 461  
Page No. 94  
Book No. II  
Series of 2025

  
**ATTY. ALEJANDRO M. TUPAS, III**  
Appointment No. M-440, Notary Public until 31 December 2025  
Roll No. 55349, IBP Lifetime Member No. 013125, Quezon City  
PTR No. 10466197, 02 January 2025  
MCLE Compliance No. VII-0011590, 28 February 2022  
15/F, BDO Towers Paseo, 8741 Paseo de Roxas,  
Salcedo Village, Makati City



**Punongbayan & Araullo**  
20th Floor, Tower 1  
The Enterprise Center  
6766 Ayala Avenue  
1200 Makati City  
Philippines

T +63 2 8988 2288

## **Report of Independent Auditors**

### **The Board of Directors and Stockholders**

**BDO Unibank, Inc.**

BDO Towers Valero

8741 Paseo de Roxas, Salcedo Village

Makati City, Philippines

### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of BDO Unibank, Inc. and subsidiaries (collectively referred to as the BDO Unibank Group) and of BDO Unibank, Inc. (the Parent Bank), which comprise the statements of financial position as at December 31, 2024 and 2023, and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2024, and notes to financial statements, including material accounting policy information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the BDO Unibank Group and of the Parent Bank as at December 31, 2024 and 2023, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2024 in accordance with Philippine Financial Reporting Standards (PFRS Accounting Standards).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the BDO Unibank Group and of the Parent Bank in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The following are the key audit matters identified in our audit of the financial statements of the BDO Unibank Group and the Parent Bank:

#### **(a) Valuation of Loans and Other Receivables**

##### *Description of the Matter*

The BDO Unibank Group and the Parent Bank are required to recognize allowance for impairment on their loans and other receivables using the expected credit loss (ECL) model in accordance with PFRS 9, *Financial Instruments*. As of December 31, 2024, the BDO Unibank Group and the Parent Bank had loans and other receivables amounting to P3,272,518 million and P3,168,757 million, respectively, net of allowance for impairment of P92,091 million and P89,414 million, respectively. Loans and other receivables are the most significant resources of the BDO Unibank Group and the Parent Bank which account for 67% and 68% of the BDO Unibank Group and the Parent Bank's total resources, respectively.

The allowance for impairment of loans and other receivables is considered to be a matter of significance as it requires the application of critical management judgment and use of subjective estimates in determining how much impairment loss is required to be recognized in the financial statements. These judgment and estimates are disclosed in the BDO Unibank Group's and the Parent Bank's accounting policies in Notes 2 and 3 to the financial statements.

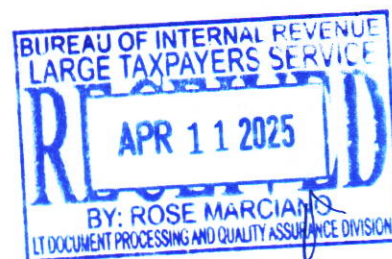
The BDO Unibank Group and the Parent Bank use an ECL model in determining the impairment of their loans and other receivables. The assessment of credit risk of a portfolio of assets entails estimations as to the likelihood of defaults occurring, the associated loss ratios and of default correlations of the related counterparties. Furthermore, the BDO Unibank Group and the Parent Bank incorporated forward-looking information into both the assessment of whether the credit risk of an instrument has increased significantly from its initial recognition and the measurement of ECL. The BDO Unibank Group and the Parent Bank have identified and documented key drivers of credit risk and credit losses for each loan portfolio and, using an analysis of historical data, have estimated relationships between macro-economic variables, credit risk and credit losses.

The disclosures of the BDO Unibank Group and the Parent Bank on the allowance for impairment of loans and other receivables, and the related credit risk are included in Notes 4 and 11 to the financial statements.

##### *How the Matter was Addressed in the Audit*

Our audit procedures to address the risk of material misstatement relating to the adequacy of allowance for impairment of loans and other receivables, included among others, evaluating the BDO Unibank Group's and the Parent Bank's accounting policies and methodologies as to whether they: (a) are established and implemented consistent with the underlying principles of PFRS 9; (b) are appropriate in the context of the BDO Unibank Group's and Parent Bank's lending activities and asset portfolio given different segments of credit exposures and the relevant regulatory framework; and, (c) are supported by pertinent processes and controls, including documentations of policies that capture in sufficient detail the judgment, including estimation applied in the development of the Group's ECL model.

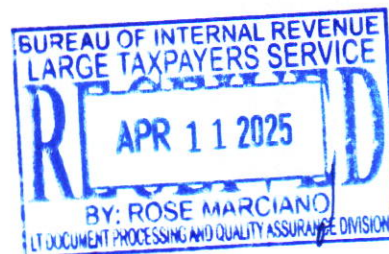




With respect to the use of judgment and estimation of inputs and assumptions used in the ECL model, our procedures included:

- testing the design and operating effectiveness of relevant controls over credit review process as it relates to the determination of credit risk rating used in impairment provisioning;
- assessing the BDO Unibank Group's and Parent Bank's segmentation of credit risk exposures based on homogeneity of credit risk characteristics and evaluating the appropriateness of impairment approach applied on each loan portfolio;
- engaging our Firm's specialist in evaluating the appropriateness of methodologies and assumptions used in the ECL calculation including testing the discriminatory power of the Internal Credit Risk Rating System for each loan portfolio across all quarters during the year;
- evaluating the reasonableness of the credit risk ratings assigned to loan accounts to assess appropriateness of credit risk monitoring;
- testing the BDO Unibank Group's and Parent Bank's loan classification and staging scheme based on the determined days past due and other qualitative factors, including proper tagging of non-performing loans;
- evaluating management's quantitative and qualitative criteria in determining events that constitute default and significant increase in credit risk against the requirements set forth in PFRS 9;
- for probability of default, checking whether indications of default on selected accounts per loan type were properly captured within the observation period and were considered in the calculation of historical default rates;
- for loss given default, validating the accuracy of historical recoveries and associated costs for each loan portfolio by inspecting relevant records of collections and disposals of related collaterals from selected defaulted accounts;
- reconciling exposure at default against relevant loan databases;
- on selected individually assessed loan accounts, evaluating the accuracy of management's forecast of recoverable cash flows based on agreed restructuring agreement and valuation of collaterals and estimates of recovery from other sources of collection;
- for forward-looking information used, evaluating whether the forecasted macro-economic factors, which include gross domestic product growth, unemployment rates and core inflation rates were appropriate and traceable to trusted publicly available information. In addition, assessing the level of significance of correlation of selected macro-economic factors to the default rates as well as the impact of these variables to the ECL; and,
- evaluating the completeness and appropriateness of the disclosures to the financial statements against the requirements of relevant reporting standards.





**(b) Valuation of Derivatives**

*Description of the Matter*

In general, the fair valuation of the investments of the BDO Unibank Group and the Parent Bank is computed with reference to external sources and readily available market value. The fair valuation of investments of the BDO Unibank Group and the Parent Bank is considered a key area of focus in our audit due to the use of inputs from external sources in computing the market value of some investments with no readily available market value. To the extent practicable, certain financial instruments are measured using models with observable data; however, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates.

As of December 31, 2024, the derivative financial assets and derivatives with negative fair values of the BDO Unibank Group that are carried at fair value amounted to P8,291 million and P6,361 million, respectively, while that of the Parent Bank amounted to P4,633 million and P3,090 million, respectively.

The details of such investments are disclosed in Note 10, while the disclosures of the BDO Unibank Group and the Parent Bank on exposure to investments valuation risk are included in Note 4 to the financial statements.

*How the Matter was Addressed in the Audit*

Our audit procedures, included among others, the following:

- evaluating whether fair value prices used were appropriate by testing the inputs against reliable market sources;
- recomputing the fair values based on the inputs and compared with the market values reported by the BDO Unibank Group and the Parent Bank; and,
- reviewing the appropriateness of the method used in fair market valuation.

**(c) Valuation of Goodwill and Other Intangible Assets with Indefinite Useful Lives**

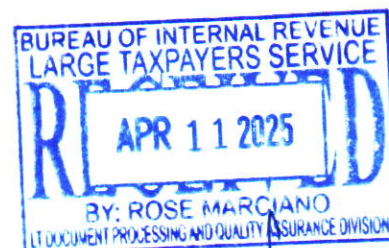
*Description of the Matter*

The BDO Unibank Group has goodwill of P4,535 million, with allowance for impairment of P1,514 million, as of December 31, 2024, and the significant portion of which relates to the acquisition of BDO Network Bank, Inc. (BDO Network). Furthermore, the BDO Unibank Group and the Parent Bank have other intangible assets with indefinite useful lives amounting to P3,522 million as of December 31, 2024.

This annual impairment testing of goodwill and other intangible assets with indefinite useful lives is considered to be a key audit matter because the management's process in assessing the recoverability of the intangible assets is complex. In addition, the assumptions used in determining the cash generating units (CGUs) where the goodwill and other intangible assets with indefinite useful lives are allocated and estimating the recoverable amount involves significant judgment. The recoverable amount of the CGUs has been computed using discounted cash flows method. This valuation method uses several key assumptions, including estimates for forecasted statement of financial position and net profit of CGUs, terminal value growth rates and discount rate.

The BDO Unibank Group's disclosures about goodwill and other intangible assets are included in Notes 2, 3 and 17 to the financial statements.



*How the Matter was Addressed in the Audit*

Our audit procedures to address the risk of material misstatement relating to impairment of goodwill and other intangible assets with indefinite useful lives included, among others, evaluating the appropriateness of assumptions and methodologies used by the management, in particular, those relating to the forecasted statement of financial position and statement of income or financial performance as well as the discount and growth rates used. We have involved our Firm valuation specialist to assist in evaluating the appropriateness of assumptions used in estimating the recoverable amount of CGUs. In addition, we recalculated the value-in-use of the CGUs and compared it with the carrying amount. We also reviewed the BDO Unibank Group's disclosures about those assumptions to which the outcome of the impairment test is most sensitive; specifically, those that have the most significant effect on the determination of the recoverable amount of goodwill and other intangible assets with indefinite useful lives. Furthermore, our audit of the financial statements of BDO Network as of and for the year ended December 31, 2024 did not identify events or conditions that may cast significant doubt on BDO Network's ability to continue as a going concern.

**(d) Accounting for Legal Merger Between the Parent Bank and its Subsidiary***Description of the Matter*

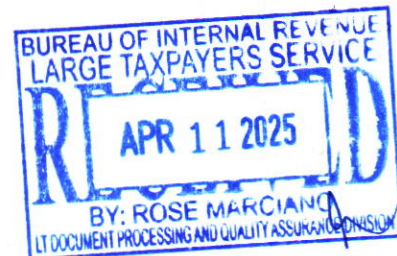
The Parent Bank, together with The Podium Complex (TPCI and, formerly, SM Keppel Land, Inc.), a wholly owned subsidiary, executed a merger effective December 1, 2024, which was previously approved by a majority vote of the Parent Bank's Board of Directors (BOD) and by the vote of the stockholders owning or representing at least two-thirds of the outstanding capital stock on January 27, 2024 and April 19, 2024, respectively. The same was filed with the Banko Sentral ng Pilipinas (BSP) and the Securities and Exchange Commission (SEC) and was subsequently approved on October 22, 2024, and November 18, 2024, respectively.

The merger of the Parent Bank and TPCI was of importance to our audit due to the significance of the amounts involved and complexity of the transaction and its accounting treatment. Such merger is classified as business combination under common control and is out of scope of PFRS 3, *Business Combination*, and, accordingly, significant judgment is involved in determining the appropriate accounting policies to be applied.

The Parent Bank has accounted for the merger using the pooling of interest method, wherein the assets and liabilities of TPCI are included in the Parent Bank's separate financial statements at their book values as reported in its consolidated financial statements and no goodwill is recognized as a result of the combination. At the date of merger, the Parent Bank recognized additional assets and liabilities amounting to P16,580 million and P9,746 million, respectively, and issued common shares with a fair value of P7,076 million, consequently recognizing merger reserves amounting to P6,256 million.

The Parent Bank's accounting policy and disclosures of the merger and pooling of interest method are included in Notes 2 and 30 to the financial statements.





*How the Matter was Addressed in the Audit*

Our audit procedures, included among others, the following:

- reviewing the minutes of meeting of the BOD for the approval of the merger and the approval of the BSP and SEC;
- reviewing the Articles and Plan of Merger to understand the key terms and conditions, and confirming our understanding with the management;
- evaluating the appropriateness of the application of the pooling of interest method used by the management, including identification and measurement of individual assets and liabilities of TPCI in accordance with the terms of Articles and Plan of Merger and relevant PFRS Accounting Standards and interpretations; and,
- assessing the adequacy of disclosures made in the financial statements of the Parent Bank.

**Other Information**

Management is responsible for the other information. The other information comprises the information included in the BDO Unibank Group's SEC Form 20-IS (Definitive Information Statement) and SEC Form 17-A, and Annual Report for the year ended December 31, 2024, but does not include the financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2024 are expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

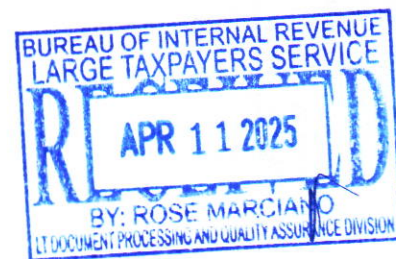
**Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the BDO Unibank Group's and the Parent Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the BDO Unibank Group and the Parent Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the BDO Unibank Group's and the Parent Bank's financial reporting process.





### ***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

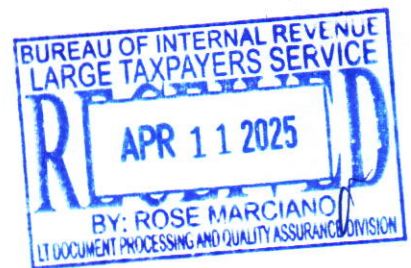
As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the BDO Unibank Group's and the Parent Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the BDO Unibank Group's and the Parent Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the BDO Unibank Group and the Parent Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the BDO Unibank Group and the Parent Bank to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.





From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Report on Other Legal and Regulatory Requirements**

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. As discussed in Note 31 to the financial statements, the Parent Bank presented the supplementary information required by the Bureau of Internal Revenue (BIR) under Revenue Regulations (RR) No. 15-2010 in a supplementary schedule filed separately from the basic financial statements. RR No. 15-2010 requires the supplementary information to be presented in the notes to the financial statements. The supplementary information for the years ended December 31, 2024 and 2023 required by the BSP as disclosed in Note 35 to the financial statements is presented for purposes of additional analysis. Such supplementary information required by BIR and BSP is the responsibility of management. The supplementary information is not a required part of the basic financial statements prepared in accordance with PFRS Accounting Standards; it is neither a required disclosure under the Revised Securities Regulation Code Rule 68 of the SEC.

The engagement partner on the audits resulting in this independent auditors' report is Romualdo V. Murcia III.

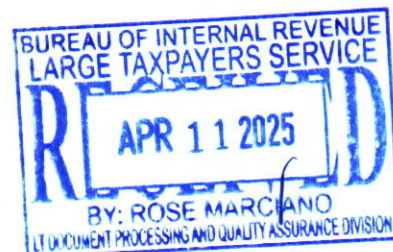
### **PUNONGBAYAN & ARAULLO**

  
**By: Romualdo V. Murcia III**  
Partner

CPA Reg. No. 0095626  
TIN 906-174-059  
PTR No. 10465910, January 2, 2025, Makati City  
BIR AN 08-002511-022-2022 (until October 13, 2025)  
BOA/PRC Cert. of Reg. No. 0002/P-001 (until August 12, 2027)

February 22, 2025

**BDO UNIBANK, INC. AND SUBSIDIARIES**  
**STATEMENTS OF FINANCIAL POSITION**  
**DECEMBER 31, 2024 AND 2023**  
*(With Corresponding Figures as of January 1, 2023)*  
*(Amounts in Millions of Philippine Pesos)*



		BDO Unibank Group			Parent Bank	
	Notes	December 31, 2024	December 31, 2023	January 1, 2023	2024	2023
<b>RESOURCES</b>						
CASH AND OTHER CASH ITEMS	8	P 109,744	P 94,278	P 82,944	P 105,767	P 91,635
DUE FROM BANGKO SENTRAL NG PILIPINAS	8	249,593	335,076	385,779	246,815	332,428
DUE FROM OTHER BANKS - Net	9	90,448	85,974	60,455	77,511	76,791
TRADING AND INVESTMENT SECURITIES - Net	10	876,108	824,807	641,734	839,988	787,691
LOANS AND OTHER RECEIVABLES - Net	11	3,272,518	2,881,945	2,692,523	3,168,757	2,809,547
PREMISES, FURNITURE, FIXTURES AND EQUIPMENT - Net	12, 13	54,204	48,085	46,471	49,299	43,878
INVESTMENT PROPERTIES - Net	14	33,825	42,429	17,183	29,796	13,408
EQUITY INVESTMENTS - Net	15	4,711	3,879	5,501	66,150	70,832
INVESTMENT SECURITIES AND OTHER ASSETS FOR LIFE INSURANCE CONTRACTS - Net	16	121,911	115,601	89,493	-	-
OTHER RESOURCES - Net	17	62,988	45,587	52,625	57,115	36,437
TOTAL RESOURCES		P 4,876,050	P 4,477,661	P 4,074,708	P 4,641,198	P 4,262,647
<b>LIABILITIES AND EQUITY</b>						
DEPOSIT LIABILITIES	19	P 3,794,027	P 3,567,550	P 3,220,883	P 3,686,052	P 3,476,867
BILLS PAYABLE	20	261,470	189,582	198,891	240,288	167,988
INSURANCE CONTRACT AND OTHER LIABILITIES FOR LIFE INSURANCE CONTRACTS	16	91,471	82,521	69,385	-	-
OTHER LIABILITIES	21	151,687	119,454	124,092	139,543	107,595
Total Liabilities		4,298,655	3,959,107	3,613,251	4,065,883	3,752,450
EQUITY	22					
Attributable to:						
Shareholders of the Parent Bank		574,671	515,916	459,332	575,315	510,197
Non-controlling Interests		2,724	2,638	2,125	-	-
		577,395	518,554	461,457	575,315	510,197
TOTAL LIABILITIES AND EQUITY		P 4,876,050	P 4,477,661	P 4,074,708	P 4,641,198	P 4,262,647

*See Notes to Financial Statements.*



**BDO UNIBANK, INC. AND SUBSIDIARIES**  
**STATEMENTS OF INCOME**  
**FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022**  
*(Amounts in Millions of Philippine Pesos Except Per Share Data)*

		<b>BDO Unibank Group</b>			<b>Parent Bank</b>		
	Notes	2024	2023	2022	2024	2023	2022
<b>INTEREST INCOME</b>	23	P 272,039	P 231,704	P 161,820	P 260,751	P 221,977	P 153,968
<b>INTEREST EXPENSE</b>	24	85,443	59,317	22,861	81,885	56,323	21,534
<b>NET INTEREST INCOME</b>		<u>186,596</u>	<u>172,387</u>	<u>138,959</u>	<u>178,866</u>	<u>165,654</u>	<u>132,434</u>
<b>IMPAIRMENT LOSSES (RECOVERIES) - Net</b>	18						
Financial assets	9, 10, 11, 17	14,262	16,406	16,565	13,147	15,665	15,815
Non-financial assets	12, 14, 17	( 218 )	( 44 )	( 230 )	( 227 )	( 44 )	( 232 )
Others	21	( 14 )	19	5	( 14 )	19	5
		<u>14,030</u>	<u>16,381</u>	<u>16,340</u>	<u>12,906</u>	<u>15,640</u>	<u>15,588</u>
<b>NET INTEREST INCOME AFTER IMPAIRMENT LOSSES (RECOVERIES)</b>		<u>172,566</u>	<u>156,006</u>	<u>122,619</u>	<u>165,960</u>	<u>150,014</u>	<u>116,846</u>
<b>OTHER OPERATING INCOME</b>	25	70,893	65,315	52,224	66,430	57,314	50,129
<b>INCOME ATTRIBUTABLE TO INSURANCE OPERATIONS - Net</b>	16	6,845	6,372	4,976	-	-	-
<b>OTHER OPERATING EXPENSES</b>	25	<u>146,613</u>	<u>130,512</u>	<u>106,626</u>	<u>132,099</u>	<u>119,318</u>	<u>96,649</u>
<b>PROFIT BEFORE TAX</b>		<u>103,691</u>	<u>97,181</u>	<u>73,193</u>	<u>100,291</u>	<u>88,010</u>	<u>70,326</u>
<b>TAX EXPENSE</b>	31	<u>21,471</u>	<u>23,621</u>	<u>15,959</u>	<u>18,175</u>	<u>20,811</u>	<u>13,333</u>
<b>NET PROFIT</b>		<u>P 82,220</u>	<u>P 73,560</u>	<u>P 57,234</u>	<u>P 82,116</u>	<u>P 67,199</u>	<u>P 56,993</u>
Attributable to:							
Shareholders of the Parent Bank		P 82,019	P 73,411	P 57,054			
Non-controlling Interests		<u>201</u>	<u>149</u>	<u>180</u>			
		<u>P 82,220</u>	<u>P 73,560</u>	<u>P 57,234</u>			
<b>Earnings Per Share:</b>	32						
Basic		P 15.48	P 13.86	P 10.77			
Diluted		<u>P 15.43</u>	<u>P 13.82</u>	<u>P 10.72</u>			

*See Notes to Financial Statements.*



**BDO UNIBANK, INC. AND SUBSIDIARIES**  
**STATEMENTS OF COMPREHENSIVE INCOME**  
**FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022**  
*(Amounts in Millions of Philippine Pesos)*

Notes	BDO Unibank Group			Parent Bank		
	2024	2023	2022	2024	2023	2022
<b>NET PROFIT</b>	<b>P 82,220</b>	<b>P 73,560</b>	<b>P 57,234</b>	<b>P 82,116</b>	<b>P 67,199</b>	<b>P 56,993</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>						
Items that are or will be reclassified subsequently to profit or loss:						
Net unrealized gains (losses) on debt investments at fair value through other comprehensive income (FVOCI), net of tax	10 ( 1,086 )	7,487	( 17,959 )	( 1,092 )	7,459	( 17,883 )
Transfer of realized losses (gains) on disposed debt investments at FVOCI to statements of income, net of tax	( 26 )	19	11	( 26 )	20	11
Impairment losses (recoveries) on debt investments at FVOCI	10 ( 25 )	108	67	( 25 )	108	67
Net gains (losses) on FVOCI securities, net of tax	( 1,137 )	7,614	( 17,881 )	( 1,143 )	7,587	( 17,805 )
Translation adjustment related to foreign operations	( 46 )	16	( 5 )	( 41 )	25	( 10 )
	( 1,183 )	7,630	( 17,886 )	( 1,184 )	7,612	( 17,815 )
Items that will not be reclassified to profit or loss:						
Remeasurement on life insurance reserves	391	( 4,072 )	9,620	391	( 4,072 )	9,620
Actuarial losses on remeasurement of retirement benefit obligation, net of tax	26 ( 3,540 )	( 5,517 )	( 1,097 )	( 3,524 )	( 5,487 )	( 1,101 )
Net unrealized gains (losses) on equity investments at FVOCI, net of tax	10 369	160	( 498 )	369	160	( 498 )
	( 2,780 )	( 9,429 )	8,025	( 2,764 )	( 9,399 )	8,021
Other Comprehensive Loss, net of tax	( 3,963 )	( 1,799 )	( 9,861 )	( 3,948 )	( 1,787 )	( 9,794 )
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>P 78,257</b>	<b>P 71,761</b>	<b>P 47,373</b>	<b>P 78,168</b>	<b>P 65,412</b>	<b>P 47,199</b>
Attributable to:						
Shareholders of the Parent Bank	P 78,066	P 71,615	P 47,265			
Non-controlling Interests	191	146	108			
	<b>P 78,257</b>	<b>P 71,761</b>	<b>P 47,373</b>			

See Notes to Financial Statements.





**BDO UNIBANK, INC. AND SUBSIDIARIES**  
**STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022**  
*(Amounts in Millions of Philippine Pesos)*

BDO Unibank Group																
Notes	Common Stock	Preferred Stock	Additional Paid-in Capital	Treasury Shares at Cost	Surplus Reserves	Other Reserves	Surplus Free	Net Unrealized Fair Value Gains (Losses) on FVOCI	Accumulated Actual Losses	Revaluation Increment	Reimbursement on Life Insurance Reserves	Accumulated Translation Adjustment	Accumulated Share in Other Comprehensive Income (Loss) of Associates	Total Attributable to Shareholders of the Parent Bank	Non-controlling Interests	Total Equity
BALANCE AT JANUARY 1, 2024	P 52,684	P 6,180	P 230,452	(P 1)	P 25,054	P 7	P 233,369	(P 12,210)	(P 23,048)	P 1,010	P 2,375	P 54	(P 10)	P 515,916	P 2,638	P 518,554
Transactions with owners																
22	39	-	482	-	-	-	-	-	-	-	-	-	-	521	-	521
Options transferred during the year	-	-	-	-	637	-	-	-	-	-	-	-	-	637	-	637
Options expensed during the year	-	-	-	-	981	-	-	-	-	-	-	-	-	981	-	981
30	542	-	6,534	(7,076)	-	-	(20,172)	-	-	-	-	-	-	(26,172)	(372)	(20,545)
Issuance of shares due to merger	-	-	-	-	-	-	(20,172)	-	-	-	-	-	-	(19,307)	(372)	(19,680)
Cash dividends	581	-	7,016	(7,076)	344	-	(20,172)	-	-	-	-	-	-	(19,307)	(372)	(19,680)
Total comprehensive income (loss)	-	-	-	-	-	-	82,019	(774)	(3,523)	-	391	(46)	(1)	78,066	191	78,257
Transfer from Surplus Free	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
22, 28	-	-	-	-	284	-	(284)	-	-	-	-	-	-	-	-	-
Trust reserve	-	-	-	-	2,690	-	(2,690)	-	-	-	-	-	-	-	-	-
Appropriation of excess GLJP over BCL	-	-	-	-	584	-	(584)	-	-	-	-	-	-	-	-	-
22	-	-	-	-	3,558	-	(3,558)	-	-	-	-	-	-	-	-	-
Other reserves	-	-	-	-	-	-	(4)	4	-	-	-	-	-	-	-	-
Disposals of equity securities classified as FVOCI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other adjustments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Additional capital contribution to a subsidiary	-	-	-	-	-	(4)	-	-	-	-	-	-	-	(4)	268	264
BALANCE AT DECEMBER 31, 2024	P 53,265	P 6,180	P 237,468	(P 7,077)	P 28,986	P 3	P 281,434	(P 12,980)	(P 26,571)	P 1,010	P 2,766	P 8	(P 11)	P 574,671	P 2,724	P 577,395
BALANCE AT JANUARY 1, 2023	P 52,641	P 6,180	P 229,946	(P 1)	P 22,131	(P 76)	P 178,537	(P 19,950)	(P 17,566)	P 1,010	P 6,447	P 38	(P 5)	P 459,332	P 2,125	P 461,457
Transactions with owners																
22	43	-	506	-	-	-	-	-	-	-	-	-	-	549	-	549
Issuance of shares during the year	-	-	-	-	359	-	-	-	-	-	-	-	-	359	-	359
Options transferred during the year	-	-	-	-	903	-	-	-	-	-	-	-	-	903	-	903
Options expensed during the year	-	-	-	-	-	-	(16,207)	-	-	-	-	-	-	(16,207)	-	(16,207)
Cash dividends	43	-	506	-	544	-	(16,207)	-	-	-	-	-	-	(15,114)	-	(15,114)
Total comprehensive income (loss)	-	-	-	-	-	-	73,411	7,747	(5,482)	-	(4,072)	16	(5)	71,613	146	71,761
Transfer from Surplus Free	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
22, 28	-	-	-	-	262	-	(262)	-	-	-	-	-	-	-	-	-
Trust reserve	-	-	-	-	2,090	-	(2,090)	-	-	-	-	-	-	-	-	-
Appropriation of excess GLJP over BCL	-	-	-	-	27	-	(27)	-	-	-	-	-	-	-	-	-
22	-	-	-	-	2,379	-	(2,379)	-	-	-	-	-	-	-	-	-
Other reserves	-	-	-	-	-	-	7	(7)	-	-	-	-	-	-	-	-
Disposals of equity securities classified as FVOCI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other adjustments	-	-	-	-	-	83	-	-	-	-	-	-	-	83	367	450
Additional capital contribution to a subsidiary	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
BALANCE AT DECEMBER 31, 2023	P 52,684	P 6,180	P 230,452	(P 1)	P 25,054	P 7	P 233,369	(P 12,210)	(P 23,048)	P 1,010	P 2,375	P 54	(P 10)	P 515,916	P 2,638	P 518,554
BALANCE AT JANUARY 1, 2022	P 43,855	P 5,150	P 124,447	P -	P 19,930	P 29	P 249,743	(P 1,630)	(P 16,454)	P 1,010	(P 3,173)	P 43	(P 16)	P 422,934	P 1,634	P 424,568
Transactions with owners																
22	13	-	131	-	-	-	-	-	-	-	-	-	-	144	-	144
Issuance of shares during the year	-	-	-	-	947	-	-	-	-	-	-	-	-	947	-	947
Options transferred during the year	-	-	-	-	294	-	-	-	-	-	-	-	-	294	-	294
Options expensed during the year	8,773	1,030	105,368	(1)	-	-	(115,171)	-	-	-	-	-	-	(1)	-	(1)
Stock dividends	-	-	-	-	-	-	(10,252)	-	-	-	-	-	-	(10,252)	(2)	(10,254)
Cash dividends	8,786	1,030	105,499	(1)	(653)	-	(125,423)	-	-	-	-	-	-	(10,762)	(2)	(10,764)
Total comprehensive income (loss)	-	-	-	-	-	-	57,054	(18,303)	(1,112)	-	9,620	(5)	11	47,265	108	47,373
Transfer from Surplus Free	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
22, 28	-	-	-	-	251	-	(251)	-	-	-	-	-	-	-	-	-
Trust reserve	-	-	-	-	14	-	(14)	-	-	-	-	-	-	-	-	-
Reversal of appropriation	-	-	-	-	2,475	-	(2,475)	-	-	-	-	-	-	-	-	-
Appropriation of excess GLJP over BCL	-	-	-	-	142	-	(142)	-	-	-	-	-	-	-	-	-
22	-	-	-	-	2,854	-	(2,854)	-	-	-	-	-	-	-	-	-
Other reserves	-	-	-	-	-	-	17	(17)	-	-	-	-	-	-	-	-
Disposals of equity securities classified as FVOCI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other adjustments	-	-	-	-	-	(105)	-	-	-	-	-	-	-	(105)	405	300
Additional capital contribution to a subsidiary	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
BALANCE AT DECEMBER 31, 2022	P 52,641	P 6,180	P 229,946	(P 1)	P 22,131	(P 76)	P 178,537	(P 19,950)	(P 17,566)	P 1,010	P 6,447	P 38	(P 5)	P 459,332	P 2,125	P 461,457

See Notes to Financial Statements.



**BDO UNIBANK, INC. AND SUBSIDIARIES**  
**STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022**  
*(Amounts in Millions of Philippine Pesos)*

Parent Bank													
Notes	Common Stock	Preferred Stock	Additional Paid-in Capital	Treasury Shares at Cost	Surplus Reserves	Merger and Other Reserves	Surplus Free	Net Unrealized Fair Value Gains (Losses) on FVOCI	Accumulated Actuarial Losses	Revaluation Increment	Accumulated Translation Adjustment	Accumulated Share in Other Comprehensive Income (Loss) of Subsidiaries and Associates	Total Equity
BALANCE AT JANUARY 1, 2024	P 52,684	P 6,180	P 230,433	( P 1 )	P 23,816	P -	P 227,028	( P 8,471 )	( P 22,047 )	P 1,007	P 3	( P 435 )	P 510,197
Transactions with owners													
22	39	-	482	-	-	-	-	-	-	-	-	-	521
	-	-	-	-	( 561 )	-	-	-	-	-	-	-	561
	-	-	-	-	906	-	-	-	-	-	-	-	906
30	542	-	6,534	( 7,076 )	-	6,256	-	-	-	-	-	-	6,256
	-	-	-	-	-	-	( 20,172 )	-	-	-	-	-	( 20,172 )
	581	-	7,016	( 7,076 )	345	6,256	( 20,172 )	-	-	-	-	-	( 13,050 )
	-	-	-	-	-	-	82,116	( 47 )	( 3,289 )	-	( 60 )	( 552 )	78,168
Total comprehensive income (loss)	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer from Surplus Free													
22, 28	-	-	-	-	284	-	( 284 )	-	-	-	-	-	-
	-	-	-	-	2,391	-	( 2,391 )	-	-	-	-	-	-
22	-	-	-	-	580	-	( 580 )	-	-	-	-	-	-
	-	-	-	-	3,255	-	( 3,255 )	-	-	-	-	-	-
Disposals of equity securities classified as FVOCI	-	-	-	-	-	-	( 4 )	-	-	-	-	4	-
BALANCE AT DECEMBER 31, 2024	P 53,265	P 6,180	P 237,449	( P 7,077 )	P 27,416	P 6,256	P 285,713	( P 8,518 )	( P 25,336 )	P 1,007	( P 57 )	( P 983 )	P 575,315
BALANCE AT JANUARY 1, 2023	P 52,641	P 6,180	P 229,927	( P 1 )	P 21,001	P -	P 178,300	( P 12,228 )	( P 16,902 )	P 1,007	( P 25 )	( P 1 )	P 459,899
Transactions with owners													
22	43	-	506	-	-	-	-	-	-	-	-	-	549
	-	-	-	-	( 314 )	-	-	-	-	-	-	-	( 314 )
	-	-	-	-	858	-	-	-	-	-	-	-	858
	-	-	-	-	-	-	( 16,207 )	-	-	-	-	-	( 16,207 )
	43	-	506	-	544	-	( 16,207 )	-	-	-	-	-	( 15,114 )
	-	-	-	-	-	-	67,199	5,757	( 5,145 )	-	28	( 427 )	65,412
Total comprehensive income (loss)	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer from Surplus Free													
22, 28	-	-	-	-	262	-	( 262 )	-	-	-	-	-	-
	-	-	-	-	1,986	-	( 1,986 )	-	-	-	-	-	-
22	-	-	-	-	23	-	( 23 )	-	-	-	-	-	-
	-	-	-	-	2,271	-	( 2,271 )	-	-	-	-	-	-
Disposals of equity securities classified as FVOCI	-	-	-	-	-	-	7	-	-	-	-	( 7 )	-
BALANCE AT DECEMBER 31, 2023	P 52,684	P 6,180	P 230,433	( P 1 )	P 23,816	P -	P 227,028	( P 8,471 )	( P 22,047 )	P 1,007	P 3	( P 435 )	P 510,197
BALANCE AT JANUARY 1, 2022	P 43,855	P 5,150	P 124,428	-	P 18,959	P -	P 249,407	( P 348 )	( P 15,675 )	P 1,007	P 36	( P 3,358 )	P 425,461
Transactions with owners													
22	13	-	131	-	-	-	-	-	-	-	-	-	144
	-	-	-	-	( 941 )	-	-	-	-	-	-	-	( 941 )
	-	-	-	-	289	-	-	-	-	-	-	-	289
	8,773	1,030	105,368	( 1 )	-	-	( 115,171 )	-	-	-	-	-	( 1 )
	-	-	-	-	-	-	( 10,252 )	-	-	-	-	-	( 10,252 )
	8,786	1,030	105,499	( 1 )	( 652 )	-	( 125,423 )	-	-	-	-	-	( 10,761 )
	-	-	-	-	-	-	56,993	( 11,873 )	( 1,227 )	-	( 61 )	3,367	47,199
Total comprehensive income (loss)	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer from Surplus Free													
22, 28	-	-	-	-	251	-	( 251 )	-	-	-	-	-	-
	-	-	-	-	2,311	-	( 2,311 )	-	-	-	-	-	-
22	-	-	-	-	132	-	( 132 )	-	-	-	-	-	-
	-	-	-	-	2,694	-	( 2,694 )	-	-	-	-	-	-
Disposals of equity securities classified as FVOCI	-	-	-	-	-	-	17	( 7 )	-	-	-	( 10 )	-
BALANCE AT DECEMBER 31, 2022	P 52,641	P 6,180	P 229,927	( P 1 )	P 21,001	P -	P 178,300	( P 12,228 )	( P 16,902 )	P 1,007	( P 25 )	( P 1 )	P 459,899

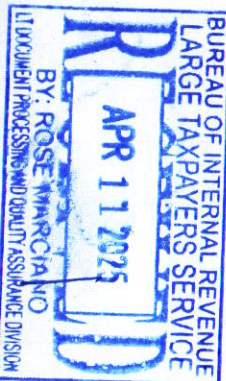
See Notes to Financial Statements.





**BDO UNIBANK, INC. AND SUBSIDIARIES**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022**  
*(Amounts in Millions of Philippine Pesos)*

	Notes	BDO Unibank Group			Parent Bank		
		2024	2023	2022	2024	2023	2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>							
Profit before tax		P 103,691	P 97,181	P 73,193	P 100,291	P 88,010	P 70,326
Adjustments for:							
Interest received		276,675	237,732	166,954	264,335	223,260	156,703
Interest income	23	( 272,039 )	( 231,704 )	( 161,820 )	( 260,751 )	( 221,977 )	( 153,968 )
Interest expense	24	85,443	59,317	22,861	81,885	56,323	21,534
Interest paid		( 82,753 )	( 53,774 )	( 19,959 )	( 80,205 )	( 51,490 )	( 18,798 )
Impairment losses	9, 10, 11, 12, 14, 17, 21	14,030	16,381	16,340	12,906	15,640	15,588
Depreciation and amortization	12, 13, 14, 17	12,171	12,656	9,768	10,417	11,444	8,711
Unrealized foreign exchange losses (gains)		( 9,861 )	543	( 15,455 )	( 9,419 )	269	( 13,859 )
Income attributable to insurance operations - net		( 4,318 )	( 3,831 )	( 2,336 )	-	-	-
Share in net profit of subsidiaries and associates	15, 25	( 1,397 )	( 1,273 )	( 849 )	( 9,303 )	( 8,378 )	( 8,710 )
Fair value losses (gains)		( 1,283 )	( 588 )	679	( 1,200 )	( 526 )	198
Dividends received from investment in associates		924	726	553	5,441	1,394	3,898
Loss (gain) from the disposal of financial assets at fair value through other comprehensive income (FVOCI)		( 285 )	31	( 8 )	( 91 )	3	( 13 )
Gain from the disposal of investment securities at amortized cost		( 1 )	-	( 18 )	( 1 )	-	( 18 )
Gain on acquisition of a subsidiary	30	-	( 6,276 )	-	804	-	-
Operating profit before changes in operating resources and liabilities		120,997	127,121	89,903	115,109	113,972	81,592
Decrease (increase) in financial assets at fair value through profit or loss		( 11,845 )	( 794 )	4,626	( 12,284 )	( 2,045 )	( 1,431 )
Increase in loans and other receivables		( 393,789 )	( 264,391 )	( 236,688 )	( 368,868 )	( 257,689 )	( 208,206 )
Increase in investment properties		( 2,439 )	( 1,655 )	( 3,239 )	( 11,758 )	( 1,613 )	( 2,599 )
Increase in investment securities and other assets for life insurance contracts		1,076	( 1,409 )	( 3,924 )	-	-	-
Increase in other resources		( 26,863 )	( 25,370 )	( 20,222 )	( 16,995 )	( 20,977 )	( 20,783 )
Increase in deposit liabilities		226,483	343,249	398,047	209,224	332,613	387,387
Increase in insurance contract and other liabilities for life insurance contracts		9,341	9,064	8,912	-	-	-
Increase in other liabilities		42,920	8,864	28,775	38,716	9,724	22,838
Cash generated from (used in) operations		( 34,119 )	194,679	266,190	( 46,856 )	173,985	258,798
Cash paid for income taxes		( 18,642 )	( 20,076 )	( 13,640 )	( 15,808 )	( 17,358 )	( 11,242 )
Net Cash From (Used in) Operating Activities		( 52,761 )	174,603	252,550	( 62,664 )	156,627	247,556
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>							
Acquisitions of financial assets at FVOCI	10	( 1,332,272 )	( 882,675 )	( 270,590 )	( 1,324,855 )	( 872,261 )	( 258,499 )
Proceeds from disposals of financial assets at FVOCI	10	1,301,294	768,577	276,512	1,292,110	760,430	259,560
Maturities of investment securities at amortized cost	10	134,598	49,917	60,824	124,675	46,673	56,431
Acquisitions of investment securities at amortized cost	10	( 128,567 )	( 115,282 )	( 160,857 )	( 117,882 )	( 111,216 )	( 155,379 )
Acquisitions of financial assets at FVOCI arising from life insurance contracts	16	( 19,527 )	( 23,999 )	( 14,838 )	-	-	-
Proceeds from disposals of financial assets at FVOCI arising from life insurance contracts	16	13,718	2,413	3,012	-	-	-
Acquisitions of premises, furniture, fixtures and equipment	12	( 9,634 )	( 6,843 )	( 3,888 )	( 8,549 )	( 5,711 )	( 2,839 )
Maturities of investment securities at amortized cost arising from life insurance contracts	16	1,874	257	1,107	-	-	-
Net addition to equity investment		( 360 )	( 1,171 )	-	( 1,853 )	( 1,171 )	-
Proceeds from disposals of premises, furniture, fixtures and equipment	12	139	111	285	95	39	168
Acquisitions of investment securities at amortized cost arising from life insurance contracts	16	-	( 28 )	( 191 )	-	-	-
Net Cash Used in Investing Activities		( 38,737 )	( 208,723 )	( 108,624 )	( 36,259 )	( 183,217 )	( 100,558 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>							
Proceeds from bills payable	20	298,109	187,614	140,241	238,358	134,226	110,080
Payments of bills payable	20	( 232,136 )	( 198,313 )	( 154,424 )	( 171,033 )	( 155,761 )	( 125,969 )
Dividends paid	22	( 20,545 )	( 16,207 )	( 10,255 )	( 20,172 )	( 16,207 )	( 10,253 )
Payments of lease liabilities	13	( 4,431 )	( 4,370 )	( 4,192 )	( 4,321 )	( 4,097 )	( 4,032 )
Proceeds from issuance of common stock	22	521	549	144	521	549	144
Capital infusion from non-controlling interest	2	264	-	-	-	-	-
Net Cash From (Used in) Financing Activities		41,782	( 30,727 )	( 28,486 )	43,353	( 41,290 )	( 30,030 )
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (Carried Forward)</b>		( P 49,716 )	( P 64,847 )	P 115,440	( P 55,570 )	( P 67,880 )	P 116,968



	Notes	BDO Unibank Group			Parent Bank		
		2024	2023	2022	2024	2023	2022
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (Brought Forward)</b>		(P 49,716)	(P 64,847)	P 115,440	(P 55,570)	(P 67,880)	P 116,968
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>							
Cash and other cash items	8	94,278	82,944	69,105	91,635	80,666	66,440
Due from Bangko Sentral ng Pilipinas (BSP)	8	335,076	385,779	304,906	332,428	382,210	302,660
Due from other banks	9	84,678	58,766	70,092	76,567	51,055	64,349
Investment securities at amortized cost	10	709	-	-	709	-	-
Reverse repurchase agreements	11	25,370	26,305	17,095	24,970	26,091	15,800
Interbank loans receivables	11	48,920	98,942	81,083	49,722	102,293	81,083
Foreign currency notes and coins (FCNC)	17	8,986	10,582	5,597	8,986	10,582	5,597
Investment securities and other assets for life assurance contracts	16	454	-	-	-	-	-
		<u>598,471</u>	<u>663,318</u>	<u>547,878</u>	<u>585,017</u>	<u>652,897</u>	<u>535,929</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>							
Cash and other cash items	8	109,744	94,278	82,944	105,767	91,635	80,666
Due from BSP	8	249,593	335,076	385,779	246,815	332,428	382,210
Due from other banks	9	88,260	84,678	58,766	77,211	76,567	51,055
Investment securities at amortized cost	10	3,545	709	-	2,498	709	-
Reverse repurchase agreements	11	25,463	25,370	26,305	25,012	24,970	26,091
Interbank loans receivables	11	61,844	48,920	98,942	61,844	49,722	102,293
FCNC	17	10,301	8,986	10,582	10,300	8,986	10,582
Investment securities and other assets for life assurance contracts	16	5	454	-	-	-	-
		<u>P 548,755</u>	<u>P 598,471</u>	<u>P 663,318</u>	<u>P 529,447</u>	<u>P 585,017</u>	<u>P 652,897</u>

**Supplemental Information on Non-cash Financing and Investing Activities:**

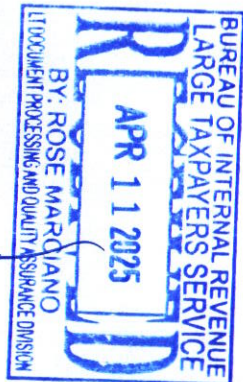
The following are the significant non-cash transactions:

- The BDO Unibank Group and the Parent Bank acquired real and other properties totalling to P5,411 and P5,313, respectively, in 2024, P3,502 and P3,445, respectively, in 2023, and P8,333 and P8,230, respectively, in 2022 in settlement of certain loan accounts (see Note 14).
- The BDO Unibank Group and the Parent Bank recognized additional right-of-use assets amounting to P4,403 and P4,060, respectively, in 2024, P3,716 and P3,309, respectively, in 2023, and P4,683 and P4,414, respectively, in 2022 which are presented as part of Premises, Furnitures, Fixtures and Equipment (see Notes 12 and 13).
- At the date of merger between the Parent Bank and TPCI, the Parent Bank recognized additional assets and liabilities amounting to P16,580 and P9,746, respectively (see Note 30).

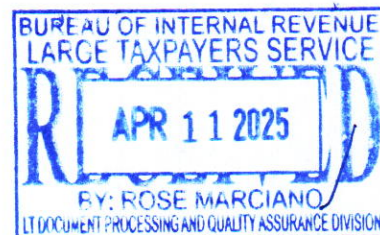
**Other Information**

Certain investment securities at amortized cost, reverse repurchase agreements, interbank loans receivables, and FCNC are included as part of cash and cash equivalents for cash flow purposes but are presented as part of Trading and Investment Securities, Loans and Other Receivables, Investment Securities and Other Assets for Life Insurance Contracts, and Other Resources, respectively, in the statements of financial position (see Note 2.4). Margin deposits presented as part of Due from Other Banks is excluded from cash and cash equivalents for cash flow purposes (see Note 9).

See Notes to Financial Statements.







**BDO UNIBANK, INC. AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2024, 2023 AND 2022**

*(Amounts in Millions of Philippine Pesos, Except Per Share Data or As Indicated)*

**1. CORPORATE MATTERS**

**1.1 Incorporation and Operations**

BDO Unibank, Inc. (BDO Unibank, BDO or the Parent Bank) was incorporated in the Philippines on December 20, 1967 to engage in the business of banking. It was authorized to engage in trust operations on January 5, 1988 and in foreign currency deposit operations on November 23, 1990. The Bangko Sentral ng Pilipinas (BSP) granted approval to the Parent Bank to operate as an expanded commercial bank or universal bank on August 5, 1996. The Parent Bank commenced operations as such in September of the same year. The Parent Bank and its subsidiaries (collectively referred to as BDO Unibank Group) offer a wide range of banking services such as commercial banking, investment banking, private banking, insurance and other banking services. These services include traditional loan and deposit products, as well as treasury, asset management, realty management, leasing and finance, remittance, trade services, retail cash cards, life insurance and insurance brokerage, credit card services, stock brokerage, trust and others.

As a banking institution, BDO Unibank Group's operations are regulated and supervised by the BSP. In this regard, BDO Unibank Group is required to comply with the rules and regulations of the BSP such as those relating to maintenance of reserve requirements on deposit liabilities and deposit substitutes and those relating to the adoption and use of safe and sound banking practices, among others, as promulgated by the BSP. BDO Unibank Group is subject to the provisions of Republic Act (R.A.) No. 8791, the *General Banking Law of 2000*, and other related banking laws.

The Parent Bank's common shares are listed in the Philippine Stock Exchange (PSE).

The BDO Unibank Group and the Parent Bank's banking network within and outside the Philippines as of December 31, 2024 and 2023 follows:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Local branches	1,791	1,720	1,222	1,206
Foreign branches	2	2	2	2
Automated teller machines (ATMs):				
On-site	2,962	2,863	2,962	2,863
Off-site	1,960	1,939	1,960	1,939
Cash accept machines (CAMs)	411	557	411	557
Branch universal machines	481	150	481	150
Self-service teller machines	-	4	-	4
Mobile automated teller machines	1	1	1	1

BDO Unibank Group operates mainly within the Philippines, with banking branches in Hong Kong and Singapore, a real estate and holding company in Europe, and various remittance subsidiaries operating in Asia, Europe, Canada and the United States. These foreign operations accounted for 2.1%, 1.8% and 1.4% of BDO Unibank Group's total revenues in 2024, 2023 and 2022, respectively, and 2.7% and 2.1% of BDO Unibank Group's total resources as of December 31, 2024 and 2023, respectively. BDO Unibank Group's subsidiaries and associates are shown in Notes 2.3 and 15.

The Parent Bank's principal office address is at BDO Corporate Center, 7899 Makati Avenue, Makati City while the temporary business address is at BDO Towers Valero, 8741 Paseo de Roxas Street, Salcedo Village, Makati City effective October 30, 2021 until further notice.

### ***1.2 Russia - Ukraine Conflict***

On February 24, 2022, Russia started its military offensive on Ukraine which caused far-reaching impact for economies, markets, and businesses. The ongoing military conflict resulted in a wide range of sanctions against Russia, including certain Russian entities and individuals and led to significant casualties, dislocation of population, damage to infrastructure, slowdown of business operations in both countries, disruption of supply chains and commodity flows that impact prices of items such as petroleum products, cereals, iron, and steel.

A prolonged conflict between Russia and Ukraine may result in a significant slowdown in the global and Philippine economy and therefore a potential consequential deterioration in the business outlook for the Philippines. However, as of end-2024, the BDO Unibank Group, whose business is primarily in the Philippines, has not been affected in a material way by the Russia-Ukraine conflict, despite its inflationary impact on commodity prices and disruption in supply chains. The Philippines remains a domestically-focused, import-dependent consumption economy, and Philippine Gross Domestic Product (GDP) numbers remained strong and resilient. This, in turn, has led to improved loan growth, steady margins despite declines in interest rates and continued improvement in net income, not just for the BDO Unibank Group, but for the industry in general.

With Donald Trump's re-election as US President, the US government has initiated discussions with Russia on finding a peaceful resolution to the Ukraine conflict. While further negotiations are anticipated, a favorable outcome remains uncertain. Failure to resolve the conflict may lead to renewed disruptions to global supply chains that could impact economic activity, leading to slower growth and less spending.

The BDO Unibank Group is carefully monitoring developments. However, the BDO Unibank Group believes that its strong market position and solid financial condition will insulate the BDO Unibank Group against rekindled short-term risks relating to the conflict.

### ***1.3 Israel - Hamas Conflict***

On October 7, 2023, Hamas militants from Gaza commenced simultaneous incursions into several areas in neighboring Israel, damaging housing and infrastructure, inflicting casualties and taking hundreds of hostages. Israel Defense Forces responded by turning back the attackers and mounting an invasion of Gaza, with the objective of addressing the Hamas threat and rescuing the hostages. The conflict resulted in significant destruction of Gaza and fatalities from both sides, including non-combatants.

A wider conflict in the Middle East (ME) poses a major risk to the Philippine economy, resulting from energy supply disruptions involving major oil-producing countries. In such a situation, the Philippines, which is a net energy importer, would be negatively impacted by higher oil prices and increased inflation, reduced consumer purchasing power, and overall uncertainties in the economic growth outlook. A wider ME conflict may also negatively impact OFW remittances from the region, which accounts for approximately 17% of the total. OFW remittances are a significant contributor to domestic consumption.

The Israel-Hamas conflict expanded beyond Gaza when Houthi rebels in Yemen, in solidarity with the Palestinians, began attacking merchant ships passing through the Red Sea. This forced shipping companies to suspend or re-route their vessels' operations on threat of being attacked. Vessels passing through the Red Sea account for an estimated 11% of global trade and 30% of global container shipping volume.



On January 15, 2025, a three-stage ceasefire agreement between Israel and Hamas to halt Gaza conflict was announced. The ceasefire arrangement included provisions for the release of captives, the withdrawal of Israeli forces and the return of Palestinians to their homes in northern Gaza. However, the ceasefire's success remains uncertain amid allegations by Hamas that Israel has not adhered to the agreement's terms.

The conflict's impact on the Philippine economy and BDO Unibank Group has been negligible so far, and the BDO Unibank Group continues to closely monitor developments on this issue.

#### ***1.4 Impact of Trump Executive Orders on Tariffs and Immigration***

After assuming office last January 20, 2025, US President Donald Trump started imposing tariffs on imports from Canada, Mexico and China, and intensified mass deportations of illegal immigrants through a series of Executive Orders (EO).

The EOs are foreseen to directly affect the global economy, and indirectly the Philippine economy, via foreign exchange and interest rates. Import tariffs and tighter labor supply may translate to higher US inflation and interest rates as well as a stronger US dollar (USD), all else equal.

However, the potential impact on the Philippine economy may be relatively minimal as the Philippines is not a major player in the global supply chain with goods exports being a relatively low contributor to GDP. The country also has a well-diversified migrant work force that is not dependent on the US. While the US officially accounts for 40% of all remittance inflows as most remittances are coursed through global banks, actual worker deployment is much more diversified.

Given the unpredictable nature of recent developments and uncertain outcome, the BDO Unibank Group is carefully monitoring changes that may be related to the BDO Unibank Group and the Philippine economy. Still, BDO Unibank Group believes that its established market position and strong financial condition will mitigate risks relating to the Trump administration's policies.

#### ***1.5 Approval of Financial Statements***

The financial statements of the BDO Unibank Group and the Parent Bank as of and for the year ended December 31, 2024 (including the comparative financial statements as of December 31, 2023, with corresponding figures as of January 1, 2023, and for the years ended December 31, 2023 and 2022) were authorized for issue by the Parent Bank's Board of Directors (BOD) on February 22, 2025.

## **2. MATERIAL ACCOUNTING POLICY INFORMATION**

The material accounting policy information that have been used in the preparation of these financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the years presented, unless otherwise stated.

### ***2.1 Basis of Preparation of Financial Statements***

#### ***(a) Statement of Compliance with Financial Reporting Standards in the Philippines***

The consolidated financial statements of BDO Unibank Group and the separate financial statements of the Parent Bank have been prepared in accordance with Philippine Financial Reporting Standards (PFRS Accounting Standards). PFRS Accounting Standards are adopted by the Financial and Sustainability Reporting Standards Council (FSRSC), from the pronouncements issued by the International Accounting Standards Board (IASB) and approved by the Philippine Board of Accountancy.

The financial statements have been prepared using the measurement bases specified by PFRS Accounting Standards for each type of resources, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

(b) *Presentation of Financial Statements*

The financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The BDO Unibank Group and the Parent Bank present a statement of comprehensive income separate from the statement of income.

(c) *Functional and Presentation Currency*

These financial statements are presented in Philippine pesos, the BDO Unibank Group and the Parent Bank's functional and presentation currency, and all values are presented in millions, except for per share data or when otherwise indicated (see also Note 2.19).

Items included in the financial statements of BDO Unibank Group and the Parent Bank are measured using its functional currency. Functional currency is the currency of the primary economic environment in which BDO Unibank Group and the Parent Bank operate.

(d) *Prior Period Restatement and Reclassification of Accounts*

In 2024, the BDO Unibank Group presented separately in the consolidated financial statements the assets and liabilities of the life insurance business held primarily for the beneficial interests of the life insurance policyholders. Such assets and liabilities were reclassified and presented within the line items Investments Securities and Other Assets for Life Insurance Contracts – net, and Insurance Contract and Other Liabilities for Life Insurance Contracts, respectively. The profit or loss items comprising pre-tax income attributable to insurance operations is also presented separately in the consolidated statement of income of the BDO Unibank Group. The reclassifications made did not affect the consolidated financial position, equity and cash flows of the BDO Unibank Group, and the presentation of the separate financial statements of the Parent Bank.

Further, in 2024, the BDO Unibank Group and Parent Bank reclassified certain transaction costs directly attributable to the acquisition, issue or disposal of financial assets or liabilities to the related interest income and interest expense. Such transaction costs were previously recognized as part of Other Operating Expenses in the statement of income. The reclassifications made did not affect the BDO Unibank Group's and Parent Bank's financial position, equity and cash flows.

Presented below and in the succeeding pages is the analysis of the effects of the prior period restatement in the BDO Unibank Group's statements of financial position as of December 31 and January 1, 2023 to align with the current year presentation.

	<u>Notes</u>		<u>As Previously Stated</u>	<u>Reclassifications</u>	<u>As Restated</u>
<u>December 31, 2023</u>					
<i>Changes in resources:</i>					
Trading and investment securities - net	10	P	931,885	(P 107,078)	P 824,807
Loans and other receivables - net	11		2,886,028	( 4,083)	2,881,945
Investment properties - net	14		46,810	( 4,381)	42,429
Investment securities and other assets for life insurance contracts - net	16	-		115,601	115,601
Other resources - net	17		45,646	( _____ 59)	45,587
Effect in total resources				<u>P _____</u>	

	<u>Notes</u>		<u>As Previously Stated</u>	<u>Reclassifications</u>	<u>As Restated</u>
<u>December 31, 2023</u>					
<i>Changes in liabilities:</i>					
Insurance contract and other liabilities for life insurance contracts	16	P	-	P 82,521	P 82,521
Insurance contract liabilities	16		77,210	( 77,210 )	-
Other liabilities	21		124,765	( 5,311 )	119,454
Effect in total liabilities				<u>P -</u>	
<u>January 1, 2023</u>					
<i>Changes in resources:</i>					
Trading and investment securities - net	10	P	722,830	(P 81,096 )	P 641,734
Loans and other receivables - net	11		2,696,901	( 4,378 )	2,692,523
Investment properties - net	14		21,158	( 3,975 )	17,183
Investment securities and other assets for life insurance contracts - net	16		-	89,493	89,493
Other resources - net	17		52,669	( 44 )	52,625
Effect in total resources				<u>P -</u>	
<i>Changes in liabilities:</i>					
Insurance contract and other liabilities for life insurance contracts	16	P	-	P 69,385	P 69,385
Insurance contract liabilities	16		64,363	( 64,363 )	-
Other liabilities	21		129,114	( 5,022 )	124,092
Effect in total liabilities				<u>P -</u>	

The total transaction cost reclassified to interest income and interest expense in the 2023 statements of income amounted to P4,412 and P5,581, respectively for the BDO Unibank Group and P4,412 and P5,212, respectively for the Parent Bank. In the 2022 statements of income, the total transaction cost reclassified to interest income and interest expense amounted to P4,664 and P3,096, respectively for the BDO Unibank Group and P4,664 and P2,806 respectively for the Parent Bank. In total, the effect of prior period restatement and reclassifications in the statements of income of BDO Unibank Group and the Parent Bank for the years ended December 31, 2023 and 2022 is summarized below and in the succeeding page.

<b>BDO Unibank Group</b>	<u>Notes</u>		<u>As Previously Stated</u>	<u>Reclassifications</u>	<u>As Restated</u>
<u>2023</u>					
Interest income	23	P	240,196	(P 8,492 )	P 231,704
Interest expense	24		53,809	5,508	59,317
Impairment losses	18		16,396	( 15 )	16,381
Other operating income	25		84,017	( 18,702 )	65,315
Income attributable to insurance operations	16		-	6,372	6,372
Other operating expenses	25		156,827	( 26,315 )	130,512
Effect in profit before tax				<u>P -</u>	
<u>2022</u>					
Interest income	23	P	169,071	(P 7,251 )	P 161,820
Interest expense	24		19,839	3,022	22,861
Impairment losses	18		16,366	( 26 )	16,340
Other operating income	25		71,535	( 19,311 )	52,224
Income attributable to insurance operations	16		-	4,976	4,976
Other operating expenses	25		131,208	( 24,582 )	106,626
Effect in profit before tax				<u>P -</u>	

<b>Parent Bank</b>	<u>Notes</u>		<u>As Previously Stated</u>	<u>Reclassifications</u>		<u>As Restated</u>
<u>2023</u>						
<i>Change in profit before tax:</i>						
Interest income	23	P	226,389	(P 4,412)	P	221,977
Interest expense	24		51,111	5,212		56,323
Other operating expenses	25		128,942	( 9,624)		119,318
Effect in profit before tax				<u>P -</u>		
<u>2022</u>						
<i>Change in profit before tax:</i>						
Interest income	23	P	158,632	(P 4,664)	P	153,968
Interest expense	24		18,728	2,806		21,534
Other operating expenses	25		104,119	( 7,470)		96,649
Effect in profit before tax				<u>P -</u>		

## 2.2 Adoption of Amended PFRS Accounting Standards

### (a) Effective in 2024 that are Relevant to BDO Unibank Group and the Parent Bank

The BDO Unibank Group and the Parent Bank adopted for the first time the following amendments to PFRS Accounting Standards, which are mandatorily effective for annual periods beginning on or after January 1, 2024:

PAS 1 (Amendments)	:	Presentation of Financial Statements – Classification of Liabilities as Current or Non-current, and Non-current Liabilities with Covenants
PAS 7 and PFRS 7 (Amendments)	:	Statement of Cash Flow, and Financial Instruments: Disclosures – Supplier Finance Arrangements
PFRS 16 (Amendments)	:	Leases – Lease Liability in a Sale and Leaseback

Discussed below are the relevant information about these pronouncements.

- (i) PAS 1 (Amendments), *Presentation of Financial Statements – Classification of Liabilities as Current or Non-current*. The amendments provide guidance on whether a liability should be classified as either current or non-current. The amendments clarify that the classification of liabilities as current or non-current should be based on rights that are in existence at the end of the reporting period and that the classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability. The application of these amendments had no significant impact on the BDO Unibank Group and the Parent Bank's financial statements.
- (ii) PAS 1 (Amendments), *Presentation of Financial Statements – Non-current Liabilities with Covenants*. The amendments specifies that if the right to defer settlement for at least 12 months is subject to an entity complying with conditions after the reporting period, then those conditions would not affect whether the right to defer settlement exists at the end of the reporting period for the purposes of classifying a liability as current or non-current. For non-current liabilities subject to conditions, an entity is required to disclose information about the conditions, whether the entity would comply with the conditions based on its circumstances at the reporting date and whether and how the entity expects to comply with the conditions by the date on which they are contractually required to be tested. The application of these amendments had no significant impact on the BDO Unibank Group and the Parent Bank's financial statements.

- (iii) PAS 7 and PFRS 7 (Amendments), *Statement of Cash Flows, Financial Instruments: Disclosures – Supplier Finance Arrangements*. The amendments add a disclosure objective to PAS 7 stating that an entity is required to disclose information about its supplier finance arrangements that enables users of financial statements to assess the effects of those arrangements on the entity's liabilities and cash flows. In addition, PFRS 7 is amended to add supplier finance arrangements as an example within the requirements to disclose information about an entity's exposure to concentration of liquidity risk. The application of these amendments had no significant impact on the BDO Unibank Group and the Parent Bank's financial statements.
- (iv) PFRS 16 (Amendments), *Leases – Lease Liability in a Sale and Leaseback*. The amendments requires a seller-lessee to subsequently measure lease liabilities arising from a leaseback in a way that it does not recognize any amount of the gain or loss that relates to the right of use it retains. In addition, the new requirements do not prevent a seller-lessee from recognizing in profit or loss any gain or loss relating to the partial or full termination of a lease. The application of these amendments had no significant impact on the BDO Unibank Group and the Parent Bank's financial statements.

(b) *Effective Subsequent to 2024 but not Adopted Early*

There are new standards and amendments to existing standards effective for annual periods subsequent to 2024, which are adopted by the FSRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the BDO Unibank Group and the Parent Bank's financial statements.

- (i) PFRS 17 *Insurance Contracts – Insurance Contracts* (effective from January 1, 2025). The new standard for insurance contracts, which covers recognition, measurement, presentation and disclosure, will replace PFRS 4, *Insurance Contracts*. On December 15, 2021, the FSRSC amended the effective date of PFRS 17 from January 1, 2023 to January 1, 2025. In line with this, the Insurance Commission (IC) issued Circular Letter No. 2020-62 on May 18, 2020 providing further deferral of the implementation of PFRS 17 for life insurance and non-life insurance industry by two years after the IASB effective date.

This new standard requires a current measurement model where estimates are remeasured in each reporting period. Moreover, contracts are measured using the building blocks of:

- discounted probability-weighted cash flows;
- an explicit risk adjustment; and,
- a contractual service margin (CSM) representing the unearned profit of the contract which is recognized as revenue over the coverage period.

PFRS 17 further allows a choice between recognizing changes in discount rates either in the statement of income or directly in other comprehensive income. The choice is likely to reflect how insurers account for financial assets under PFRS 9, *Financial Instruments*.

In addition, the standard provides an optional simplified premium allocation approach for the liability for the remaining coverage for short duration contracts, which are often written by non-life insurers.

A modification of the general measurement model called the variable fee approach is also introduced by PFRS 17 for certain contracts written by life insurers where policyholders share in the returns from underlying items. When applying the variable fee approach, the entity's share of the fair value changes of the underlying items is included in the CSM. The results of insurers using this model are therefore likely to be less volatile than under the general model.

In preparation for the adoption of PFRS 17, the BDO Unibank Group continues to perform end to end system tests, preparing policy and accounting data required for these tests and updating the accounting and actuarial policies and processes to comply with PFRS 17 requirements. Also, the BDO Unibank Group is still assessing the quantitative impact of the initial application of the new standard to its financial statements.

- (ii) PFRS 17 (Amendments), *Insurance Contracts – Initial Application of PFRS 17 and PFRS 9 – Comparative Information* (effective from January 1, 2025)
- (iii) PAS 21 (Amendments), *The Effects of Changes in Foreign Exchange Rates – Lack of Exchangeability* (effective from January 1, 2025)
- (iv) PFRS 9 and PFRS 7 (Amendments), *Financial Instruments, and Financial Instruments: Disclosures – Amendments to the Classification and Measurement of Financial Instruments* (effective from January 1, 2026)
- (v) PFRS 18, *Presentation and Disclosure in Financial Statements* (effective from January 1, 2027). The new standard impacts the classification of profit or loss items (i.e., into operating, investing and financing categories) and the presentation of subtotals in the statement of income (i.e., operating profit and profit before financing and income taxes). The new standard also changes the aggregation and disaggregation of information presented in the primary financial statements and in the notes. It also introduces required disclosures about management-defined performance measures. The amendments, however, do not affect how an entity recognizes and measures its financial condition, financial performance and cash flows.
- (vi) PFRS 19, *Subsidiaries without Public Accountability: Disclosures* (effective from January 1, 2027)
- (vii) PFRS 10 and PAS 28 (Amendments), *Consolidated Financial Statements and Investments in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture* (effective date deferred indefinitely)

### **2.3 Basis of Consolidation**

The BDO Unibank Group's consolidated financial statements comprise the accounts of the Parent Bank, and its subsidiaries as enumerated in Notes 2.3(c) and 15, after the elimination of material intercompany transactions. All intercompany resources and liabilities, equity, income, expenses and cash flows relating to transactions between entities under the BDO Unibank Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate impairment are recognized in the consolidated financial statements.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Bank, using consistent accounting principles.

The Parent Bank accounts for its investments in subsidiaries, associates, and transactions with non-controlling interests as follows:

#### **(a) Investments in Subsidiaries**

In the consolidated statements of the BDO Unibank Group, the acquisition method is applied to account for acquired subsidiaries. Acquisition method requires recognizing and measuring the identifiable resources acquired, the liabilities assumed and any non-controlling interest in the acquiree.

On the other hand, business combinations arising from transfers of interests in entities that are under the common control of the shareholders that controls BDO Unibank Group are accounted for under the pooling-of-interest method and reflected in the financial statements at the date of the combination of the entities under common control; for this purpose, no restatement of financial information for periods prior to the transaction is made. The resources and liabilities acquired are recognized in BDO Unibank Group's financial statements at their carrying amounts (i.e., in the case of a legal merger of a subsidiary to the Parent Bank, at the carrying values in the consolidated financial statements).

Investments in subsidiaries are initially recognized at cost and subsequently accounted for using the equity method in the Parent Bank's financial statements (see Note 2.10).

(b) *Investment in Associates*

Investments in associates are initially recognized at cost and subsequently accounted for using the equity method. Acquired investment in associate is subject to the purchase method.

All subsequent changes to the ownership interest in the equity of the associates are recognized in the BDO Unibank Group and the Parent Bank's carrying amount of the investments. Changes resulting from the profit or loss generated by the associates are credited or charged against the Share in net income of subsidiaries and associates as part of Miscellaneous - net under Other Operating Income account in the statement of income for BDO Unibank Group and Parent Bank, respectively.

Changes resulting from other comprehensive income of the associate or items recognized directly in the associate's equity are recognized in other comprehensive income or equity of the BDO Unibank Group and the Parent Bank, as applicable. However, when the BDO Unibank Group and the Parent Bank's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the BDO Unibank Group and the Parent Bank do not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the BDO Unibank Group and the Parent Bank resume recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has previously not been recognized.

(c) *Transactions with Non-controlling Interests*

BDO Unibank Group's transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners of BDO Unibank Group in their capacity as owners.

In BDO Unibank Group's financial statements, the non-controlling interest component is shown in its statement of changes in equity, and in its statement of income and statement of comprehensive income for the share of profit or loss and movement of other comprehensive income, respectively, during the year.

The BDO Unibank Group holds interests in the following subsidiaries:

Subsidiaries	Percentage of Ownership		
	2024	2023	2022
Rural Bank			
BDO Network Bank, Inc. (BDO Network)	84.92%	84.91%	87.37%
Investment House			
BDO Capital & Investment Corporation (BDO Capital)	99.88%	99.88%	99.88%

Subsidiaries	Percentage of Ownership		
	2024	2023	2022
Private Banking			
BDO Private Bank, Inc. (BDO Private)	100%	100%	100%
Leasing and Finance			
Averon Holdings Corporation (Averon)	99.88%	99.88%	99.88%
BDO Rental, Inc. (BDO Rental)	100%	100%	100%
BDO Finance Corporation (BDO Finance)	100%	100%	100%
The Podium Complex, Inc. (TPCI)** (formerly, SM Keppel Land, Inc.)	-	100%	50%
Securities Companies			
BDO Securities Corporation (BDO Securities)	99.88%	99.88%	99.88%
Real Estate Companies			
BDORO Europe Ltd. (BDORO)	100%	100%	100%
Equimark-NFC Development Corporation (Equimark) *	60%	60%	60%
Insurance Companies			
BDO Life Assurance Company Inc. (BDO Life)	100%	100%	100%
BDO Insurance & Reinsurance Brokers, Inc. (BDOI) (formerly BDO Insurance Brokers Incorporated)	100%	100%	100%
Holding Companies			
Dominion Holdings, Inc. (Dominion Holdings)	88.54%	88.54%	88.54%
BDO Strategic Holdings, Inc. (BDOSHI)	100%	100%	100%
Remittance Companies			
BDO Remit (USA), Inc. (BRUSA)*****	100%	100%	100%
BDO Remit (Japan) Ltd.	100%	100%	100%
BDO Remit (Canada) Ltd.	100%	100%	100%
BDO Remit Limited	100%	100%	100%
BDO Remit (Macau) Ltd.	100%	100%	100%
BDO Remit (UK) Ltd.****	99.88%	99.88%	99.88%
BDO Remit International Holdings B.V. (BDO RIH)*	96.20%	96.20%	96.20%
BDO Remit (Spain) S.A.***	-	-	96.20%
CBN Greece S.A.*	96.13%	96.13%	96.13%

\* Under liquidation

\*\* Merged with Parent Bank on December 1, 2024

\*\*\* Liquidated on February 7, 2023 (see Note 30.1)

\*\*\*\* For liquidation

\*\*\*\*\* For sale or liquidation

Non-controlling interests represent the interests not held by BDO Unibank Group in BDO Network, BDO Capital, Dominion Holdings, Averon, BDO Securities, Equimark, BDO Remit (UK), BDO RIH, BDO Remit Spain and CBN Greece (see Note 15).

On November 29, 2023, non-controlling interests infused additional capital amounting to P450 in BDO Network, decreasing the BDO Unibank Group's ownership to 84.91%.

On June 28, 2024, BDO Unibank subscribed to additional 38,930,613 of BDO Network common shares at the total subscription price of P1,494, thereby increasing its shareholdings from 84.91% to 85.99% in 2024.



On September 26, 2024, non-controlling interests infused additional capital amounting to P264 in BDO Network, decreasing the BDO Unibank Group's ownership to 84.92%.

## **2.4 Financial Assets and Financial Liabilities**

Regular purchases and sales of financial assets are recognized on their settlement date (i.e., the date that the BDO Unibank Group commits to purchase or sell the asset).

### *(a) Classification, Measurement and Reclassification of Financial Assets*

The classification and measurement of financial assets are described below.

#### *(i) Financial Assets at Amortized Cost*

Where the business model is to hold assets to collect contractual cash flows, the BDO Unibank Group assesses whether the financial instruments' cash flows represent solely payments of principal and interest (SPPI). In making this assessment, the BDO Unibank Group considers whether the contractual cash flows are consistent with a basic lending arrangement, i.e., interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement [see Note 3.1(c)]. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at fair value through profit or loss (FVTPL).

The BDO Unibank Group's financial assets at amortized cost are presented as Cash and Other Cash Items, Due from BSP, Due from Other Banks, Loans and Other Receivables, Investment securities at amortized cost under Trading and Investment Securities and certain accounts under Investment Securities and Other Assets for Life Insurance Contracts and Other Resources accounts in the statement of financial position.

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items, due from BSP and other banks, foreign currency notes and coins (FCNC), reverse repurchase agreements, certain interbank bank loans receivables and investment securities at amortized cost with original maturities of three months or less from placement date.

#### *(ii) Financial Assets at Fair Value Through Other Comprehensive Income*

At initial recognition, BDO Unibank Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at fair value through other comprehensive income (FVOCI); however, such designation is not permitted if the equity investment is held by the BDO Unibank Group for trading or as mandatorily required to be classified as FVTPL. The BDO Unibank Group has designated certain equity instruments as at FVOCI.

#### *(iii) Financial Assets at Fair Value Through Profit or Loss*

Equity securities are classified as financial assets at FVTPL, unless the BDO Unibank Group designates an equity investment that is not held for trading as at FVOCI at initial recognition. The BDO Unibank Group's financial assets at FVTPL include equity securities which are held for trading purposes.

The fair values of these financial assets are determined by reference to active market transactions or using valuation technique when no active market exists.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are SPPI.

(b) *Effective Interest Rate Method and Interest Income*

Interest income is recognized using the effective interest rate (EIR) method for all financial instruments measured at amortized cost and financial instruments designated at FVTPL. Interest income on interest bearing financial assets measured at FVOCI are also recorded by using the EIR method.

The BDO Unibank Group recognizes interest income using a rate of return that represents the best estimate of a constant rate of return over the expected life of the loan. Hence, it recognizes the effect of potentially different interest rates charged at various stages, and other characteristics of the product life cycle (including prepayments, penalty interest and charges).

If expectations regarding the cash flows on the financial asset are revised for reasons other than credit risk, the adjustment is booked as a positive (negative) adjustment to the carrying amount of the asset in the statement of financial position with an increase (reduction) in interest income. The adjustment is subsequently amortized through interest and similar income in the statement of income.

The BDO Unibank Group calculates interest income by applying the EIR to the gross carrying amount of financial assets other than credit-impaired assets.

For financial assets that have become credit-impaired subsequent to initial recognition [see Note 2.4(c)], interest income is calculated by applying the effective interest rate to the net carrying amount of the financial assets (after deduction of the loss allowance). If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis. For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying a credit-adjusted effective interest rate to the amortized cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

(c) *Impairment of Financial Assets*

At the end of the reporting period, the BDO Unibank Group assesses its expected credit loss (ECL) on a forward-looking basis associated with its financial assets which consist of debt instruments carried at amortized cost and FVOCI and other contingent accounts such as committed credit lines and unused commercial letter of credits. No impairment loss is recognized on equity investments. The BDO Unibank Group considers a broader range of information in assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect collectability of the future cash flows of the financial assets.

The BDO Unibank Group measures loss allowances at an amount equal to lifetime ECL, except for the following financial instruments for which they are measured as 12-month ECL:

- debt securities that are identified to have 'low credit risk' at the reporting date; and,
- other financial instruments (other than lease receivables) on which credit risk has not increased significantly since their initial recognition.

For these financial instruments, the allowance for impairment is associated with the probability of default (PD) of a financial instrument in the next 12 months (referred to as 'Stage 1' financial instruments). When there has been a significant increase in credit risk subsequent to the initial recognition of the financial asset, a lifetime ECL (which are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial asset) will be recognized (referred to as 'Stage 2' financial instruments). 'Stage 2' financial instruments also include loan accounts and facilities where the credit risk has improved and have been reclassified from 'Stage 3'. A lifetime ECL shall also be recognized for 'Stage 3' financial instruments, which include financial instruments that are subsequently credit-impaired, as well as purchased or originated credit impaired (POCI) assets.

The BDO Unibank Group's definition of credit risk and information on how credit risk is mitigated by the BDO Unibank Group are disclosed in Note 4.3.

(d) *Measurement of ECL*

The measurement of the ECL reflects: (i) an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes; (ii) the time value of money; and, (iii) reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions. The BDO Unibank Group's detailed ECL measurement as determined by the management is disclosed in Note 4.3.5.

(e) *Derecognition of Financial Assets – Modification of Loans*

When the BDO Unibank Group renegotiates or otherwise modifies the contractual cash flows of loans to customers, the BDO Unibank Group assesses whether or not the new terms are substantially different to the original terms. The BDO Unibank Group considers, among others:

- if the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flows to amounts the borrower is expected to be able to pay;
- whether any substantial new terms are introduced that will affect the risk profile of the loan;
- significant extension of the loan term when the borrower is not in financial difficulty;
- significant change in the interest rate;
- change in the currency the loan is denominated in; and/or,
- insertion of collateral, other security or credit enhancements that will significantly affect the credit risk associated with the loan.

If the terms are substantially different, the BDO Unibank Group derecognizes the financial asset and recognizes a "new" asset at fair value and recalculates a new effective interest rate for the asset. The date of renegotiation is consequently considered to be the date of initial recognition for impairment calculation, including for the purpose of determining whether a significant increase in credit risk has occurred. However, the BDO Unibank Group also assesses whether the new financial asset recognized is deemed to be credit-impaired at initial recognition, especially in circumstances where the renegotiation was driven by the debtor being unable to make the originally agreed payments. Differences in the carrying amount are recognized as gain or loss on derecognition of financial assets in profit or loss.

As to the impact on ECL measurement, the expected fair value of the “new” asset is treated as the final cash flow from the existing financial asset at the date of derecognition. Such amount is included in the calculation of cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

If the terms are not substantially different, the renegotiation or modification does not result in derecognition, and the BDO Unibank Group recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognizes a modification gain or loss in profit or loss.

(f) *Classification and Measurement of Financial Liabilities*

Financial liabilities include deposit liabilities, bills payable, insurance contract (see Note 2.12) and other liabilities for life insurance contracts and other liabilities (including derivatives with negative fair values, except taxes payable, unearned income and capitalized interest and other charges).

- *Deposit liabilities and other liabilities* are recognized initially at fair value and subsequently measured at amortized cost less settlement payments.
- *Bills payable* are recognized initially at fair value, equivalent to the issue proceeds (fair value of consideration received), net of direct issue costs. Bills payable are subsequently measured at amortized cost. Any difference between proceeds, net of transaction costs, and the redemption value is recognized in profit or loss over the period of the borrowings using the effective interest method.
- *Derivatives with negative fair values* are recognized initially and subsequently measured at fair value with changes in fair value recognized in profit or loss (see Note 2.5).
- *Lease deposits from operating and finance leases* (presented as Lease deposits under Other Liabilities account in the statement of financial position) are initially recognized at fair value. The excess of the principal amount of the deposits over its fair or present value is immediately recognized as day-one gain and is included as part of Miscellaneous - net under Other Operating Income account in the statement of income. Meanwhile, interest expense on the subsequent amortization of the lease deposits is accrued using the effective interest method and is included as part of Interest Expense account in the statement of income.
- *Dividend distributions to shareholders* are recognized as financial liabilities when the dividends are declared by BDO Unibank Group and subject to the requirements of BSP Circular No. 888.

(g) *Financial Guarantees and Undrawn Loan Commitments*

The BDO Unibank Group issues financial guarantees and loan commitments. Financial guarantees are those issued by the BDO Unibank Group to creditors as allowed under existing rules and regulations whereby it guarantees third party obligations by signing as guarantor in the contract or agreement. Undrawn loan commitments and letters of credit are commitments under which, over the duration of the commitment, the BDO Unibank Group is required to provide a loan or credit with pre-specified terms to the customer.

The nominal contractual value of financial guarantees and undrawn loan commitments, where the loan agreed to be provided is on market terms, are not reflected in the statement of financial position. These contracts are in the scope of the ECL requirements where the BDO Unibank Group estimates the expected portion of the irrevocable undrawn loan commitments that will be drawn over their expected life based on the BDO Unibank Group's historical observations of actual drawdowns and forward-looking forecasts. The ECL related to financial guarantees and loan commitments without outstanding drawn amounts is recognized under Other Liabilities account in the statement of financial position.

## **2.5 Derivative Financial Instruments**

BDO Unibank Group is a party to various foreign currency forwards, cross-currency swaps and interest rate swaps. These contracts are entered into as a service to customers and as a means of reducing or managing BDO Unibank Group's foreign exchange and interest rate exposures, as well as for trading purposes. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

For more complex instruments, BDO Unibank Group uses valuation models, which usually use the discounted cash flow approach [see Note 3.2(c)]. Some or all of the inputs into these models may not be market observable, and are derived from market prices or rates or are estimated based on assumptions.

Certain derivatives, if any, may be designated as either: (i) hedges of the fair value of recognized assets or liabilities or firm commitments (fair value hedge); or, (ii) hedges of highly probable future cash flows attributable to a recognized asset or liability, or a forecasted transaction (cash flow hedge). Changes in the fair value of derivatives are recognized in profit or loss. The method of recognizing the resulting fair value gain or loss on derivatives that qualify as hedging instrument, if any, depends on the hedging relationship designated by BDO Unibank Group.

## **2.6 Premises, Furniture, Fixtures and Equipment**

Land is stated at cost less impairment losses, if any. All other premises, furniture, fixtures and equipment are carried at cost less accumulated depreciation, amortization and any impairment in value. Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the depreciable assets as follows:

Buildings	10 to 50 years
Furniture, fixtures and equipment	3 to 15 years
Leasehold rights and improvements	5 to 10 years

## **2.7 Investment Properties**

Investment properties are stated at cost. The cost of an investment property comprises its purchase price and directly attributable costs incurred. This also includes land and building acquired by BDO Unibank Group from defaulting borrowers not held for sale in the next 12 months. For these properties, the cost is recognized initially at fair value. Investment properties, except land, are depreciated on a straight-line basis over a period of 10 to 50 years.

BDO Unibank Group adopted the cost model in measuring its investment properties; hence, these are carried at cost less accumulated depreciation and any impairment in value.

Depreciation and impairment loss are recognized in the same manner as in premises, furniture, fixtures and equipment (see Notes 2.6 and 2.18).

## **2.8 Real Properties for Development and Sale**

Real properties for development and sale (included as part of Other Resources account) consist of subdivision land for sale and development, and land acquired for home building, home development, and other types of real estate development. These are carried at the lower of aggregate cost and net realizable value. Costs, which are determined through specific identification, include acquisition costs and costs incurred for development, improvement and construction of subdivision land.

## **2.9 Non-current Assets Held for Sale**

Non-current assets held for sale include other properties (chattels) acquired through repossession or foreclosure that BDO Unibank Group intends to sell within one year from the date of classification as held for sale.

BDO Unibank Group classifies a non-current asset as held for sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use. In the event that the sale of the asset is extended beyond one year, the extension of the period required to complete the sale does not preclude an asset from being classified as held for sale if the delay is caused by events or circumstances beyond BDO Unibank Group's control and there is sufficient evidence that BDO Unibank Group remains committed to sell the asset.

## **2.10 Equity Investments**

In the Parent Bank's financial statements, investments in subsidiaries and associates (presented under Equity Investments account in the statements of financial position) are accounted for under the equity method of accounting and are initially recognized at cost less allowance for impairment, if any (see Note 2.18).

## **2.11 Intangible Assets**

Intangible assets include goodwill, trading rights, branch licenses, customer lists, trademark and computer software licenses.

Goodwill represents the excess of the cost of acquisition over the fair value of the net assets acquired at the date of acquisition. Goodwill is subsequently carried at cost less any accumulated impairment losses. Goodwill is allocated to cash-generating units for the purpose of impairment testing. Each of those cash-generating units is represented by each primary reporting segment.

Trading rights represent the rights given to securities subsidiaries of BDO Unibank Group in stock brokerage to preserve access to the trading facilities and to transact business on PSE. Trading right is assessed as having an indefinite useful life. It is carried at the amount allocated from the original cost of the exchange membership seat (after a corresponding allocation was made to the value of the PSE shares) less allowance for impairment loss, if any. BDO Unibank Group has no intention to sell its trading right in the future as it intends to continue to operate its stock brokerage business. The trading right is tested annually for any impairment in realizable value (see Note 2.18).

Branch licenses, on the other hand, represent the rights given to BDO Unibank Group to establish certain number of branches as an incentive in acquiring distressed banks or as provided by the BSP in addition to the current branches of the acquired banks. Branch licenses are assessed as having an indefinite useful life and are tested annually for any impairment (see Note 2.18).

Customer lists consist of information about customers such as their name, contact information, and managed accounts under BDO Unibank Group's trust business. The customer list is classified as intangible asset with indefinite useful life, hence, would be reviewed for impairment by assessing at each reporting date whether there is any indication that the trust business brought about by the customer lists may be impaired (see Note 2.18).

Trademark pertains to the license granted to the Parent Bank for the exclusive right to use the trademark, service mark, name or logo of Diners Club International, Ltd. (Diners) in connection with the Parent Bank's operation of Diners Club card business in the Philippines. The trademark is covered by a trademark license agreement with a term of five years, renewable every five years, subject to certain conditions set by trademark owner. This intangible asset is recognized at an amount equal to the excess of purchase price for the acquisition of Diners credit card portfolio over the acquisition-date fair value of the net assets acquired. As of December 31, 2024, the trademark is fully amortized subject to automatic renewal every five years.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and install the specific software. These costs are amortized on straight-line basis over the expected useful life of five years.

## **2.12 Insurance Contract Liabilities**

### **(a) Legal Policy Reserves**

Life insurance contract liabilities are recognized when the contracts are entered into and the premiums are recognized. The provision for life insurance contracts is calculated on the basis of a prospective actuarial valuation method and assumptions subject to the provisions of the Insurance Code and guidelines set by the IC.

The BDO Unibank Group uses gross premium valuation (GPV) as the basis for valuation of the reserves for traditional life insurance policies. GPV is calculated as the sum of the present value of future benefits and expenses, less the present value of future gross premiums arising from the policy discounted at the appropriate risk-free discount rate provided by the IC. For this purpose, the expected future cash flows shall be determined using the best estimate assumptions with due regard to significant recent experience and appropriate margin for adverse deviation (MfAD) from the expected experience. The methods and assumptions shall be in accordance with the internationally accepted actuarial standards and consider the generally accepted actuarial principles concerning financial reporting framework promulgated by the Actuarial Society of the Philippines, which considers other assumptions such as morbidity, lapse and/or persistency, non-guaranteed benefits and MfAD.

The changes in legal policy reserves for traditional life insurance policies are recognized as follows:

- (i) the increase or decrease in legal policy reserves in the current year due to other assumptions excluding change in discount rate will be recognized to profit or loss; and,
- (ii) remeasurement on life insurance reserves due to changes in discount rates will be recognized in other comprehensive income.

### **(b) Insurance Contracts with Fixed and Guaranteed Terms**

Liabilities are determined as the sum of the present value of future benefits and expenses less the present value of future gross premiums discounted at rates prescribed by the IC. Future cash flows are determined using best estimate assumptions with regard to significant recent experience and appropriate margin for adverse deviation from the expected experience.

BDO Unibank Group has different assumptions for different products. However, the reserves are computed to comply with the statutory requirements, wherein discount rates are based on risk-free discount rates provided by IC and other assumptions such as mortality, disability, lapse, and expenses taking into account BDO Unibank Group's experience.

### **(c) Variable Unit-linked Insurance (VUL) Contracts**

BDO Unibank Group, through BDO Life, issues unit-linked insurance contracts. In addition to providing insurance coverage, a unit-linked contract links payments to units of an internal investment fund set up by BDO Unibank Group with the consideration received from the policyholders. Premiums received from the issuance of unit-linked insurance contracts are recognized as premiums revenue. As allowed by PFRS 4, BDO Unibank Group chose not to unbundle the investment portion of its unit-linked products.

The reserve for unit-linked liability is increased by additional deposits and changes in unit prices and is decreased by policy administration fees, mortality and surrender charges and any withdrawals. At each reporting date, this reserve is computed on the basis of the number of units allocated to the policyholders multiplied by the unit price of the underlying investment funds. The assets and liabilities underlying the internal investment funds have been consolidated with the general accounts of BDO Unibank Group.

(d) *Liability Adequacy Test*

Liability adequacy tests are performed annually to ensure the adequacy of the insurance contract liabilities. In performing these tests, current best estimates of future contractual cash flows, claims handling and policy administration expenses are used. Any deficiency is immediately charged against profit or loss initially by establishing a provision for losses arising from the liability adequacy tests.

### **2.13 Equity**

Equity consists of the following:

- (a) Capital stock represents the nominal value of shares that have been issued.
- (b) Additional paid-in capital includes any premiums received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from additional paid-in capital, net of any related income tax benefits.
- (c) Surplus reserves consist of (i) reserve for trust business - represents the accumulated amount set aside by BDO Unibank Group under existing regulations requiring the BDO Unibank Group to carry to surplus 10% of its net profits accruing from its trust business until the surplus shall amount to 20% of the regulatory capital as prescribed by BSP; (ii) reserve for insurance fund and additional working capital for underwriting and equity trading securities and reserve fund requirement for subsidiaries engaged in the security brokerage business (see Note 22.5); (iii) share options outstanding (SOO) - represents the accumulated total of employee share options' amortizations over the vesting period as the share-based employee remuneration are recognized and reported in the statement of income. SOO will be deducted for any exercise or forfeiture of share options already vested; and, (iv) appropriation for general loan loss provision (GLLP) as prescribed by the BSP to meet the required 1% GLLP on Stage 1 loans.
- (d) Merger reserves pertain to the difference between the consideration paid and the carrying amounts of the net assets acquired in a business combination under common control.
- (e) Other reserves pertain to the amount recognized from changes in BDO Unibank Group's ownership interest in any of its subsidiaries that do not result in loss of control.
- (f) Surplus free includes all current and prior period results as disclosed in the statement of income and which are available and not restricted for use by BDO Unibank Group, reduced by the amounts of dividends declared, if any.
- (g) Net unrealized gain or loss (NUGL) on FVOCI composed of cumulative mark-to-market valuation of outstanding securities and accumulated impairment on debt securities classified as FVOCI.
- (h) Accumulated actuarial gains or (losses) from the remeasurements of post-employment defined benefit plan.
- (i) Revaluation increment pertains to gains from the revaluation of land under premises, furniture, fixtures and equipment, which is treated as part of the deemed cost of the assets (see Note 2.6).



- (j) Remeasurement on life insurance reserves arises from the increase or decrease of the reserves brought about by changes in discount rates.
- (k) Accumulated translation adjustment pertains to foreign exchange differences arising on translation of the resources and liabilities of foreign branch and subsidiaries that are taken up in other comprehensive income (see Note 2.19).
- (l) Accumulated share in other comprehensive income (loss) of subsidiaries and associates pertains to changes resulting from the BDO Unibank Group and the Parent Bank's share in other comprehensive income (loss) of subsidiaries and associates or items recognized directly in the subsidiaries and associates' equity.
- (m) Non-controlling interests represent the portion of the net resources and profit or loss not attributable to BDO Unibank Group, which are presented separately in BDO Unibank Group's statement of income, statement of comprehensive income and within the equity in BDO Unibank Group's statement of financial position and changes in equity.

#### **2.14 Related Party Transactions and Relationships**

The BDO Unibank Group has established policies and procedures on related party transactions (RPT) in accordance with the BSP and Securities and Exchange Commission (SEC) regulations. These include definition of related parties, coverage of RPT policy, guidelines in ensuring arm's-length terms, identification and prevention or management of potential or actual conflicts of interest which arise from RPTs, adoption of materiality thresholds, internal limits for individual and aggregate exposures, whistle-blowing mechanisms, and restitution of losses and other remedies for abusive RPTs. The RPT Committee reviews, approves and endorses to the BOD for final approval all material RPTs.

Material RPT whose value exceeds 10% of the BDO Unibank Group's total resources based on the latest audited consolidated financial statements, either singly or aggregated within a 12-month period, with the same related party, shall require review of an external independent party appointed by the BOD. The approval of two-thirds vote of the BOD, with at least a majority of the independent directors voting affirmatively shall be obtained prior to the execution of the material RPT. In case that majority of the independent directors' vote is not secured, the material RPT may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock.

The RPT policy applies to the Parent Bank, its subsidiaries and affiliates, as appropriate, to ensure that every related party transaction is conducted in a manner that will protect the BDO Unibank Group from any conflict of interest which may arise between the BDO Unibank Group and its related parties. The policy also covers the proper review, approval, ratification and disclosure of transactions between the BDO Unibank Group and any of its related party/ies in compliance with legal and regulatory requirements. The policy likewise requires any member of the RPT Committee who has a potential interest in any RPT to abstain from the discussion and endorsement of the RPT. Similarly, any member of the BOD who has an interest in the transaction must abstain from the deliberation and approval of any RPT.

#### **2.15 Other Income and Expense Recognition**

A contract with a customer that results in a recognized financial instrument in the BDO Unibank Group's financial statements may be partially within the scope of PFRS 9 and partially within the scope of PFRS 15, *Revenue from Contracts with Customers*. In such case, the BDO Unibank Group first applies PFRS 9 to separate and measure the part of the contract that is in-scope of PFRS 9, and then applies PFRS 15 to the residual part of the contract.

The BDO Unibank Group also earns service fees and commissions in various banking services, and gains on sale of properties, which are supported by contracts approved by the parties involved. These revenues are accounted for by the BDO Unibank Group in accordance with PFRS 15.

For revenues arising from these various banking services which are to be accounted for under PFRS 15, the following provides information about the nature and timing of satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies:

- (a) *Service charges, fees and commissions* – Service charges, fees and commissions are generally recognized over time as the service is being provided and is based on the various criteria of recognition for each specific income source. These include the following accounts:
  - (i) *Commission and fees* arising from loans, deposits, and other banking transactions are taken up as income based on agreed terms and conditions.
  - (ii) *Loan syndication fees* are recognized as revenue when the syndication has been completed and that BDO Unibank Group retained no part of the loan package for itself or retained a part at the same effective interest rate for the other participants.
  - (iii) *Arranger fees* arising from negotiating or participating in the negotiation of a transaction for a third party such as arrangement of the acquisition of shares or other securities or the purchase or sale of businesses are recognized at the completion of the underlying assumptions.
  - (iv) *Portfolio and other management advisory and service fees* are recognized based on the applicable service contracts, usually on a time-proportionate basis.
- (b) *Asset management services* – The BDO Unibank Group recognizes trust fees related to asset management services, which include trust and fiduciary services. Trust fees related to investment funds are recognized ratably over the period the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continuously provided over an extended period of time.

For other income outside the scope of PFRS 15, the following provides information about the nature and the related revenue recognition policies:

- (a) *Trading and securities gains (losses)* – These are recognized when the ownership of the securities is transferred to the buyer and is computed as the difference between the selling price and the carrying amount of the securities disposed of. These also include trading gains and losses as a result of the mark-to-market valuation of investment securities classified as FVTPL.
- (b) *Gain or loss from assets sold or exchanged* – Income or loss from assets sold or exchanged is recognized when the title to the properties is transferred to the buyer or when the collectability of the entire sales price is reasonably assured. This is included in the statement of income as part of Other Operating Income account.
- (c) *Recovery on charged-off assets* – Income arising from collections on accounts or recoveries from impairment of items previously written off are recognized in the year of recovery. This is included in the statement of income as part of Other Operating Income account.

The BDO Unibank Group recognizes an expense and liability relative to the fair value of the reward points earned by clients and customers [see Note 3.2(j)] since such points are redeemable primarily from the goods or services provided by a third party participating in the program, for example, SM Group (a related party) and rewards partners of the Parent Bank.

## **2.16 Provisions and Contingencies**

The BDO Unibank Group offers rewards to active account holders in relation to its credit card and marketing rewards program. Provisions for rewards are recognized at a certain rate of the account holders' availments, determined by management based on redeemable amounts [See Note 3.2 (j)]

## **2.17 Leases**

BDO Unibank Group accounts for its leases as follows:

### *(a) BDO Unibank Group as Lessor*

Leases, wherein BDO Unibank Group substantially transfers to the lessee all risks and benefits incidental to ownership of the leased item, are classified as finance leases and are presented as receivable at an amount equal to BDO Unibank Group's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on BDO Unibank Group's net investment outstanding in respect of the finance lease.

### *(b) BDO Unibank Group as Lessee*

Subsequent to initial recognition, the BDO Unibank Group depreciates the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The BDO Unibank Group also assesses the right-of-use asset for impairment when such indicators exist (see Note 2.18).

BDO Unibank Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense as incurred.

On the statement of financial position, right-of-use assets and lease liabilities have been presented as part of Premises, Furniture, Fixtures and Equipment and Other Liabilities, respectively.

## **2.18 Impairment of Non-financial Assets**

Intangible assets with an indefinite useful life, such as goodwill, branch licenses, customer lists and trading rights are tested for impairment at least annually. All other individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

## **2.19 Foreign Currency Transactions and Translations**

### *(a) Foreign Currency Transactions*

The financial statements of the Foreign Currency Deposit Unit (FCDU) of BDO Unibank Group are translated at the prevailing current exchange rates (for statement of financial position accounts) and average exchange rate during the period (for statement of income accounts) for consolidation purposes.

### *(b) Foreign Currency Translation*

The accounting records of BDO Unibank Group are maintained in Philippine pesos except for foreign branches and subsidiaries, which are maintained in USD, Canadian Dollar (CAD), European Union Euro (Euro), Great Britain Pound (GBP), Japanese Yen (JPY), Hong Kong Dollars (HKD) or Singapore Dollar (SGD).

On consolidation, exchange differences arising from the translation of foreign branch and net investment in foreign subsidiaries are recognized in other comprehensive income as part of Accumulated Translation Adjustment account. When a foreign operation is sold, the cumulative amount of exchange differences is recognized in profit or loss.

The translation of the financial statements into Philippine peso should not be construed as a representation that the USD, CAD, Euro, GBP, JPY, HKD or SGD amounts could be converted into Philippine peso amounts at the translation rates or at any other rates of exchange.

## ***2.20 Compensation and Benefits Expense***

BDO Unibank Group provides post-employment benefits to employees through a defined benefit plan and defined contribution plan, and other employee benefits.

BDO Unibank Group's defined benefit post-employment plan covers all regular full-time employees. The post-employment plan is tax-qualified, noncontributory and administered by a trustee. The defined benefit obligation (DBO) is calculated annually by independent actuaries using the projected unit credit method.

A defined contribution plan is a post-employment plan under which BDO Unibank Group pays the required employer's contributions into an independent entity, such as the Social Security System. BDO Unibank Group has no legal or constructive obligations to pay further contributions after payment of the required employer's contribution.

Short-term employee benefits include wages, salaries, bonuses, and non-monetary benefits provided to current employees, which are expected to be settled before 12 months after the end of the reporting period during which the employee services are rendered, but do not include termination benefits.

Termination benefits are payable when employment is terminated by BDO Unibank Group for authorized cause before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits.

BDO Unibank Group recognizes a liability and an expense for bonuses based on the BDO Unibank Group's bonus policy. A provision is recognized by BDO Unibank Group where it is contractually obliged to pay the benefits or where there is a past practice that has created a constructive obligation.

BDO Unibank Group has an employee stock option plan (ESOP) for its senior officers (from vice-president up) for their contribution to BDO Unibank Group's performance and attainment of team goals. None of the BDO Unibank Group's stock plan is cash-settled.

The stock options are measured at their fair values using the Black-Scholes option model. The stock options allocated to the qualified officers is based on the performance of the senior officers as determined by management and it requires a vesting period of five years. These are adjusted accordingly for any resignation or disqualification. The vested options may be exercised within three years from vesting date. The cost of ESOP is amortized over five years (vesting period) starting from the approval of the BOD. The annual amortization of stock options is included in Compensation and benefits under Other Operating Expenses account in the statement of income with corresponding recognition of SOO (included as part of Surplus Reserves under the Equity section of the statements of financial position).

## ***2.21 Earnings Per Share***

Basic earnings per share is determined by dividing consolidated net profit by the weighted average number of common shares issued and outstanding during the period, after retroactive adjustment for any stock dividend declared in the current period.

The diluted earnings per share is computed in the same manner, however, consolidated net profit attributable to common shares and the weighted average number of common shares outstanding are adjusted to reflect the effects of potentially dilutive convertible preferred shares and stock option plan granted by BDO Unibank Group to the qualified officers (to the extent that shares under the stock option plan shall be issued from the unissued authorized capital stock and not purchased from the market or stock exchange).

### 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

BDO Unibank Group and the Parent Bank's financial statements, prepared in accordance with PFRS Accounting Standards, require management to make judgments and estimates that affect the amounts reported in the financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates and the differences could be significant.

#### ***3.1 Critical Management Judgments in Applying Accounting Policies***

In the process of applying BDO Unibank Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the financial statements.

##### *(a) Application of ECL to Financial Assets at Amortized Cost and Financial Assets at FVOCI*

BDO Unibank Group uses the general approach to calculate ECL for all debt instruments carried at amortized cost and FVOCI, together with loan commitments and financial guarantee contracts. The allowance for impairment is based on the ECLs associated with the PD of a financial instrument in the next 12 months, unless there has been a significant increase in credit risk since origination of the financial instrument, in such case, a lifetime ECL for the instrument is recognized. This is where significant judgment is required.

BDO Unibank Group has established a policy to perform an assessment, at the end of each reporting period, whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument (see Note 4.3.5).

##### *(b) Evaluation of Business Model Applied in Managing Financial Instruments*

BDO Unibank Group manages its financial assets based on business models that maintain adequate level of financial assets to match its expected cash outflows, largely its core deposit funding arising from customers' withdrawals and continuing loan disbursements to borrowers, while maintaining a strategic portfolio of financial assets for trading activities consistent with its risk appetite.

BDO Unibank Group developed business models which reflect how it manages its portfolio of financial instruments. BDO Unibank Group's business models need not be assessed at entity level or as a whole but shall be applied at the level of a portfolio of financial instruments (i.e., group of financial instruments that are managed together by BDO Unibank Group) and not on an instrument-by-instrument basis (i.e., not based on intention or specific characteristics of individual financial instrument).

In determining the classification of a financial instrument, BDO Unibank Group evaluates in which business model a financial instrument or a portfolio of financial instruments belong to taking into consideration the objectives of each business model established by BDO Unibank Group (e.g., held-for-trading, generating accrual income, direct matching to a specific liability) as those relate to BDO Unibank Group's investment, trading and lending strategies.

(c) *Testing the Cash Flow Characteristics of Financial Assets and Continuing Evaluation of the Business Model*

In determining the classification of financial assets, BDO Unibank Group assesses whether the contractual terms of the financial assets give rise on specified dates to cash flows that are SPPI on the principal outstanding, with interest representing time value of money and credit risk associated with the principal amount outstanding. The assessment as to whether the cash flows meet the test is made in the currency in which the financial asset is denominated. Any other contractual term that changes the timing or amount of cash flows (unless it is a variable interest rate that represents time value of money and credit risk) does not meet the amortized cost criteria. In cases where the relationship between the passage of time and the interest rate of the financial instrument may be imperfect, known as modified time value of money, BDO Unibank Group assesses the modified time value of money feature to determine whether the financial instrument still meets the SPPI criterion. The objective of the assessment is to determine how different the undiscounted contractual cash flows could be from the undiscounted cash flows that would arise if the time value of money element was not modified (the benchmark cash flows).

If the resulting difference is significant, the SPPI criterion is not met. In view of this, BDO Unibank Group considers the effect of the modified time value of money element in each reporting period and cumulatively over the life of the financial instrument.

If more than an infrequent sale is made out of a portfolio of financial assets carried at amortized cost, an entity should assess whether and how such sales are consistent with the objective of collecting contractual cash flows.

In making this judgment, BDO Unibank Group considers certain circumstances documented in its business model manual to assess that an increase in the frequency or value of sales of financial instruments in a particular period is not necessarily inconsistent with a held-to-collect business model if BDO Unibank Group can explain the reasons for those sales and why those sales do not reflect a change in BDO Unibank Group's objective for the business model.

(d) *Distinction Between Investment Properties and Owner-occupied Properties*

BDO Unibank Group determines whether a property qualifies as investment property. In making its judgment, BDO Unibank Group considers whether the property generates cash flows largely independent of the other assets held by BDO Unibank Group. Owner-occupied properties generate cash flows that are attributable not only to the property but also to the other resources used in the supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the supply of services or for administrative purposes. If the portions can be sold separately (or leased out separately under finance lease), BDO Unibank Group accounts for those portions separately. If the portion cannot be sold separately, the property is accounted for as investment property only if insignificant portion is held for use in the supply of services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The BDO Unibank Group considers each property separately in making its judgment.

(e) *Distinction Between Operating and Finance Leases for Contracts where BDO Unibank Group is the Lessor*

The BDO Unibank Group has entered into various lease agreements as a lessor. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risks and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of resources.

(f) *Determination of Lease Term*

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options and/or periods after termination options are only included in the lease term if the lease is reasonably certain to be extended or not terminated.

For leases of land and office spaces, the factors that are normally the most relevant are

(i) if there are significant penalties should BDO Unibank Group pre-terminate the contract, and (ii) if any leasehold improvements are expected to have a significant remaining value, BDO Unibank Group is reasonably certain to extend and not to terminate the lease contract. Otherwise, the BDO Unibank Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

The BDO Unibank Group did not include the renewal period as part of the lease term of the land and office spaces because the terms of most of the contracts are renewable upon the mutual agreement of the parties.

The lease term is reassessed if an option is actually exercised or not or the BDO Unibank Group becomes obliged to exercise or not. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the BDO Unibank Group.

(g) *Classification and Fair Value Determination of Acquired Properties*

The BDO Unibank Group classifies its acquired properties as Premises, Furniture, Fixtures and Equipment if used in operations, chattels as Non-current assets held for sale (presented under Other Resources account) if expected to be recovered through sale rather than use, real properties as Investment Properties if intended to be held for capital appreciation or lease, as financial assets if qualified as such in accordance with PFRS 9 or as Other properties (presented under Other Resources account) if held for sale but the depreciable properties (other than building) are not yet disposed within certain years. At initial recognition, the BDO Unibank Group determines the fair value of the acquired properties through internally or externally generated appraisal. The appraised value is determined based on the current economic and market conditions as well as the physical condition of the properties. The BDO Unibank Group's methodology in determining the fair value of acquired properties is further discussed in Note 7.5.

(h) *Assessment of Significant Influence on Entities in which BDO Unibank Group Holds Less than 20% Ownership*

The management considers that the BDO Unibank Group and the Parent Bank have significant influence on NLEX Corporation even though it holds less than 20% of the ordinary shares in the latter. In making this judgment, management considered the BDO Unibank Group and the Parent Bank's voting rights, which is based on its acquired right to nominate a director in NLEX Corporation as granted in the Amended and Restated Shareholders' Agreement (ARSA).

The ARSA provides that investors shall be entitled to nominate one director for as long as it owns at least 10% of the equity of NLEX Corporation or shall be entitled to nominate two directors for as long as it owns at least 16.5% of the equity of NLEX Corporation.

Failure to make the right judgment will result in either overstatement or understatement of resources, liabilities, income and expenses.

(i) *Determination of Timing of Satisfaction of Performance Obligations*

The BDO Unibank Group determines that its revenues from services for account management and loan administration shall be recognized over time while all other revenue streams are recognized at point in time. In making its judgment, the BDO Unibank Group considers the timing of receipt and consumption of benefits provided by the BDO Unibank Group to the customers. As the work is performed, the BDO Unibank Group becomes entitled to payments. This demonstrates that the customers simultaneously receive and consume the benefits of the BDO Unibank Group's rendering of these retail and corporate banking services as it performs.

In determining the best method of measuring the progress of the BDO Unibank Group's rendering of aforementioned services, the management considers the output method, which uses direct measurements of the value to the customer of the services transferred to date relative to the remaining services promised as basis in recognizing revenues. Such measurements include results of performance completed to date and time elapsed.

(j) *Determination of Branch Licenses Having Indefinite Useful Lives*

The BDO Unibank Group's branch licenses were regarded as having indefinite useful lives considering there is no foreseeable limit to the period over which such assets are expected to generate net cash inflows for the BDO Unibank Group. The assessment of having indefinite useful lives is reviewed periodically and is updated whether events and circumstances such as the period of control over these assets and legal or similar limits on the use of these assets continue to support such assessment.

(k) *Recognition of Provisions and Contingencies*

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. Similarly, possible outflows of economic benefits to the BDO Unibank Group that do not yet meet the recognition criteria of a liability are considered contingent liabilities, hence, are not recognized in the financial statements. Judgment is exercised by management to distinguish between provisions and contingencies. Relevant disclosures are presented in Note 34.

### **3.2 Key Sources of Estimation Uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of resources and liabilities within the next reporting period:

(a) *Estimation of Allowance for ECL*

The measurement of the allowance for ECL on financial assets at amortized cost and debt instruments measured at FVOCI is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is further detailed in Note 4.3.5.

The carrying value of financial assets at FVOCI, Investment securities at amortized cost, Loans and Other Receivables, are financial assets at FVOCI for life insurance contracts, and the analysis of the allowance for impairment on such financial assets, are shown in Notes 10.2, 10.3, 11, 16.1 and 18, respectively.



(b) *Fair Value Measurement for Financial Instruments*

Management applies valuation techniques to determine the fair value of financial instruments where active market quotes are not available. Valuation techniques are used to determine fair values which are validated and periodically reviewed by management. To the extent practicable, models use observable data, however, areas such as counterparty credit risk, volatilities and correlations require management to make estimates. Changes in assumptions could affect the reported fair value of financial instruments.

The carrying values of the BDO Unibank Group's financial assets at FVTPL and financial assets at FVOCI and the amounts of fair value changes recognized during the years on those assets are disclosed in Notes 10.1, 10.2, and 16.1.

(c) *Determination of Fair Value of Derivatives*

The fair value of derivative financial instruments that are not quoted in an active market is determined through valuation techniques normally using the discounted cash flow model.

The value produced by a model or other valuation technique, in some instances, is adjusted to allow for a number of factors as appropriate, because valuation techniques cannot appropriately reflect all factors market participants take into account when entering into a transaction.

Valuation adjustments are recorded to allow for model risks, bid-ask spreads, liquidity risks as well as other factors. Management believes that these valuation adjustments are necessary and appropriate to fairly state financial instruments carried at fair value in the statement of financial position.

(d) *Estimation of Useful Lives of Premises, Furniture, Fixtures and Equipment, Investment Properties and Other Resources*

The BDO Unibank Group estimates the useful lives of premises, furniture, fixtures and equipment, investment properties and other properties, including trademark and computer software license, based on the period over which the assets are expected to be available for use. The estimated useful lives of these assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

The carrying amounts of premises, furniture, fixtures and equipment are analyzed in Note 12 while investment properties and other resources, including trademark, goodwill and branch licenses, are analyzed in Notes 14 and 17, respectively.

(e) *Determination of Appropriate Discount Rate in Measuring Lease Liabilities*

The BDO Unibank Group measures its lease liabilities at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using a reasonable rate deemed by management equal to the BDO Unibank Group's incremental borrowing rate. In determining a reasonable discount rate, management considers the term of the leases, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

(f) *Determination of Assumptions for Management's Estimation of Fair Value of Investment Properties*

Investment properties are measured using the cost model. The fair value disclosed in Note 14 to the financial statements is determined by BDO Unibank Group using the discounted cash flows valuation technique which are mainly based on existing market conditions and actual transactions at each reporting period such as selling price under installment sales, expected timing of sale and appropriate discount rates. The expected selling price is determined by either an independent or internal appraiser on the basis of current appraised values of the properties or similar properties in the same location and condition (see Note 7.5).

For investment properties with appraisal conducted prior to the end of the current reporting period, management determines whether there are significant circumstances during the intervening period that may require adjustments or changes in the disclosure of fair value of those properties. A significant change in key inputs and sources of information used in the determination of the fair value disclosed for those assets may result in adjustment in the carrying amount of the assets reported in the financial statements if their fair value will indicate evidence of impairment.

(g) *Determination of Realizable Amount of Deferred Tax Assets*

BDO Unibank Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Significant judgment is applied by the management to determine the amount of deferred tax assets that can be recognized based on the likely timing and level of BDO Unibank Group's future taxable income. The BDO Unibank Group assessed its projected performance in determining the sufficiency of the future taxable income to support the recognition of deferred tax assets.

The carrying value of deferred tax assets, which management assessed to be utilized within the next two to three years, as of December 31, 2024 and 2023 is disclosed in Note 31.1.

(h) *Impairment of Non-financial Assets*

In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

Except for goodwill and other intangible assets with indefinite useful lives, PAS 36, *Impairment of Assets*, requires that an impairment review be performed when certain impairment indicators are present. Though management believes that the assumptions used in the estimation of fair values reflected in the financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

Impairment losses recognized in profit or loss are disclosed in Note 18.

(i) *Valuation of Post-employment Defined Benefit*

The determination of BDO Unibank Group's obligation and cost of post-employment and other retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 26.2 and include, among others, discount rates, expected rate of return on plan asset and salary increase rates. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the post-employment benefit obligation in the next reporting period.

The amounts of post-employment benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit obligation, as well as the significant assumptions in estimating such obligation are presented in Note 26.2.

(j) *Recognition of Reward Points*

The BDO Unibank Group provides rewards points to its banking clients and customers based on the month-to-date average daily balance they maintain in their personal current and savings accounts and credit card usages. Reward points are redeemable in a wide selection of reward categories, including travel, merchandise of third parties, reward credits and gift certificates. Certain loyalty points for credit card have no expiration date unless the credit card is cancelled but for other rewards program, unredeemed points may expire at some future date.

The BDO Unibank Group sets up a liability to cover the cost of future reward redemptions for points earned to date. The estimated liability is based upon points earned by the clients and the current cost per point of redemption. The estimated points to be redeemed are measured and adjusted based on many factors including but not limited to past redemption behavior of the clients, product type on which the points are earned and their ultimate redemption rate on the points earned to date but not yet redeemed.

The BDO Unibank Group continually evaluates its estimates for rewards based on developments in redemption patterns, cost per point redeemed and other factors. The estimated liability for unredeemed points is impacted over time by the amount of points earned and redeemed, weighted-average cost per point, redemption choices made by the clients and other membership rewards program changes. The calculation is most sensitive to changes in the estimated ultimate redemption rate. This rate is based on the expectation that a large majority of all points earned will eventually be redeemed.

The carrying value of the rewards points accrued by BDO Unibank Group are presented as part of Accrued expenses under Other Liabilities account in the statement of financial position as disclosed in Note 21.

(k) *Valuation of Legal Policy Reserves*

Legal policy reserves represent estimates of present value of future benefits and expenses in excess of present value of future gross premiums. These estimates are based on interest rates, mortality/morbidity tables, lapses and valuation method subject to the provisions of the Code and guidelines set by the IC.

The liability for life insurance contracts uses the discount rate as provided by the IC with other assumptions based on best estimate with regard to significant recent experience and appropriate MfAD from the expected experience. At each reporting date, these estimates are reassessed for adequacy and changes will be reflected in adjustments to the liability. The main assumptions used relate to mortality, morbidity, lapse, discount rate and expense.

For life insurance contracts, estimates are made as to the expected number of deaths and lapses for each of the years in which the BDO Unibank Group is exposed to risk. The BDO Unibank Group uses mortality tables and lapse rates subject to the guidelines set by the IC as the basis of these estimates. The estimated number of lapses, deaths, illness or injury determines the value of possible future benefits to be paid out, which will be factored into ensuring sufficient cover by reserves, which in return is monitored against current and future premiums (see Note 16.2).

(l) *Fair Value Measurement of Share Options*

The BDO Unibank Group estimates the fair value of the executive stock option by applying the Black-Scholes option pricing model, considering the terms and conditions on which the stock option plan was granted. The estimates and assumptions used include, among others, the option's vesting period, applicable risk-free interest rate, expected dividend yield, volatility of the BDO Unibank Group's share price, and fair value of the BDO Unibank Group's common shares. Changes in these factors can affect the fair value of stock options at grant date.

#### 4. **RISK MANAGEMENT**

The BOD is responsible for establishing and maintaining a sound risk management system. The BOD assumes oversight over the entire risk management process and has the ultimate responsibility for all risks taken.

The BOD has constituted the Risk Management Committee (RMC) as the Board-Level Committee responsible for the oversight of the risk management program. Considering the importance of appropriately addressing credit risk, the BOD has also constituted the Executive Committee. The Executive Committee is responsible for approving credit-specific transactions, while the RMC is responsible for approving risk appetite levels, policies, and risk tolerance limits related to credit portfolio risk, market risk, liquidity risk, interest rate risk, operational risk (including business continuity risk, information technology (IT) risk, information security and cyber-security risk, data privacy risk, and social media risk), consumer protection risk and environmental and social risk to ensure that current and emerging risk exposures are consistent with BDO Unibank Group's strategic direction and overall risk appetite.

Within BDO Unibank Group's overall risk management system is the Assets and Liabilities Committee (ALCO), which is responsible for managing the BDO Unibank Group's statement of financial position, including the BDO Unibank Group's liquidity, interest rate and foreign exchange related risks. In addition, ALCO formulates investment and financial policies by determining the asset allocation and funding mix strategies that are likely to yield the targeted financial results.

The BDO Unibank Group operates an enterprise-wide risk management system to address the risks it faces in its banking activities. The Risk Management Group (RMG) is mandated to adequately and consistently evaluate, manage, control, and monitor the overall risk profile of the BDO Unibank Group's activities across the different risk areas, i.e., credit, market, liquidity, interest rate, and operational risks, including business continuity risk, IT risk, information security, cyber-security, and data privacy risk, to optimize the risk-reward balance and maximize return on capital. RMG also has the responsibility for recommending to the appropriate body, risk policies across the full range of risks to which the BDO Unibank Group is exposed. RMG functionally reports to the RMC.

The evaluation, analysis, and control performed by the Risk Function, in conjunction with the Risk Takers, constitute the risk management process. The risk management process is applied at three levels: the transaction level, the business unit level, and the portfolio level. This framework ensures that risks are properly identified, quantified and analyzed, in the light of its potential effect on the BDO Unibank Group's business. The goal of the risk management process is to ensure rigorous adherence to the BDO Unibank Group's standards for precision in risk measurement and reporting and to make possible, in-depth analysis of the deployment of capital and the returns that are delivered to the shareholders.

In 2024, there was no significant change on the policies and process for managing the risk and the methods used to measure the risk of the BDO Unibank Group and the Parent Bank.

#### 4.1 Liquidity Risk

Liquidity risk is the risk that there could be insufficient funds available to repay depositors, to fulfill commitments to lend, or to meet any other liquidity commitments. The BDO Unibank Group manages liquidity risk by holding sufficient liquid assets of appropriate quality to meet funding requirements, manage and control liquidity gaps through Maximum Cumulative Outflow (MCO) limits, regular liquidity stress testing to ensure positive cashflow across all identified stress scenarios, and establishment of a Liquidity Contingency Plan, to ensure adequate liquidity under both business-as-usual and stress conditions.

The analyses of the maturity groupings of resources, liabilities and off-book items as of December 31, 2024 and 2023 in accordance with account classification of the BSP are presented in the succeeding pages. The amounts disclosed in the maturity analysis are the contractual cash flows using the primary contractual maturities or behavioral assumptions on core levels (e.g., core deposit liabilities and core deposit substitutes with maturities within one year have been classified in the more than three years category), if the latter is more relevant for purposes of profiling the liquidity gap.

##### BDO Unibank Group

		2024				
		One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total
Resources:						
Cash and other cash items	P	109,744	P -	P -	P -	P 109,744
Due from BSP and other banks		181,756	17,333	82,281	58,671	340,041
Trading and investment securities		112,439	66,574	164,087	533,008	876,108
Loans and other receivables - net		696,608	383,062	687,332	1,505,516	3,272,518
Investment securities and other assets for life insurance contracts - net		2,914	5,545	12,153	101,299	121,911
Other resources - net*		9,184	2	3	146,539	155,728
Total Resources		1,112,645	472,516	945,856	2,345,033	4,876,050
Liabilities and Equity:						
Deposit liabilities		1,188,587	203,537	1,351,615	1,050,288	3,794,027
Bills payable		28,600	122,430	104,107	6,333	261,470
Insurance contract and other liabilities for life insurance contracts**		1,278	407	( 2,326)	92,112	91,471
Other liabilities		70,347	1,834	1,909	77,597	151,687
Total Liabilities		1,288,812	328,208	1,455,305	1,226,330	4,298,655
Equity		-	-	-	577,395	577,395
Total Liabilities and Equity		1,288,812	328,208	1,455,305	1,803,725	4,876,050
On-book gap (Balance carried forward)	(P	176,167)	P 144,308	(P 509,449)	P 541,308	P -

**BDO Unibank Group**

	2024				
	One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total
On-book gap (Balance brought forward)	(P 176,167)	P 144,308	(P 509,449)	P 541,308	P -
Cumulative on-book gap	( 176,167)	( 31,859)	( 541,308)	-	-
Contingent assets	465,296	69,102	32,440	19,804	586,642
Contingent liabilities	512,737	75,437	32,375	22,091	642,640
Off-book gap	( 47,441)	( 6,335)	65	( 2,287)	( 55,998)
Net Periodic Gap	( 223,608)	137,973	( 509,384)	539,021	55,998
Cumulative Total Gap	(P 223,608)	(P 85,635)	(P 595,019)	(P 55,998)	P -

\* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties, Equity Investments - net, and Other Resources - net.

\*\* Insurance contract and other liabilities for life insurance contracts with more than one year to three years have negative aging because the renewal premiums (inflow) are greater than the expected insurance benefit liability.

	2023				
	One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total
Resources:					
Cash and other cash items	P 94,278	P -	P -	P -	P 94,278
Due from BSP and other banks	219,221	18,098	106,415	77,316	421,050
Trading and investment securities	132,187	71,064	118,646	502,910	824,807
Loans and other receivables - net	571,072	339,043	613,716	1,358,114	2,881,945
Investment securities and other assets for life insurance contracts - net	3,993	7,256	12,131	92,221	115,601
Other resources - net*	3,123	1	3	136,853	139,980
Total Resources	1,023,874	435,462	850,911	2,167,414	4,477,661
Liabilities and Equity:					
Deposit liabilities	1,075,259	174,678	1,300,373	1,017,240	3,567,550
Bills payable	46,576	32,008	104,880	6,118	189,582
Insurance contract and other liabilities					
life insurance contracts**	2,369	( 405)	1,199	79,358	82,521
Other liabilities	46,917	354	1,845	70,338	119,454
Total Liabilities	1,171,121	206,635	1,408,297	1,173,054	3,959,107
Equity	-	-	-	518,554	518,554
Total Liabilities and Equity	1,171,121	206,635	1,408,297	1,691,608	4,477,661
On-book gap	( 147,247)	228,827	( 557,386)	475,806	-
Cumulative on-book gap	( 147,247)	81,580	( 475,806)	-	-
Contingent assets	328,348	67,910	26,231	17,346	439,835
Contingent liabilities	413,073	69,394	28,686	17,311	528,464
Off-book gap	( 84,725)	( 1,484)	( 2,455)	35	( 88,629)
Net Periodic Gap	( 231,972)	227,343	( 559,841)	475,841	88,629
Cumulative Total Gap	(P 231,972)	(P 4,629)	(P 564,470)	(P 88,629)	P -

\* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties, Equity Investments - net, and Other Resources - net.

\*\* Insurance contract and other liabilities for life insurance contracts with maturity of more than three months to one year have negative aging because the renewal premiums (inflow) are greater than the expected insurance benefit liability.

**Parent Bank**

2024					
	One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total
Resources:					
Cash and other cash items	P 105,767	P -	P -	P -	P 105,767
Due from BSP and other banks	168,824	14,857	82,281	58,364	324,326
Trading and investment securities	108,863	63,829	152,708	514,588	839,988
Loans and other receivables – net	699,868	357,374	644,424	1,467,091	3,168,757
Other resources – net*	-	-	-	202,360	202,360
Total Resources	1,083,322	436,060	879,413	2,242,403	4,641,198
Liabilities and Equity:					
Deposit liabilities	1,154,745	202,915	1,351,427	976,965	3,686,052
Bills payable	31,499	111,142	91,862	5,785	240,288
Other liabilities	50,917	1,565	-	87,061	139,543
Total Liabilities	1,237,161	315,622	1,443,289	1,069,811	4,065,883
Equity	-	-	-	575,315	575,315
Total Liabilities and Equity	1,237,161	315,622	1,443,289	1,645,126	4,641,198
On-book gap	( 153,839 )	120,438	( 563,876 )	597,277	-
Cumulative on-book gap	( 153,839 )	( 33,401 )	( 597,277 )	-	-
Contingent assets	454,069	59,596	2,194	2,135	517,994
Contingent liabilities	501,492	66,116	2,224	2,143	571,975
Off-book gap	( 47,423 )	( 6,520 )	( 30 )	( 8 )	( 53,981 )
Net Periodic Gap	( 201,262 )	113,918	( 563,906 )	597,269	53,981
Cumulative Total Gap	(P 201,262)	(P 87,344)	(P 651,250)	(P 53,981)	P -

\* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties, Equity Investments - net, and Other Resources - net.

2023					
	One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total
Resources:					
Cash and other cash items	P 91,635	P -	P -	P -	P 91,635
Due from BSP and other banks	212,083	14,983	106,413	75,740	409,219
Trading and investment securities	128,210	66,734	113,451	479,296	787,691
Loans and other receivables – net	567,671	320,813	575,731	1,345,332	2,809,547
Other resources – net*	-	-	-	164,555	164,555
Total Resources	999,599	402,530	795,595	2,064,923	4,262,647
Liabilities and Equity:					
Deposit liabilities	1,055,779	173,870	1,299,973	947,245	3,476,867
Bills payable	23,379	26,278	115,771	2,560	167,988
Other liabilities	38,157	-	344	69,094	107,595
Total Liabilities	1,117,315	200,148	1,416,088	1,018,899	3,752,450
Equity	-	-	-	510,197	510,197
Total Liabilities and Equity	1,117,315	200,148	1,416,088	1,529,096	4,262,647
On-book gap (Balance carried forward)	(P 117,716)	P 202,382	(P 620,493)	P 535,827	P -

Parent Bank

	2023				
	One to Three Months	More Than Three Months to One Year	More Than One Year to Three Years	More Than Three Years	Total
On-book gap (Balance brought forward)	(P 117,716)	P 202,382	(P 620,493)	P 535,827	P -
Cumulative on-book gap	( 117,716)	84,666	( 535,827)	-	-
Contingent assets	289,716	43,534	2,469	1,053	336,772
Contingent liabilities	374,683	45,129	5,045	1,051	425,908
Off-book gap	( 84,967)	( 1,595)	( 2,576)	2	( 89,136)
Net Periodic Gap	( 202,683)	200,787	( 623,069)	535,829	89,136
Cumulative Total Gap	(P 202,683)	(P 1,896)	(P 624,965)	(P 89,136)	P -

\* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties, Equity Investments - net, and Other Resources - net.

The negative liquidity gap in the MCO is due to the timing difference in the contractual maturities of resources and liabilities. The MCO measures the maximum funding requirement the BDO Unibank Group may need to support its maturing obligations. To ensure that the BDO Unibank Group maintains a prudent and manageable level of cumulative negative gap, the BDO Unibank Group maintains a pool of highly liquid assets in the form of tradable investment securities. Moreover, the BOD has approved the MCO Limits which reflect the BDO Unibank Group's overall appetite for liquidity risk exposure.

This limit is reviewed every year. Compliance to MCO Limits is monitored and reported to the BOD and senior management.

In case of breach in the MCO Limit, the RMG elevates the concern to the BOD through the RMC for corrective action by senior management. Additional measures to mitigate liquidity risks include reporting of funding concentration, short-term liquidity reporting, available funding sources, and liquid assets analysis. More frequent analysis of projected funding source and requirements as well as pricing strategies is discussed thoroughly during the weekly ALCO meetings.

Pursuant to applicable BSP regulations, the BDO Unibank Group is required to maintain reserves against deposit liabilities which are based on certain percentages of deposits. The required reserves against deposit liabilities shall be kept in the form of deposits placed in the BDO Unibank Group demand deposit accounts with the BSP. The BSP also requires the BDO Unibank Group to maintain asset cover of 100% for foreign currency-denominated liabilities of its FCDU.

#### **4.1.1 Liquidity Risk Stress**

To augment the effectiveness of the BDO Unibank Group's gap analysis, the BDO Unibank Group regularly assesses liquidity risk based on behavioral and hypothetical assumptions under stress conditions. Survivability and resilience of the BDO Unibank Group are assessed for a minimum stress period of 30 days for all crisis scenarios enumerated in BSP Circular No. 981, *Guidelines on Liquidity Risk Management*. The results of these liquidity stress simulations are reported monthly to RMC.

#### **4.1.2 Foreign Currency Liquidity Management**

The liquidity risk management policies and objectives described in this section also apply to the management of any foreign currency to which the BDO Unibank Group maintains significant exposure. Specifically, the BDO Unibank Group ensures that its measurement, monitoring and control systems account for these exposures as well. The BDO Unibank Group sets and regularly reviews limits on the size of the cash flow mismatches for each significant individual currency and in aggregate over appropriate time horizons. The BDO Unibank Group also assesses its access to foreign exchange markets when setting up its risk limits.



## 4.2 Market Risk

The BDO Unibank Group's exposure to market risk, the risk of future loss from changes in the price of a financial instrument, relates primarily to its holdings in foreign exchange instruments, debt securities, equity securities and derivatives. The BDO Unibank Group manages its risk by identifying, analyzing and measuring relevant or likely market risks. The Market and Liquidity Risk Management Unit of the Parent Bank recommends market risk limits based on relevant activity indicators for approval by BDO Unibank Group's RMC and the BOD.

### 4.2.1 Foreign Exchange Risk

The BDO Unibank Group manages its exposure to effects of fluctuations in the foreign currency exchange rates by maintaining foreign currency exposure within the existing regulatory guidelines and at a level that it believes to be relatively conservative for a financial institution engaged in that type of business.

The BDO Unibank Group's net foreign exchange exposure is computed as its foreign currency resources less foreign currency liabilities. BSP regulations impose a cap of 25% of qualifying capital or US\$150 million, whichever is lower, on a bank's consolidated net open foreign exchange position. The BDO Unibank Group's foreign exchange exposure is primarily limited to the day-to-day, over-the-counter buying and selling of foreign exchange in BDO Unibank Group's branches as well as foreign exchange trading with corporate accounts and other financial institutions. The BDO Unibank Group, being a major market participant in the Philippine Dealing System, may engage in proprietary trading to take advantage of foreign exchange fluctuations.

The BDO Unibank Group's foreign exchange exposure at end-of-day is guided by the limits set forth in BDO Unibank Group's Risk Management Manual. These limits are within the prescribed ceilings mandated by the BSP. At the end of each day, BDO Unibank Group reports to the BSP on its compliance with the mandated foreign currency exposure limits. In addition, it also reports to the BSP on the respective foreign currency positions of its subsidiaries. The breakdown of the financial assets and financial liabilities as to foreign and peso-denominated balances as of December 31, 2024 and 2023 is as follows.

#### **BDO Unibank Group**

	2024			2023		
	Foreign Currencies	Philippine Pesos	Total	Foreign Currencies	Philippine Pesos	Total
Resources:						
Cash and other cash items and due from BSP	P 112	P 359,225	P 359,337	P 58	P 429,296	P 429,354
Due from other banks	83,859	6,589	90,448	79,790	6,184	85,974
Trading and investment securities:						
At FVTPL	7,440	20,489	27,929	3,717	11,032	14,749
At FVOCI	124,185	148,040	272,225	94,236	142,342	236,578
At amortized cost	188,376	387,578	575,954	207,053	366,427	573,480
Investment securities and other assets for life insurance contracts - net	9,824	107,818	117,642	9,014	102,148	111,162
Loans and other receivables	325,754	2,946,764	3,272,518	309,951	2,571,994	2,881,945
Other resources	10,322	1,481	11,803	9,023	5,938	14,961
	<u>P 749,872</u>	<u>P 3,977,984</u>	<u>P 4,727,856</u>	<u>P 712,842</u>	<u>P 3,635,361</u>	<u>P 4,348,203</u>

**BDO Unibank Group**

	2024			2023		
	Foreign Currencies	Philippine Pesos	Total	Foreign Currencies	Philippine Pesos	Total
Liabilities:						
Deposit liabilities	P 474,428	P 3,319,599	P 3,794,027	P 484,860	P 3,082,690	P 3,567,550
Bills payable	121,451	140,019	261,470	115,768	73,814	189,582
Insurance contract and other liabilities for life insurance contracts	8,316	82,699	91,015	8,227	73,828	82,055
Other liabilities	14,761	125,028	139,789	12,369	97,558	109,927
	<u>P 618,956</u>	<u>P 3,667,345</u>	<u>P 4,286,301</u>	<u>P 621,224</u>	<u>P 3,327,890</u>	<u>P 3,949,114</u>

**Parent Bank**

	2024			2023		
	Foreign Currencies	Philippine Pesos	Total	Foreign Currencies	Philippine Pesos	Total
Resources:						
Cash and other cash items and due from BSP	P 62	P 352,520	P 352,582	P 54	P 424,009	P 424,063
Due from other banks	77,090	421	77,511	76,514	277	76,791
Trading and investment securities:						
At FVTPL	6,047	15,927	21,974	2,711	5,758	8,469
At FVOCI	122,742	139,147	261,889	93,096	131,483	224,579
At amortized cost	183,854	372,271	556,125	201,824	352,819	554,643
Loans and other receivables	325,115	2,843,642	3,168,757	309,287	2,500,260	2,809,547
Other resources	10,300	1,162	11,462	8,988	1,100	10,088
	<u>P 725,210</u>	<u>P 3,725,090</u>	<u>P 4,450,300</u>	<u>P 692,474</u>	<u>P 3,415,706</u>	<u>P 4,108,180</u>
Liabilities:						
Deposit liabilities	P 465,240	P 3,220,812	P 3,686,052	P 475,751	P 3,001,116	P 3,476,867
Bills payable	120,720	119,568	240,288	115,088	52,900	167,988
Other liabilities	14,490	114,556	129,046	12,055	87,454	99,509
	<u>P 600,450</u>	<u>P 3,454,936</u>	<u>P 4,055,386</u>	<u>P 602,894</u>	<u>P 3,141,470</u>	<u>P 3,744,364</u>

**4.2.2 Interest Rate Risk**

The BDO Unibank Group prepares an interest rate gap analysis in the Banking Book to measure the sensitivity of its resources, liabilities and off-book items to interest rate fluctuations. The Banking Book is a term for resources on a bank's statement of financial position that are expected to be held to maturity, usually consisting of customer loans to and deposits from retail and corporate customers. The Banking Book can also include those derivatives that are used to hedge exposures arising from the Banking Book activity, including interest rate risk. The focus of analysis is the impact of changes in interest rates on accrual or reported earnings. This analysis would give management a glimpse of the re-pricing profile of its interest sensitive resources and liabilities in the Banking Book.

An interest rate gap report is prepared by classifying all resources and liabilities into various time buckets according to contracted maturities if fixed or anticipated repricing dates if floating, or based on behavioral assumptions if more applicable. In the interest rate gap presented, loans and investments are profiled based on next repricing if floating or contracted maturity if fixed rate while non-maturity deposit liabilities are considered non-rate sensitive. The difference in the amount of resources and liabilities maturing or being repriced in any time period category would then give BDO Unibank Group an indication of the extent to which it is exposed to the risk of potential changes in net interest income. Interest rate financial instruments (e.g., interest rate derivatives) may be used to hedge the interest rate exposures in the Banking Book. There are however, no outstanding interest rate derivatives used as hedges in the Banking Book.

The analyses of the groupings of resources, liabilities and off-book items as of December 31, 2024 and 2023 based on the expected interest realization or recognition are shown below and in the succeeding pages.

**BDO Unibank Group**

	2024					
	One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Resources:						
Cash and other cash items	P -	P -	P -	P -	P 109,744	P 109,744
Due from BSP and other banks	23,560	2,476	-	-	314,005	340,041
Trading and investment securities	93,212	66,782	384,359	303,826	27,929	876,108
Loans and other receivables – net	1,709,633	515,177	934,694	122,546	( 9,532)	3,272,518
Investment securities and other assets for life insurance contracts – net	1,494	4,514	22,326	49,552	44,025	121,911
Other resources – net*	-	2	3	-	155,723	155,728
Total Resources	<u>1,827,899</u>	<u>588,951</u>	<u>1,341,382</u>	<u>475,924</u>	<u>641,894</u>	<u>4,876,050</u>
Liabilities and Equity:						
Deposit liabilities	1,533,289	228,105	13,091	383	2,019,159	3,794,027
Bills payable	80,624	85,412	95,434	-	-	261,470
Insurance contract and other liabilities for life insurance contracts**	2,556	( 3,893)	( 2,242)	64,880	30,170	91,471
Other liabilities	-	200	1,317	2,508	147,662	151,687
Total Liabilities	<u>1,616,469</u>	<u>309,824</u>	<u>107,600</u>	<u>67,771</u>	<u>2,196,991</u>	<u>4,298,655</u>
Equity	-	-	-	-	577,395	577,395
Total Liabilities and Equity	<u>1,616,469</u>	<u>309,824</u>	<u>107,600</u>	<u>67,771</u>	<u>2,774,386</u>	<u>4,876,050</u>
On-book gap	<u>211,430</u>	<u>279,127</u>	<u>1,233,782</u>	<u>408,153</u>	<u>( 2,132,492)</u>	<u>-</u>
Cumulative on-book gap	<u>211,430</u>	<u>490,557</u>	<u>1,724,339</u>	<u>2,132,492</u>	<u>-</u>	<u>-</u>
Contingent assets	62,007	292	-	-	-	62,299
Contingent liabilities	37,183	-	24,584	-	-	61,767
Off-book gap	<u>24,824</u>	<u>292</u>	<u>( 24,584)</u>	<u>-</u>	<u>-</u>	<u>532</u>
Net Periodic Gap	<u>236,254</u>	<u>279,419</u>	<u>1,209,198</u>	<u>408,153</u>	<u>( 2,132,492)</u>	<u>( 532)</u>
Cumulative Total Gap	<u>P 236,254</u>	<u>P 515,673</u>	<u>P 1,724,871</u>	<u>P 2,133,024</u>	<u>P 532</u>	<u>P -</u>

\* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties, Equity Investments - net, and Other Resources - net.

\*\* Insurance Contract and Other Liabilities for Life Insurance Contracts with maturities of more than three months to one year and more than one year to five years have negative aging because the renewal premiums (inflow) are greater than the expected insurance benefit liability.

BDO Unibank Group

		2023					
		One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Resources:							
Cash and other cash items	P	-	P	-	P	-	P 94,278
Due from BSP and other banks		64,132	3,103	-	-	353,815	421,050
Trading and investment securities		124,282	71,063	325,604	290,762	13,096	824,807
Loans and other receivables – net		1,392,152	440,434	949,395	101,493	( 1,529)	2,881,945
Investment securities and other assets for life insurance contracts – net		1,874	4,805	11,079	57,750	40,093	115,601
Other resources – net*		-	-	-	-	139,980	139,980
Total Resources		<u>1,582,440</u>	<u>519,405</u>	<u>1,286,078</u>	<u>450,005</u>	<u>639,733</u>	<u>4,477,661</u>
Liabilities and Equity:							
Deposit liabilities		1,409,286	198,505	28,293	450	1,931,016	3,567,550
Bills payable		80,393	14,832	88,821	5,536	-	189,582
Insurance contract and other liabilities for life insurance contracts**	(	1,171)	( 2,912)	( 2,568)	52,525	36,647	82,521
Other liabilities		-	211	959	2,489	115,795	119,454
Total Liabilities		<u>1,488,508</u>	<u>210,636</u>	<u>115,505</u>	<u>61,000</u>	<u>2,083,458</u>	<u>3,959,107</u>
Equity		-	-	-	-	518,554	518,554
Total Liabilities and Equity		<u>1,488,508</u>	<u>210,636</u>	<u>115,505</u>	<u>61,000</u>	<u>2,602,012</u>	<u>4,477,661</u>
On-book gap		<u>93,932</u>	<u>308,769</u>	<u>1,170,573</u>	<u>389,005</u>	<u>( 1,962,279)</u>	<u>-</u>
Cumulative on-book gap		<u>93,932</u>	<u>402,701</u>	<u>1,573,274</u>	<u>1,962,279</u>	<u>-</u>	<u>-</u>
Contingent assets		30,906	5,550	355	-	-	36,811
Contingent liabilities		<u>27,727</u>	<u>277</u>	<u>8,383</u>	<u>-</u>	<u>-</u>	<u>36,387</u>
Off-book gap		<u>3,179</u>	<u>5,273</u>	<u>( 8,028)</u>	<u>-</u>	<u>-</u>	<u>424</u>
Net Periodic Gap		<u>97,111</u>	<u>314,042</u>	<u>1,162,545</u>	<u>389,005</u>	<u>( 1,962,279)</u>	<u>( 424)</u>
Cumulative Total Gap	P	<u>97,111</u>	P <u>411,153</u>	P <u>1,573,698</u>	P <u>1,962,703</u>	P <u>424</u>	P <u>-</u>

\* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties, Equity Investments - net, and Other Resources - net.

\*\* Insurance Contract and Other Liabilities for Life Insurance Contracts with maturities of one to three months, more than three months to one year and more than one year to five years have negative aging because the renewal premiums (inflow) are greater than the expected insurance benefit liability.

**Parent Bank**

2024						
	One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Resources:						
Cash and other cash items	P -	P -	P -	P -	P 105,767	P 105,767
Due from BSP and other banks	45,000	-	-	-	279,326	324,326
Trading and investment securities	91,586	63,829	369,183	293,415	21,975	839,988
Loans and other receivables - net	1,707,596	504,686	852,816	103,659	-	3,168,757
Other resources - net*	-	-	-	-	202,360	202,360
Total Resources	<u>1,844,182</u>	<u>568,515</u>	<u>1,221,999</u>	<u>397,074</u>	<u>609,428</u>	<u>4,641,198</u>
Liabilities and Equity:						
Deposit liabilities	1,502,972	224,217	17,189	374	1,941,300	3,686,052
Bills payable	68,513	74,125	97,650	-	-	240,288
Other liabilities	-	-	-	-	139,543	139,543
Total Liabilities	1,571,485	298,342	114,839	374	2,080,843	4,065,883
Equity	-	-	-	-	575,315	575,315
Total Liabilities and Equity	<u>1,571,485</u>	<u>298,342</u>	<u>114,839</u>	<u>374</u>	<u>2,656,158</u>	<u>4,641,198</u>
On-book gap	<u>272,697</u>	<u>270,173</u>	<u>1,107,160</u>	<u>396,700</u>	( 2,046,730)	-
Cumulative on-book gap	<u>272,697</u>	<u>542,870</u>	<u>1,650,030</u>	<u>2,046,730</u>	-	-
Contingent assets	57,210	3,447	-	-	-	60,657
Contingent liabilities	<u>56,700</u>	<u>3,447</u>	-	-	-	<u>60,147</u>
Off-book gap	<u>510</u>	-	-	-	-	<u>510</u>
Net Periodic Gap	<u>273,207</u>	<u>270,173</u>	<u>1,107,160</u>	<u>396,700</u>	( 2,046,730)	( 510)
Cumulative Total Gap	<u>P 273,207</u>	<u>P 543,380</u>	<u>P 1,650,540</u>	<u>P 2,047,240</u>	<u>P 510</u>	<u>P -</u>

\* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties, Equity Investments - net, and Other Resources - net.

2023						
	One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Resources:						
Cash and other cash items	P -	P -	P -	P -	P 91,635	P 91,635
Due from BSP and other banks	58,963	-	-	-	350,256	409,219
Trading and investment securities	121,949	66,734	297,562	292,977	8,469	787,691
Loans and other receivables - net	1,390,145	431,677	879,690	108,035	-	2,809,547
Other resources - net*	-	-	-	-	164,555	164,555
Total Resources	<u>P 1,571,057</u>	<u>P 498,411</u>	<u>P 1,177,252</u>	<u>P 401,012</u>	<u>P 614,915</u>	<u>P 4,262,647</u>

Parent Bank

		2023				
	One to Three Months	More Than Three Months to One Year	More Than One Year to Five Years	More Than Five Years	Non-rate Sensitive	Total
Liabilities and Equity:						
Deposit liabilities	P 1,381,980	P 194,465	P 26,424	P 5,980	P 1,868,018	P 3,476,867
Bills payable	57,712	9,667	94,174	6,435	-	167,988
Other liabilities	-	-	-	-	107,595	107,595
Total Liabilities	1,439,692	204,132	120,598	12,415	1,975,613	3,752,450
Equity	-	-	-	-	510,197	510,197
Total Liabilities and Equity	1,439,692	204,132	120,598	12,415	2,485,810	4,262,647
On-book gap	131,365	294,279	1,056,654	388,597	( 1,870,895)	-
Cumulative on-book gap	131,365	425,644	1,482,298	1,870,895	-	-
Contingent assets	26,948	7,466	-	-	-	34,414
Contingent liabilities	26,655	7,345	-	-	-	34,000
Off-book gap	293	121	-	-	-	414
Net Periodic Gap	131,658	294,400	1,056,654	388,597	( 1,870,895)	( 414 )
Cumulative Total Gap	P 131,658	P 426,058	P 1,482,712	P 1,871,309	P 414	P -

\* Other resources include Premises, Furniture, Fixtures and Equipment, Investment Properties, Equity Investments - net, and Other Resources - net.

The BDO Unibank Group and the Parent Bank's market risk management limits are generally categorized as limits on:

- Value-at-risk (VaR) – The RMG computes the VaR benchmarked at a level, which is a percentage of projected earnings. The BDO Unibank Group and the Parent Bank use the VaR model to estimate the daily potential loss that the BDO Unibank Group and the Parent Bank can incur from its trading book, based on a number of assumptions with a confidence level of 99%. The measurement is designed such that exceptions over limits should only arise in very exceptional circumstances.
- Stop loss – The RMG sets the amount of each risk-bearing activity at a percentage of the budgeted annual income for such activity.
- Nominal position – The RMG sets the nominal amount to prevent over-trading, excessive concentration, and to limit financial loss supplementing other established limits.
- Trading volume – The RMG sets the volume of transactions that any employee may execute at various levels based on the rank of the personnel making the risk-bearing decision.
- Earnings-at-risk (EAR) – The RMG computes the EAR based on the repricing profile of the Banking Book and benchmarks against projected annual net interest income and capital.

VaR is one of the key measures in BDO Unibank Group and Parent Bank's management of market risk. VaR is defined as a statistical estimate of the maximum possible loss on a given position during a time horizon within a given confidence interval. The BDO Unibank Group and the Parent Bank use a 99% confidence level and a 260-day observation period in VaR calculation. The BDO Unibank Group and the Parent Bank's VaR limit is established as a percentage of projected earnings and is used to alert senior management whenever the potential losses in the BDO Unibank Group and the Parent Bank's portfolios exceed tolerable levels. Because the VaR measure is tied to market volatility, it therefore allows management to react quickly and adjust its portfolio strategies in different market conditions in accordance with its risk philosophy and appetite. The VaR model is validated through back-testing.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based do give rise to some limitations. The limitations of the VaR methodology are recognized by supplementing VaR limits with other position and sensitivity limit structures, including limits to address potential concentration risks within each trading portfolio. In addition, the BDO Unibank Group and the Parent Bank use a wide range of stress tests to model the financial impact of a variety of exceptional market scenarios on individual trading portfolios and the BDO Unibank Group and the Parent Bank's overall position. Stress VaR is also performed on all portfolios as a complementary measure of risk. While VaR deals with risk during times of normality, stress testing is used to measure the potential effect of a crisis or low probability event.

A summary of the VaR position of the trading portfolios at December 31 follows:

	2024		2023	
	<u>VaR</u>	<u>Stress VaR</u>	<u>VaR</u>	<u>Stress VaR</u>
<b><u>BDO Unibank Group</u></b>				
Foreign currency risk	(P 20)	(P 261)	(P 12)	(P 128)
Interest rate risk – Peso	( 38)	( 992)	( 124)	( 2,217)
Interest rate risk – USD	( 11)	( 182)	( 10)	( 200)
	<u>(P 69)</u>	<u>(P 1,435)</u>	<u>(P 146)</u>	<u>(P 2,545)</u>
<b><u>Parent Bank</u></b>				
Foreign currency risk	(P 20)	(P 258)	(P 12)	(P 126)
Interest rate risk – Peso	( 37)	( 948)	( 53)	( 1,052)
Interest rate risk – USD	( 9)	( 160)	( 3)	( 48)
	<u>(P 66)</u>	<u>(P 1,366)</u>	<u>(P 68)</u>	<u>(P 1,226)</u>

For the BDO Unibank Group, the earnings perspective using an EAR approach is the more relevant measure for the interest rate risks in the Banking Book given a “going concern” assumption and also because the component of earnings in focus is net interest income.

EAR is a measure of likely earnings volatility for accrual portfolios. The appropriate yield curve used is the relevant benchmark rate and the volatilities of the relevant benchmark interest rate curve are calculated similar to the method employed for VaR. The volatility calculations make use of actual pre-defined time series data, using five-years’ worth of yearly changes, at the 99% confidence level. The frequency of measurement for EAR is monthly. EAR Stress Test uses 300 basis points increase in USD interest rates and 400 basis points increase in Peso interest rates.

The EAR before tax in a rising and declining interest rate scenario for financial assets and liabilities repriced during 2024 and 2023 is shown in the succeeding pages.

**BDO Unibank Group**

2024			
Change in Interest Rates (in basis points)			
-100	+100	-50	+50
Change on annualized net interest income	(P 3,063) P 3,063	(P 1,532) P 1,532	
As a percentage of the BDO Unibank Group's net interest income	( 1.64%) 1.64%	( 0.82%) 0.82%	
EAR	P 22,690		
As a percentage of the BDO Unibank Group's net interest income	12.16%		
Average (1yr) EAR	P 17,867		
Average (1yr) Stress EAR	P 21,335		

2023			
Change in Interest Rates (in basis points)			
-100	+100	-50	+50
Change on annualized net interest income	(P 1,681) P 1,681	(P 840) P 840	
As a percentage of the BDO Unibank Group's net interest income	( 0.90%) 0.90%	( 0.45%) 0.45%	
EAR	P 16,394		
As a percentage of the BDO Unibank Group's net interest income	8.80%		
Average (1yr) EAR	P 16,426		
Average (1yr) Stress EAR	P 19,249		

**Parent Bank**

2024			
Change in Interest Rates (in basis points)			
-100	+100	-50	+50
Change on annualized net interest income	(P 3,301) P 3,301	(P 1,650) P 1,650	
As a percentage of the Parent Bank's net interest income	( 1.85%) 1.85%	( 0.92%) 0.92%	
EAR	P 23,047		
As a percentage of the Parent Bank's net interest income	12.89%		
Average (1yr) EAR	P 18,067		
Average (1yr) Stress EAR	P 28,228		



Parent Bank

	2023			
	Change in Interest Rates (in basis points)			
	-100	+100	-50	+50
Change on annualized net interest income	(P 1,974)	P 1,974	(P 987)	P 987
As a percentage of the Parent Bank's net interest income	(1.13%)	1.13%	(0.56%)	0.56%
EAR	P 17,100			
As a percentage of the Parent Bank's net interest income	9.80%			
Average (1yr) EAR	P 16,852			
Average (1yr) Stress EAR	P 21,649			

**4.2.3 Price Risk**

The BDO Unibank Group and the Parent Bank are exposed to equity securities price risk because of investments in equity securities held by the BDO Unibank Group and the Parent Bank classified on the statement of financial position either as financial assets at FVOCI or financial assets at FVTPL. The BDO Unibank Group and the Parent Bank are not exposed to commodity price risk. To manage its price risk arising from investments in listed equity securities, the BDO Unibank Group maintains a diversified portfolio. Diversification of the portfolio is done in accordance with the limits set by the BDO Unibank Group.

The table below summarizes the impact of equity prices on listed equity securities classified as financial assets at FVTPL and financial assets at FVOCI on BDO Unibank Group and Parent Bank's net profit after tax and equity as of December 31, 2024 and 2023. The results are based on the volatility assumption of the benchmark equity index, which was 2.58% and 2.31% in 2024 and 2023, respectively, for securities classified as financial assets at FVTPL and FVOCI securities with all other variables held constant and all the BDO Unibank Group and the Parent Bank's equity instruments moved according to the historical correlation with the index.

	Impact on Net Profit After Tax			Impact on Other Comprehensive Income		
	Increase			Increase		
	2024	2023	2022	2024	2023	2022
<b>BDO Unibank Group</b>						
Financial assets at FVTPL	P 284	P 609	P 1,054	P -	P -	P -
Financial assets at FVOCI	-	-	-	340	114	158
	<u>P 284</u>	<u>P 609</u>	<u>P 1,054</u>	<u>P 340</u>	<u>P 114</u>	<u>P 158</u>
<b>Parent Bank</b>						
Financial assets at FVOCI	P -	P -	P -	P 12	P 36	P 25

### **4.3 Credit Risk**

Credit risk is the risk that the counterparty in a transaction may default and arises from lending, trade finance, treasury, derivatives and other activities undertaken by the BDO Unibank Group. RMG undertakes several functions with respect to credit risk management including credit analysis, risk ratings for corporate accounts, and development and performance monitoring of credit risk rating and scoring models for both corporate and consumer loans. It also ensures that BDO Unibank Group's credit policies and procedures are adequate to meet the demands of the business.

RMG also subjects the loan portfolio to a regular portfolio quality review, credit portfolio stress testing and rapid portfolio reviews based on specific and potential events that may affect borrowers in particular geographic locations or industries.

BDO Unibank Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers. Such risks are monitored on a regular basis and subject to an annual or more frequent review. Approval for credit limits is secured from the Credit Committee. On the industry segments, set limits and exposures are monitored and reported to the RMC.

Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits when appropriate. Exposure to credit risk is also managed in part by obtaining collateral or corporate and personal guarantees.

#### **4.3.1 Credit Risk Assessment**

Loan classification and credit risk rating are an integral part of the BDO Unibank Group's management of credit risk. On an annual basis, loans are reviewed, classified as necessary, and rated based on internal and external factors that affect its performance. On a monthly basis, loan classifications of impaired accounts are assessed and the results are used as basis for the review of loan loss provisions.

The BDO Unibank Group's definition of its loan classification and corresponding credit risk ratings are as follows:

• Pass/Current	:	Grades AAA to B
• Watchlisted	:	Grade B-
• Especially Mentioned	:	Grade C
• Substandard	:	Grade D
• Doubtful	:	Grade E
• Loss	:	Grade F

Once an account is Watchlisted or Adversely Classified, the resulting risk rating grade is aligned based on the above classification.

##### **(a) Pass/Current**

These are individual credits that do not have a greater-than-normal risk and do not possess the characteristics of adversely classified loans. These are credits that have the apparent ability to satisfy their obligations in full and therefore, no loss in ultimate collection is anticipated. These are adequately secured by readily marketable collateral or other forms of support security or are supported by sufficient credit and financial information of favorable nature to assure repayment as agreed.

(b) *Watchlisted*

Since early identification of troublesome or potential accounts is vital in portfolio management, a “Watchlisted” classification of credit accounts is maintained. These accounts are not adversely classified but they require more than normal attention to prevent these accounts from deteriorating to said category.

(c) *Adversely Classified*

Past due or individually impaired financial assets comprise accounts under the following loan classification:

(i) *Especially Mentioned (EM)*

It is an adverse classification of loans/accounts that have potential weaknesses and deserves management’s close attention. These potential weaknesses, if left uncorrected, may affect the repayment of the loan.

(ii) *Substandard*

Accounts classified as “Substandard” are individual credits or portions thereof, that have well-defined weakness/(es) that may jeopardize repayment/liquidation in full, either in respect of the business, cash flow or financial position, which may include adverse trends or developments that affect willingness or repayment ability of the borrower.

(iii) *Doubtful*

Accounts classified as “Doubtful” are individual credits or portions thereof which exhibit more severe weaknesses than those classified as “Substandard” whose characteristics on the basis of currently known facts, conditions and values make collection or liquidation highly improbable, however, the exact amount remains undeterminable as yet. Classification as “Loss” is deferred because of specific pending factors, which may strengthen the assets.

(iv) *Loss*

Accounts classified as “Loss” are individual credits or portions thereof, which are considered uncollectible or worthless, and of such little value that their continuance as bankable assets are not warranted although the loans may have some recovery or salvage value.

This shall be viewed as a transitional category for loans and other credit accommodations, which have been identified as requiring write-off during the current reporting period even though partial recovery may be obtained in the future.

In addition, credit portfolio review is another integral part of the BDO Unibank Group’s management of credit risk. This exercise involves the conduct of periodic post approval review of individual credits whose main objective is to help monitor and maintain sound and healthy risk asset portfolio. Parameters of the credit portfolio review are structured so as to reflect both sides of the risk management equation such as credit quality and process. This function actuates the philosophy that credit quality is derived from sound risk management process. The credit quality of financial assets is managed by the BDO Unibank Group using internal credit ratings.

### 4.3.2 Credit Quality Analysis

This section sets out information about the credit quality of loans and other receivables, financial assets measured at amortized cost, FVOCI debt investments. Unless specifically indicated for financial assets, the amounts represent gross carrying amounts. For loan commitments and other contingent accounts, the amounts in the table, represent the amounts committed. As of December 31, 2024 and 2023, there are no POCI financial assets in both BDO Unibank Group and Parent Bank's financial statements.

The following tables show the exposure to credit risk as of December 31, 2024 and 2023 for each internal risk grade and the related allowance for ECL:

#### **BDO Unibank Group**

		2024			
		Stage 1	Stage 2	Stage 3	Total
<b>Due from Other Banks</b>					
Grades AAA to B : Pass/Current	P	90,485	P -	P -	P 90,485
ECL allowance	(	37)	-	-	( 37)
Carrying amount	<u>P</u>	<u>90,448</u>	<u>P -</u>	<u>P -</u>	<u>P 90,448</u>
<b>Receivables from customers - corporate</b>					
Grades AAA to B : Pass/Current	P	2,370,326	P -	P -	P 2,370,326
Grade B- : Watchlisted		25	6,673	312	7,010
Grade C : EM	-		28,697	1,995	30,692
Grade D : Substandard	-		17,067	5,744	22,811
Grade E : Doubtful	-		-	8,390	8,390
Grade F : Loss	-		-	2,883	2,883
		<u>2,370,351</u>	<u>52,437</u>	<u>19,324</u>	<u>2,442,112</u>
ECL allowance	(	6,174)	( 32,673)	( 15,379)	( 54,226)
Carrying amount	<u>P</u>	<u>2,364,177</u>	<u>P 19,764</u>	<u>P 3,945</u>	<u>P 2,387,886</u>
<b>Receivables from customers - consumer</b>					
Grades AAA to B : Pass/Current	P	737,400	P -	P 105	P 737,505
Grade B- : Watchlisted	-		174	7	181
Grade C : EM	8		1,629	22	1,659
Grade D : Substandard	-		2,881	4,883	7,764
Grade E : Doubtful	-		-	6,841	6,841
Grade F : Loss	-		-	29,168	29,168
		<u>737,408</u>	<u>4,684</u>	<u>41,026</u>	<u>783,118</u>
ECL allowance	(	10,594)	( 1,897)	( 22,380)	( 34,871)
Carrying amount	<u>P</u>	<u>726,814</u>	<u>P 2,787</u>	<u>P 18,646</u>	<u>P 748,247</u>
<b>Other receivables</b>					
Grades AAA to B : Pass/Current	P	134,595	P -	P -	P 134,595
Grade D : Substandard		54	211	897	1,162
Grade E : Doubtful		556	446	482	1,484
Grade F : Loss		25	-	2,113	2,138
		<u>135,230</u>	<u>657</u>	<u>3,492</u>	<u>139,379</u>
ECL allowance	(	523)	( 55)	( 2,416)	( 2,994)
Carrying amount	<u>P</u>	<u>134,707</u>	<u>P 602</u>	<u>P 1,076</u>	<u>P 136,385</u>
<b>Debt investment securities at amortized cost</b>					
Grades AAA to B : Pass/Current	P	576,083	P -	P -	P 576,083
Grade E : Doubtful	-		-	1,656	1,656
Grade F : Loss	-		60	267	327
		<u>576,083</u>	<u>60</u>	<u>1,923</u>	<u>578,066</u>
ECL allowance	(	129)	( 60)	( 1,923)	( 2,112)
Carrying amount	<u>P</u>	<u>575,954</u>	<u>P -</u>	<u>P -</u>	<u>P 575,954</u>

**BDO Unibank Group**

		2024			
		Stage 1	Stage 2	Stage 3	Total
<b>Debt investment securities at FVOCI</b>					
Grades AAA to B : Pass/Current	P	270,029	P -	P -	P 270,029
Grade E : Doubtful		-	-	119	119
		<u>270,029</u>	<u>-</u>	<u>119</u>	<u>270,148</u>
ECL allowance		-	-	(4)	(4)
Carrying amount	P	<u>270,029</u>	<u>P -</u>	<u>P 115</u>	<u>P 270,144</u>
<b>Investment securities and other assets for life insurance contracts</b>					
Grades AAA to B : Pass/Current	P	74,799	P -	P -	P 74,799
Grade C : EM		-	27	-	27
Grade D : Substandard		-	-	21	21
Grade E : Doubtful		-	-	74	74
Grade F : Loss		-	-	166	166
		<u>74,799</u>	<u>27</u>	<u>261</u>	<u>75,087</u>
ECL allowance	(	<u>11)</u>	<u>(2)</u>	<u>(33)</u>	<u>(46)</u>
Carrying amount	P	<u>74,788</u>	<u>P 25</u>	<u>P 228</u>	<u>P 75,041</u>
<b>Loan commitments and other contingent accounts</b>					
Grades AAA to B : Pass/Current	P	736,794	P -	P -	P 736,794
Grade B : Watchlisted		-	-	-	-
Grade C : EM		-	347	-	347
Grade D : Substandard		-	-	-	-
		<u>736,794</u>	<u>347</u>	<u>-</u>	<u>737,141</u>
ECL allowance	(	<u>89)</u>	<u>(29)</u>	<u>-</u>	<u>(118)</u>
Carrying amount	P	<u>736,705</u>	<u>P 318</u>	<u>P -</u>	<u>P 737,023</u>
		2023			
		Stage 1	Stage 2	Stage 3	Total
<b>Due from Other Banks</b>					
Grades AAA to B : Pass/Current	P	86,032	P -	P -	P 86,032
ECL allowance	(	<u>58)</u>	<u>-</u>	<u>-</u>	<u>(58)</u>
Carrying amount	P	<u>85,974</u>	<u>P -</u>	<u>P -</u>	<u>P 85,974</u>
<b>Receivables from customers - corporate</b>					
Grades AAA to B : Pass/Current	P	2,101,888	P -	P -	P 2,101,888
Grade B : Watchlisted		9	8,773	143	8,925
Grade C : EM		51	40,554	1,462	42,067
Grade D : Substandard		-	13,562	5,580	19,142
Grade E : Doubtful		-	-	7,673	7,673
Grade F : Loss		-	-	3,781	3,781
		<u>2,101,948</u>	<u>62,889</u>	<u>18,639</u>	<u>2,183,476</u>
ECL allowance	(	<u>6,248)</u>	<u>(33,106)</u>	<u>(15,640)</u>	<u>(54,994)</u>
Carrying amount	P	<u>2,095,700</u>	<u>P 29,783</u>	<u>P 2,999</u>	<u>P 2,128,482</u>
<b>Receivables from customers - consumer</b>					
Grades AAA to B : Pass/Current	P	627,269	P -	P 77	P 627,346
Grade B : Watchlisted		-	8	3	11
Grade C : EM		8	1,393	46	1,447
Grade D : Substandard		-	2,105	3,762	5,867
Grade E : Doubtful		-	-	5,085	5,085
Grade F : Loss		-	2	25,563	25,565
		<u>627,277</u>	<u>3,508</u>	<u>34,536</u>	<u>665,321</u>
ECL allowance	(	<u>8,593)</u>	<u>(874)</u>	<u>(18,642)</u>	<u>(28,109)</u>
Carrying amount	P	<u>618,684</u>	<u>P 2,634</u>	<u>P 15,894</u>	<u>P 637,212</u>

BDO Unibank Group

		2023			
		Stage 1	Stage 2	Stage 3	Total
Other receivables					
Grades AAA to B : Pass/Current	P	114,478	P -	P -	P 114,478
Grade C : EM		-	11	-	11
Grade D : Substandard		535	432	725	1,692
Grade E : Doubtful		-	-	383	383
Grade F : Loss		25	-	2,370	2,395
		115,038	443	3,478	118,959
ECL allowance	(	238)	(42)	(2,428)	(2,708)
Carrying amount	P	114,800	P 401	P 1,050	P 116,251
Debt investment securities at amortized cost					
Grades AAA to B : Pass/Current	P	573,704	P -	P -	P 573,704
Grade B : Watchlisted		-	56	-	56
Grade E : Doubtful		-	-	1,580	1,580
Grade F : Loss		-	-	266	266
		573,704	56	1,846	575,606
ECL allowance	(	231)	(49)	(1,846)	(2,126)
Carrying amount	P	573,473	P 7	P -	P 573,480
Debt investment securities at FVOCI					
Grades AAA to B : Pass/Current	P	234,884	P -	P -	P 234,884
Grade B : Watchlisted		-	15	-	15
Carrying amount	P	234,884	P 15	P -	P 234,899
Investment securities and other assets for life insurance contracts					
Grades AAA to B : Pass/Current	P	75,337	P -	P -	P 75,337
Grade C : EM		-	61	-	61
Grade D : Substandard		-	-	26	26
Grade E : Doubtful		-	-	41	41
Grade F : Loss		-	-	136	136
		75,337	61	203	75,601
ECL allowance	(	17)	(3)	(27)	(47)
Carrying amount	P	75,320	P 58	P 176	P 75,554
Loan commitments and other contingent accounts					
Grades AAA to B : Pass/Current	P	606,864	P -	P -	P 606,864
Grade B : Watchlisted		-	-	49	49
Grade C : EM		-	1,052	-	1,052
Grade D : Substandard		-	27	-	27
		606,864	1,079	49	607,992
ECL allowance	(	176)	(27)	-	(203)
Carrying amount	P	606,688	P 1,052	P 49	P 607,789

The table below sets out the credit quality of trading debt securities of the BDO Unibank Group measured at FVTPL (see Note 10.1).

Grade:	2024	2023
AAA	P 16,502	P 6,039
AA+ to AA	847	550
BBB+ to BBB-	1,151	603
BB+ to BB-	-	255
	P 18,500	P 7,447

The table below shows an analysis of counterparty credit exposures arising from derivative transactions of the BDO Unibank Group. Outstanding derivative exposures to counterparties are generally with investment grade counterparty banks. Derivative transactions with non-bank counterparties are on a fully secured basis.

	Over-the-counter							
	Total		Exchange-traded		Central Counterparties		Other Bilateral Collateralized	
	Notional Amount	Fair Value	Notional Amount	Fair Value	Notional Amount	Fair Value	Notional Amount	Fair Value
<b>2024</b>								
Derivative assets	P 323,067	P 8,291	P 566	P 18	P 300,238	P 4,615	P 22,263	P 3,658
Derivative liabilities	264,772	6,361	566	13	240,591	3,077	23,615	3,271
<b>2023</b>								
Derivative assets	P 216,702	P 6,070	P 465	P 3	P 178,277	P 2,154	P 37,960	P 3,913
Derivative liabilities	230,684	5,139	465	3	191,980	1,856	38,239	3,280

As of December 31, 2024 and 2023, the BDO Unibank Group held Cash and Other Cash Items, Due from Other Banks and Due from BSP totaling to P449,785 and P515,328, respectively. The financial assets are held with the BSP and financial institution counterparties that are rated at least BBB to AAA+, based on external rating agencies.

**Parent Bank**

	2024			
	Stage 1	Stage 2	Stage 3	Total
<b>Due from Other Banks</b>				
Grades AAA to B : Pass/Current	P 77,542	P -	P -	P 77,542
ECL allowance	( 31)	-	-	( 31)
Carrying amount	<u>P 77,511</u>	<u>P -</u>	<u>P -</u>	<u>P 77,511</u>
<b>Receivables from customers - corporate</b>				
Grades AAA to B : Pass/Current	P 2,362,363	P -	P -	P 2,362,363
Grade B : Watchlisted	-	6,673	312	6,985
Grade C : EM	-	28,675	1,995	30,670
Grade D : Substandard	-	17,045	5,744	22,789
Grade E : Doubtful	-	-	8,390	8,390
Grade F : Loss	-	-	2,878	2,878
	<u>2,362,363</u>	<u>52,393</u>	<u>19,319</u>	<u>2,434,075</u>
ECL allowance	( 6,164)	( 32,643)	( 15,377)	( 54,184)
Carrying amount	<u>P 2,356,199</u>	<u>P 19,750</u>	<u>P 3,942</u>	<u>P 2,379,891</u>
<b>Receivables from customers - consumer</b>				
Grades AAA to B : Pass/Current	P 645,474	P -	P -	P 645,474
Grade B : Watchlisted	-	174	7	181
Grade C : EM	-	1,590	-	1,590
Grade D : Substandard	-	2,415	4,855	7,270
Grade E : Doubtful	-	-	6,495	6,495
Grade F : Loss	-	-	26,330	26,330
	<u>645,474</u>	<u>4,179</u>	<u>37,687</u>	<u>687,340</u>
ECL allowance	( 10,209)	( 1,817)	( 20,445)	( 32,471)
Carrying amount	<u>P 635,265</u>	<u>P 2,362</u>	<u>P 17,242</u>	<u>P 654,869</u>
<b>Other receivables</b>				
Grades AAA to B : Pass/Current	P 132,756	P -	P -	P 132,756
Grade D : Substandard	53	77	490	620
Grade E : Doubtful	556	446	465	1,467
Grade F : Loss	-	-	1,913	1,913
	<u>133,365</u>	<u>523</u>	<u>2,868</u>	<u>136,756</u>
ECL allowance	( 476)	( 55)	( 2,228)	( 2,759)
Carrying amount	<u>P 132,889</u>	<u>P 468</u>	<u>P 640</u>	<u>P 133,997</u>

**Parent Bank**

		2024			
		Stage 1	Stage 2	Stage 3	Total
<b>Debt investment securities at</b>					
<b>amortized cost</b>					
Grades AAA to B : Pass/Current	P	556,251	P -	P -	P 556,251
Grade E : Doubtful		-	-	1,656	1,656
Grade F : Loss		-	60	267	327
		556,251	60	1,923	558,234
ECL allowance	(	126)	(60)	(1,923)	(2,109)
Carrying amount	P	556,125	P -	P -	P 556,125
<b>Debt investment securities at FVOCI</b>					
Grades AAA to B : Pass/Current	P	259,858	P -	P -	P 259,858
Grade E : Doubtful		-	-	119	119
		259,858	-	119	259,977
ECL allowance	(	-	-	4)	(4)
Carrying amount	P	259,858	P -	P 115	P 259,973
<b>Loan commitments and other</b>					
<b>contingent accounts</b>					
Grades AAA to B : Pass/Current	P	736,794	P -	P -	P 736,794
Grade C : EM		-	347	-	347
		736,794	347	-	737,141
ECL allowance	(	89)	(29)	-	(118)
Carrying amount	P	736,705	P 318	P -	P 737,023
		2023			
		Stage 1	Stage 2	Stage 3	Total
<b>Due from Other Banks</b>					
Grades AAA to B : Pass/Current	P	76,846	P -	P -	P 76,846
ECL allowance	(	55)	-	-	(55)
Carrying amount	P	76,791	P -	P -	P 76,791
<b>Receivables from customers - corporate</b>					
Grades AAA to B : Pass/Current	P	2,094,050	P -	P -	P 2,094,050
Grade B : Watchlisted		-	8,710	143	8,853
Grade C : EM		-	40,546	1,462	42,008
Grade D : Substandard		-	13,539	5,576	19,115
Grade E : Doubtful		-	-	7,673	7,673
Grade F : Loss		-	-	3,779	3,779
		2,094,050	62,795	18,633	2,175,478
ECL allowance	(	6,238)	(33,069)	(15,638)	(54,945)
Carrying amount	P	2,087,812	P 29,726	P 2,995	P 2,120,533
<b>Receivables from customers - consumer</b>					
Grades AAA to B : Pass/Current	P	565,228	P -	P -	P 565,228
Grade B : Watchlisted		-	8	3	11
Grade C : EM		-	1,390	-	1,390
Grade D : Substandard		-	1,723	3,738	5,461
Grade E : Doubtful		-	-	4,741	4,741
Grade F : Loss		-	-	23,171	23,171
		565,228	3,121	31,653	600,002
ECL allowance	(	8,099)	(733)	(17,025)	(25,857)
Carrying amount	P	557,129	P 2,388	P 14,628	P 574,145
<b>Other receivables</b>					
Grades AAA to B : Pass/Current	P	113,642	P -	P -	P 113,642
Grade D : Substandard		534	417	218	1,169
Grade E : Doubtful		-	-	351	351
Grade F : Loss		-	-	2,275	2,275
		114,176	417	2,844	117,437
ECL allowance	(	185)	(42)	(2,341)	(2,568)
Carrying amount	P	113,991	P 375	P 503	P 114,869



Parent Bank

		2023			
		Stage 1	Stage 2	Stage 3	Total
Debt investment securities at amortized cost					
Grades AAA to B	: Pass/Current	P 554,856	P -	P -	P 554,856
Grade B	: Watchlisted	-	56	-	56
Grade E	: Doubtful	-	-	1,580	1,580
Grade F	: Loss	-	-	266	266
		554,856	56	1,846	556,758
ECL allowance		( 220)	( 49)	( 1,846)	( 2,115)
Carrying amount		<u>P 554,636</u>	<u>P 7</u>	<u>P -</u>	<u>P 554,643</u>
Debt investment securities at FVOCI					
Grades AAA to B	: Pass/Current	P 222,992	P -	P -	P 222,992
Grade B-	: Watchlisted	-	15	-	15
Carrying amount		<u>P 222,992</u>	<u>P 15</u>	<u>P -</u>	<u>P 223,007</u>
Loan commitments and other contingent accounts					
Grades AAA to B	: Pass/Current	P 606,864	P -	P -	P 606,864
Grade B	: Watchlisted	-	-	49	49
Grade C	: EM	-	1,052	-	1,052
Grade D	: Substandard	-	27	-	27
		606,864	1,079	49	607,992
ECL allowance		( 176)	( 27)	-	( 203)
Carrying amount		<u>P 606,688</u>	<u>P 1,052</u>	<u>P 49</u>	<u>P 607,789</u>

The table below sets out the credit quality of trading debt securities of the Parent Bank measured at FVTPL (see Note 10.1).

Grade:	2024	2023
AAA	<b>P 15,869</b>	P 5,693
AA+ to AA	<b>747</b>	352
BBB+ to BBB-	<b>724</b>	184
BB+ to BB-	-	82
	<b><u>P 17,340</u></b>	<b><u>P 6,311</u></b>

The table below shows an analysis of counterparty credit exposures arising from derivative transactions. Derivative transactions of the Parent Bank are generally fully collateralized by cash.

		Over-the-counter							
		Total		Exchange-traded		Central Counterparties		Other Bilateral Collateralized	
		Notional Amount	Fair Value	Notional Amount	Fair Value	Notional Amount	Fair Value	Notional Amount	Fair Value
<b>2024</b>									
Derivative assets	P	300,803	P 4,633	P 566	P 18	P 300,237	P 4,615	P -	P -
Derivative liabilities		241,157	3,090	566	13	240,591	3,077	-	-
<b>2023</b>									
Derivative assets	P	178,742	P 2,157	P 465	P 3	P 178,277	P 2,154	P -	P -
Derivative liabilities		192,445	1,859	465	3	191,980	1,856	-	-

As of December 31, 2024 and 2023, the Parent Bank held Cash and Other Cash Items, Due from Other Banks and Due from BSP totaling to P430,093 and P500,854, respectively. The financial assets are held with the BSP and financial institution counterparties that are rated at least BBB to AAA+, based on external rating agencies.

### 4.3.3 Concentrations of Credit Risk

The BDO Unibank Group and the Parent Bank monitor concentrations of credit risk by sector and by geographic location. An analysis of concentrations of credit risk (gross of allowance) at the reporting date is shown below and in the succeeding pages.

#### BDO Unibank Group

2024								
	<u>Cash and Cash Equivalents*</u>		<u>Receivables from Customers**</u>		<u>Trading Investments Securities***</u>		<u>Investment Securities and Other Assets for Life Insurance Contracts</u>	
Concentration by sector:								
Financial and insurance activities	P	547,752	P	256,720	P	240,478	P	6,392
Activities of private household as employers and undifferentiated goods and services and producing activities of households for own use		-		567,360		1		2,031
Electricity, gas, steam and air-conditioning supply		-		405,938		20,084		1,477
Real estate activities		1		410,256		7,659		1,604
Wholesale and retail trade		-		397,620		41	-	
Manufacturing		-		306,987		4,319		379
Information and communication		-		163,332		15,449		332
Transportation and storage		-		158,473		5,251		231
Construction		-		103,261		2,750	-	
Education		-		82,186	-			-
Arts, entertainment and recreation		-		82,198		1,025	-	
Water supply, sewerage waste management and remediation activities		-		52,768		515	-	
Accommodation and food service activities		-		45,403		6,938	-	
Human health and social work activities		-		39,406		2,460	-	
Agriculture, forestry and fishing		-		35,865	-		-	
Mining and quarrying		-		16,146		3,499	-	
Administrative and support services		-		10,226		1	-	
Professional, scientific and technical services		742		9,210		11,035	-	
Public administrative and defense; compulsory social security		-		1,069		176	-	
Activities of extraterritorial organizations and bodies		-		-		523,739	-	
Other service activities		315		80,806		26,040		69,639
	P	548,810	P	3,225,230	P	871,460	P	82,085
Concentration by location:								
Philippines	P	412,236	P	3,063,270	P	703,017	P	82,085
Foreign countries		136,574		161,960		168,443		-
	P	548,810	P	3,225,230	P	871,460	P	82,085

\* Cash and cash equivalents include cash and other cash items, due from BSP and other banks, reverse repurchase agreements, FCNC, certain interbank loans receivables and investment securities at amortized cost (see Note 2.4).

\*\*Receivables from customers are reported as gross of allowance but net of unearned interests or discounts.

\*\*\*Trading and investment securities are reported as gross of allowance.

BDO Unibank Group

	2023							
	<u>Cash and Cash Equivalents*</u>		<u>Receivables from Customers**</u>		<u>Trading Investments Securities***</u>		<u>Investment Securities and Other Assets for Life Insurance Contracts</u>	
Concentration by sector:								
Financial and insurance activities	P	598,091	P	272,746	P	233,206	P	6,019
Activities of private household as employers and undifferentiated goods and services and producing activities of households for own use		-		453,579		-		2,569
Electricity, gas, steam and air-conditioning supply		-		369,626		4,122		1,486
Real estate activities		-		363,830		10,044		2,442
Wholesale and retail trade		-		356,962		114	-	
Manufacturing		-		282,334		13,493		385
Information and communication		-		120,710		5,592		2,200
Transportation and storage		-		111,991		4,252		330
Construction		-		96,994		2	-	
Education		-		74,033	-		-	
Arts, entertainment and recreation		-		72,606		1,000	-	
Water supply, sewerage waste management and remediation activities		-		46,112		541	-	
Accommodation and food service activities		-		41,499		213	-	
Human health and social work activities		-		34,431		1,533	-	
Agriculture, forestry and fishing		-		33,163		113	-	
Mining and quarrying		-		14,688		2,611	-	
Administrative and support services		-		10,056		1,171	-	
Professional, scientific and technical services		-		8,223		1,900	-	
Public administrative and defense; compulsory social security		-		1,159		6,563	-	
Activities of extraterritorial organizations and bodies		-	-			484,418	-	
Other service activities		<u>459</u>		<u>84,055</u>		<u>52,425</u>		<u>66,309</u>
	<u>P</u>	<u>598,550</u>	<u>P</u>	<u>2,848,797</u>	<u>P</u>	<u>823,313</u>	<u>P</u>	<u>81,740</u>
Concentration by location:								
Philippines	P	471,119	P	2,692,006	P	682,002	P	81,740
Foreign countries		<u>127,431</u>		<u>156,791</u>		<u>141,311</u>		<u>-</u>
	<u>P</u>	<u>598,550</u>	<u>P</u>	<u>2,848,797</u>	<u>P</u>	<u>823,313</u>	<u>P</u>	<u>81,740</u>

\* Cash and cash equivalents include cash and other cash items, due from BSP and other banks, reverse repurchase agreements, FCNC, certain interbank loans receivables and investment securities at amortized cost (see Note 2.4).

\*\*Receivables from customers are reported as gross of allowance but net of unearned interests or discounts.

\*\*\*Trading and investment securities are reported as gross of allowance.

**Parent Bank**

	2024			2023		
	Cash and Cash Equivalents*	Receivables from Customers**	Trading and Investment Securities	Cash and Cash Equivalents*	Receivables from Customers**	Trading and Investment Securities
Concentration by sector:						
Financial and insurance activities	P 528,755	P 256,560	P 229,850	P 585,092	P 272,566	P 215,908
Activities of private household as employers and undifferentiated goods and services and producing activities of households for own use	-	562,270	1	-	462,899	-
Electricity, gas, steam and air-conditioning supply	-	405,545	20,084	-	369,586	4,122
Real estate activities	-	411,703	7,053	-	365,008	9,174
Wholesale and retail trade	-	389,472	41	-	350,319	114
Manufacturing	-	305,351	4,085	-	280,839	13,146
Information and communication	-	163,187	15,081	-	120,497	5,255
Transportation and storage	-	158,348	5,151	-	112,117	4,252
Construction	-	101,743	2,750	-	95,384	2
Arts, entertainment and recreation	-	82,192	1,025	-	71,681	1,000
Water supply, sewerage waste management and remediation activities	-	52,696	515	-	46,006	541
Accommodation and food service activities	-	45,063	6,938	-	41,373	213
Human health and social work activities	-	39,174	2,460	-	34,238	1,533
Agriculture, forestry and fishing	-	15,428	-	-	18,358	113
Mining and quarrying	-	16,003	3,499	-	14,549	2,611
Administrative and support services	-	9,663	1	-	9,818	1,171
Education	-	8,899	-	-	9,496	-
Professional, scientific and technical services	742	9,127	11,036	-	8,150	1,900
Public administrative and defense; compulsory social security	-	1,002	177	-	1,147	6,564
Activities of extraterritorial organizations and bodies	-	-	523,739	-	-	483,905
Other service activities	-	87,989	4,200	-	91,449	36,001
	<b>P 529,497</b>	<b>P 3,121,415</b>	<b>P 837,686</b>	<b>P 585,092</b>	<b>P 2,775,480</b>	<b>P 787,525</b>
Concentration by location						
Philippines	P 395,425	P 2,959,455	P 673,423	P 459,261	P 2,618,689	P 649,726
Foreign countries	134,072	161,960	164,263	125,831	156,791	137,799
	<b>P 529,497</b>	<b>P 3,121,415</b>	<b>P 837,686</b>	<b>P 585,092</b>	<b>P 2,775,480</b>	<b>P 787,525</b>

\* Cash and cash equivalents include cash and other cash items, due from BSP and other banks, reverse repurchase agreements, FCNC, certain interbank loans receivables and investment securities at amortized cost (see Note 2.4).

\*\* Receivables from customers are reported as gross of allowance but net of unearned interests or discounts.

\*\*\*Trading and investment securities are reported as gross of allowance.

#### 4.3.4 Collateral Held as Security and Other Credit Enhancements

The BDO Unibank Group and the Parent Bank hold collateral against credit exposures from customers in the form of mortgage interests over property, other registered securities over assets, financial collateral including deposits, debt and equity securities, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing and are updated periodically. Collateral generally is not held over from due from other banks, interbank loans and investment securities, except when securities are held as part of reverse repurchase and securities borrowing activity.

There is no significant change in the quality of the collateral and other security enhancements held against the credit exposures except for the fair value of the collaterals driven by the change in market conditions.

Estimate of the fair value of collateral and other security enhancements held against the following credit exposures as of December 31, 2024 and 2023, as follows:

	<b><u>BDO Unibank Group</u></b>		<b><u>Parent Bank</u></b>	
	<b><u>2024</u></b>	<b><u>2023</u></b>	<b><u>2024</u></b>	<b><u>2023</u></b>
Receivable from customers:				
Corporate:				
Property	P 898,649	P 839,930	P 892,521	P 838,521
Equity securities	200,021	209,053	200,021	208,257
Hold-out deposits	9,271	7,814	9,271	7,206
Debt securities	84,218	27,930	84,218	27,340
Others	<u>102,780</u>	<u>98,301</u>	<u>102,435</u>	<u>98,186</u>
	<u>1,294,939</u>	<u>1,183,028</u>	<u>1,288,466</u>	<u>1,179,510</u>
Consumer:				
Property	718,446	628,009	716,026	617,266
Debt securities	46	71	46	71
Equity securities	1	7	1	7
Hold-out deposits	534	644	534	644
Others	<u>227,788</u>	<u>207,540</u>	<u>225,403</u>	<u>207,540</u>
	<u>946,815</u>	<u>836,271</u>	<u>942,010</u>	<u>825,528</u>
Other receivables:				
Property	2,496	2,754	2,496	2,754
Others	<u>25,000</u>	<u>25,362</u>	<u>25,000</u>	<u>24,963</u>
	<u>27,496</u>	<u>28,116</u>	<u>27,496</u>	<u>27,717</u>
Investment securities and other assets for life insurance contracts:				
Property	<u>5,437</u>	<u>6,397</u>	<u>-</u>	<u>-</u>
	<b><u>P 2,274,687</u></b>	<b><u>P 2,053,812</u></b>	<b><u>P 2,257,972</u></b>	<b><u>P 2,032,755</u></b>

The BDO Unibank Group and the Parent Bank have acquired certain properties in settlement of loan account amounting to P5,411 and P5,313, respectively, in 2024 and P3,502 and P3,445, respectively, in 2023 (see Notes 14 and 17.4).

The BDO Unibank Group's manner of disposing the collateral for impaired loans and receivables is normally through sale of these assets after foreclosure proceedings have taken place.

The general creditworthiness of a corporate and individual customer tends to be the most relevant indicator of credit quality of a loan extended to it (see Note 4.3.2). However, collateral provides additional security and the BDO Unibank Group generally requests that corporate and individual borrowers provide it. The BDO Unibank Group may take collateral in the form of a first charge over real estate, floating charges over all corporate and individual assets and other liens and guarantees.

While the BDO Unibank Group is focused on corporate and individual customers' creditworthiness, it continuously and regularly updates the valuation of collateral held against all loans to corporate and individual customers. Most frequent updating, however, is required when the loan is put on a watch list and the loan is monitored more closely. The same applies to credit-impaired loans, as the BDO Unibank Group obtains appraisals or valuation of collateral to provide input into determining the management credit risk actions.

(a) *Receivable from Customers and Other Receivables*

The net carrying amount of credit impaired receivables (under stages 2 and 3) and the value of identifiable collateral held against those loans and advances as of December 31, 2024 and 2023 are as follows:

		<u>2024</u>		<u>2023</u>	
		<u>Net Carrying Amount</u>	<u>Identifiable Collateral</u>	<u>Net Carrying Amount</u>	<u>Identifiable Collateral</u>
<b><u>BDO Unibank Group</u></b>					
Receivable from customers:					
Corporate	P	23,709	P 47,617	P 32,782	P 50,434
Consumer		21,433	47,880	18,528	43,408
Investment securities and other assets for life insurance contracts		253	596	234	553
Other receivables		2,128	904	1,456	708
<b><u>Parent Bank</u></b>					
Receivable from customers:					
Corporate	P	23,692	P 47,617	P 32,721	P 49,961
Consumer		19,604	47,880	17,016	45,322
Other receivables		1,109	904	878	708

For each loan, the value of disclosed collateral (mainly collateral properties) is capped at the nominal amount of the loan that it is held against.

(b) *Debt Investment Securities*

The BDO Unibank Group and the Parent Bank invest in non-collateralized debt securities issued by various government and corporate entities. The maximum exposure to credit risk of debt investment securities is equivalent to their carrying amount as of December 31, 2024 and 2023 as shown below:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Debt securities:				
At amortized cost	P 575,954	P 573,480	P 556,125	P 554,643
At FVOCI	270,144	234,899	259,973	223,007
At FVTPL	18,500	7,447	17,340	6,311
Investments securities for life insurance contracts	<u>80,052</u>	<u>79,163</u>	<u>-</u>	<u>-</u>
	<u>P 944,650</u>	<u>P 894,989</u>	<u>P 833,438</u>	<u>P 783,961</u>

**4.3.5 Amounts Arising from Expected Credit Losses**

At each reporting date, BDO Unibank Group assesses whether financial assets carried at amortized cost and debt financial assets carried at FVOCI are credit-impaired (referred to as Stages 2 and 3 financial assets). A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, of the associated loss ratios and of default correlations between counterparties. The BDO Unibank Group measures credit risk using PD, loss given default (LGD) and exposure at default (EAD).

(a) *Significant Increase in Credit Risk (SICR)*

As outlined in PFRS 9, a '3-stage' impairment model was adopted by the BDO Unibank Group based on changes in credit quality since initial recognition of the financial asset. A financial asset that is not credit-impaired on initial recognition is classified as 'Stage 1', with credit risk continuously monitored by the BDO Unibank Group as its ECL is measured at an amount equal to the portion of lifetime ECL that results from possible default events within the next 12 months. If an SICR since initial recognition is identified, the classification will be moved to 'Stage 2' but is not yet deemed to be credit-impaired. Such assessment is based on the following criteria in determining whether there has been a significant increase in credit risk that could result to rescheduling or restructuring: (i) qualitative indicators, such as net losses, intermittent delays in payment, affected by adverse economic conditions; and (ii) quantitative test based on movement in risk rating and PD. The borrowers can be moved to Stage 1 upon completion of the seasoning period which shall be 6 months of continuous payment with no incident of past due.

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the BDO Unibank Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the BDO Unibank Group's historical experience and expert credit assessment and including forward-looking information (FLI).

The objective of the assessment is to identify whether an SICR has occurred for an exposure by comparing:

- the remaining lifetime PD as of the reporting date; with
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

*(i) Credit risk grading*

The BDO Unibank Group allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgment. Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower.

The credit grades are defined and calibrated such that the risk of default increases exponentially at each higher risk grade so, for example, the difference in the PD between an AAA and AA rating grade is lower than the difference in the PD between a B and B- rating grade.

*(ii) Generating the term structure of PD*

Credit risk grades are a primary input into the determination of the term structure of PD for exposures. The BDO Unibank Group collects performance and default information about its credit risk exposures analyzed by jurisdiction or region and by type of product and borrower as well as by credit risk grading. For some portfolios, information from external credit reference agencies is also used.

The BDO Unibank Group employs statistical models to analyze the data collected and generates the term structure of PD estimates.

*(iii) Determining whether credit risk has increased significantly*

The BDO Unibank Group assesses whether credit risk has increased significantly since initial recognition at each reporting date. Determining whether an increase in credit risk is significant depends on the characteristics of the financial instrument and the borrower. What is considered significant varies across financial assets of the BDO Unibank Group.

The credit risk may also be deemed to have increased significantly since initial recognition based on qualitative factors linked to the BDO Unibank Group's credit risk management processes that may not otherwise be fully reflected in its quantitative analysis on a timely basis. This will be the case for exposures that meet certain heightened risk criteria, such as net loss, significant drop in risk ratings and intermittent delays in payments that could result to rescheduling or restructuring.

If there is evidence that there is no longer a significant increase in credit risk relative to initial recognition, then the loss allowance on an instrument returns to being measured using 12-month ECL.

*(b) Definition of Default*

The BDO Unibank Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the BDO Unibank Group in full, without recourse by the BDO Unibank Group to actions such as realizing security (if any is held);



- the borrower is more than 90 days past due on any material credit obligation to the BDO Unibank Group; or,
- it is becoming probable that the borrower will restructure the asset as a result of bankruptcy due to the borrower's inability to pay its credit obligations.

In assessing whether a borrower is in default, the BDO Unibank Group considers indicators that are qualitative (e.g., breaches of covenant) and quantitative (overdue or non-payment).

Inputs into the assessment of whether a financial instrument is in default as well as their significance may vary over time to reflect changes in circumstances.

These criteria have been applied to all financial instruments held by the BDO Unibank Group and are consistent with the definition of default used for internal credit risk management purposes. Such definition has been consistently applied in determining PD, EAD, and LGD throughout the ECL calculations of the BDO Unibank Group.

An instrument is considered to have cured when it no longer meets any of the default criteria for a consecutive period of six months. The cure period sets the tolerance period wherein the borrowers are allowed to update the payments in compliance with the regulatory requirements on transfer between stages.

(c) *Measurement of ECL*

The key inputs into the measurement of ECL are the term structure of PD, LGD and EAD.

ECL for exposures in Stage 1 is calculated by multiplying the 12-month PD by LGD and EAD. Lifetime ECL is calculated by multiplying the lifetime PD by LGD and EAD.

The methodology of estimating PDs is discussed above under the heading 'Generating the term structure of PD.

LGD is the magnitude of the likely loss if there is a default. The BDO Unibank Group estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. For loans secured by retail property, loan-to-value (LTV) ratios are a key parameter in determining LGD. LGD estimates are recalibrated for different economic scenarios and, for real estate lending, to reflect possible changes in property prices. They are calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

EAD represents the expected exposure in the event of a default. The BDO Unibank Group derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract and arising from amortization. The EAD of a financial asset is its gross carrying amount at the time of default. For lending commitments, the EADs are potential future amounts that may be drawn under the contract, which are estimated based on historical observations and forward-looking forecasts. For financial guarantees, the EAD represents the amount of the guaranteed exposure when the financial guarantee becomes payable. For some financial assets, EAD is determined by modelling the range of possible exposure outcomes at various points in time using scenario and statistical techniques.

As described above, and subject to using a maximum of a 12-month PD for Stage 1 financial assets, the BDO Unibank Group measures ECL considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for credit risk management purposes, the BDO Unibank Group considers a longer period. The maximum contractual period extends to the date at which the BDO Unibank Group has the right to require repayment of an advance or terminate a loan commitment or guarantee.

For portfolios in respect of which the BDO Unibank Group has limited historical data, external benchmark information (e.g., PD from external credit rating agencies, Basel LGD) issued are used to supplement the internally available data. The portfolios for which external benchmark information represents a significant input into measurement of ECL include exposures to foreign borrowers and low default borrower segments.

There were no significant changes in the estimation techniques or significant assumptions made by the BDO Unibank Group in 2024.

*(d) Collective Basis of Measurement of ECL*

Where modelling of a parameter is carried out on a collective basis, the financial instruments are grouped on the basis of shared risk characteristics such as:

- instrument type;
- credit risk gradings;
- collateral type;
- LTV ratio for retail mortgages;
- date of initial recognition;
- remaining term to maturity;
- industry; and,
- geographic location of the borrower.

The groupings are subject to the regular review by the BDO Unibank Group's RMG in order to ensure that credit exposures within a particular group remain appropriately homogenous.

*(e) Forward-looking Information (FLI)*

The BDO Unibank Group incorporates FLI into both the assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and the measurement of ECL.

The BDO Unibank Group has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

The relevant macro-economic variables for selection generally include, but are not limited to, GDP growth rate, unemployment rate, inflation rate, foreign exchange rates, stock market index, oil prices and interest rates.

Predicted relationships between the key macro-economic indicators and default and loss rates on various portfolios of financial assets have been developed based on analyzing historical data over the past 10 to 15 years.

The significance of the selected macro-economic variables as predictors of default may change over time as historical information is added. As such, the generated macro-economic models are updated at least on an annual basis.

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty, and therefore, the actual outcomes may be significantly different from the projections. The BDO Unibank Group considers these forecasts to represent its best estimate of the possible outcomes and has analyzed the non-linearities and asymmetries within the BDO Unibank Group different product types to establish that the chosen scenarios are appropriately representative of the range of possible scenarios.

Management has also considered other FLIs not incorporated within the above economic scenarios, such as any regulatory, legislative, or political changes, but are not deemed to have a significant impact on the calculation of ECL. Management reviews and monitors the appropriateness of FLIs at least annually.

*(f) Modified Financial Assets*

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer.

When the terms of a financial asset are modified and the modification does not result in derecognition, the determination of whether the asset's credit risk has increased significantly reflects comparison of:

- its remaining lifetime PD at the reporting date based on the modified terms; with
- the remaining lifetime PD estimated based on data on initial recognition and the original contractual terms.

When modification results in derecognition, a new loan is recognized and allocated to Stage 1 (assuming it is not credit-impaired at that time).

The BDO Unibank Group renegotiates loans of customers in financial difficulties (referred to as 'restructuring') to maximize collection opportunities and minimize the risk of default.

The revised terms usually include extending the maturity, deferment of principal payment, changing the timing of interest payments and amending the terms of loan covenants. The proposals for loan restructuring are for approval by the BDO Unibank Group's Executive Committee.

For financial assets modified as part of the BDO Unibank Group's restructuring policy, the estimate of credit loss will reflect the probability to collect interest and principal. As part of this process, the BDO Unibank Group evaluates the borrower's payment performance against the modified contractual terms and considers various behavioral indicators.

Generally, restructuring is a qualitative indicator of an SICR and an expectation of forbearance may constitute evidence that an exposure is credit-impaired (see Note 4.3.2). A customer needs to demonstrate consistently good payment behavior over a period of time (in accordance with the new terms for six consecutive months or more) before the exposure is no longer considered to be credit-impaired/in default or the PD is considered to have decreased such that the loss allowance reverts to being measured at an amount equal to Stage 1.

The following tables provide a summary of the outstanding principal balance net of allowance for impairment of modified loans provided by the BDO Unibank Group and the Parent Bank as of December 31, 2024 and 2023:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
<b>Stage 1 (Performing)</b>				
Corporate	P 41,110	P 38,830	P 34,662	P 38,830
Consumer	<u>46,965</u>	<u>58,216</u>	<u>42,773</u>	<u>58,034</u>
	88,075	97,046	77,435	96,864
Allowance for impairment	( <u>247</u> )	( <u>424</u> )	( <u>230</u> )	( <u>413</u> )
	<u>P 87,828</u>	<u>P 96,622</u>	<u>P 77,205</u>	<u>P 96,451</u>
<b>Stage 2 (Underperforming)</b>				
Corporate	P 34,023	P 46,095	P 33,978	P 46,095
Consumer	<u>24,038</u>	<u>21,446</u>	<u>23,506</u>	<u>20,977</u>
	58,061	67,541	57,484	67,072
Allowance for impairment	( <u>23,563</u> )	( <u>17,612</u> )	( <u>23,546</u> )	( <u>17,560</u> )
	<u>P 34,498</u>	<u>P 49,929</u>	<u>P 33,938</u>	<u>P 49,512</u>
<b>Stage 3 (Non-performing)</b>				
Corporate	P 1,638	P 6,079	P 1,635	P 6,078
Consumer	<u>11,257</u>	<u>8,336</u>	<u>10,122</u>	<u>7,612</u>
	12,895	14,415	11,757	13,690
Allowance for impairment	( <u>5,458</u> )	( <u>8,361</u> )	( <u>4,956</u> )	( <u>7,801</u> )
	<u>P 7,437</u>	<u>P 6,054</u>	<u>P 6,801</u>	<u>P 5,889</u>

(g) *Write-offs*

The BDO Unibank Group writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded that there is no reasonable expectation of recovery of the financial asset. Indicators that there is no reasonable expectation of recovery include cessation of enforcement activity and, where the BDO Unibank Group's recovery method is through foreclosure of collateral and the value of the collateral is less than the outstanding contractual amounts of the financial assets to be written-off. The BDO Unibank Group and the Parent Bank have still, however, enforceable right to receive payment even if the financial assets have been written off except in certain cases.

The BDO Unibank Group and the Parent Bank had written off certain accounts from which it no longer has an enforceable right to receive payment amounting to P289 and P253, respectively, in 2024, and P306 and P279, respectively, in 2023.

(b) *Credit Risk Exposure*

The BDO Unibank Group and the Parent Bank's maximum exposure to credit risk is equal to the carrying value of its financial assets as shown below and in the succeeding page.

**BDO Unibank Group**

	<u>Gross Maximum Exposure</u>	<u>Fair Value of Collaterals</u>	<u>Net Exposure</u>	<u>Financial Effect of Collaterals</u>
<b>2024</b>				
Loans and discounts:				
Corporate	P 2,442,112	P 1,294,939	P 1,147,173	P 1,294,939
Consumer	783,118	946,815	-	783,118
Loans for life				
insurance contracts	2,031	5,437	-	2,031
Reverse repurchase				
agreements	25,463	25,000	463	25,000
Sales contracts receivables	<u>1,864</u>	<u>2,496</u>	<u>-</u>	<u>1,864</u>
	<u><b>P 3,254,588</b></u>	<u><b>P 2,274,687</b></u>	<u><b>P 1,147,636</b></u>	<u><b>P 2,106,952</b></u>

**2023**

Loans and discounts:				
Corporate	P 2,183,476	P 1,193,771	P 989,705	P 1,193,771
Consumer	665,321	825,528	-	665,321
Loans for life				
insurance contracts	2,569	6,397	-	2,569
Reverse repurchase				
agreements	25,370	25,362	8	25,362
Sales contracts receivables	<u>1,384</u>	<u>2,754</u>	<u>-</u>	<u>1,384</u>
	<u><b>P 2,878,120</b></u>	<u><b>P 2,053,812</b></u>	<u><b>P 989,713</b></u>	<u><b>P 1,888,407</b></u>

**Parent Bank**

	<u>Gross Maximum Exposure</u>	<u>Fair Value of Collaterals</u>	<u>Net Exposure</u>	<u>Financial Effect of Collaterals</u>
<b>2024</b>				
Loans and discounts:				
Corporate	P 2,434,075	P 1,288,466	P 1,145,609	P 1,288,466
Consumer	687,340	942,010	-	687,340
Reverse repurchase				
agreements	25,012	25,000	12	25,000
Sales contracts receivables	<u>1,843</u>	<u>2,496</u>	<u>-</u>	<u>1,843</u>
	<u><b>P 3,148,270</b></u>	<u><b>P 2,257,972</b></u>	<u><b>P 1,145,621</b></u>	<u><b>P 2,002,649</b></u>

Parent Bank

		<u>Gross Maximum Exposure</u>		<u>Fair Value of Collaterals</u>		<u>Net Exposure</u>		<u>Financial Effect of Collaterals</u>
<u>2023</u>								
Loans and discounts:								
Corporate	P	2,175,478	P	1,179,510	P	995,968	P	1,179,510
Consumer		600,002		825,528		-		600,002
Reverse repurchase agreements		24,970		24,963		7		24,963
Sales contracts receivables		<u>1,351</u>		<u>2,754</u>		<u>-</u>		<u>1,351</u>
	P	<u>2,801,801</u>	P	<u>2,032,755</u>	P	<u>995,975</u>	P	<u>1,805,826</u>

An analysis of the maximum credit risk exposure relating to Stage 3 financial assets as of December 31, 2024 and 2023 is shown below and in the succeeding page.

BDO Unibank Group

		<u>Gross Maximum Exposure</u>		<u>Fair Value of Collaterals</u>		<u>Net Exposure</u>		<u>Financial Effect of Collaterals</u>
<u>2024</u>								
Loans and discounts:								
Corporate	P	19,324	P	17,040	P	2,284	P	17,040
Consumer		41,026		43,833		-		41,026
Loans for life insurance contracts		253		538		-		253
Sales contracts receivables		<u>559</u>		<u>634</u>		<u>-</u>		<u>559</u>
	P	<u>61,162</u>	P	<u>62,045</u>	P	<u>2,284</u>	P	<u>58,878</u>

2023

Loans and discounts:								
Corporate	P	18,639	P	7,548	P	11,091	P	7,548
Consumer		34,536		41,865		-		34,536
Loans for life insurance contracts		196		432		-		196
Sales contracts receivables		<u>305</u>		<u>628</u>		<u>-</u>		<u>305</u>
	P	<u>53,676</u>	P	<u>50,473</u>	P	<u>11,091</u>	P	<u>42,585</u>

**Parent Bank**

	<b><u>Gross Maximum Exposure</u></b>	<b><u>Fair Value of Collaterals</u></b>	<b><u>Net Exposure</u></b>	<b><u>Financial Effect of Collaterals</u></b>
<b><u>2024</u></b>				
Loans and discounts:				
Corporate	P 19,319	P 17,040	P 2,279	P 17,040
Consumer	37,687	43,833	-	37,687
Sales contracts receivables	<u>559</u>	<u>634</u>	<u>-</u>	<u>559</u>
	<b><u>P 57,565</u></b>	<b><u>P 61,507</u></b>	<b><u>P 2,279</u></b>	<b><u>P 55,286</u></b>

**2023**

Loans and discounts:				
Corporate	P 18,633	P 7,548	P 11,085	P 7,548
Consumer	31,653	41,865	-	31,653
Sales contracts receivables	<u>305</u>	<u>628</u>	<u>-</u>	<u>305</u>
	<b><u>P 50,591</u></b>	<b><u>P 50,041</u></b>	<b><u>P 11,085</u></b>	<b><u>P 39,506</u></b>

The following table sets out the gross carrying amounts of the exposures to credit risk on financial assets with low credit risk measured at amortized cost and debt securities at FVOCI as of December 31:

	<u>Notes</u>	<b><u>BDO Unibank Group</u></b>		<b><u>Parent Bank</u></b>	
		<b><u>2024</u></b>	<b><u>2023</u></b>	<b><u>2024</u></b>	<b><u>2023</u></b>
Cash equivalents	8, 9	<b><u>P 449,822</u></b>	<b><u>P 515,386</u></b>	<b><u>P 430,124</u></b>	<b><u>P 500,909</u></b>
Debt securities:					
At FVOCI	10.2	<b><u>270,148</u></b>	<b><u>234,899</u></b>	<b><u>259,977</u></b>	<b><u>223,007</u></b>
At amortized cost	10.3	<b><u>578,066</u></b>	<b><u>575,606</u></b>	<b><u>558,234</u></b>	<b><u>556,758</u></b>
Investments securities for life insurance contracts	16	<b><u>71,414</u></b>	<b><u>71,479</u></b>	<b><u>-</u></b>	<b><u>-</u></b>
		<b><u>P 919,628</u></b>	<b><u>P 881,984</u></b>	<b><u>P 818,211</u></b>	<b><u>P 779,765</u></b>

Cash equivalents includes loans with amounts due from BSP and from other banks. Debt securities includes government and corporate bonds. These are held by the BSP, financial institutions and other counterparties that are reputable and with low credit risk; hence, ECL is negligible.

(i) *Loss allowance*

In 2024 and 2023, the BDO Unibank Group and the Parent Bank performed a recalibration of its existing ECL model to incorporate the most-recent default and recovery experience of the BDO Unibank Group and the Parent Bank and developments in the macroeconomic environment. Independent macroeconomic variables used to forecast the PD could either be dictated by their statistical significance in the model or economic significance. Inputs are updated to ensure that models are robust, predictive and reliable.

The tables below and in the succeeding pages show the reconciliation from the opening to the closing balance of the loss allowance by class of financial instrument.

**BDO Unibank Group**

	2024			
	Stage 1	Stage 2	Stage 3	Total
<b>Due from other banks</b>				
Balance at January 1	P 58	P -	P -	P 58
Net remeasurement of loss allowance	( 21)	-	-	( 21)
Balance at December 31	<u>P 37</u>	<u>P -</u>	<u>P -</u>	<u>P 37</u>
<b>Receivables from customers –</b>				
<b>corporate</b>				
Balance at January 1	P 6,248	P 33,106	P 15,640	P 54,994
Transfers to:				
Stage 1	199	( 196)	( 3)	-
Stage 2	( 36)	( 1,571)	1,607	-
Stage 3	( 1)	4,192	( 4,191)	-
Net remeasurement of loss allowance	( 1,000)	2,424	2,217	3,641
New financial assets originated or purchased	3,208	1,605	1,447	6,260
Derecognition of financial assets	( 2,470)	( 6,888)	( 428)	( 9,786)
Write-offs	-	-	( 1,007)	( 1,007)
Foreign exchange	26	1	97	124
Balance at December 31	<u>P 6,174</u>	<u>P 32,673</u>	<u>P 15,379</u>	<u>P 54,226</u>
<b>Receivables from customers –</b>				
<b>consumer</b>				
Balance at January 1	P 8,593	P 874	P 18,642	P 28,109
Transfers to:				
Stage 1	810	( 214)	( 596)	-
Stage 2	( 242)	609	( 367)	-
Stage 3	( 2,225)	( 1,544)	3,769	-
Net remeasurement of loss allowance	1,426	2,114	10,030	13,570
New financial assets originated or purchased	2,895	322	1,658	4,875
Derecognition of financial assets	( 667)	( 263)	( 3,745)	( 4,675)
Write-offs	-	-	( 7,017)	( 7,017)
Foreign exchange	4	( 1)	6	9
Balance at December 31	<u>P 10,594</u>	<u>P 1,897</u>	<u>P 22,380</u>	<u>P 34,871</u>
<b>Other receivables</b>				
Balance at January 1	P 238	P 42	P 2,428	P 2,708
Transfers to:				
Stage 1	2	-	( 2)	-
Stage 2	-	6	( 6)	-
Stage 3	5	( 35)	30	-
Net remeasurement of loss allowance	( 15)	22	307	314
New financial assets originated or purchased	443	49	513	1,005
Derecognition of financial assets	( 152)	( 29)	( 655)	( 836)
Foreign exchange	2	-	-	2
Write-offs	-	-	( 199)	( 199)
Balance at December 31	<u>P 523</u>	<u>P 55</u>	<u>P 2,416</u>	<u>P 2,994</u>
<b>Debt investment securities at</b>				
<b>amortized cost</b>				
Balance at January 1	P 231	P 49	P 1,846	P 2,126
Transfers to:				
Stage 3	( 5)	-	5	-
Net remeasurement of loss allowance	( 67)	9	-	( 58)
New financial assets originated or purchased	29	-	-	29
Foreign exchange	14	2	72	88
Derecognition of financial assets	( 73)	-	-	( 73)
Balance at December 31	<u>P 129</u>	<u>P 60</u>	<u>P 1,923</u>	<u>P 2,112</u>



**BDO Unibank Group**

	2024			
	Stage 1	Stage 2	Stage 3	Total
<b>Debt investment securities at FVOCI</b>				
Balance at January 1	P 102	P 97	P -	P 199
Transfers to:				
Stage 3	-	( 99)	99	-
Net remeasurement of loss allowance	( 25)	2	17	( 6)
New financial assets originated or purchased	20	-	-	20
Derecognition of financial assets	( 26)	-	-	( 26)
Balance at December 31	<u>P 71</u>	<u>P -</u>	<u>P 116</u>	<u>P 187</u>
<b>Investment securities and other assets for life insurance contracts</b>				
Balance at January 1	P 39	P 3	P 27	P 69
Transfers to:				
Stage 1	( 7)	2	5	-
Stage 2	-	( 4)	4	-
Net remeasurement of loss allowance	7	1	( 2)	6
Derecognition of financial assets	( 11)	-	( 1)	( 12)
Balance at December 31	<u>P 28</u>	<u>P 2</u>	<u>P 33</u>	<u>P 63</u>
<b>Loan commitments and other contingent accounts</b>				
Balance at January 1	P 176	P 27	P -	P 203
Net remeasurement of loss allowance	( 32)	2	-	( 30)
New financial assets originated or purchased	49	-	-	49
Derecognition of financial assets	( 107)	-	-	( 107)
Foreign exchange	3	-	-	3
Balance at December 31	<u>P 89</u>	<u>P 29</u>	<u>P -</u>	<u>P 118</u>
	2023			
	Stage 1	Stage 2	Stage 3	Total
<b>Due from other banks</b>				
Balance at January 1	P 15	P -	P -	P 15
Net remeasurement of loss allowance	46	-	-	46
Derecognition of financial assets	( 3)	-	-	( 3)
Balance at December 31	<u>P 58</u>	<u>P -</u>	<u>P -</u>	<u>P 58</u>
	2023			
	Stage 1	Stage 2	Stage 3	Total
<b>Receivables from customers – corporate</b>				
Balance at January 1	P 6,950	P 26,614	P 14,025	P 47,589
Transfers to:				
Stage 1	3,231	( 3,231)	-	-
Stage 2	( 57)	59	( 2)	-
Stage 3	( 3)	( 80)	83	-
Net remeasurement of loss allowance	( 4,446)	8,199	1,424	5,177
New financial assets originated or purchased	2,947	3,527	598	7,072
Derecognition of financial assets	( 2,370)	( 1,960)	( 207)	( 4,537)
Write-offs	-	-	( 275)	( 275)
Foreign exchange	( 4)	( 22)	( 6)	( 32)
Balance at December 31	<u>P 6,248</u>	<u>P 33,106</u>	<u>P 15,640</u>	<u>P 54,994</u>

BDO Unibank Group

	2023			
	Stage 1	Stage 2	Stage 3	Total
Receivables from customers –				
consumer				
Balance at January 1	P 6,608	P 889	P 18,665	P 26,162
Transfers to:				
Stage 1	1,120	( 117)	( 1,003)	-
Stage 2	( 95)	411	( 316)	-
Stage 3	( 744)	( 1,515)	2,259	-
Net remeasurement of loss allowance	246	951	6,113	7,310
New financial assets originated or purchased	2,338	400	2,265	5,003
Derecognition of financial assets	( 880)	( 145)	( 3,428)	( 4,453)
Write-offs	-	-	( 5,912)	( 5,912)
Foreign exchange	-	-	( 1)	( 1)
Balance at December 31	<u>P 8,593</u>	<u>P 874</u>	<u>P 18,642</u>	<u>P 28,109</u>
Other receivables				
Balance at January 1	P 101	P 78	P 2,398	P 2,577
Transfers to:				
Stage 1	22	( 2)	( 20)	-
Stage 2	-	1	( 1)	-
Stage 3	( 3)	( 37)	40	-
Net remeasurement of loss allowance	1	39	66	106
New financial assets originated or purchased	143	36	720	899
Derecognition of financial assets	( 26)	( 73)	( 670)	( 769)
Foreign exchange	-	-	2	2
Write-offs	-	-	( 107)	( 107)
Balance at December 31	<u>P 238</u>	<u>P 42</u>	<u>P 2,428</u>	<u>P 2,708</u>
Debt investment securities at				
amortized cost				
Balance at January 1	P 95	P 29	P 1,519	P 1,643
Transfers to:				
Stage 2	( 2)	2	-	-
Stage 3	( 111)	( 208)	319	-
Net remeasurement of loss allowance	131	226	17	374
New financial assets originated or purchased	132	-	-	132
Foreign exchange	-	-	( 9)	( 9)
Derecognition of financial assets	( 14)	-	-	( 14)
Balance at December 31	<u>P 231</u>	<u>P 49</u>	<u>P 1,846</u>	<u>P 2,126</u>
Debt investment securities at FVOCI				
Balance at January 1	P 43	P 60	P -	P 103
Net remeasurement of loss allowance	53	37	-	90
New financial assets originated or purchased	17	-	-	17
Derecognition of financial assets	( 11)	-	-	( 11)
Balance at December 31	<u>P 102</u>	<u>P 97</u>	<u>P -</u>	<u>P 199</u>
Investment securities and other assets				
for life insurance contracts				
Balance at January 1	P 29	P 1	P 26	P 56
Transfers to:				
Stage 1	( 8)	3	5	-
Stage 3	( 3)	-	3	-
Net remeasurement of loss allowance	22	-	( 6)	16
New financial assets originated or purchased	( 1)	-	-	( 1)
Derecognition of financial assets	( 1)	-	( 1)	( 2)
Balance at December 31	<u>P 38</u>	<u>P 4</u>	<u>P 27</u>	<u>P 69</u>

**BDO Unibank Group**

	2023			
	Stage 1	Stage 2	Stage 3	Total
Loan commitments and other				
contingent accounts				
Balance at January 1	P 233	P -	P -	P 233
Net remeasurement of loss allowance	( 130)	27	-	( 103)
New financial assets originated				
or purchased	119	-	-	119
Derecognition of financial assets	( 44)	-	-	( 44)
Foreign exchange	( 2)	-	-	( 2)
Balance at December 31	<u>P 176</u>	<u>P 27</u>	<u>P -</u>	<u>P 203</u>

**Parent Bank**

	2024			
	Stage 1	Stage 2	Stage 3	Total
Due from other banks				
Balance at January 1	P 55	P -	P -	P 55
Net remeasurement of loss allowance	( 24)	-	-	( 24)
Balance at December 31	<u>P 31</u>	<u>P -</u>	<u>P -</u>	<u>P 31</u>

**Receivables from customers –**

**corporate**

Balance at January 1	P 6,238	P 33,069	P 15,638	P 54,945
Transfers to:				
Stage 1	187	( 184)	( 3)	-
Stage 2	( 14)	( 1,593)	1,607	-
Stage 3	( 1)	4,193	( 4,192)	-
Net remeasurement of loss allowance	( 997)	2,428	2,218	3,649
New financial assets originated				
or purchased	3,203	1,605	1,447	6,255
Derecognition of financial assets	( 2,478)	( 6,876)	( 428)	( 9,782)
Write-offs	-	-	( 1,007)	( 1,007)
Foreign exchange	26	1	97	124
Balance at December 31	<u>P 6,164</u>	<u>P 32,643</u>	<u>P 15,377</u>	<u>P 54,184</u>

**Receivables from customers –**

**consumer**

Balance at January 1	P 8,099	P 733	P 17,025	P 25,857
Transfers to:				
Stage 1	568	( 81)	( 487)	-
Stage 2	( 217)	559	( 342)	-
Stage 3	( 1,695)	( 393)	2,088	-
Net remeasurement of loss allowance	1,352	925	10,121	12,398
New financial assets originated				
or purchased	2,676	294	1,544	4,514
Derecognition of financial assets	( 578)	( 219)	( 3,279)	( 4,076)
Write-offs	-	-	( 6,231)	( 6,231)
Foreign exchange	4	( 1)	6	9
Balance at December 31	<u>P 10,209</u>	<u>P 1,817</u>	<u>P 20,445</u>	<u>P 32,471</u>

**Other receivables**

Balance at January 1	P 185	P 42	P 2,341	P 2,568
Transfers to:				
Stage 1	2	-	( 2)	-
Stage 2	-	6	( 6)	-
Stage 3	5	( 1)	( 4)	-
Net remeasurement of loss allowance	( 14)	( 12)	225	199
New financial assets originated				
or purchased	443	49	507	999
Derecognition of financial assets	( 147)	( 29)	( 634)	( 810)
Write-offs	-	-	( 199)	( 199)
Foreign exchange	2	-	-	2
Balance at December 31	<u>P 476</u>	<u>P 55</u>	<u>P 2,228</u>	<u>P 2,759</u>

**Parent Bank**

		2024			
		Stage 1	Stage 2	Stage 3	Total
<b>Debt investment securities at</b>					
<b>amortized cost</b>					
Balance at January 1	P	220	P 49	P 1,846	P 2,115
Transfers to:					
Stage 3	(	5)	-	5	-
Net remeasurement of loss allowance	(	59)	9	-	( 50 )
New financial assets originated or purchased		29	-	-	29
Foreign exchange		13	2	72	87
Derecognition of financial assets	(	72)	-	-	( 72 )
Balance at December 31	P	126	P 60	P 1,923	P 2,109
<b>Debt investment securities at FVOCI</b>					
Balance at January 1	P	102	P 97	P -	P 199
Transfers to:					
Stage 3	-	(	99)	99	-
Net remeasurement of loss allowance	(	25)	2	13	( 10 )
New financial assets originated or purchased		19	-	-	19
Derecognition of financial assets	(	26)	-	-	( 26 )
Balance at December 31	P	70	P -	P 112	P 182
<b>Loan commitments and other</b>					
<b>contingent accounts</b>					
Balance at January 1	P	176	P 27	P -	P 203
Net remeasurement of loss allowance	(	32)	2	-	( 30 )
New financial assets originated or purchased		49	-	-	49
Derecognition of financial assets	(	107)	-	-	( 107 )
Foreign exchange		3	-	-	3
Balance at December 31	P	89	P 29	P -	P 118
		2023			
		Stage 1	Stage 2	Stage 3	Total
<b>Due from other banks</b>					
Balance at January 1	P	14	P -	P -	P 14
Net remeasurement of loss allowance		41	-	-	41
Balance at December 31	P	55	P -	P -	P 55
<b>Receivables from customers – corporate</b>					
Balance at January 1	P	6,906	P 26,614	P 14,022	P 47,542
Transfers to:					
Stage 1		3,230	( 3,230)	-	-
Stage 2	(	45)	47	( 2)	-
Stage 3	(	3)	( 79)	82	-
Net remeasurement of loss allowance	(	4,435)	8,172	1,426	5,163
New financial assets originated or purchased		2,927	3,527	598	7,052
Derecognition of financial assets	(	2,339)	( 1,960)	( 207)	( 4,506)
Write-offs	-	-	-	( 275)	( 275)
Foreign exchange	(	3)	( 22)	( 6)	( 31)
Balance at December 31	P	6,238	P 33,069	P 15,638	P 54,945

Parent Bank

	2023			
	Stage 1	Stage 2	Stage 3	Total
Receivables from customers –				
consumer				
Balance at January 1	P 6,050	P 775	P 17,209	P 24,034
Transfers to:				
Stage 1	790	( 104)	( 686)	-
Stage 2	( 85)	391	( 306)	-
Stage 3	( 711)	( 520)	1,231	-
Net remeasurement of loss allowance	783	( 42)	5,690	6,431
New financial assets originated or purchased	2,012	334	2,079	4,425
Derecognition of financial assets	( 740)	( 101)	( 2,851)	( 3,692)
Write-offs	-	-	( 5,340)	( 5,340)
Foreign exchange	-	-	( 1)	( 1)
Balance at December 31	<u>P 8,099</u>	<u>P 733</u>	<u>P 17,025</u>	<u>P 25,857</u>
Other receivables				
Balance at January 1	P 74	P 78	P 2,272	P 2,424
Transfers to:				
Stage 1	22	( 1)	( 21)	-
Stage 2	-	1	( 1)	-
Stage 3	( 4)	( 1)	5	-
Net remeasurement of loss allowance	( 20)	2	117	99
New financial assets originated or purchased	138	36	718	892
Derecognition of financial assets	( 25)	( 73)	( 652)	( 750)
Write-offs	-	-	( 99)	( 99)
Foreign exchange	-	-	2	2
Balance at December 31	<u>P 185</u>	<u>P 42</u>	<u>P 2,341</u>	<u>P 2,568</u>
Debt investment securities at				
amortized cost				
Balance at January 1	P 92	P 29	P 1,519	P 1,640
Transfers to:				
Stage 1	-	-	-	-
Stage 2	( 2)	2	-	-
Stage 3	( 111)	( 208)	319	-
Net remeasurement of loss allowance	122	226	16	364
New financial assets originated or purchased	132	-	-	132
Foreign exchange	-	-	( 8)	( 8)
Derecognition of financial assets	( 13)	-	-	( 13)
Balance at December 31	<u>P 220</u>	<u>P 49</u>	<u>P 1,846</u>	<u>P 2,115</u>
Debt investment securities at FVOCI				
Balance at January 1	P 42	P 60	P -	P 102
Net remeasurement of loss allowance	52	37	-	89
New financial assets originated or purchased	17	-	-	17
Derecognition of financial assets	( 9)	-	-	( 9)
Balance at December 31	<u>P 102</u>	<u>P 97</u>	<u>P -</u>	<u>P 199</u>
Loan commitments and other				
contingent accounts				
Balance at January 1	P 233	P -	P -	P 233
Net remeasurement of loss allowance	( 130)	27	-	( 103)
New financial assets originated or purchased	119	-	-	119
Derecognition of financial assets	( 44)	-	-	( 44)
Foreign exchange	( 2)	-	-	( 2)
Balance at December 31	<u>P 176</u>	<u>P 27</u>	<u>P -</u>	<u>P 203</u>

The following table sets out a reconciliation of changes in the total loss allowance.

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Balance at January 1	P 88,466	P 78,378	P 85,942	P 75,989
Net remeasurement of loss allowance	17,416	13,016	16,132	12,084
Derecognition of financial assets	( 15,515)	( 9,833)	( 14,873)	( 9,014)
New financial assets originated or purchased	12,238	13,241	11,865	12,637
Write-offs	( 8,223)	( 6,294)	( 7,437)	( 5,714)
Foreign exchange	226	( 42)	225	( 40)
Balance at December 31	<u>P 94,608</u>	<u>P 88,466</u>	<u>P 91,854</u>	<u>P 85,942</u>

(j) *Significant Changes in Gross Carrying Amount Affecting Allowance for ECL*

The tables below and in the succeeding pages provide information how the significant changes in the gross carrying amount of financial instruments in 2024 and 2023 contributed to the changes in the allowance for ECL.

**BDO Unibank Group**

	<u>2024</u>			
	<u>Stage 1</u>	<u>Stage 2</u>	<u>Stage 3</u>	<u>Total</u>
<b>Due from other banks</b>				
Balance at January 1	P 86,032	P -	P -	P 86,032
Net remeasurement of loss allowance	2,084	-	-	2,084
New financial assets originated or purchased	44,450	-	-	44,450
Derecognition of financial assets	( 42,729)	-	-	( 42,729)
Foreign exchange	648	-	-	648
Balance at December 31	<u>P 90,485</u>	<u>P -</u>	<u>P -</u>	<u>P 90,485</u>
<b>Receivables from customers – corporate</b>				
Balance at January 1	P 2,101,948	P 62,889	P 18,639	P 2,183,476
Transfers to:				
Stage 1	1,330	( 1,320)	( 10)	-
Stage 2	( 3,309)	8,297	( 4,988)	-
Stage 3	( 563)	( 4,583)	5,146	-
Net remeasurement of loss allowance	( 1,047)	85	( 2)	( 964)
Foreign exchange	27	-	-	27
New financial assets originated or purchased	2,133,226	3,621	154,418	2,291,265
Derecognition of financial assets	( 1,861,261)	( 16,552)	( 152,705)	( 2,030,518)
Write-offs	-	-	( 1,174)	( 1,174)
Balance at December 31	<u>P 2,370,351</u>	<u>P 52,437</u>	<u>P 19,324</u>	<u>P 2,442,112</u>

**BDO Unibank Group**

	2024			
	Stage 1	Stage 2	Stage 3	Total
<b>Receivables from customers – consumer</b>				
Balance at January 1	P 627,277	P 3,508	P 34,536	P 665,321
Transfers to:				
Stage 1	29,994	( 584)	( 29,410)	-
Stage 2	( 2,744)	3,123	( 379)	-
Stage 3	( 16,446)	( 1,984)	18,430	-
Net remeasurement of loss allowance	( 31,258)	222	28,034	( 3,002)
New financial assets originated or purchased	290,495	750	1,948	293,193
Derecognition of financial assets	( 159,910)	( 351)	( 5,283)	( 165,544)
Write-offs	-	-	( 6,850)	( 6,850)
Balance at December 31	<u>P 737,408</u>	<u>P 4,684</u>	<u>P 41,026</u>	<u>P 783,118</u>
<b>Other receivables</b>				
Balance at January 1	P 115,038	P 443	P 3,478	P 118,959
Transfers to:				
Stage 1	78	( 59)	( 19)	-
Stage 2	( 45)	68	( 23)	-
Stage 3	( 144)	( 53)	197	-
New financial assets originated or purchased	29,452	598	2,391	32,441
Acquired from business combination	( 181)	-	-	( 181)
Derecognition of financial assets	( 8,968)	( 340)	( 2,333)	( 11,641)
Write-offs	-	-	( 199)	( 199)
Balance at December 31	<u>P 135,230</u>	<u>P 657</u>	<u>P 3,492</u>	<u>P 139,379</u>
<b>Debt investment securities at amortized cost</b>				
Balance at January 1	P 573,704	P 56	P 1,846	P 575,606
Amortization	( 2,288)	-	-	( 2,288)
New financial assets originated or purchased	125,311	1	-	125,312
Foreign exchange	8,417	3	71	8,491
Transfers to:				
Stage 3	( 6)	-	6	-
Derecognition of financial assets	( 129,055)	-	-	( 129,055)
Balance at December 31	<u>P 576,083</u>	<u>P 60</u>	<u>P 1,923</u>	<u>P 578,066</u>
<b>Debt investment securities at FVOCI</b>				
Balance at January 1	P 234,884	P 15	P -	P 234,899
Amortization	8,212	-	-	8,212
Fair value gain	( 447)	( 6)	102	( 351)
New financial assets originated or purchased	1,322,501	( 1)	4	1,322,504
Foreign exchange	4,598	5	-	4,603
Transfers to:				
Stage 3	-	( 13)	13	-
Derecognition of financial assets	( 1,299,719)	-	-	( 1,299,719)
Balance at December 31	<u>P 270,029</u>	<u>P -</u>	<u>P 119</u>	<u>P 270,148</u>

**BDO Unibank Group**

	2024			
	Stage 1	Stage 2	Stage 3	Total
<b>Investment securities and other assets</b>				
<b>for life insurance contracts</b>				
Balance at January 1	P 75,337	P 61	P 203	P 75,601
Transfers to:				
Stage 1	( 80)	26	54	-
Stage 2	14 ( 51)	37	-	-
Stage 3	23	- ( 23)	-	-
Amortization	( 246)	-	-	( 246)
Fair value gain	( 775)	-	-	( 775)
Foreign exchange	125	-	-	125
New financial assets originated or purchased	82,434	-	-	82,434
Net remeasurement of loss allowance	( 66,527)	( 3)	( 4)	( 66,534)
Derecognition of financial assets	( 15,506)	( 6)	( 6)	( 15,518)
Balance at December 31	<u>P 74,799</u>	<u>P 27</u>	<u>P 261</u>	<u>P 75,087</u>
<b>Loan commitments and other</b>				
<b>contingent accounts</b>				
Balance at January 1	P 606,864	P 1,079	P 49	P 607,992
Transfers to:				
Stage 1	-	-	-	-
New financial assets originated or purchased	130,177	133	-	130,310
Derecognition of financial assets	( 247)	( 865)	( 49)	( 1,161)
Balance at December 31	<u>P 736,794</u>	<u>P 347</u>	<u>P -</u>	<u>P 737,141</u>
	2023			
	Stage 1	Stage 2	Stage 3	Total
<b>Due from other banks</b>				
Balance at January 1	P 59,160	P -	P -	P 59,160
Net remeasurement of loss allowance	30,631	-	-	30,631
New financial assets originated or purchase	2,772	-	-	2,772
Derecognition of financial assets	( 8,111)	-	-	( 8,111)
Acquired from business combination	713	-	-	713
Foreign exchange	867	-	-	867
Balance at December 31	<u>P 86,032</u>	<u>P -</u>	<u>P -</u>	<u>P 86,032</u>
<b>Receivables from customers – corporate</b>				
Balance at January 1	P 1,922,484	P 75,102	P 17,756	P 2,015,342
Transfers to:				
Stage 1	12,266	( 12,248)	( 18)	-
Stage 2	( 9,634)	9,634	-	-
Stage 3	( 471)	( 765)	1,236	-
New financial assets originated or purchased	1,837,736	6,885	914	1,845,535
Derecognition of financial assets	( 1,660,433)	( 15,719)	( 974)	( 1,677,126)
Write-offs	-	-	( 275)	( 275)
Balance at December 31	<u>P 2,101,948</u>	<u>P 62,889</u>	<u>P 18,639</u>	<u>P 2,183,476</u>
<b>Receivables from customers – consumer</b>				
Balance at January 1	P 557,477	P 2,597	P 35,118	P 595,192
Transfers to:				
Stage 1	34,438	( 29,716)	( 4,722)	-
Stage 2	( 2,449)	2,809	( 360)	-
Stage 3	( 11,457)	( 2,592)	14,049	-
Net remeasurement of loss allowance	( 59,202)	30,863	2,350	( 25,989)
New financial assets originated or purchased	222,907	540	1,208	224,655
Derecognition of financial assets	( 114,437)	( 993)	( 7,195)	( 122,625)
Write-offs	-	-	( 5,912)	( 5,912)
Balance at December 31	<u>P 627,277</u>	<u>P 3,508</u>	<u>P 34,536</u>	<u>P 665,321</u>



BDO Unibank Group

	2023			
	Stage 1	Stage 2	Stage 3	Total
<b>Other receivables</b>				
Balance at January 1	P 154,729	P 535	P 3,053	P 158,317
Transfers to:				
Stage 1	89	( 7)	( 82)	-
Stage 2	( 11)	57	( 46)	-
Stage 3	( 187)	( 36)	223	-
Net remeasurement of loss allowance	-	( 36)	( 32)	( 68)
New financial assets originated or purchased	12,858	198	1,486	14,542
Acquired from business combination	181	-	-	181
Derecognition of financial assets	( 52,621)	( 268)	( 1,017)	( 53,906)
Write-offs	-	-	( 107)	( 107)
Balance at December 31	<u>P 115,038</u>	<u>P 443</u>	<u>P 3,478</u>	<u>P 118,959</u>
<b>Debt investment securities at amortized cost</b>				
Balance at January 1	P 509,385	P 56	P 1,519	P 510,960
Amortization	12,625	-	-	12,625
New financial assets originated or purchased	100,352	3	15	100,370
Foreign exchange	( 709)	1	( 10)	( 718)
Transfers to:				
Stage 1	( 332)	( 1)	333	-
Derecognition of financial assets	( 47,617)	( 3)	( 11)	( 47,631)
Balance at December 31	<u>P 573,704</u>	<u>P 56</u>	<u>P 1,846</u>	<u>P 575,606</u>
<b>Debt investment securities at FVOCI</b>				
Balance at January 1	P 117,370	P 53	P -	P 117,423
Amortization	4,196	-	-	4,196
Fair value gain	3,842	( 37)	-	3,805
New financial assets originated or purchased	874,506	-	-	874,506
Foreign exchange	( 555)	( 1)	-	( 556)
Derecognition of financial assets	( 764,475)	-	-	( 764,475)
Balance at December 31	<u>P 234,884</u>	<u>P 15</u>	<u>P -</u>	<u>P 234,899</u>
<b>Investment securities and other assets for life insurance contracts</b>				
Balance at January 1	P 50,882	P 11	P 190	P 51,083
Transfers to:				
Stage 1	10	( 5)	( 5)	-
Stage 2	( 1)	1	-	-
Stage 3	( 3)	( 1)	4	-
Amortization	( 253)	-	-	( 253)
Fair value gain	3,528	-	-	3,528
Foreign exchange	( 131)	-	-	( 131)
New financial assets originated or purchased	36,467	-	-	36,467
Net remeasurement of loss allowance	( 490)	58	25	( 407)
Derecognition of financial assets	( 14,672)	( 3)	( 11)	( 14,686)
Write-offs	-	-	-	-
Balance at December 31	<u>P 75,337</u>	<u>P 61</u>	<u>P 203</u>	<u>P 75,601</u>
<b>Loan commitments and other contingent accounts</b>				
Balance at January 1	P 131,273	P 37	P -	P 131,310
Transfers to:				
Stage 1	3	( 3)	-	-
New financial assets originated or purchased	565,483	1,052	49	566,584
Derecognition of financial assets	( 89,895)	( 7)	-	( 89,902)
Balance at December 31	<u>P 606,864</u>	<u>P 1,079</u>	<u>P 49</u>	<u>P 607,992</u>

**Parent Bank**

	2024			
	Stage 1	Stage 2	Stage 3	Total
<b>Due from other banks</b>				
Balance at January 1	P 76,846	P -	P -	P 76,846
Net remeasurement of loss allowance	2,988	-	-	2,988
New financial assets originated or purchased	1	-	-	1
Derecognition of financial assets	( 2,882)	-	-	( 2,882)
Foreign exchange	589	-	-	589
Balance at December 31	<u>P 77,542</u>	<u>P -</u>	<u>P -</u>	<u>P 77,542</u>
<b>Receivables from customers – corporate</b>				
Balance at January 1	P 2,094,050	P 62,795	P 18,633	P 2,175,478
Transfers to:				
Stage 1	1,223	( 1,213)	( 10)	-
Stage 2	( 3,320)	8,308	( 4,988)	-
Stage 3	( 563)	( 4,582)	5,145	-
New financial assets originated or purchased	2,129,184	3,621	154,418	2,287,223
Derecognition of financial assets	( 1,858,211)	( 16,536)	( 152,705)	( 2,027,452)
Write-offs	-	-	( 1,174)	( 1,174)
Balance at December 31	<u>P 2,362,363</u>	<u>P 52,393</u>	<u>P 19,319</u>	<u>P 2,434,075</u>
<b>Receivables from customers – consumer</b>				
Balance at January 1	P 565,228	P 3,121	P 31,653	P 600,002
Transfers to:				
Stage 1	2,099	( 599)	( 1,500)	-
Stage 2	( 2,735)	3,129	( 394)	-
Stage 3	( 15,443)	( 1,752)	17,195	-
New financial assets originated or purchased	218,892	578	1,705	221,175
Derecognition of financial assets	( 122,567)	( 298)	( 4,908)	( 127,773)
Write-offs	-	-	( 6,064)	( 6,064)
Balance at December 31	<u>P 645,474</u>	<u>P 4,179</u>	<u>P 37,687</u>	<u>P 687,340</u>
<b>Other receivables</b>				
Balance at January 1	P 114,176	P 417	P 2,844	P 117,437
Transfers to:				
Stage 1	47	( 27)	( 20)	-
Stage 2	( 45)	69	( 24)	-
Stage 3	( 144)	( 20)	164	-
New financial assets originated or purchased	24,913	423	1,959	27,295
Derecognition of financial assets	( 5,582)	( 339)	( 1,856)	( 7,777)
Write-offs	-	-	( 199)	( 199)
Balance at December 31	<u>P 133,365</u>	<u>P 523</u>	<u>P 2,868</u>	<u>P 136,756</u>
<b>Debt investment securities at amortized cost</b>				
Balance at January 1	P 554,856	P 56	P 1,846	P 556,758
Amortization	( 2,288)	-	-	( 2,288)
New financial assets originated or purchased	117,892	1	-	117,893
Foreign exchange	8,194	3	71	8,268
Transfers to:				
Stage 3	( 6)	-	6	-
Derecognition of financial assets	( 122,397)	-	-	( 122,397)
Balance at December 31	<u>P 556,251</u>	<u>P 60</u>	<u>P 1,923</u>	<u>P 558,234</u>

**Parent Bank**

	2024			
	Stage 1	Stage 2	Stage 3	Total
<b>Debt investment securities at FVOCI</b>				
Balance at January 1	P 222,994	P 15	P -	P 223,009
Amortization	8,211	-	-	8,211
Fair value gain	( 494)	( 6)	102	( 398)
New financial assets originated or purchased	1,316,413	( 1)	4	1,316,416
Foreign exchange	4,512	5	-	4,517
Transfers to : Stage 3	-	( 13)	13	-
Derecognition of financial assets	( 1,291,778)	-	-	( 1,291,778)
Balance at December 31	<u>P 259,858</u>	<u>P -</u>	<u>P 119</u>	<u>P 259,977</u>
<b>Loan commitments and other contingent accounts</b>				
Balance at January 1	P 606,864	P 1,079	P 49	P 607,992
New financial assets originated or purchased	130,177	133	-	130,310
Derecognition of financial assets	( 247)	( 865)	( 49)	( 1,161)
Balance at December 31	<u>P 736,794</u>	<u>P 347</u>	<u>P -</u>	<u>P 737,141</u>
	2023			
	Stage 1	Stage 2	Stage 3	Total
<b>Due from other banks</b>				
Balance at January 1	P 51,448	P -	P -	P 51,448
Net remeasurement of loss allowance	24,525	-	-	24,525
Foreign exchange	873	-	-	873
Balance at December 31	<u>P 76,846</u>	<u>P -</u>	<u>P -</u>	<u>P 76,846</u>
<b>Receivables from customers – corporate</b>				
Balance at January 1	P 1,914,938	P 75,102	P 17,750	P 2,007,790
Transfers to:				
Stage 1	12,023	( 12,005)	( 18)	-
Stage 2	( 9,541)	9,541	-	-
Stage 3	( 471)	( 764)	1,235	-
New financial assets originated or purchased	1,833,568	6,638	915	1,841,121
Derecognition of financial assets	( 1,656,467)	( 15,717)	( 974)	( 1,673,158)
Write-offs	-	-	( 275)	( 275)
Balance at December 31	<u>P 2,094,050</u>	<u>P 62,795</u>	<u>P 18,633</u>	<u>P 2,175,478</u>
<b>Receivables from customers – consumer</b>				
Balance at January 1	P 494,913	P 2,271	P 32,670	P 529,854
Transfers to:				
Stage 1	2,563	( 504)	( 2,059)	-
Stage 2	( 2,185)	2,516	( 331)	-
Stage 3	( 10,649)	( 1,179)	11,828	-
New financial assets originated or purchased	162,533	362	855	163,750
Derecognition of financial assets	( 81,947)	( 345)	( 5,970)	( 88,262)
Write-offs	-	-	( 5,340)	( 5,340)
Balance at December 31	<u>P 565,228</u>	<u>P 3,121</u>	<u>P 31,653</u>	<u>P 600,002</u>

Parent Bank

	2023							
	Stage 1		Stage 2		Stage 3		Total	
Other receivables								
Balance at January 1	P	154,475	P	416	P	2,686	P	157,577
Transfers to								
Stage 1		68	(	7)	(	61)		-
Stage 2		-		1	(	1)		-
Stage 3	(	131)	(	15)		146		-
New financial assets originated or purchased		11,176		186		1,171		12,533
Derecognition of financial assets	(	51,412)	(	164)	(	998)	(	52,574)
Write-offs		-		-		99)		99)
Balance at December 31	<u>P</u>	<u>114,176</u>	<u>P</u>	<u>417</u>	<u>P</u>	<u>2,844</u>	<u>P</u>	<u>117,437</u>
Debt investment securities at amortized cost								
Balance at January 1	P	491,324	P	56	P	1,519	P	492,899
Amortization		12,625		-		-		12,625
New financial assets originated or purchased		96,439		3		15		96,457
Foreign exchange	(	675)		1	(	10)	(	684)
Transfers to:								
Stage 1	(	332)	(	1)		333		-
Stage 2		-		-		-		-
Stage 3		-		-		-		-
Derecognition of financial assets	(	44,525)	(	3)	(	11)	(	44,539)
Balance at December 31	<u>P</u>	<u>554,856</u>	<u>P</u>	<u>56</u>	<u>P</u>	<u>1,846</u>	<u>P</u>	<u>556,758</u>
Debt investment securities at FVOCI								
Balance at January 1	P	108,053	P	53	P	-	P	108,106
Amortization		4,196		-		-		4,196
Fair value gain		3,645	(	37)		-		3,608
New financial assets originated or purchased		867,743		-		-		867,743
Foreign exchange	(	532)	(	1	)	-	(	533)
Transfers to:								
Stage 2		-		-		-		-
Derecognition of financial assets	(	760,113)		-		-	(	760,113)
Balance at December 31	<u>P</u>	<u>222,992</u>	<u>P</u>	<u>15</u>	<u>P</u>	<u>-</u>	<u>P</u>	<u>223,007</u>
Loan commitments and other contingent accounts								
Balance at January 1	P	131,273	P	37	P	-	P	131,310
Transfers to Stage 1		3	(	3)		-		-
New financial assets originated or purchased		565,483		1,052		49		566,584
Derecognition of financial assets	(	89,895)	(	7)		-	(	89,902)
Balance at December 31	<u>P</u>	<u>606,864</u>	<u>P</u>	<u>1,079</u>	<u>P</u>	<u>49</u>	<u>P</u>	<u>607,992</u>

(k) *Sensitivity Analysis on ECL Measurement*

Set out below and in the succeeding page are the changes to the BDO Unibank Group's 12-month ECL as of December 31, 2024 and 2023 that would result from reasonably possible changes in these parameters from the actual assumptions used in the BDO Unibank Group's economic variable assumptions.

	2024			2023		
	Impact on ECL			Impact on ECL		
	Change in MEVs	Increase in MEVs	Decrease in MEVs	Change in MEVs	Increase in MEVs	Decrease in MEVs
Corporate or Commercial Loans:						
GDP growth rate	+/-1%	-3.80%	3.80%	+/-1%	-11.0%	11.0%
Inflation rate	+/-1%	0.43%	-0.74%	+/-1%	4.2%	-4.9%

	2024			2023		
	Change in MEVs	Impact on ECL		Change in MEVs	Impact on ECL	
		Increase in MEVs	Decrease in MEVs		Increase in MEVs	Decrease in MEVs
Credit Card Receivables or Personal Loans:						
GDP growth rate	+/-1%	-0.80%	0.80%	+/-1%	-1.6%	1.6%
Unemployment rate	+/-1%	2.33%	-2.33%	+/-1%	3.3%	-3.3%
Home/Housing Loans:						
GDP growth rate	+/-1%	-0.09%	0.09%	+/-1%	0.0%	0.0%
Inflation rate	+/-1%	0.14%	-0.24%	+/-1%	0.1%	-0.1%
Auto Loans:						
GDP growth rate	+/-1%	-0.45%	0.45%	+/-1%	-0.02%	0.02%
Unemployment rate	+/-1%	2.33%	-2.33%	+/-1%	1.4%	-1.4%

#### 4.4 Operational Risk

Operational risk is the risk of loss due to the BDO Unibank Group's:

- failure to comply with defined operational procedures;
- inability to address fraud committed internally or externally;
- inability to handle system failures; and,
- inability to cope with the impact of external events.

The BDO Unibank Group manages its operational risks by instituting policies to minimize its expected losses, allocating capital for the unexpected losses and having insurance and/or a business continuity plan to prepare for catastrophic losses.

##### **Framework**

True to its commitment to sound management and corporate governance, the BDO Unibank Group considers operational risk management as a critical element in the conduct of its business. Under BDO Unibank Group's Operational Risk Management (ORM) framework, the BOD has the ultimate responsibility for providing leadership in the management of operational risk in BDO Unibank Group.

The RMG provides the common risk language and management tools across the BDO Unibank Group as well as monitors the implementation of the ORM framework and policies. The business process owners, as risk owners, are responsible for identifying, assessing and limiting the impact of risk in their businesses/operations.

The BDO Unibank Group continues to conduct periodic Risk and Control Self-Assessment (RCSA) so that business process owners could document both their operational risks and control mechanisms they have put in place to manage those risks. This ORM tool allows the BDO Unibank Group to identify risks the business/operation faces, assess the severity of those risks, evaluate the adequacy of key controls associated to the identified risks, and take proactive action to address any deficiencies identified.

The BDO Unibank Group also continues to use Key Risk Indicators (KRI) as alerts for operational risk vulnerabilities. Reporting of top KRIs to the BOD through the RMC is done quarterly.

The BDO Unibank Group likewise uses Loss Data Collection, Analysis and Reporting that allows the BDO Unibank Group to gather data per Basel loss event category across business lines. The collected data are processed for information and appropriate escalation, root cause analysis, control effectiveness and enables action plans to prevent recurrence.

These ORM tools are continually being reviewed and enhanced to proactively manage operational risks. The Operational Risk Management Solution (ORMS) was implemented to automate the reporting of BDO Unibank Group's RCSAs, KRIs and operational losses. The bank-wide information asset inventory is regularly reviewed to address operational risks arising from information security concerns. The inventory identified critical applications and sensitive data based on the BDO Unibank Group's classification standards, information risks, as well as protection measures in place to mitigate these risks. Under the purview of information security is data privacy. The BDO Unibank Group's data privacy framework is in accordance with the R.A. No. 10173, *Data Privacy Act of 2012*.

Information technology risks which include current and prospective negative impact to earnings arising from failure of IT systems and realization of cyber security threats are appropriately managed through policies and measures that are integrated into BDO Unibank Group's day-to-day operations.

Operational risks arising from health, safety and environmental issues are appropriately managed through policies and measures that are integrated into BDO Unibank Group's Day-to-day operations. These include Environmental Consciousness, Occupational Health and Safety, and Community Health and Safety.

The BDO Unibank Group continues to review its preparedness for major disaster scenarios and implements required changes in its Business Continuity Plan.

#### **4.5 Insurance Risk**

The risk under an insurance contract is the risk that an insured event will occur, including the uncertainty of the amount and timing of any resulting claim. The principal risk the BDO Unibank Group faces under such contracts is that the actual claims and benefits payments exceed the carrying amount of insurance liabilities. This is influenced by the frequency of claims, severity of claims, actual benefits paid are greater than originally estimated, and subsequent development of long-term claims.

##### *(a) Terms and Conditions*

The BDO Unibank Group principally writes life insurance where the life of the policyholder is insured against death, illness, injury or permanent disability, usually for a predetermined amount. Life insurance contracts offered by the BDO Unibank Group mainly include whole life, term insurance, endowments, VUL products, group life insurance, and accident and health insurance.

##### *(b) Underwriting risk*

Underwriting risk represents the exposure to loss resulting from actual policy experience adversely deviating from assumptions made in the product pricing. Underwriting risks are brought about by a combination of the following:

- Mortality risk – risk of loss arising from the policyholder's death experience being higher than expected.
- Morbidity risk – risk of loss arising from the policyholder's health experience being higher than expected.
- Expense risk – risk of loss arising from expense experience being higher than expected.

- Policyholder decision risk - risk of loss arising due to policyholder experiences (lapses and surrenders) being different than expected.

Underwriting guidelines and limits for insurance and reinsurance contracts are regularly monitored for compliance and updated to reflect current requirements. To further control the underwriting risks, the BDO Unibank Group's Actuarial Department regularly assesses the adequacy of the insurance premiums and technical provisions. The risks of defaults by reinsurers are mitigated as the BDO Unibank Group only deals with accredited reinsurers. Additionally, provisions for known and unknown liabilities arising from the BDO Unibank Group's commitments are calculated using prudent actuarial methods.

The main underwriting strategies of the BDO Unibank Group to control risk are the use of reinsurance and the controlled granting of non-medical authority (NMA) to the sales force. The NMA is being given only to members of the sales force who either qualify by virtue of field experience or by passing a certain underwriting and training program. Actual experience is closely monitored and corrective actions are executed whenever necessary.

The BDO Unibank Group utilizes surplus reinsurance programs to manage its mortality risk from large fluctuations in claim experience.

#### ***4.6 Anti-Money Laundering Controls***

The Anti-Money Laundering (AML) Program of the BDO Unibank Group and the Parent Bank is articulated in the Board-approved Money Laundering, Terrorist Financing and Proliferation Financing Prevention Program (MTPP) Manual. The MTPP encapsulates the policies and procedures covering the: (i) on-boarding of clients, Know Your Client and required due diligence; (ii) customer risk assessment; (iii) on-going monitoring of clients and their transactions; (iv) regulatory reporting; (v) record-keeping; (vi) training of all officers and staff including the BOD; (vii) Independent Compliance Testing (ICT); and, (viii) Institutional Risk Assessment.

For AML transaction monitoring and end-to-end AML investigation, the Parent Bank has made substantial investments in a robust AML Solution (SAS EAML 8.2) that continues to be deployed in phases in the Parent Bank, and in a similar fashion across the enterprise. This system also facilitates the preparation and filing of regulatory reports required under the AMLC Registration and Reporting Guidelines (ARRG), and will be further enhanced to ensure compliance with the recently issued AMLC Guidelines on Transaction Reporting and Compliance Submissions (GoTRACS).

The Chief Compliance Officer directly reports to the BOD through the Board Audit Committee and is also a member of the AML Committee of the Parent Bank. The AML Committee, composed of senior officers from various units, is tasked to oversee the operational implementation of BDO's AML/CTF/CPF Program.

#### 4.7 Maturity Profile of Resources and Liabilities

The table below presents the maturity profile of resources and liabilities analyzed according to whether these are expected to be recovered or settled in less than 12 months and over 12 months from statement of financial position date:

		2024			2023		
		Within 12 Months	Beyond 12 Months	Total	Within 12 Months	Beyond 12 Months	Total
<b>BDO Unibank Group</b>							
<b>Resources</b>							
Cash and other cash items	P	109,744	P -	P 109,744	P 94,278	P -	P 94,278
Due from BSP and other banks		340,041	-	340,041	421,050	-	421,050
Trading and investment securities		190,884	685,224	876,108	216,151	608,656	824,807
Loans and other receivables - net		1,128,526	2,143,992	3,272,518	962,161	1,919,784	2,881,945
Premises, furniture, fixtures, and equipment - net	-	-	54,204	54,204	-	48,085	48,085
Investment properties - net	-	-	33,825	33,825	-	42,429	42,429
Equity investments - net	-	-	4,711	4,711	-	3,879	3,879
Investment securities and other assets for life insurance contracts – net		8,181	113,730	121,911	10,530	105,071	115,601
Other resources - net		18,663	44,325	62,988	18,808	26,779	45,587
		<b>P 1,796,039</b>	<b>P 3,080,011</b>	<b>P 4,876,050</b>	<b>P 1,722,978</b>	<b>P 2,754,683</b>	<b>P 4,477,661</b>
<b>Liabilities</b>							
Deposit liabilities	P	3,743,846	P 50,181	P 3,794,027	P 3,499,775	P 67,775	P 3,567,550
Bills payable		141,793	119,677	261,470	111,913	77,669	189,582
Insurance contract and other liabilities for life insurance contracts		8,801	82,670	91,471	7,578	74,943	82,521
Other liabilities		131,884	19,803	151,687	100,017	19,437	119,454
		<b>P 4,026,324</b>	<b>P 272,331</b>	<b>P 4,298,655</b>	<b>P 3,719,283</b>	<b>P 239,824</b>	<b>P 3,959,107</b>
<b>Parent Bank</b>							
<b>Resources</b>							
Cash and other cash items	P	105,767	P -	P 105,767	P 91,635	P -	P 91,635
Due from BSP and other banks		324,326	-	324,326	409,219	-	409,219
Trading and investment securities		182,941	657,047	839,988	206,190	581,501	787,691
Loans and other receivables - net		1,121,265	2,047,492	3,168,757	955,510	1,854,037	2,809,547
Premises, furniture, fixtures, and equipment - net	-	-	49,299	49,299	-	43,878	43,878
Investment properties - net	-	-	29,796	29,796	-	13,408	13,408
Equity investments - net	-	-	66,150	66,150	-	70,832	70,832
Other resources - net		18,573	38,542	57,115	12,981	23,456	36,437
		<b>P 1,752,872</b>	<b>P 2,888,326</b>	<b>P 4,641,198</b>	<b>P 1,675,535</b>	<b>P 2,587,112</b>	<b>P 4,262,647</b>
<b>Liabilities</b>							
Deposit liabilities	P	3,637,577	P 48,475	P 3,686,052	P 3,411,696	P 65,171	P 3,476,867
Bills payable		130,064	110,224	240,288	99,547	68,441	167,988
Other liabilities		123,563	15,980	139,543	91,577	16,018	107,595
		<b>P 3,891,204</b>	<b>P 174,679</b>	<b>P 4,065,883</b>	<b>P 3,602,820</b>	<b>P 149,630</b>	<b>P 3,752,450</b>



## 5. CAPITAL MANAGEMENT

### 5.1 Capital Management and Regulatory Capital

The Internal Capital Adequacy Assessment Process (ICAAP) document, as required by the BSP, articulates BDO Unibank Group's capital planning strategy and discusses governance, risk assessment, capital assessment and planning, capital adequacy monitoring and reporting, as well as internal control reviews. The Bank likewise incorporates sensitivity analysis and contingency planning, and has set benchmarks that will trigger management action when necessary. Annually as required, BDO Unibank Group submits its updated ICAAP to the BSP.

In implementing current capital requirements, the BSP requires BDO Unibank Group to maintain a prescribed ratio of qualifying capital to risk-weighted assets.

The BSP has adopted the Basel 3 risk-based capital adequacy framework effective January 1, 2014, which was amended on January 1, 2019, which requires BDO Unibank Group to maintain:

- (a) Common Equity Tier 1 (CET 1) of at least 6.0% of risk-weighted assets;
- (b) Tier 1 Capital of at least 7.5% of risk-weighted assets;
- (c) Qualifying Capital (Tier 1 plus Tier 2 Capital) of at least 10.0% of risk-weighted assets;
- (d) Capital Conservation Buffer of 2.5% of risk-weighted assets, comprised of CET 1 Capital; and,
- (e) Countercyclical Capital Buffer (CCyB) of 0% subject to upward adjustment to a rate determined by the Monetary Board when systemic conditions warrant but not to exceed 2.5%.

The regulatory capital is analyzed as CET 1 Capital, Additional Tier 1 Capital and Tier 2 Capital, each adjusted for prescribed regulatory deductions.

Risk assets consist of total assets after exclusion of cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits and other non-risk items as determined by the Monetary Board of the BSP.

BDO Unibank Group's policy is to maintain a strong capital base to promote investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholder's return is also recognized and BDO Unibank Group recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

Under BSP Circular No. 854, universal banks with more than 100 branches are required to comply with the minimum capital requirement of P20 billion. As of December 31, 2024 and 2023, the Parent Bank has complied, and is well above the minimum capitalization requirement.

BSP issued Circular No. 856 on the guidelines on the framework for dealing with domestically important banks (DSIB) that is consistent with the Basel principles, as amended by BSP Circular No. 1051 dated September 27, 2019. Banks, which are identified as DSIB, shall be required to have a higher loss absorbency (HLA) depending on their computed systemic importance. The HLA requirement is aimed at ensuring that DSIBs have a higher share of their statements of financial position funded by instruments, which increase their resilience as a going concern. The HLA requirement is to be met with CET 1 capital.

Under BSP Circular No. 1051, banks identified by the BSP as DSIB are required to put up lower HLA to meet the CET 1 capital ranging from 1.50% to 2.50%, effective October 17, 2019.

BSP Circular No. 1024 requires banks to put up a CCyB, which is set initially at 0%, composed of CET 1. CCyB may be subject to upward adjustment to a rate determined by the Monetary Board when systemic conditions warrant but not to exceed 2.5%. This took effect on January 4, 2019.

BDO Unibank Group and the Parent Bank's regulatory capital position (computed using balances prepared under PFRS Accounting Standards) based on the Basel 3 risk-based capital adequacy framework as of December 31, 2024 and 2023 as follows:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Tier 1 Capital				
CET 1	<b>P 557,373</b>	P 490,815	<b>P 557,016</b>	P 490,437
Additional Tier 1	<b>6,180</b>	6,180	<b>6,180</b>	6,180
	<b>563,553</b>	496,995	<b>563,196</b>	496,617
Tier 2 Capital	<b>33,540</b>	30,251	<b>32,184</b>	29,030
Total Regulatory Capital	<b>597,093</b>	527,246	<b>595,380</b>	525,647
Deductions	<b>( 60,926)</b>	( 55,664)	<b>( 95,159)</b>	( 89,251)
Total Qualifying Capital	<b>P 536,167</b>	P 471,582	<b>P 500,221</b>	P 436,396
Total Risk-Weighted Assets	<b>P 3,520,956</b>	P 3,163,658	<b>P 3,365,717</b>	P 3,025,832
Capital ratios:				
Total Capital Ratio	<b>15.2%</b>	14.9%	<b>14.9%</b>	14.4%
Tier 1 Capital Ratio	<b>14.3%</b>	14.0%	<b>13.9%</b>	13.5%
Total CET 1 Ratio	<b>14.1%</b>	13.8%	<b>13.7%</b>	13.3%

At the end of each reporting period, the BDO Unibank Group and the Parent Bank have complied and are all well above the prescribed ratio of qualifying capital to risk-weighted assets.

## 5.2 Leverage Ratio

On June 9, 2015, the BSP issued Circular No. 881, *Implementing Guidelines on the Basel III Leverage Ratio Framework*, which provides the implementing guidelines on the leverage ratio framework designed to act as a supplementary measure to the risk-based capital requirements. It sets out a minimum leverage ratio of 5.00% and shall be complied with at all times.

The Basel III leverage ratio is defined as the ratio of capital measure (Tier 1 Capital) and the exposure measure which include on-balance sheet, derivatives and securities financing transactions exposures and off-balance sheet items.

The BDO Unibank Group and the Parent Bank's Basel III Leverage Ratio (BLR) have been stable and are comfortably above the regulatory floor as reported to the BSP:

	<b>BDO Unibank Group</b>			<b>Parent Bank</b>		
	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>
BLR	<b>10.3%</b>	9.9%	9.8%	<b>9.9%</b>	9.4%	9.4%

## 5.3 Liquidity Coverage Ratio and Net Stable Funding Ratio

On March 10, 2016, the BSP issued Circular No. 905, *Implementation of Basel III Framework on Liquidity Standards - Liquidity Coverage Ratio and Disclosure Standards*, which provides the implementing guidelines on liquidity coverage ratio (LCR) and disclosure standards that are consistent with the Basel III framework. Circular No. 905 requires the BDO Unibank Group to maintain available High Quality Liquid Assets (HQLA) to meet anticipated net cash outflows for a 30-day period under stress conditions. The BDO Unibank Group has fully complied with the LCR minimum requirement of 100% coverage effective January 1, 2019.

To strengthen the BDO Unibank Group's short-term liquidity position and as a defense against potential onset of liquidity stress, it maintains adequate stock of unencumbered HQLAs that consists of cash or assets that can be freely converted into cash at little or no loss of value in private markets.

The BDO Unibank Group and the Parent Bank's LCR as of December 31, 2024, 2023, and 2022 have been stable and are comfortably above the regulatory floor as summarized below.

	<b>BDO Unibank Group</b>			<b>Parent Bank</b>		
	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>
LCR	<b>132.1%</b>	123.2%	140.7%	<b>134.1%</b>	123.5%	141.2%

Net Stable Funding Ratio (NSFR), as detailed in BSP Circular No. 1007, *Implementing Guidelines on the Adoption of the Basel III Framework on Liquidity Standards - Net Stable Funding Ratio*, is an assessment of the level of sustainable funding required to reduce funding risk over a one-year time horizon. The NSFR complements the LCR, which promotes short-term resilience of the BDO Unibank Group's liquidity profile. The BDO Unibank Group has fully complied with the NSFR minimum requirement of 100% coverage effective January 1, 2019.

To promote long-term resilience against liquidity risk, the BDO Unibank Group maintains a stable funding profile in relation to the composition of its assets and off-balance sheet activities and seeks to meet this objective by limiting overreliance on short-term wholesale funding and promoting enhanced assessment of funding risk across all on- and off-balance sheet accounts.

The BDO Unibank Group and the Parent Bank's Basel III NSFR as of December 31, 2024, 2023 and 2022 have been stable and are comfortably above the regulatory floor as summarized below.

	<b>BDO Unibank Group</b>			<b>Parent Bank</b>		
	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>
NSFR	<b>122.1%</b>	124.1%	123.9%	<b>122.1%</b>	123.8%	123.5%

## 6. SEGMENT REPORTING

### 6.1 Business Segments

BDO Unibank Group's main operating businesses are organized and managed separately according to the nature of services provided and the different markets served, with each segment representing a strategic business unit. These are also the basis of BDO Unibank Group in reporting to its chief operating decision-maker for its strategic decision-making activities.

Management currently identifies BDO Unibank Group's five service lines as primary operating segments. In addition, minor operating segments, for which quantitative thresholds have not been met, as described in PFRS 8, *Operating Segments*, are combined as Others.

- (a) **Commercial banking** – handles the entire lending (corporate and consumer), trade financing and cash management services for corporate and retail customers;
- (b) **Investment banking** – provides services to corporate clients outside the traditional loan and deposit products. These services include loan syndications, underwriting and placing of debt and equity securities, financial advisory services, and securities brokerage;
- (c) **Private banking** – provides traditional and non-traditional investment and structured products to high net worth individuals and institutional accounts;
- (d) **Leasing and financing** – provides direct leases, sale and leaseback arrangements and real estate leases;

- (e) **Insurance** – engages in insurance brokerage and life insurance business by providing protection, education, savings, retirement and estate planning solutions to individual and corporate clients through life insurance products and services; and,
- (f) **Others** – includes remittance, holding, and realty management, none of which individually constitutes a separate reportable segment.

These segments are the basis on which BDO Unibank Group reports its segment information. Transactions between the segments are on normal commercial terms and conditions. Inter-segment transactions are eliminated in consolidation.

Funds are ordinarily allocated between segments, resulting in funding cost transfers disclosed in operating income. Interest charged for these funds is based on BDO Unibank Group's cost of capital. There are no other material items of income or expense between the segments.

Segment assets and liabilities comprise operating assets and liabilities including items such as taxation and borrowings.

Segment revenues and expenses that are directly attributable to primary operating segment and the relevant portions of BDO Unibank Group's revenues and expenses that can be allocated to that operating segment are accordingly reflected as revenues and expenses of that operating segment. Revenue sharing agreements are used to allocate external customer revenues to a segment on a reasonable basis.

There have been no significant changes from prior periods in the measurement methods used to determine reported segment information.

## 6.2 Analysis of Segment Information

Segment information (by service lines) as of and for the years ended December 31, 2024, 2023 and 2022 are as follows:

	Commercial Banking	Investment Banking	Private Banking	Leasing and Financing	Insurance	Others	Total
<b>December 31, 2024</b>							
<b>Revenues</b>							
From external customer							
Interest income	P 269,538	P 92	P 1,285	P 883	P 4,499	P 242	P 276,539
Interest expense	( 84,675)	( 5)	( 173)	( 583)	7	( 13)	( 85,442)
Net interest income	184,863	87	1,112	300	4,506	229	191,097
Intersegment revenue							
Interest income	1,447	12	-	18	23	56	1,556
Interest expense	( 234)	( 92)	( 47)	( 524)	( 588)	( 128)	( 1,613)
Net interest income	1,213	( 80)	( 47)	( 506)	( 565)	( 72)	( 57)
Other operating income							
Investment banking fees	-	2,432	-	-	-	-	2,432
Others	70,988	387	1,915	2,732	22,996	559	99,577
	70,988	2,819	1,915	2,732	22,996	559	102,009
<b>Total net revenues</b>	<b>257,064</b>	<b>2,826</b>	<b>2,980</b>	<b>2,526</b>	<b>26,937</b>	<b>716</b>	<b>293,049</b>
<b>Expenses</b>							
Other operating expenses							
Depreciation and amortization	10,999	86	121	989	328	87	12,610
Impairment losses	13,934	( 1)	89	14	( 7)	( 3)	14,026
Others	129,903	931	2,074	1,674	19,795	319	154,696
	154,836	1,016	2,284	2,677	20,116	403	181,332
Segment operating income	102,228	1,810	696	( 151)	6,821	313	111,717
Tax expense	18,920	472	269	191	1,541	78	21,471
<b>Segment net income</b>	<b>P 83,308</b>	<b>P 1,338</b>	<b>P 427</b>	<b>( P 342)</b>	<b>P 5,280</b>	<b>P 235</b>	<b>P 90,246</b>

	Commercial Banking	Investment Banking	Private Banking	Leasing and Financing	Insurance	Others	Total
<b>December 31, 2024</b>							
<b>Statement of Financial Position</b>							
Total Resources							
Segment assets	P 4,757,066	P 6,829	P 33,075	P 13,552	P 125,955	P 7,783	P 4,944,260
Deferred tax assets (liabilities) - net	57	( 162)	14	14	124	( 2)	45
Intangible assets	<u>8,038</u>	<u>90</u>	<u>116</u>	<u>-</u>	<u>79</u>	<u>1</u>	<u>8,324</u>
	<u>P 4,765,161</u>	<u>P 6,757</u>	<u>P 33,205</u>	<u>P 13,566</u>	<u>P 126,158</u>	<u>P 7,782</u>	<u>P 4,952,629</u>
Total liabilities	<u>P 4,174,130</u>	<u>P 1,670</u>	<u>P 25,821</u>	<u>P 11,878</u>	<u>P 100,307</u>	<u>P 2,383</u>	<u>P 4,316,189</u>
<b>Other segment information</b>							
Capital expenditures	<u>P 12,705</u>	<u>P 17</u>	<u>P 32</u>	<u>P 635</u>	<u>P 68</u>	<u>P 7</u>	<u>P 13,464</u>
Investment in associate under equity method	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 4,864</u>	<u>P 4,864</u>
Share in the profit of associates	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 1,397</u>	<u>P 1,397</u>
<b>December 31, 2023</b>							
<b>Revenues</b>							
From external customer							
Interest income	P 229,384	P 70	P 1,261	P 695	P 4,080	P 294	P 235,784
Interest expense	( 58,810)	6	( 147)	( 373)	( 69)	3	( 59,390)
Net interest income	<u>170,574</u>	<u>76</u>	<u>1,114</u>	<u>322</u>	<u>4,011</u>	<u>297</u>	<u>176,394</u>
Intersegment revenue							
Interest income	1,055	11	-	-	35	90	1,191
Interest expense	( 230)	( 49)	( 17)	( 12)	( 793)	( 122)	( 1,223)
Net interest income	<u>825</u>	<u>( 38)</u>	<u>( 17)</u>	<u>( 12)</u>	<u>( 758)</u>	<u>( 32)</u>	<u>( 32)</u>
Other Operating Income							
Investment banking fees	-	1,781	-	-	-	-	1,781
Others	<u>61,210</u>	<u>278</u>	<u>1,680</u>	<u>566</u>	<u>21,043</u>	<u>459</u>	<u>85,236</u>
	<u>61,210</u>	<u>2,059</u>	<u>1,680</u>	<u>566</u>	<u>21,043</u>	<u>459</u>	<u>87,017</u>
Total net revenues	<u>232,609</u>	<u>2,097</u>	<u>2,777</u>	<u>876</u>	<u>24,296</u>	<u>724</u>	<u>263,379</u>
<b>Expenses</b>							
Other operating expenses							
Depreciation and amortization	11,984	88	105	400	286	82	12,945
Impairment losses	16,365	1	6	-	18	6	16,396
Others	<u>114,816</u>	<u>1,017</u>	<u>1,573</u>	<u>267</u>	<u>17,903</u>	<u>365</u>	<u>135,941</u>
	<u>143,165</u>	<u>1,106</u>	<u>1,684</u>	<u>667</u>	<u>18,207</u>	<u>453</u>	<u>165,282</u>
Segment operating income	89,444	991	1,093	209	6,089	271	98,097
Tax expense	<u>21,361</u>	<u>306</u>	<u>305</u>	<u>50</u>	<u>1,525</u>	<u>74</u>	<u>23,621</u>
Segment net income	<u>P 68,083</u>	<u>P 685</u>	<u>P 788</u>	<u>P 159</u>	<u>P 4,564</u>	<u>P 197</u>	<u>P 74,476</u>
<b>Statement of Financial Position</b>							
Total Resources							
Segment assets	P 4,360,295	P 6,415	P 30,331	P 27,784	P 119,632	P 10,790	P 4,555,247
Deferred tax assets (liabilities) - net	2,133	( 151)	12	( 1,579)	81	( 5)	491
Intangible assets	<u>8,205</u>	<u>52</u>	<u>142</u>	<u>1</u>	<u>53</u>	<u>-</u>	<u>8,453</u>
	<u>P 4,370,633</u>	<u>P 6,316</u>	<u>P 30,485</u>	<u>P 26,206</u>	<u>P 119,766</u>	<u>P 10,785</u>	<u>P 4,564,191</u>
Total liabilities	<u>P 3,847,611</u>	<u>P 1,857</u>	<u>P 23,512</u>	<u>P 17,563</u>	<u>P 97,739</u>	<u>P 2,296</u>	<u>P 3,990,578</u>
<b>Other segment information</b>							
Capital expenditures	<u>P 8,734</u>	<u>P 10</u>	<u>P 15</u>	<u>P 618</u>	<u>P 626</u>	<u>P 26</u>	<u>P 10,029</u>
Investment in associate under equity method	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 4,032</u>	<u>P 4,032</u>
Share in the profit of associates	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 1,273</u>	<u>P 1,273</u>

	Commercial Banking	Investment Banking	Private Banking	Leasing and Financing	Insurance	Others	Total
<u>December 31, 2022</u>							
<b>Revenues</b>							
From external customer							
Interest income	P 159,983	P 53	P 1,156	P 629	P 2,587	(P 1)	P 164,407
Interest expense	( 22,567 )	( 11 )	( 86 )	( 199 )	( 76 )	4	( 22,935 )
Net interest income	<u>137,416</u>	<u>42</u>	<u>1,070</u>	<u>430</u>	<u>2,511</u>	<u>3</u>	<u>141,472</u>
Intersegment revenue							
Interest income	182	2	-	-	6	72	262
Interest expense	( 121 )	( 33 )	( 16 )	( 18 )	( 54 )	( 67 )	( 309 )
Net interest income	<u>61</u>	<u>( 31 )</u>	<u>( 16 )</u>	<u>( 18 )</u>	<u>( 48 )</u>	<u>5</u>	<u>( 47 )</u>
Other Operating Income							
Investment banking fees	-	2,856	-	-	-	-	2,856
Others	<u>54,066</u>	<u>245</u>	<u>1,667</u>	<u>651</u>	<u>21,331</u>	<u>600</u>	<u>78,560</u>
	<u>54,066</u>	<u>3,101</u>	<u>1,667</u>	<u>651</u>	<u>21,331</u>	<u>600</u>	<u>81,416</u>
Total net revenues	<u>191,543</u>	<u>3,112</u>	<u>2,721</u>	<u>1,063</u>	<u>23,794</u>	<u>608</u>	<u>222,841</u>
<b>Expenses</b>							
Other operating expenses							
Depreciation and amortization	9,091	85	85	418	296	82	10,057
Impairment losses	16,321	1	( 1 )	20	26	3	16,370
Others	<u>94,043</u>	<u>1,030</u>	<u>1,315</u>	<u>298</u>	<u>18,340</u>	<u>347</u>	<u>115,373</u>
	<u>119,455</u>	<u>1,116</u>	<u>1,399</u>	<u>736</u>	<u>18,662</u>	<u>432</u>	<u>141,800</u>
Segment operating income	72,088	1,996	1,322	327	5,132	176	81,041
Tax expense	<u>13,961</u>	<u>592</u>	<u>120</u>	<u>88</u>	<u>1,156</u>	<u>42</u>	<u>15,959</u>
Segment net income	<u>P 58,127</u>	<u>P 1,404</u>	<u>P 1,202</u>	<u>P 239</u>	<u>P 3,976</u>	<u>P 134</u>	<u>P 65,082</u>
<b>Statement of Financial Position</b>							
Total Resources							
Segment assets	P 3,975,178	P 8,071	P 36,985	P 8,515	P 92,672	P 10,505	P 4,131,926
Deferred tax assets (liabilities) - net	5,466	( 173 )	15	17	43	( 13 )	5,355
Intangible assets	<u>6,908</u>	<u>65</u>	<u>170</u>	<u>-</u>	<u>32</u>	<u>-</u>	<u>7,175</u>
	<u>P 3,987,552</u>	<u>P 7,963</u>	<u>P 37,170</u>	<u>P 8,532</u>	<u>P 92,747</u>	<u>P 10,492</u>	<u>P 4,144,456</u>
Total liabilities	<u>P 3,516,144</u>	<u>P 4,112</u>	<u>P 31,151</u>	<u>P 7,154</u>	<u>P 74,067</u>	<u>P 2,205</u>	<u>P 3,634,833</u>
<b>Other segment information</b>							
Capital expenditures	<u>P 6,794</u>	<u>P 31</u>	<u>P 7</u>	<u>P 585</u>	<u>P 1,160</u>	<u>P 36</u>	<u>P 8,613</u>
Investment in associate under equity method	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 5,654</u>	<u>P 5,654</u>
Share in the profit of associates	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P -</u>	<u>P 849</u>	<u>P 849</u>

### 6.3 Reconciliation

Presented below and in the succeeding page is a reconciliation of the BDO Unibank Group's segment information to the key financial information presented in its consolidated financial statements.

	<u>2024</u>	<u>2023</u>	<u>2022</u>
<b>Revenue</b>			
Total segment net revenues	<b>P 293,049</b>	P 263,379	P 222,841
Expenses of insurance operations presented as part of income attributable to insurance operations - net	<b>( 18,049 )</b>	( 16,337 )	( 16,849 )
Elimination of intersegment revenues	<b>( 10,666 )</b>	( 2,968 )	( 9,833 )
Net revenues as reported in profit or loss	<b><u>P 264,334</u></b>	<u>P 244,074</u>	<u>P 196,159</u>
<b>Profit or loss</b>			
Total segment net income	<b>P 90,246</b>	P 74,476	P 65,082
Elimination of intersegment profit	<b>( 8,026 )</b>	( 916 )	( 7,848 )
Net profit as reported in profit or loss	<b><u>P 82,220</u></b>	<u>P 73,560</u>	<u>P 57,234</u>

	<u>2024</u>	<u>2023</u>	<u>2022</u>
<b>Resources</b>			
Total segment resources	P 4,952,629	P 4,564,191	P 4,144,456
Elimination of intersegment assets	( 76,579 )	( 86,530 )	( 69,748 )
Total resources	<u>P 4,876,050</u>	<u>P 4,477,661</u>	<u>P 4,074,708</u>
<b>Liabilities</b>			
Total segment liabilities	P 4,316,189	P 3,990,578	P 3,634,833
Elimination of intersegment liabilities	( 17,534 )	( 31,471 )	( 21,582 )
Total liabilities	<u>P 4,298,655</u>	<u>P 3,959,107</u>	<u>P 3,613,251</u>

## 7. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

### 7.1 Comparison of Carrying Amounts and Fair Values

The carrying amounts and fair values of the categories of financial assets and financial liabilities as of December 31 that are presented in the statements of financial position are shown below and in the succeeding page.

<b>BDO Unibank Group</b>				
<u>2024</u>		<u>2023</u>		
<u>Carrying Amount</u>	<u>Fair Value</u>	<u>Carrying Amount</u>	<u>Fair Value</u>	
<b>Financial Assets</b>				
At amortized cost:				
Cash and other cash items	P 109,744	P 109,744	P 94,278	P 94,278
Due from BSP	249,593	249,593	335,076	335,077
Due from other banks	90,448	90,485	85,974	86,032
Investment securities at amortized cost	576,591	557,019	575,986	556,721
Loans and other receivables	3,276,148	3,271,396	2,886,028	2,903,715
Other resources	<u>11,803</u>	<u>11,803</u>	<u>14,961</u>	<u>14,961</u>
	<u>4,314,327</u>	<u>4,290,040</u>	<u>3,992,303</u>	<u>3,990,784</u>
At fair value:				
Investment securities at FVTPL	64,001	64,001	47,220	47,220
Investment securities at FVOCI	<u>349,528</u>	<u>349,528</u>	<u>308,680</u>	<u>308,680</u>
	<u>413,529</u>	<u>413,529</u>	<u>355,900</u>	<u>355,900</u>
	<u>P 4,727,856</u>	<u>P 4,703,569</u>	<u>P 4,348,203</u>	<u>P 4,346,684</u>
<b>Financial Liabilities</b>				
At amortized cost:				
Deposit liabilities	P 3,794,027	P 3,801,843	P 3,567,550	P 3,576,455
Bills payable	261,470	260,914	189,582	188,421
Insurance contract liabilities	86,170	86,170	77,210	77,210
Other liabilities	<u>138,273</u>	<u>138,273</u>	<u>109,633</u>	<u>109,633</u>
	<u>4,279,940</u>	<u>4,287,200</u>	<u>3,943,975</u>	<u>3,951,719</u>
At fair value –				
Other liabilities	<u>6,361</u>	<u>6,361</u>	<u>5,139</u>	<u>5,139</u>
	<u>P 4,286,301</u>	<u>P 4,293,561</u>	<u>P 3,949,114</u>	<u>P 3,956,858</u>

	Parent Bank			
	2024		2023	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial Assets</b>				
At amortized cost:				
Cash and other cash items	P 105,767	P 105,767	P 91,635	P 91,635
Due from BSP	246,815	246,815	332,428	332,429
Due from other banks	77,511	77,542	76,791	76,846
Investment securities at amortized cost	556,125	536,831	554,643	535,742
Loans and other receivables	3,168,757	3,169,449	2,809,547	2,827,453
Other resources	<u>11,462</u>	<u>11,462</u>	<u>10,088</u>	<u>10,088</u>
	<u>4,166,437</u>	<u>4,147,866</u>	<u>3,875,132</u>	<u>3,874,193</u>
At fair value:				
Investment securities at FVTPL	21,974	21,974	8,469	8,469
Investment securities at FVOCI	<u>261,889</u>	<u>261,889</u>	<u>224,579</u>	<u>224,579</u>
	<u>283,863</u>	<u>283,863</u>	<u>233,048</u>	<u>233,048</u>
	<u>P 4,450,300</u>	<u>P 4,431,729</u>	<u>P 4,108,180</u>	<u>P 4,107,241</u>
<b>Financial Liabilities</b>				
At amortized cost:				
Deposit liabilities	P 3,686,052	P 3,687,771	P 3,476,867	P 3,479,618
Bills payable	240,288	239,852	167,988	167,070
Other liabilities	<u>125,956</u>	<u>125,956</u>	<u>97,650</u>	<u>97,650</u>
	<u>4,052,296</u>	<u>4,053,579</u>	<u>3,742,505</u>	<u>3,744,338</u>
At fair value –				
Other liabilities	<u>3,090</u>	<u>3,090</u>	<u>1,859</u>	<u>1,859</u>
	<u>P 4,055,386</u>	<u>P 4,056,669</u>	<u>P 3,744,364</u>	<u>P 3,746,197</u>

Net income (loss) contributed by financial assets at FVTPL recognized in the BDO Unibank Group's statement of income under Interest Income, Other Operating Income and Income Attributable to Insurance Operations – Net, amounted to P329, P1,350 and (P918) in 2024, 2023 and 2022, respectively.

Gain (loss) on disposal of FVOCI debt securities recognized BDO Unibank Group's statement of income under Other Operating Income and Income Attributable to Insurance Operations – Net amounted P90, (P39) and P44 in 2024, 2023 and 2022, respectively.

Income from equity instruments designated at FVOCI recognized in the BDO Unibank Group's statement of income under Other Operating Income and Income Attributable to Insurance Operations – Net, amounted to P162, P106 and P81 in 2024, 2023 and 2022, respectively.

Interest income from debt instruments recognized in the BDO Unibank Group's statement of income under Interest Income and Income Attributable to Insurance Operations – Net, amounted to P19,658, P14,272 and P7,275 in 2024, 2023 and 2022, respectively for debt instruments at FVOCI and P26,908, P23,117 and P17,490 in 2024, 2023 and 2022, respectively for debt instruments at amortized cost.



## **7.2 Fair Value Hierarchy**

In accordance with PFRS 13, *Fair Value Measurement*, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS Accounting Standards, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the financial asset or financial liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market value of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When BDO Unibank Group uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

## **7.3 Financial Instruments Measured at Fair Value**

The financial assets and financial liabilities as of December 31, 2024 and 2023 are grouped into the fair value hierarchy as presented in the succeeding pages.

Unquoted equity securities consist of preferred and common shares of various unlisted local companies.

**BDO Unibank Group**

	<u>Notes</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b><u>December 31, 2024</u></b>					
Resources:					
Financial assets at FVTPL:	10.1, 16.1				
Equity securities - quoted		P 27,501	P 1,068	P -	P 28,569
Government debt securities		16,391	6,261	-	22,652
Corporate debt securities		145	4,344	-	4,489
Derivative financial assets		-	8,291	-	8,291
		<u>44,037</u>	<u>19,964</u>	<u>-</u>	<u>64,001</u>
Financial assets at FVOCI:	10.2, 16.1				
Government debt securities		P 227,175	P 52,471	P -	P 279,646
Corporate debt securities		29,807	31,465	-	61,272
Equity securities - quoted		7,781	565	-	8,346
Equity securities - not quoted		<u>79</u>	<u>80</u>	<u>105</u>	<u>264</u>
		<u>264,842</u>	<u>84,581</u>	<u>105</u>	<u>349,528</u>
		<u>P 308,879</u>	<u>P 104,545</u>	<u>P 105</u>	<u>P 413,529</u>
Liabilities –					
Derivatives with negative fair values	21	<u>P 101</u>	<u>P 6,260</u>	<u>P -</u>	<u>P 6,361</u>
<b><u>December 31, 2023</u></b>					
Financial assets at FVTPL:	10.1, 16.1				
Equity securities - quoted		P 24,824	P 1,187	P -	P 26,011
Government debt securities		8,763	2,444	-	11,207
Corporate debt securities		668	3,264	-	3,932
Derivative financial assets		-	6,070	-	6,070
		<u>34,255</u>	<u>12,965</u>	<u>-</u>	<u>47,220</u>
Financial assets at FVOCI:	10.2, 16.1				
Government debt securities		202,683	36,966	-	239,649
Corporate debt securities		35,566	28,649	-	64,215
Equity securities - quoted		4,215	447	-	4,662
Equity securities - not quoted		<u>-</u>	<u>112</u>	<u>42</u>	<u>154</u>
		<u>242,464</u>	<u>66,174</u>	<u>42</u>	<u>308,680</u>
		<u>P 276,719</u>	<u>P 79,139</u>	<u>P 42</u>	<u>P 355,900</u>
Liabilities –					
Derivatives with negative fair values	21	<u>P 97</u>	<u>P 5,042</u>	<u>P -</u>	<u>P 5,139</u>

**Parent Bank**

	<u>Notes</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b><u>December 31, 2024</u></b>					
Resources:					
Financial assets at FVTPL:	10.1				
Government debt securities		P 11,004	P 6,050	P -	P 17,054
Derivative financial assets		-	4,633	-	4,633
Corporate debt securities		105	181	-	286
Equity securities - quoted		<u>1</u>	<u>-</u>	<u>-</u>	<u>1</u>
		<u>11,110</u>	<u>10,864</u>	<u>-</u>	<u>21,974</u>
Financial assets at FVOCI:	10.2				
Government debt securities		155,004	50,419	-	205,423
Corporate debt securities		23,774	30,776	-	54,550
Equity securities - quoted		1,206	564	-	1,770
Equity securities - not quoted		<u>79</u>	<u>67</u>	<u>-</u>	<u>146</u>
		<u>180,063</u>	<u>81,826</u>	<u>-</u>	<u>261,889</u>
		<u>P 191,173</u>	<u>P 92,690</u>	<u>P -</u>	<u>P 283,863</u>
Liabilities –					
Derivatives with negative fair values	21	<u>P 101</u>	<u>P 2,989</u>	<u>P -</u>	<u>P 3,090</u>
<b><u>December 31, 2023</u></b>					
Resources:					
Financial assets at FVTPL:	10.1				
Government debt securities		P 3,947	P 2,231	P -	P 6,178
Derivative financial assets		-	2,157	-	2,157
Corporate debt securities		44	89	-	133
Equity securities - quoted		<u>1</u>	<u>-</u>	<u>-</u>	<u>1</u>
		<u>3,992</u>	<u>4,477</u>	<u>-</u>	<u>8,469</u>
Financial assets at FVOCI:	10.2				
Government debt securities		134,115	35,329	-	169,444
Corporate debt securities		25,624	27,939	-	53,563
Equity securities - quoted		1,024	448	-	1,472
Equity securities - not quoted		<u>-</u>	<u>100</u>	<u>-</u>	<u>100</u>
		<u>160,763</u>	<u>63,816</u>	<u>-</u>	<u>224,579</u>
		<u>P 164,755</u>	<u>P 68,293</u>	<u>P -</u>	<u>P 233,048</u>
Liabilities –					
Derivatives with negative fair values	21	<u>P 97</u>	<u>P 1,762</u>	<u>P -</u>	<u>P 1,859</u>

There have been no significant transfers among Levels 1 and 2 in the reporting periods.

Discussed below and in the succeeding page is the information about how fair values of the BDO Unibank Group and the Parent Bank's classes of financial assets are determined.

(a) Equity securities

- (i) Quoted equity securities classified as financial assets at FVTPL or financial assets at FVOCI have fair values that were determined based on their closing prices on the PSE. These instruments are included in Level 1.

Financial assets at FVTPL included in Level 2 pertain to investments in Unit Investment Trust Funds (UITFs). The fair value of these financial assets were derived using the net asset value per unit (computed by dividing the net asset value of the fund by the number of outstanding units at the end of the reporting period), as published by banks and the Investment Company Association of the Philippines.

Golf club shares classified as financial assets at FVOCI are included in Level 2 as their prices are not derived from market considered as active due to lack of trading activities among market participants at the end or close to the end of the reporting period.

- (ii) Unquoted equity securities consist of preferred shares and common shares of various unlisted local companies. For unquoted preferred shares, the fair value is determined based on their discounted amount of estimated future cash flows expected to be received or paid, or based on their cost which management estimates to approximate their fair values. Further, unlisted common share which are classified as financial assets at FVOCI securities, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market value of another instrument which is substantially the same after taking into account the related risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument. These instruments are included in Level 3.

(b) Debt securities

The fair value of the debt securities of BDO Unibank Group and the Parent Bank, which are categorized within Level 1 and Level 2, is discussed below.

- (i) Fair values of peso-denominated government debt securities issued by the Philippine government, are determined based on the reference price per Bloomberg which used Bloomberg Valuation (BVAL). These BVAL reference rates are computed based on the weighted price derived using an approach based on a combined sequence of proprietary BVAL algorithms of direct observations or observed comparables.
- (ii) For corporate and other quoted debt securities, fair value is determined to be the current mid-price, which is computed as the average of ask and bid prices as appearing on Bloomberg.

(c) Derivatives

The fair values of Republic of the Philippines (ROP) warrants which are categorized within Level 1, is determined to be the current mid-price based on the last trading transaction as defined by third-party market makers. The fair value of other derivative financial instruments, which are categorized within Level 2, is determined through valuation techniques using the net present value computation [see Note 3.2(c)].

#### 7.4 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The tables below and in the succeeding pages summarize the fair value hierarchy of the BDO Unibank Group and the Parent Bank's financial assets and financial liabilities which are measured at amortized cost in the statements of financial position but for which fair value is disclosed.

##### **BDO Unibank Group**

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b><u>December 31, 2024</u></b>				
Resources:				
Cash and other cash items	P 109,744	P -	P -	P 109,744
Due from BSP	249,593	-	-	249,593
Due from other banks	90,485	-	-	90,485
Investment securities at amortized cost	288,390	268,350	279	557,019
Loans and other receivables	-	-	3,271,396	3,271,396
Other resources	<u>10,304</u>	<u>-</u>	<u>1,499</u>	<u>11,803</u>
	<u>P 748,516</u>	<u>P 268,350</u>	<u>P 3,273,174</u>	<u>P 4,290,040</u>
Liabilities:				
Deposit liabilities	P -	P -	P 3,801,843	P 3,801,843
Bills payable	-	168,710	92,204	260,914
Insurance Contract Liabilities	-	-	86,170	86,170
Other liabilities	<u>-</u>	<u>-</u>	<u>138,273</u>	<u>138,273</u>
	<u>P -</u>	<u>P 168,710</u>	<u>P 4,118,490</u>	<u>P 4,287,200</u>
<b><u>December 31, 2023</u></b>				
Resources:				
Cash and other cash items	P 94,278	P -	P -	P 94,278
Due from BSP	335,077	-	-	335,077
Due from other banks	86,032	-	-	86,032
Investment securities at amortized cost	314,162	240,408	2,151	556,721
Loans and other receivables	-	-	2,903,715	2,903,715
Other resources	<u>8,989</u>	<u>-</u>	<u>5,972</u>	<u>14,961</u>
	<u>P 838,538</u>	<u>P 240,408</u>	<u>P 2,911,838</u>	<u>P 3,990,784</u>
Liabilities:				
Deposit liabilities	P -	P -	P 3,576,455	P 3,576,455
Bills payable	-	99,264	89,157	188,421
Insurance contract liabilities	-	-	77,210	77,210
Other liabilities	<u>-</u>	<u>-</u>	<u>109,633</u>	<u>109,633</u>
	<u>P -</u>	<u>P 99,264</u>	<u>P 3,852,455</u>	<u>P 3,951,719</u>

**Parent Bank**

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b><u>December 31, 2024</u></b>				
Resources:				
Cash and other cash items	P 105,767	P -	P -	P 105,767
Due from BSP	246,815	-	-	246,815
Due from other banks	77,542	-	-	77,542
Investment securities at amortized cost	277,562	259,269	-	536,831
Loans and other receivables	-	-	3,169,449	3,169,449
Other resources	<u>10,301</u>	<u>-</u>	<u>1,161</u>	<u>11,462</u>
	<u>P 717,987</u>	<u>P 259,269</u>	<u>P 3,170,610</u>	<u>P 4,147,866</u>
Liabilities:				
Deposit liabilities	P -	P -	P 3,687,771	P 3,687,771
Bills payable	-	168,710	71,142	239,852
Other liabilities	<u>-</u>	<u>-</u>	<u>125,956</u>	<u>125,956</u>
	<u>P -</u>	<u>P 168,710</u>	<u>P 3,884,869</u>	<u>P 4,053,579</u>
<b><u>December 31, 2023</u></b>				
Resources:				
Cash and other cash items	P 91,635	P -	P -	P 91,635
Due from BSP	332,429	-	-	332,429
Due from other banks	76,846	-	-	76,846
Investment securities at amortized cost	301,387	234,355	-	535,742
Loans and other receivables	-	-	2,827,453	2,827,453
Other resources	<u>8,987</u>	<u>-</u>	<u>1,101</u>	<u>10,088</u>
	<u>P 811,284</u>	<u>P 234,355</u>	<u>P 2,828,554</u>	<u>P 3,874,193</u>
Liabilities:				
Deposit liabilities	P -	P -	P 3,479,618	P 3,479,618
Bills payable	-	99,264	67,806	167,070
Other liabilities	<u>-</u>	<u>-</u>	<u>97,650</u>	<u>97,650</u>
	<u>P -</u>	<u>P 99,264</u>	<u>P 3,645,074</u>	<u>P 3,744,338</u>

For financial assets and financial liabilities, management considers that the carrying amounts of those short-term financial instruments approximate their fair values. The following are the methods used to determine the fair value of financial assets and financial liabilities presented in the statements of financial position at their amortized cost.

(a) *Cash and Other Cash Items*

Cash consists primarily of funds in the form of Philippine currency notes and coins in the BDO Unibank Group and the Parent Bank's vault and those in the possession of tellers, including automated teller machines (see Note 8).

Other cash items includes cash items other than currency and coins on hand (see Note 17) such as checks drawn on the other banks or other branches that were received after the BDO Unibank Group and the Parent Bank's clearing cut-off time until the close of the regular banking hours. Carrying amounts approximate fair values in view of the relatively short-term maturities of these instruments.

(b) *Due from BSP and Other Banks*

Due from BSP pertains to deposits made by BDO Unibank Group to the BSP for clearing and reserve requirements. The fair value of floating rate placements and overnight deposits is their carrying amount. The estimated fair value of fixed interest-bearing deposits is based on discounted cash flows using prevailing money market interest rates for debts with similar credit risk and remaining maturity, which for short-term deposits approximate the nominal value.

(c) *Investment Securities at Amortized Cost*

The fair value of investment securities at amortized cost is determined based on the reference price per Bloomberg which used Bloomberg Valuation (BVAL). These BVAL reference rates are computed based on the weighted price derived using an approach based on a combined sequence of proprietary BVAL algorithms of direct observations or observed comparables. For corporate and other quoted debt securities, fair value is determined to be the current mid-price, which is computed as the average of ask and bid prices as appearing on Bloomberg; hence categorized as Level 1 or Level 2.

(d) *Loans and Other Receivables*

Loans and other receivables are net of provisions for impairment. The estimated fair value of loans and receivables represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

(e) *Deposits and Borrowings*

The estimated fair value of demand deposits with no stated maturity, which includes noninterest-bearing deposits, is the amount repayable on demand. The estimated fair value of long-term fixed interest-bearing deposits is based on discounted cash flows using interest rates for new debts with similar remaining maturity. The fair value of Bills Payable under Level 2 is computed based on the average of ask and bid prices as appearing on Bloomberg. For Bills Payable categorized within Level 3, the BDO Unibank Group and the Parent Bank classify financial instruments that have no quoted prices or observable market data where reference of fair value can be derived; hence, fair value is determined based on their discounted amount of estimated future cash flows expected to be received or paid, or based on their cost which management estimates to approximate their fair values.

(f) *Other Resources and Liabilities*

Due to their short duration, the carrying amounts of other resources and liabilities in the statements of financial position are considered to be reasonable approximation of their fair values.

## 7.5 Fair Value Measurement for Non-financial Assets

Details of BDO Unibank Group and Parent Bank's investment properties and the information about the fair value hierarchy as of December 31, 2024 and 2023 are shown below.

	BDO Unibank Group				Parent Bank			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>December 31, 2024</b>								
Investment properties:								
Land	P -	P -	P 36,325	P 36,325	P -	P -	P 28,782	P 28,782
Building and improvements	-	-	35,707	35,707	-	-	30,493	30,493
Non-current assets held for sale	-	-	1,185	1,185	-	-	1,185	1,185
	<u>P -</u>	<u>P -</u>	<u>P 73,217</u>	<u>P 73,217</u>	<u>P -</u>	<u>P -</u>	<u>P 60,460</u>	<u>P 60,460</u>
<b>December 31, 2023</b>								
Investment properties:								
Land	P -	P -	P 32,118	P 32,118	P -	P -	P 24,184	P 24,184
Building and improvements	-	-	20,181	20,181	-	-	14,813	14,813
Non-current assets held for sale	-	-	1,238	1,238	-	-	1,238	1,238
	<u>P -</u>	<u>P -</u>	<u>P 53,537</u>	<u>P 53,537</u>	<u>P -</u>	<u>P -</u>	<u>P 40,235</u>	<u>P 40,235</u>

The fair value of the investment properties of the BDO Unibank Group and the Parent Bank as of December 31, 2024 and 2023 (see Note 14) was determined on the basis of a valuation carried out on the respective dates by either an independent or internal appraiser having appropriate qualifications and recent experience in the valuation of properties in the relevant locations. To some extent, the valuation process was conducted by the appraisers in discussion with the management of the BDO Unibank Group and the Parent Bank with respect to determination of the inputs such as size, age and condition of the land and buildings and the comparable prices in the corresponding property location.

In estimating the fair value of the properties, management takes into account the market participant's ability to generate economic benefits by using the assets in its highest and best use. Based on management's assessment, the best use of the investment properties of the BDO Unibank Group and the Parent Bank indicated above is their current use. The fair value discussed above as determined by the appraisers were used by the BDO Unibank Group and the Parent Bank in determining the fair value of investment properties and non-current assets held for sale.

The fair value of these investment properties and assets held for sale was determined based on the following approaches:

### (a) Fair Value Measurement for Land

The Level 3 fair value of land was derived using the observable recent prices of the reference properties, which were adjusted for differences in key attributes such as property size, zoning and accessibility. The most significant input into this valuation approach is the price per square foot; hence, the higher the price the higher the fair value. On the other hand, if fair value of the land was derived using the market comparable approach that reflects the recent transaction prices for similar properties in nearby locations, fair value is included in Level 2. Under this approach, when sales prices of comparable land in close proximity are used in the valuation of the subject property, minor adjustments on the price is made to consider peculiarities of the property with that of the benchmark property.



(b) *Fair Value Measurement for Buildings and Improvements*

The Level 3 fair value of the buildings and improvements was determined using the replacement cost approach that reflects the cost to a market participant to construct an asset of comparable usage, constructions standards, design and lay-out, adjusted for obsolescence. The more significant inputs used in the valuation include direct and indirect costs of construction such as but not limited to, labor and contractor's profit, materials and equipment, surveying and permit costs, electricity and utility costs, architectural and engineering fees, insurance and legal fees. These inputs were derived from various suppliers and contractor's quotes, price catalogues, and construction price indices. Under this approach, higher estimated costs used in the valuation will result in higher fair value of the properties.

(c) *Fair Value Measurement for Assets Held for Sale*

The fair value of assets held for sale is determined based on the recent experience in the valuation of similar properties. The fair value, determined under Level 3 measurement, was derived using the market data approach that reflects that recent transaction prices for similar properties, adjusted for differences in property age and condition.

There has been no change to the valuation techniques used by BDO Unibank Group during the year for its non-financial assets. Further, there were no transfers into or out of Level 3 fair value hierarchy in 2024 and 2023.

**7.6 Offsetting Financial Assets and Financial Liabilities**

Certain financial assets of the BDO Unibank Group and the Parent Bank with amounts presented in the statements of financial position as of December 31, 2024 and 2023 are subject to offsetting, enforceable master netting arrangements and similar agreements.

**BDO Unibank Group**

	Gross amounts recognized in the statements of financial position	Related amounts not set off in the statements of financial position		
		Financial instruments	Collateral received	Net amount
<b><u>December 31, 2024</u></b>				
Loans and other receivables - net	P 3,272,518	P -	( P 8,682 )	P 3,263,836
Trading and investment securities - net	876,108	( 15,030 )	-	861,078
	<u>P 4,148,626</u>	<u>( P 15,030 )</u>	<u>( P 8,682 )</u>	<u>P 4,124,914</u>
<b><u>December 31, 2023</u></b>				
Loans and other receivables - net	P 2,881,945	P -	( P 6,226 )	P 2,875,719
Trading and investment securities - net	824,807	( 16,381 )	-	808,426
	<u>P 3,706,752</u>	<u>( P 16,381 )</u>	<u>( P 6,226 )</u>	<u>P 3,684,145</u>

**Parent Bank**

	Gross amounts recognized in the statements of financial position	Related amounts not set off in the statements of financial position		
		Financial instruments	Collateral received	Net amount
<b><u>December 31, 2024</u></b>				
Loans and other receivables - net	P 3,168,757	P -	(P 8,672)	P 3,160,085
Trading and investment securities - net	<u>839,988</u>	( <u>13,185</u> )	<u>-</u>	<u>826,803</u>
	<b><u>P 4,008,745</u></b>	<b>( P 13,185 )</b>	<b>( P 8,672 )</b>	<b><u>P 3,986,888</u></b>
<b><u>December 31, 2023</u></b>				
Loans and other receivables - net	P 2,809,547	P -	(P 5,672)	P 2,803,875
Trading and investment securities - net	<u>787,691</u>	( <u>14,560</u> )	<u>-</u>	<u>773,131</u>
	<b><u>P 3,597,238</u></b>	<b>( P 14,560 )</b>	<b>( P 5,672 )</b>	<b><u>P 3,577,006</u></b>

Included in the trading and investment securities - net are the currency forwards and interest rate swaps with accrued interest receivable and accrued interest payable subject to enforceable master netting arrangements but were not set-off and presented at gross in the statements of financial position.

Certain financial liabilities with net amounts presented in the statements of financial position of the BDO Unibank Group and the Parent Bank are subject to offsetting, enforceable master netting arrangements and similar agreements.

**BDO Unibank Group**

	Gross amounts recognized in the statements of financial position	Related amounts not set off in the statements of financial position		
		Financial instruments	Collateral received	Net amount
<b><u>December 31, 2024</u></b>				
Deposit liabilities	P 3,794,027	(P 8,682)	P -	P 3,785,345
Bills payable	261,470	-	( 13,723 )	247,747
Other liabilities	<u>151,687</u>	<u>685</u>	<u>-</u>	<u>152,372</u>
	<b><u>P 4,207,184</u></b>	<b>( P 7,997 )</b>	<b>( P 13,723 )</b>	<b><u>P 4,185,464</u></b>
<b><u>December 31, 2023</u></b>				
Deposit liabilities	P 3,567,550	(P 6,226)	P -	P 3,561,324
Bills payable	189,582	-	( 15,080 )	174,502
Other liabilities	<u>119,454</u>	( <u>888</u> )	<u>-</u>	<u>118,566</u>
	<b><u>P 3,876,586</u></b>	<b>( P 7,114 )</b>	<b>( P 15,080 )</b>	<b><u>P 3,854,392</u></b>

**Parent Bank**

	Gross amounts recognized in the statements of financial position	Related amounts not set off in the statements of financial position		
		Financial instruments	Collateral received	Net amount
<b>December 31, 2024</b>				
Deposit liabilities	P 3,686,052	(P 8,672)	P -	P 3,677,380
Bills payable	240,288	-	( 13,155)	227,133
Other liabilities	<u>139,543</u>	<u>31</u>	<u>-</u>	<u>139,574</u>
	<b>P 4,065,883</b>	<b>(P 8,641)</b>	<b>(P 13,155)</b>	<b>P 4,044,087</b>
<b>December 31, 2023</b>				
Deposit liabilities	P 3,476,867	(P 5,672)	P -	P 3,471,195
Bills payable	167,988	-	( 14,500)	153,488
Other liabilities	<u>107,595</u>	<u>( 60)</u>	<u>-</u>	<u>107,535</u>
	<b>P 3,752,450</b>	<b>(P 5,732)</b>	<b>(P 14,500)</b>	<b>P 3,732,218</b>

For the financial assets and financial liabilities subject to enforceable master netting arrangements or similar arrangements above, each agreement between the BDO Unibank Group and counterparties allows for net settlement of the relevant financial assets and financial liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and financial liabilities will be settled on a gross basis; however, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

**8. CASH AND BALANCES WITH THE BSP**

These accounts are composed of the following:

	BDO Unibank Group		Parent Bank	
	2024	2023	2024	2023
Cash and other cash items	<b>P 109,744</b>	P 94,278	<b>P 105,767</b>	P 91,635
Due from BSP:				
Mandatory reserves	<b>217,803</b>	281,591	<b>216,856</b>	279,263
Other than mandatory reserves	<u><b>31,790</b></u>	<u>53,485</u>	<u><b>29,959</b></u>	<u>53,165</u>
	<b><u>249,593</u></b>	<u>335,076</u>	<b><u>246,815</u></b>	<u>332,428</u>
	<b>P 359,337</b>	P 429,354	<b>P 352,582</b>	P 424,063

Mandatory reserves represent the balance of the deposit accounts maintained with the BSP to meet reserve requirements and to serve as clearing accounts for interbank claims (see Note 19).

The Parent Bank opened a Special Savings Account (SSA) with the BSP to comply with InstaPay facility requirement. As of December 31, 2024 and 2023, the balance of this account amounted to P2,393 and P783, respectively, and is presented as part of Due from BSP.

The Parent Bank opened a Demand Deposit Account 3 (DDA3) with the BSP for PESONet transactions. As of December 31, 2023, the balance of this account amounted to P7,390 and is presented as part of Due from BSP. After the 4:00 PM Cycle 2 settlement cut-off on January 05, 2024 (Friday), participants must perform the total defunding of their respective DDA3 and ensure that the resulting balance is zero at the end-of-day.

Due from BSP, excluding mandatory reserves which has no interest, bears annual interest rate of 5.25% to 6.65% in 2024, 5.00% to 6.76% in 2023, and 1.50% to 6.45% in 2022.

The total interest income earned amounted to P3,023, P5,201, and P2,558 in 2024, 2023 and 2022, respectively, in BDO Unibank Group's statements of income, and P2,975, P5,146 and P2,533 in 2024, 2023 and 2022, respectively, in the Parent Bank's statements of income (see Note 23).

Cash and other cash items and balances with the BSP are included in cash and cash equivalents for statements of cash flows purposes.

## 9. DUE FROM OTHER BANKS

The balance of this account represents deposits with the following:

	Note	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
		<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Foreign banks		<b>P 80,495</b>	P 78,641	<b>P 76,390</b>	P 76,220
Local banks		<b>9,990</b>	7,391	<b>1,152</b>	626
		<b>90,485</b>	86,032	<b>77,542</b>	76,846
Allowance for impairment	18	( <b>37</b> )	( 58 )	( <b>31</b> )	( 55 )
		<b>P 90,448</b>	P 85,974	<b>P 77,511</b>	P 76,791

The breakdown of this account as to currency follows:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
U.S. dollars	<b>P 51,427</b>	P 52,219	<b>P 47,374</b>	P 49,906
Other foreign currencies	<b>32,432</b>	27,571	<b>29,716</b>	26,608
Philippine pesos	<b>6,589</b>	6,184	<b>421</b>	277
	<b>P 90,448</b>	P 85,974	<b>P 77,511</b>	P 76,791

Annual interest rates on these deposits range from:

	<b>2024</b>	<b>2023</b>	<b>2022</b>
BDO Unibank Group	<b>0.00% – 6.38%</b>	0.00% – 6.40%	0.00% – 5.50%
Parent Bank	<b>0.00% – 5.25%</b>	0.00% – 5.46%	0.00% – 4.40%

There are deposits such as current accounts, which do not earn interest. The total interest income earned amounted to P3,215, P2,538, and P808 in 2024, 2023, and 2022, respectively, in the BDO Unibank Group's statements of income, and P2,625, P2,171, and P674, in 2024, 2023, and 2022, respectively, in the Parent Bank's statements of income (see Note 23). Except for margin deposits amounting to P2,189 and P1,298 as of December 31, 2024 and 2023, respectively, for the BDO Unibank Group and P300 and P224 as of December 31, 2024 and 2023, respectively, for the Parent Bank, Due from other banks are included in cash and cash equivalents for statements of cash flows purposes.

## 10. TRADING AND INVESTMENT SECURITIES

The components of this account are shown below.

		<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<u>Note</u>	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Financial assets at FVTPL	10.1	<b>P 27,929</b>	P 14,749	<b>P 21,974</b>	P 8,469
Financial assets at FVOCI	10.2	<b>272,225</b>	236,578	<b>261,889</b>	224,579
Investment securities at amortized cost - net	10.3	<u><b>575,954</b></u>	<u>573,480</u>	<u><b>556,125</b></u>	<u>554,643</u>
		<u><b>P 876,108</b></u>	<u>P 824,807</u>	<u><b>P 839,988</b></u>	<u>P 787,691</u>

### 10.1 Financial Assets at FVTPL

This account is composed of the following:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Derivative financial assets	<b>P 8,291</b>	P 6,070	<b>P 4,633</b>	P 2,157
Government debt securities	<b>18,114</b>	6,690	<b>17,054</b>	6,178
Corporate debt securities	<u><b>386</b></u>	<u>757</u>	<u><b>286</b></u>	<u>133</u>
	<b>26,791</b>	13,517	<b>21,973</b>	8,468
Equity securities - quoted	<u><b>1,138</b></u>	<u>1,232</u>	<u><b>1</b></u>	<u>1</u>
	<u><b>P 27,929</b></u>	<u>P 14,749</u>	<u><b>P 21,974</b></u>	<u>P 8,469</u>

All financial assets at FVTPL are held for trading. The following table shows net income (loss) contributed by financial assets at FVTPL to the BDO Unibank Group and the Parent Bank.

	<u>Notes</u>	<b>BDO Unibank Group</b>		
		<u>2024</u>	<u>2023</u>	<u>2022</u>
Interest income	23	<b>P 520</b>	P 128	P 104
Trading gain (loss) - net	25	<b>( 233)</b>	1,439	( 443)
Foreign exchange loss	25	<b>( 160)</b>	( 355)	( 549)
Dividend income	25	<u><b>56</b></u>	<u>1</u>	<u>2</u>
Net income (loss)		<u><b>P 183</b></u>	<u>P 1,213</u>	<u>(P 886)</u>
		<b>Parent Bank</b>		
	<u>Notes</u>	<u>2024</u>	<u>2023</u>	<u>2022</u>
Interest income	23	<b>P 500</b>	P 89	P 69
Trading gain (loss) - net	25	<b>( 491)</b>	1,223	( 333)
Net income (loss)		<u><b>P 9</b></u>	<u>P 1,312</u>	<u>(P 264)</u>

Effective interest rates of debt securities at FVTPL range from:

	2024	2023	2022
<b><u>BDO Unibank Group</u></b>			
Government debt securities	0.00% – 9.50%	0.25% – 9.50%	1.38% – 9.50%
Corporate debt securities	0.00% – 9.38%	2.00% – 8.62%	0.09% – 8.51%
<b><u>Parent Bank</u></b>			
Government debt securities	0.00% – 9.50%	1.65% – 9.50%	1.38% – 9.50%
Corporate debt securities	0.00% – 9.38%	2.00% – 8.62%	2.13% – 8.51%

Foreign currency-denominated securities amounted to P7,440 and P3,717 as of December 31, 2024 and 2023, respectively, in the BDO Unibank Group's statements of financial position, and P6,047 and P2,711 as of December 31, 2024 and 2023, respectively, in the Parent Bank's statements of financial position.

Derivative instruments used by BDO Unibank Group include foreign currency and interest rate forwards/futures, foreign currency and interest rate swaps. Income derived from these derivative instruments are part of trading gains (losses) (see Note 25).

The aggregate contractual or notional amount of derivative financial instruments and the total fair values of derivative financial assets and financial liabilities are shown below [see Notes 21 and 27(d)(i)(4)].

	2024			2023		
	Notional Amount	Fair Values		Notional Amount	Fair Values	
		Assets	Liabilities		Assets	Liabilities
<b><u>BDO Unibank Group</u></b>						
Currency forwards/futures	P 529,441	P 4,256	P 2,594	P 353,693	P 1,828	P 1,462
Cross currency swaps	46,491	4,007	346	79,164	4,208	3,540
ROP warrants	8,475	-	101	8,475	-	96
Interest rate swaps	<u>3,432</u>	<u>28</u>	<u>3,320</u>	<u>6,054</u>	<u>34</u>	<u>41</u>
	<b><u>P 587,839</u></b>	<b><u>P 8,291</u></b>	<b><u>P 6,361</u></b>	<b><u>P 447,386</u></b>	<b><u>P 6,070</u></b>	<b><u>P 5,139</u></b>
<b><u>Parent Bank</u></b>						
Currency forwards/futures	P 524,322	P 4,217	P 2,594	P 351,276	P 1,813	P 1,457
ROP warrants	8,475	-	101	8,475	-	96
Cross currency swaps	5,731	388	372	5,382	310	265
Interest rate swaps	<u>3,432</u>	<u>28</u>	<u>23</u>	<u>6,054</u>	<u>34</u>	<u>41</u>
	<b><u>P 541,960</u></b>	<b><u>P 4,633</u></b>	<b><u>P 3,090</u></b>	<b><u>P 371,187</u></b>	<b><u>P 2,157</u></b>	<b><u>P 1,859</u></b>

Certain financial assets at FVTPL are subject to offsetting against the related derivatives with negative fair values. This indicates an enforceable master netting arrangements and similar agreements with an intention to settle on a net basis (see Note 7.6).

## 10.2 Financial Assets at FVOCI

The details of the carrying amounts of these financial assets are as follows:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Government debt securities	<b>P 214,905</b>	P 178,219	<b>P 205,423</b>	P 169,444
Corporate debt securities	<b>55,243</b>	56,680	<b>54,554</b>	53,563
Equity securities:				
Quoted	<b>1,817</b>	1,525	<b>1,770</b>	1,472
Not quoted	<b>264</b>	154	<b>146</b>	100
	<b>272,229</b>	236,578	<b>261,893</b>	224,579
Allowance for impairment	<b>( 4)</b>	-	<b>( 4)</b>	-
	<b>P 272,225</b>	P 236,578	<b>P 261,889</b>	P 224,579

As to currency, this account is composed of the following:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Foreign currencies	<b>P 124,185</b>	P 94,236	<b>P 122,742</b>	P 93,096
Philippine peso	<b>148,040</b>	142,342	<b>139,147</b>	131,483
	<b>P 272,225</b>	P 236,578	<b>P 261,889</b>	P 224,579

The maturity profile of this account is presented below.

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Within one year	<b>P 89,738</b>	P 108,225	<b>P 88,884</b>	P 105,228
One to five years	<b>117,874</b>	72,269	<b>111,877</b>	66,320
Beyond five years	<b>64,613</b>	56,084	<b>61,128</b>	53,031
	<b>P 272,225</b>	P 236,578	<b>P 261,889</b>	P 224,579

Effective interest rates of financial assets at FVOCI range from:

	<b>2024</b>	<b>2023</b>	<b>2022</b>
<b><u>BDO Unibank Group</u></b>			
Government debt securities	<b>1.84% – 7.44%</b>	1.84% – 7.95%	0.53% – 10.63%
Corporate debt securities	<b>2.14% – 9.38%</b>	1.84% – 8.76%	1.87% – 8.76%
<b><u>Parent Bank</u></b>			
Government debt securities	<b>1.84% – 7.44%</b>	1.84% – 7.95%	0.54% – 10.63%
Corporate debt securities	<b>2.14% – 9.38%</b>	1.84% – 8.76%	1.87% – 8.76%

The fair values of government debt, quoted equity securities and corporate debt securities have been determined directly by reference to published prices generated in an active market (see Note 7.3).

The reconciliation of the carrying amounts of financial assets at FVOCI reported under Trading and Investments Securities - Net is shown below:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Balance at beginning of year	<b>P 236,578</b>	P 119,061	<b>P 224,579</b>	P 109,647
Additions	<b>1,332,272</b>	882,675	<b>1,324,855</b>	872,261
Disposals	<b>( 1,301,208)</b>	( 768,601)	<b>( 1,292,019)</b>	( 760,433)
Foreign currency revaluation	<b>4,592</b>	( 584)	<b>4,504</b>	( 560)
Unrealized fair value losses	<b>( 177)</b>	3,989	<b>( 196)</b>	3,666
Realized fair value losses on FVOCI	<b>172</b>	38	<b>170</b>	( 2)
Impairment loss - net	<b>( 4)</b>	-	<b>( 4)</b>	-
Balance at end of year	<b><u>P 272,225</u></b>	<u>P 236,578</u>	<b><u>P 261,889</u></b>	<u>P 224,579</u>

The reconciliation of unrealized fair value losses on financial assets at FVOCI reported under Trading and Investment Securities - Net, and Investment Securities and Other Assets for Life Insurance Contracts - Net, reported under equity is shown below.

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Balance at beginning of year	<b>(P 12,210)</b>	(P 19,950)	<b>(P 8,471)</b>	(P 12,228)
Changes on unrealized fair value gains (losses) during the year:				
Fair value gains (losses) during the year	<b>( 722)</b>	7,619	<b>( 196)</b>	3,666
Expected credit losses on FVOCI securities	<b>( 25)</b>	108	<b>( 16)</b>	97
Deferred tax assets (liabilities)	<b>( 3)</b>	( 6)	<b>( 5)</b>	( 4)
	<b>( 12,960)</b>	( 12,229)	<b>( 8,688)</b>	( 8,469)
Realized fair value (gains) loss on securities disposed during the year - net	<b>( 20)</b>	19	<b>170</b>	( 2)
Balance at end of year	<b><u>(P 12,980)</u></b>	<u>(P 12,210)</u>	<b><u>(P 8,518)</u></b>	<u>(P 8,471)</u>
Net unrealized fair value losses, net of tax:				
Attributable to:				
Shareholder of the Parent Bank	<b>(P 722)</b>	(P 7,619)		
Non-controlling interest	<b>5</b>	( 28)		
	<b><u>(P 717)</u></b>	<u>(P 7,647)</u>		

The BDO Unibank Group disposed of FVOCI securities under equity amounting to P4, P3 and P6 in 2024, 2023 and 2022, respectively. The Parent Bank did not dispose any FVOCI equity securities in 2024, 2023 and 2022.

Unrealized fair value gains and losses recognized in the NUGL account is not reclassified to profit or loss but is reclassified directly to Surplus Free account except for those debt securities classified as FVOCI wherein fair value changes are recycled back to profit or loss.

The BDO Unibank Group and the Parent Bank recognized gain (loss) on disposal of FVOCI debt securities amounting to P90 and P90, respectively, in 2024, (P39) and nil, respectively, in 2023, and P44 and P16, respectively, in 2022.

Impairment losses (recoveries) recognized for FVOCI debt securities presented in NUGL for BDO Unibank Group and the Parent Bank amounted to (P25) and (P17), respectively, in 2024, P108 and P97, respectively, in 2023 and P67 and P65, respectively, in 2022. The total accumulated impairment losses presented in NUGL for the BDO Unibank Group and the Parent Bank amounted to P200 and P182 respectively, as of December 31, 2024, and P225 and P199, respectively, as of December 31, 2023 (see Note 4.3.5).



### 10.3 Investment Securities at Amortized Cost

This account consists of:

	Note	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
		<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Government debt securities		<b>P 492,529</b>	P 501,606	<b>P 474,652</b>	P 485,264
Corporate debt securities:					
Quoted		<b>83,874</b>	72,000	<b>81,919</b>	70,008
Not quoted		<b><u>1,663</u></b>	<u>2,000</u>	<b><u>1,663</u></b>	<u>1,486</u>
		<b>578,066</b>	575,606	<b>558,234</b>	556,758
Allowance for impairment	18	( <b><u>2,112</u></b> )	( <u>2,126</u> )	( <b><u>2,109</u></b> )	( <u>2,115</u> )
		<b><u>P 575,954</u></b>	<u>P 573,480</u>	<b><u>P 556,125</u></b>	<u>P 554,643</u>

As to currency, this account is composed of the following:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Foreign currencies	<b>P 188,376</b>	P 207,053	<b>P 183,854</b>	P 201,824
Philippine peso	<b><u>387,578</u></b>	<u>366,427</u>	<b><u>372,271</u></b>	<u>352,819</u>
	<b><u>P 575,954</u></b>	<u>P 573,480</u>	<b><u>P 556,125</u></b>	<u>P 554,643</u>

The maturity profile of this account is presented below.

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Less than one year	<b>P 76,139</b>	P 96,291	<b>P 72,263</b>	P 92,690
One to five years	<b>259,810</b>	241,953	<b>250,897</b>	230,506
Beyond five years	<b><u>240,005</u></b>	<u>235,236</u>	<b><u>232,965</u></b>	<u>231,447</u>
	<b><u>P 575,954</u></b>	<u>P 573,480</u>	<b><u>P 556,125</u></b>	<u>P 554,643</u>

The reconciliation of the carrying amounts of investment securities at amortized cost is as follows:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Balance at beginning of year	<b>P 573,480</b>	P 509,316	<b>P 554,643</b>	P 491,259
Additions	<b>128,567</b>	115,282	<b>117,882</b>	111,216
Maturities and disposals	( <b>134,598</b> )	( 49,917 )	( <b>124,675</b> )	( 46,673 )
Foreign currency gains (losses) – net	<b>8,407</b>	( 707 )	<b>8,186</b>	( 673 )
Impairment loss (recovery)	<b><u>98</u></b>	( <u>494</u> )	<b><u>89</u></b>	( <u>486</u> )
	<b><u>P 575,954</u></b>	<u>P 573,480</u>	<b><u>P 556,125</u></b>	<u>P 554,643</u>

Effective interest rates of investment securities at amortized cost range from:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
<b><u>BDO Unibank Group</u></b>			
Government debt securities	<b>0.65% – 7.47%</b>	0.47% – 10.25%	0.18% – 10.25%
Corporate debt securities	<b>1.82% – 7.60%</b>	1.29% – 7.81%	1.27% – 7.88%
<b><u>Parent Bank</u></b>			
Government debt securities	<b>0.65% – 7.47%</b>	0.47% – 7.47%	0.18% – 7.56%
Corporate debt securities	<b>1.82% – 7.60%</b>	1.82% – 7.81%	1.82% – 7.88%

In 2024 and 2023, the BDO Unibank Group disposed of debt securities from its amortized cost portfolio amounting to P353 and P2,584, respectively, resulting in a net trading loss amounting to nil and P3, respectively. In the same year, the Parent Bank disposed of debt securities from its amortized cost portfolio amounting to P353 and P2,292, respectively, resulting in a net trading loss amounting to nil and P3, respectively. These disposals were all initiated by the issuers.

Management has assessed that such disposals of investment securities in 2024 and 2023 are consistent with the BDO Unibank Group and the Parent Bank's investment at amortized cost business model with the objective of collecting contractual cash flows and have qualified under the permitted sale events set forth in the BDO Unibank Group's business model in managing financial assets manual and the requirements of PFRS 9. The disposal of investment securities was approved by the Investments Committee in compliance with the documentation requirements of the BSP.

As mentioned in Note 28, certain government debt securities are deposited with the BSP.

## 11. LOANS AND OTHER RECEIVABLES

The loans and other receivables account consists of the following:

	<u>Notes</u>	<b><u>BDO Unibank Group</u></b>		<b><u>Parent Bank</u></b>	
		<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Receivables from customers:					
Loans and discounts	27, 34.2.1 P	<b>2,894,293</b>	P 2,596,551	<b>P 2,789,625</b>	P 2,522,613
Credit card receivables		<b>215,382</b>	162,047	<b>215,382</b>	162,047
Customers' liabilities under letters of credit and trust receipts		<b>103,272</b>	80,952	<b>103,272</b>	80,952
Bills purchased		<b>13,700</b>	10,685	<b>13,697</b>	10,633
		<b>3,226,647</b>	2,850,235	<b>3,121,976</b>	2,776,245
Unearned interests or discounts		( <b>1,417</b> )	( 1,438 )	( <b>561</b> )	( 765 )
Allowance for impairment	18	( <b>89,097</b> )	( 83,103 )	( <b>86,655</b> )	( 80,802 )
		( <b>90,514</b> )	( 84,541 )	( <b>87,216</b> )	( 81,567 )
		<b>3,136,133</b>	2,765,694	<b>3,034,760</b>	2,694,678
Other receivables:					
Interbank loans receivables		<b>81,988</b>	69,174	<b>82,567</b>	69,975
Reverse repurchase agreements		<b>25,463</b>	25,370	<b>25,012</b>	24,970
Accounts receivable	27	<b>29,137</b>	22,561	<b>27,334</b>	21,141
Sales contract receivables	34.2.1	<b>1,864</b>	1,384	<b>1,843</b>	1,351
Others		<b>927</b>	470	<b>-</b>	-
		<b>139,379</b>	118,959	<b>136,756</b>	117,437
Allowance for impairment	18	( <b>2,994</b> )	( 2,708 )	( <b>2,759</b> )	( 2,568 )
		<b>136,385</b>	116,251	<b>133,997</b>	114,869
		<b>P 3,272,518</b>	P 2,881,945	<b>P 3,168,757</b>	P 2,809,547

The maturity profile of receivable from customers (net of unearned interest or discounts) based on the remaining term is presented below.

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Less than one year	<b>P 1,054,600</b>	P 890,953	<b>P 1,048,312</b>	P 884,527
One to five years	<b>1,139,230</b>	1,095,419	<b>1,060,428</b>	1,044,197
Beyond five years	<b>1,031,400</b>	862,425	<b>1,012,675</b>	846,756
	<b><u>P 3,225,230</u></b>	<u>P 2,848,797</u>	<b><u>P 3,121,415</u></b>	<u>P 2,775,480</u>

The breakdown of total loans (receivable from customers, net of unearned interests or discounts) as to type of interest rate follows:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Variable interest rates	<b>P 2,585,736</b>	P 2,205,871	<b>P 2,472,274</b>	P 2,194,927
Fixed interest rates	<b>639,494</b>	642,926	<b>649,141</b>	580,553
	<b><u>P 3,225,230</u></b>	<u>P 2,848,797</u>	<b><u>P 3,121,415</u></b>	<u>P 2,775,480</u>

Annual interest rates ranges from:

	<b>2024</b>	<b>2023</b>	<b>2022</b>
Loans and discounts	<b>0.00% – 60.96%</b>	0.00% – 60.96%	0.00% – 60.96%
Other receivables	<b>0.00% – 16.00%</b>	0.00% – 19.00%	0.00% – 19.00%

The total interest income earned (see Note 23) amounted to:

	<b>BDO Unibank Group</b>			<b>Parent Bank</b>		
	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>
Loans and discounts	<b>P 215,974</b>	P 183,348	P 133,170	<b>P 206,691</b>	P 175,534	P 126,802
Other receivables	<b>6,761</b>	6,719	2,626	<b>6,822</b>	6,751	2,571
	<b><u>P 222,735</u></b>	<u>P 190,067</u>	<u>P 135,796</u>	<b><u>P 213,513</u></b>	<u>P 182,285</u>	<u>P 129,373</u>

Interest income recognized on impaired loans and receivables amounted to P28,459, P23,713 and P6,398 in 2024, 2023 and 2022, respectively, for the BDO Unibank Group, and P28,234, P23,706 and P6,395 in 2024, 2023 and 2022, respectively, for the Parent Bank.

Certain receivables from customers of the BDO Unibank Group and the Parent Bank amounting to P10,092 and P8,672, respectively, as of December 31, 2024 and P8,657 and P5,672, respectively, as of December 31, 2023, are subject to offsetting with the corresponding collaterals received as a means of security amounting to P8,682 and P8,672, respectively, as of December 31, 2024, and P6,226 and P5,672, respectively, as of December 31, 2023, indicating a legally enforceable right to offset the recognized amounts with an intention to settle on a net basis (see Note 7.6).

Impairment losses recognized for loans and receivables for BDO Unibank Group and the Parent Bank amounted to P14,404 and P13,273, respectively, in 2024, P15,771 and P15,041, respectively, in 2023, and P16,414 and P15,665, respectively, in 2022 (see Note 18).

## 12. PREMISES, FURNITURE, FIXTURES AND EQUIPMENT

The gross carrying amounts and accumulated depreciation, amortization and impairment of premises, furniture, fixtures and equipment at the beginning and end of 2024 and 2023 are shown below.

### BDO Unibank Group

		<u>Land</u>		<u>Furniture, Fixtures and Equipment</u>		<u>Buildings</u>		<u>Leasehold Rights and Improvement</u>		<u>Construction in Progress</u>		<u>Right-of- Use Assets</u>		<u>Total</u>
December 31, 2024														
Cost	P	8,812	P	35,061	P	25,248	P	9,514	P	4,245	P	22,585	P	105,465
Accumulated depreciation and amortization		-	(	22,998)	(	8,965)	(	7,969)	-	-	(	10,707)	(	50,639)
Allowance for impairment (see Note 18)		( <u>330</u> )		<u>-</u>	(	<u>292</u> )		<u>-</u>		<u>-</u>		<u>-</u>	(	<u>622</u> )
Net Carrying Amount		<u>P 8,482</u>		<u>P 12,063</u>		<u>P 15,991</u>		<u>P 1,545</u>		<u>P 4,245</u>		<u>P 11,878</u>		<u>P 54,204</u>
December 31, 2023														
Cost	P	8,810	P	30,453	P	24,679	P	9,106	P	1,930	P	20,623	P	95,601
Accumulated depreciation and amortization		-	(	21,437)	(	8,145)	(	7,694)	-	-	(	9,621)	(	46,897)
Allowance for impairment (see Note 18)		( <u>330</u> )		<u>-</u>	(	<u>289</u> )		<u>-</u>		<u>-</u>		<u>-</u>	(	<u>619</u> )
Net Carrying Amount		<u>P 8,480</u>		<u>P 9,016</u>		<u>P 16,245</u>		<u>P 1,412</u>		<u>P 1,930</u>		<u>P 11,002</u>		<u>P 48,085</u>
January 1, 2023														
Cost	P	8,430	P	29,066	P	25,345	P	8,660	P	1,266	P	19,561	P	92,328
Accumulated depreciation and amortization		-	(	19,682)	(	10,047)	(	7,295)	-	-	(	8,189)	(	45,213)
Allowance for impairment (see Note 18)		( <u>340</u> )		<u>-</u>	(	<u>304</u> )		<u>-</u>		<u>-</u>		<u>-</u>	(	<u>644</u> )
Net Carrying Amount		<u>P 8,090</u>		<u>P 9,384</u>		<u>P 14,994</u>		<u>P 1,365</u>		<u>P 1,266</u>		<u>P 11,372</u>		<u>P 46,471</u>

### Parent Bank

		<u>Land</u>		<u>Furniture, Fixtures and Equipment</u>		<u>Buildings</u>		<u>Leasehold Rights and Improvement</u>		<u>Construction in Progress</u>		<u>Right-of- Use Assets</u>		<u>Total</u>
December 31, 2024														
Cost	P	8,082	P	30,278	P	23,275	P	8,167	P	4,238	P	21,300	P	95,340
Accumulated depreciation and amortization		-	(	20,088)	(	8,233)	(	7,096)	-	-	(	10,148)	(	45,565)
Allowance for impairment (see Note 18)		(	192)	-	(	284)	-	-	-	-	-	-	(	476)
Net Carrying Amount		<u>P 7,890</u>		<u>P 10,190</u>		<u>P 14,758</u>		<u>P 1,071</u>		<u>P 4,238</u>		<u>P 11,152</u>		<u>P 49,299</u>
December 31, 2023														
Cost	P	8,080	P	25,847	P	22,737	P	7,949	P	1,929	P	20,299	P	86,841
Accumulated depreciation and amortization		-	(	18,541)	(	7,463)	(	6,956)	-	-	(	9,527)	(	42,487)
Allowance for impairment (see Note 18)		(	192)	-	(	284)	-	-	-	-	-	-	(	476)
Net Carrying Amount		<u>P 7,888</u>		<u>P 7,306</u>		<u>P 14,990</u>		<u>P 993</u>		<u>P 1,929</u>		<u>P 10,772</u>		<u>P 43,878</u>
January 1, 2023														
Cost	P	7,693	P	24,804	P	23,466	P	7,674	P	1,250	P	18,911	P	83,798
Accumulated depreciation and amortization		-	(	16,859)	(	9,409)	(	6,678)	-	-	(	7,962)	(	40,908)
Allowance for impairment (see Note 18)		(	197)	-	(	299)	-	-	-	-	-	-	(	496)
Net Carrying Amount		<u>P 7,496</u>		<u>P 7,945</u>		<u>P 13,758</u>		<u>P 996</u>		<u>P 1,250</u>		<u>P 10,949</u>		<u>P 42,394</u>

A reconciliation of the carrying amounts at the beginning and end of 2024 and 2023 of premises, furniture, fixtures and equipment is shown below.

**BDO Unibank Group**

	<u>Land</u>	<u>Furniture, Fixtures and Equipment</u>	<u>Buildings</u>	<u>Leasehold Rights and Improvement</u>	<u>Construction in Progress</u>	<u>Right-of- Use Assets</u>	<u>Total</u>
Balance at January 1, 2024, net of accumulated depreciation, amortization and impairment	P 8,480	P 9,016	P 16,245	P 1,412	P 1,930	P 11,002	P 48,085
Additions	2	6,017	502	750	2,363	4,403	14,037
Disposals	-	( 53)	-	( 84)	-	( 41)	( 178)
Reclassifications	-	39	44	39	( 46)	-	76
Allowance for impairment	-	-	( 2)	-	-	-	( 2)
Adjustments	-	-	-	( 1)	-	( 28)	( 29)
Reversal	-	-	-	( 1)	( 3)	-	( 4)
Foreign exchange revaluation	-	-	22	-	-	30	52
Effect of merger	-	-	-	-	1	-	1
Depreciation and amortization charges for the year	-	( 2,956)	( 820)	( 570)	-	( 3,488)	( 7,834)
Balance at December 31, 2024, net of accumulated depreciation, amortization and impairment	<u>P 8,482</u>	<u>P 12,063</u>	<u>P 15,991</u>	<u>P 1,545</u>	<u>P 4,245</u>	<u>P 11,878</u>	<u>P 54,204</u>
Balance at January 1, 2023, net of accumulated depreciation, amortization and impairment	P 8,090	P 9,384	P 14,994	P 1,365	P 1,266	P 11,372	P 46,471
Additions	409	2,916	2,127	554	837	3,716	10,559
Disposals	( 7)	( 59)	-	-	( 33)	( 192)	( 291)
Reclassifications	( 17)	32	126	65	( 136)	-	70
Allowance for impairment	5	-	-	-	-	-	5
Adjustments	-	( 1)	-	( 9)	-	( 377)	( 387)
Reversal	-	-	( 3)	-	( 4)	-	( 7)
Foreign exchange revaluation	-	1	15	-	-	( 2)	14
Acquired from business combination	-	29	-	-	-	-	29
Depreciation and amortization charges for the year	-	( 3,286)	( 1,014)	( 563)	-	( 3,515)	( 8,378)
Balance at December 31, 2023, net of accumulated depreciation, amortization and impairment	<u>P 8,480</u>	<u>P 9,016</u>	<u>P 16,245</u>	<u>P 1,412</u>	<u>P 1,930</u>	<u>P 11,002</u>	<u>P 48,085</u>

**Parent Bank**

	<u>Land</u>	<u>Furniture, Fixtures and Equipment</u>	<u>Buildings</u>	<u>Leasehold Rights and Improvement</u>	<u>Construction in Progress</u>	<u>Right-of- Use Assets</u>	<u>Total</u>
Balance at January 1, 2024, net of accumulated depreciation, amortization and impairment	P 7,888	P 7,306	P 14,990	P 993	P 1,929	P 10,772	P 43,878
Additions	2	5,194	477	521	2,355	4,060	12,609
Disposals	-	( 13)	-	( 79)	-	( 277)	( 369)
Reclassifications	-	44	44	39	( 44)	-	83
Adjustment	-	-	-	-	-	( 21)	( 21)
Reversal	-	-	-	-	( 3)	-	( 3)
Foreign exchange revaluation	-	-	18	-	-	5	23
Effect of merger	-	26	-	-	1	-	27
Depreciation and amortization charges for the year	-	( 2,367)	( 771)	( 403)	-	( 3,387)	( 6,928)
Balance at December 31, 2024, net of accumulated depreciation, amortization and impairment	<u>P 7,890</u>	<u>P 10,190</u>	<u>P 14,758</u>	<u>P 1,071</u>	<u>P 4,238</u>	<u>P 11,152</u>	<u>P 49,299</u>
Balance at January 1, 2023, net of accumulated depreciation, amortization and impairment	P 7,496	P 7,945	P 13,758	P 996	P 1,250	P 10,949	P 42,394
Additions	409	2,064	2,065	355	818	3,309	9,020
Disposals	-	( 32)	-	-	-	( 192)	( 224)
Reclassifications	( 17)	39	124	67	( 135)	-	78
Adjustment	-	-	-	-	-	( 14)	( 14)
Reversal	-	-	( 3)	-	( 4)	-	( 7)
Foreign exchange revaluation	-	-	16	-	-	( 1)	15
Depreciation and amortization charges for the year	-	( 2,710)	( 970)	( 425)	-	( 3,279)	( 7,384)
Balance at December 31, 2023, net of accumulated depreciation, amortization and impairment	<u>P 7,888</u>	<u>P 7,306</u>	<u>P 14,990</u>	<u>P 993</u>	<u>P 1,929</u>	<u>P 10,772</u>	<u>P 43,878</u>

Under BSP rules, investments in premises, furniture, fixtures and equipment should not exceed 50.00% of a bank's unimpaired capital. As of December 31, 2024 and 2023, the BDO Unibank Group and the Parent Bank have complied with this requirement.

Certain fully depreciated premises, furniture, fixtures and equipment as of December 31, 2024 and 2023 are still being used in operations with acquisition costs amounting to P10,228 and P11,147, respectively, in the BDO Unibank Group's financial statements and P9,851 and P9,348, respectively, in the Parent Bank's financial statements.

On March 9, 2023, the Parent Bank recorded the derecognition of fully depreciated BDO Corporate Tower located in Makati City with a total cost amounting to P2,907.

### 13. LEASES

The BDO Unibank Group and the Parent Bank have leases for certain land and building. With the exception of short-term leases and leases of low-value underlying assets, each lease is reflected as a Right-of-use asset under Premises, Furniture, Fixtures and Equipment (see Note 12) and a Lease liability under Other Liabilities (see Note 21) on the statements of financial position.

Each lease generally imposes a restriction that, unless there is a contractual right for the BDO Unibank Group and the Parent Bank to sublet the asset to another party, the right-of-use asset can only be used by the BDO Unibank Group. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. The BDO Unibank Group and the Parent Bank are prohibited from selling or pledging the underlying leased assets as security.

For leases over land and office spaces, the BDO Unibank Group and the Parent Bank must keep those properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the BDO Unibank Group and the Parent Bank must insure the leased assets and incur maintenance fees on such items in accordance with the lease contracts.

The tables below describe the nature of BDO Unibank Group and the Parent Bank's leasing activities by type of right-of-use asset.

	Number of Right-of-use Asset Leased		Range of Remaining Term		Average Remaining Lease Term	
	2024	2023	2024	2023	2024	2023
<b>BDO Unibank Group</b>						
Land	53	53	0 mo. – 60.0 yrs.	0 mo. – 30.0 yrs.	12.6 yrs.	12.4 yrs.
Building	1,850	1,765	0 mo. – 20.0 yrs.	0 mo. – 15.0 yrs.	7.8 yrs.	2.8 yrs.
<b>Parent Bank</b>						
Land	53	53	0 mo. – 60.0 yrs.	0 mo. – 30.0 yrs.	12.6 yrs.	12.4 yrs.
Building	1,381	1,347	0 mo. – 20.0 yrs.	0 mo. – 14.8 yrs.	3.7 yrs.	3.6 yrs.

#### 13.1 Right-of-Use Assets

The carrying amounts of BDO Unibank Group and the Parent Bank's right-of-use assets as of December 31, 2024 and 2023 and the movements during the periods are shown below and in the succeeding page (see Note 12).

	BDO Unibank Group			Parent Bank		
	Land	Buildings	Total	Land	Buildings	Total
Balance at January 1, 2024	P 484	P 10,518	P 11,002	P 508	P 10,264	P 10,772
Additions	227	4,176	4,403	227	3,833	4,060
Disposals	( 3)	( 38)	( 41)	( 3)	( 274)	( 277 )
Reclassification	8	( 8)	-	8	( 8)	-
Adjustment	-	( 28)	( 28)	-	( 21)	( 21 )
Foreign exchange revaluation	-	30	30	-	5	5
Depreciation and amortization	( 51)	( 3,437)	( 3,488)	( 52)	( 3,335)	( 3,387 )
Balance at December 31, 2024	<b>P 665</b>	<b>P 11,213</b>	<b>P 11,878</b>	<b>P 688</b>	<b>P 10,464</b>	<b>P 11,152</b>

	BDO Unibank Group			Parent Bank		
	Land	Buildings	Total	Land	Buildings	Total
Balance at January 1, 2023	P 446	P 10,926	P 11,372	P 471	P 10,478	P 10,949
Additions	121	3,595	3,716	121	3,188	3,309
Disposals	( 3)	( 189)	( 192)	( 3)	( 189)	( 192)
Reclassification	( 28)	28	-	( 28)	28	-
Adjustment	-	( 377)	( 377)	-	( 14)	( 14)
Foreign exchange revaluation	-	( 2)	( 2)	-	( 1)	( 1)
Depreciation and amortization	( 52)	( 3,463)	( 3,515)	( 53)	( 3,226)	( 3,279)
Balance at December 31, 2023	<u>P 484</u>	<u>P 10,518</u>	<u>P 11,002</u>	<u>P 508</u>	<u>P 10,264</u>	<u>P 10,772</u>

### 13.2 Lease Liabilities

Lease liabilities amounting to P14,001 and P13,034 as of December 31, 2024 and 2023, respectively, for the BDO Unibank Group and P13,215 and P12,807, as of December 31, 2024 and 2023, respectively, for the Parent Bank are presented in the statements of financial position as part of Other Liabilities (see Note 21).

The use of extension and termination options gives the BDO Unibank Group and the Parent Bank added flexibility in the event that it has identified more suitable premises in terms of cost and/or location or determined that it is advantageous to remain in a location beyond the original lease term. An option is only exercised when consistent with the BDO Unibank Group and the Parent Bank's regional markets strategy and the economic benefits of exercising the option exceeds the expected overall cost. As of December 31, 2024, the terms of the lease contracts of the BDO Unibank Group and the Parent Bank are renewable upon mutual agreement of the parties.

The lease liabilities are secured by the related underlying assets. The undiscounted maturity analyses of lease liabilities are as follows:

#### December 31, 2024

##### BDO Unibank Group

	Within 1 Year	1 to 2 Years	2 to 3 Years	3 to 4 Years	4 to 5 Years	5 to 10 Years	10 or More Years	Total
Lease payments	P 4,387	P 3,566	P 2,858	P 1,981	P 1,156	P 2,527	P 1,755	P 18,230
Finance charges	( 915)	( 687)	( 490)	( 338)	( 242)	( 638)	( 919)	( 4,229)
Net present value	<u>P 3,472</u>	<u>P 2,879</u>	<u>P 2,368</u>	<u>P 1,643</u>	<u>P 914</u>	<u>P 1,889</u>	<u>P 836</u>	<u>P 14,001</u>

##### Parent Bank

Lease payments	P 4,093	P 3,329	P 2,701	P 1,888	P 1,102	P 2,410	P 1,790	P 17,313
Finance charges	( 863)	( 652)	( 468)	( 324)	( 234)	( 627)	( 930)	( 4,098)
Net present value	<u>P 3,230</u>	<u>P 2,677</u>	<u>P 2,233</u>	<u>P 1,564</u>	<u>P 868</u>	<u>P 1,783</u>	<u>P 860</u>	<u>P 13,215</u>

#### December 31, 2023

##### BDO Unibank Group

	Within 1 Year	1 to 2 Years	2 to 3 Years	3 to 4 Years	4 to 5 Years	5 to 10 Years	10 or More Years	Total
Lease payments	P 3,951	P 3,289	P 2,675	P 1,975	P 1,124	P 2,332	P 780	P 16,126
Finance charges	( 813)	( 622)	( 445)	( 302)	( 208)	( 498)	( 204)	( 3,092)
Net present value	<u>P 3,138</u>	<u>P 2,667</u>	<u>P 2,230</u>	<u>P 1,673</u>	<u>P 916</u>	<u>P 1,834</u>	<u>P 576</u>	<u>P 13,034</u>

##### Parent Bank

Lease payments	P 3,905	P 3,249	P 2,624	P 1,881	P 1,091	P 2,282	P 818	P 15,850
Finance charges	( 799)	( 606)	( 430)	( 293)	( 203)	( 496)	( 216)	( 3,043)
Net present value	<u>P 3,106</u>	<u>P 2,643</u>	<u>P 2,194</u>	<u>P 1,588</u>	<u>P 888</u>	<u>P 1,786</u>	<u>P 602</u>	<u>P 12,807</u>

The Parent Bank subleases its leased properties. The total income earned from the subleasing activities amounted to P6, P9 and P6 in 2024, 2023 and 2022, respectively. This is presented as part of Miscellaneous - net under Other Operating Income in the statements of income (see Note 25).

The total cash outflow in respect to leases amounted to P4,431, P4,370 and P4,192 in 2024, 2023 and 2022, respectively, for the BDO Unibank Group and P4,321, P4,097 and P4,032 in 2024, 2023 and 2022, respectively, for the Parent Bank. Interest expense in relation to lease liabilities amounted to P1,036, P939 and P926 in 2024, 2023 and 2022, respectively, for the BDO Unibank Group and P1,005, P883 and P905 in 2024, 2023 and 2022, respectively, for the Parent Bank which are, presented as part of Interest expense on lease liabilities under Interest Expense account in the statements of income (see Note 24).

### 13.3 Lease Payments Not Recognized as Liabilities

The BDO Unibank Group and the Parent Bank have elected not to recognize a lease liability for short-term leases or for leases of low value assets. In addition, certain variable lease payments are not permitted to be recognized as lease liabilities. Payments made under such leases are expensed as incurred.

The expenses relating to short-term leases and low-value assets amounted to P10 and P406 in 2024, P14 and P387 in 2023, and P4 and P350 in 2022 for the BDO Unibank Group, respectively, and P4 and P398 in 2024, P5 and P381 in 2023, and nil and P348 in 2022 for the Parent Bank, respectively. Moreover, the expenses relating to variable lease payments amounted to P426, P273, P171 for both BDO Unibank Group and the Parent Bank in 2024, 2023 and 2022, respectively. These are presented as part of Occupancy under Other Operating Expenses account in the statements of income (see Note 25).

## 14. INVESTMENT PROPERTIES

Investment properties include land and buildings held for capital appreciation and for rental. Income earned from investment properties under rental arrangements amounted to P427 and 156 in 2024, P615 and P78 in 2023, and P590 and P83 in 2022 in the BDO Unibank Group and the Parent Bank's financial statements, respectively, and are presented as part of Rental under Other Operating Income account (see Note 25). Direct expenses incurred from these properties such as taxes and licenses amounted to P70 and 5 in 2024, P80 and P3 in 2023, and P61 and P3 in 2022 in the BDO Unibank Group and the Parent Bank's financial statements, respectively, and are presented as part of Taxes and licenses under Other Operating Expenses account in the BDO Unibank Group and Parent Bank's financial statements, respectively (see Note 25).

The gross carrying amounts and accumulated depreciation and impairment at the beginning and end of 2024 and 2023 are shown below.

Note	BDO Unibank Group			Parent Bank		
	Land	Building	Total	Land	Building	Total
<b>December 31, 2024</b>						
Cost	P 12,018	P 31,224	P 43,242	P 9,763	P 28,223	P 37,986
Accumulated depreciation	-	( 7,919)	( 7,919)	-	( 7,001)	( 7,001)
Allowance for impairment	18 ( 1,403)	( 95)	( 1,498)	( 1,129)	( 60)	( 1,189)
Net carrying amount	<u>P 10,615</u>	<u>P 23,210</u>	<u>P 33,825</u>	<u>P 8,634</u>	<u>P 21,162</u>	<u>P 29,796</u>
<b>December 31, 2023</b>						
Cost	P 14,625	P 36,435	P 51,060	P 8,184	P 12,771	P 20,955
Accumulated depreciation	-	( 6,831)	( 6,831)	-	( 6,052)	( 6,052)
Allowance for impairment	18 ( 1,733)	( 67)	( 1,800)	( 1,453)	( 42)	( 1,495)
Net carrying amount	<u>P 12,892</u>	<u>P 29,537</u>	<u>P 42,429</u>	<u>P 6,731</u>	<u>P 6,677</u>	<u>P 13,408</u>
<b>January 1, 2023</b>						
Cost	P 10,457	P 14,266	P 24,723	P 8,199	P 11,530	P 19,729
Accumulated depreciation	-	( 6,033)	( 6,033)	-	( 5,370)	( 5,370)
Allowance for impairment	18 ( 1,442)	( 65)	( 1,507)	( 1,162)	( 24)	( 1,186)
Net carrying amount	<u>P 9,015</u>	<u>P 8,168</u>	<u>P 17,183</u>	<u>P 7,037</u>	<u>P 6,136</u>	<u>P 13,173</u>



A reconciliation of the carrying amounts, at the beginning and end of 2024 and 2023, of investment properties is shown below.

	BDO Unibank Group			Parent Bank		
	Land	Buildings	Total	Land	Buildings	Total
Balance at January 1, 2024						
net of accumulated depreciation and impairment	P 12,892	P 29,537	P 42,429	P 6,731	P 6,677	P 13,408
Additions	1,099	2,727	3,826	1,098	2,595	3,693
Effect of merger	-	-	-	4,188	20,255	24,443
Reclassification	( 2,774)	( 6,542)	( 9,316)	( 2,781)	( 6,537)	( 9,318)
Disposals	( 839)	( 548)	( 1,387)	( 839)	( 543)	( 1,382)
Foreign exchange revaluation	-	41	41	-	-	-
Impairment recoveries (losses)	237	( 6)	231	237	-	237
Depreciation for the year	-	( 1,999)	( 1,999)	-	( 1,285)	( 1,285)
Balance at December 31, 2024						
net of accumulated depreciation and impairment	<u>P 10,615</u>	<u>P 23,210</u>	<u>P 33,825</u>	<u>P 8,634</u>	<u>P 21,162</u>	<u>P 29,796</u>
Balance at January 1, 2023						
net of accumulated depreciation and impairment	P 9,015	P 8,168	P 17,183	P 7,037	P 6,136	P 13,173
Additions	559	2,062	2,621	559	1,996	2,555
Acquired from business combination	4,188	20,812	25,000	-	-	-
Reclassification	( 268)	( 8)	( 260)	( 268)	( 8)	( 276)
Disposals	( 602)	( 364)	( 966)	( 597)	( 345)	( 942)
Foreign exchange revaluation	-	75	75	-	-	-
Depreciation for the year	-	( 1,224)	( 1,224)	-	( 1,102)	( 1,102)
Balance at December 31, 2023						
net of accumulated depreciation and impairment	<u>P 12,892</u>	<u>P 29,537</u>	<u>P 42,429</u>	<u>P 6,731</u>	<u>P 6,677</u>	<u>P 13,408</u>

The fair value of investment properties as of December 31, 2024 and 2023, determined using observable recent prices of the reference properties adjusted for difference and replacement cost approach, amounted to P72,032 and P52,299, respectively, for the BDO Unibank Group's financial statements and P59,275 and P38,997, respectively, for the Parent Bank's financial statements. Other information about the fair value measurement and disclosures related to the investment properties are presented in Note 7.5.

The recoverable amount of impaired investment properties as of December 31, 2024 and 2023 was based on value in use computed through discounted cash flows method at an effective rate of 2.48% and 2.31% in 2024 and 2023, respectively.

BDO Unibank Group has no contractual obligations to purchase, construct or develop investment properties, or to repair, neither maintain or enhance the same nor are there any restrictions on the future use or realizability of the investment properties.

Real and other properties acquired (ROPA) in settlement of loans through foreclosure or dacion in payment are significantly accounted for as either: investment properties, financial assets at FVOCI, other resources or non-current assets held for sale.

As of December 31, 2024 and 2023, ROPA, gross of allowance, comprise of the following:

	BDO Unibank Group		Parent Bank	
	2024	2023	2024	2023
Investment properties	P 14,374	P 13,136	P 14,083	P 12,935
Financial assets at FVOCI	560	945	560	945
Non-current assets held for sale	<u>1,226</u>	<u>1,294</u>	<u>1,226</u>	<u>1,294</u>
	<u>P 16,160</u>	<u>P 15,375</u>	<u>P 15,869</u>	<u>P 15,174</u>

## 15. EQUITY INVESTMENTS

Equity investments consist of the following:

		<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>% Held</b>	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
<b><u>Philippine subsidiaries</u></b>					
BDO Network	84.92%	P -	P -	P 13,909	P 12,416
TPCI (see Note 30.2)	100.00%	-	-	-	9,819
BDOSHI	100.00%	-	-	5,684	5,684
BDO Life	97.00%	-	-	3,403	3,403
BDO Private	100.00%	-	-	2,579	2,579
Dominion Holdings	87.43%	-	-	1,878	1,878
BDO Capital	99.88%	-	-	1,878	1,878
BDOI	100.00%	-	-	11	11
Equimark	60.00%	-	-	4	4
		-	-	29,346	37,672
<b><u>Foreign subsidiaries</u></b>					
BDORO	100.00%	-	-	169	169
BDO Remit (Japan) Ltd.	100.00%	-	-	92	92
BDO Remit (Canada) Ltd.	100.00%	-	-	50	50
BRUSA	100.00%	-	-	26	26
		-	-	337	337
<b><u>Associates</u></b>					
NLEX Corporation	12.08%	1,765	1,405	1,765	1,405
NorthPine Land, Inc.	20.00%	232	232	232	232
Taal Land, Inc.	33.33%	170	170	170	170
BDO Securities	0.80%	-	-	35	35
		2,167	1,807	2,202	1,842
<b><u>Accumulated equity in total comprehensive income:</u></b>					
Balance at beginning of year		2,225	2,189	31,134	24,578
Equity in net profit (see Note 25)		1,397	1,273	9,303	8,378
Equity in other comprehensive loss	( 1 )	( 5 )	( 552 )	( 428 )	
Consolidation of TPCI	-	( 506 )	-	-	
Effect of merger	-	-	( 26 )	-	
Dividends	( 924 )	( 726 )	( 5,441 )	( 1,394 )	
Balance at end of year		2,697	2,225	34,418	31,134
<b><u>Net investments in associates/subsidiaries</u></b>					
		4,864	4,032	66,303	70,985
<b><u>Allowance for impairment (see Note 18)</u></b>					
		( 153 )	( 153 )	( 153 )	( 153 )
		P 4,711	P 3,879	P 66,150	P 70,832

The equity shares in other comprehensive income or loss of subsidiaries and associates consists of the following:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Accumulated actuarial losses	(P 1)	(P 5)	(P 246)	(P 341)
Remeasurement on life insurance reserves	-	-	380	( 4,072 )
Accumulated translation adjustment	-	-	19	( 3 )
Net unrealized fair value gains (losses) on FVOCI	-	-	( 705 )	3,988
Equity in other comprehensive losses	(P 1)	(P 5)	(P 552)	(P 428)

BDO Unibank Group's percentage of interest held in each subsidiary and associate is the same as that of the Parent Bank in both 2024 and 2023, except for BDO Life, Dominion Holdings and BDO Securities. For BDO Life and Dominion Holdings, the interest held is at 100% and 88.54% for BDO Unibank Group, respectively (see Note 2.3) and 97.00% and 87.43%, for the Parent Bank, respectively, in 2024 and 2023. For BDO Securities, the interest held is at 99.88% for BDO Unibank Group (see Note 2.3), in both years and 0.80% and 1.09% for Parent Bank, in 2024 and 2023, respectively.

BDO Unibank Group's subsidiaries as of December 31, 2024 are all incorporated in the Philippines, except for the following:

<u>Foreign Subsidiaries</u>	<u>Country of Incorporation</u>
BRUSA	United States of America
BDORO	United Kingdom
BDO RIH**	Netherlands
BDO Remit UK, Ltd. **	United Kingdom
CBN Greece S.A. **	Greece
BDO Remit (Japan) Ltd.	Japan
BDO Remit (Canada) Ltd.	Canada
BDO Remit Limited*	Hongkong
BDO Remit (Macau) Ltd.*	Macau

*\*Wholly-owned subsidiaries of BDOSHI*

*\*\*Subsidiaries of BDO Capital*

On May 30, 2012, BDORO was registered with the Registrar of Companies for England and Wales (UK) as a private limited company with registered office at the 13th Floor, One Angel Court, London, EC2R 7HJ.

BDO Remit (Canada) Ltd., a wholly-owned remittance subsidiary in Vancouver, Canada operates as a remittance business and function as a marketing office of the Parent Bank.

On June 30, 2021, the BOD of BDO Network Bank approved the conversion from a rural bank to savings bank. This was ratified by the BDO Network Bank shareholders on August 13, 2021 and approved by the BSP on January 20, 2022. SEC approval was obtained on December 27, 2024 and the application for Certificate of Authority to operate as a thrift bank was submitted to the BSP last January 17, 2025.

BDO Unibank Group includes two subsidiaries, Dominion Holdings and BDO Network, with significant NCI:

<u>Name</u>	<u>Proportion of Ownership Interest and Voting Rights</u>		<u>Profit Allocated to NCI</u>			<u>Accumulated NCI</u>		
	<u>Held by NCI</u>							
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>		<u>2024</u>	<u>2023</u>	
Dominion Holdings	11.46%	11.46%	P 23	P 30		P 380	P 730	
BDO Network	15.08%	15.09%	P 176	P 117		P 2,370	P 1,935	

The registered office and principal place of business of Dominion Holdings is located at 39th Floor, BDO Corporate Center Ortigas, 12 ADB Avenue, Ortigas Center, Mandaluyong City.

The registered office and principal place of business of BDO Network is located at ONB Center, Km. 9, Sasa, Davao City.

Dividends paid to NCI amounted to P373 and nil in 2024 and 2023, respectively.

The summarized financial information of Dominion Holdings and BDO Network, before intragroup eliminations, follows:

	<u>Dominion Holdings</u>		<u>BDO Network</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
<i>Statements of financial position:</i>				
Total current resources	P 3,328	P 6,381	P 8,523	P 16,434
Total non-current resources	-	-	115,529	91,551
Total current liabilities	11	11	94,879	80,419
Total non-current liabilities	-	-	13,458	14,742
Equity attributable to owners of the Parent Bank	2,937	5,640	13,345	10,889
Non-controlling interest	380	730	2,370	1,935
<i>Statements of comprehensive income:</i>				
Total interest income	P 263	P 343	P 10,279	P 8,487
Total other operating income	-	1	4,558	3,896
Profit attributable to owners of the Parent Bank	179	235	1,016	767
Profit attributable to NCI	23	30	176	117
Profit	202	265	1,192	884
Total comprehensive income attributable to owners of the Parent Bank	P 169	P 244	P 967	P 751
Total comprehensive income attributable to NCI	<u>22</u>	<u>32</u>	<u>166</u>	<u>114</u>
<b>Total comprehensive income</b>	<b><u>P 191</u></b>	<b><u>P 276</u></b>	<b><u>P 1,133</u></b>	<b><u>P 865</u></b>
<i>Statements of cash flows:</i>				
Net cash from (used in) operating activities	P 221	P 184	P 1,360	(P 3,981)
Net cash from (used in) investing activities	6,216	( 191)	( 1,501)	( 324)
Net cash from (used in) financing activities	( <u>3,244</u> )	<u>-</u>	( <u>1,486</u> )	<u>7,451</u>
<b>Net cash inflow (outflow)</b>	<b><u>P 3,193</u></b>	<b><u>(P 7)</u></b>	<b><u>(P 1,627)</u></b>	<b><u>P 3,146</u></b>

The following table presents the summarized financial information of BDO Unibank Group's associates as of and for the years ended December 31, 2024, 2023 and 2022:

	NLEX Corporation		Others		Total	
<u>December 31, 2024</u> <u>(Unaudited)</u>						
Assets	P	94,015	P	2,994	P	97,009
Current		6,488		2,994		9,482
Non-current		87,527		-		87,527
Liabilities		60,051		249		60,300
Current		15,559		249		15,808
Non-current		44,492		-		44,492
Equity		33,964		2,745		36,709
Revenues		23,409		15		23,424
Net profit		10,792	(	31)		10,761

		NLEX Corporation		Others (Unaudited)		Total
<u>December 31, 2023 (Audited)</u>						
Assets	P	86,712	P	3,042	P	89,754
Current		6,498		3,040		9,538
Non-current		80,214		2		80,216
Liabilities		58,570		265		58,835
Current		18,307		250		18,557
Non-current		40,263		15		40,278
Equity		28,142		2,777		30,919
Revenues		31,972		331		32,303
Net profit (loss)		10,013		221		10,234

		NLEX Corporation		TPCI* (Unaudited)		Others (Unaudited)		Total
<u>December 31, 2022 (Audited)</u>								
Assets	P	78,133	P	11,234	P	2,793	P	92,160
Current		7,743		1,952		2,791		12,486
Non-current		70,390		9,282		2		79,674
Liabilities		52,293		9,185		237		61,715
Current		10,547		1,440		223		12,210
Non-current		41,746		7,745		14		49,505
Equity		25,840		2,049		2,556		30,445
Revenues		26,228		1,580		197		28,005
Net profit (loss)		8,004		245	(	72)		8,177

\* As adjusted to conform to the cost model used in the measurement of Investment Properties of BDO Unibank Group.

The following table presents the reconciliation of equity interest to NLEX Corporation as of December 31, 2024 and 2023.

		<u>2024</u>		<u>2023</u>
Net assets of NLEX Corporation	<b>P</b>	<b>33,964</b>	P	28,142
Proportion of interest		<u>12.08%</u>		<u>11.70%</u>
		<b>4,103</b>		3,293
Others		<u>61</u>		<u>33</u>
Carrying amount of investment	<b>P</b>	<b><u>4,164</u></b>	P	<u>3,326</u>

**16. ASSETS AND LIABILITIES FOR LIFE INSURANCE CONTRACTS**

The details of the investment securities and other assets for life insurance contract and other liabilities for life insurance contracts of the BDO Unibank Group are as follows:

			<u>2024</u>		<u>2023</u>
Investment securities and other assets for life insurance contracts:					
Financial assets at FVTPL	16.1	P	36,072	P	32,470
Financial assets at FVOCI	16.1		77,303		72,102
Investment securities at amortized cost - net			637		2,506
Loans and other receivables - net			3,630		4,083
Investment properties - net			4,208		4,381
Other resources			<u>61</u>		<u>59</u>
		P	<u>121,911</u>	P	<u>115,601</u>
Insurance contract and other liabilities for life insurance contracts:					
Insurance contract liabilities	16.2	P	86,170	P	77,210
Premium of deposit fund			3,944		3,819
Insurance payables			89		91
Other liabilities			<u>1,268</u>		<u>1,401</u>
		P	<u>91,471</u>	P	<u>82,521</u>

The details of the income attributable to insurance operations before income tax and minority interest of the BDO Unibank Group for the years ended December 31 are as follows:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Insurance premium - net	P 19,610	P 18,121	P 18,938
Insurance benefits and claims - net	( 15,025)	( 13,702)	( 14,492)
Interest income	4,499	4,080	2,587
Operating expenses	( 3,023)	( 2,708)	( 2,430)
Other income	<u>784</u>	<u>581</u>	<u>373</u>
	<u>P 6,845</u>	<u>P 6,372</u>	<u>P 4,976</u>

**16.1 Financial Assets at FVTPL and FVOCI**

The details of the carrying amount of financial assets at FVTPL and FVOCI of the BDO Unibank Group for life insurance contracts are as follows:

	<u>FVTPL</u>		<u>FVOCI</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Government debt securities	P 4,538	P 4,517	P 64,741	P 61,430
Corporate debt securities	4,103	3,174	6,033	7,535
Equity securities	<u>27,431</u>	<u>24,779</u>	<u>6,529</u>	<u>3,137</u>
	<u>P 36,072</u>	<u>P 32,470</u>	<u>P 77,303</u>	<u>P 72,102</u>

As to currency, the financial assets are composed of the following:

	<b>FVTPL</b>		<b>FVOCI</b>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Foreign currencies	<b>P 3,630</b>	P 2,441	<b>P 6,106</b>	P 6,572
Philippine peso	<u>32,442</u>	<u>30,029</u>	<u>71,197</u>	<u>65,530</u>
	<b><u>P 36,072</u></b>	<b><u>P 32,470</u></b>	<b><u>P 77,303</u></b>	<b><u>P 72,102</u></b>

The maturity profile of these financial assets is as follows:

	<b>FVTPL</b>		<b>FVOCI</b>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Within one year	<b>P 357</b>	P 337	<b>P 5,910</b>	P 6,601
One to five years	<b>2,612</b>	2,587	<b>18,221</b>	17,591
Beyond five years	<u>33,103</u>	<u>29,546</u>	<u>53,172</u>	<u>47,910</u>
	<b><u>P 36,072</u></b>	<b><u>P 32,470</u></b>	<b><u>P 77,303</u></b>	<b><u>P 72,102</u></b>

Effective interest rates of debt securities at FVTPL and FVOCI range from:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
<b>FVTPL</b>			
Government debt securities	<b>03.56% – 10.63%</b>	3.38% – 10.63%	2.38% – 10.63%
Corporate debt securities	<b>0.00% – 0.00%</b>	0.00% – 0.00%	0.09% – 6.25%
<b>FVOCI</b>			
Government debt securities	<b>2.02% – 8.13%</b>	2.02% – 8.37%	0.00% – 10.63%
Corporate debt securities	<b>3.45% – 8.49%</b>	3.38% – 8.49%	3.38% – 8.49%

The reconciliation of the carrying amounts of financial assets at FVOCI is as follows:

	<u>2024</u>	<u>2023</u>
Balance at beginning of year	<b>P 72,102</b>	P 47,007
Additions	<b>19,527</b>	23,999
Maturities and disposals	<b>( 13,718)</b>	( 2,413)
Unrealized fair value losses	<b>( 541)</b>	3,658
Foreign currency revaluation	<b>125</b>	( 131)
Realized fair value losses	<b>( 192)</b>	( 18)
Balance at end of year	<b><u>P 77,303</u></b>	<b><u>P 72,102</u></b>

The reconciliation of unrealized fair value losses on financial assets at FVOCI reported under equity is shown below.

	<u>2024</u>	<u>2023</u>
Balance at beginning of year	( P 1,403 )	( P 5,051 )
Changes on unrealized fair value gains (losses) during the year:		
Fair value losses	( 541 )	3,658
Expected credit losses on FVOCI securities	( 5 )	8
	( 1,949 )	( 1,385 )
Realized fair value gains on securities disposed during the year - net	( 192 )	( 18 )
Balance at end of year	( P 2,141 )	( P 1,403 )

The fair values of government debt, quoted equity securities and corporate debt securities have been determined directly by reference to published prices generated in an active market (see Note 7.3).

## 16.2 Insurance Contract Liabilities

This account consists of:

	<u>2024</u>	<u>2023</u>
Legal policy reserves	P 80,747	P 71,996
Policy and contract claims payable	2,851	3,222
Policyholders' dividends	<u>2,572</u>	<u>1,992</u>
	<u>P 86,170</u>	<u>P 77,210</u>

Insurance contract liabilities may be analyzed as follows:

	<u>Insurance Contract Liabilities</u>		<u>Reinsurer's Share of Liabilities</u>		<u>Net</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Aggregate reserves for:						
Ordinary life policies	P 50,132	P 41,731	P -	P -	P 50,132	P 41,731
Variable unit-linked (VUL) contracts	29,706	29,565	-	-	29,706	29,565
Group life insurance policies	697	652	26	19	671	633
Accident and health policies	212	48	-	-	212	48
Policy and contract claims	2,851	3,222	35	40	2,816	3,182
Policyholders' dividends	<u>2,572</u>	<u>1,992</u>	<u>-</u>	<u>-</u>	<u>2,572</u>	<u>1,992</u>
	<u>P 86,170</u>	<u>P 77,210</u>	<u>P 61</u>	<u>P 59</u>	<u>P 86,109</u>	<u>P 77,151</u>



The movements in legal policy reserves are as follows:

	Legal				Reinsurer's				Net			
	Policy Reserves				Share of Liabilities							
	2024		2023		2024		2023		2024		2023	
Balance at the beginning of the year	P	71,996	P	59,321	P	19	P	20	P	71,977	P	59,301
Premiums received		19,778		18,362		87		98		19,691		18,264
Liability released for payments of death, maturity and surrender benefits and claims	(	15,718)	(	11,635)	(	80)	(	99)	(	15,638)	(	11,536)
Accretion of investment income or change in unit prices		3,869		1,183	-		-			3,869		1,183
Changes in valuation of interest rate	(	391)		4,073	-		-		(	391)		4,073
Change in assumptions/MfAD		961		731	-		-			961		731
Foreign exchange adjustments		252	(	39)	-		-			252	(	39)
Balance at end of year	P	80,747	P	71,996	P	26	P	19	P	80,721	P	71,977

The movement in Legal policy reserves for the years ended December 31, 2024 and 2023 is recognized as part of Policy reserves, insurance benefits and claims under Income Attributable to Insurance Operations - Net in the BDO Unibank Group's statements of income (see Note 25).

### 16.2.1 Key Assumptions

Material judgment is required in determining the liabilities and in the choice of assumptions relating to insurance contracts. The liability for life insurance contracts uses the discount rate as provided by the IC with other assumptions based on best estimate with regard to significant recent experience and appropriate margins for adverse deviations from the expected experience. Assumptions are further evaluated on a continuous basis in order to ensure adequacy of valuations. Assumptions are subject to the provisions of the Code and guidelines set by the IC.

### 16.2.2 Liability Adequacy Test

To test the adequacy of the statutory reserve liability, the present value of the current estimates of future cash flows is calculated without margins for adverse deviations and compared to the booked statutory reserve liability. The test for adequacy is sensitive to the following key assumptions.

- Mortality rates.** Assumptions are based on standard industry and morbidity tables, according to the type of contract written and adjusted, if appropriate, to reflect the BDO Unibank Group's own experiences. The 2017 Philippine Intercompany Mortality Table was chosen as an appropriate base table used in projecting death claims. Higher mortality and morbidity rates would lead to a larger number of claims, increasing the benefit payments and reducing profits for the shareholders.
- Discount rates.** The discount rate affects the calculated present value of the cash flows. The estimate is based on current market returns as well as expectations about future economic and financial developments. A decrease in the discount rate will increase the present value of the cash flows. The discount rate used in the LAT is 5.50% for Peso and 5.00% for Dollar in 2024, and 5.50% for Peso and 5.00% for Dollar in 2023.
- Expense assumptions.** The expense assumptions are based on the BDO Unibank Group's actual current expense experience as determined by an expense study. Future expense assumptions are projected based on the BDO Unibank Group's expense forecasts.
- Lapse and surrender rates.** The lapse and surrender rates assumed vary by product type and policy duration. These assumptions are based on the BDO Unibank Group's experience.

Reinsurers' share of liabilities is recorded as part of Others Resources under Investment Securities and Other Assets for Life Insurance Contracts - Net in the BDO Unibank Group's statements of financial position.

## 17. OTHER RESOURCES

The components of the other resources account are shown below.

	Notes	BDO Unibank Group		Parent Bank	
		2024	2023	2024	2023
Non-current assets held for sale	17.4	P 10,672	P 1,294	P 10,672	P 1,294
Foreign currency notes and coins on hand		10,301	8,986	10,300	8,986
Deferred charges	17.1	8,399	6,910	8,399	6,910
Retirement assets	26.2	6,676	572	6,123	-
Goodwill	17.2	4,535	4,535	1,391	1,391
Computer software - net	17.5	4,393	4,814	4,390	4,546
Branch licenses	17.3	3,020	3,020	3,020	3,020
Prepaid documentary stamps		938	1,019	866	944
Returned checks and other cash items		854	271	188	270
Customer lists - net	17.5	487	487	487	487
Real properties for development and sale		89	171	-	-
Deferred tax assets - net	31.1	45	491	-	1,790
Others	16.2.2, 17.5, 27(d)	14,701	15,198	13,158	8,688
		65,110	47,768	58,994	38,326
Allowance for impairment	18	(2,122)	(2,181)	(1,879)	(1,889)
		P 62,988	P 45,587	P 57,115	P 36,437

### 17.1 Deferred Charges

Deferred charges represent the unamortized portion of loan origination fees, which consist of commission and other fees related to auto loans, presented as part of Receivables from customers - Loans and discounts account under Loans and Other Receivables in the statements of financial position (see Note 11). In addition, this account also includes origination costs related to Long-term Negotiable Certificate of Deposits (LTNCD) presented as part of Time deposit liabilities under Deposit Liabilities account in the statements of financial position (see Note 19). This also includes originating costs related to Fixed Rate Bonds, Bills Payable and Senior Notes (see Note 20).

### 17.2 Goodwill

Goodwill represents the excess of the cost of acquisition of the Parent Bank over the fair value of the net assets acquired at the date of acquisition and relates mainly to business synergy for economics of scale and scope. This is from the acquisition of BDO Card Corporation, United Overseas Bank Philippines (UOBP), American Express Bank, Ltd., GE Money Bank, Rural Bank of San Juan, Inc., BDO RIH, BDO Network and Rural Bank of Pandi, Inc., which were acquired in 2005, 2006, 2007, 2009, 2012, 2013, 2015 and 2019, respectively.

The reconciliation of the carrying amount of goodwill (net of allowance for impairment) of the BDO Unibank Group and the Parent Bank is as follows:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Balance at beginning of year	P 4,535	P 4,535	P 1,391	P 1,391
Allowance for impairment	( <u>1,514</u> )	( <u>1,514</u> )	( <u>1,391</u> )	( <u>1,391</u> )
Carrying amount	<u>P 3,021</u>	<u>P 3,021</u>	<u>P -</u>	<u>P -</u>

In 2024 and 2023, there was no movement for the goodwill account of the Parent Bank, which was already provided with full allowance.

Significant portion of goodwill of the BDO Unibank Group pertains to the goodwill from acquisition of BDO Network amounting to P2,907.

The BDO Unibank Group and the Parent Bank provided impairment losses on some of its goodwill as it does not expect any economic benefit from this asset in the succeeding periods since the branch business grew as a result of the efforts and brand of the Parent Bank and is not a result of the customers of the previous banks acquired. The recoverable amount used to determine any impairment on the goodwill from acquisition of BDO Network was based on value-in-use computed through discounting the five-year cash flow projection to be realized by the acquired entity, which do not include restructuring activities that the BDO Unibank Group is not yet committed to or significant future investments that will enhance the asset base of the cash-generating unit being tested.

The calculation of value-in-use is most sensitive to the following assumptions:

- (a) *Discount rate.* Discount rates reflect the current market assessment of the risks and are estimated based on the weighted average cost of capital. The rates are further adjusted to reflect the market assessment of any risk specific to the cash-generating unit for which future estimates of cash flows have not been adjusted. The discount rates applied to cash flow projections in 2024 and 2023 are 5.42% and 5.50%, respectively.
- (b) *Total income growth rate.* The growth rates used to extrapolate cash flow projections range from 12.56% to 14.53% in 2024 and 10.67% to 17.89% in 2023. Total income forecasts to calculate the cash flow projections are the management's best estimates after considering factors affecting growth target projection on salary loans and micro, small and medium enterprises loans offered by BDO Network.

Management assessed that no reasonably possible change in discount rates and growth rates would cause the carrying value of goodwill in 2024 and 2023 to materially exceed its recoverable amount.

The BDO Unibank Group did not recognize any impairment loss in 2024, 2023 and 2022.

### **17.3 Branch Licenses**

Branch licenses represent the rights granted by the BSP to the Parent Bank to establish certain number of branches as an incentive in acquiring The Real Bank (A Thrift Bank), Inc. and Banco De Oro Savings Bank, Inc. in addition to the current branches of the acquired banks. The Parent Bank performs annual impairment testing of branch licenses.

The recoverable amount used to determine any impairment on the branch licenses was based on value-in-use computed through discounting the five-year cash flow projection, which does not include restructuring activities that the BDO Unibank Group is not yet committed to or significant future investments that will enhance the asset base of the cash-generating unit being tested.

The calculation of value-in-use is most sensitive to the following assumptions:

- (a) *Discount rate.* Discount rates reflect the current market assessment of the risks and are estimated based on the weighted average cost of capital. The rates are further adjusted to reflect the market assessment of any risk specific to the cash-generating unit for which future estimates of cash flows have not been adjusted. The discount rates applied to cash flow projections in 2024 and 2023 are 6.10% and 6.33%, respectively.
- (b) *Compound annual growth rate.* The growth rates used to extrapolate cash flow projections are 9.44% in 2024 and 8.64% in 2023. The growth rates are based on the total assets of the Parent Bank for the last five years.

Management assessed that no reasonably possible change in discount rates and growth rates would cause the carrying value of branch licenses in 2024 and 2023 to materially exceed its recoverable amount.

In 2024 and 2023, with regard to the assessment of value-in-use of the cash-generating unit, there were no allowance on impairment loss on branch licenses recognized in the BDO Unibank Group and Parent Bank's financial statements.

#### **17.4 Non-current Assets Held for Sale**

Non-current assets held for sale consist of real and other properties acquired through repossession or foreclosure that BDO Unibank Group and the Parent Bank intend to sell within one year from the date of classification as held for sale. No impairment loss was recognized in 2022 to 2024 in both the BDO Unibank Group and Parent Bank's financial statements.

In 2024, the Parent Bank obtained full ownership of the Podium Mall, located at 12 ADB Avenue, Ortigas Center, Mandaluyong City, with a carrying amount of P9,437 at the date of transfer, following the merger with TPCI (see Note 30.7). The mall was classified as a non-current asset held for sale, as the BSP required it to be disposed of within six months from the date of effectivity of the merger.

#### **17.5 Others**

Trademark arising from acquisition of Diners credit card portfolio is fully amortized as of December 31, 2024 and 2023. The amortization expense on trademark amounted to nil in both 2024 and 2023.

Other intangible assets with indefinite useful lives comprise of branch licenses, customer lists and equity securities with Philippine Clearing House Committee and LGU Guaranty Corporation amounting to P3,020, P487, P15, respectively, as of December 31, 2024, 2023 and 2022 in the BDO Unibank Group and the Parent Bank's financial statements.

Amortization expense on computer software licenses amounted to P2,141, P2,917 and P1,343 in 2024, 2023 and 2022, respectively, in the BDO Unibank Group's financial statements and P2,055, P2,842 and P1,259 in 2024, 2023 and 2022, respectively, in the Parent Bank's financial statements. These are reported as Amortization of computer software under Other Operating Expenses account in the statements of income (see Note 25).

Depreciation and amortization expense on certain assets amounting to P150, P117 and P84 in 2024, 2023 and 2022, respectively, in both BDO Unibank Group and Parent Bank's financial statements are presented as part of Occupancy under Other Operating Expenses account in the statements of income (see Note 25).

No additional impairment loss was recognized by the Parent Bank from 2022 to 2024 on the value of customer lists. The customer list was recognized as a result of the Parent Bank's acquisition of a trust business in 2014.

## 18. ALLOWANCE FOR IMPAIRMENT

Changes in the allowance for impairment for the periods ended December 31, 2024 and 2023, are summarized below.

	Notes	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
		<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Balance at beginning of year:					
Due from other banks	9	P 58	P 15	P 55	P 14
Investment securities at amortized cost	10.3	2,126	1,644	2,115	1,640
Loans and other receivables	11	85,811	76,328	83,370	74,000
Bank premises	12	619	644	476	496
Investment properties	14	1,800	1,507	1,495	1,186
Equity investments	15	153	153	153	153
Investment securities and other assets for life insurance contracts	16	47	42	-	-
Other resources	17	<u>2,181</u>	<u>2,578</u>	<u>1,889</u>	<u>2,265</u>
		<u>92,795</u>	<u>82,911</u>	<u>89,553</u>	<u>79,754</u>
Impairment losses (recoveries):					
Due from other banks	9	( 21)	46	( 24)	41
FVOCI	10.2	4	-	4	-
Investment securities at amortized cost	10.3	( 98)	494	( 89)	486
Loans and other receivables	11	14,404	15,764	13,272	15,041
Bank premises	12	3	-	-	-
Investment properties	14	( 231)	-	( 237)	-
Investment securities and other assets for life insurance contracts	16	( 1)	5	-	-
Other resources	17	<u>4</u>	<u>( 41)</u>	<u>11</u>	<u>( 44)</u>
		<u>14,064</u>	<u>16,268</u>	<u>12,937</u>	<u>15,524</u>
Write-offs and other adjustments:					
Write-offs		( 8,245)	( 6,321)	( 7,458)	( 5,714)
Foreign currency revaluation		220	( 42)	219	( 43)
Adjustments		( 105)	( 32)	-	-
Reclassification		101	32	101	32
Acquired from business combination		-	-	4	-
Reversals		<u>( 145)</u>	<u>( 21)</u>	<u>( 101)</u>	<u>-</u>
		<u>( 8,174)</u>	<u>( 6,384)</u>	<u>( 7,235)</u>	<u>( 5,725)</u>
Balance at end of year:					
Due from other banks	9	37	58	31	55
FVOCI	10.2	4	-	4	-
Investment securities at amortized cost	10.3	2,112	2,126	2,109	2,115
Loans and other receivables	11	92,091	85,811	89,414	83,370
Bank premises	12	622	619	476	476
Investment properties	14	1,498	1,800	1,189	1,495
Equity investments	15	153	153	153	153
Investment securities and other assets for life insurance contracts	16	46	47	-	-
Other resources	17	<u>2,122</u>	<u>2,181</u>	<u>1,879</u>	<u>1,889</u>
		<u>P 98,685</u>	<u>P 92,795</u>	<u>P 95,255</u>	<u>P 89,553</u>

The BDO Unibank Group and the Parent Bank provided impairment loss (recovery) on debt securities measured as FVOCI amounting to (P25) and (P17), respectively, in 2024, P108 and P97, respectively, in 2023 and P67 and P65, respectively, in 2022. The impairment losses on debt securities classified as FVOCI are recognized as part of items that are or will be reclassified subsequently to profit or loss in the statements of comprehensive income (see Note 10.2).

The BDO Unibank Group and the Parent Bank also provided impairment loss (recovery) on loan commitments and other contingent accounts amounting to (P14), P12 and P5 in 2024, 2023 and 2022, respectively, and on miscellaneous liabilities – damage suit amounting to nil in 2024, P7 in 2023 and nil in 2022, which is recognized as part of Provision – Others under Other Liabilities in the statements of financial position (see Note 21).

The total impairment losses on certain financial assets amounted to P14,282, P16,313 and P16,497 in 2024, 2023 and 2022, respectively, in the BDO Unibank Group's statements of income and P13,164, P15,568 and P15,750 in 2024, 2023 and 2022, respectively, in the Parent Bank's statements of income.

The total impairment losses (recoveries) on non-financial assets amounted to (P218), (P44) and (P203) in 2024, 2023 and 2022, respectively, in the BDO Unibank Group's statements of income and (P227), (P44), and (P232) in 2024, 2023 and 2022, respectively, in the Parent Bank's statements of income.

## 19. DEPOSIT LIABILITIES

The breakdown of this account follows:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Demand	P 567,904	P 504,763	P 548,275	P 487,327
Savings	2,143,915	2,050,709	2,088,889	2,009,375
Time	<u>1,082,208</u>	<u>1,012,078</u>	<u>1,048,888</u>	<u>980,165</u>
	<u>P 3,794,027</u>	<u>P 3,567,550</u>	<u>P 3,686,052</u>	<u>P 3,476,867</u>

This account is composed of the following (by counterparties):

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Due to other banks:				
Demand	P 2,999	P 4,600	P 2,981	P 4,581
Savings	3,462	1,899	5,492	3,970
Time	<u>2,304</u>	<u>11,502</u>	<u>1,872</u>	<u>7,497</u>
	<u>8,765</u>	<u>18,001</u>	<u>10,345</u>	<u>16,048</u>
Due to customers:				
Demand	564,905	500,163	545,294	482,746
Savings	2,140,453	2,048,810	2,083,397	2,005,405
Time	<u>1,079,904</u>	<u>1,000,576</u>	<u>1,047,016</u>	<u>972,668</u>
	<u>3,785,262</u>	<u>3,549,549</u>	<u>3,675,707</u>	<u>3,460,819</u>
	<u>P 3,794,027</u>	<u>P 3,567,550</u>	<u>P 3,686,052</u>	<u>P 3,476,867</u>

The breakdown of deposit liabilities as to currency is as follows:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Philippine pesos	P 3,319,599	P 3,082,690	P 3,220,812	P 3,001,116
Foreign currencies	<u>474,428</u>	<u>484,860</u>	<u>465,240</u>	<u>475,751</u>
	<u>P3,794,027</u>	<u>P 3,567,550</u>	<u>P3,686,052</u>	<u>P 3,476,867</u>

The maturity profile of this account is presented below.

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Less than one year	<b>P 3,743,846</b>	P 3,499,775	<b>P 3,637,577</b>	P 3,411,696
One to five years	<b>38,431</b>	28,954	<b>37,944</b>	27,508
Beyond five years	<b>11,750</b>	38,821	<b>10,531</b>	37,663
	<b><u>P 3,794,027</u></b>	<u>P 3,567,550</u>	<b><u>P 3,686,052</u></b>	<u>P 3,476,867</u>

The BDO Unibank Group and the Parent Bank's deposit liabilities are in the form of demand, savings and time deposit accounts bearing annual interest rates ranging from 0.00% to 6.38% in 2024, 0.00% to 6.40% in 2023, and 0.00% to 5.38% in 2022. Demand and savings deposits usually have both fixed and variable interest rates while time deposits have fixed interest rates (see Note 24).

The BDO Unibank Group's time deposit liabilities include the Parent Bank's LTNCD as of December 31, 2024 and 2023 as follows:

<u>BSP Approval</u>	<u>Effective Rate</u>	<u>Principal Amount</u>	<u>Outstanding Balance</u>		<u>Issue Date</u>	<u>Maturity Date</u>
			<u>2024</u>	<u>2023</u>		
May 11, 2018	5.375%	7,320	<b>P -</b>	P 7,397	April 12, 2019	October 12, 2024
August 15, 2019	4.000%	6,500	<b>6,500</b>	6,500	September 27, 2019	March 27, 2025
			<b><u>P 6,500</u></b>	<u>P 13,897</u>		

The net proceeds from the issuance of LTNCD are intended to diversify the Parent Bank's maturity profile of funding source and to support its business expansion plans.

On June 23, 2023, the BSP approved BSP Circular No. 1175, *Reduction in Reserve Requirements*, which lowered the reserve requirements of universal banks (UBs) and commercial banks (KBs) from 12.0% to 9.5%, effective June 30, 2023.

On September 20, 2024, the BSP approved BSP Circular No. 1201, *Reduction in Reserve Requirements*, which lowered the reserve requirements of UBs and KBs from 9.50% to 7.00%, effective reserve week starting October 25, 2024.

## 20. **BILLS PAYABLE**

This account is composed of the following borrowings from:

	<u>Note</u>	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
		<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Fixed rate bonds	20.2	<b>P 119,568</b>	P 52,899	<b>P 119,568</b>	P 52,899
Foreign banks		<b>58,324</b>	51,133	<b>57,593</b>	50,454
Senior notes	20.1	<b>49,555</b>	47,333	<b>49,555</b>	47,333
Local banks		<b>20,743</b>	23,717	<b>292</b>	2,802
Deposit substitutes		<b>13,280</b>	14,500	<b>13,280</b>	14,500
		<b><u>P 261,470</u></b>	<u>P 189,582</u>	<b><u>P 240,288</u></b>	<u>P 167,988</u>

The breakdown of this account as to currency follows:

	<b><u>BDO Unibank Group</u></b>		<b><u>Parent Bank</u></b>	
	<b><u>2024</u></b>	<b><u>2023</u></b>	<b><u>2024</u></b>	<b><u>2023</u></b>
Foreign currencies	<b>P 121,451</b>	P 115,768	<b>P 120,720</b>	P 115,088
Philippine pesos	<b><u>140,019</u></b>	<u>73,814</u>	<b><u>119,568</u></b>	<u>52,900</u>
	<b><u>P 261,470</u></b>	<u>P 189,582</u>	<b><u>P 240,288</u></b>	<u>P 167,988</u>

The maturity profile of this account is presented below.

	<b><u>BDO Unibank Group</u></b>		<b><u>Parent Bank</u></b>	
	<b><u>2024</u></b>	<b><u>2023</u></b>	<b><u>2024</u></b>	<b><u>2023</u></b>
One to three months	<b>P 28,193</b>	P 80,375	<b>P 18,885</b>	P 73,199
More than three months to one year	<b>113,600</b>	31,538	<b>111,179</b>	26,348
More than one to three years	<b>113,925</b>	70,853	<b>104,472</b>	62,942
More than three years	<b><u>5,752</u></b>	<u>6,816</u>	<b><u>5,752</u></b>	<u>5,499</u>
	<b><u>P 261,470</u></b>	<u>P 189,582</u>	<b><u>P 240,288</u></b>	<u>P 167,988</u>

The range of annual interest rates for interest-bearing bills payable is shown in the table below (see Note 24).

	<b><u>2024</u></b>	<b><u>2023</u></b>	<b><u>2022</u></b>
BDO Unibank Group	<b>2.13% – 7.87%</b>	2.04% – 7.63%	0.45% – 6.50%
Parent Bank	<b>2.13% – 6.24%</b>	2.04% – 6.75%	2.04% – 5.87%

The following comprise the interest expense included as part of Interest Expense on bills payable and other liabilities in the statements of income (see Note 24):

	<b><u>2024</u></b>	<b><u>2023</u></b>	<b><u>2022</u></b>
<b><u>BDO Unibank Group</u></b>			
Fixed rate peso bonds	<b>P 5,599</b>	P 1,725	P 3,035
Foreign banks	<b>3,185</b>	2,574	851
Local banks	<b>1,524</b>	923	207
Senior notes	<b>1,397</b>	1,553	2,350
Deposit substitutes	<b>946</b>	847	138
Others	<b><u>-</u></b>	<u>80</u>	<u>65</u>
	<b><u>P 12,651</u></b>	<u>P 7,702</u>	<u>P 6,646</u>
<b><u>Parent Bank</u></b>			
Fixed rate peso bonds	<b>P 5,599</b>	P 1,725	P 3,035
Foreign banks	<b>3,159</b>	2,548	849
Senior notes	<b>1,397</b>	1,553	2,350
Deposit substitutes	<b>946</b>	847	138
Local banks	<b><u>149</u></b>	<u>50</u>	<u>-</u>
	<b><u>P 11,250</u></b>	<u>P 6,723</u>	<u>P 6,372</u>



## 20.1 Senior Notes

The Parent Bank issued US dollar denominated senior notes as follows:

Issue Date	Maturity Date	Coupon Interest	Principal Amount	Outstanding Balance	
				2024	2023
May 16, 2022	May 16, 2029	3.71%	100	P 5,780	P 5,526
July 13, 2020	January 13, 2026	2.13%	600	34,960	33,380
February 20, 2018	February 20, 2025	4.16%	150	8,815	8,427
				<u>P 49,555</u>	<u>P 47,333</u>

On May 16, 2022, the Parent Bank issued its maiden blue bond amounting to US\$100 million through an investment from the International Finance Corporation (IFC). The bond, with an interest rate of 3.71% and a tenor of seven years, expanded financing for projects that help prevent marine pollution and preserve clean water resources. The issuance marked a milestone for BDO Unibank Group for being the first private sector issuance for a blue bond in Southeast Asia.

The issuance of senior notes in 2020 is part of the Parent Bank's liability management initiatives to tap longer-term funding sources to support its dollar-denominated projects and refinance outstanding bonds.

The Parent Bank fully redeemed the US\$654 million Senior Notes in 2023. Partial redemption of US\$10 million was made in January 2023. Full redemption of the remaining balance amounting to US\$644 million was made in March 2023.

## 20.2 Issuance of Fixed Rate Peso Bonds

On August 31, 2018, the BOD approved the establishment of a P100 billion Peso Bond Program. On February 1, 2020, the BOD approved an increase of P300 billion to the Parent Bank's Peso Bond Program.

On January 28, 2022, the Parent Bank issued P52.7 billion of Peso-denominated fixed rate Association of Southeast Asian Nations (ASEAN) Sustainability Bonds. The bonds carry an interest rate of 2.9% per annum and matured on January 28, 2024.

On December 13, 2023, the BSP also issued Circular 1185 Grant of Additional Single Borrower's Limit for Financing Eligible Projects and Zero Percent Reserve Requirement Rate Against Eligible Sustainable Bonds. Reserve Requirement to be imposed for bond issuances that qualify under this category will be 1%, in the 1st year of effectivity of Circular, and 0%, in the succeeding year, effective for another 12 months.

On January 29, 2024, the Parent Bank issued P63.3 billion of Peso-denominated fixed ASEAN Sustainability Bonds. The bonds carry an interest rate of 6.0% per annum and will mature on July 29, 2025.

On July 24, 2024, the Parent Bank issued P55.7 billion of Peso-denominated fixed rate ASEAN Sustainability Bonds. The bonds carry an interest rate of 6.3% per annum and will mature on January 24, 2026.

The Parent Bank's issuances of fixed rate peso bonds as follows (amounts in billions of Philippine Pesos):

Issue Date	Maturity Date	Coupon Interest	Principal Amount	Outstanding Balance	
				2024	2023
January 29, 2024	July 29, 2025	6.0%	63.3	P 63.6	P -
July 24, 2024	January 24, 2026	6.3%	55.7	55.9	-

### 20.3 Reconciliation of Liabilities Arising from Financing Activities

Presented below is the reconciliation of liabilities arising from financing activities in 2024, 2023 and 2022, which includes both cash and non-cash changes.

#### BDO Unibank Group

	Foreign Banks	Senior Notes	Fixed Rate Peso Bonds	Local Banks	Deposit Substitute	BSP	Others	Total
Balance as of January 1, 2024	P 51,133	P 47,333	P 52,899	P 23,717	P 14,500	P -	P -	P 189,582
Cash flows from financing activities								
Additional borrowings	101,306	-	118,085	58,048	20,660	10	-	298,109
Repayment of borrowings	( 94,736 )	-	( 52,899 )	( 61,882 )	( 22,609 )	( 10 )	-	( 232,136 )
Non-cash financing activities								
Interest amortization	144	104	1,483	878	38	-	-	2,647
Revaluation	477	2,118	-	( 18 )	691	-	-	3,268
<b>Balance as of December 31, 2024</b>	<b>P 58,324</b>	<b>P 49,555</b>	<b>P 119,568</b>	<b>P 20,743</b>	<b>P 13,280</b>	<b>P -</b>	<b>P -</b>	<b>P 261,470</b>
Balance as of January 1, 2023	P 39,243	P 84,355	P 52,696	P 8,890	P 12,679	P -	P 1,028	P 198,891
Cash flows from financing activities								
Additional borrowings	83,782	-	-	49,602	49,465	20	4,745	187,614
Repayment of borrowings	( 73,242 )	( 36,187 )	-	( 35,377 )	( 47,730 )	( 20 )	( 5,757 )	( 198,313 )
Non-cash financing activities								
Interest amortization	1,572	( 234 )	203	670	74	-	( 16 )	2,269
Revaluation	( 222 )	( 601 )	-	( 68 )	12	-	-	( 879 )
<b>Balance as of December 31, 2023</b>	<b>P 51,133</b>	<b>P 47,333</b>	<b>P 52,899</b>	<b>P 23,717</b>	<b>P 14,500</b>	<b>P -</b>	<b>P -</b>	<b>P 189,582</b>
Balance as of January 1, 2022	P 46,881	P 73,053	P 76,436	P 2,640	P 893	P -	P 4,528	P 204,431
Cash flows from financing activities								
Additional borrowings	40,215	5,219	52,292	16,349	13,133	20	13,013	140,241
Repayment of borrowings	( 49,099 )	( 1,205 )	( 76,436 )	( 10,126 )	( 1,026 )	( 20 )	( 16,512 )	( 154,424 )
Non-cash financing activities								
Interest amortization	133	142	404	70	106	-	( 1 )	854
Revaluation	1,113	7,146	-	( 43 )	( 427 )	-	-	7,789
<b>Balance as of December 31, 2022</b>	<b>P 39,243</b>	<b>P 84,355</b>	<b>P 52,696</b>	<b>P 8,890</b>	<b>P 12,679</b>	<b>P -</b>	<b>P 1,028</b>	<b>P 198,891</b>

#### Parent Bank

Balance as of January 1, 2024	P 50,454	P 47,333	P 52,899	P 2,802	P 14,500	P -	P -	P 167,988
Cash flows from financing activities								
Additional borrowings	99,312	-	118,085	291	20,660	10	-	238,358
Repayment of borrowings	( 92,713 )	-	( 52,899 )	( 2,802 )	( 22,609 )	( 10 )	-	( 171,033 )
Non-cash financing activities								
Interest amortization	109	104	1,483	( 30 )	38	-	-	1,704
Revaluation	431	2,118	-	31	691	-	-	3,271
<b>Balance as of December 31, 2024</b>	<b>P 57,593</b>	<b>P 49,555</b>	<b>P 119,568</b>	<b>P 292</b>	<b>P 13,280</b>	<b>P -</b>	<b>P -</b>	<b>P 240,288</b>
Balance as of January 1, 2023	P 39,142	P 84,355	P 52,696	P -	P 12,679	P -	P -	P 188,872
Cash flows from financing activities								
Additional borrowings	81,922	-	-	2,829	49,465	10	-	134,226
Repayment of borrowings	( 71,834 )	( 36,187 )	-	-	( 47,730 )	( 10 )	-	( 155,761 )
Non-cash financing activities								
Interest amortization	1,539	( 234 )	203	33	74	-	-	1,615
Revaluation	( 315 )	( 601 )	-	( 60 )	12	-	-	( 964 )
<b>Balance as of December 31, 2023</b>	<b>P 50,454</b>	<b>P 47,333</b>	<b>P 52,899</b>	<b>P 2,802</b>	<b>P 14,500</b>	<b>P -</b>	<b>P -</b>	<b>P 167,988</b>
Balance as of January 1, 2022	P 45,792	P 73,053	P 76,436	P -	P 893	P -	P -	P 196,174
Cash flows from financing activities								
Additional borrowings	39,426	5,219	52,292	-	13,133	10	-	110,080
Repayment of borrowings	( 47,292 )	( 1,205 )	( 76,436 )	-	( 1,026 )	( 10 )	-	( 125,969 )
Non-cash financing activities								
Interest amortization	129	142	404	-	106	-	-	781
Revaluation	1,087	7,146	-	-	( 427 )	-	-	7,806
<b>Balance as of December 31, 2022</b>	<b>P 39,142</b>	<b>P 84,355</b>	<b>P 52,696</b>	<b>P -</b>	<b>P 12,679</b>	<b>P -</b>	<b>P -</b>	<b>P 188,872</b>

## 21. OTHER LIABILITIES

The other liabilities account consists of the following:

	Notes	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
		<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Accounts payable		<b>P 35,015</b>	P 25,723	<b>P 31,954</b>	P 21,961
Outstanding acceptances payable		<b>22,732</b>	13,346	<b>22,732</b>	13,346
Accrued expenses		<b>19,418</b>	19,075	<b>17,854</b>	17,790
Manager's checks		<b>18,729</b>	12,912	<b>17,986</b>	12,843
Lease liabilities	13.2	<b>14,001</b>	13,034	<b>13,215</b>	12,807
Bills purchased – contra		<b>13,362</b>	10,569	<b>13,362</b>	10,569
Derivatives with negative fair values	10.1, 27(d)(i)(4)	<b>6,361</b>	5,139	<b>3,090</b>	1,859
Withholding taxes payable		<b>4,031</b>	3,302	<b>3,759</b>	3,077
Lease deposits	34.2.1	<b>2,269</b>	1,976	<b>519</b>	112
Due to BSP and Treasurer of the Philippines		<b>1,175</b>	1,178	<b>1,171</b>	1,174
Capitalized interest and other charges		<b>314</b>	458	<b>255</b>	255
Due to principal		<b>314</b>	375	-	-
Deferred tax liabilities		-	-	<b>90</b>	-
Others	18, 34.1.2	<b>13,966</b>	12,367	<b>13,556</b>	11,802
		<b>P 151,687</b>	P 119,454	<b>P 139,543</b>	P 107,595

The liability for unredeemed reward points amounting to P3,486 and P3,177 as of December 31, 2024 and 2023, respectively, presented as part of Accrued expenses, represents the fair value of points earned which are redeemable significantly for goods or services provided by third parties identified by the Parent Bank as partners in the rewards program (see Note 2.16).

Others include margin deposits, life insurance deposits, cash letters of credit and other miscellaneous liabilities.

Interest expense on certain liabilities amounting to P167, P58 and P20 in 2024, 2023 and 2022, respectively, for the BDO Unibank Group and P85, P51 and P19 in 2024, 2023 and 2022, respectively, for the Parent Bank which are presented as part of Interest expense on bills payable and other liabilities under Interest Expense account in the statements of income (see Note 24).

Impairment losses (recoveries) recognized for off-books account amounted to (P14), P12 and P5, and on miscellaneous liabilities – damage suit amounting to nil, P7 and nil, for both the BDO Unibank Group and the Parent Bank in 2024, 2023 and 2022, respectively. The accumulated impairment losses as of December 31, 2024, 2023 and 2022 amounting to P118, P203 and P233, respectively, for both the BDO Unibank Group and the Parent Bank are recorded as part of Others under Other Liabilities account in the statements of financial position (see Note 18).

## 22. EQUITY

### 22.1 Capital Stock

Capital stock consists of the following:

	<u>Number of Shares</u>		<u>Amount</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
<u>Preferred shares – P10 par value</u>				
Authorized				
Balance at end of year	<u>1,000,000,000</u>	<u>1,000,000,000</u>	<u>P 10,000</u>	<u>P 10,000</u>
Issued, fully paid and outstanding				
Balance at beginning of year	<u>618,000,000</u>	<u>618,000,000</u>	<u>P 6,180</u>	<u>P 6,180</u>
<u>Common shares – P10 par value</u>				
Authorized				
Balance at end of year	<u>8,500,000,000</u>	<u>8,500,000,000</u>	<u>P 85,000</u>	<u>P 85,000</u>
Issued, fully paid and outstanding				
Balance at beginning of year	<u>5,268,362,374</u>	<u>5,264,131,675</u>	<u>P 52,684</u>	<u>P 52,641</u>
Issued during the year	<u>58,129,671</u>	<u>4,230,699</u>	<u>581</u>	<u>43</u>
Balance at end of year	<u>5,326,492,045</u>	<u>5,268,362,374</u>	<u>53,265</u>	<u>52,684</u>
Treasury shares - at cost	<u>( 54,234,084 )</u>	<u>( 5,070 )</u>	<u>( 7,077 )</u>	<u>( 1 )</u>
Total Outstanding	<u>5,272,257,961</u>	<u>5,268,357,304</u>	<u>P 46,188</u>	<u>P 52,683</u>

#### 22.1.1 Preferred Shares

The following are the features of the BDO Unibank Group and the Parent Bank's preferred shares:

- (a) Perpetual, voting, non-cumulative, convertible, non-participating, peso-denominated Series A shares;
- (b) Convertible to common shares at the option of the holder after five years from the issue date or at the option of BDO Unibank Group at any time after issue date; and,
- (c) Dividend rate is 6.50% per annum of the par value.

#### 22.1.2 Common Shares

The Parent Bank's application for listing of its common shares was approved by the PSE on April 24, 2002. The application is for the initial listing of up to 952,708,650 common shares, with par value of P10 per share, at an offer price range of P17.80 to P23.80 per share. The proceeds from the sale of BDO Unibank's listed shares amounted to about P2,200.

On September 24, 2016, the Parent Bank's BOD authorized the Parent Bank to raise P60,000 in additional core capital through a stock rights offer. The BSP and the PSE approved the transaction on November 23, 2016 and December 14, 2016, respectively.

On January 3, 2017, the Parent Bank fixed the final terms for the stock rights offer which entitled eligible shareholders to subscribe to one common share for every 5.095 common shares held as of January 5, 2017 record date at an offer price of P83.75 per rights share. The offer period ran from January 16, 2017 to January 24, 2017.

Following the close of the offer period, the Parent Bank successfully completed its stock rights offer and 716,402,886 common shares were issued and subsequently listed on the PSE on January 31, 2017. The issuance resulted in recognition of Additional Paid-in Capital amounting to P52,662, net of related transaction costs totaling to P172. The capital supported the Parent Bank's medium-term growth objectives amid the country's favorable macroeconomic prospects and provide a comfortable buffer over higher capital requirements with the forthcoming imposition of DSIB surcharge.

The history of shares issuances from the initial public offering (IPO) and subsequently, private placements exempt from registration pursuant to Section 10.1 of the Securities Regulation Code and other issuances, is as follows:

<u>Transaction</u>	<u>Subscriber</u>	<u>Issue Date</u>	<u>Number of Shares Issued</u>
IPO	Various	May 21, 2002	908,189,550
Private placement	IFC	June 21, 2005	31,403,592
Private placement	UOBP	February 8, 2006	22,429,906
BDO-EPCIB Merger	BDO-EPCIB Merger	May 31, 2007	1,308,606,021
Private placement	IFC	August 23, 2007	31,403,592
Private placement	GE Capital International Holdings Corporation	August 20, 2009	37,735,849
Private placement	Multi Realty Development Corporation	April 23, 2010	107,320,482
Private placement	IFC	April 26, 2010	24,033,253
Private placement	IFC Capitalization (Equity) Fund, L.P.	April 26, 2010	136,315,662
Stock dividends	Various	June 8, 2012	78,218,589
Stock rights	Various	July 4, 2012	895,218,832
Private placement	Sybase Equity Investments Corporation	July 20, 2015	64,499,890
Stock options	Various employees	June 6, 2016 to December 31, 2016	4,592,430
Stock options	Various employees	January 3, 2017 to December 27, 2017	2,604,020
Stock rights	Various employees	January 31, 2017	716,402,886
Stock rights	Various employees	January 31, 2018	5,073,510
Stock options	Various employees	January 7, 2019 to December 26, 2019	7,322,270
Stock options	Various employees	January 6, 2020 to December 28, 2020	2,857,581
Stock options	Various employees	January 15, 2021 to December 15, 2021	1,291,100
Stock dividends	Various	December 29, 2022	877,337,627
Stock options	Various employees	January 17, 2022 to December 27, 2022	1,275,033
Stock options	Various employees	January 5, 2023 to December 27, 2023	4,230,699
Stock options	Various employees	February 15, 2024 to December 16, 2024	3,900,657
Treasury shares from TPCI		December 1, 2024	54,229,014
			<u>5,326,492,045</u>

## ***22.2 BDO American Depositary Receipt Program***

On April 18, 2013, the Parent Bank launched its Sponsored Level 1 American Depositary Receipt (ADR) Program by which negotiable securities representing underlying BDO common shares can be traded in the U.S. over-the-counter (OTC) market. This provides flexibility for U.S. investors to trade BDO common shares in their time zone and settle their transactions locally. It is meant to tap the pool of U.S. ADR investors, enhance visibility and global presence and diversify and broaden the Parent Bank's shareholder base. ADRs are quoted and traded in U.S. dollars, and cash dividends received on the underlying shares are paid to investors also in U.S. dollars. The ADR ratio for BDO's sponsored Level 1 ADR Program is 1:10, with each ADR representing ten underlying BDO common shares.

The sponsored Level 1 ADR Program does not necessitate the issuance of new shares as ADRs are traded on the U.S. OTC/secondary market using existing shares, in contrast to the sponsored Level II ADR or sponsored Level III ADR where shares are fully listed on a recognized U.S. exchange (e.g., NYSE, NASDAQ). As such, a Level 1 ADR is not a capital raising transaction, to differentiate it from Level III ADR, which allows the issuer to raise capital through a public offering of ADRs in the U.S. The sponsored Level 1 ADR is exempt, under U.S. SEC Rule 12g3-2(b), from SEC registration, disclosure requirements and reporting obligations, including Sarbanes-Oxley and U.S. generally accepted accounting principles.

The Parent Bank appointed Deutsche Bank (DB) as the exclusive depository of ADRs for a period of five years. As depository bank, DB is responsible for the issuance and cancellation, as well as the registration of the ADRs; custody of the underlying BDO common shares and maintenance of the register of holders; the distribution of dividends; and execution of corporate actions and services to the Issuer (i.e., BDO)/Investor/Broker. In October 2018, the Parent Bank renewed the appointment of DB as the exclusive depository of ADRs for another five years. Subsequently, the Parent Bank has renewed the appointment of DB as the exclusive depository of ADRs on an annual basis.

As of December 31, 2024 and 2023, 1,665,993 and 802,252 ADRs valued at US\$42,482,822 and US\$18,451,796 (absolute amount), respectively, remained outstanding (computed using ADR closing price of US\$25.50/share and US\$23.00/share, respectively).

### 22.3 Surplus Free

The details of the Parent Bank's cash dividend distributions are as follows:

<u>Date Declared and Approved</u>	<u>Common shares dividend</u>		<u>Record Date</u>	<u>Date Paid/Payable</u>
	<u>Per Share</u>	<u>Total Amount</u>		
February 24, 2022	P 0.30	P 1,316	March 14, 2022	March 31, 2022
April 22, 2022	1.00	4,386	May 6, 2022	May 31, 2022
May 28, 2022	0.30	1,316	June 14, 2022	June 30, 2022
August 26, 2022	0.30	1,316	September 13, 2022	September 30, 2022
December 3, 2022	0.30	1,579	December 20, 2022	December 29, 2022
February 24, 2023	0.75	3,949	March 13, 2023	March 31, 2023
May 27, 2023	0.75	3,949	June 14, 2023	June 30, 2023
August 25, 2023	0.75	3,951	September 12, 2023	September 29, 2023
December 6, 2023	0.75	3,951	December 22, 2023	December 29, 2023
February 24, 2024	0.75	3,952	March 12, 2024	March 27, 2024
May 25, 2024	1.00	5,269	June 11, 2024	June 28, 2024
August 31, 2024	1.00	5,272	September 17, 2024	September 30, 2024
November 28, 2024	1.00	5,272	December 13, 2024	December 27, 2024

<u>Date Declared and Approved</u>	<u>Preferred shares dividend</u>		<u>Date Paid/ Payable</u>
	<u>Per Annum</u>	<u>Total Amount</u>	
January 29, 2022	6.50%	P 339	February 22, 2022
January 28, 2023	6.50%	407	February 20, 2023
January 27, 2024	6.50%	407	February 19, 2024

On March 26, 2022, the BOD approved the declaration of stock dividends equivalent to 20% of the BDO Unibank's outstanding capital stock to be issued out of the increase in BDO Unibank's authorized capital stock (common shares) from 5,500,000,000 to 8,500,000,000 shares amounting to P85,000 with par value of P10 per share and 103,000,000 preferred shares with a par value of P10 per share, payable to all stockholders as of record date.

On November 29, 2022, the Parent Bank received the approval from the SEC for this stock dividend issuance, setting December 15, 2022 as the record date. The stock dividends were issued on December 29, 2022.

On December 7, 2024, the BOD approved the declaration of treasury shares amounting to P7,076 as property dividends (see Note 30.7). The listing of the treasury shares, and the dividend declaration shall be subject to the approvals of the PSE and SEC, respectively (see Note 30.7).

## 22.4 ESOP

For options that were exercised in 2024 and 2023, BDO Unibank Group issued new common shares of 3,900,657 and 4,230,699, respectively, from its authorized capital stock.

Set out below are summaries of number of options vested under the plan:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Balance at beginning of year	<b>17,616,396</b>	18,385,887	<b>16,007,362</b>	16,597,848
Vested during the year	<b>11,292,558</b>	10,659,436	<b>10,691,390</b>	10,137,563
Forfeited during the year	( <b>34,042</b> )	( 57,825 )	( <b>34,042</b> )	( 51,400 )
Expired during the year	( <b>58,050</b> )	( 55,500 )	( <b>58,050</b> )	( 55,500 )
Exercised during the year	( <b>13,143,563</b> )	( 11,315,602 )	( <b>12,542,500</b> )	( 10,621,149 )
Balance at end of year	<b><u>15,673,299</u></b>	<u>17,616,396</u>	<b><u>14,064,160</u></b>	<u>16,007,362</u>

The weighted average exercise price was P122.86 and P116.77 for the years ended December 31, 2024 and 2023, respectively.

The share options expensed and included as part of Compensation and benefits under Other Operating Expenses, and Income Attributable to Insurance Operations - Net in the BDO Unibank Group's statements of income, amounted to P981, P903 and P294 in 2024, 2023 and 2022, respectively, and in the Parent Bank's statements of income, amounted to P906, P858 and P289, respectively (see Note 26.1).

The fair value of the option granted was estimated using a variation of the Black-Scholes valuation model that takes into account factors specific to the ESOP. The following principal assumptions were used in the valuation:

	<b>2024</b>	<b>2023</b>
Average option life	<b>5 years</b>	5 years
Average share price at grant date	<b>P 128.20</b>	P 140.00
Average exercise price at grant date	<b>P 135.19</b>	P 120.92
Average fair value of options at grant date	<b>P 31.14</b>	P 47.32
Average standard deviation of share price returns	<b>26.16%</b>	29.55%
Average dividend yield	<b>2.86%</b>	2.60%
Average risk-free investment rate	<b>6.43%</b>	6.07%

The underlying expected volatility was determined by reference to historical prices of the Parent Bank's shares over a period of one year.

## 22.5 Surplus Reserves

The Parent Bank appropriated its Surplus Free amounting to P580 in 2024, P23 for 2023 and P132 in 2022 representing insurance fund on losses due to fire, robbery, and other cash losses. BDO Network appropriated its Surplus Free amounting to P4, P4 and P5 in 2024, 2023 and 2022, respectively, representing insurance fund on losses due to fire, robbery and other cash losses.

The BDO Unibank Group and the Parent Bank appropriated its Surplus Free for impairment of general loan loss portfolio amounting to P2,690 and P2,391 in 2024, P2,090 and P1,986 in 2023 and P2,475 and P2,311 in 2022, respectively. The accumulated amount of appropriation to surplus reserves for general loan loss portfolio as of December 31, 2024, 2023 and 2022 amounted to P20,685, P17,995 and P15,905, respectively, for BDO Unibank Group and P19,854, P17,463 and P15,477, respectively, for the Parent Bank. This appropriation was prescribed by BSP and was recognized as part of Surplus Reserves account.

In compliance with BSP regulations, 10% of BDO Unibank Group and the Parent Bank's profit from trust business both amounting to P284, P262 and P251 in 2024, 2023 and 2022, respectively, is appropriated to surplus reserves (see Note 28).

As of December 31, 2024, outstanding surplus reserve of BDO Securities amounted to P 165 as part of the reserve fund requirement of SEC Memorandum Circular No. 16, *Adoption of the Risk Based Capital Adequacy Requirement/ Ratio for Broker Dealers*. No appropriations to surplus reserves were made in 2024, 2023 and 2022.

## 23. INTEREST INCOME

The interest income account consists of the following:

	Notes	BDO Unibank Group			Parent Bank		
		2024	2023	2022	2024	2023	2022
Loans and other receivables	11, 27	<b>P 222,735</b>	P 190,067	P 135,796	<b>P 213,513</b>	P 182,285	P129,373
Trading and investment securities:							
At amortized cost	10.3	<b>26,859</b>	22,999	17,333	<b>26,001</b>	22,184	16,612
At FVOCI	10.2	<b>15,540</b>	10,682	5,145	<b>15,004</b>	10,019	4,641
At FVTPL	10.1	<b>520</b>	128	104	<b>500</b>	89	69
Due from BSP and other banks	8, 9	<b>6,238</b>	7,739	3,366	<b>5,600</b>	7,317	3,207
Others	23	<b>147</b>	89	76	<b>133</b>	83	66
		<b><u>P 272,039</u></b>	<b><u>P 231,704</u></b>	<b><u>P 161,820</u></b>	<b><u>P 260,751</u></b>	<b><u>P 221,977</u></b>	<b><u>P153,968</u></b>

## 24. INTEREST EXPENSE

Interest expense is composed of the following:

	Notes	BDO Unibank Group			Parent Bank		
		2024	2023	2022	2024	2023	2022
Deposit liabilities	19, 27	<b>P 72,012</b>	P 50,916	P 14,977	<b>P 69,904</b>	P 48,914	P 13,970
Bills payable and other liabilities	20, 21, 26.2	<b>12,395</b>	7,462	6,958	<b>10,976</b>	6,526	6,659
Finance lease liabilities	13.2, 21	<b>1,036</b>	939	926	<b>1,005</b>	883	905
		<b><u>P 85,443</u></b>	<b><u>P 59,317</u></b>	<b><u>P 22,861</u></b>	<b><u>P 81,885</u></b>	<b><u>P 56,323</u></b>	<b><u>P 21,534</u></b>



## 25. OTHER OPERATING INCOME AND EXPENSES

Other operating income is composed of the following:

	Notes	BDO Unibank Group			Parent Bank		
		2024	2023	2022	2024	2023	2022
Service charges, fees and commissions	27	<b>P 50,803</b>	P 43,201	P 38,545	<b>P 42,872</b>	P 36,677	P 31,061
Foreign exchange gains	10.1	<b>6,824</b>	4,867	5,789	<b>6,593</b>	4,614	5,182
Trust fees	28	<b>5,113</b>	4,698	4,555	<b>3,943</b>	3,539	3,395
Rental	14	<b>3,016</b>	1,081	1,067	<b>595</b>	460	492
ROPA Income	14	<b>1,832</b>	1,114	426	<b>1,827</b>	910	426
Share in net income of subsidiaries and associates	15	<b>1,397</b>	1,273	849	<b>9,303</b>	8,378	8,710
Trading gains (losses) - net	10.1	<b>( 127)</b>	1,455	( 322)	<b>( 405)</b>	1,224	( 299)
Dividends	10.1	<b>77</b>	17	20	<b>21</b>	14	18
Miscellaneous – net	25, 30.2, 34.2.1	<b>1,958</b>	7,609	1,295	<b>1,681</b>	1,498	1,144
		<b><u>P 70,893</u></b>	<u>P 65,315</u>	<u>P 52,224</u>	<b><u>P 66,430</u></b>	<u>P 57,314</u>	<u>P 50,129</u>

Other operating expenses consist of the following:

	Notes	BDO Unibank Group			Parent Bank		
		2024	2023	2022	2024	2023	2022
Compensation and benefits	26.1	<b>P 53,090</b>	P 46,687	P 43,060	<b>P 46,326</b>	P 40,857	P 37,955
Fees and commissions		<b>30,625</b>	25,547	17,834	<b>29,711</b>	24,603	16,942
Taxes and licenses	14	<b>15,968</b>	13,179	9,746	<b>14,412</b>	12,060	8,707
Occupancy	12, 14, 13.3, 17.5, 27	<b>12,298</b>	11,908	10,350	<b>10,402</b>	10,602	9,182
Insurance	27	<b>7,869</b>	7,098	6,341	<b>7,671</b>	6,954	6,218
Security, clerical, messengerial and janitorial		<b>5,244</b>	4,791	4,172	<b>4,575</b>	4,423	3,843
Advertising		<b>4,372</b>	3,245	1,935	<b>4,232</b>	3,139	1,823
Information technology		<b>2,804</b>	2,888	1,070	<b>2,738</b>	2,840	1,057
Repairs and maintenance	27	<b>2,774</b>	2,564	2,327	<b>2,502</b>	2,384	2,158
Amortization of computer software	17.5	<b>2,141</b>	2,917	1,343	<b>2,055</b>	2,842	1,259
Power, light and water		<b>1,898</b>	1,456	1,398	<b>1,339</b>	1,294	1,263
Representation and entertainment		<b>1,736</b>	1,550	1,296	<b>1,583</b>	1,389	1,141
Traveling		<b>1,296</b>	1,084	955	<b>854</b>	705	638
Supplies		<b>1,074</b>	1,157	775	<b>935</b>	1,022	675
Litigation on assets acquired		<b>973</b>	689	854	<b>941</b>	665	834
Telecommunication		<b>627</b>	552	467	<b>575</b>	495	421
Freight		<b>497</b>	507	422	<b>437</b>	456	372
Miscellaneous	27	<b>1,327</b>	2,693	2,281	<b>811</b>	2,588	2,161
		<b><u>P 146,613</u></b>	<u>P 130,512</u>	<u>P 106,626</u>	<b><u>P 132,099</u></b>	<u>P 119,318</u>	<u>P 96,649</u>

## 26. COMPENSATION AND BENEFITS

### 26.1 Compensation and Benefits

Expenses recognized for compensation and benefits are presented below.

	Notes	BDO Unibank Group			Parent Bank		
		2024	2023	2022	2024	2023	2022
Salaries and wages	27	P 31,311	P 27,598	P 25,419	P 27,321	P 24,162	P 22,375
Bonus		10,278	9,020	8,266	9,027	7,989	7,360
Retirement – defined benefit plan	26.2	3,602	3,277	2,923	3,106	2,836	2,583
Social security costs		2,049	1,727	1,375	1,757	1,484	1,195
Employee stock option plan	22.4, 26.3	968	896	292	906	858	289
Other benefits		4,882	4,169	4,785	4,209	3,528	4,153
	25	P 53,090	P 46,687	P 43,060	P 46,326	P 40,857	P 37,955

### 26.2 Post-employment Benefits

#### (a) Characteristics of the Defined Benefit Plan

The BDO Unibank Group and the Parent Bank maintain a fully funded, multi-employer and tax-qualified noncontributory retirement plan that is being administered by the Parent Bank's trust and investment group as trustee covering all regular full-time employees.

The normal retirement age is 60 with a minimum of five years of credited service. The plan also provided for an early retirement at age of 50 with a minimum of ten years of credited service and late retirement up to age 65. Normal retirement benefit is an amount equivalent to a percentage ranging from 50% to 200% of plan salary for every year of credited service but not less than the regulatory benefit under Republic Act No. 7641, plus the cash conversion of accumulated vacation and sick leaves, if any.

#### (b) Explanation of Amounts Presented in the Financial Statements

Actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions. All amounts presented below and in the succeeding pages are based on the actuarial valuation report obtained from an independent actuary in 2024 and 2023.

The amounts of Retirement assets recognized under Other Resources account (see Note 17), in the statements of financial position are determined as follows:

	BDO Unibank Group		Parent Bank	
	2024	2023	2024	2023
Present value of the DBO	P 63,752	P 53,328	P 57,476	P 48,406
Fair value of plan assets	( 71,015)	( 53,968)	( 64,144)	( 48,406)
Surplus of plan assets	( 7,263)	( 640)	( 6,668)	-
Effect of asset ceiling	587	68	545	-
Retirement benefit assets	(P 6,676)	(P 572)	(P 6,123)	P -

The movements in the present value of the DBO are as follows:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Balance at beginning of year	<b>P 53,328</b>	P 43,139	<b>P 48,406</b>	P 39,252
Benefits paid by the plan	<b>( 3,158)</b>	( 3,420)	<b>( 2,920)</b>	( 3,167)
Current service cost	<b>3,644</b>	3,306	<b>3,106</b>	2,836
Interest expense	<b>3,684</b>	3,288	<b>3,344</b>	2,988
Transfer to the plan	-	-	<b>( 104)</b>	32
Remeasurements:				
Actuarial losses				
arising from changes in:				
- financial assumptions	<b>3,031</b>	3,943	<b>2,578</b>	3,485
- experience adjustments	<b>3,196</b>	2,079	<b>3,063</b>	2,045
- demographic assumptions	<b>27</b>	990	-	935
Business combinations	<b>-</b>	<b>3</b>	<b>3</b>	-
Balance at end of year	<b>P 63,752</b>	P 53,328	<b>P 57,476</b>	P 48,406

The movements in the fair value of plan assets are presented below.

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Balance at beginning of year	<b>P 53,968</b>	P 43,396	<b>P 48,406</b>	P 39,252
Contributions paid into the plan	<b>14,045</b>	10,714	<b>13,255</b>	9,447
Interest income	<b>4,111</b>	3,590	<b>3,704</b>	3,236
Benefits paid by the plan	<b>( 3,158)</b>	( 3,420)	<b>( 2,920)</b>	( 3,167)
Transfer to the plan	-	-	<b>( 104)</b>	32
Remeasurement gain (loss) - return				
on plan assets (excluding				
amounts included in net				
interest)	<b>2,049</b>	( 314)	<b>1,801</b>	( 394)
Business combinations	<b>-</b>	<b>2</b>	<b>2</b>	-
Balance at end of year	<b>P 71,015</b>	P 53,968	<b>P 64,144</b>	P 48,406

The composition of the fair value of plan assets at the end of the reporting period for each category and risk characteristics are shown below.

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Debt securities:				
Government bonds	<b>P 47,616</b>	P 35,003	<b>P 43,009</b>	P 31,396
Corporate bonds	<b>6,079</b>	7,156	<b>5,491</b>	6,419
UITFs	<b>7,812</b>	5,510	<b>7,056</b>	4,942
Equity securities	<b>8,003</b>	5,138	<b>7,229</b>	4,608
Loans and other receivables	-	292	-	261
Cash and cash equivalents	<b>107</b>	76	<b>96</b>	68
Other properties - net	<b>1,398</b>	793	<b>1,263</b>	712
	<b>P 71,015</b>	P 53,968	<b>P 64,144</b>	P 48,406

Actual returns on plan assets were P6,160 and P5,505 in 2024 and P3,276 and P2,842 in 2023 in the BDO Unibank Group and the Parent Bank's financial statements, respectively.

Certain plan assets include BDO Unibank Group's own financial instruments [see Note 27(c)].

The fair value of the plan assets is at Level 1 in the fair value hierarchy except for UITFs which are at Level 2, loans and other receivables and other properties, which are at Level 3.

The components of amounts recognized in profit or loss and in other comprehensive income of the BDO Unibank Group and the Parent Bank in respect to the defined benefit plan are as follows:

	<b>BDO Unibank Group</b>		
	<b>2024</b>	<b>2023</b>	<b>2022</b>
<i>Recognized in profit or loss:</i>			
Current service costs	<b>P 3,644</b>	P 3,306	P 2,961
Interest expense (income)	<b>( 423)</b>	( 299)	292
	<b><u>P 3,221</u></b>	<b><u>P 3,007</u></b>	<b><u>P 3,253</u></b>
<i>Recognized in other comprehensive income, net of tax (see Note 31.1):</i>			
Actuarial losses (gains) arising from change in:			
- experience adjustments	<b>P 2,397</b>	P 1,559	P 799
- financial assumptions	<b>2,274</b>	2,957	( 4,018)
- demographic assumptions	<b>20</b>	743	1,436
Remeasurement losses (gains) arising from:			
- return on plan assets (excluding amounts included in net interest expense)	<b>( 1,538)</b>	236	2,864
- changes in the effect of the asset ceiling	<b>386</b>	17	27
	<b>3,539</b>	5,512	1,108
Share in actuarial losses (gains) of associates	<b>1</b>	5	( 11)
	<b><u>P 3,540</u></b>	<b><u>P 5,517</u></b>	<b><u>P 1,097</u></b>
	<b>Parent Bank</b>		
	<b>2024</b>	<b>2023</b>	<b>2022</b>
<i>Recognized in profit or loss:</i>			
Current service costs	<b>P 3,106</b>	P 2,836	P 2,583
Interest expense (income)	<b>( 359)</b>	( 248)	268
	<b><u>P 2,747</u></b>	<b><u>P 2,588</u></b>	<b><u>P 2,851</u></b>
<i>Recognized in other comprehensive income, net of tax (see Note 31.1):</i>			
Actuarial losses (gains) arising from change in:			
- experience adjustments	<b>P 2,297</b>	P 1,534	P 816
- financial assumptions	<b>1,934</b>	2,614	( 3,569)
- demographic assumptions	<b>-</b>	701	1,368
Remeasurement losses (gains) arising from:			
- return on plan assets (excluding amounts included in net interest expense)	<b>( 1,351)</b>	295	2,612
- changes in the effect of the asset ceiling	<b>409</b>	-	-
	<b>3,289</b>	5,144	1,227
Share in actuarial losses (gains) of subsidiaries and associates	<b>235</b>	343	( 126)
	<b><u>P 3,524</u></b>	<b><u>P 5,487</u></b>	<b><u>P 1,101</u></b>

Current service costs are presented as part of Compensation and benefits under Other Operating Expenses and Income Attributable to Insurance Operations - Net accounts (see Notes 16 and 25) while interest expense or income are presented or offset against Interest Expense and Income Attributable to Insurance Operations - Net accounts (see Notes 16 and 24) in the statements of income of the BDO Unibank Group and the Parent Bank.

Amounts recognized in other comprehensive income were included within the items that will not be reclassified subsequently to profit or loss in the statements of comprehensive income.

In determining the amounts of post-employment benefit obligation, the following significant actuarial assumptions were used:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Discount rates	<b>6.04% - 6.13%</b>	6.92%	<b>6.09%</b>	6.92%
Expected rate of salary increases	<b>1.00% - 13.00%</b>	1.00% - 13.00%	<b>5.00% - 10.00%</b>	5.00% - 10.00%

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is 22.8 years. These assumptions were developed by management with the assistance of an independent actuary. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero-coupon government bond with terms of maturity approximating the terms of the retirement obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

(c) *Risks Associated with the Retirement Plan*

The plan exposes the BDO Unibank Group and the Parent Bank to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

(i) *Investment and Interest Risks*

The present value of the DBO is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan is composed of investment in debt and equity instruments, UITF, cash and cash equivalents, and loans and receivables. Due to the long-term nature of plan obligation, a level of continuing debt securities is an appropriate element of the BDO Unibank Group's long-term strategy to manage the plans effectively.

(ii) *Longevity and Salary Risks*

The present value of the DBO is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

(d) *Other Information*

The information on the sensitivity analysis for certain significant actuarial assumptions, asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the retirement plan are described in the succeeding pages.

(i) *Sensitivity Analysis*

The table below summarizes the effects of changes in the significant actuarial assumptions used in the determination of the retirement benefit asset as of December 31, 2024 and 2023.

<b>BDO Unibank Group</b>					<b>Parent Bank</b>				
	<u>Change in Assumption</u>		<u>Increase in Assumption</u>	<u>Decrease in Assumption</u>		<u>Change in Assumption</u>		<u>Increase in Assumption</u>	<u>Decrease in Assumption</u>
<b>December 31, 2024</b>									
Discount rate	+/-1%	P	3,622 (P	3,958)	+/-1%	P	3,010 (P	3,258)	
Salary increase rate	+/-1%	(	4,089)	3,584	+/-1%	(	3,359)	2,982	
<b>December 31, 2023</b>									
Discount rate	+/-1%	P	2,913 (P	3,276)	+/-1%	P	2,449 (P	2,723)	
Salary increase rate	+/-1%	(	3,201)	2,906	+/-1%	(	2,666)	2,447	

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation recognized in the statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

(ii) *Asset-liability Matching Strategies*

To efficiently manage the retirement plan, BDO Unibank Group through its Compensation Committee, ensures that the investment positions are managed in accordance with its asset-liability matching strategy to achieve that long-term investments are in line with the obligations under the retirement scheme. This strategy aims to match the plan assets to the retirement obligations by investing in long-term fixed interest securities (i.e., government or corporate bonds or UITFs) with maturities that match the benefit payments as they fall due and in the appropriate currency. BDO Unibank Group actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the retirement obligations.

In view of this, investments are made in reasonably diversified portfolio, such that the failure of any single investment would not have a material impact on the overall level of assets.

A large portion of the plan assets as of December 31, 2024 and 2023 consists of debt instruments and equity instruments, although the BDO Unibank Group and the Parent Bank also invest in cash and cash equivalents, UITFs and properties. The debt instruments include government bonds and corporate bonds.

There has been no change in the BDO Unibank Group and the Parent Bank's strategies to manage its risks from previous periods.

(iii) *Funding Arrangements and Expected Contributions*

As of December 31, 2024, the plan of the BDO Unibank Group and the Parent Bank is overfunded by P7,263 and P6,668, respectively, based on the latest actuarial valuation report.

The BDO Unibank Group and the Parent Bank expect to pay P4,412 and P3,672, respectively, as contributions to retirement benefit plans in 2025.

The expected maturity of undiscounted expected benefits payments of BDO Unibank Group and the Parent Bank from the plan for the next ten years is presented as follows:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
Between one to five years	P	52,224	P	48,614
Between six to ten years		<u>43,858</u>		<u>39,392</u>
	<b>P</b>	<b><u>96,082</u></b>	<b>P</b>	<b><u>88,006</u></b>

The weighted average duration of the defined benefit obligation at the end of the reporting period is 4.4 to 15.9 years for the BDO Unibank Group and 5.6 years for the Parent Bank.

### 26.3 ESOP

BDO Unibank Group's ESOP expense includes the amounts recognized by the Parent Bank and its subsidiaries over the vesting period. In 2024 and 2023, vested shares totalled 11,292,558 shares and 10,659,436 shares, respectively, for BDO Unibank Group, and 10,691,390 shares and 10,137,563 shares, respectively, for Parent Bank.

The ESOP expense, included as part of Compensation and Benefits under Other Operating Expenses, and Income Attributable to Insurance Operations - Net in the BDO Unibank Group's statements of income, amounted to P981, P903 and P294 in 2024, 2023 and 2022, respectively, and in the Parent Bank's statements of income, amounted to P906, P858 and P289, respectively (see Note 26.1).

## 27. RELATED PARTY TRANSACTIONS

The Parent Bank created a Related Party Transactions Committee composed of two independent directors and a non-executive director as of December 31, 2024. The said committee exercises oversight role to ensure bank compliance with BSP and SEC regulations on related party transactions.

The summary of BDO Unibank Group's significant transactions with its related parties as of December 31, 2024 and 2023 and for each of the three years ended are as follows:

Related Party Category	Note	Amounts of Transaction			Outstanding Balance	
		2024	2023	2022	2024	2023
<b>DOSRI Loans</b>	27(a)					
Stockholders		P 18,992	P 15,684	P 11,241	P 16,216	P 25,403
Related Parties under Common Ownership		-	-	2	-	-
Officers and Employees		2,891	2,398	1,900	2,749	2,352
<b>Deposit Liabilities</b>	27(b)					
Stockholders		671,393	537,059	500,212	1,653	21,556
Related Parties under Common Ownership		623	1,768	16,992	52	164
Directors		371	1,096	561	16	15
<b>Other Transactions with Associates</b>	27(d)					
Interest Income		-	559	295	-	-
<b>Related Parties Under Common Ownership</b>	27(d)					
Security Deposit		35	32	42	609	598
Right-of-use Asset		1,395	993	1,619	5,207	4,776
Lease Liabilities		144	104	1,361	3,109	2,764
Interest Expense		71	48	87	243	203
Depreciation Expense		209	154	263	1,061	1,018

Related Party Category	Note	Amounts of Transaction			Outstanding Balance	
		2024	2023	2022	2024	2023
<b>Key Management Personnel Compensation</b>	27(d)	1,842	1,703	1,673	-	-
<b>Retirement Plan</b>	27(c)	2,979	( 194 )	( 263 )	13,235	8,515

The summary of the Parent Bank's significant transactions with its related parties as of December 31, 2024 and 2023 and for each of the three years ended are as follows:

Related Party Category	Note	Amounts of Transaction			Outstanding Balance	
		2024	2023	2022	2024	2023
<b>DOSRI Loans</b>	27(a)					
Stockholders		P 18,992	P 15,684	P 11,241	P 16,216	P 25,403
Related Parties under Common Ownership		-	-	2	-	-
Officers and Employees		2,889	2,398	1,898	2,746	2,350
<b>Deposit Liabilities</b>	27(b)					
Stockholders		671,393	537,059	500,212	1,653	21,556
Related Parties under Common Ownership		623	1,149	990	52	62
Directors		371	1,096	561	16	15
<b>Other Transactions with Subsidiaries</b>	27(d)					
Loans and Advances		30,714	50,421	28,755	11,006	24,284
Derivative Assets		3,205	1,425	3,059	27	15
Derivative Liabilities		2,225	8,249	1,738	28	160
Deposit Liabilities		( 226 )	( 5,485 )	6,599	5,657	5,883
Miscellaneous Assets		15	126	( 83 )	200	185
Miscellaneous Liabilities		-	-	28	-	-
Interest Income		1,446	1,055	183	23	191
Rent Income		132	134	143	-	-
Service Fees		1,422	1,244	1,070	-	-
Interest Expense		107	135	79	9	2
Right-of-use Asset		( 237 )	370	24	71	456
Lease Liabilities		( 461 )	396	3	85	516
Depreciation/Amortization		149	14	16	-	-
Interest Expense – Finance						
Lease Payment Payable		29	3	7	-	-
Trust Fees		202	176	120	-	-
Miscellaneous Expense		14	42	83	-	-
Insurance Expense		57	50	56	-	-
Trading Gain/Loss		( 23 )	( 57 )	230	-	-
Miscellaneous Income		145	110	123	-	-
Repairs and Maintenance		33	1	1	-	-
Fees and Commission		441	216	135	-	-
Management & other professional fees		-	1	-	-	-
Power and light		4	-	-	-	-
Rent expense		1	-	-	-	-
<b>Other Transactions with Associates</b>	27(d)					
Interest Income		-	559	295	-	-
<b>Related Parties under Common Ownership</b>	27(d)					
Security Deposit		35	32	42	609	598
Right-of-use Asset		1,395	993	1,619	5,207	4,776
Lease Liabilities		144	104	1,361	3,109	2,764
Interest Expense		71	48	87	243	203
Depreciation Expense		209	154	263	1,061	1,018
<b>Key Management Personnel Compensation</b>	27(d)	1,051	1,006	966	-	-
<b>Retirement Plan</b>	27(c)	2,979	( 194 )	( 263 )	13,234	8,513

In the ordinary course of business, the BDO Unibank Group and the Parent Bank have loans, deposits and other transactions with its related parties and with certain DOSRI as described in the succeeding pages.



(a) *Loans to Related Parties*

Under existing policies of the BDO Unibank Group and the Parent Bank, these loans bear interest rates ranging from 0.00% to 17.28% per annum in 2024, 0.00% to 13.50% per annum in 2023 and 0.00% to 9.00% per annum in 2022, which are substantially the same terms as loans granted to other individuals and businesses of comparable risks. For loans to a DOSRI, at least 70% of the loan, other credit accommodations and guarantees must be secured and the total amount should not exceed the combined value of their unencumbered deposit and book value of their paid-in capital contribution in the Parent Bank. Total loans, credit accommodations, and guarantees extended to DOSRIs must not exceed 15% of the total loan portfolio or 100% of the bank's net worth, whichever is lower. The unsecured portion thereof must not exceed 30% of the aggregate ceiling or the outstanding amount, whichever is lower.

Each subsidiary/affiliate's total loans, credit accommodations, and guarantees must not exceed 10% of the bank's net worth, and the unsecured portion thereof must not exceed 5% of the bank's net worth. Additionally, all subsidiaries/affiliates' total loans, credit accommodations, and guarantees must not exceed 20% of the bank's net worth.

Secured Loans to Related Parties are collateralized by publicly-listed shares, hold-out on deposits, chattels and real estate mortgages and are payable within 20 years.

The total loan releases and collections in 2024 amounted to P21,883 and P30,673 for the BDO Unibank Group and P21,881 and P30,672 for the Parent Bank, respectively. The total loan releases and collections in 2023 amounted to P18,082 and P13,703 for the BDO Unibank Group and P18,082 and P13,701 for the Parent Bank, respectively. The total loan releases and collections in 2022 amounted to P13,143 and P26,101 for the BDO Unibank Group and P13,141 and P26,100 for the Parent Bank, respectively.

(b) *Deposits from Related Parties*

The total deposits made by the related parties amounted to P672,387, P539,923 and P517,765 in 2024, 2023 and 2022, respectively, for the BDO Unibank Group, and P672,387, P539,304 and P501,763 in 2024, 2023 and 2022 for the Parent Bank, respectively, and bearing interest rates range of 0.00% to 6.13% in 2024, 0.00% to 6.38% in 2023, and 0.00% to 5.38% 2022, respectively. The related interest expense from deposits amounted to P491, P1,035 and P935 in 2024, 2023 and 2022, respectively (see Note 24).

(c) *Transactions with Retirement Plan*

BDO Unibank Group's retirement fund has transactions directly and indirectly with BDO Unibank Group as of December 31, 2024 and 2023 and for each of the three years ended are as follows:

<b>Related Party Category</b>	<b>Amounts of Transaction</b>			<b>Outstanding Balance</b>	
	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2024</b>	<b>2023</b>
Loans to employees					
BDO Unibank, Inc.	<b>P</b> -	<b>P</b> -	<b>P</b> -	<b>P</b> 3	<b>P</b> 3
Investment in shares of					
BDO Unibank, Inc.	-	-	-	<b>3,158</b>	2,371
Dominion Holdings	-	-	-	<b>1</b>	2
Deposit liabilities					
(including LTNCDs)					
BDO Unibank, Inc.	-	-	-	<b>10,073</b>	6,139
Trading gain (loss)					
BDO Unibank, Inc.	<b>2,967</b> (	205) (	271)	-	-
Interest expense					
BDO Unibank, Inc.	<b>10</b>	9	6	-	-
Rental income					
BDO Unibank, Inc.	<b>2</b>	2	2	-	-

Details of the contributions of the BDO Unibank Group and the Parent Bank, and benefits paid out by the plan to the employees are presented in Note 26.2.

(d) *Other Transactions with Related Parties*

A summary of other transactions of the Parent Bank with subsidiaries and associates and other related parties are shown in the section that follows. These transactions are generally unsecured and payable in cash, unless otherwise stated.

- (i) Transactions with and between subsidiaries have been eliminated in the BDO Unibank Group's financial statements. Significant transactions with subsidiaries are as follows:

(1) *Loans and Advances to Subsidiaries*

The Parent Bank grants noninterest-bearing advances to subsidiaries for working capital requirements, which are unsecured, payable in cash and without fixed repayment terms. The total advances granted and collected amounted to P132 and P120, P120 and P259, and P259 and P111, in 2024, 2023 and 2022, respectively. The outstanding advances to subsidiaries recognized as part of Accounts receivable under Loans and Other Receivables in the Parent Bank's statements of financial position amounted to P132 and P120 as of December 31, 2024 and 2023, respectively (see Note 11).

The Parent Bank also grants both secured and unsecured interest-bearing loans to subsidiaries with outstanding balance of P10,874 and P24,164 as of December 31, 2024 and 2023, respectively, and are presented as part of Loans and discounts under Loans and Other Receivables account in the Parent Bank's statements of financial position (see Note 11). The total loans granted amounted to P30,582, P50,301 and P28,496 while total loans collected amounted to P43,872, P35,217 and P22,217 for 2024, 2023 and 2022, respectively. These loans are payable in cash with a term between seven days to five years. Interest income recognized on these is presented as part of Interest Income in the Parent Bank's statements of income (see Note 23). Interest rate on these loans ranges from 5.50% to 7.86%, 5.86% to 7.85% and 3.32% to 6.50% per annum in 2024, 2023 and 2022, respectively.

(2) *Income to the Parent Bank*

BDO subsidiaries engaged the Parent Bank, under service agreements to provide various support such as maintenance, administration of properties/assets management, supplies procurement, facilities management, accounting functions, loan documentation, safekeeping/custodianship of securities and collateral documents, credit card services, human resources management, information technology needs, internal audit, corporate secretarial services, remittance transactions support, legal assistance on all loan and/or property/asset-related litigation, credit investigation services, security services and investigation requirements, ATM-related services, and assistance on all tax-related issues. The service agreement shall continue to be in force unless terminated by either party through a written notice, at least 30 calendar days prior to the date intended for termination. The services fees are payable monthly in cash and shall be exclusive of actual costs and expenditures of the Parent Bank in relation to the provision of the services, which shall be reimbursed by the subsidiaries to the Parent Bank.

The total service fees are presented as part of Service charges, fees and commissions under Other Operating Income account in the Parent Bank's statements of income (see Note 25). The outstanding balance arising from these transactions, presented as part of Others under Other Resources (see Note 17), amounted to P196 and P168 as of December 31, 2024 and 2023, respectively. Total service fees amounted to P1,422, P1,244 and P1,070 in 2024, 2023 and 2022, respectively.

BDO Life, BDOSHI, BDO Capital and Dominion Holdings have an existing Investment Management Agreement with the Parent Bank for trust services rendered. The total trust fees is presented as part of Trust fees under Other Operating Income account in the Parent Bank's statements of income (see Note 25). Outstanding balances arising from this as of December 31, 2024 and 2023 are included as part of Accounts receivable under Loans and Other Receivables (see Note 11). The total trust fees amounted to P202 for 2024, P176 for 2023, and P120 for 2022.

Certain subsidiaries lease office space and equipment from the Parent Bank. The total rent collected from the subsidiaries is included as part of Miscellaneous under Other Operating Income in the Parent Bank's statements of income (see Note 25). The term of the lease office space ranges from one to fifteen years and is payable in cash. There are no outstanding receivables from subsidiaries as of December 31, 2024 and 2023. The total rent income amounted to P132, P134 and P143 in 2024, 2023 and 2022, respectively.

### *(3) Expenses of the Parent Bank*

The Parent Bank, as a lessee, recognized right-of-use assets related to lease of space for its branch operations, amounting to P71 and P456, as of December 31, 2024 and 2023, respectively, which are presented as part of Premises, Furniture, Fixtures and Equipment (see Note 12). Depreciation expense and amortization of the right-of-use assets arising from these transactions amounted to P149, P14 and P16 in 2024, 2023 and 2022, respectively, and presented as part of Occupancy under Other Operating Expenses in the Parent Bank's statements of income (see Note 25). The total interest expense on lease liability is included as part of Interest expense on finance lease liabilities under the Interest Expense account in the Parent Bank's statements on income amounted to P29 for 2024, P3 for 2023 and P7 for 2022. Outstanding balance arising from these transactions amounted to P85, and P516 as of December 31, 2024, and 2023, respectively, and is included as part of Lease liabilities under Other Liabilities (see Note 21).

The total amount paid for utilities and maintenance of leased properties is reported under Other Operating Expenses in the Parent Bank's statements of income (see Note 25). The total repairs and maintenance expense amounted to P33 in 2024, and P1 for both 2023 and 2022. In 2024, the total power, light and water expense amounted to P4 while nil for both 2023 and 2022.

The Parent Bank pays for the group life insurance of its employees and life and accident insurance of enrolled qualified remitters of Kabayan accounts to BDO Life. The total amount paid is included as part of Insurance Expense account under Other Operating Expenses in the Parent Bank's statements of income (see Note 25). Total insurance expense amounted to P57, P50 and P56 in 2024, 2023 and 2022, respectively.

In 2020, the Parent Bank purchased receivables from Dominion Holdings. This resulted in a loss amounting to P290 which was initially booked under Miscellaneous Asset and will be amortized over the term of the receivables. The amortized loss incurred was recognized as part of Miscellaneous Expense account under Other Operating Expenses in the Parent Bank's statements of income amounting to P14, P42 and P83 in 2024, 2023 and 2022, respectively (see Note 25). The outstanding balance of Miscellaneous Asset, presented as part of Others under Other Resources account in the Parent Bank's statements of financial position (see Note 17), amounted to P4 and P17 as of December 31, 2024 and 2023, respectively. No similar transaction occurred in 2024 and 2023.

The Parent Bank pays commission to BDO Network and BDO Private related to the referred trust services to the Parent Bank. Also, the Parent Bank pays for various services rendered by foreign subsidiaries and ATM-related services by BDO Network. The amount paid for both commission and services are included as part of Fees and Commissions account under Other Operating Expense in the Parent Bank's statements of income. The total payments amounted to P441, P216 and P135 in 2024, 2023 and 2022, respectively (see Note 25).

*(4) Derivatives*

In 2024 and 2023, the Parent Bank entered into derivative transactions with certain subsidiary in the form of currency forwards. As of December 31, 2024 and 2023, the outstanding balance of derivatives assets and liabilities are presented as part of Financial assets at FVTPL under Trading and Investment Securities account (see Note 10.1) and Derivatives with negative fair values under Other Liabilities account in the statements of financial position (see Note 21).

*(5) Deposit Liabilities*

The total deposits made by the subsidiaries to the Parent Bank during 2024, 2023 and 2022 amounted to P1,008,858, P883,985 and P801,252, respectively. These are with yearly corresponding withdrawals amounting to P1,009,083 for 2024, P889,470 for 2023 and P794,653 for 2022. These deposits bear interest rates of 0.00% to 6.38% in 2024, 0.00% to 6.00% in 2023 and 0.00% to 4.88% in 2022. The related interest expense from these deposits is included as part of Interest Expense account on deposit liabilities in the statements of income (see Note 24).

As of December 31, 2024 and 2023, the total assigned government securities amounted to P4,300 for BDO Private and P2,000 for BDO Network, in both years.

*(6) Real Estate Joint Venture*

On October 23, 2021 and November 11, 2021, the respective BOD of BDO Unibank and BDOSHI have approved the Real Estate Joint Venture Agreement between the two companies wherein BDOSHI will contribute its 3,695 square meters vacant lots and Air Rights in Valero St., Makati City. BDO Unibank will construct Annex A Building on the said lots as part of the BDO Makati Campus Project and shall bear the estimated cost of the construction subject to any adjustment based on the final calculations by the parties. As of December 31, 2024, the vacant lots are used as staging area and temporary facilities for construction of the BDO Makati Campus Project.

*(ii) Other transactions with associates are shown below.*

As of December 31, 2024 and 2023, there are no outstanding secured and unsecured interest-bearing loans and advances to associates for both BDO Unibank Group and the Parent Bank.

The total collections on loans and advances amounted to P7,895 and P366 for both BDO Unibank Group and the Parent Bank in 2023 and 2022, respectively.

Annual interest rates on these loans are 4.95% in 2022. The related interest income is presented as part of Interest Income on loans and other receivables in the BDO Unibank Group's statements of income (see Note 23). As of December 31, 2022, there were no impairment losses recognized on these loans and advances.

*(iii) Transaction of the Parent Bank with related parties under common ownership is shown below.*

The Parent Bank, as a lessee, recognized right-of-use assets related to lease of space from related parties for its branch operations, amounting to P5,207 and P4,776 as of December 31, 2024 and 2023, respectively, which is presented as part of Premises, Furniture, Fixtures and Equipment (see Note 12). Amortization expense on right-of-use assets arising from this transaction, amounting to P209, P154, and P263 in 2024, 2023 and 2022, respectively, and is presented as part of Occupancy under Other Operating Expenses account in the Parent Bank's statements of income (see Note 25). In addition, the Parent Bank recognized security deposit amounting to P609 and P598 as of December 31, 2024 and 2023, respectively, which is presented as part of Other Resources (see Note 17).

The total interest expense on lease liabilities from related parties, included as part of Interest expense on finance lease liabilities under the Interest Expense account amounted to P71, P48, and P87 in 2024, 2023 and 2022, respectively, in the Parent Bank's statements of income (see Note 24). The outstanding balances arising from this transaction amounted to P3,109 and P2,764 as of December 31, 2024 and 2023, respectively, and is included as part of Lease liabilities under Other Liabilities (see Note 21).

The terms of the leases are from one to ten years and is payable in cash.

(iv) Key Management Personnel Compensation

The compensation and benefits given to BDO Unibank Group and the Parent Bank's key management are as follows (see Note 26.1):

	<b>BDO Unibank Group</b>			<b>Parent Bank</b>		
	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>
Salaries and other benefits	<b>P 1,668</b>	P 1,542	P 1,450	<b>P 942</b>	P 896	P 809
Retirement expense	<b>174</b>	161	223	<b>109</b>	110	157
	<b><u>P 1,842</u></b>	<u>P 1,703</u>	<u>P 1,673</u>	<b><u>P 1,051</u></b>	<u>P 1,006</u>	<u>P 966</u>

## 28. TRUST OPERATIONS

The following securities and other properties held by BDO Unibank Group in fiduciary or agency capacity (for a fee) for its customers are not included in BDO Unibank Group and the Parent Bank's statements of financial position since these are not resources of the BDO Unibank Group [see Note 35(h)]:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Investments	<b>P 2,287,710</b>	P 1,976,602	<b>P 1,654,471</b>	P 1,385,639
Others	<b>17,761</b>	13,903	<b>13,775</b>	11,531
	<b><u>P 2,305,471</u></b>	<u>P 1,990,505</u>	<b><u>P 1,668,246</u></b>	<u>P 1,397,170</u>

In compliance with the requirements of the General Banking Act relative to the BDO Unibank Group's trust functions:

- Investment in government securities which are shown as part of Investment securities at amortized cost with a total face value of P23,660 and P21,292 as of December 31, 2024 and 2023 (see Note 10.3), respectively, in BDO Unibank Group and, P17,010 and P14,892 as of December 31, 2024 and 2023, respectively, in the Parent Bank are deposited with the BSP as security for BDO Unibank Group's faithful compliance with its fiduciary obligations; and,
- A certain percentage of the trust income is transferred to surplus reserves. This yearly transfer is required until the surplus reserve for trust function is equivalent to 20% of BDO Unibank Group's authorized capital stock. As of December 31, 2024 and 2023, the additional reserve for trust functions amounted to P284 and P262 for both the BDO Unibank Group and Parent Bank, and is included as part of Surplus Reserves account in statements of changes in equity (see Note 22.5).

Income from trust operations, shown as Trust fees under Other Operating Income account, amounted to P5,113, P4,698 and P4,555 in 2024, 2023 and 2022, respectively, in BDO Unibank Group's statements of income and P3,943, P3,539 and P3,395 in 2024, 2023 and 2022, respectively, in the Parent Bank's statements of income (see Note 25).

## 29. UNIT-LINKED FUNDS

VUL insurance contracts of BDO Life are life insurance policies wherein a portion of the premiums received are invested in VUL funds, which are composed mainly of investments in equity and debt securities. The withdrawal or surrender amount of a VUL policy can be computed by multiplying the total units held by the policyholder by the fund's Net Asset Value per unit, which changes daily depending on the fund's performance.

In 2013, BDO Life obtained the approval from IC to issue VUL products, where payments to policyholders are linked to internal investment funds set up by BDO Life. The VUL funds are managed by the Trust and Investment Group of the Parent Bank.

As of December 31, 2024 and 2023, BDO Life has both 11 VUL funds. The details of the investment funds, which comprise the assets backing the unit-linked liabilities, are presented in the table below. The assets and liabilities of these investment funds have been consolidated to the appropriate accounts in the BDO Unibank Group's financial statements.

	<u>2024</u>	<u>2023</u>
Assets:		
Cash and cash equivalents	P 76	P 47
Financial assets at FVTPL	29,442	29,258
Other receivables	<u>214</u>	<u>309</u>
	<u>P 29,732</u>	<u>P 29,614</u>
Liabilities and Equity:		
Other liabilities	P 175	P 178
Net assets attributable to unitholders	<u>29,557</u>	<u>29,436</u>
	<u>P 29,732</u>	<u>P 29,614</u>

## 30. BUSINESS COMBINATIONS, DISPOSALS AND DISSOLUTIONS

### 30.1 *Liquidation of BDO Remit Spain*

On February 7, 2023, BDO Remit Spain S.A. has completed its liquidation as confirmed by the Mercantile Registry of Barcelona.

### 30.2 *Acquisition of Additional Shares in TPCI (formerly SM Keppel Land, Inc)*

On March 25, 2023, BDO and Keppel Group (Keppel Philippines Properties, Inc. and Opon-KE Properties, Inc.) entered into a Share Purchase Agreement wherein Keppel Group agreed to sell and BDO agreed to purchase Keppel Group's 50% stake in TPCI (formerly SMKL).

The acquisition was approved and authorized by the Philippine Competition Commission and BSP on August 15, 2023 and December 14, 2023, respectively. On December 22, 2023, BDO acquired the additional 50% of the issued and outstanding capital stock of TPCI for a cash consideration amounting to P8,161, making the latter a wholly-owned subsidiary of the former. The transaction resulted in a recognition of an unrealized gain on fair valuation of previously-held interest amounting to P6,107 and an unrealized gain on bargain purchase amounting to P169 which are part of Miscellaneous - net under Other Operating Income account in the 2023 BDO Unibank Group's statement of income (see Note 25).

The remeasurement of the previously-held interest at fair value on the date of acquisition is as follows:

Fair value	P	8,271
Book value		<u>2,164</u>
Unrealized gain on fair valuation of previously-held interest	<u>P</u>	<u>6,107</u>

The breakdown of the acquisition-date fair value of the assets and liabilities, including the cost of investments are as follows:

Due from other banks	P	713
Loans and other receivables*		176
Premises, furniture, fixtures and equipment		29
Investment properties		25,000
Other resources		<u>955</u>
Total resources		<u>26,873</u>
Bills payable		7,580
Other liabilities		<u>2,750</u>
Total liabilities		<u>10,330</u>
Net assets acquired		<u>16,543</u>
Fair value of the investment for the previously-held interest in TPCI		8,271
Consideration transferred for the additional interest in TPCI		<u>8,161</u>
Total consideration		<u>16,432</u>
Elimination of leases intercompany accounts		<u>58</u>
Unrealized gain on bargain purchase	<u>P</u>	<u>169</u>

\* The gross contractual amounts receivable and the best estimate of the contractual cash flows not expected to be collected at acquisition date amounted to P181 and P5, respectively.

As a result of the acquisition, BDO Unibank Group obtained full ownership of the Podium Complex located at 12 ADB Avenue, Ortigas Center, Mandaluyong City which TPCI develops and operates.

Pre-acquisition income arising from the step-up acquisition amounted to P301. There were no additional income or expense related to TPCI recognized in BDO Unibank Group's statement of comprehensive income after the acquisition date on December 22, 2023.

### **30.3 Subscription of Additional Shares in BDO Securities**

On September 25, 2023, the BOD of BDO Capital approved and authorized BDO Capital to subscribe up to P250 common shares of BDO Securities to be issued in one or more tranches. The first tranche of P150 was made on October 23, 2023 and the second tranche of P100 was made on March 22, 2024.

On April 16, 2024, the BOD of BDO Securities approved the increase of its authorized capital stock from P1,000 divided into 10,000,000 common shares with par value of P100 per share to P1,800 divided into 18,000,000 common share with a par value of P100 per share. On October 4, 2024, SEC approved the increase in authorized capital stock.

On April 22, 2024, the BOD of BDO Capital approved and authorized BDO Capital to subscribe amounting to P200 common shares of BDO Securities. This was done on July 02, 2024.

### **30.4 Closure of BRUSA**

On October 25, 2023, the BOD approved the cessation of business operations of BRUSA either through the sale or transfer of BRUSA's business and remittance licenses to potential buyer/s or dissolution and liquidation of BRUSA subject to securing and/or compliance with applicable laws and regulations.

### **30.5 Closure of BDO Remit UK**

On May 28, 2024, the BOD of BDO Capital approved the cessation of business operations of BDO Remit UK either through the sale or transfer of BDO Remit UK's business and remittance licenses to potential buyer/s or dissolution and liquidation of BDO Remit UK subject to securing and/or compliance with applicable laws and regulations.

On November 6, 2024, the BOD of BDO Remit UK approved the dissolution and appointment of the liquidators.

### **30.6 Exercise of Rights in NLEX**

On January 22, 2024, the BOD approved the exercise of its right to acquire additional 70,802 common shares in NLEX Corporation increasing its shareholdings from 11.70% to up to 12.20%. BSP and the Privatization Council approved the transaction on February 1, 2024, and April 25, 2024, respectively. The transaction was completed on August 9, 2024, increasing BDO's shareholdings to 12.08% (see Note 15).

### **30.7 Merger of TPCI (formerly SMKL) with BDO**

On January 27, 2024 and January 19, 2024, the BOD of BDO and TPCI (formerly SMKL), respectively approved the merger of BDO and TPCI, a wholly owned subsidiary, with BDO as the surviving entity (the Merger). The Merger was likewise approved by the shareholders of BDO and SMKL on April 19, 2024 and January 19, 2024, respectively. The Merger and the plan and articles of merger, dated March 22, 2024, and April 25, 2024 were also approved by the BSP and the SEC on October 16, 2024, and November 18, 2024, respectively, effective December 1, 2024.

As consideration for the merger, the Parent Bank issued 54,229,014 common shares in exchange for the net assets of TPCI based on the net asset value of TPCI as of December 31, 2023, of P7,076 and BDO share price as of December 29, 2023, of P130.50 per share. At the date of merger, the Parent Bank recognized additional assets and liabilities amounting to P16,580 and P9,746, respectively, and recognized merger reserves amounting to P6,256 using the pooling of interest method as TPCI is a wholly-owned subsidiary (under common control) prior to the effectivity of the merger. Treasury shares were recognized for the newly issued BDO common shares (see Note 22.1) and shall be disposed of as property dividends to the shareholders of the Bank, as approved by the BOD on April 19, 2024, and December 7, 2024. The listing of the treasury shares, and the dividend declaration shall be subject to the approvals of the PSE and SEC, respectively (see Note 22.3).

## **31. TAXES**

### **31.1 Current and Deferred Tax**

On March 26, 2021, R.A. No. 11534, *Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act*, as amended, was signed into law and shall be effective beginning July 1, 2020. The following are the major changes brought about by the CREATE Act that are relevant to and considered by the BDO Unibank Group:

- Regular corporate income tax (RCIT) rate was reduced from 30% to 25% starting July 1, 2020;
- Minimum corporate income tax (MCIT) rate was reduced from 2% to 1% starting July 1, 2020 until June 30, 2023; and,



- The allowable deduction for interest expense is reduced from 33% to 20% of the interest income subjected to final tax.

The components of tax expense relating to profit or loss and other comprehensive income follows:

	<b>BDO Unibank Group</b>		
	<b>2024</b>	<b>2023</b>	<b>2022</b>
<i>Reported in profit or loss:</i>			
Current tax expense:			
RCIT at 25%	<b>P 11,370</b>	P 11,239	P 10,187
Final taxes at 20%, 15%, and 10%	<b>8,361</b>	7,295	4,011
MCIT at 2% starting July 1, 2023 and 1% in 2022	-	1	7
Adjustment to current income tax from prior year	<b>140</b>	-	(69)
	<b>19,871</b>	<b>18,535</b>	<b>14,136</b>
Deferred tax expense relating to origination and reversal of temporary differences	<b>1,740</b>	5,086	1,823
Adjustment to deferred income tax from prior year	<b>(140)</b>	-	-
	<b>1,600</b>	<b>5,086</b>	<b>1,823</b>
	<b>P 21,471</b>	<b>P 23,621</b>	<b>P 15,959</b>
<i>Reported in other comprehensive income:</i>			
Actuarial losses	<b>(P 1,182)</b>	(P 1,820)	(P 389)
Fair value of financial assets at FVOCI	<b>5</b>	6	(21)
	<b>(P 1,177)</b>	<b>(P 1,814)</b>	<b>(P 410)</b>
<b>Parent Bank</b>			
	<b>2024</b>	<b>2023</b>	<b>2022</b>
<i>Reported in profit or loss:</i>			
Current tax expense:			
RCIT at 25%	<b>P 9,554</b>	P 9,630	P 8,380
Final taxes at 20%, 15%, and 10%	<b>7,178</b>	6,232	3,357
Adjustment to current income tax from prior year	<b>140</b>	-	(68)
	<b>16,872</b>	<b>15,862</b>	<b>11,669</b>
Deferred tax expense relating to origination and reversal of temporary differences	<b>1,443</b>	4,949	1,664
Adjustment to deferred tax from prior year	<b>(140)</b>	-	-
	<b>1,303</b>	<b>4,949</b>	<b>1,664</b>
	<b>P 18,175</b>	<b>P 20,811</b>	<b>P 13,333</b>
<i>Reported in other comprehensive income:</i>			
Actuarial losses	<b>(P 1,096)</b>	(P 1,715)	(P 408)
Fair value of financial assets at FVOCI	<b>5</b>	4	(22)
	<b>(P 1,091)</b>	<b>(P 1,711)</b>	<b>(P 430)</b>

The reconciliation of the tax on pretax profit computed at the statutory tax rates to tax expense is shown below.

	<b>BDO Unibank Group</b>					
	<b>2024</b>		<b>2023</b>		<b>2022</b>	
Tax on pretax profit at 25%	<b>P</b>	<b>25,923</b>	<b>P</b>	24,295	<b>P</b>	18,298
Adjustment for income subjected to lower income tax rates	<b>(</b>	<b>1,979)</b>	<b>(</b>	1,645)	<b>(</b>	1,007)
Tax effects of:						
Non-deductible expenses		<b>4,856</b>		8,722		6,644
Income exempt from tax	<b>(</b>	<b>6,658)</b>	<b>(</b>	8,017)	<b>(</b>	7,246)
Deductible temporary differences not recognized	<b>(</b>	<b>761)</b>		168	<b>(</b>	914)
Net operating loss carryover (NOLCO) not recognized		<b>89</b>		123		94
Adjustment to current income tax from prior year		<b>-</b>		-	<b>(</b>	69)
Others		<b>1</b>	<b>(</b>	25)		159
	<b>P</b>	<b>21,471</b>	<b>P</b>	23,621	<b>P</b>	15,959
	<b>Parent Bank</b>					
	<b>2024</b>		<b>2023</b>		<b>2022</b>	
Tax on pretax profit at 25%	<b>P</b>	<b>25,073</b>	<b>P</b>	22,002	<b>P</b>	17,581
Adjustment for income subjected to lower income tax rates	<b>(</b>	<b>1,682)</b>	<b>(</b>	1,394)	<b>(</b>	738)
Tax effects of:						
Non-deductible expenses		<b>4,462</b>		8,341		6,306
Income exempt from tax	<b>(</b>	<b>8,655)</b>	<b>(</b>	8,138)	<b>(</b>	9,004)
Deductible temporary differences not recognized	<b>(</b>	<b>1,023)</b>		-	<b>(</b>	743)
Adjustment to current income tax from prior year		<b>-</b>		-	<b>(</b>	69)
	<b>P</b>	<b>18,175</b>	<b>P</b>	20,811	<b>P</b>	13,333

Components of the net deferred tax assets (see Note 17) as of December 31 follow:

	<b>Statements of Financial Position</b>							
	<b>BDO Unibank Group</b>				<b>Parent Bank</b>			
	<b>2024</b>		<b>2023</b>		<b>2024</b>		<b>2023</b>	
Deferred tax assets:								
Unamortized past service costs	<b>P</b>	<b>3,553</b>	<b>P</b>	1,956	<b>P</b>	<b>3,474</b>	<b>P</b>	1,466
Retirement obligation (net of OCI)	<b>(</b>	<b>1,729)</b>	<b>(</b>	314)	<b>(</b>	<b>1,874)</b>	<b>(</b>	344)
Allowance for impairment		<b>334</b>		1,108		<b>324</b>		1,026
Lease income differential		<b>20</b>		-		-		-
Recognition of right-of-use assets and lease liabilities	<b>(</b>	<b>11)</b>		11		-		-
Others		<b>151</b>		54		-		-
		<b>2,318</b>		2,815		<b>1,924</b>		2,148
Deferred tax liabilities:								
Assets held for sale	<b>P</b>	<b>1,653</b>	<b>P</b>	-	<b>P</b>	<b>1,653</b>	<b>P</b>	-
Revaluation increment		<b>337</b>		1,770		<b>335</b>		335
Capitalized interest		<b>26</b>		28		<b>26</b>		28
Retirement asset (net of OCI)		<b>19</b>		141		-		-
Changes in fair values of financial assets at FVOCI		<b>4</b>	<b>(</b>	1)		-	<b>(</b>	5)
Lease income differential		<b>1</b>		1		-		-
Others		<b>233</b>		385		-		-
		<b>2,273</b>		2,324		<b>2,014</b>		358
Net deferred tax assets (liabilities)	<b>P</b>	<b>45</b>	<b>P</b>	491	<b>(P</b>	<b>90)</b>	<b>P</b>	1,790

Movements in net deferred tax assets for the years ended December 31 follow:

	Statements of Income					
	BDO Unibank Group			Parent Bank		
	2024	2023	2022	2024	2023	2022
Allowance for impairment	P 774	P 1,573	P 1,407	P 702	P 1,429	P 1,292
Retirement obligation (asset)	2,474	1,878	1,392	2,627	1,715	1,321
Unamortized past service costs	( 1,597)	1,565	( 944)	( 2,008)	1,724	( 910)
Recognition of right-of-use assets and lease liabilities	21	76	( 19)	-	84	( 37)
Lease income differential	( 19)	7	( 8)	-	-	-
Capitalized interest	( 2)	( 3)	( 2)	( 2)	( 3)	( 2)
Assets held for sale	( 16)	-	-	( 16)	-	-
Others	( 35)	( 10)	( 3)	-	-	-
Deferred tax expense	P 1,600	P 5,086	P 1,823	P 1,303	P 4,949	P 1,664
	Statements of Comprehensive Income					
	BDO Unibank Group			Parent Bank		
	2024	2023	2022	2024	2023	2022
Movements in actuarial losses	(P 1,182)	(P 1,820)	(P 389)	(P 1,096)	(P 1,715)	(P 408)
Movements in fair value of financial assets at FVOCI	5	6	( 21)	5	4	( 22)
Deferred tax income	(P 1,177)	(P 1,814)	(P 410)	(P 1,091)	(P 1,711)	(P 430)

Net deferred tax liabilities amounting to P1,653 were recognized in the 2024 BDO Unibank Group's statement of financial position as a result of the acquisition of TPCI (see Note 30.7).

The BDO Unibank Group is subject to MCIT, which is computed at 2% starting July 1, 2023, as defined under tax regulations or RCIT, whichever is higher.

The breakdown of NOLCO with the corresponding validity periods are as follows for the BDO Unibank Group (nil for the Parent Bank):

Year	NOLCO	Valid Until
2024	P 247	2027
2023	395	2026
2022	343	2025

The amounts of unrecognized deferred tax assets arising from NOLCO and other temporary differences as of December 31, 2024 and 2023 are as follows:

	BDO Unibank Group			
	2024		2023	
	Tax Base	Tax Effect	Tax Base	Tax Effect
Allowance for impairment	P 97,479	P 24,370	P 85,971	P 21,493
NOLCO	985	246	433	108
Others	7,177	1,794	1,224	306
	P 105,641	P 26,410	P 87,628	P 21,907
	Parent Bank			
	2024		2023	
	Tax Base	Tax Effect	Tax Base	Tax Effect
Allowance for impairment	P 97,347	P 24,337	P 85,449	P 21,362
Others	7,145	1,786	1,022	256
	P 104,492	P 26,123	P 86,471	P 21,618

The BDO Unibank Group and the Parent Bank claimed itemized deduction for income tax purposes.

### 31.2 *Gross Receipts Tax*

Gross Receipts Tax (GRT), pursuant to Sections 121 and 122 of the Tax Code, is imposed on banks, non-banks financial intermediaries and finance companies (per R.A. 9238).

GRT is levied on the BDO Unibank Group's lending income, which includes interest, commission and discounts arising from instruments with maturity of five years or less and other income. The tax is computed at the prescribed rates of either 7%, 5% or 1% of the related income (per R.A. 9337).

### 31.3 *Documentary Stamp Tax*

Documentary stamp tax (DST) (at varying rates) is imposed on the following:

- (a) Bank checks, drafts, or certificate of deposit not bearing interest, and other instruments;
- (b) Bonds, loan agreements, promissory notes, bills of exchange, drafts, instruments and securities issued by the Government or any of its instrumentalities, deposit substitute debt instruments, certificates of deposits bearing interest and other notes payable at sight or on demand;
- (c) Acceptance of bills of exchange and letters of credit; and,
- (d) Bills of lading or receipt.

### 31.4 *Supplementary Information Required by the Bureau of Internal Revenue (BIR)*

The BIR issued Revenue Regulations (RR) No. 15-2010 on November 25, 2010, which required certain tax information to be disclosed as part of the notes to the financial statements.

The supplementary information is, however, not a required part of the basic financial statements prepared in accordance with PFRS Accounting Standards; it is neither a required disclosure under the Philippine SEC rules and regulations covering form and content of financial statements under the revised Securities Regulation Code Rule 68.

The Parent Bank presented this tax information required by the BIR as a supplementary schedule filed separately from the basic financial statements.

## 32. **EARNINGS PER SHARE**

Basic earnings per share attributable to shareholders of the BDO Unibank Group were computed as follows:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Net profit attributable to shareholders of the Parent Bank	<b>P 82,019</b>	P 73,411	P 57,054
Dividends on preferred shares	<u>( 407 )</u>	<u>( 407 )</u>	<u>( 339 )</u>
Net profit available to common shares	<b>81,612</b>	73,004	56,715
Divided by the weighted average number of outstanding common shares (in millions)	<u><b>5,271</b></u>	<u>5,266</u>	<u>5,264</u>
Basic earnings per share	<u><b>P 15.48</b></u>	<u>P 13.86</u>	<u>P 10.77</u>

Diluted earnings per share attributable to shareholders of the BDO Unibank Group were computed as follows:

	<u>2024</u>	<u>2023</u>	<u>2022</u>
Net profit attributable to shareholders of the Parent Bank	<b>P 82,019</b>	P 73,411	P 57,054
Divided by the weighted average number of outstanding common shares (in millions):			
Outstanding common shares	<b>5,271</b>	5,266	5,264
Potential common shares from assumed conversion of preferred shares	<b>43</b>	47	58
Potential common shares from stock option plan	<u>*</u>	<u>*</u>	<u>*</u>
Total weighted average number of common shares after assumed conversion of convertible preferred shares	<u><b>5,314</b></u>	<u>5,313</u>	<u>5,322</u>
Diluted earnings per share	<u><b>P 15.43</b></u>	<u>P 13.82</u>	<u>P 10.72</u>

\* Potential common shares from assumed conversion of stock option plan made through primary issuance do not significantly affect the computation of diluted earnings per share.

### 33. EVENTS AFTER THE REPORTING PERIOD

#### **33.1 Subscription to the Increase in Authorized Capital Stock of BDO Network**

On August 31, 2024, the BOD of BDO Unibank approved the capital subscription of up to 50 million common shares or approximately P1,920 in BDO Network's increase in authorized capital stock. This was approved by the BSP on January 17, 2025.

On February 4, 2025, BDO Unibank subscribed to 4,812,500 of BDO Network common shares at the total subscription price of P1,847, of which, 25% or P462 has been paid. The balance of P1,385 will be paid upon call by the BDO Network BOD. On the same day, non-controlling interests subscribed to 187,500 of BDO Network common shares amounting to P72, increasing the BDO Unibank Group's ownership from 84.92% to 85.86%.

#### **33.2 Dividend**

On January 31, 2025, the Parent Bank's BOD approved the declaration of annual cash dividends on preferred shares "Series A" at the rate of 6.50% per annum of the par value for a total dividend of P408. The dividends will be paid on February 21, 2025.

#### **33.3 BDONB Bank License Upgrade to Thrift Bank**

On June 30, 2021 and August 13, 2021, the BOD and shareholders of BDONB, respectively, approved the conversion of its banking license from a rural bank to a savings bank. This was approved by the BSP on January 27, 2022 with a condition prior to the commencement of its operation as a thrift bank, among others, to secure SEC approval of its amended Articles of Incorporation (AOI) and By-Laws. SEC issued the Certificate of Filing of Amended AOI on December 27, 2024 while the BSP issued the Certificate of Authority to operate as a thrift bank on February 5, 2025.

## 34. COMMITMENTS AND CONTINGENCIES

### 34.1 *Litigations*

BDO Unibank Group has pending claims and/or is a defendant in various legal actions arising from the ordinary course of business operations. As of December 31, 2024, management believes that no such legal proceedings are expected to have material adverse effect on BDO Unibank Group's financial position.

#### 34.1.2 *First e-Bank*

In 2002, First e-Bank ("FeB") experienced liquidity problems prompting PDIC to invite several banks to propose a solution for FeB's bailout. PDIC entered into contract with BDO Unibank where in consideration of the assumption by BDO Unibank of FeB's liabilities in the maximum amount of P10,000, PDIC will provide BDO Unibank P10,000 of Financial Assistance and PDIC will receive FeB's assets to recover said financial assistance.

About P5,000 of the financial assistance was released to BDO Unibank and the remaining P5,000 was deposited in escrow with BDO – TIG in accordance with the escrow agreement dated October 23, 2002 entered into by BDO Unibank, PDIC, and BDO – TIG.

In August 2016, PDIC authorized the release of a total amount of P4,650 from escrow inclusive of proportional interest. However, as of August 26, 2016, the amount of P1,224 remains in escrow, which includes: (i) P602, which covers assets BDO Unibank still considers capable of delivery worth P214 and the remaining assets PDIC classified as undeliverable; and (ii) all interest earnings thereon. Unable to agree on the release of the remaining amount in escrow, on September 20, 2016, the PDIC filed a Complaint for Specific Performance and Damages against BDO Unibank, which case was raffled to RTC Makati City Branch 60.

On October 14, 2016, BDO Unibank filed its Answer to the Complaint affirming that it has assumed P10,000 in liabilities of FeB and is thus entitled to release of the remaining escrow of P1,224.

In a judgment dated May 31, 2018, RTC Makati dismissed the complaint, granted BDO Unibank's counterclaim and ordered BDO – TIG to immediately release the remaining escrow amount, plus interests, to BDO Unibank. On June 18, 2018, the Parent Bank received an amount of P1,243 for the full termination of escrow. PDIC filed Notice of Appeal. In the Decision dated June 15, 2020, the Court of Appeals (CA) dismissed PDIC's appeal. PDIC filed Motion for Reconsideration but the same was denied by the CA in a Resolution dated January 25, 2021. PDIC filed Petition for Review with the Supreme Court. The BDO Unibank filed a comment. In a resolution dated July 5, 2023, the Supreme Court denied PDIC's petition for Review. PDIC filed Motion for Reconsideration.

As of December 31, 2024, the difference between the amount received and the balance of the amount in escrow amounts to P572. This is presented as part of Others under Other Liabilities account and is not yet recognized as income due to the pending Petition for Review filed by PDIC (see Note 21). The case is still pending before the Supreme Court as of December 31, 2024.

#### 34.1.3 *Others*

BDO Unibank Group is also a defendant in various cases pending in courts for alleged claims against BDO Unibank Group, the outcomes of which are not fully determinable at present. As of December 31, 2024, management believes that liabilities or losses, if any, arising from these claims would not have a material effect on the financial position and results of operations of BDO Unibank Group and will be recognized if and when a final resolution by the courts is made on each claim.

### 34.2 Lease Commitments – as Lessor

The following are the significant lease commitments involving the BDO Unibank Group:

#### 34.2.1 Finance Leases

BDO Unibank Group, as a lessor, enters into finance leases covering various equipment and vehicles with lease term ranging from one to more than four years. The BDO Unibank Group is subject to risk incidental to the operation of its leased properties, which include, among others, changes in market rental rates, inability to renew leases upon lease expiration, and inability to collect rent from lessees due to bankruptcy or insolvency of lessees. Majority of the BDO Unibank Group's revenue from rental properties are derived from various equipment and vehicles. If the expected growth, particularly from the lessees, does not meet management's expectations, the BDO Unibank Group may not be able to lease their properties in a timely manner or collect rent at profitable rates.

To manage its risks over these finance leases, the BDO Unibank Group retains its legal title over the underlying assets and uses these as securities over the finance lease receivables. Moreover, it requires lessees to pay security deposits, which are presented as Lease deposits under Other Liabilities in the BDO Unibank Group's statements of financial position (see Note 21).

Future minimum lease payments receivable (MLPR) under these finance leases together with the present value of net minimum lease payments receivable (NMLPR) follow:

	2024		2023	
	Future MLPR	PV of NMLPR	Future MLPR	PV of NMLPR
Within one year	P 2,284	P 2,275	P 1,897	P 1,887
After one year but not more than two years	2,014	1,939	1,388	1,337
After two years but not more than three years	1,456	1,248	1,141	980
After three years but not more than five years	<u>1,273</u>	<u>715</u>	<u>969</u>	<u>524</u>
Total MLPR	7,027	6,177	5,395	4,728
Unearned lease income	( <u>850</u> )	-	( <u>667</u> )	-
Present value of MLPR	<u>P 6,177</u>	<u>P 6,177</u>	<u>P 4,728</u>	<u>P 4,728</u>

The net investment relating to these finance leases, presented as part of Loans and discounts under Loans and Other Receivables in the BDO Unibank Group's statements of financial position for the years ended December 31, 2024 and 2023, amounted to P6,177 and P4,728, respectively, for the BDO Unibank Group and nil in both years for the Parent Bank (see Note 11). The change in the carrying amount of the net investment in finance leases during the year pertains to new lease arrangements entered, amortization of interest income and paydowns.

Interest income recognized on the net investment in finance leases is presented in the BDO Unibank Group's statements of income as follows:

	Notes	2024	2023	2022
Interest income	23	P 427	P 314	P 183
Miscellaneous – net	25	<u>3</u>	<u>2</u>	<u>2</u>
		<u>P 430</u>	<u>P 316</u>	<u>P 185</u>

### 34.2.2 Operating Leases

The BDO Unibank Group and the Parent Bank entered into various operating leases covering land, offices and equipment with lease terms ranging from less than one year to fifteen years. Operating lease income, presented under Rental account as part of Other Operating Income in the BDO Unibank Group's statements of income for the years ended December 31, 2024, 2023 and 2022, amounted to P3,016, P1,081 and P1,067, respectively, for the BDO Unibank Group and P595, P460 and P492, respectively, for the Parent Bank (see Note 25).

Future minimum rental receivables as of December 31, 2024 under operating leases follow:

	<b>BDO</b>			
	<b>Unibank Group</b>		<b>Parent Bank</b>	
Within one year	P	1,692	P	1,078
More than one year to two years		1,284		667
More than two years to three years		772		451
More than three years to four years		421		346
More than four years to five years		270		210
More than five years		404		245
	<b>P</b>	<b>4,843</b>	<b>P</b>	<b>2,997</b>

### 35. SUPPLEMENTARY INFORMATION REQUIRED BY THE BSP

Presented below are the supplementary information required by the BSP under Section 174 (Appendix 55) of the BSP Manual of Regulations for Banks (MORB) to be disclosed as part of the notes to financial statements based on BSP Circular No. 1074, *Amendments to Regulations on Financial Audit of Banks*.

#### (a) Selected Financial Performance Indicators

The following are some indicators of the of BDO Unibank Group and Parent Bank's financial performance.

	<b>BDO Unibank Group</b>			<b>Parent Bank</b>		
	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2024</b>	<b>2023</b>	<b>2022</b>
Return on common equity*	<b>15.1%</b>	15.2%	13.0%	<b>15.2%</b>	13.9%	13.0%
Return on average equity*	<b>15.0%</b>	15.0%	12.9%	<b>15.1%</b>	13.9%	12.9%
Return on average resources*	<b>1.8%</b>	1.7%	1.5%	<b>1.8%</b>	1.6%	1.5%
Net interest margin*	<b>4.4%</b>	4.4%	3.9%	<b>4.3%</b>	4.3%	3.8%

\* In 2024 and 2023, average asset, capital, and interest-earning assets are computed as the simple average of outstanding balance of assets, capital, and interest-earning assets at average of December 2023 and December 2024. (2 data points)

\* In 2022, averages are computed as the simple average of outstanding balance at average of December 2021, March 2022, June 2022, September 2022 and December 2022. (5 data points)

#### (b) Capital Instruments Issued

As of December 31, 2024 and 2023, the BDO Unibank Group has only two classes of capital stock, which are common and preferred shares.

#### (c) Significant Credit Exposures for Loans

The BDO Unibank Group and Parent Bank's concentration of credit risk as to industry for its receivables from customer's gross of allowance for ECL in the succeeding page (amounts in millions) are disclosed in Note 4.3.3.



**BDO Unibank Group**

	2024		2023	
	Amount	Percentage	Amount	Percentage
Activities of private household as employers and undifferentiated goods and services and producing activities of households for own use	P 567,360	17.6%	P 453,579	15.9%
Real estate activities	410,256	12.7%	363,830	12.8%
Electricity, gas, steam and air-conditioning supply	405,938	12.6%	369,626	13.0%
Wholesale and retail trade	397,620	12.3%	356,962	12.5%
Manufacturing	306,987	9.5%	282,334	9.9%
Financial and insurance activities	256,720	8.0%	272,746	9.6%
Information and communication	163,332	5.1%	120,710	4.2%
Transportation and storage	158,473	4.9%	111,991	3.9%
Construction	103,261	3.2%	96,994	3.4%
Arts, entertainment and recreation	82,198	2.6%	72,606	2.5%
Education	82,186	2.6%	74,033	2.6%
Water supply, sewerage, waste management and remediation activities	52,768	1.6%	46,112	1.6%
Accommodation and food service activities	45,403	1.4%	41,499	1.5%
Human health and social service activities	39,406	1.2%	34,431	1.2%
Agriculture, forestry and fishing	35,865	1.1%	33,163	1.2%
Mining and quarrying	16,146	0.5%	14,688	0.5%
Administrative and support services	10,226	0.3%	10,056	0.4%
Professional, scientific, and technical activities	9,210	0.3%	8,223	0.3%
Public administrative and defense; compulsory social security	1,069	0.0%	1,159	0.0%
Other service activities	80,806	2.5%	84,055	3.0%
	<b>P 3,225,230</b>	<b>100%</b>	<b>P 2,848,797</b>	<b>100%</b>

**Parent Bank**

	2024		2023	
	Amount	Percentage	Amount	Percentage
Activities of private household as employers and undifferentiated goods and services and producing activities of households for own use	P 562,270	18.0%	P 462,899	16.7%
Real estate activities	411,703	13.2%	365,008	13.2%
Electricity, gas, steam and air-conditioning supply	405,545	13.0%	369,586	13.3%
Wholesale and retail trade	389,472	12.5%	350,319	12.6%
Manufacturing	305,351	9.8%	280,839	10.1%
Financial and insurance activities	256,560	8.2%	272,566	9.8%
Information and communication	163,187	5.2%	120,497	4.3%
Transportation and storage	158,348	5.1%	112,117	4.0%
Construction	101,743	3.3%	95,384	3.4%
Arts, entertainment and recreation	82,192	2.6%	71,681	2.6%
Water supply, sewerage, waste management and remediation activities	52,696	1.7%	46,006	1.7%
Accommodation and food service activities	45,063	1.4%	41,373	1.5%
Human health and social service activities	39,174	1.3%	34,238	1.2%
Mining and quarrying	16,003	0.5%	14,549	0.5%
Agriculture, forestry and fishing	15,428	0.5%	18,358	0.7%
Administrative and support services	9,663	0.3%	9,818	0.4%
Professional, scientific, and technical activities	9,127	0.3%	8,150	0.3%
Education	8,899	0.3%	9,496	0.3%
Public administrative and defense; compulsory social security	1,002	0.0%	1,147	0.1%
Other service activities	87,989	2.8%	91,449	3.3%
	<b>P 3,121,415</b>	<b>100%</b>	<b>P 2,775,480</b>	<b>100%</b>

The BSP considers that loan concentration exists when the total loan exposure to a particular industry exceeds 30% of the total loan portfolio or 10% of Tier 1 capital.

As of December 31, 2024, 10% of Tier 1 capital of the BDO Unibank Group and the Parent Bank amounted to P50,263 million and P46,804 million, respectively. As of December 31, 2023, 10% of Tier 1 capital of the BDO Unibank Group and the Parent Bank amounted to P44,133 million and P40,737 million, respectively. The table below shows the industry groups exceeding this level (amounts in millions).

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Activities of private household as employers and undifferentiated goods and services and producing activities of households for own use	P 567,360	P 453,579	P 562,270	P 462,899
Real estate activities	410,256	363,830	411,703	365,008
Electricity, gas, steam and air-conditioning supply	405,938	369,626	405,545	369,586
Wholesale and retail trade	397,620	356,962	389,472	350,319
Manufacturing	306,987	282,334	305,351	280,839
Financial and insurance activities	256,720	272,746	256,560	272,566
Information and communication	163,332	120,710	163,187	120,497
Transportation and storage	158,473	111,991	158,348	112,117
Construction	103,261	96,994	101,743	95,384
Arts, entertainment and recreation	82,198	72,606	82,192	71,681
Education	82,186	74,033	8,899	9,496
Water supply, sewerage, waste management and remediation activities	52,768	46,112	52,696	46,006
Accommodation and food service activities	45,403	41,499	45,063	41,373
Other service activities	80,806	84,055	87,989	91,449

(d) *Credit Status of Loans*

The breakdown of receivable from customers as to status is shown below:

	<u>2024</u>			<u>2023</u>		
	<u>Performing</u>	<u>Non-Performing</u>	<u>Total Loan Portfolio</u>	<u>Performing</u>	<u>Non-Performing</u>	<u>Total Loan Portfolio</u>
<b>BDO Unibank Group</b>						
Gross carrying amount:						
Corporate	P 2,432,137	P 20,468	P 2,452,605	P 2,177,894	P 20,159	P 2,198,053
Consumer	731,743	40,882	772,625	616,133	34,611	650,744
Allowance for ECL	( 51,618)	( 37,479)	( 89,097)	( 49,107)	( 33,996)	( 83,103)
Net carrying amount	<u>P 3,112,262</u>	<u>P 23,871</u>	<u>P 3,136,133</u>	<u>P 2,744,920</u>	<u>P 20,774</u>	<u>P 2,765,694</u>
<b>Parent Bank</b>						
Gross carrying amount:						
Corporate	P 2,424,248	P 20,465	P 2,444,713	P 2,170,092	P 20,157	P 2,190,249
Consumer	639,431	37,271	676,702	553,765	31,466	585,231
Allowance for ECL	( 51,173)	( 35,482)	( 86,655)	( 48,415)	( 32,387)	( 80,802)
Net carrying amount	<u>P 3,012,506</u>	<u>P 22,254</u>	<u>P 3,034,760</u>	<u>P 2,675,442</u>	<u>P 19,236</u>	<u>P 2,694,678</u>

Non-performing loans (NPL) included in the total loan portfolio of the BDO Unibank Group and the Parent Bank as of December 31, 2024 and 2023 are presented below as net of specific allowance for impairment in compliance with BSP Circular No. 941, *Amendments to Regulations on Past Due and Non-Performing Loans*.

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
NPL	P 60,453	P 53,967	P 56,995	P 50,977
Allowance for impairment	( 36,783)	( 32,255)	( 34,948)	( 30,780)
	<u>P 23,670</u>	<u>P 21,712</u>	<u>P 22,047</u>	<u>P 20,197</u>

Per MORB, loans shall be considered non-performing, even without any missed contractual payments, when it is considered impaired under existing accounting standards, classified as doubtful or loss, in litigation, and/or there is evidence that full repayment of principal and interest is unlikely without foreclosure of collateral, if any. All other loans, even if not considered impaired, shall be considered non-performing if any principal and/or interest are unpaid for more than 90 days from contractual due date, or accrued interests for more than 90 days have been capitalized, refinanced, or delayed by agreement. Microfinance and other small loans with similar credit characteristics shall be considered non-performing after contractual due date or after it has become past due. Restructured loans shall be considered non-performing. However, if prior to restructuring, the loans were categorized as performing, such classification shall be retained.

As of December 31, 2024 and 2023, the NPLs not fully covered by allowance for credit losses follow:

	<u>BDO Unibank Group</u>		<u>Parent Bank</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Gross NPLs	P 60,453	P 53,967	P 56,995	P 50,977
NPLs fully covered by allowance for impairment	( 16,549)	( 17,466)	( 16,294)	( 16,360)
	<u>P 43,904</u>	<u>P 36,501</u>	<u>P 40,701</u>	<u>P 34,617</u>

NPLs shall remain classified as such until (a) there is sufficient evidence to support that full collection of principal and interests is probable and payments of interest and/or principal are received for at least six months; or (b) written-off.

Restructured loans amount to P72,591 and P83,467 for BDO Unibank Group and P71,478 and P82,273 for Parent Bank as of December 31, 2024 and 2023, respectively. The related allowance for credit loss of such loans amounted to P29,397 and P26,213 for BDO Unibank Group and P28,889 and P25,601 for Parent Bank as of December 31, 2024 and 2023, respectively.

As of December 31, 2024, gross and net NPL ratios of the BDO Unibank Group and the Parent Bank as reported to BSP were 1.83% and 0.72%, and 1.78% and 0.69%, respectively. As of December 31, 2023, gross and net NPL ratios of the BDO Unibank Group and the Parent Bank were 1.85% and 0.74%, and 1.79% and 0.71%, respectively. Most of the NPLs are secured by real estate or chattel mortgages.

(e) *Analysis of Loan Portfolio as to Type of Security*

The breakdown of total loans (receivable from customers, net of unearned interests or discounts) as to secured and unsecured follows:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Secured:				
Real estate mortgage	<b>P 423,293</b>	P 357,404	<b>P 420,018</b>	P 353,672
Chattel mortgage	<b>97,485</b>	89,946	<b>91,236</b>	85,142
Other securities	<b>51,404</b>	63,449	<b>49,957</b>	61,794
	<b>572,182</b>	510,799	<b>561,211</b>	500,608
Unsecured	<b>2,653,048</b>	2,337,998	<b>2,560,204</b>	2,274,872
	<b>P 3,225,230</b>	P 2,848,797	<b>P 3,121,415</b>	P 2,775,480

(f) *Information on Related Party Loans*

In the ordinary course of business, the Parent Bank engages in loan transactions with subsidiaries, affiliates, and certain DOSRI. According to Parent Bank's existing policies, these loans are made substantially under the terms comparable to those offered to other individuals and businesses with similar risk profiles. Per current BSP regulations, individual loans to a DOSRI, 70% of which must be secured, should not exceed the amount of their unencumbered deposit and book value of their paid-in capital contribution in the Parent Bank and/or any of its lending and nonbank financial subsidiaries. Aggregate loans to DOSRI generally should not surpass the total equity or 15% of the total loan portfolio of the BDO Unibank Group and the Parent Bank, whichever is lower. However, non-risk loans are excluded in both individual and aggregate ceiling computation.

The following table shows the information relating to the loans, other credit accommodations and guarantees granted to DOSRI as of December 31 in accordance with BSP reporting guidelines:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Total DOSRI loans	<b>P 18,965</b>	P 27,755	<b>P 18,962</b>	P 27,753
Unsecured DOSRI loans	<b>2,634</b>	2,239	<b>2,634</b>	2,239
Past due DOSRI loans	<b>7</b>	4	<b>7</b>	4
Non-performing DOSRI loans	<b>30</b>	17	<b>30</b>	17
% of DOSRI loans to total loan portfolio	<b>0.59%</b>	0.97%	<b>0.61%</b>	1.00%
% of unsecured DOSRI loans to total DOSRI loans	<b>13.89%</b>	8.07%	<b>13.89%</b>	8.07%
% of past due DOSRI loans to total DOSRI loans	<b>0.03%</b>	0.02%	<b>0.03%</b>	0.02%
% of non-performing DOSRI loans to total DOSRI loans	<b>0.16%</b>	0.06%	<b>0.16%</b>	0.06%

DOSRI loans of the BDO Unibank Group and the Parent Bank bear annual interest rates of 4.25% to 9.00% and 4.25% to 6.94%, respectively, in 2024, and 4.00% to 9.00% and 4.00% and 7.00%, respectively, in 2023 and 2022 (except for credit card receivables which bear a monthly interest rate of 0.00% to 3.00%, 0.00% to 3.00% and 0.00% to 2.00% in 2024, 2023, and 2022, respectively, both for BDO Unibank Group and the Parent Bank).

The following table shows the other information relating to the loans, other credit accommodations and guarantees granted to related parties (inclusive of DOSRI) as of December 31 as reported to the BSP:

	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Total Related Party loans	<b>P 122,679</b>	P 126,583	<b>P 122,636</b>	P 126,531
Unsecured Related Party	<b>91,825</b>	76,068	<b>91,825</b>	76,068
Past due Related Party	<b>7</b>	4	<b>7</b>	4
Non-performing Related Party	<b>30</b>	17	<b>30</b>	17
% of Related Party loans to total loan portfolio	<b>3.80%</b>	4.44%	<b>3.93%</b>	4.56%
% of unsecured Related Party loans to total Related Party loans	<b>74.85%</b>	60.09%	<b>74.88%</b>	60.12%
% of past due Related Party loans to total Related Party loans	<b>0.01%</b>	0.00%	<b>0.01%</b>	0.00%
% of non-performing Related Party loans to total Related Party loans	<b>0.02%</b>	0.01%	<b>0.02%</b>	0.01%

In accordance with existing BSP regulations, the reported DOSRI performing loans exclude loans extended to certain borrowers before these borrowers became DOSRI.

Under BSP regulations, total outstanding exposures to each of the Parent Bank's subsidiaries and affiliates shall not exceed 10.0% of the BDO Unibank Group's net worth. Additionally, the unsecured portion of these exposures must not exceed 5.0% of the Group's net worth. Furthermore, the overall outstanding exposures to all subsidiaries and affiliates is capped at 20.0% of the Parent Bank's net worth.

As of December 31, 2024 and 2023, the BDO Unibank Group and Parent Bank is in compliance with these regulatory requirements.

*(g) Secured Liabilities and Assets Pledged as Security*

The aggregate amount of resources pledged as security and secured liabilities in 2024 totaled to P17,498 and P13,736 for the BDO Unibank Group and P16,718 and P13,168 for the Parent Bank, respectively. In 2023, the aggregate amount of resources pledged as security and secured liabilities totaled to P18,142 and P15,080 for the BDO Unibank Group and P17,364 and P14,500 for the Parent Bank, respectively.

*(h) Contingencies and Commitments arising from Off-Balance Sheet Items*

In the normal course of BDO Unibank Group and the Parent Bank's operations, there are various outstanding commitments and contingent liabilities such as guarantees, commitments to extend credit, etc., which are not reflected in the BDO Unibank Group and the Parent Bank's financial statements. BDO Unibank Group and the Parent Bank recognizes in its books any losses and liabilities incurred in the course of its operations as soon as these become determinable and quantifiable. Management believes that, as of December 31, 2024 and 2023, no additional material losses or liabilities are required to be recognized in the financial statements of BDO Unibank Group and the Parent Bank as a result of the commitments and contingencies.

The summary of BDO Unibank Group and the Parent Bank's commitments and contingent accounts is shown below.

	Notes	<b>BDO Unibank Group</b>		<b>Parent Bank</b>	
		<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Trust department accounts	28	<b>P 2,305,471</b>	<b>P 1,990,505</b>	<b>P 1,668,246</b>	<b>P 1,397,170</b>
Committed credit lines	4.3.2	<b>656,129</b>	517,560	<b>656,129</b>	517,560
Forward exchange sold		<b>297,703</b>	230,468	<b>274,088</b>	192,229
Forward exchange bought		<b>278,229</b>	202,389	<b>255,966</b>	164,430
Unused commercial letters of credit	4.3.2	<b>89,081</b>	95,526	<b>89,081</b>	95,526
Spot exchange sold		<b>45,251</b>	30,435	<b>45,034</b>	28,958
Other contingent accounts		<b>41,455</b>	10,027	<b>47,755</b>	16,327
Bills for collection		<b>14,339</b>	14,442	<b>14,339</b>	14,442
Export letters of credit confirmed		<b>13,854</b>	13,578	<b>13,854</b>	13,578
Spot exchange bought		<b>12,971</b>	5,652	<b>11,697</b>	4,175
ROP warrants		<b>8,475</b>	8,475	<b>8,475</b>	8,475
Late deposits/payments received		<b>3,058</b>	2,342	<b>3,018</b>	2,307
Outstanding guarantees issued		<b>2,779</b>	1,682	<b>2,779</b>	1,682
Interest rate swap receivable		<b>1,716</b>	3,027	<b>1,716</b>	3,027
Interest rate swap payable		<b>1,716</b>	3,027	<b>1,716</b>	3,027



P&A  
Grant Thornton



**Report of Independent Auditors  
to Accompany Supplementary  
Schedules Required by the  
Securities and Exchange Commission  
Filed Separately from the  
Basic Financial Statements**

**Punongbayan & Araullo**  
20th Floor, Tower 1  
The Enterprise Center  
6766 Ayala Avenue  
1200 Makati City  
Philippines

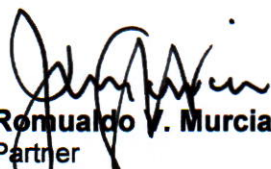
T +63 2 8988 2288

**The Board of Directors and the Stockholders**

**BDO Unibank, Inc.**  
BDO Towers Valero  
8741 Paseo de Roxas, Salcedo Village  
Makati City, Philippines

We have audited the financial statements of BDO Unibank, Inc. and subsidiaries (collectively referred to as the BDO Unibank Group) and of BDO Unibank, Inc. for the year ended December 31, 2024, on which we have rendered our report thereon dated February 22, 2025. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplementary schedules (see Table of Contents) of the BDO Unibank Group as of December 31, 2024 and for the year then ended, are presented for purposes of additional analysis in compliance with the requirements of the Revised Securities Regulation Code Rule 68, and are not a required part of the basic financial statements prepared in accordance with Philippine Financial Reporting Standards (PFRS Accounting Standards). Such supplementary schedules are the responsibility of management. The supplementary schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

**PUNONGBAYAN & ARAULLO**

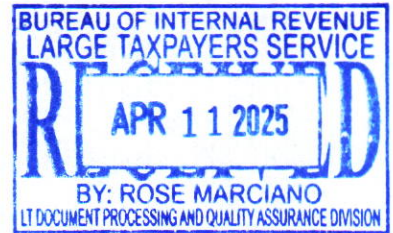
By:   
**Romualdo V. Murcia III**  
Partner

CPA Reg. No. 0095626  
TIN 906-174-059  
PTR No. 10465910, January 2, 2025, Makati City  
BIR AN 08-002511-022-2022 (until October 13, 2025)  
BOA/PRC Cert. of Reg. No. 0002/P-001 (until August 12, 2027)

February 22, 2025



**BDO Unibank, Inc. and Subsidiaries**  
**SEC Supplementary Schedules**  
**December 31, 2024**



**Table of Contents**

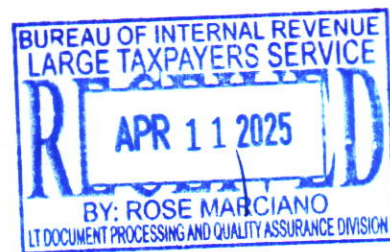
<i>Annexes</i>	<i>Description</i>	<i>Page</i>
Annex 68-A	Quality of Audit Work of Applicants for Accreditation and Accredited Independents Auditors	*
Annex 68-B	Supplemental Written Statement of Auditor	2
Annex 68-C	Schedules for Non-Stock, Non-Profit Organizations	*
Annex 68-D	Reconciliation of Company Retained Earnings for Dividend Declaration	3
Annex 68-E	Schedule of Financial Soundness Indicators	4
Annex 68-F	Schedule for Financing Companies	*
Annex 68-G	Schedule for Mutual Funds	*
Annex 68-H	Schedule for Investment Houses	*
Annex 68-I	Schedule for Listed Companies with a Recent Offering of Securities to the Public	5
Annex 68-J	Schedules	
A	Financial Assets	6
B	Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)	7
C	Amounts Receivable from Related Parties which are eliminated during the consolidation of financial statements	8
D	Long-Term Debt	9
E	Indebtedness to Related Parties (Long-Term Loans from Related Companies)	10
F	Guarantees of Securities of Other Issuers	11
G	Capital Stock	12
Annex 68-K	Additional Disclosures in the notes to Financial Statements	**

*Note:*

\* *Not Applicable*

\*\* *See Notes to Financial Statements*





## **Supplemental Statement of Independent Auditors**

**Punongbayan & Araullo**  
20th Floor, Tower 1  
The Enterprise Center  
6766 Ayala Avenue  
1200 Makati City  
Philippines

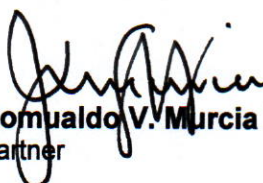
T +63 2 8988 2288

**The Board of Directors**  
**BDO Unibank, Inc.**  
BDO Towers Valero  
8741 Paseo de Roxas, Salcedo Village  
Makati City, Philippines

We have audited the financial statements of BDO Unibank, Inc. (the Bank) for the year ended December 31, 2024, on which we have rendered the attached report dated February 22, 2025.

In compliance with the Revised Securities Regulation Code Rule 68, we are stating that the Bank has 12,267 stockholders owning 100 or more shares each of the Bank's capital stock as of December 31, 2024.

### **PUNONGBAYAN & ARAULLO**

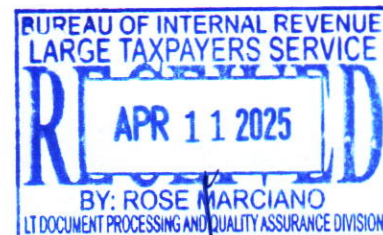
By:   
**Romualdo V. Murcia III**  
Partner

CPA Reg. No. 0095626  
TIN 906-174-059  
PTR No. 10465910, January 2, 2025, Makati City  
BIR AN 08-002511-022-2022 (until October 13, 2025)  
BOA/PRC Cert. of Reg. No. 0002/P-001 (until August 12, 2027)

February 22, 2025

Annex 68-D  
Reconciliation of Retained Earnings Available for Dividend Declaration  
For the reporting period ended December 31, 2024

BDO Unibank, Inc.  
BDO Corporate Center, 7899 Makati Avenue, Makati City



Unappropriated Retained Earnings, beginning of reporting period		P	183,776
Add: Items that are directly credited to Unappropriated Retained Earnings			-
Less: Items that are directly debited to Unappropriated Retained Earnings			
Dividend declaration during the reporting period	20,172		
Retained Earnings appropriated during the reporting period	3,255		
Others (Realized Loss on FVOCI (MTM))	4		23,431
Unappropriated Retained Earnings, beginning as adjusted			160,345
Add/Less: Net income (loss) for the current period			82,116
Less: Unrealized income recognized in the profit or loss during the reporting period (net of tax)			
Equity in net income of subsidiary/associate/joint venture, net of dividends declared	3,862		
Unrealized foreign exchange gain, except those attributable to cash and cash equivalents	22,298		
Unrealized fair value adjustment (mark-to-market gains) of financial instruments at fair value through profit or loss (FVTPL)	979		27,139
Add: Unrealized income recognized in the profit or loss in prior reporting periods but realized in the current reporting period (net of tax)			-
Add: Unrealized income recognized in profit or loss in prior periods but reversed in the current reporting period (net of tax)			-
Adjustment Net Income/Loss)			215,322
Add: Non-actual losses recognized in profit or loss during the reporting period (net of tax)			-
Add/Less: Adjustments related to relief granted by the SEC and BSP			-
Less: Other items that should be excluded from the determination of the amount of available for dividends distribution			
Net movement of Treasury shares (except for reacquisition of redeemable shares)	7,076		
Net movement of deferred tax asset not considered in the reconciling items under the previous categories	1,306		
Net movement in deferred tax asset and deferred tax liabilities related to same transaction, i.e., set-up of right of use of asset and lease liability, set-up asset and asset retirement obligation, and set-up of service concession asset and concession payable.	( 1,530 )		6,852
Total Retained Earnings, end of the reporting period available for dividend		P	208,470

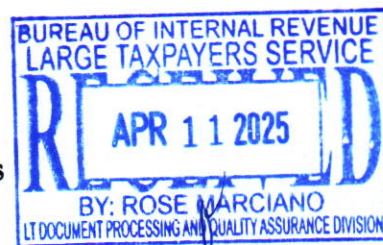


## Annex 68-E

## SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

## BDO UNIBANK, INC. AND SUBSIDIARIES

As of December 31, 2024



Ratio	Formula	2024	2023
Current ratio	$\frac{\text{Current resources}}{\text{Current liabilities}}$	44.6%	46.3%
Acid test ratio	$\frac{\text{Cash \& cash equivalents} + \text{Marketable securities} + \text{Current receivables}}{\text{Current liabilities}}$	44.6%	46.3%
Solvency ratio	$\frac{\text{Total liabilities}}{\text{Total resources}}$	88.2%	88.4%
Debt-to-equity ratio	$\frac{\text{Total liabilities}}{\text{Total equity}}$	744.5%	763.5%
Asset-to-equity ratio	$\frac{\text{Total resources}}{\text{Total equity}}$	844.5%	863.5%
Interest rate coverage ratio	$\frac{\text{Earnings before interest and taxes (EBIT)}}{\text{Interest expense}}$	221.4%	263.8%
Return on equity	$\frac{\text{Net profit}}{\text{Average total capital accounts}}$	15.0%	15.0%
Return on assets	$\frac{\text{Net profit}}{\text{Average total resources}}$	1.8%	1.7%
Net profit margin	$\frac{\text{Net profit}}{\text{Revenues}}$	23.5%	24.2%
<b>Other ratios:</b>			
Net Interest Margin	$\frac{\text{Net interest income}}{\text{Average interest earning resources}}$	4.4%	4.4%
Return on Common Equity	$\frac{\text{Net profit}}{\text{Average common equity}}$	15.1%	15.2%
Liquidity ratio	$\frac{\text{Total liquid resources}}{\text{Total resources}}$	31.7%	34.4%
Capital to risk Assets ratio	Combined credit, market and operational risk	15.2%	14.9%
Basel III Leverage ratio	$\frac{\text{Capital Measure}}{\text{Exposure Measure}}$	10.3%	9.9%
Liquidity Coverage ratio	$\frac{\text{Total Stock of High Quality Liquid Assets}}{\text{Total net cash outflows}}$	132.1%	123.2%
Net Stable Funding ratio	$\frac{\text{Available Stable Funding}}{\text{Required Stable Funding}}$	122.1%	124.1%

Annex 68-I

SCHEDULE FOR LISTED COMPANIES WITH A RECENT OFFERING OF SECURITIES TO THE PUBLIC

BDO Unibank, Inc. and Subsidiaries  
For the period ended December 31, 2024  
(In millions)

	Fixed Rate Peso Bonds	
1. Gross and net proceeds as disclosed in the final prospectus	P	119,000
2. Actual gross and net proceeds		
Gross		119,000
Net		118,076
3. Each expenditure item where the proceeds were used		
Reserves		1,190
Loans		116,886
4. Balance of the proceeds as of the end of reporting period		118,512



**BDO Unibank, Inc. and Subsidiaries**  
**Schedule A - Financial Assets**  
**December 31, 2024**  
**(In Millions)**

Type of Securities	Number of Shares or Principal Amount of Bonds and Notes	Amount shown in the Statement of Financial Position	Valued based on Market Quotation at End of Reporting Period	Income Received and Accrued
--------------------	---	---	--	-----------------------------------

**Financial assets at fair value through profit or loss**

Derivatives	297,554	P	8,291	P	8,291	P	864
Government bonds	30,308		22,652		22,652		134
Other debt securities	414		4,489		4,489		4
Equity securities	581		28,569		28,569		13
			64,001		64,001		1,015

**Fair value through other comprehensive income**

Government debt	278,263		279,646		279,646		2,507
Other debt securities	62,118		61,272		61,272		766
Equity securities	774		8,610		8,610		2
			349,528		349,528		3,275

**Investment securities at amortized cost**

Government debt securities	475,878		492,803		475,271		5,548
Other debt securities	84,642		83,788		81,748		959
			576,591		557,019		6,507
		P	990,120	P	970,548	P	10,797





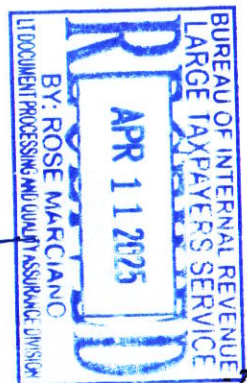
**BDO Unibank, Inc. and Subsidiaries**  
**Schedule B - Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)**  
**December 31, 2024**  
**(In Millions)**

Name and Designation of Debtor	Balance at Beginning of Period	Additions	Deductions		Ending Balance		Balance at End of Period	
			Amounts Collected	Amounts Written Off	Current*	Not Current**		
Loans to Officers and Employees:								
Salary Loans	P 2,024	P 1,696	P 1,392	P -	P 255	P 2,073	P 2,328	
Items that are directly debited to Unappropriated Retained Earnings	193	1,132	1,053	-	255	17	272	
Auto Loans	68	39	34	-	2	71	73	
Home Loans	65	22	14	-	-	73	73	
Others***	<u>2</u>	<u>2</u>	<u>1</u>	<u>-</u>	<u>3</u>	<u>-</u>	<u>3</u>	
	<u>2,352</u>	<u>2,891</u>	<u>2,494</u>	<u>-</u>	<u>515</u>	<u>2,234</u>	<u>2,749</u>	
Loans to Stockholders:								
SM Investments Corporation	15,884	5,121	11,653	-	-	9,352	9,352	
Sybase Equity Investments Corporation	6,206	5,289	5,088	-	4,905	1,502	6,407	
Romer Mercantile Inc	3,248	8,579	11,370	-	457	-	457	
Intercontinental Devt Corp	<u>65</u>	<u>3</u>	<u>68</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
	<u>25,403</u>	<u>18,992</u>	<u>28,179</u>	<u>-</u>	<u>5,362</u>	<u>10,854</u>	<u>16,216</u>	
Total	P 27,755	P 21,883	P 30,673	P -	P 5,877	P 13,088	P 18,965	

\*Due within one year

\*\*Due beyond one year

\*\*\*This consists of insignificant DOSRI Loans



**BDO Unibank, Inc. and Subsidiaries**  
**Schedule C - Amounts Receivable from Related Parties which are eliminated during the consolidation of financial statements**  
**December 31, 2024**  
**(In Millions)**

Name and Designation of Debtor	Balance at Beginning of Period	Additions	Deductions		Current*	Not Current**	Balance at End of Period
			Amounts Collected	Amounts Written Off			
BDO Life Assurance Company Inc.	P 13,222	P 1,317	P 7,821	P -	P 755	P 5,963	P 6,718
BDORO Europe, Ltd.	1,887	438	358	-	1,967	-	1,967
BDO Strategic Holdings, Inc.	77	5,505	4,550	-	1,032	-	1,032
BDO Capital & Investment Corporation	599	6,510	6,524	-	34	551	585
BDO Private Bank, Inc.	-	579	-	-	579	-	579
BDO Remit ( USA), Inc.	75	8,939	8,923	-	91	-	91
BDO Insurance & Reinsurance Brokers, Inc.	30	29	30	-	29	-	29
BDO Remit (Japan) Ltd.	10	2,641	2,647	-	4	-	4
BDO Remit Canada Ltd.	2	542	543	-	1	-	1
BDO Network Bank, Inc.	802	3,259	4,061	-	-	-	-
The Podium Complex, Inc.	7,580	955	8,535	-	-	-	-
	<b>P 24,284</b>	<b>P 30,714</b>	<b>P 43,992</b>	<b>P -</b>	<b>P 4,492</b>	<b>P 6,514</b>	<b>P 11,006</b>

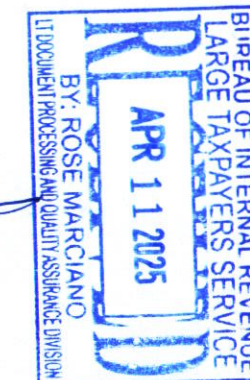
\*Due within one year

\*\*Due beyond one year



**BDO Unibank, Inc. and Subsidiaries**  
**Schedule D - Long-Term Debt**  
**December 31, 2024**  
**(In Millions)**

Title of Issue and Type of Obligation	Amount Authorized by Indenture	Amount shown under Caption "Current portion of Long-Term Debt" in related Statement of Financial Position	Amount shown under Caption "Long-Term Debt" in related Statement of Financial Position	Interest Rate	Maturity Date
<b>Bills Payable</b>	<b>P 83,389</b>	<b>P 59,478</b>	<b>P 23,911</b>	Various	Various
<b>Senior Notes</b>	<b>49,555</b>	<b>9,187</b>	<b>40,368</b>		
Senior Notes 1	8,815	8,815	-	4.16%	February 20, 2025
Senior Notes 2	34,960	344	34,616	2.13%	January 13, 2026
Senior Notes 3	5,780	28	5,752	3.71%	May 16, 2029
<b>Fixed Rate Peso Bonds</b>	<b>119,568</b>	<b>64,170</b>	<b>55,398</b>		
Senior Notes 1	63,642	63,642	-	2.90%	July 29, 2025
Senior Notes 2	55,926	528	55,398	2.90%	January 24, 2026
	<b>P 252,512</b>	<b>P 132,835</b>	<b>P 119,677</b>		

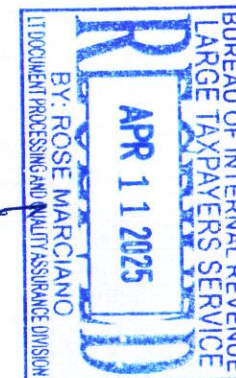




**BDO Unibank, Inc. and Subsidiaries**  
**Schedule E - Indebtedness to Related Parties (Long-Term Loans from Related Companies)**  
**December 31, 2024**

Name of related party	Balance at Beginning of Period	Balance at End of Period
-----------------------	-----------------------------------	-----------------------------

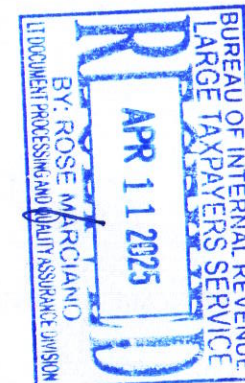
Nothing to report



**BDO Unibank, Inc. and Subsidiaries**  
**Schedule F - Guarantees of Securities of Other Issuers**  
**December 31, 2024**

Name of Issuing Entity of Securities Guaranteed by the Company for which this Statement is Filed	Title of Issue of each Class of Securities Guaranteed	Total Amount Guaranteed and Outstanding	Amount Owned by Person for which Statement is Filed	Nature of Guarantee
--	---	---	---	---------------------

Nothing to report



**BDO Unibank, Inc. and Subsidiaries**  
**Schedule G - Capital Stock**  
**December 31, 2024**

Title of Issue	Number of Shares Authorized	Number of Shares Issued	Treasury shares	Number of Shares Issued and Outstanding as shown under the Statement of Financial Position caption	Number of shares Reserved for Options, Warrants, Conversion and other Rights	Number of Shares Held by		
						Related Parties	Directors, Officers and Employees	Others
Common shares - P10 par value	8,500,000,000	5,326,492,045	( 54,234,084 )	5,272,257,961		2,899,398,529	45,885,178	2,326,974,254
Preferred Shares - P10 par value	1,000,000,000	618,000,000	-	618,000,000	-	618,000,000	-	-



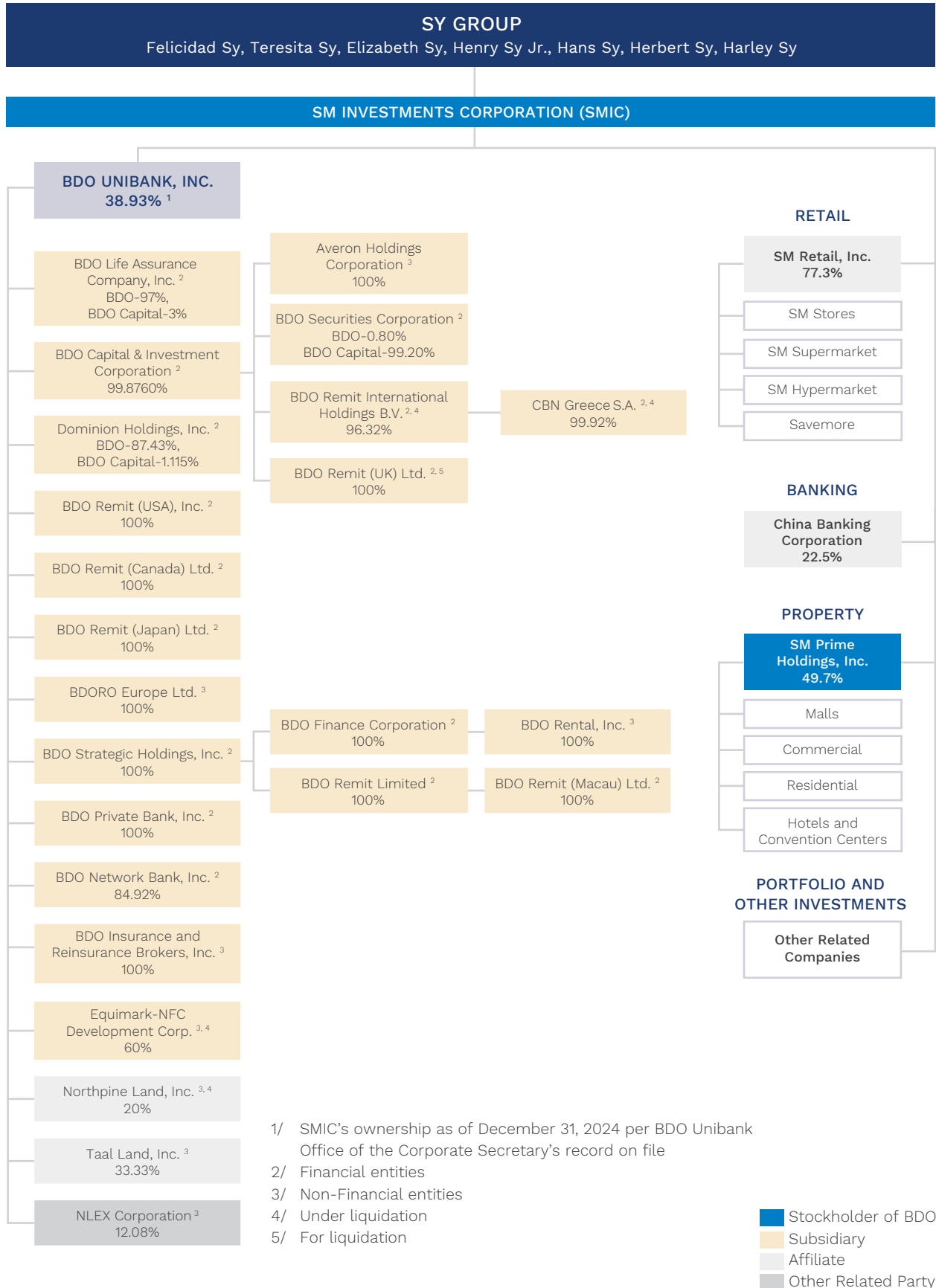
**BDO Unibank, Inc. and Subsidiaries**  
**Supplementary Schedule of External Auditor Fee-Related Information**  
**December 31, 2024**  
*(In Millions)*

	<u>2024</u>	<u>2023</u>
<b>Total Audit Fees</b>	<u>21.94</u>	<u>21.44</u>
Non-audit services fees:		
Other assurance services	8.88	13.83
Tax services	0.82	0.52
All other services	0.68	0.10
<b>Total Non-audit Fees</b>	<u>10.38</u>	<u>14.45</u>
<b>Total Audit and Non-audit Fees</b>	<u><u>32.32</u></u>	<u><u>35.89</u></u>
 <b>Audit and non-audit fees of other related entities</b>		
	<u>2024</u>	<u>2023</u>
Audit Fees:	0.07	0.18
Non-audit services fees:		
Other assurance services	-	-
Tax services	-	-
All other services	-	-
<b>Total Audit and Non-audit Fees of other related entities</b>	<u><u>0.07</u></u>	<u><u>0.18</u></u>
 <b>Fee Dependency</b>	<u>-</u>	<u>-</u>

# BDO Conglomerate Structure

## BDO Unibank, Inc. Group Map

As of December 31, 2024







**2024  
SUSTAINABILITY  
REPORT**



**THE WAY FORWARD**

## About the Report

This report is BDO Unibank's seventh Sustainability Report outlining the Bank's economic, environmental, social, and governance performance from January to December 2024. It is a substantiation of BDO's commitment to the United Nations Sustainable Development Goals (UN SDGs), the principles of the United Nations Global Compact, and the Greenhouse Gas Protocol (GhG) Protocol. This report has been prepared in accordance with the GRI Standards 2021. For the Content Index – Essential Service, GRI Services reviewed that the GRI content index has been presented, in a way consistent with the requirements for reporting in accordance with the GRI Standards, and that the information in the index is clearly presented and accessible to the stakeholders. The report was also prepared in reference to the International Financial Reporting Standards (IFRS) 1 and 2, the Task Force for Climate-related Financial Disclosures (TCFD) recommendations, and the Sustainability Accounting Standards Board (SASB) standards.

This report covers the sustainability efforts of BDO Unibank and its subsidiaries and affiliates, including BDO Private Bank, BDO Network Bank, BDO Capital & Investment, BDO Life, BDO Insure, and Dominion Holdings, Inc.

This report should be read in tandem with the 2024 BDO Annual Report and expanded disclosures on the BDO website at [www.bdo.com.ph](http://www.bdo.com.ph).

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## BDO 2024 SUSTAINABILITY REPORT

# Table of Contents

04	BDO's Footprint
06	Message from the Chairperson
07	Message from the President and CEO
08	BDO's Path to Creating Shared Value
10	Sustainability Overview
11	BDO Sustainability Framework
12	Sustainability Governance
14	Materiality Topics
16	Stakeholder Engagement
17	Mainstreaming Sustainable Banking
77	Strengthening Business Resilience
125	Pursuing Partnerships for Impact
144	GRI Content Index
149	TCFD Index
151	SASB Content Index
155	IFRS Index
159	Supporting the UN Sustainable Development Goals
166	Independent Assurance Statement
169	Sustainability and ESG Awards and Recognition
170	Memberships in Associations
171	Corporate Information



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please visit <https://fsc.org/en>.



# BDO's Footprint <sup>2-1</sup>

BDO is a full-service universal bank in the Philippines, providing a complete array of industry-leading products and services including Lending (corporate and consumer), Deposit-taking, Foreign Exchange, Brokering, Trust and Investments, Credit Cards, Retail Cash Cards, Corporate Cash Management, and Remittances. Through its local subsidiaries, the Bank offers Investment Banking, Private Banking, Leasing and Finance, Rural Banking, Life Insurance, Property and Casualty Insurance Brokerage, and Online and Traditional Stock Brokerage Services.

BDO's institutional strengths and value-added products and services hold the key to its successful business relationships with customers. Its branches remain at the forefront of setting high standards as a sales- and service-oriented, customer-focused force. The Bank has the largest distribution network with over 1,700 operating branches and more than 5,800 teller machines nationwide. BDO has 16 international offices (including full-service branch offices in Hong Kong and Singapore) spread across Asia, Europe, North America, and the Middle East.

The Bank also offers digital banking solutions to make banking easier, faster, and more secure for its clients.

Through selective acquisitions and organic growth, BDO has positioned itself for increased balance sheet strength and continued expansion into new markets. As of December 31, 2024, BDO is the country's largest bank in terms of total resources, customer loans, deposits, assets under management and capital, as well as branch and ATM network nationwide.

BDO is a member of the SM Group, one of the country's largest and most successful conglomerates with businesses spanning retail, mall operations, property development (residential, commercial, hotels and resorts), and financial services. Although part of a conglomerate, BDO's day-to-day operations are handled by a team of professional managers and bank officers. Further, the Bank has one of the industry's strongest Board of Directors, composed of professionals with extensive experience in various fields that include banking and finance, accounting, law, and business.

## Corporate Mission <sup>2-1</sup>

To be the preferred bank in every market we serve.

## Corporate Vision <sup>2-1</sup>

To be the leading Philippine bank and financial services company that empowers customers to achieve their goals and aspirations, combining our entrepreneurial spirit, international perspective, and intense customer focus to deliver a personalized banking experience that is easy, straightforward, and convenient, while taking pride in building long-term relationships and finding better ways to deliver offerings of the highest standard.

## Core Values <sup>2-1</sup>

**Commitment to Customers.** We are committed to delivering products and services that surpass customer expectations in value and every aspect of customer service, while remaining prudent and trustworthy stewards of their wealth.

**Commitment to a Dynamic and Efficient Organization.** We are committed to creating an organization that is flexible, responds to change, and encourages innovation and creativity; we are committed to the process of continuous improvement in everything we do.

**Commitment to Employees.** We are committed to our employees' growth and development and we will nurture them in an environment where excellence, integrity, teamwork, professionalism, and performance are valued above all else.

**Commitment to Shareholders.** We are committed to providing our shareholders with superior returns over the long term.



**₱263.8 billion**

(US\$4.6 billion)

Direct Economic Value Generated

**₱3.2 trillion**

(US\$55.8 billion)

Gross Customer Loans

**₱3.8 trillion**

(US\$65.6 billion)

Total Deposits

**₱577.4 billion**

(US\$10 billion)

Capital

**₱4.9 trillion**

(US\$84.3 billion)

Total Resources

**₱82 billion**

(US\$1.4 billion)

Net Income

**₱759.2 billion**

(US\$13.1 billion)

Market Capitalization

**₱1.04 trillion**

(US\$17.9 billion)

Total Sustainable Finance Funded  
to date

**1,793** <sup>2-1</sup>

Branches and Banking Offices  
including foreign branches in  
Hong Kong and Singapore

**5,815** <sup>2-1</sup>

Teller Machines Nationwide  
(ATMs, Cash Accept Machines,  
Universal Teller Machines)

US\$1=₱57.85



---

# Message from the Chairperson



*“We remain steadfast in our mission to support industries and communities that drive national development, economic growth, and resilience.”*

## ***Dear Clients and Shareholders,***

We recognize that building a more resilient and prosperous future for our country is challenging, but it is within reach when we unite and commit to a shared vision.

Since 2010, BDO has championed sustainable finance to create more opportunities, generate livelihood, and foster a climate-resilient economy in the Philippines. As a pioneer in this space, we have continued to finance large-scale projects for key industries critical to economic development, boosting local economies while contributing to reducing the country’s carbon footprint.

In 2024, we successfully issued our second and third ASEAN Sustainability Bonds under the BDO Sustainable Finance Framework to finance green and social projects, ranging from renewable energy to clean transport and sustainable agriculture and fisheries. The overwhelming support from retail and institutional investors for these financial instruments, issued at record highs of ₱63.3 billion and ₱55.7 billion, respectively, reaffirms confidence in BDO’s leadership and credibility in sustainable finance.

We have supported key environmental and social projects that are intended to help national development:

**Empower entrepreneurs through microfinance** Through BDO Network Bank, we provide microfinance and salary loan services tailored to small businesses and government employees in urban and rural areas, most of them women-owned and women-led enterprises, enabling women to become financially independent and valued economic contributors.

**Offer financial inclusion for all** By continuously expanding our physical and digital presence, we have bridged financial gaps for underserved and unbanked communities. Coupled with our financial literacy programs, we equip individuals in various sectors and Micro, Small, and Medium Enterprises (MSMEs) with the knowledge and skills to manage their finances effectively and for the long term.

**Expand enhanced community well-being** Our investments in essential services and infrastructure have improved quality of life, empowering communities to thrive sustainably. To date, BDO Foundation has rehabilitated 192 rural health units nationwide, improving access to essential healthcare, especially in underserved rural areas, demonstrating our dedication to uplifting health standards across the Philippines. Our large number of BDO employees, through the Employee Volunteer Program, have actively contributed to disaster recovery efforts, alongside supporting poverty alleviation and hunger relief, promoting environmental conservation, advancing education, and financial literacy.

We remain committed in our mission to support industries and communities that drive national development, economic growth, and resilience.

On behalf of BDO, I extend my gratitude to our employees, clients, investors, shareholders, regulators, partners, and other stakeholders for their invaluable contributions to our efforts and shared success. Thank you for your trust and support as we move toward a better, more sustainable future.

Yours truly,

A stylized, handwritten signature in black ink, appearing to read 'Teresita T. Sy'.

**Teresita T. Sy**  
Chairperson



---

# Message from the President and CEO



***“As the leading bank in the country, we strive to lead by example, encouraging others and our clients to follow, and take meaningful steps toward sustainability.”***

## ***Dear Stakeholders,***

Our commitment to sustainability is rooted in good, practical and sustainable policies. These principles guide us in integrating sustainability into our business operations and decision-making processes, ensuring that we remain focused on creating shared value for all our stakeholders as part of our day-to-day activities. In BDO, sustainability is not just a concept — it is a way of doing business. We view it as a healthier, more thoughtful approach to achieving long-term growth while contributing positively to society and the environment.

In 2024, we are proud to highlight several initiatives where these principles have been put into action. From financing water infrastructure projects to supporting renewable energy and battery technologies, these investments demonstrate our dedication to supporting industries that drive environmental stewardship and promote resilience. As the leading bank in the country, we strive to lead by example, encouraging other financial institutions and our clients to follow, and take meaningful steps toward sustainability. Last November 15, 2024, we marked a significant milestone with the time capsule-laying ceremony for the new BDO Corporate Center in Makati. Designed with sustainability in mind, the state-of-the-art building is anticipated to be rated Platinum under the Green Mark green building certification scheme created for tropical countries and aligned with the UN Sustainable Development Goals.

The Bank also set benchmarks in sustainability and governance, earning accolades from global organizations. BDO Unibank Inc. (BDO) was named Best Bank in the Philippines and the Best Bank for ESG (Environmental, Social, and Governance) by London-based publication Euromoney for its significant contributions to sustainable finance. For the 15th straight year, BDO received the Platinum Award for Excellence in Environmental, Social, and Governance (ESG) at The Asset ESG Corporate Awards 2024. Notably, BDO became the first Filipino bank to win the Best Sustainability Team award since the category’s inception in 2022.

BDO’s strong governance practices were further underscored with the prestigious Five Golden Arrow recognition, the highest distinction for corporate governance at the ASEAN Corporate Governance Scorecard (ACGS) Awards for the top publicly listed Philippine companies. In addition, BDO won the Global Good Governance Award for 3G Green Innovation and Solution category for Green Bond Framework, reaffirming the Bank’s leadership in sustainability and responsible financing.

Through our efforts, we aim to inspire confidence that sustainability is not only achievable but also integral to our collective success. By continuously applying these principles, we hope to make a meaningful difference today, while laying the groundwork for a greener tomorrow.

We thank our employees, clients, investors, shareholders, regulators, partners, and other stakeholders for being a part of this journey. Together, we can shape a sustainable future.

Sincerely,

**Nestor V. Tan**

President and CEO

# BDO's Path to Creating Shared Value

## Creates jobs

44,044

Employees

75%

Employees are women

59%

Women in senior management (Assistant Vice President and up)

39%

Women in top management (Senior Vice President and up)

## Champions financial inclusion

29

Financial education videos developed since 2018

13,223,698

Total beneficiaries reached through financial education programs since 2018

6,233,782

Total beneficiaries reached through financial education programs in 2024

13

Partner government agencies

3

Financial education games developed

## Promotes community development

191

Rural Health Units (RHUs) rehabilitated to date

1,204,668

Total beneficiaries of RHUs rehabilitated in 2024

31

Rural Health Units (RHUs) rehabilitated in 2024

9,036,041

Total beneficiaries of RHUs rehabilitated to date

## Volunteers for the community

80

Volunteer activities

2,004

Employee volunteers

8,550

Volunteer hours

## Accelerates economic growth

₱36.1 billion

Taxes paid in 2024





#### Finances environment-friendly solutions

₱1.04  
trillion

Total Sustainable Finance projects funded to date

4,767,745

Tonnes of carbon dioxide avoided per year

2,679 MW

Total installed renewable energy capacity in megawatts

63

Renewable Energy Projects funded to date

#### Supports customer expenditure

0.7%

5-year CAGR\* in Auto Financing

7%

5-year CAGR\* in Home Financing

9%

5-year CAGR\* in Credit Cards (Cards-in-Force)

#### Fosters banking habits

20.4  
million

Customers

1,793

Branches and Banking Offices including foreign branches in Hong Kong and Singapore

5,815

Teller Machines Nationwide (ATMs, Cash Accept Machines, Universal Teller Machines)

1,039,534

Lives insured

2,087,228

Total new checking and savings accounts

#### Facilitates infrastructure development

₱114.06  
billion

Loans disbursed to national projects

₱46.87  
billion

Loans disbursed in the past 5 years for airports

₱31.2  
billion

Loans disbursed in the past 5 years for road networks

\* Compounded Annual Growth Rate



# Sustainability Overview

## BDO Sustainability Philosophy

We seek to achieve strategic resilience by incorporating sustainability principles in the way we do business and in everything we do — from making business decisions to assessing relationships to creating products.

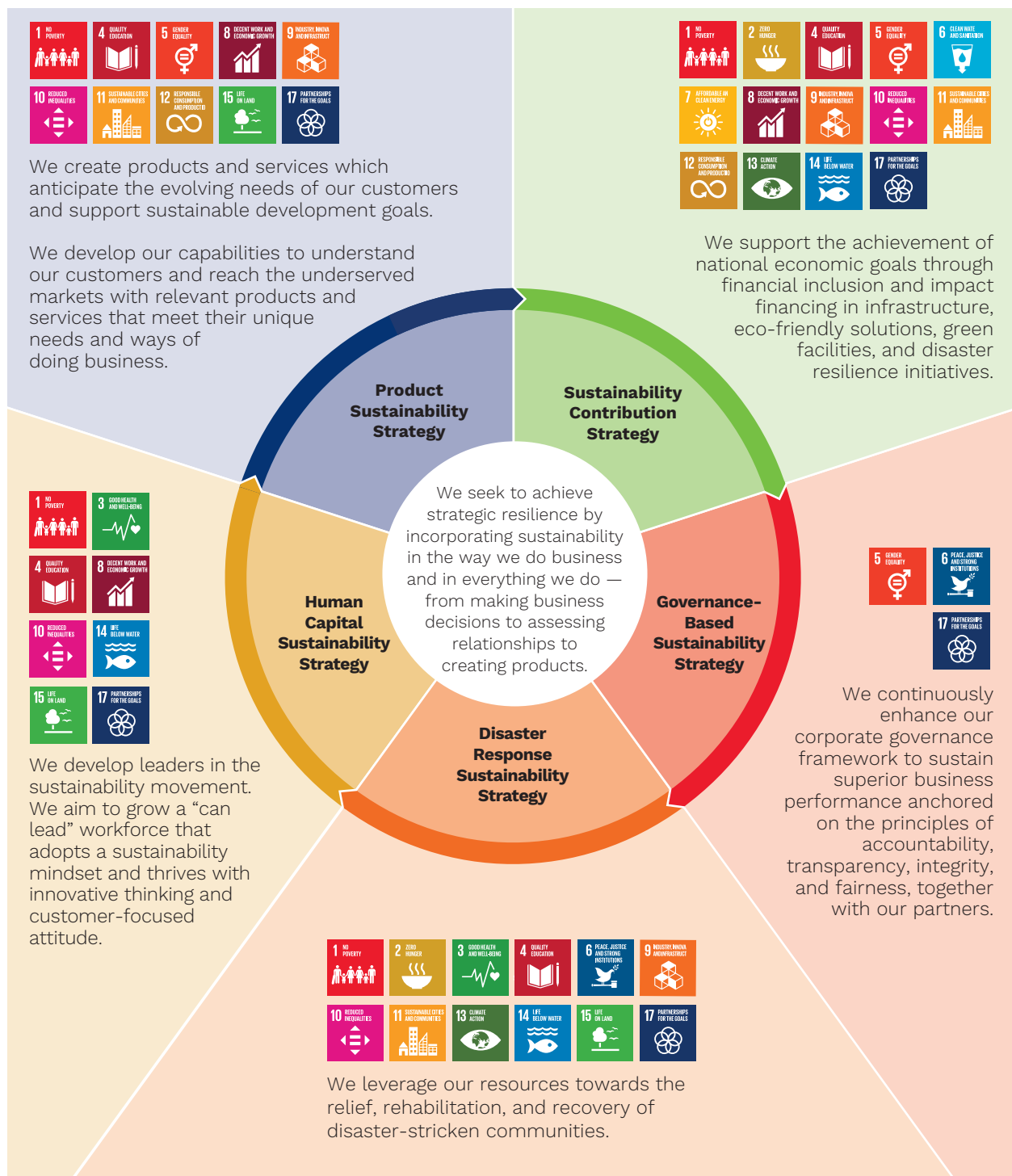
## Alignment with the United Nations Global Compact Principles

BDO supports the principles of the United Nations Global compact. The Bank upholds:

- Corporate Governance
- Climate-friendly solutions and opportunities for business
- Access to clean, renewable, and reliable energy sources and services
- The adoption of instruments that help quantify, manage, and report the carbon footprint of our businesses
- The responsibility to protect the dignity of every person and uphold human rights
- The recognition of the role of women in achieving economic growth and poverty reduction
- The elimination of all forms of forced, compulsory, and child labor

# BDO Sustainability Framework

The Bank's Sustainability Framework defines the strategies that serve as guideposts in its journey towards sustainability.





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# Sustainability Governance <sup>3-1</sup>

*“At BDO, sustainability is not just a concept — it is a way of doing business. We view it as a healthier, more thoughtful approach to achieving long-term growth, while contributing positively to society and the environment.”*

**Nestor V. Tan**

President and Chief Executive Officer

BDO’s commitment to sustainability is fostered at the Board level, role modeled by senior executive leaders, executed by business units and subsidiaries, and brought to life by employees. In 2024, BDO revised its Sustainability Governance Structure to streamline membership and decision-making and better reflect the Bank’s evolving sustainability initiatives, with key focus on its environmental and social impact and governance (ESG), risks, and opportunities.

## Roles and Responsibilities <sup>2-12, 2-14</sup>

Oversight for sustainability initiatives reside in four BDO Board Committees, aligned to their key responsibilities. The Executive Committee (ExCom) approves all sustainability programs across the BDO Group and their corresponding budgets for implementation. The ExCom also reviews all new and refinanced client accounts for environmental and social (E&S) risks overlaid on credit risks and decides on approval. The Corporate Governance Committee oversees sustainability initiatives related to the following: culture change towards a sustainability mindset for the organization; stakeholder communication; progress reporting on programs, metrics and targets; and sustainability reporting. The Risk Management Committee oversees enterprise environmental, social, and governance (ESG) risks in the Bank’s risk management system, including climate change risks. The Board Audit Committee oversees internal audit reporting on sustainability programs and sustainability reporting, as well as compliance testing against regulatory mandates on sustainability. Across these four Board Committees, all Board Directors are effectively engaged in various capacities and according to their expertise, in driving the Bank’s sustainability framework across corporate governance, risk management, strategy, and operations. In 2023, the Board Committees’ Terms of Reference were updated to reflect their oversight on sustainability matters and their oversight of activities are disclosed in detail in this report.

The President and CEO provides high level strategic direction on sustainability — from the articulation of the BDO Sustainability Strategies to key focus areas where the Bank has the most ESG impact. The CEO also approves the Bank’s strategic external partnerships and commitments on sustainability on global, regional, and local levels. He is supported by the Sustainability Steering Committee (SteerCo) — and directly represented by the Chief of Staff in the SteerCo — which oversees the Bank’s policy formulations, programs review, and recommendations from the Sustainability Technical Working Groups, as the Bank continues its transition to a sustainable finance framework. The Steering Committee is composed of heads of business groups and

support groups whose work cover corporate governance, risk management, business strategy, lending, operations, and compliance. In 2024, the SteerCo updated its composition to streamline its membership and decision-making process, with the agreement that heads of business units, support groups, and subsidiaries will be invited to join its meetings based on agenda items that relate and impact them. The Steering Committee meets on a quarterly basis, and as needed. In 2024, the SteerCo met for four (4) times, with a separate special meeting for a review of the Bank’s financed emissions in its operations and lending and investments portfolio.



Acting as Convenor for the Steering Committee is the Sustainability Office, which oversees and implements the Bank’s Sustainable Finance Framework transition plan through the Technical Working Groups and the various business units, support groups, and subsidiaries of the BDO Group. The Sustainability Office also presents Sustainability updates in every meeting of the Corporate Governance Committee, oversees ESG Governance, drives the day-to-day implementation of sustainability initiatives, manages ESG due diligence, produces the annual Sustainability Report, and represents BDO in external forums. The Technical Working Groups are assigned a key Focus Area where BDO has the greatest ESG impact and tasked to review and enhance related policies to embed environmental and social impact principles and criteria, articulate practice into policy, and recommend and implement sustainability programs for the Bank. The Technical Working Groups are composed of representatives from business groups, support groups, and subsidiaries who are chosen for their expertise and experience in their respective fields.

The Business Units, Support Groups, and Subsidiaries have identified sustainability champions who lead the application and implementation of sustainability initiatives in their products, E&S risk assessments, opportunities mapping, and marketing communications to clients.

# Materiality Topics 3-1, 3-2, 3-3

## Data Security

How BDO safeguards the privacy and security of financial data against emerging cybersecurity threats and technologies

### Topic Boundary

Within BDO and with regulators and customers

## Employee Health & Safety

How BDO creates and maintains a safe and healthy workplace environment free of injuries, fatalities, and illness

### Topic Boundary

Within BDO and with employees

## Customer Privacy

How BDO manages risks related to the use of personally identifiable information and other customer or user data

### Topic Boundary

Within BDO and with regulators and customers

## Customer Welfare

How BDO manages customer relations to cover customer satisfaction, customer experience, and welfare protection

### Topic Boundary

Within BDO and with customers

## Systemic Risk Management

How well BDO is positioned to absorb shocks arising from financial and economic stress and meet stricter regulatory requirements

### Topic Boundary

Within BDO and with regulators

## Business Ethics

How BDO operates on principles of accountability, transparency, integrity, and fairness

### Topic Boundary

Within BDO

## Labor Practice

How BDO upholds commonly accepted labor standards in the workplace, in compliance with labor laws and internationally accepted norms and standards

### Topic Boundary

Within BDO and with key government agencies and employees

## Diversity & Inclusion

How BDO ensures that its culture and hiring and promotion practices build a diverse and inclusive workplace that reflects its talent pool and customer base

### Topic Boundary

Within BDO and with employees

## Access & Affordability

How BDO promotes and practices the financial inclusion of the unbanked, underbanked, or underserved, complemented with financial literacy to ensure that customers make informed financial decisions

### Topic Boundary

Within BDO and with regulators and customers

## Physical Impact of Climate Change

How BDO incorporates climate change into lending analysis and risk mitigation in its mortgage finance and insurance businesses in order to protect shareholder value

### Topic Boundary

Within BDO and with regulators

## Financing Sustainable Development

How BDO supports sustainable financing, including financing renewable energy and green facilities, and/or sustainable development for positive social impact

### Topic Boundary

Within BDO and with partners and customers

## Selling Practices and Product Labeling

How BDO manages its practices in consumer finance selling, mortgage finance lending, and insurance products sales and marketing

### Topic Boundary

Within BDO and with customers

## Management of Legal and Regulatory Environment

How BDO engages with regulators and complies with legal requirements

### Topic Boundary

Within BDO and with regulators

## Direct Economic Value Generated

How BDO delivers on sustainable returns to its shareholders, and attains consistent market growth, in support of national economic development

### Topic Boundary

Within BDO and with key stakeholders

## Executive Responsibility in ESG

How BDO's sustainability governance structure oversees and manages ESG material topics at the Board and senior executive levels

### Topic Boundary

Within BDO and with key stakeholders

## Human Rights and Community Relations

How BDO manages its direct and indirect impact on human rights in its operations, including its socioeconomic community impact and engagement

### Topic Boundary

Within BDO and with community partners and beneficiaries

## Product Design and Lifecycle Management

How BDO incorporates environmental, social, and governance factors into the lending process

### Topic Boundary

Within BDO and with regulators and customers

## Supply Chain Management

How BDO manages environmental, social, and governance risks within its supply chain

### Topic Boundary

Within BDO and with suppliers

## Waste Management

How BDO manages the hazardous and non-hazardous waste generated by its operations

### Topic Boundary

Within BDO and with key government agencies

## Water and Wastewater

How BDO manages the impact of its operations on water resources

### Topic Boundary

Within BDO and with key government agencies

## Energy Management

How BDO manages its environmental impact associated with energy consumption

### Topic Boundary

Within BDO

## GHG Emissions

How BDO manages its direct (Scope 1) and indirect (Scope 2) greenhouse gas emissions (GHG) generated through its operations, and GHG emissions from lending and financial intermediary activities (Scope 3)

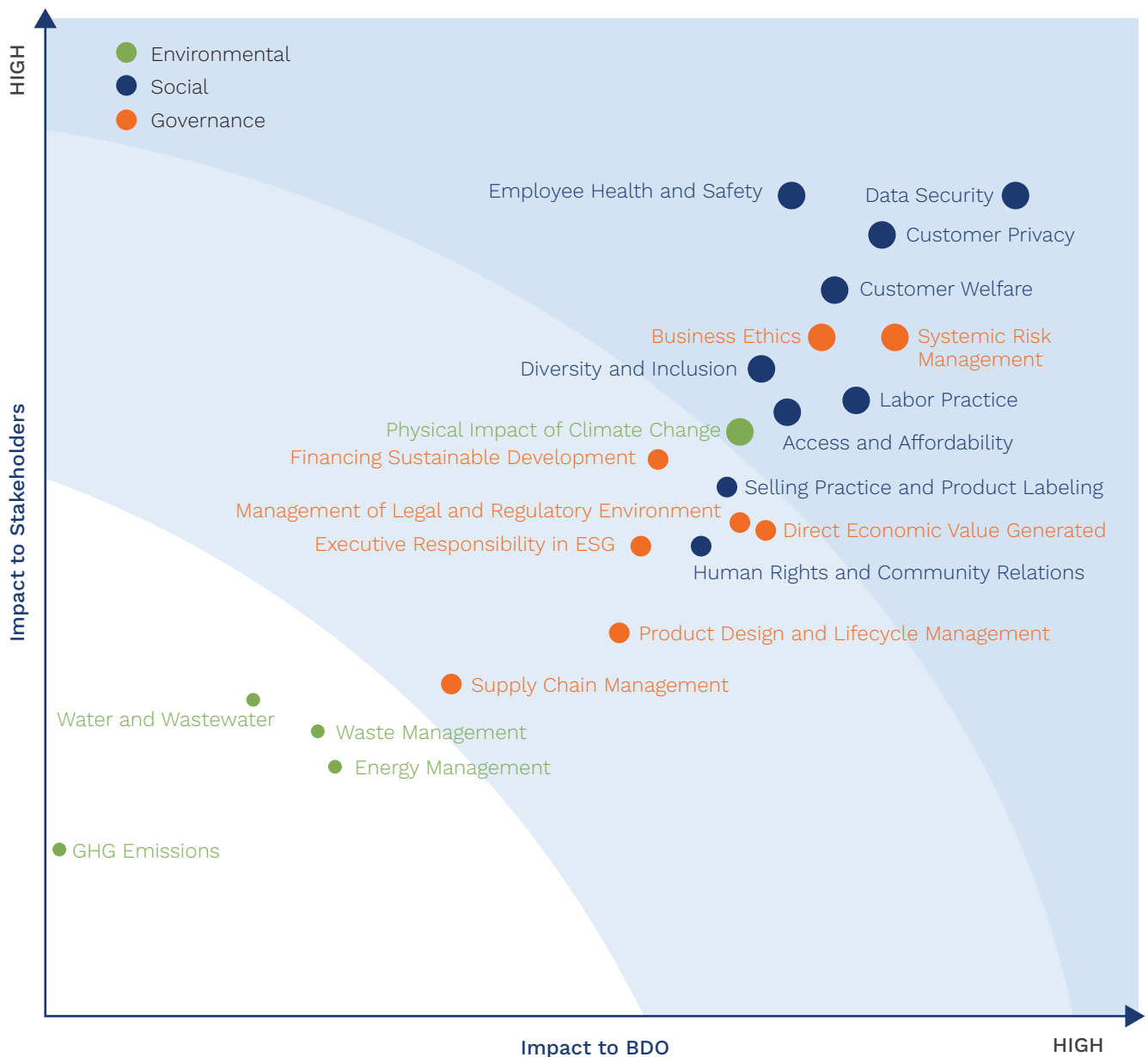
### Topic Boundary

Within BDO and with key stakeholders

Note: Total of 22 Materiality Topics for BDO

## ESG Materiality Matrix <sup>3-1, 3-2</sup>

BDO's Materiality identified ESG topics using the GRI Sustainability Reporting Standards, the Sustainability Accounting Standards Boards (SASB) framework, and the Task Force for Climate-related Financial Disclosures recommendations, as well as topics reported on by BDO's peers. S&P Global designed a bespoke stakeholder survey for BDO's internal and external stakeholder groups to rate the importance of identified material topics to the Bank's ESG impact on stakeholders, and identify ESG factors that affect the Bank. This enhanced stakeholder group engagement for materiality assessment aims to better prepare BDO to anticipate and mitigate emerging risks to the Bank and to its stakeholders. The resulting matrix shows the intersection of ESG topics most important to both, as ranked by stakeholders in the Philippines and overseas. In 2022, BDO reviewed each material topic and incorporated it in our policies and programs for the bank. Our performance on these material issues are discussed in this report.



# Stakeholder Engagement <sup>2-29</sup>

Stakeholder Group	Relevance	Channels of Engagement	Relevant Topics	Our Commitment
<b>Shareholder or Investor</b>	<ul style="list-style-type: none"> <li>■ Providers of resources essential to BDO's goal to deliver results, enhanced economic returns, and shared value</li> </ul>	<ul style="list-style-type: none"> <li>■ Annual Stockholders' Meeting</li> <li>■ Investor meetings</li> </ul>	<ul style="list-style-type: none"> <li>■ Access and affordability</li> <li>■ Systemic Risk Management</li> </ul>	<ul style="list-style-type: none"> <li>■ Continue to promote the financial inclusion and financial literacy of the unbanked, underbanked, or underserved</li> <li>■ Enhance embedded environmental and social criteria in credit risk and operational risk systems</li> </ul>
<b>Employee</b>	<ul style="list-style-type: none"> <li>■ Proponent of BDO's vision, mission, and objectives</li> </ul>	<ul style="list-style-type: none"> <li>■ Face-to-face meetings</li> <li>■ Annual performance appraisals</li> </ul>	<ul style="list-style-type: none"> <li>■ Employee health and safety</li> <li>■ Customer welfare</li> </ul>	<ul style="list-style-type: none"> <li>■ Prioritize occupational health and safety at all times</li> <li>■ Provide timely feedback to customer concerns</li> </ul>
<b>Customer or Client</b>	<ul style="list-style-type: none"> <li>■ Patrons of BDO's products and services</li> </ul>	<ul style="list-style-type: none"> <li>■ Customer touchpoints</li> <li>■ Regular visits and briefings</li> </ul>	<ul style="list-style-type: none"> <li>■ Customer Privacy</li> <li>■ Data Security</li> <li>■ Greenhouse Gas Emissions</li> </ul>	<ul style="list-style-type: none"> <li>■ Provide guardrails to manage risks related to customer or user data</li> <li>■ Safeguard the privacy and security of financial data against emerging cybersecurity threats and technologies</li> <li>■ Disclose our Scope 1, 2 and 3 emissions</li> </ul>
<b>Creditor</b>	<ul style="list-style-type: none"> <li>■ Source of assets that support BDO's business</li> </ul>	<ul style="list-style-type: none"> <li>■ Regular correspondence and updates</li> </ul>	<ul style="list-style-type: none"> <li>■ Business ethics</li> <li>■ Financing Sustainable Development</li> </ul>	<ul style="list-style-type: none"> <li>■ Meet our contractual obligations</li> <li>■ Continue to support sustainable financing and sustainable development</li> </ul>
<b>Service Provider or Supplier</b>	<ul style="list-style-type: none"> <li>■ Suppliers and service providers vital to BDO</li> </ul>	<ul style="list-style-type: none"> <li>■ Vendor accreditation process</li> <li>■ Regular correspondence</li> </ul>	<ul style="list-style-type: none"> <li>■ Business ethics</li> <li>■ Supply Chain management</li> </ul>	<ul style="list-style-type: none"> <li>■ Continue to operate on principles of accountability, transparency, integrity, and fairness</li> <li>■ Manage ESG risks within our supply chain, in partnership with suppliers</li> </ul>
<b>Regulator or Policy Maker</b>	<ul style="list-style-type: none"> <li>■ Driver of regulations and policies that aid BDO in achieving its goals</li> </ul>	<ul style="list-style-type: none"> <li>■ Formal and informal correspondence</li> <li>■ Regular audit</li> </ul>	<ul style="list-style-type: none"> <li>■ Data Security</li> <li>■ Access and affordability</li> <li>■ Business ethics</li> </ul>	<ul style="list-style-type: none"> <li>■ Safeguard the privacy and security of financial data against emerging cybersecurity threats and technologies</li> <li>■ Continue to promote the financial inclusion and financial literacy of the unbanked, underbanked, or underserved</li> <li>■ Continue to operate on principles of accountability, transparency, integrity, and fairness</li> </ul>
<b>Community Beneficiary</b>	<ul style="list-style-type: none"> <li>■ Partners in community development and local economic growth</li> </ul>	<ul style="list-style-type: none"> <li>■ Community engagement dialogues</li> <li>■ Meetings for program implementation</li> </ul>	<ul style="list-style-type: none"> <li>■ Customer Privacy</li> <li>■ Human rights</li> </ul>	<ul style="list-style-type: none"> <li>■ Provide guardrails to manage risks related to customer or user data</li> <li>■ Protect human rights in our operations, including our socioeconomic community impact and engagement</li> </ul>
<b>Analyst or Research Organization and Media</b>	<ul style="list-style-type: none"> <li>■ Partners in accurate reporting, upholding transparency and integrity</li> </ul>	<ul style="list-style-type: none"> <li>■ Analysts' briefings</li> <li>■ Media events</li> </ul>	<ul style="list-style-type: none"> <li>■ Financing Sustainable Development</li> <li>■ Physical Impacts of Climate Change</li> </ul>	<ul style="list-style-type: none"> <li>■ Continue to support sustainable financing and sustainable development</li> <li>■ Incorporate climate change into lending analysis and risk mitigation in our businesses to protect shareholder value</li> </ul>





# Mainstreaming Sustainable Banking

We develop and enhance products and services that enable our customers to make sustainable financial decisions and practices wherever they are. We manage our environmental and social risks and create opportunities for our clients, communities, and country. We support sustainable development that incorporates financial inclusion and impact financing to help achieve a low carbon economy that is environmentally responsible and socially equitable.



# Managing Climate Change and other Environmental and Social Risks and Opportunities

BDO acknowledges that environmental and social (E&S) risks arising from its activities and those of its clients have significant impact on its operations. The Bank recognizes sustainability as long-term risk management, and seeks to manage these risks by incorporating sustainability in the way it does business. BDO has worked to transition into sustainable banking, embedding Environmental, Social, and Governance (ESG) risk and opportunity considerations when making business decisions, assessing relationships, and creating products and services.

Over the years, the Bank has adhered to sustainable finance practices that long incorporated ESG in the way that it conducts business as an organization and as a bank committed to sustainability. In 2010, the Bank adopted its Social and Environmental Management System (SEMS) Policy that was co-developed with the International Finance Corporation (IFC) and based on IFC's ESG standards since 2010. The SEMS Policy was designed to control and address social and environmental risks in the Bank's lending operations by categorizing E&S risks for sustainable finance projects.

BDO has since evolved the SEMS Policy into the more comprehensive Board-approved Environmental and Social Risk Management System (ESRMS) Framework that will help identify, assess, and manage E&S risks and opportunities associated not only in its lending activities, but also its investment activities and administrative operations. This Framework is fully incorporated in BDO's banking policies and procedures and is aligned with the Bank's risk appetite which defines the nature and level of risk that the Bank is willing to take in order to achieve its sustainability strategies.

Implementing the ESRMS involves BDO integrating a wider E&S risk assessment in its existing processes for credit, investments, and operations through the use of an E&S Due Diligence questionnaire. Developed in-house by the Sustainability Office, the Environment and Social Tool 4 Risk (EAST4R) for scoring E&S risks, assigns weights to E&S issues considering different factors such as industry issues, and relevant E&S laws and regulations. The environment and climate-related issues considered are climate change physical risk, climate change transition risk, energy use and conservation, water use and conservation, deforestation or site clearance, waste management, and biodiversity loss. The social issues are health and safety, child labor, modern slavery, labor rights, human rights, indigenous peoples' rights, and community rights. (For a more detailed discussion on the ESRMS, see the 2023 BDO Sustainability Report available at [www.bdo.com.ph](http://www.bdo.com.ph).)

## ENVIRONMENTAL AND SOCIAL ISSUES

### Environmental



**Climate change**  
(physical risk, transition risks)



**Energy** use and conservation



**Water** management



**Waste** management



**Deforestation** or site clearance



**Biodiversity** loss

### Social



**Health and safety**



**Child labor**



**Modern slavery**



**Labor rights**



**Human rights**



**Indigenous peoples' rights**



**Community rights**

In 2024, BDO continued its capability-building on the ESRMS to cover key employees across the whole country, prioritizing Relationship Managers, Credit Analysts, and Facilities Managers — to identify and evaluate potential E&S risks associated with its clients and its administrative operations. The ESRMS Framework will be regularly updated to adapt to any applicable developments in the Bank's commitments and in national legislation.

The Bank is continuously working towards its commitment to develop long lasting relationships with its clients by making sure that its businesses, products, and services are resilient and will be able to adapt to the ever-changing environment that the Bank operates in. In doing so, BDO will be in a better position to promote sustainable growth and achieve strategic resilience in all of its business operations.



## On Enterprise Risk Management

### The Risk Management Structure

Risk management at BDO begins at the highest level of the organization.

At the helm of the risk management infrastructure is the Board of Directors, which is responsible for establishing and maintaining a sound risk management system. The Board assumes oversight over the entire risk management process and has the ultimate responsibility for all risks taken. It regularly reviews and approves the institution's tolerance for risks, as well as its business strategy and risk philosophy.

The Board has constituted the Risk Management Committee (RMC) as the Board-level committee responsible for the oversight of the enterprise risk management program. Considering the importance of appropriately addressing credit risk, the Board has also constituted the Executive Committee, responsible for approving credit-specific transactions, while the RMC is responsible for approving risk appetite levels, policies, and risk tolerance limits related to credit portfolio risk, liquidity risk, market risk, interest rate risk, operational risk (including business continuity risk, IT risk, information security and cybersecurity risks, data privacy risk, and social media risk), consumer protection risk, and environmental and social risks, to ensure that current and emerging risk exposures are consistent with the Bank's strategic direction and overall risk appetite.

As part of the enterprise-wide risk management framework, the Risk Management Group, which reports to the RMC, is mandated to adequately and consistently evaluate, manage, control, and monitor the overall risk profile of the Bank's activities across the different risk areas (i.e., credit risk, liquidity risk, market risk, interest rate risk in the banking book, operational risk including business continuity risk, IT risk, information security risk, and data privacy risk, as well as environmental and social risks) to optimize the risk-reward balance and maximize return on capital, in line with the Bank's risk management mission. The Risk Management Group also has the responsibility of recommending, to the appropriate body, risk policies across the full range of risks to which the Bank is exposed.



## Applying the Risk Management Process

The evaluation, analysis, and control performed by the Risk Function, in conjunction with the Risk Takers, constitute the risk management process. The risk management process is applied at three levels: the transaction level, the business unit level, and the portfolio level. This framework ensures that risks are properly identified, quantified, and analyzed in the light of their potential effect on the Bank's business. The goal of the risk management process is to ensure rigorous adherence to the Bank's standards for precision in risk measurement and reporting and to make possible an in-depth analysis of the deployment of capital and the returns that are delivered to the shareholders.



The Bank ensures appropriate and effective risk governance consistent with the “three lines of defense” approach in the Corporate Governance Principles for Banks released by the Basel Committee on Banking Supervision. The first line of defense are the business units, which are responsible for identifying and managing the risks inherent in the products, activities, processes and systems for which they are accountable. The second line of defense, which is independent of the first line, comprises the risk management and compliance functions, and support functions including back-office, which measure, monitor and assess the first line's risk control activities. The third line of defense is the internal audit function, which represents the next level of control as it provides independent assurance to Senior Management and the Board of Directors. The three lines of defense are designed to allow clear identification of roles and responsibilities, cultivate functional independence and control, strengthen communication and dialogue, and sustain ongoing risk management activities. This framework allows the Bank to proactively manage risk while remaining focused on achieving its business goals and objectives.

### THE THREE LINES OF DEFENSE

#### Front-Line Operations

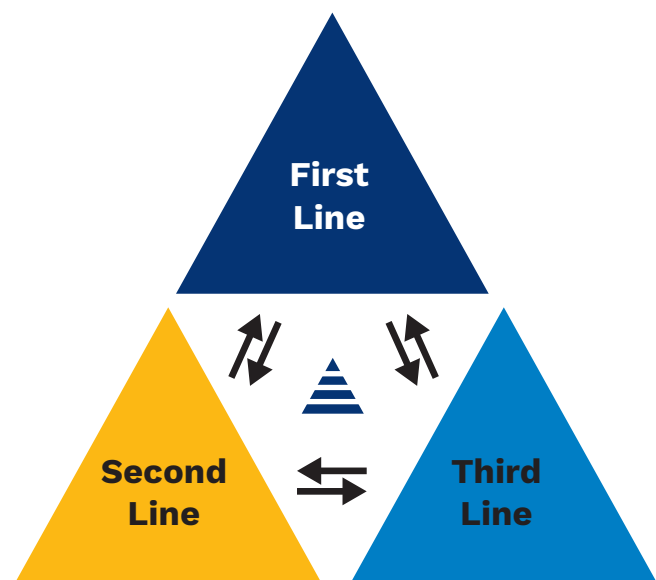
Directly deals with risks in daily activities, identifying, assessing, and mitigating risks in their areas.

#### Risk Management & Compliance

Establishes policies, monitor risks, and ensures adherence to regulations and internal controls.

#### Internal Audit

Provides assurance and evaluates effectiveness of risk management and control processes.



# On Sustainability and Business Strategy

## Approach to Climate Change

BDO incorporates sustainability principles in business strategy to mobilize capital towards the achievement of the UN 17 Sustainable Development Goals and a transition to a low carbon economy, in support of the Paris Agreement of 2015 and the Philippines' Nationally Determined Contribution (NDC) to the agreement.

BDO recognizes that the banking industry plays a critical role in the Philippines' committed transition to a low-carbon economy, and that the transition will require providing access to affordable, reliable, sustainable and clean energy. BDO believes that this transition is a journey that requires adopting a balanced approach: acknowledging the difficult trade-offs that need to be made along the way between national economic development that depends on affordable and reliable energy, and the relentless pursuit of the broader goal of climate sustainability.

The Bank is investing in the low-carbon transition by providing clients with the products they need to drive change within their businesses or personally. Simultaneously, BDO is committed to managing risks related to climate, natural capital and biodiversity to safeguard its clients' assets and the Bank from the effects of climate change. On the flipside of risk, BDO is also capitalizing on the opportunities presented by the low carbon transition.

### BDO'S CLIMATE CHANGE APPROACH



#### **Mitigating Climate-Related Financial Risks**

- Deploying innovative investment and financing solutions
- Protecting the assets of our clients and business
  - Reducing exposure to carbon-related assets and assessing vulnerability to climate risks
  - Supporting transition to green business



#### **Advancing a Sustainable Future**

- Reducing BDO's carbon footprint
  - Sourcing of electricity from renewable energy sources
  - Managing energy and water consumption to optimize resources
  - Managing materials waste from operations
  - Managing the supply chain to reduce carbon emissions and mitigate climate change impacts

The Bank has a **low risk appetite for activities that are not contributing to the transition to a low carbon economy**, and transition activities should be in line with the BDO Energy Transition Finance statement released in 2022. The Bank has a **high risk appetite for clean and renewable energy sources** that emit low greenhouse gas emissions in its value chain.

#### KEY FOCUS AREAS AND RISK APPETITE

COMMITMENT	Climate Change	Environment	Human Rights	Disaster Risk Management & Response
	<p>Manage the risks associated with climate change (physical, transition risk) today and in future scenarios.</p> <p>Manage risk associated with supporting the country's transition to a low carbon economy.</p>	<p>Recognizes that environmental degradation will exacerbate destruction and loss of life.</p> <p>Manage and reduce the Bank's environmental impact.</p>	<p>Recognizes and upholds its role to respect human rights among its stakeholders.</p>	<p>Recognizes its critical role in economic development and social inclusion.</p> <p>Focuses resources to mitigate and adapt to the E&amp;S impact of disasters brought about by climate change and human activities.</p>
RISK APPETITE	Low risk appetite	Low risk appetite	No risk appetite	High risk appetite
	<p>Activities that do not support the transition to a low carbon economy, and in line with the BDO Energy Transition Finance statement.</p> <p><b>High risk appetite</b> Clean and renewable energy activities.</p>	<p>Client activities that have significant adverse environmental impact.</p> <p><b>No risk appetite</b> Any non-compliance with environmental laws and regulations it is being monitored.</p>	<p>Activities that violate human rights in the Bank's workforce, clients, investees, and supply chain.</p>	<p>Activities that create opportunities, drive socio-economic development, and responds to needs of marginalized sectors of society.</p> <p><b>No risk appetite</b> Activities that significantly disrupt bank operations.</p>

### Approach to Nature

BDO manages risks and opportunities related to natural capital and biodiversity across the Bank's activities. BDO recognizes the challenges of transitioning towards a society that can meet both human needs, while living within the constraints of natural resources, with the objective of also generating positive outcomes for our natural environment.

Industries such as agriculture, fisheries, construction, and tourism rely on the ecosystem services provided by forests. Without sustainable forest management, these sectors face increased risks of productivity decline, supply chain disruptions, and heightened vulnerability to natural disasters. The Bank is committed to address deforestation and contribute to the preservation and sustainable management of the Philippines' forest resources.

## Partnerships

BDO partners with stakeholders, including key industry participants and global thought leaders to unite around common goals that can drive climate change action at the national and global scale. In 2024, BDO participated in multi-stakeholder workshop consultations led by the Department of Finance to help craft the Philippines' Climate Finance Strategy. The Bank has also had a three-year partnership with independent media Eco-Business for its annual Unlocking capital for sustainability forums in the Philippines and Singapore that bring financial institutions, regulators, and family offices together to ideate emerging ways of financing mitigation and adaptation projects for climate change. Since 2021, BDO has also been a member of the Asia Transition Finance Study Group (ATF SG) composed of the largest banks in Asia and multilateral financial institutions. The ATF SG has looked at ways to implement transition finance within the Asian context and has issued an annual report on its discussions and recommendations each year.

## Climate-related Risks and Opportunities

In 2024, BDO conducted climate scenario analysis to support the Bank's approach to climate stress testing and to assess the impacts of climate change. Physical risks resulting from climate change can be acute, resulting in events such as floods or storms, or chronic, for longer term shifts in climate patterns. Both types may have financial implications for BDO such as damage to assets, interruption of operations, and disruption to the supply chain.

To better understand these risks, a third-party consultant conducted a physical risk assessment on BDO as a corporate entity, as well as the Bank's loan, treasury, and trust portfolios. The physical risk analysis covered eight key hazard types:



The assessment provided a better understanding of BDO's total asset value at physical risk in different medium (>2°C Scenario) and high scenarios (>4°C Scenario). On the other hand, it assessed the three portfolios for physical risk per sector in four scenarios: low (1.3-2.4°C), medium (2.1-3.5°C), Medium-High (2.8-4.6°C), and High (3.3-5.7°C).

A transition risk assessment was likewise conducted for the Bank's corporate operations, along with the loan, treasury, and trust portfolios. The corporate level transition risk assessment looked at policy risk, market risk, and reputation risk. On the portfolio level, the analysis utilized a combination of climate scenarios across in-scope industry sectors. The analysis assessed the impact on aspects of the business between the 2022 to 2050.

BDO will continually refine the Bank's methods for conducting climate scenario analysis. Insights gained on the effects of physical and transition risks across bank lending portfolios and its own operations have helped BDO improve its understanding of risk exposures and potential climate impacts for the short, medium, and long-term.

## Metrics to Assess and Manage Climate-related Risks and Opportunities

BDO continues to track progress in providing sustainable finance investments via BDO's sustainability financial instruments. BDO does not currently disclose the proportion of revenue or proportion of assets, capital deployment, or other business activities aligned with climate-related opportunities, including revenue from products and services designed for a low-carbon economy, forward looking metrics consistent with BDO's business or strategic planning time horizons.

## Environmental and Social Risks Exposure

### BDO Unibank E&S Risk Exposure

Based on its portfolio exposures in lending and investments, BDO Unibank has high E&S risk exposures primarily in the Energy sector, at 10.95% exposure. However, 17% of the Energy sector exposure also represents lending to renewable energy projects. BDO also has minimal E&S risk exposures in the Transportation and Storage sector where it also finances electric and hybrid vehicles (4.17% in 2024 vs 2.6% in 2023), Construction (2.7% in 2024 and in 2023), and Mining and Quarrying sector (0.5% in 2024 vs 1% in 2023). To address these, the BDO ESRMS provides for the Bank's commitment and approach to these high E&S risk sectors. The Bank conducts enhanced due diligence in assessing E&S risks of financed projects in these sectors.

The portfolios per sector of the Bank's overseas branches and subsidiaries BDO Private Bank and BDO Network Bank are also presented in this report. For context, BDO Hong Kong Branch's loan exposure is less than 1% of BDO Unibank's total loan portfolio, while BDO Singapore Branch's loan exposure is about 1.2% of BDO Unibank's total loan exposure.

On the other hand, BDO Private Bank's loan and investment portfolio is less than 1% of the BDO Group's total loan and investment exposure. BDO Network Bank's loan portfolio represents some 3% of the BDO Group's total loan portfolio. The BDONB MSME Loans exposure disclosed in this report is only about 8% of BDO Network Bank's total loan portfolio.

### BDO UNIBANK (PARENT BANK)

Portfolio per Sector as of 31 December 2024

Sector (based on Philippine Standard Industrial Classification 2019)	Loan Portfolio (%)	Investment Portfolio (%)	Total Portfolio Exposure (%)
Public Administration and Defense; Compulsory Social Security	0.03%	81.64%	16.67%
Activities of Households as Employers; Undifferentiated Goods-and Services-producing Activities of Households for Own Use	18.01%	0.00%	14.34%
Electricity, Gas, Steam and Air Conditioning Supply	12.99%	2.98%	<b>10.95%</b>
Real Estate Activities	13.19%	1.10%	10.73%
Wholesale and Retail Trade; Repair of Motor Vehicles and Motor Cycles	12.48%	0.24%	9.98%
Financial and Insurance Activities	8.22%	9.51%	8.48%
Manufacturing	9.78%	0.74%	7.94%
Information and Communication	5.23%	1.06%	4.38%
Transportation and Storage	5.07%	0.65%	<b>4.17%</b>
Construction	3.26%	0.53%	<b>2.70%</b>
Other Service Activities	2.82%	0.00%	2.24%
Arts, Entertainment and Recreation	2.63%	0.12%	2.12%
Water Supply; Sewerage, Waste Management and Remediation Activities	1.69%	0.07%	1.36%

Sector (based on Philippine Standard Industrial Classification 2019)	Loan Portfolio (%)	Investment Portfolio (%)	Total Portfolio Exposure (%)
Accommodation and Food Service Activities	1.44%	0.83%	1.32%
Human Health and Social Work Activities	1.25%	0.00%	1.00%
Mining and Quarrying	0.51%	0.53%	<b>0.52%</b>
Agriculture, Forestry and Fishing	0.49%	0.00%	0.39%
Administrative and Support Service Activities	0.31%	0.00%	0.25%
Professional, Scientific and Technical Activities	0.29%	0.00%	0.23%
Education	0.29%	0.00%	0.23%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>

## BDO Hong Kong Branch

BDO Unibank's Hong Kong Branch follows the parent bank's enterprise risk management and its Environmental and Social Risk Management System (ESRMS).

BDO participated in the Hong Kong Monetary Authority's (HKMA) climate stress-testing by signing up to its Physical Risk Assessment Platform (Platform). HKMA, XDI Pty Ltd, and KPMG Advisory (Hong Kong) introduced a tool that mapped physical risk hazards in Hong Kong. This tool assesses Maximum Value-at-Risk (MVAR) for assets under various climate scenarios, including Net-zero 2050, Delayed Transition, Current Policies-Median, and Current Policies-High Range. The MVAR measures potential damage from climate hazards based on asset value and damage probability. The Platform comprises an analytical tool which allows users to assess the potential impact of physical risks on residential and commercial buildings in Hong Kong under different climate scenarios and a database of more than 40 public data or data sources related to physical risk. The assessment focused on the BDO Hong Kong Branch location and clients based in Hong Kong.

BDO Hong Kong Branch portfolio exposure per sector is as follows:

BDO HK Portfolio Exposure per Sector	% Exposure
Financial and Insurance Activities	37.01%
Information and Communication	28.35%
Manufacturing	19.30%
Wholesale and Retail Trade, Repair of Motor Vehicles and Motorcycles	9.64%
Electricity, Gas, Steam and Air-conditioning Supply	5.70%
<b>Grand Total</b>	<b>100.00%</b>

BDO Hong Kong Branch's loan exposure is less than 1% of the BDO Unibank's total loan portfolio.

BDO will continue to work with the HKMA and align with its environmental risk management guidelines.

## BDO Singapore Branch

BDO Singapore adheres to the regulatory requirements of the Monetary Authority of Singapore (MAS) for environmental risk management and has incorporated these in the BDO Unibank Environmental and Social Risk Management System (ESRMS). The Bank actively participates in consultations and technical discussions to improve its environment and social risk management for cross-border transactions in Singapore. Although the focus of the MAS is on environmental risk, the branch takes the approach of the head office and conducts both environment and social risk assessment for its lending portfolio in Singapore. These assessments are also reviewed and audited by the MAS.

BDO assessed the BDO Singapore Branch portfolio for E&S risks, with the following results:

<b>BDO SG Portfolio Exposure per Sector</b>	<b>% Exposure</b>
Electricity, Gas, Steam, and Air Conditioning Supply	32.66%
Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycle	26.09%
Financial and Insurance Activities	25.82%
Education	13.36%
Construction	2.07%
<b>Grand Total</b>	<b>100.00%</b>

BDO Singapore Branch follows the BDO Unibank ESRMS and risk appetite in managing its exposures to the Energy and Construction sectors. Singapore Branch's loan exposure is about 1.2% of the BDO Unibank's total loan portfolio.

The Bank also participates in industry consultations initiated by the MAS, and provided substantive inputs to the Singapore-Asia Taxonomy's Workshop - Energy Sector in November 2024.

## BDO Private Bank: E&S Risks Exposure

BDO Private Bank (BDOPB) and the Sustainability Office assessed BDOPB's loans and investment portfolio to determine its sector exposure to environmental and social risks inherent at the industry level. Sectors with potentially high E&S risks are Energy, Transportation and Storage, and Construction. For BDOPB, the total portfolio exposure in these sectors are relatively low, with 1.07% for the Energy sector and less than 0.5% for other high E&S risk sectors combined. The majority of BDOPB's portfolio exposure (79.11%) is concentrated in the Public Administration and Defense; Compulsory Social Security sector, which is characterized by low E&S risk. BDOPB's loan and investment portfolio is less than 1% of the BDO Group's total loan and investment exposure.

## BDO PRIVATE BANK PORTFOLIO PER SECTOR

As of December 31, 2024

<b>Industry (based on PSIC 2019)</b>	<b>Loan Portfolio (8.53% of total)</b>	<b>Investment Portfolio (91.47% of total)</b>	<b>Total Portfolio Exposure</b>
Public Administration and Defense; Compulsory Social Security*		86.49%	79.11%
Financial and Insurance Activities	24.38%	3.62%	5.39%
Real Estate Activities	22.82%	2.95%	4.64%
Accommodation and Food Service Activities	0.00%	3.47%	3.17%
Information and Communication	4.33%	1.81%	2.03%
Activities of Households as Employers; Undifferentiated Goods-and Services-Producing Activities of Households for Own Use	21.40%		1.83%
Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles	15.97%		1.36%
Electricity, Gas, Steam and Air Conditioning Supply		1.17%	1.07%
Transportation and Storage		0.50%	0.46%
Manufacturing	5.13%		0.44%
Construction	4.77%		0.41%
Agriculture, Forestry and Fishing	0.64%		0.05%
Professional, Scientific and Technical Activities	0.54%		0.05%
<b>Grand Total</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>

\* Includes investments in sovereign bonds



The Bank has also assessed its exposure to different physical risk hazards using the government's HazardHunterPH platform. BDOPB wealth centers are located in the metropolitan and emerging metropolitan areas and have varying susceptibility to flooding from storms and typhoons. It mitigates its risk through flood control systems of BDO-owned buildings where the wealth centers are located.

## BDO Network Bank: E&S Risks Exposure

As approved by its Board of Directors in October 2023, BDO Network Bank (BDONB) follows a similar ESRMS as its parent bank, as applicable to its microfinance business (loans) and administrative operations.

BDONB follows the key focus areas and risk appetite of its parent bank, which has E&S risk exposure in the same sectors: Construction, Transportation and Storage, Mining and Quarrying, and Energy. BDONB's loan portfolio represents about 3% of the BDO Group's total loan portfolio. The MSME loan exposure is only about 8% of BDONB's total loan portfolio.

BDO Network Bank provides financial access to underserved and unbanked adult Filipinos in provincial and remote areas in the country. Its micro, small, and medium enterprise (MSME) portfolio was assessed for exposure to environmental and social risks at the sector or industry level. Using the same approach for the BDO Unibank ESRMS, a score was assigned to each identified E&S risk based on the potential level of risk exposure considering the nature of the industry's operations (i.e. low, medium, high risk). Based on the aggregate scoring for each of the E&S risk inherent under a particular industry, an overall E&S score was determined to identify the exposure from an environmental and social perspective. Results of the E&S risk assessment at an industry level is summarized below:

### MSME PORTFOLIO EXPOSURE

Industry (based on PSIC 2019)	Loan Portfolio
Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles	82.76%
Manufacturing	6.62%
Accommodation and Food Service Activities	4.47%
Construction	1.42%
Other Service Activities	1.13%
Transportation and Storage	0.99%
Agriculture, Forestry, and Fishing	0.65%
Administrative and Support Service Activities	0.60%
Professional, Scientific, and Technical Activities	0.34%
Information and Communication	0.34%
Mining and Quarrying	0.22%
Human Health and Social Work Activities	0.17%
Real Estate Activities	0.12%
Water Supply; Sewerage, Waste Management and Remediation Activities	0.06%
Education	0.04%
Arts, Entertainment, and Recreation	0.03%
Electricity, Gas, Steam, and Air Conditioning Supply	0.01%
Public Administration and Defense; Compulsory Social Security	0.00%
<b>Grand Total</b>	<b>100.00%</b>

Based on this portfolio exposure, BDONB has high E&S risk exposures in the Construction; Transportation and Storage; Mining and Quarrying; and Energy sectors, though the percentage of exposures for these sectors are minimal, at less than 1.5% of the total MSME portfolio.



# Sustainable Finance

## Financial Instruments for Sustainability

### Blue Bond Impact

In 2024, BDO was able to fully allocate the proceeds from its US\$100 million Blue Bond issuance to projects aimed at improving water and wastewater management services, bulk water and operations management, waste and wastewater treatment solutions, and bulk water and distribution facility. These projects are located in densely populated communities near coastal areas which experience water stress and water scarcity due to inadequate supply of water. As a result, the financed projects are able to improve these communities' access to clean water and help prevent pollution from entering the ocean.

In 2023, BDO published a Blue Bond Impact report for a partial allocation of the proceeds to three projects. The Bank will publish an updated impact report for the full allocation of the US\$100 million proceeds, for release in 2025.

### ASEAN Sustainability Bonds II and III

In 2024, BDO issued two ASEAN Sustainability Bonds, in January and July, respectively, as part of its 365 billion Bond Program. The net proceeds of both issuances aim to finance and/or refinance eligible assets as defined in the Bank's Sustainable Finance Framework and diversify the bank's funding sources.

The January 2024 issuance raised a record-breaking ₱63.3 billion, surpassing the record set by BDO's first ASEAN Sustainability Bond that raised ₱52.7 billion in 2022. The second bond issuance was nearly 12.7 times higher than the target ₱5 billion, with a 1.5-year tenor and a coupon rate of 6.025 percent per annum. The third and latest ASEAN Sustainability Bond issuance in July 2024, raised ₱55.7 billion and was more than 11 times oversubscribed from the original size of ₱5 billion. It had a similar 1.5-year tenor, but with a coupon rate of 6.325 percent. The offer period for both issuances was shortened by three days to a week, with the strong demand from both retail and institutional investors who placed minimum investments of ₱500,000, with additional increments of ₱100,000.

## ASEAN Sustainability Bond I Impact Report

The full allocation of proceeds from BDO's first ASEAN Sustainability Bond benefitted a total of 37 projects financed with the ₱52.7 billion raised from bond proceeds. Of the 37 projects, 23 are from green eligible categories, while 14 are from social eligible categories of the BDO Sustainable Finance Framework (SFF). These projects contributed to the following social and environmental impacts:

- Increased access to affordable, safe, nutritious, and sufficient food;
- Increased production of Fair Trade-certified products;
- More beneficiaries of agricultural projects;
- Creation of jobs and support for micro, small, and medium enterprises (MSME);
- Reduction in greenhouse gas (GHG) emissions;
- increased renewable energy generation;
- water savings; and
- improved access to mass transportation system

BDO issued its first ASEAN Sustainability Bond in January 2022, with a target of ₱5 billion for the peso-denominated bond with a tenor of two years and a fixed rate of 2.90% per annum. The Bond was the largest issuance for any Philippine financial institution or company at the time, closing at ₱52.7 billion and oversubscribed by over 10 times its original target. BDO's use of proceeds for the bond supported a range of sustainability initiatives that improve food security, generate employment, promote renewable energy, develop green buildings, improve sustainable water and wastewater management, and enhance resource efficiency, and pollution prevention and control.

For more details, the 2024 BDO ASEAN Sustainability Bond Impact Report is available at the [bdo.com.ph](https://www.bdo.com.ph/about-bdo/sustainability/sustainability-reporting) website at <https://www.bdo.com.ph/about-bdo/sustainability/sustainability-reporting>.



## Lending

### Advancing sustainable financing: BDO Institutional Banking Group

Since the inception of the Sustainable Finance program in 2010 under the Institutional Banking Group (IBG), BDO has built a robust portfolio of renewable energy projects, as well as numerous large-scale eligible green and social impact projects across the nation and in the region. This long experience laid down the foundation for the BDO Sustainable Finance Framework (SFF) developed in 2019 and further expanded from 10 to 29 eligible categories in 2023, both for existing projects in the IBG lending portfolio and in anticipation of new projects that may be eligible for sustainable financing.

BDO offers clients innovative products and services in lending and financing to facilitate their transition to a low-carbon economy. BDO's comprehensive SFF outlines the Bank's strategy to link sustainability goals with financial market access through diverse funding instruments. In its dealings with clients and investees, BDO leverages the SFF which serves as a guidepost in issuing Green, Social, and Sustainability Bonds and other debt financing instruments that allow the Bank to diversify funding sources and broaden investor base to include ESG-focused investors. Under the BDO SFF, eligible projects are expected to reduce the Philippines' environmental footprint and assist in the energy transition towards a low-carbon economy, as well as drive socioeconomic development nationwide.



In 2024, BDO engaged Morningstar Sustainalytics to review the Bank's expanded SFF and provide a Second-Party Opinion (SPO) on the Framework's environmental and social credentials. After a comprehensive review, Sustainalytics affirmed in its SPO that the BDO Sustainable Finance Framework is "credible and impactful and aligned with the Sustainability Bond Guidelines 2021, Green Bond Principles 2021, Social Bond Principles 2023, Green Loan Principles 2023, Social Loan Principles 2023, ASEAN Sustainability Bond Standards 2018, ASEAN Green Bond Standards 2018, and ASEAN Social Bond Standards 2018."

The expanded SFF and SPO allow BDO to finance or refinance more projects that contribute to nature and biodiversity protection, ocean health, social well-being, and community development. The BDO SFF also added a separate financing category for Gender Financing to encourage more economic participation from women in owning and/or leading enterprises. (see how BDO Empowers Women as Consumers and Entrepreneurs on page 76)

The 29 eligible categories defined in the Framework are the most extensive in the Philippines to date.

## SUSTAINABLE FINANCE FRAMEWORK

### Green Finance

- Renewable Energy
- Green Buildings
- Clean Transportation
- Resource Efficiency and Pollution Prevention and Control
- Environmentally Sustainable Management of Living Natural Resources and Land Use
- Sustainable Water and Wastewater Management
- Energy Efficiency
- Climate Change Adaptation

### Blue Finance

- Sustainable Water and Wastewater Management
- Offshore Renewable Energy
- Ocean-Friendly and Water-Friendly Products
- Ocean-Friendly Chemicals
- Prevention, Control and Reduction of Waste from Entering the Coastal and Marine Environments
- Sustainable Fisheries, Aquaculture, and Seafood Value Chain
- Ecosystem Management, Protection and Natural Resources Restoration
- Resource Efficiency and Circular Economy
- Sustainable Shipping and Port Logistics Sector Projects
- Sustainable Tourism in the Vicinity of Marine Conservation Areas

### Social Finance

- Employment Generation
- Food Security
- Access to Essential Services
- Affordable Basic Infrastructure
- Affordable Housing
- Social and Economic Empowerment

### Orange/Gender Finance

- Gender-Responsive Products
- Gender-Diverse and Equitable Workforce
- Women Empowerment
- Gender-Responsive Supply Chain
- Gender-Responsive Services

Eligible categories for Green financing under the BDO SFF are mandated to demonstrate clear environmental benefits, including reduced carbon footprints and enhanced community resilience to climate change. Blue financing focuses on the sustainable use of water and ocean resources and securing clean water and sanitation. Socially impactful projects must show positive outcomes for the impoverished, excluded, marginalized, vulnerable, disabled, undereducated, underserved, and unemployed populations. Lastly, eligible Orange/Gender categories promote gender equality and women's empowerment through various initiatives that not only benefit women, but also lead to more resilient and sustainable communities.

For over a decade, BDO Sustainable Finance under the BDO Institutional Banking Group (IBG) has been at the forefront of financing large scale eligible green and social impact projects. This covers a wide range of business activities — from renewable energy, energy efficiency, green building, clean transportation, pollution prevention and control, sustainable management of natural resources and land use, eco-efficient technology, sustainable water and wastewater management, climate change adaptation, affordable housing, access to essential services, employment generation, and food security.

## Identifying Exclusion Activities

In addition to the eligible categories, the BDO SFF also specifies the following activities as ineligible for sustainable financing:

- Production or trade in any product or activity deemed illegal under host country laws or regulations or international conventions and agreements, or subject to international bans, such as pharmaceuticals, pesticides/herbicides, ozone depleting substances, PCB's, wildlife or products regulated under CITES.
- Production or trade in weapons and munitions<sup>1</sup>.
- Production or trade in alcoholic beverages (excluding beer and wine)<sup>2</sup>
- Production or trade in tobacco<sup>1</sup>.
- Gambling, casinos and equivalent enterprises<sup>1</sup>.
- Any business related to pornography and/or prostitution.
- Production or trade in radioactive materials. This does not apply to the purchase of medical equipment, quality control (measurement) equipment and any equipment where IFC considers the radioactive source to be trivial and/or adequately shielded.
- Production or trade in unbonded asbestos fibers. This does not apply to purchase and use of bonded asbestos cement sheeting where the asbestos content is less than 20%.
- Drift net fishing in the marine environment using nets in excess of 2.5 km. in length.
- Production or activities involving harmful or exploitative forms of forced labor /harmful child labor<sup>4</sup>
- Commercial logging operations for use in primary tropical moist forest.
- Production or trade in wood or other forestry products other than from sustainably managed forests.
- Activities involving (a) involuntary resettlement; (b) risk of adverse impacts on indigenous peoples, (c) significant risks to or impacts on the environment, community health and safety, biodiversity, cultural heritage, or (d) significant occupational health and safety risks.

<sup>1</sup> This does not apply to project sponsors who are not substantially involved in these activities. "Not substantially involved" means that the activity concerned is ancillary to a project sponsor's primary operations. Note that the highest contributor to topline revenues determine the industry classification and the Bank's Environmental & Social Risk Management System is mapped to industry classification.

<sup>2</sup> ICMA Sustainability Bond guidelines

<sup>3</sup> Forced labor means all work or service, not voluntarily performed, that is extracted from an individual under threat of force or penalty

<sup>4</sup> Harmful child labor means the employment of children that is economically exploitive, or is likely to be hazardous to, or to interfere with, the child's education, or to be harmful to the child's health, or physical, mental, spiritual, moral, or social development



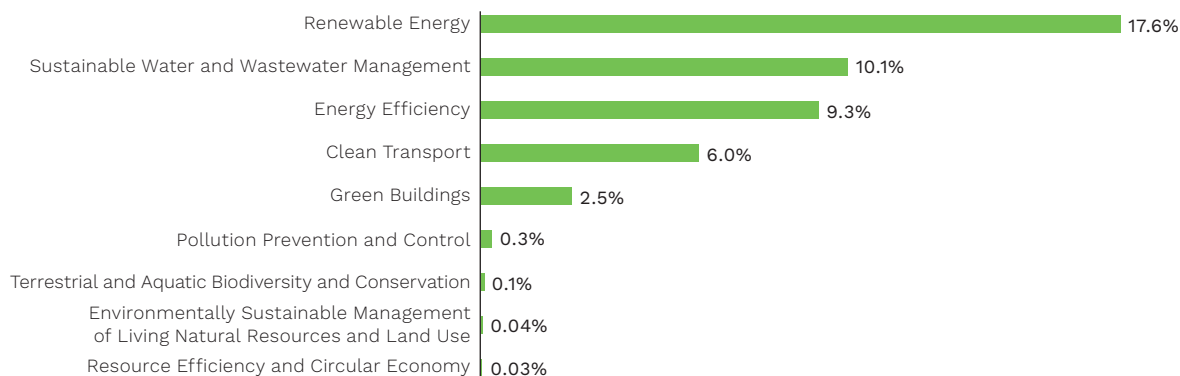
## Economic, Environmental, and Social Impact 2-4, 203-1

As of December 31, 2024, BDO funded ₱1.04 trillion in sustainable finance to date and continues to support innovative projects and pioneer sustainable financial instruments in the Philippines.

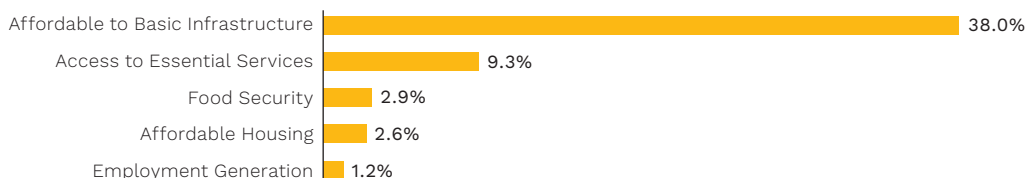
Description	2023	2024
<b>Total Sustainable Finance Funded</b>	<b>₱898 billion</b>	<b>₱1.0 trillion</b>
Loans Disbursed in the Past 5 Years	National Projects - ₱73 billion Airports - ₱18.1 billion Road Networks - ₱31.2 billion Railways - ₱7.3 billion	National Projects - ₱114.1 billion Airports - ₱46.9 billion Road Networks - ₱31.2 billion Railways - ₱15.7 billion
Road Network Development	167.7km	167.7km
Vehicles Served	138.1 million	138.1 million
Carbon Emissions Annually Reduced through Efficient Roadways	4,260 tonnes	4,260 tonnes
<b>Total Installed Renewable Energy Capacity</b>	<b>2,377 MW</b>	<b>2,679 MW</b>
Renewable Energy Projects Funded	59	63
Carbon Dioxide Avoided per year by Funded Renewable Energy Projects	4,382,572 tonnes	4,767,745 tonnes
Equivalent Passenger Vehicles Taken Off Roads Yearly*	930,491	1,012,270
Equivalent Tree Seedlings Grown Over 10 years*	72,466,757	78,835,672
Families Served by Renewable Energy Projects	2,047,480	2,232,107
Biomass Capacity	164 MW	164 MW
Geothermal Capacity	1,179 MW	1,179 MW
Hydro Capacity	433 MW	598 MW
Solar Capacity	505 MW	642 MW
Wind Capacity	96 MW	96 MW
Disbursed Loan Amount per RE Technology Type	Biodiesel: ₱137 million Bioethanol: ₱920.9 million Biomass: ₱24.9 billion Geothermal: ₱17 billion Hydro: ₱28.2 billion Solar: ₱15.7 billion Wind: ₱4.1 billion	Biodiesel: ₱137 million Bioethanol: ₱920.9 million Biomass: ₱25.4 billion Geothermal: ₱17 billion Hydro: ₱38.2 billion Solar: ₱21 billion Wind: ₱4.1 billion
Bioethanol Production	44.1 million liters per year	44.1 million liters per year
Biodiesel Production	60 million liters per year	60 million liters per year

\* from the United States Environmental Protection Agency's Greenhouse Gas Equivalencies Calculator

### Green Finance



### Social Finance



# Sustainable Energy Finance Projects 203-1

## Biodiesel



Production capacity <b>60 ML/Y</b>	Disbursed loan amount <b>₱137 million</b>	GHG avoidance per year based on Net (in tonnes CO <sub>2</sub> e) <b>12,000</b>
GHG avoidance per year based in Gross (in tonnes CO <sub>2</sub> e) <b>153,732</b>	Equivalent passenger vehicle off the road per year <b>32,640</b>	Equivalent tree seedlings grown for 10 years <b>2,541,996</b>

## Bioethanol



Production capacity <b>44.12 ML/Y</b>	Disbursed loan amount <b>₱920.9 million</b>	GHG avoidance per year based on Net (in tonnes CO <sub>2</sub> e) <b>35,296</b>
GHG avoidance per year based in Gross (in tonnes CO <sub>2</sub> e) <b>49,540</b>	Equivalent passenger vehicle off the road per year <b>10,518</b>	Equivalent tree seedlings grown for 10 years <b>819,153</b>

## Biomass/Biogas

Gross Energy Generation (MWh/year)  
**1,194,447**



Installed capacity <b>164 MW</b>	Disbursed loan amount <b>₱25.4 billion</b>	Net Energy Generation (MWh/year) <b>1,075,002</b>
Value of energy generation per year (Php/year) <b>₱7 billion</b>	GHG avoidance per year based on Net (in tonnes CO <sub>2</sub> e) <b>435,522</b>	GHG avoidance per year based in Gross (in tonnes CO <sub>2</sub> e) <b>483,913</b>
Equivalent passenger vehicle off the road per year <b>102,743</b>	Equivalent tree seedlings grown for 10 years <b>8,001,614</b>	No. of households/families (average of 6 persons per family) supplied by RE <b>228,555</b>
Amount of agricultural wastes converted to feedstock/power T/Yr <b>1,572,241</b>	No. of farmers supported <b>169,745</b>	


## Geothermal

Gross Energy Generation (MWh/year)  
**6,136,397**




Installed capacity <b>1,179 MW</b>	Disbursed loan amount <b>₱17 billion</b>	Net Energy Generation (MWh/year) <b>5,522,758</b>
Value of energy generation per year (Php/year) <b>₱22.1 billion</b>	GHG avoidance per year based on Net (in tonnes CO <sub>2</sub> e) <b>2,237,468</b>	GHG avoidance per year based in Gross (in tonnes CO <sub>2</sub> e) <b>2,486,075</b>
Equivalent passenger vehicle off the road per year <b>527,835</b>	Equivalent tree seedlings grown for 10 years <b>41,107,779</b>	No. of households/families (average of 6 persons per family) supplied by RE <b>1,254,032</b>


## Hydro

Installed capacity <b>598.1 MW</b>	Disbursed loan amount <b>₱38.2 billion</b>	Net Energy Generation (MWh/year) <b>2,394,962</b>	Gross Energy Generation (MWh/year) <b>2,661,069</b>
Value of energy generation per year (Php/year) <b>₱12.4 billion</b>	GHG avoidance per year based on Net (in tonnes CO <sub>2</sub> e) <b>970,285</b>	GHG avoidance per year based in Gross (in tonnes CO <sub>2</sub> e) <b>1,078,095</b>	
Equivalent passenger vehicle off the road per year <b>228,897</b>	Equivalent tree seedlings grown for 10 years <b>17,826,519</b>	No. of households/families (average of 6 persons per family) supplied by RE <b>546,570</b>	

## Solar

Installed capacity <b>641.9 MW</b>	Disbursed loan amount <b>₱21 billion</b>	Net Energy Generation (MWh/year) <b>835,202</b>	Gross Energy Generation (MWh/year) <b>928,002</b>
Value of energy generation per year (Php/year) <b>₱6.49 billion</b>	GHG avoidance per year based on Net (in tonnes CO <sub>2</sub> e) <b>370,051</b>	GHG avoidance per year based in Gross (in tonnes CO <sub>2</sub> e) <b>411,168</b>	
Equivalent passenger vehicle off the road per year <b>87,297</b>	Equivalent tree seedlings grown for 10 years <b>6,798,749</b>	No. of households/families (average of 6 persons per family) supplied by RE <b>158,564</b>	

## Wind

Installed capacity <b>96 MW</b>	Disbursed loan amount <b>₱4.1 billion</b>	Net Energy Generation (MWh/year) <b>224,229</b>	Gross Energy Generation (MWh/year) <b>237,483</b>
Value of energy generation per year (Php/year) <b>₱1.8 billion</b>	GHG avoidance per year based on Net (in tonnes CO <sub>2</sub> e) <b>99,349</b>	GHG avoidance per year based in Gross (in tonnes CO <sub>2</sub> e) <b>105,221</b>	
Equivalent passenger vehicle off the road per year <b>22,340</b>	Equivalent tree seedlings grown for 10 years <b>1,739,863</b>	No. of households/families (average of 6 persons per family) supplied by RE <b>44,386</b>	

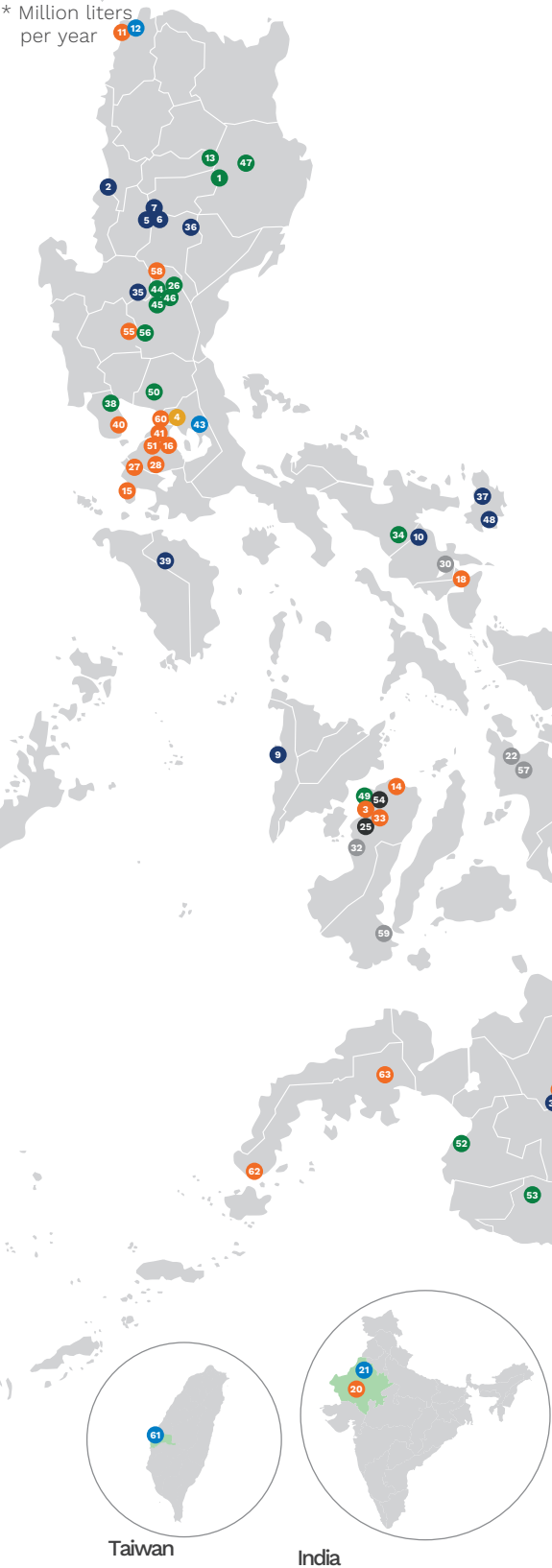


BDO Sustainable Energy Finance Project Map

①	20 MW
Alicia, Isabela	
②	70 MW
Alilem, Ilocos Sur	
③	0.3 MW
Bacolod	
④	60 ML/Y
Bagong Ilog, Pasig City	
⑤	140 MW
⑥	31.8 MW
⑦	19 MW
Benguet	
⑧	7 MW
Brooke's Point, Palawan	
⑨	8 MW
Bugasong, Antique	
⑩	1.8 MW
Buhí, Camarines Sur	
⑪	6.8 MW
⑫	37.5 MW
Burgos, Ilocos Norte	
⑬	15 MW
Burgos, Isabela	
⑭	132.5 MW
Cadiz City, Negros Occidental	
⑮	63.3 MW
Calatagan, Batangas	
⑯	1.1 MW
Carmona, Cavite	
⑰	28.6 MW
Digos, Davao del Sur	
⑱	5.2 MW
Iloilo, Leyte, Cebu and Sorsogon	
⑲	12.9 MW
Jabonga, Agusan del Norte	
⑳	28.8 MW
㉑	14.1 MW
Jaisalmer district of Rajasthan, India	
㉒	125 MW
Kananga, Leyte	
㉓	10.5 MW
Kibawe, Bukidnon	
㉔	106 MW
Kidapawan, North Cotabato	
㉕	30 ML/Y
La Carlota City, Negros Occidental	
㉖	12 MW
Llanera, Nueva Ecija	
㉗	125 MW
Lumbangan Plant, Tuy, Batangas	
㉘	72 MW
Luntal Plant and Lumbangan Plant, Tuy, Batangas	
㉙	1.6 MW
M. Fortich, Bukidnon	
㉚	140 MW
Manito, Albay	
㉛	2.4 MW
Maramag, Bukidnon	
㉜	49.4 MW
Nasulo, Negros Oriental	

RE Project	No. of Projects	Capacity
Biodiesel	1	60ML/Y*
Bioethanol	2	44.1ML/Y*
Biomass/Biogas	16	164
Geothermal	6	1,179
Hydro	14	598
Solar	20	642
Wind	4	96
Total	63	2,679 MW

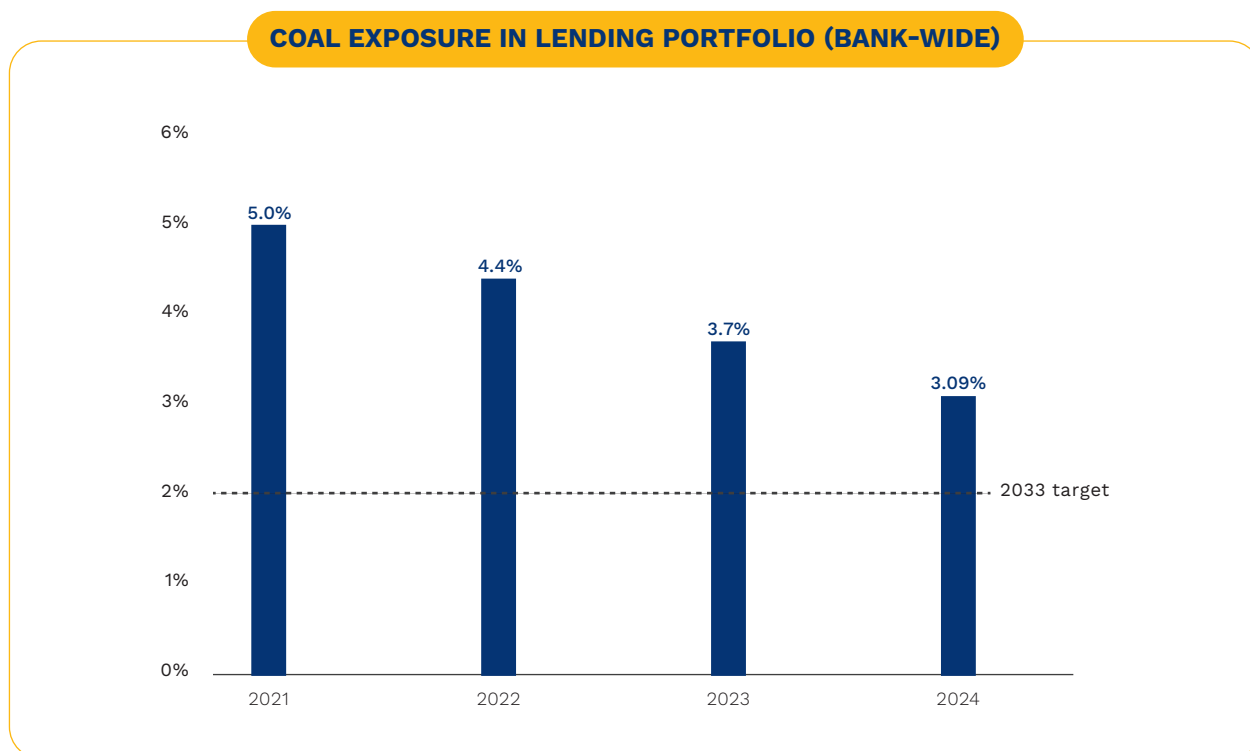
\* Million liters per year



㉝	45 MW
Negros Occidental	
㉞	5 MW
New San Roque, Pili, Camarines Sur	
㉟	132 MW
Nueva Ecija - Pangasinan	
㊱	165 MW
Nueva Vizcaya, Aurora	
㊲	1.5 MW
Obi, Catanduanes	
㊳	12 MW
Orani, Bataan	
㊴	10 MW
Oriental Mindoro	
NEW ㊵	20 MW
Orion, Bataan	
㊶	0.3 MW
Ortigas Center, Pasig City	
㊷	0.4 MW
Panacan, Davao City	
㊸	24 MW
Piliia, Rizal	
㊹	12 MW
㊺	12 MW
㊻	6 MW
San Jose City, Nueva Ecija	
㊼	19 MW
San Mariano, Isabela	
㊽	2.1 MW
San Miguel, Catanduanes	
㊾	20.6 MW
Sila City, Negros Occidental	
㊿	0.3 MW
Sta. Maria, Bulacan	
①	0.5 MW
Sta. Rosa, Laguna	
②	15 MW
Sultan Kudarat, Maguindanao	
③	6 MW
Surallah, South Cotabato	
④	14.1 ML/Y
Talisay City, Negros Occidental	
⑤	100 MW
⑥	2 MW
Tarlac City, Tarlac	
⑦	586.4 MW
Tongonan, Leyte	
⑧	0.02 MW
Umingan, Pangasinan	
⑨	172.5 MW
Valencia, Negros Oriental	
⑩	1.2 MW
Western Bicutan, Taguig City	
⑪	20 MW
Yunlin, Taiwan	
⑫	0.5 MW
Zamboanga City	
⑬	0.3 MW
Zamboanga del Sur	

## Energy Transition Finance Commitment

BDO will continue its current practice of not lending to new coal-fired power plant capacity, a practice in place since 2019. In its Energy Transition Finance Statement of 2022, BDO committed to cease lending to new coal-fired power plant capacity and reduce its coal exposure by 50% by 2033, while ensuring that its coal exposure does not exceed 2% of its total loan portfolio by 2033. New coal exposure refers to exposure to new capacity, while coal exposure refers to the term loans and does not include short term working capital. Ultimately, BDO does not intend to finance any new capacity that will increase harmful greenhouse gas (GHG) emissions in the environment.



However, in a situation where the Philippine government implements provisional emergency measures to address an energy crisis, or to the extent that the country's energy resources can no longer meet its energy demand, BDO may reconsider extending capital for coal projects, in the interest of advancing the country's social goals. The Bank anticipates that its position on energy security in general, and on coal-related financing in particular, will evolve along the way in response to the country's economic realities, taking into consideration government's energy-related priorities and programs.

BDO will continue to apply enhanced Environmental and Social risk assessment and due diligence of customers with coal and fossil fuel investments among their businesses. In addition, the Bank will continue to engage with its clients to determine how best it can support them in their low carbon transition journey.

The Bank will likewise continue to fund more renewable energy projects under its Sustainable Finance program. As part of its whole of ecosystem approach, the Bank also commits to provide access to finance to individuals and communities that will be impacted by the energy transition. For the full Energy Transition Finance Statement, see <http://www.bdo.com.ph/bdo-energy-transition-finance-statement>.

## Supporting Evolving Consumer Preferences: Consumer Banking Group

### AUTO LOAN

#### Affordable and Accessible Energy Vehicles

Since the inception of the Green Mobility Program last year, BDO Auto Loans continued to spread awareness of the environmental benefits and advantages of energy vehicles to the market. In October 2024, BDO launched a special on-ground event at the SM Mall of Asia on alternative transport energy, a focused “Deals on Wheels” car showcase featuring the latest electric vehicles (EV) and hybrid electric vehicles (HEV) models, giving customers a chance to explore energy-efficient vehicle options. The showcase successfully attracted attention from a diverse audience of buyers and made alternative energy vehicles more accessible to the public by offering exclusive promotional rates to assist in lowering the financial barriers associated with EV and HEV purchases and promoting more sustainable transportation options in support of Republic Act 11697 or the Electric Vehicle Industry Development Act (EVIDA) of 2022. EVIDA aims to popularize the development of an EV industry and promote the use of zero and ultra-low emission vehicles through tax incentives and other non-fiscal benefits for better sustainable transport solutions. According to the Land Transportation Office, newly registered electrified vehicles totaled 10,001 units in the first half of 2024, compared to 10,388 units for the whole year of 2023, showing increased consumer interest in switching to EVs and HEVs.

#### Community Marketing to Underserved Areas

This year also marked more aggressive marketing initiatives to reach out to underserved communities outside Metro Manila and the National Capital Region. Auto Loan participated in the Provincial Community Marketing Program to promote sustainable financial inclusion in identified underserved locations. The program initially started in June 2024 covering areas in Northern Luzon, followed by a marketing caravan for various events in the Visayas region, specifically in Bacolod province. The program is an ongoing initiative which aims to cover underserved areas nationwide.

During the marketing caravans, Auto Loan offered affordable vehicle financing packages targeting individuals in the regions who are in the market for a vehicle acquisition for their first car purchase or an upgrade purchase to meet their growing family needs. Auto Loan also offers credit facilities for small and medium enterprises (SMEs) and corporations that need to expand their transport vehicle needs. These events highlighted BDO’s diverse financial services and commitment to local economic development. The Provincial Community Marketing Program bridges financial gaps, empowering individuals and businesses to thrive and contribute to local economies. It reinforces Auto Loan’s dedication to building financially inclusive and sustainable communities.

2,428

HEV/EV Units Booked

₱3.6 billion

Amount Booked

46%

Female Auto Loan  
Borrowers

26%

Overseas Filipino  
Auto Loan Borrowers

### Tree Planting

One of the landmark initiatives of Auto Loan's Green Mobility Program was the tree-planting and reforestation activity in partnership with Haribon Foundation, an environmental conservation organization. In September 2024, the Auto Loan group traveled to Barangay Salazar in Nueva Ecija province to personally plant over 600 seedlings that mark a long-term commitment to environmental preservation, community empowerment, and a greener future. In 2023, BDO Auto Loan donated 5,713 seedlings that were planted by the Barangay Salazar Indigenous People Cooperative, marking ensured sustainability and economic support for the community. Nueva Ecija is home to 73 endemic bird species and reforestation protects the birds and other endemic species from the negative impacts of climate change.

5,713  
Seedlings Donated  
to date

₱2.78 million  
Equivalent Amount  
Donated to date



### HOME LOAN

#### Sustainable Living

BDO Home Loan continues to offer financing to home buyers and collaborates with reputable developers on sustainable projects. These developers focus on energy efficiency, sustainable materials, waste reduction, and open-space designs for ecological balance and well-being. In 2024, Home Loan added the acquisition and installation of solar panels for new or existing home loan as an eligible purpose for a BDO Home Loan. This makes it easier for BDO clients to invest in sustainable energy solutions. With this eco-friendly option, Home Loan enables clients to directly reduce their energy costs and contribute to the energy transition.

#### Sustainable Awarding

The Home Loans Credit Cycle Mid-year awarding recognizes the milestone achievements of its employees. In 2024, the team chose the event theme One Earth and One Home in support of BDO sustainability campaigns. Applying sustainable events standards, the Events Committee distributed digital certificates instead of paper certificates to awardees. They also gave away various vegetable seeds to all attendees, sourced from the Bureau of Plant Industry which gave these away for free.

49%  
Female Home  
Loan Borrowers

₱75.8 billion  
Home Loan Bookings

₱48.4 billion  
Home Loan Bookings for  
First-Time Owners

Solar Panels  
Acquisition and  
Installation added  
as Eligible Purpose  
for Home Loans

## MULTIPURPOSE LOAN

The Multipurpose Loan (MPL) team, formerly the Small Medium Enterprise or SME team, provides flexible loan facilities that support sustainable financing. The name change from SME Loans to MPL was implemented on October 1, 2024 to make the product more retail- and consumer-oriented.

The Term Loan feature provides a one-time disbursement, enabling quick access to funds for various purposes such as business expansion, personal projects, or unexpected expenses. With competitive interest rates and customizable repayment plans, the Term Loan offers the flexibility required to manage financial commitments effectively. This feature ensures clarity in borrowing amounts and facilitates straightforward monthly repayment planning.

The Ready Check feature is a revolving credit facility that offers renewable credit extensions, ensuring continuous access to funds as needed. Ideal for managing cash flow, Ready Check allows for drawing funds at convenience and repaying them flexibly. This feature eliminates the need for reapplying for new loans, making it an efficient solution for handling unforeseen expenses.

### Key Benefits of Ready Check:

- **Flexibility:** Tailored repayment plans and renewable credit options to suit varying financial needs.
- **Convenience:** Quick access to funds with minimal paperwork and a streamlined application process.
- **Competitive Rates:** Attractive interest rates that make borrowing cost-effective.

### Capability-building and Continuous Improvement

The MPL Team was the first team to attain 100% compliance in the sustainability workshops offered by the Sustainability Office, designed to instill knowledge and understanding of the UN SDGs, align work and deliverables with BDO's Sustainable Finance Framework, and ensure compliance with the capacity-building requirements of the Bangko Sentral ng Pilipinas. The team also attends external training sessions and workshops to enhance the team's understanding of sustainability issues and equip them with the skills needed to better implement sustainable practices effectively. Feedback mechanisms are in place to continuously improve the team's sustainability initiatives, and underscores the commitment of MPL, including the Product Development and Business (PDB) unit, to align its business practices with the UN SDGs and BDO sustainability strategies.

**46%**  
Multipurpose  
Loan Bookings Increase

**100%**  
Compliance in Sustainability  
Capability-building



## PERSONAL LOAN

BDO's Personal Loan provides a range of financing solutions catered to a customer's specific need. Whether planning for home improvement, preparing for school expenses, or dreaming of a vacation, this multipurpose loan option can assist in managing personal finances and life goals more effectively over flexible periods of time. Customers who avail of a personal loan can benefit from low interest rates and affordable fixed monthly installment repayments for up to 36 months which makes budgeting much easier.

BDO's wide network of branches, which is strategically located in both urban areas and underserved rural communities, enables the Bank to reach a wide range of customers across various socio-economic backgrounds – from young professionals starting their careers to entrepreneurs launching or expanding their businesses. Loan offerings range from as low as ₱10,000 to as much as ₱2 million, ensuring a solution for every customer, regardless of their financial needs or life stage.

## CARDS ISSUING

BDO is the leading credit card issuer in the Philippines with a card in force count of 3.8M (8% higher vs. previous year). Growth in issuance is driven by BDO's focus on providing consumers with unsecured loan products that give financial flexibility, whenever, wherever. A significant share of newly issued cards was for first-time credit cardholders, aligned with BDO's financial inclusion thrust.

In line with BDO's digitization efforts, the Cards Issuing team's Customer Relationship Management (CRM) online card application platform launched in 2023 continues to provide customers with a more seamless, faster and convenient way to apply for a BDO credit card. Online application is as easy as clicking the "apply now" button at the BDO website or scanning a QR code available at bank branches, partner merchants, and BDO pop-up booths nationwide. Card application processed through the CRM platform also achieves operational efficiency through 1) reducing the consumption of paper, 2) faster paperless processing, and 3) digital storage of approximately 40,000 credit card applications monthly. Cards Issuing proactively provides customers with good credit standing the additional products and services to enhance their lifestyle in the form of additional credit or spend limit in order to participate in the promos; card upgrade for better benefits; and supplementary cards to share the credit facility with family.

In the ongoing efforts to transition from paper and manual transactions to digital, the Bank has continuously encouraged credit card clients to shift from printed to electronic statements of account (eSOA), which not only eliminates paper use, but also provides better personal safety and more convenience to customers. To date, 97% of card customers who have usage are enrolled in eSOA.

For card delivery, customers were given the option to pick up their credit card from BDO branches and courier hubs, particularly for those who reside or work in areas which cannot be reached by couriers or those in calamity-stricken areas. To reduce paper consumption, the

67%

Client Growth

37%

Female Personal Loan Borrowers

48%

Clients from Provincial Areas

3.8 million

Cards in Force

60%

Female Credit Cardholders

97%

Cardholders Enrolled in eSOA

Cards Acceptance Unit implemented process changes that eliminate printing and allow digital distribution and approval of requests related to additional card, annual enhanced due diligence review, as well as processing of requests for employee and secured cards.

To reduce carbon footprint, the team has allowed employees to work at BDO alternate sites that are close to their home. Finally, as part of corporate social responsibility and through the Bank's sustainability-themed employee volunteer program, team members volunteered for the Brigada Eskwela public school clean-ups and coastal clean-up drives.

## CONSUMER BANKING GROUP (CBG) MARKETING

### Transition to Recyclable Card Material

Upholding to the group's commitment to sustainability, CBG Marketing started to transition its card plastic material to 100% recycled plastic in 2024 with the relaunch of BDO ShopMore Mastercard. It is made of repurposed plastic from packaging and printing waste, resulting to a decrease in the production of new plastic. As of October 31, 2024, around 77,000 credit cards have been issued using this sustainable alternative. The group aims to extend this initiative by converting the rest of its credit card products to 80% recyclable material by 2026 as part of its effort to embed sustainability in its business footprint.

44%

Credit Cards issued are made from 100% Recycled Plastic

### Partnerships that drive Solar Energy Use

In 2024, CBG Marketing partnered with a full-service solar provider for residences to make the switch to solar energy more accessible and affordable to credit cardholders, allowing for 0% interest installment plans for up to 36 months. With a mature solar panel distribution and secondary market compared to five years ago, panels are now cheaper and can achieve return on investment (ROI) in as early as three to four years, compared to six to eight years ROI before the pandemic. CBG Marketing promotes embracing solar energy as a powerful step toward social and environmental responsibility through harnessing clean, renewable energy that promotes cleaner air and healthier communities for everyone.

### Shift to Digital Communications

CBG Marketing team shifted 80% of its ad placement allocations to digital, leaving only 20% for printed billboards placements. Digital ads greatly reduced the need for printing large format one-time use polyethylene tarpaulins. This is a continuation of the group's initiative to convert marketing materials from print (such as flyers, brochures and more) to digital, uploaded through the BDO website. This strategy allows flexibility and broader reach while decreasing the carbon footprint that printed materials would leave.



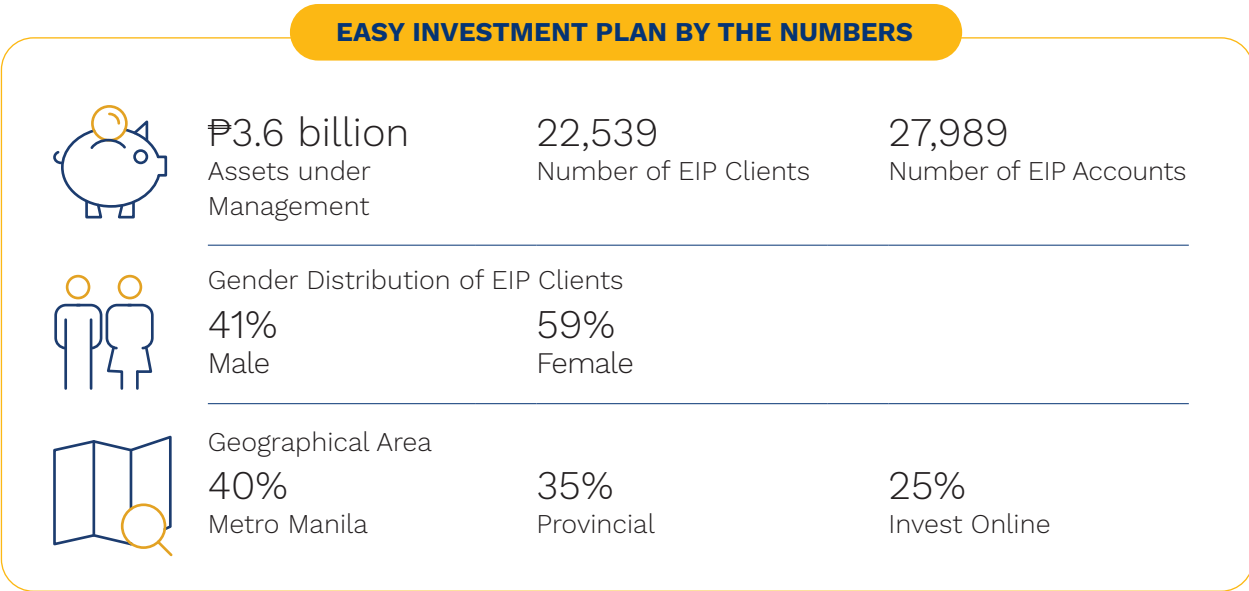
# Investments

## Enriching financial wellness by turning savers to investors: BDO Trust and Investments Group

BDO Trust and Investments Group (TIG) continued its strong financial literacy efforts in 2024, remaining true to its advocacy in promoting inclusive financial growth and wellness among Filipinos. Its dedicated team of certified investment trainers conducted 10 free financial education seminars attended by 708 participants from different audiences, teaching financial budgeting, wise investing habits and retirement planning. BDO TIG recognizes that financial literacy is essential to enable Filipinos to make sound plans and decisions to achieve financial independence at whatever stage in their lives. The goal is to encourage Filipinos to save, then transform them from being savers into investors by improving their financial know-how and consequently lead them to be more financially prepared for the future. The use of technology enabled BDO TIG to reach participants across the country, carrying out its training and educational activities seamlessly.

### EASY INVESTMENT PLAN

To make financial independence a reality, BDO TIG believes that investments should be affordable, easy and simple to access. The BDO Easy Investment Plan (EIP) allows individuals to automatically and consistently invest their hard-earned savings in Unit Investment Trust Funds (UITFs), instilling the discipline and habit of regular investing to build their wealth and achieve their life goals in the future. The EIP gives its participants the flexibility and convenience of investing at affordable investment amounts of ₱1,000 (US\$200 for dollar UITFs) per month, providing them easy access to a diversified pool of financial securities like bonds or equities, which typically require higher minimum transaction amounts. The EIP provides ordinary Filipinos opportunities to start investing and participate in the long-term financial growth through an affordable investment plan with their chosen UITF.



Note: Data as of end-December 2024



## PERSONAL EQUITY AND RETIREMENT ACCOUNT (PERA)

BDO TIG believes that long-term planning is vital for ensuring financial stability during retirement, particularly in the Philippines where pension for retirees from the existing mandatory government social security often falls short of covering their living and medical expenses during retirement years. Retirement planning is covered in one of the four modules of the BDO TIG financial literacy program to help Filipinos be financially prepared in facing the cost of living beyond their employment years.

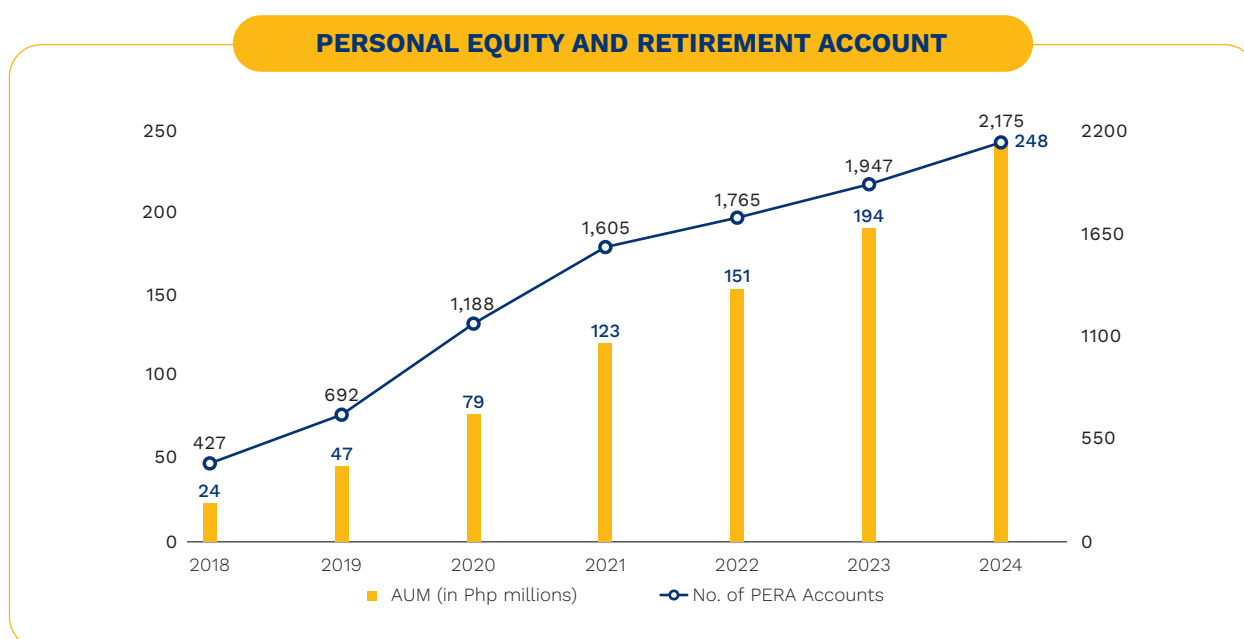
BDO TIG is the first trust entity to be accredited by the BSP and the Bureau of Internal Revenue to be an administrator of the Personal Equity and Retirement Account (PERA), a long-term voluntary retirement investment program aimed to augment future individual retirement benefits from the Social Security System, the Government Service Insurance System and/or from the employer's retirement plan. PERA boasts of generous exclusive tax benefits, such as a yearly tax credit of 5% of PERA contributions made, income tax exemption on investment earnings, and estate tax exemptions. BDO PERA instills the mindset of long-term planning for retirement for Filipinos.

**₱248 million**

PERA Total Assets Under Management

**12%**

Increase in PERA contributors



Since PERA's launch in 2016, BDO TIG remains at the forefront in making PERA accessible to more Filipinos, as the first to make PERA available online. In 2017, BDO TIG rolled out the country's first PERA Online facility which provided ease and convenience in onboarding new PERA clients. BDO also became the very first participant in Seedbox, a digital platform that makes PERA funds of different fund providers accessible online, making BDO PERA UITFs available to a wider market. BDO's participation in Seedbox's online platform as the sole PERA Product Provider was instrumental to the BSP's launch of its Digital PERA initiative in September 2020.

In 2023, the allowable PERA contribution limit was increased from ₱100,000 to ₱200,000 for local Filipinos and ₱200,000 to ₱400,000 for Overseas Filipinos, which helped attract PERA contributors to invest more.

Also, BDO TIG continues to support PERA's objective of improving Filipinos' lives by encouraging employers to sponsor PERA for their employees. BDO has done several roadshows to various employers who have shown desire in giving more, recognizing the value of their long-time employees. Through BDO, employers are able to find a retirement program that is not only affordable but also cost efficient through the exclusive tax savings offered by PERA. In addition, employers also see PERA as a valuable rewards and retention employee program for their companies. As a reliable partner, BDO TIG helps employers alleviate retirement concerns of their employees. BDO TIG's partnership with employers is not just a business strategy that is aimed at increasing PERA participation in the country, it also reflects BDO's advocacy to help in the overall financial well-being of Filipinos through financial wellness and inclusion.

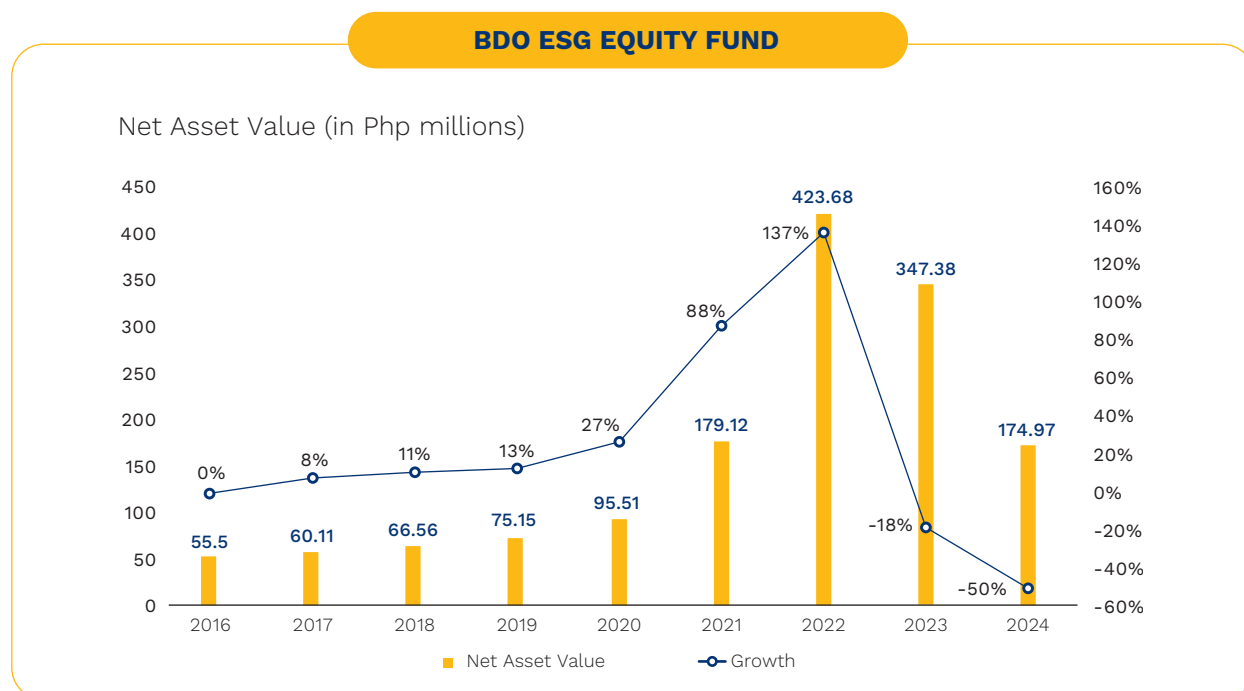
As of end 2024, PERA AUM increased by 28% or ₱54 Million, bringing the total PERA Assets under Management (AUM) to ₱248 Million. Total number of PERA contributors also increased by 12% YTD, which brings the total number of PERA contributors to 2,175. BDO continues to see high growth rates in both AUM and number of contributors as Filipinos become more aware of what PERA can offer to help them augment their retirement pay.

## ENVIRONMENTAL, SOCIAL, AND GOVERNANCE (ESG) EQUITY FUND

BDO TIG is the first in the country to directly integrate environmental, social and governance (ESG) factors in its investment offerings to clients through the BDO ESG Equity Fund, the first ESG-themed UITF in the Philippines that aims to support and promote local companies that are supportive of societal and sustainability goals primarily defined through exemplary ESG attributes – factors that measure the sustainability and ethical impact of an investment.

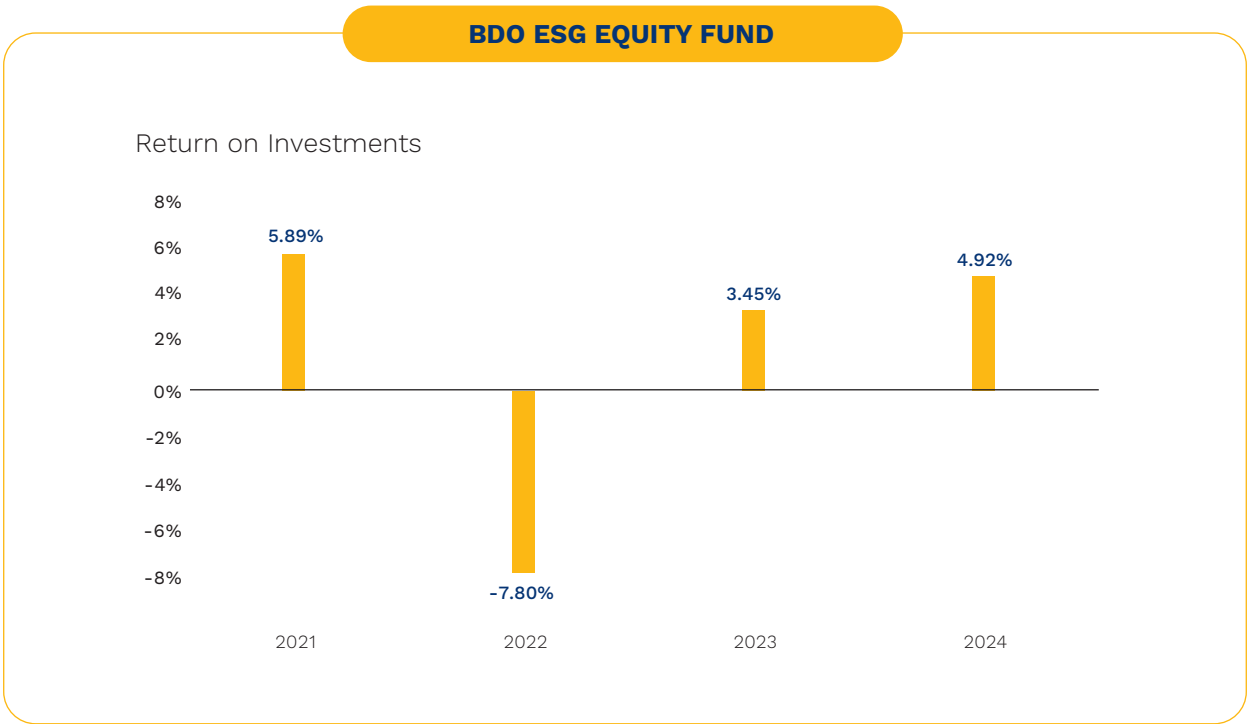
BDO ESG Equity Fund subscribes to specific guidelines set by the International Finance Corporation (IFC) for ESG investing. The Fund does not invest in companies with primary businesses of selling alcohol or tobacco, or engaging in gaming, mining and oil exploration, power companies deriving 5% or more of total capacity from coal power plants, and companies with unethical business practices, among others. The Fund's investments are reviewed monthly to ensure underlying investments are in strict compliance with the ESG criteria.

As of end 2024, the Fund's net asset value (NAV) stands at ₱174.97 million. The decline in NAV was primarily affected by the general investor sentiment on the equities market brought about by high inflation and high interest rates macroeconomic environment. Nevertheless, the BDO ESG Equity Fund posted positive returns year-to-date, consistently outperforming the PSEi. Since the Fund's launch, the Fund provided robust long-term returns, outperforming the PSEi by more than 13.68% in a 5-year period and by 12.20% since its inception. The Fund also posted 0.97% CAGR since its inception compared to the benchmark CAGR of -0.34%.



<b>Past 3-Year Return on Investment</b>	<b>0.08%</b>
vs. Philippine Stock Exchange Index	<b>(vs -8.34%)</b>

BDO TIG continues to implement a more active approach in promoting the Fund to both retail and especially institutional clients. Schools, foundations, religious organizations, associations, and other non-profit organizations in particular seek for a long-term investment portfolio that is consistent with the institution’s values and purpose. BDO TIG will continue to manage the Fund to provide long term capital appreciation by looking for growth opportunities in the local stock market through companies that exemplify ESG principles in their business operations. Through the BDO ESG Equity Fund, BDO TIG also strives to provide both retail and institutional clients with a values-driven investment product that upholds their own ESG principles. By supporting the sustainability initiatives of the Bank and our clients, we believe that this will yield significant social return on investment in the long run.



### Investing in ESG: BDO Treasury Group

The BDO Treasury Group reinforced its commitment to the Bank’s Sustainable Finance Framework by actively growing its investment pool in green, social, and sustainability-linked bonds across the sovereign, financial, technology, and energy sectors. In 2024, despite key maturities over the past year, Treasury successfully expanded its portfolio of labelled bond investments to 14, up from 12 in 2023.

Treasury Group continued to prioritize issuers with strong adherence to globally-recognized ESG standards driving the achievement of UN SDGs in the use of proceeds, project evaluation and selection, reporting, and external ESG reviews. It ensured that the use of proceeds remained dedicated to advancing initiatives in renewable energy, clean transportation, biodiversity conservation, sustainable agriculture and forestry, climate change adaptation, green and affordable infrastructure, essential services access, food security, inequality reduction, employment generation, sustainable water management, socioeconomic empowerment, pollution control, and energy efficiency, among other critical areas.

The Group also intensified efforts to ensure overall portfolio resilience. In line with the Bank's commitment to rigorously assess all investments for sustainability risks, Treasury sought to improve its capability by teaming up with the Sustainability Office on environmental and social risk assessment of investment accounts. Simultaneously, the Group also conducted a comprehensive E&S review of its bond portfolio. Going beyond the bond-level, all current bond issuers are undergoing a thorough E&S risk evaluation using an internally-developed rating tool where issuers' progress vs. their stated ESG targets and compliance were evaluated. This review ensures that all investments align with the Bank's defined ESG risk parameters and tolerance levels per industry.

Looking ahead, the Group remains committed to broadening its universe of ESG-compliant issuers. Additional candidates, including those from financial, manufacturing, and technology sectors, are undergoing internal sustainability assessments. With increased confidence in the resilience of its portfolio to sustainability risks, the Group is poised to accelerate the expansion of its ESG-labeled investments.

## Managing Wealth for Future Generations: BDO Private Bank

BDO Private Bank (BDOPB) finds ways to maximize sustainability initiatives available to it, keeping in mind the nature of its products and services and the profile of its clients. In achieving its sustainability goals, the Bank ensures that it is fully aligned with its parent bank, BDO Unibank, in developing a system for managing its environmental and social (E&S) risks. As such, BDOPB follows the BDO Unibank Environmental and Social Risk Management System (ESRMS) that will help identify, assess, and manage E&S risks associated with its lending and investment activities, as well as its day-to-day operations.



## INTEGRATING SUSTAINABILITY PRINCIPLES

In order to better integrate sustainability principles and achieve its E&S goals, BDOPB's approach is three-fold: through internal policies and processes; through products and services; and through clients.

Internally, BDOPB has embedded processes to manage and reduce the carbon footprint of the business and its operations, reduce its energy, water, and fuel consumption, minimize the production of all types of waste, especially paper, and drive the reuse and recycling of non-hazardous waste, and the safe and proper disposal of hazardous waste in all its offices. To this end, BDOPB has undertaken various measures, including tracking and reporting of its energy and water consumption to its parent bank. Employees are also encouraged to take part in sustainability activities through volunteerism and in-house recycling and waste segregation initiatives.

BDO Private Bank supports sustainable national development through its investments in sovereign bonds. According to BloombergNEF's report on the Philippine Sustainable Debt Issuance Market as of December 31, 2024, the Republic of the Philippines accounts for 40% of overall issuances in the country, having raised US\$5.9 billion to date, primarily through its Sustainable Finance Framework to finance the Government's green and social projects.

On the business side, through its open architecture platform, BDOPB is able to make green, social and sustainability-related financial instruments available to its clients. In 2024, clients' investments in various green and sustainability bonds increased to ₱20 billion, compared to ₱3 billion in 2023). BDOPB clients were among the retail investors in BDO's oversubscribed second and third ASEAN Sustainability Bond issuances in January and July of 2024. The ASEAN Sustainability Bond proceeds are earmarked for renewable energy, green buildings, energy distribution infrastructure, water management projects, employment generation, and food security projects, among others.

With its strategy, BDOPB will be in a better position to promote sustainable growth and achieve strategic resilience, anchored on good governance, and guided by the principles of accountability, transparency, integrity, and fairness.

**₱20 billion**  
In Client Investments in Green and Sustainability Bonds

## Underwriting

### Working Towards Sustainable Capital Markets: BDO Capital & Investment Corporation

Investment banks have traditionally focused on capital-raising activities either through equities or debt with the primary objective of maximizing shareholder value. While this remains to be their bread-and-butter, investment banks are now integrating ESG principles into how they structure their deals to provide clients with sustainable financing solutions without compromising their target returns.

Capital market transactions now offer labels including, among others, clean and renewable energy, transportation and logistics with reduced carbon emission, and water and waste-water treatment projects. From plain vanilla bonds, it is not uncommon nowadays to come across green bonds, blue bonds, social bonds, gender bonds, and sustainability-linked bonds with the common objective of promoting sustainable development.

The increasing trend in issuing sustainability-related instruments was evident in the ASEAN market where a total of US\$56.50 billion of ASEAN-labelled Green, Social, Sustainability, and Sustainability-linked Bonds were successfully launched in the region as of September 30, 2024, up 37% from year-ago levels. The Philippines remained the second largest issuer accounting for 27% of the total with US\$15.04 billion, 50% higher than the previous period's volume.<sup>5</sup>

For its part, BDO Capital & Investment Corporation (BDO Capital) continues to integrate ESG factors into its underwriting, arrangement and advisory services, particularly on the environmental, social and governance impact of transactions that it brings to the market. BDO Capital promotes green and sustainable finance initiatives through its underwriting of green,



blue and social bonds, advisory for projects that promote investments in renewable energy, green buildings, and other infrastructure to support the country's transition to a more sustainable mode of economic development.

BDO Capital has significantly contributed to pioneering GSS+ Bonds, arranging, managing and/or underwriting many “firsts” in the local market, including the ₱5 billion Gender Bonds of ASA Philippines Foundation, Inc., awarded as Best Gender Equality Bond by The Asset; the ₱10 billion ASEAN Green Bonds of Energy Development Corporation; the ₱15 billion Blue Bond of Maynilad Water Services, Inc., and the ₱6 billion Sustainability-linked Bond of Ayala Land, Inc.

BDO Capital's other notable transactions in 2023 and 2024 that support sustainability strategies comprise of the following:

## 2024

- **Sustainable Infrastructure:** New Ninoy Aquino International Airport's Infra Corporation's ₱28 billion (Tranche 1) and ₱52 billion (Tranche 2) Term Loans
- **Renewable Energy:** Citicore Renewable Energy Corporation Advisory and ₱5.3 billion IPO
- **Clean Energy:** Energy Development Corporation's ₱10 billion Bonds
- **Renewable Energy:** Alternergy Holdings Corporation's ₱2 billion Green Loans

## 2023

- **Wind Energy Farm:** Alternergy Holdings Corporation's ₱1.62 billion Initial Public Offering (awarded Best Equity Deal and Deal of the Year-Small-Medium Cap by the Investment House Association of the Philippines or IHAP)
- **Renewable Energy:** ACEN Corporation's ₱25 billion Preferred Shares (awarded Best Equity Deal by The Asset; Best Equity Deal Award Highly Commended by the Finance Asia; Green Deal of the Year - PH by Asian Banking & Finance; and Best Equity Deal (Large Cap) by IHAP)
- **Financial Literacy and Inclusion/Nation Building:** Republic of the Philippines' US\$1.26 billion Retail Dollar Bonds (awarded Best Fixed Income Deal-Large Cap by IHAP)
- **Telecommunications:** Frontier Tower Associates Philippines Inc.'s ₱50 billion Term Loan (awarded 2023 Telecom Acquisition Deal of the Year by The Asset; Project Infrastructure Finance Deal of the Year by Asian Banking & Finance)
- **Sustainable Transportation:** SMC Mass Rail Transit 7 Inc.'s ₱100 billion Term Loan (awarded Best PPP and Blended Financing Infra Deal of the Year by Alpha Southeast Asia; Transport Deal of the Year by The Asset; Project Infrastructure Deal of the Year - PH by Asian Banking & Finance; and Deal of The Year-Large Cap and Best Project Finance Deal by IHAP)
- **Battery Energy Storage System:** SMGP BESS Power Inc.'s ₱40 billion Term Loan (awarded Renewable Energy Deal of the Year-Battery by The Asset)

In previous years, BDO Capital has supported the fund-raising efforts of ArthaLand Corporation via Green Bonds, with proceeds of which were used for the development of new green buildings, and acquisition and renovation of completed buildings, both commercial and residential, that are compliant following ALCO's Green Finance Framework.

BDO Capital has also provided advisory services to its parent bank BDO for all of the latter's Sustainability Bond issuances. Recently, BDO issued its third ASEAN Sustainability Bonds which raised ₱55.7 billion — 11x times oversubscribed from the initial ₱5 billion offer. Proceeds from the offer will finance or refinance eligible assets as defined in BDO's Sustainable Finance Framework.



#### CASE STUDY:

## Supporting renewables through the Alternergy IPO

BDO Capital was engaged as one of the joint issue managers and joint lead underwriters for Alternergy Holdings Corporation's (AHC) ₱1.62 billion (~US\$30 million) initial public offering (IPO) of its common shares on the Main Board of the Philippine Stock Exchange (PSE) in 2023.

Proceeds from the IPO were used by AHC for the following:

- Development and construction of the Solana Solar and Lamut Hydro projects;
- Payment of accrued liabilities on the acquired Kirahon Solar Energy Corp. shares;
- Pre-development expenses of pipeline projects, namely Ibulao Hydro project, Tanay Wind project, Alabat Wind project, Calavite Offshore Wind project and Tablas Strait Offshore Wind Project;
- General corporate requirements, and
- Working capital to operationalize Retail Electricity Supply

The IPO received favorable demand from institutional investors and trading participants of the PSE, as the first equity issuance to debut on the local bourse in 2023 and one of the few pure renewable power companies listed at the PSE, during a turbulent and high-interest rate environment.

AHC was unique in its Triple Play approach where it has stakes across solar, hydro, and wind projects without any exposure to coal. This approach was carefully envisioned and carved out by its founders to provide AHC the ability to navigate through various weather and seasons of the Philippines allowing them to leverage on varying types of renewable energy that matches the season, providing a natural hedge against fluctuations to their energy output relative to rainy or dry season. The transaction was awarded Best Equity Deal and Deal of the Year-Small-Medium Cap by the Investment House Association of the Philippines.



Apart from the IPO, AHC issued a ₱2 Billion Green Loan Facility in May 2024. The proceeds were used by AHC to partially finance the development and construction of several renewable energy projects including, among others, the 101.4 MW Tanay Wind Power project and 62.4 MW Alabat Wind Power project. Both projects are under the Department of Energy's Green Energy Auction Program and aligned with AHC's Green Finance Framework, which has been evaluated by DNV (Thailand) Co., Ltd in its Second-Party Opinion.



## Brokering and Trading for Financial Investments: BDO Securities

BDO Securities Corporation (BDO Securities) is a Securities and Exchange Commission-licensed securities broker/dealer and a Trading Participant of the Philippine Stock Exchange and Philippine Dealing and Exchange Corporation. BDO Securities offers brokerage services for both online/mobile app trading and broker-assisted/traditional trading, providing clients access primarily to local equities such as common shares, preferred shares and real estate investment trusts, as well as local and global mutual funds and fixed-income securities (Philippine peso and US dollar-denominated corporate and government bonds, money market and multi-asset securities).

To promote financial literacy and assist existing and prospective clients make informed decisions, BDO Securities provides daily, weekly, and monthly research reports on market insights and relevant metrics on companies it covers. In addition, BDO Securities makes available market learning resources such as webinars and tutorials to guide novice and savvy investors on how to navigate the market; corporate series that talks about the plans and prospects of PSE-listed companies; and reading materials available at the Company's website for those who wish to learn more about stock market investing.

The TradeTalks webinars conducted by BDO Securities are designed to be accessible to investors with varying levels of experience by providing a more interactive venue for clients to learn more about the market. Guest speakers and hosts talk about timely topics, answer questions, as well as get direct feedback from attendees. For beginner investors, the Tutorial Series covers the basics of formulating investing strategies (risk and return, asset allocation, and diversification), technical analysis, and navigating the BDO Securities platform. The Outlook Series provides the latest updates and outlook on the Philippine stock market and specific sectors from the Research Team of BDO Securities. Meanwhile, the Corporate Series gives clients the opportunity to get to know PSE-listed companies straight from their management team as they talk about their company's plans and prospects.

### TradeTalks Tutorial Series

<p>February 28, 2024</p> <p><b>Investing in IPOs and How to Read the Prospectus</b></p> <p>Learn everything you need to know about investing in Initial Public Offerings (IPOs), from understanding the basics of IPOs to analyzing the prospectus and making informed investment decisions.</p>	<p>May 15, 2024</p> <p><b>Technical Analysis for Beginners</b></p> <p>Learn when to take a position and when to let go using Technical Analysis</p>
<p>May 22, 2024</p> <p><b>Selecting Stocks Made Simple</b></p> <p>Learn how to filter through market data and be guided on how to pick stocks that fit into your investment strategy using Fundamental Analysis.</p>	<p>June 26, 2024</p> <p><b>Basics of Fundamental Analysis</b></p> <p>Learn about the basics of Fundamental Analysis from one of parent BDO Capital's seasoned investment bankers and see how you can apply this in your stock investing strategy.</p>
<p>August 15, 2024</p> <p><b>What Type of Trader Are You</b></p> <p>Are you a momentum trader, a swing trader, a day trader, or have yet to figure it out? Learn more about the different types of traders and what fits you best in this webinar.</p>	<p>September 4, 2024</p> <p><b>Beginner's Guide to Investing</b></p> <p>Learn about trading with BDO Securities and gain the knowledge you need to navigate the stock market and the BDO Securities online trading platform.</p>



## TradeTalks Corporate Series

January 23, 2024

**ACEN Corporation (ACEN)**

Learn from ACEN management team on the latest developments about the company.

May 27, 2024

**Citicore Renewable Energy Corporation (CREC)**

Get to know CREC, their plans and prospects in relation to their IPO.

October 2, 2024

**Alternergy Holdings Corporation (ALTER)**

Hear from ALTER’s management team as they talk about the latest developments about their business and the renewable energy space.

As a broker/dealer of securities, BDO Securities relies on securities available in the market which may or may not promote sustainability. While this may be the case, BDO Securities ensures that it aligns itself with the ESG initiatives that its parent bank BDO advocates. Through financial literacy seminars, BDO Securities is helping both its clients and prospective clients learn more about diversifying their investments from the traditional “deposit-and-withdraw” scheme to the more sophisticated stock market and fixed income and funds investing where they will have the opportunity to earn more from a portfolio of securities vs. a single asset investment. In addition, by placing their eggs in different baskets, clients are able to ride through inherent volatilities in the markets.

## Insurance

### Leaving a Lasting Legacy for Future Generations: BDO Life

Breadwinners are the lifeline of every family: they work hard to provide for their loved ones, and often sacrifice their personal comfort and well-being to meet their family’s needs and provide a comfortable lifestyle. Yet, no matter how strong and resilient they appear to be, breadwinners remain susceptible to life’s unforeseen risks that threaten the financial security of those who rely on them for financial support. Despite an increase in insurance penetration in the country, from 1.63% in 2023 to 1.71% in 2024, majority of Filipino breadwinners are still left without adequate insurance protection to shield their loved ones when unforeseen risks occur. To help address this massive social protection gap, BDO Life continues to create campaigns and initiatives aimed at driving awareness and appreciation for the value of life insurance, while making affordable protection solutions available through various BDO channels.

26%

Growth in Unique Insured Lives

59%

Women Customers  
Availing Insurance

## PROVIDING A PLAN B FOR EVERY PLAN A

Most breadwinners are conscious of formulating and executing a Plan A towards achieving financial independence. What excites people about having a Plan A is that it ensures a comfortable lifestyle, a dream home, a reliable car, and a continuing income that can sustain one's self beyond retirement, along with other life aspirations and preparations for the future. BDO's products and services make it possible for the breadwinner to achieve financial independence and attain all these. However, there will always be a need to prepare for life's uncertainties, such as critical illness, accidents, or premature death — all of which can put the breadwinner's Plan A at risk. When this happens, BDO Life can serve as the breadwinner's Plan B, injecting much-needed cash at a most appropriate time to keep the family going. To date, BDO Life has grown its count of unique insured lives by 26% from 2023, covering 1,039,534 Filipinos. Among customers with tailored, individual insurance solutions, 59% are females, underscoring the organization's increasing focus on ensuring equal financial stability for women, many of them sole breadwinners for their families.

BDO Life has also partnered with BDO's business units such as the Branch Banking Group, Transaction Banking Group, BDO Remit, and BDO Network Bank (BDONB) to bundle Plan B solutions as an add-on benefit to enhance the Bank's products and services. This bundling strategy solidifies the value proposition offered by BDO, empowering customers to realize their Plan A while enjoying the financial security offered by a Plan B.

- **Continuing Income** – BDO payroll clients are offered add-on Group Yearly Renewable Term Insurance (GYRT) or Group Personal Accident Insurance (GPA) that provides, in case of death, three months of adjustment income to the family. To date, this initiative covers over 100 BDO payroll accounts and 93,000 unique insured members.
- **Liquidating Debt** – Life insurance is bundled with BDO loan products – home loans, small business loans, personal loans, and others – to pay off any remaining loan balances in case of death, terminal illness, or total and permanent disability. This allows families to keep their home; small business funded through personal loans and small business loans are preserved; and seafarers' loans and OFW's Pabahay (housing) loans are liquidated, shielding their loved ones from having to deal with any financial fallouts.
- **Settling Final Expenses** – To protect overseas Filipino workers who regularly utilize BDO Remit's facilities to provide for their families back home and who maintain a healthy account balance, BDO Kabayan Savings enhanced its product offering with a free Group Yearly Renewable Term Insurance (GYRT). In the unlikely event of premature death, this program provides a "clean-up fund" to deal with final expenses that the family will incur.

Apart from overseas workers, BDO Life, in partnership with BDONB, offers simple and affordable life insurance to the underserved through BDO Life's Kabalikat Plan. For as little as ₱500 per year, should an insured member pass away or become disabled due to an accident, Kabalikat Plan will provide adequate cash to fund one's final expenses. This spares the family from financial worries at their time of grief. Additional benefits are provided for accidents while taking public transport, plus a modest hospital allowance benefit per day of hospital confinement. A ₱10,000 Burial Assistance Benefit is extended upon death due to any cause, as a



81,000  
Lives Covered

₱500  
Affordable Kabalikat Annual  
Premium for Death or  
Disability Insurance with  
Hospitalization Benefits

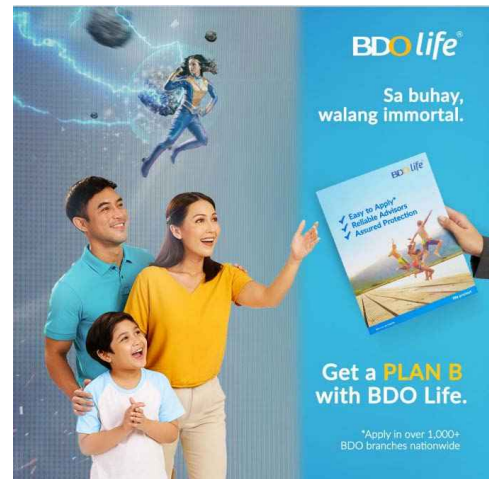
way to further help ease the financial burden resulting from their loss. Since its launch in 2021, BDO Life's Kabalikat Plan has covered over 81,000 lives as of year-end 2024, with 81 burial assistance claims paid, 89 hospital income claims released, and 8 accidental deaths covered.

With these initiatives in place, BDO Life customers are assured of easy, accessible, and affordable life insurance programs that enable their loved ones to preserve family unity and to maintain their financial dignity.

## FINDING WAYS TO EDUCATE ON SOCIAL PROTECTION

With the advent of TikTok, today's social media audiences have grown to prefer shorter, fast-paced, and eye-catching content over traditional, long-form media. With this in mind, BDO Life launched two 15-second ad campaigns that successfully showed how life insurance can serve as the family's financial safety net — or Plan B — through simple, everyday situations, while using relatable, everyday language like “May Plan B ka na ba?” (Do you already have a Plan B?) to effectively communicate its advocacy.

All digital campaign materials lead audiences to BDO Life's Get a Quote website, a page where they can browse through easy-to-understand life insurance products and get immediate quotes on their chosen plans. When they're ready, clients can visit their preferred BDO branch to complete their application. This approach enables more Filipinos to better understand how life insurance solutions can best work for them, while providing greater access to insurance products that can be tailored to their budget.



To further strengthen its Plan B advocacy, BDO Life launched Project Revitalize, an on-the-ground culture building internal campaign across all BDO branches where frontliners are trained to engage qualified customers with a simple Plan B question preparatory to endorsing them to a BDO Life Financial Advisor in the branch.

## De-risking Business and Individual Activities: BDO Insure

By actively engaging in various activities, BDO Insurance and Reinsurance Brokers, Inc. (BDOI) recognizes its potential to be a catalyst for sustainable practices, bringing clients along BDO's sustainability journey to foster economic development, environmental responsibility, and social inclusion and equity.

- **Advisory Role** – guides clients toward insurance products that promote sustainability, such as coverage for business that adopt environmentally friendly practices and social protection coverage.
- **Encouraging Risk Assessment** – emphasizes the importance of risk management strategies that consider environmental and social factors, helping clients understand their options and impact on sustainability.
- **Supporting Sustainable Business** – helps sustainable business access insurance to manage their risks, facilitate their growth, and contribute to economic development and responsible consumption.
- **Collaborating with Insurers and Reinsurers** – works hand-in-hand with its partners to develop tailored insurance solutions that address specific sustainability challenges faced by industries or communities
- **Due Diligence of Sustainability Practices** set by each insurance and reinsurance company that BDOI works with.



## INSURANCE AND SUSTAINABILITY

In navigating the complexities of today's rapidly changing world, BDOI is emerging as a vital focal point at the intersection of insurance and sustainability. Fast growing awareness of environmental challenges and social responsibility is reshaping client expectations and industry standards alike. The BDOI team provides both coverage and advisory services that help clients understand risks and their financial goals, while also educating them on the profound impact of their choices on the environment and society.

In 2024, BDO Insure collaborated with its insuring partners to drive sustainable insurance practices:

- **Secured license for Reinsurance Broker services.** At recent Singapore International Reinsurance Conference (SIRC), BDO Insure collaborated with foreign reinsurance partners to provide ready facility support coverage for Natural Catastrophic Cover for clients in the Philippines. This led to larger facilities support, both local and foreign insurance support, that the local market may not provide, especially on emerging risk.
- **Engaged clients in All Risk coverage.** The BDO Insure Package includes products aimed at shielding assets and businesses from the risks associated with climate change. For exposures that are not adequately addressed by traditional insurance, BDO Insure offers alternative solutions like Parametric Insurance to bridge the coverage gap.
- **Conducted risk assessment that cover climate change physical risk exposures** to determine clients' hazard risk and operational risk and mitigate the current exposure of clients' facilities.
- **Facilitated Electric Vehicle motor coverage including charging equipment** in cooperation with insurance partners Standard and Pioneer Insurance.
- **Served as lender insurance advisor to financial institutions** - BDO Insure collaborated with other BDO business groups for any property risk assessment for insurance purposes. Acted as advisor on construction and manufacturing risks, including how raw materials are sourced, manufactured and made, and if the process being used actually minimized carbon emission. BDO Insure offers insurance adequacy review for BDO Clients to comply with their lender's requirement. This is for their resiliency against fire, natural perils, environmental liability, and financial loss.

Internally, BDOI reduced its paper consumption by 15.6%, from 4,615 reams in 2023 to 3,931 reams in 2024. The team also launched a storage disk drive clean up across all BDOI business units, reducing the disk usage from 98% (7.1 terabytes) to 57% (4.7 terabytes) by deleting all non-critical files. The cleanup led to cost savings from additional file storage in terra bytes and additional database warehouse for BDOI files. It also eliminated heat emissions from storage due to very large files in the server. BDOI also implemented the use of existing online tools to monitor internal reports and drive paperless operations.

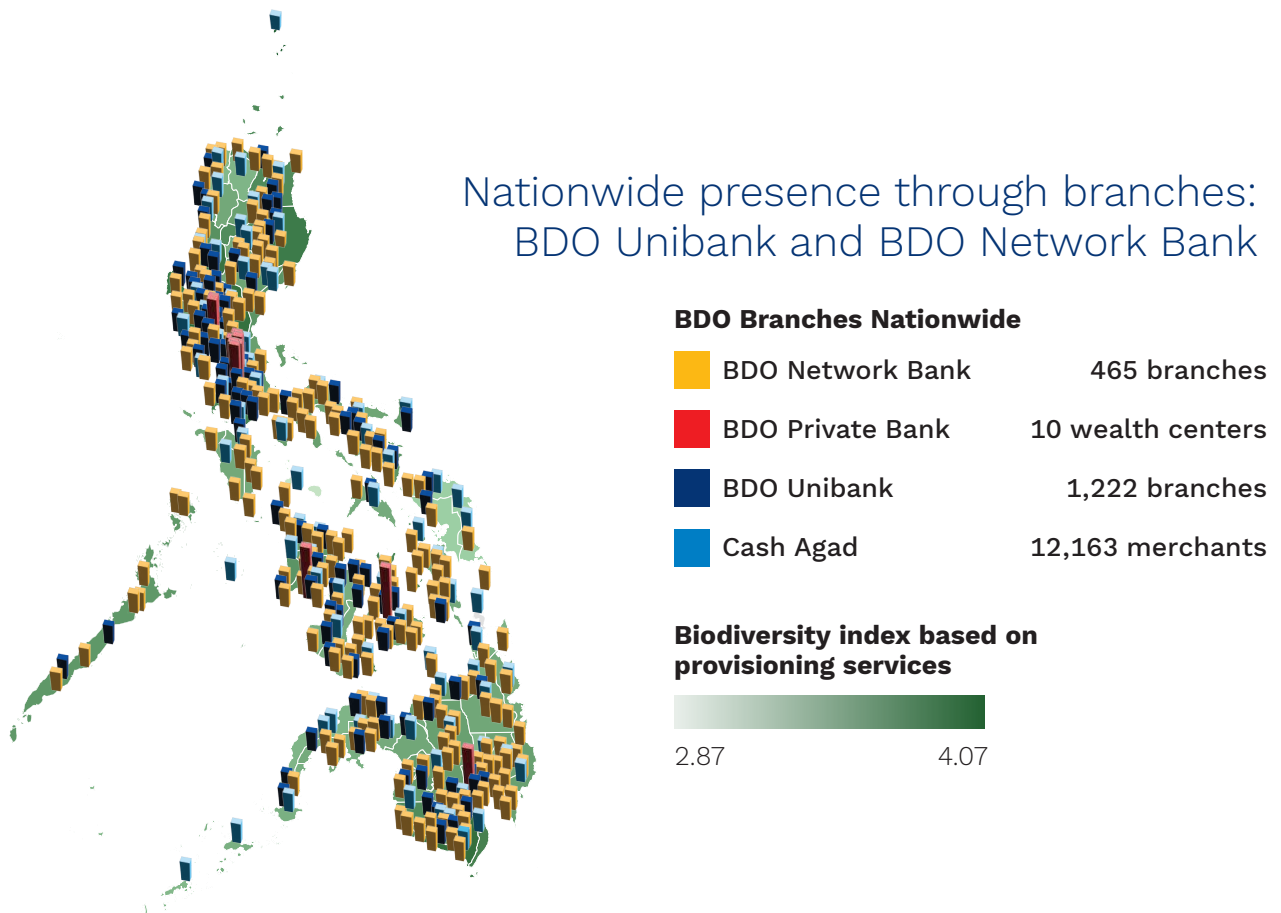
## RISK MANAGEMENT ADVISORY

BDOI also plays an increasingly crucial role in risk management advisory. This synergy between risk management and sustainability development is both an opportunity and a responsibility for insurance professionals, setting the stage for advisory to clients through Risk Management Reports:

1. **For high-risk industries,** BDOI's Risk Management team engages heavily in loss mitigation programs to seek full support and secure insurance programs for clients.
2. **For Renewable Energy construction,** the team advises on recovery and treatment of all materials installed during renewable energy construction e.g. solar panel disposal and recovery of electronic vehicle part and battery, solar inverters, and chemicals (Cadmium, Lithium, HCL, organic solvents).
3. **Interprets risk exposures at initial stage of construction** into insurance language, such as:
  - Design and installations of fire protection facilities
  - Design and installations of vital machinery and equipment
  - Compliance to local government, and applicable government agencies' environmental and safety requirements, etc.
  - Minimum design and other requirements for:
    - Sewage Treatment Plant
    - Materials Recovery Facility
    - Hazardous Waste Storage and Disposal
    - The required Pollution Control Officer interview

**4. Conducts onsite risk assessment on Operations, Renewable Energy:** performs broad analysis of client's existing hazards and recommends solutions to reduce and mitigate them. Operation specific recommendations include proper and regular maintenance of equipment and utilities that can reduce carbon footprint and improve quality of wastewater discharge. Recommendations are also in accordance with the most current Department Administrative Orders of the Department of Environment and Natural Resources (DENR). BDOI also provides insurance risk assessment support for clients engaged in renewable energy: solar, biomass, and hydroelectric power stations.

## Financial Services Presence and Impact



### Advancing the Phygital Banking Strategy: Branch Banking Group

**Phygital = Physical and Digital**  
combining domains where banks operate to reach its clients

As a universal bank, BDO continues to find ways to enable access to financial services, both in person and online as it recognizes that to be inclusive is to provide different types of services for the different financial needs of the community. Branch Banking Group (BBG) supports BDO clients who still prefer transacting in branches because they enjoy dealing with another person. BDO combines the warmth of human interaction with the benefits of digital technology through Phygital Banking. Phygital comes from the words Physical and Digital, describing the domains in which banks operate to reach its clients. BDO pursues a Phygital Strategy which recognizes the value of integrating the expansion of its digital reach, with the continuous growth of its physical reach through its network of branches and offices nationwide and abroad.



Branch innovations and self-service technologies for improved customer experience are part of BDO's digital transformation efforts to make its service delivery more efficient across all its channels:

- **Secured Way of Customer Identification** – the use of Customer Authentication Solution (CAS) as the new customer onboarding system, allows various digital authentication methods such as face identification, fingerprint, card+PIN when onboarding existing bank customers. These methods enhance account security to protect customers from unauthorized access to their accounts.
- **Self-Service Technology**
  - **Account opening and self-service stations** inside bank branches enable clients to input their transaction details before talking to a branch employee. This eliminates the need for manual form filling and allows bank personnel to focus more on building relationships with clients, instead of paperwork processing.
  - **BDO ATMs are the first in the country to be equipped with QR and biometric technology** that allows for cardless money withdrawal.
  - **Deployment of more Universal Teller Machines (UTM)**, a combined ATM and Cash Deposit Machine (CDM), as an alternative channel for clients to accomplish financial transactions such as deposit, withdrawal (withdrawals via QR code or biometrics), bills payment, check deposit and smart passbook update. Clients can transact with UTMs rather than wait in line at the branch. This also lessens the branch lobby traffic and allows our employees to focus on more complex transactions.
  - The **Smart Passbook** allows customers to conveniently update their passbooks without the need to queue and wait in line at the branch, saving time for both the customer and the branch.
- **Instant Access to Debit Card Issuance** – The ATM Card Onsite Printer Machine will soon enable branches to print debit cards onsite, allowing customers to receive their cards instantly without needing a return visit to the branch.
- **Product Specialist on Demand** called BDO Connect, a platform allowing customers to immediately speak to a Product Specialist via live video call on-demand, to inquire on and/or avail of BDO products and services. The goal is to always put customer first, to be able to address and service our customers' need when they visit the branch and provide them with the information they need on the Bank's products.
- **BDO Connect** caters to the following products and services 1) CBG Secured Loans for Auto, Home, Multi-Purpose; 2) CBG Unsecured Loans for Credit Cards and Personal Loan; 3) Wealth Investment products for BDO Private Bank and BDO Securities; 4) Non-life Insurance, and 5) Transaction Banking Group-Cash Management Services-Small Medium Enterprise (CMS-SME).
- **My Buddy, Convenient Access to Internal Policies** – BBG built its own Knowledge AI Assistant named BUDDY to enhance employee access to its vast Policy Database. It is a chatbot-style AI tool that allows branch employees to type frequently asked questions and get immediate responses. The AI tool allows branches to effectively perform their daily functions faster.

1,222

Branches in the Philippines

1 Minute  
per  
Transaction

Time Saved per Transaction  
from Service Assist Machines

1,219

Branches with  
Service Assist Machines

BDO recognizes that building trust is important in digital transactions and provides in-branch assistance to encourage individuals to perform financial transactions in digital format. This helps eliminate the clients' fear of making mistakes that may result in loss of access or loss of funds in their account. The Bank has cascaded guides in Taglish or a combined vernacular Tagalog and conversational English language format to bank employees so that customers entering the branch may feel more comfortable rather than intimidated by digital technology.

## FINANCIAL INCLUSION

BDO Basic Account was made available in all BDO branches in 2024. BDO Basic is a deposit account designed for financial inclusion of the unbanked sector by offering a deposit product with no initial deposit requirements. BDO Basic is offered to clients as a source or destination account for financial transactions done through electronic channels (i.e., New Digital Banking and BDO Pay applications) making the product very affordable and flexible for clients.

# Zero

Initial Deposit for  
BDO Basic

BBG supports the partnership of BDO Foundation and Don Bosco-One TVET Philippines, Inc., in incorporating financial education in Don Bosco's curriculum, to encourage technical vocational students to save for their financial goals. Selected BDO branches may open a savings account for students endorsed by Don Bosco-One TVET. They are also warmly welcomed by branch personnel, ensuring that the features of the savings account are properly explained. To practice what they learned in school and instill the habit of saving, the students are encouraged to maintain the required maintaining balance after a year. BBG also coordinates with BDO Foundation in conducting online financial literacy for college students of National University.



In 2024, BBG branches spearheaded the Community Marketing initiative, a group-wide marketing and business development activity in specific communities, meant to capture various market segments and advocate financial literacy and inclusion. The activities include social media campaigns culminating in a BDO Fiesta event, where there is an opportunity to cross-sell different BDO products and services. For the underserved sector of many communities, the opportunity to join in the culminating activity enables them to take a closer look at what the Bank can offer in a festive setting that is more familiar to them and less intimidating than visiting actual bank premises.

To further the reach of its financial inclusion efforts, the Bank has partnered with SM Supermalls, also a member of the SM Group, to be able to serve clients in urban areas and in provinces. When SM opens a new mall, a BDO branch in the mall opens for clients as well, making it a one-stop shop where bank clients can conveniently transact with BDO while also enjoying the mall attractions, even during weekends.

## AVAILABILITY IN TIMES OF NEED

With more than 1,200 branches nationwide and extended hours and weekend banking availability, BDO Branch Banking ensures it remains as accessible as possible to both existing and potential customers. It is a testament to BDO's commitment to provide convenient access to meaningful products and services to clients nationwide. This extends to adapting to the country's high vulnerability and exposure to disaster risk. The Bank continues to expand its presence on the ground and provide convenient access to cash and financial services, more so during times of unusual or hazardous circumstances happening within or near the branch premises:

- **Typhoons** - Adverse weather conditions disrupt services to the customers, cause operational delays, and affect overall productivity. BBG ensures continuity of service and operations through activation of Business Continuity Plans (BCP), such as:
  - **Advisories** - Released to employees on proper handling of safety reminders and instructions during emergency situations, including assistance to be provided to clients.
  - **Buddy Branch** - Deployment of manpower to identified nearest buddy branch to support client servicing.
  - **Call Tree** - Periodic testing of hierarchical communication model used to notify group members in the event of an emergency and recovery.
  - **Split Operations Support** - Ensure uninterrupted operations by deploying teams at 2 sites: BDO Towers Valero and BDO Corporate Center Ortigas.
- **Unusual Incidents** - may involve vehicular accidents which may destroy the façade and lobby of the branch, foul smell caused by sewer pipe leak, fire incident of nearby establishment, etc. Branch bankers are trained to handle safety and security. Concerned branch is also advised to go on early closure/branch closure depending on the gravity of the situation.
- **Crowdstrike Disruption** - System downtime experienced across the Bank triggers rapid root cause analysis and cascade of resolution and restoration efforts. BBG and IT created a Task Force group chat to support branches.

In addition, clients visiting the branch are reminded about safety banking tips to protect clients from fraud-related activities. Branch personnel are trained to discuss Anti-Scam Tips and refer them to the Bangko Sentral ng Pilipinas (BSP) 1140 Advisory material displayed in the branch counters.

## RESPONSIBLE BRANCH OPERATIONS

To manage resources at the branch, employees are issued reminders for business continuity requisition, ensuring ample supply while also limiting the request for forms depending on the nature of the transactions received in the branch. Branch personnel also encourage paperless transactions processing through a kiosk inside the branch. To limit paper consumption, clients are encouraged to request for soft copies of statements of accounts (SOA) by email. Printing of paper SOA is an exception and done only upon the client's request.

Working with the Facilities team, BDO branches have started using the decentralized disposal process in disposing of their furniture, fixtures, and equipment (FFE) due to wear and tear, obsolescence, or being beyond economic repair. Items for disposal include fax machines, typewriters, calculators, poster frames, permit holders, office chairs, and electric fans. These items are then sold to scrap buyers for recycling, or reuse.

# 2,087,228

Total New CASA  
(Current Accounts/  
Savings Accounts)



## Ensuring availability of Cash: BDO Cash Services

BDO Cash Services ensures the availability of fit banknotes and coins needed by the Bank's branches, automated teller machines, and clients. The Cash Services team operates a logistics network of 63 cash centers nationwide. An additional 9 cash centers are being built in the provinces to reach more remote areas.

Cash Services also manages the distribution of Cash Deposit Machines (CDMS) that can cater to the clients' cash deposit requirements and spare them time in queuing at the branch. The team likewise deploys Universal Teller Machines (UTMs) to provincial areas to offer other bank services such as check acceptance and passbook printing that further make banking easier. In terms of operations, the machines contribute to BDO's energy savings initiative as they significantly lower average power consumption to just 180 watts per machine during idle time, compared to 300 watts when in use.

Aside from the circulating fit banknotes and coins, BDO also supports the Clean Note and Coin Policy of the Bangko Sentral ng Pilipinas (BSP) by helping make sure that:

- Fit banknotes/coins are properly segregated from unfit banknotes/coins
- Only fit currency is re-circulated as well as loaded in automated teller machines
- Unfit currency is removed from circulation
- Measures that deter unacceptable practices, such as, among others, stapling and writing on currencies, and excessive folding, are in place to extend the life of bank notes and coins.

## BDO AND THE CASH SERVICE ALLIANCE

BDO also supports the efforts of the BSP in making the circulation of currency more efficient through the Cash Service Alliance (CSA), a cash circulation mechanism designed by the BSP to allow banks to service requirements for fit Philippine currency of other banks from their available cash holdings. Before the CSA was implemented, banks sourced their requirements for fit bank notes and coins exclusively from the BSP and deposited excess currency holdings only to the BSP. With the establishment of the CSA, BDO was tapped to supply other banks with their cash requirements, while it also rationalized its cash services by reducing armored car trips to and from BSP branches, resulting in lower gas emissions.



For the second consecutive year, the BSP named BDO as one of its outstanding institutional partners during its 2024 Outstanding BSP Stakeholders Appreciation ceremony held at the BSP Headquarters in Manila in August 2024. BDO was recognized for serving as the primary source of fit banknotes, in terms of amount, among all CSA participants in the Greater Manila Area. As the BSP extended the CSA implementation to provinces, BDO has likewise signed up for participation in target provincial regions in 2024 and further in 2025.

## Facilitating access and inclusion: BDO Digital

### DIGITAL BANKING

BDO's digital channels enjoyed a 20% increase in users in 2024 compared to 2023, as the Bank continues to add enhancements for better security and upgraded features. These features primarily enable BDO to reduce its carbon emissions and transition to paperless practices. Information is now disseminated online through apps, online platforms, and on the website, and transactions that were mostly performed over the counter are now increasingly happening digitally.

**20%**  
Increase in  
Digital Banking Users  
in 2024

### BDO ONLINE

The BDO Online app continued to launch new transactional features in 2024. The US dollar to Philippine peso transfer feature empowers Overseas Filipinos (OFs) to seamlessly remit money to their beneficiaries. Together with BDO-to-BDO transfers, InstaPay, PESONet, and the use of QR codes, customers now have more ways to send money.

To further enable interoperability with other financial institutions and support BSP's roadmap, BDO also launched multi-proxy services for customers to link a mobile number to their account in order to receive money from other banks. The app also offers access to transaction history, electronic statements, and other account information, which reduce the need to call the contact center, visit the branch, or print statements, leading to reduced paper consumption and the overall carbon footprint.

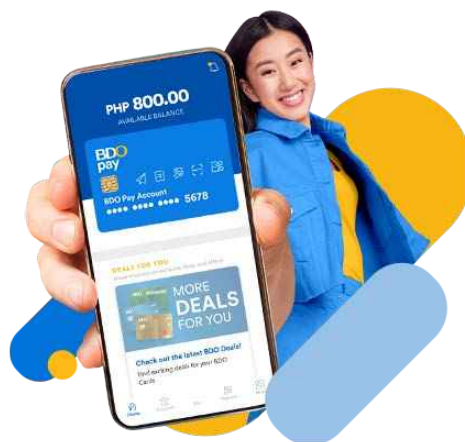
All these were coupled with up-to-date security features that deter hackers and scammers from account takeovers. The new features for the BDO Online make it easier for BDO clients — whether in the big cities or rural areas — to view and manage all their BDO accounts and cards anytime, anywhere.



### BDO PAY AND BASIC ACCOUNT

The BDO Pay app now allows customers to avail of various installment offers straight from the app, giving them flexibility in their day-to-day expenses. BDO Rewards was also integrated into the app, which reduces the need for physical card printing and chip consumption. Customers can access their Rewards Cards with a tap, and are able to redeem vouchers and other gifts directly on the app. Interoperability through QR Ph also allows the use of BDO Pay across different stores and merchants nationwide, giving customers even more choices when they pay.

The BDO Basic Account, an account that requires no minimum maintaining balance or initial deposit, can now be opened in BDO branches or online via the BDO Pay app. Through the BDO Basic Account and the BDO Pay app, both existing and new customers of the Bank can enjoy a simplified way to make payments and perform transactions with just a few taps on their phone.



## BDO CHECKOUT AND MERCHANT PARTNERSHIP

Merchant Partnerships (MP) is actively working towards sustainability goals by implementing various features in its products services and maintaining safe and secure payment transactions:

- 1. BDO Checkout:** Offers safe and secure digital payment solutions to all types of merchant partners.
- 2. BDO Mini Point of Sale (POS):** This new payment device eliminates the need for thermal rolls, significantly reducing paper waste.
- 3. No Signature Program:** By avoiding the need for cardholder signatures, this program reduces the use of ink.
- 4. Reduction of Printed Sales Slips:** The number of printed sales slips has been reduced from three to two copies. Merchants are now required to retain the sales slips, eliminating the need for separate submissions to BDO. Additionally, BDO uses paperless slips and refers to digital images.
- 5. Use of Android POS:** Implementing Android POS systems contributes to more efficient and sustainable operations.
- 6. Electronic Cash Register (ECR) Integration:** The integration of ECRs with card payments supports reduced use of paper and ink, further promoting sustainability.
- 7. Mobile/Cashless Payment:** Enabled our physical devices and online platforms to accept cashless payments, especially for everyday spend and small-ticket transactions, further promoting sustainability.



The implementation of BDO mini-POS and Android POS systems offers customers the convenience of modern, digital payment solutions, making transactions smoother and more accessible. The Mobile/Cashless Payment options cater to the increasing demand for contactless payments, providing a safer and more hygienic way to conduct transactions, especially in the post-pandemic era. Offerings such as BDO Checkout, Web, and Electronic Sign-Ups facilitate paperless transactions, reducing the need for physical documentation, and making the process more streamlined and user-friendly. This not only enhances the overall customer experience but also demonstrates BDO's commitment to innovation and sustainability, which can foster greater customer loyalty and trust.

These sustainability initiatives significantly enhance customer satisfaction in several ways. Reducing the need for paper and ink through the No Signature Program and the Reduction of Printed Sales Slips help customers experience faster and more efficient transactions. More importantly, these align with growing consumer preference for ecofriendly practices, both for individual consumers and businesses that are increasingly conscious of their environmental impact. On the other hand, the cost impact of these initiatives is significant, as they reduce operational costs associated with paper and ink, and enhance efficiency through digital processes.

SHIFT TO DIGITAL COMMUNICATIONS

The team shifted 80% of its ad placement allocations to digital channels, leaving only 20% for printed billboards placements. Digital ads reduced the need for printing on one-time use materials such as polyethylene tarpaulins. The initiative converts marketing materials from print such as flyers, brochures, among others, to digital formats uploaded through the BDO website and BDO social media accounts. This strategy allows flexibility and broader reach, while decreasing the carbon footprint that printed materials, particularly plastic, would leave. While banks are excluded from the Extended Producers Responsibility Act of 2022 which requires large companies to adopt and implement policies for the proper management and recovery of plastic packaging wastes, BDO’s shift to digital ads contributes to less plastic use from ads and marketing collaterals.

80%  
of ad placements moved  
to digital channels

CASH AGAD AGENCY BANKING

Agency Banking’s Cash Agad aligns closely with the sustainability goals of the Bank, particularly in promoting economic growth and fostering sustainable communities through its network of over 12,163 cash agent sites nationwide. BDO’s Cash Agad solution is one of the earliest proponents of financial inclusion in the country, either extending or complementing BDO’s reach in areas where bank branches and ATMs are scarce. Cash Agad agent-stores in communities provide ATM cardholders direct access to their bank accounts by allowing balance inquiry and cash withdrawal services at their stores. These agents, located in both urban centers and rural areas, play a crucial role in reaching the underserved populations. With presence in 100% of provinces and 95% of municipalities across the Philippines, Cash Agad significantly increases the Bank’s outreach.

12,163  
Cash Agad  
Partner Agent Sites

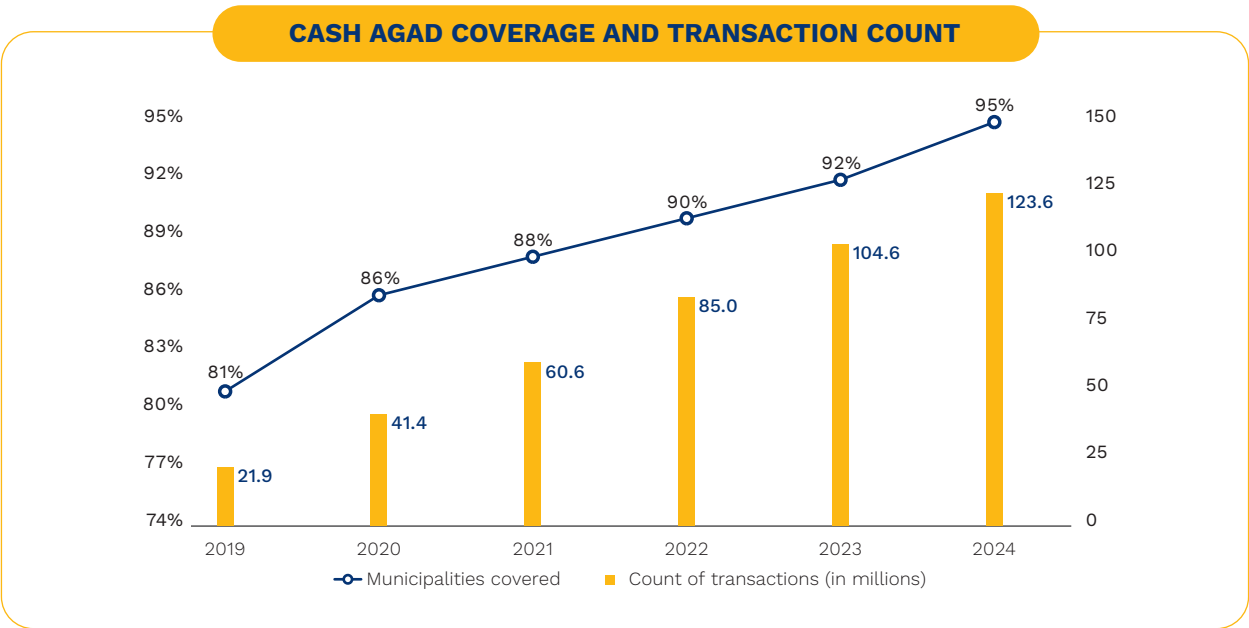
124 million  
Cash Withdrawal  
Transactions

₱532 billion  
Total Cash Withdrawn

To date, Cash Agad has successfully processed 124 million withdrawal transactions, totaling P532 billion in cash withdrawn. In a strategic move to enhance agent capabilities within local communities, Agency Banking has expanded its product offerings to include cash-in and bill payment services. Customers can now easily fund their BDO Unibank, BDO Network Bank, or other bank accounts, as well as pay utilities, credit cards, loans, and various bills at these agents.

100%  
Provinces Covered

95%  
Municipalities Covered



To further establish cash agents as vital financial hubs in their communities, Agency Banking has launched initiatives such as Agent Barangayans and Cash Agad Partner Agents Days. These events actively promote the agents in their respective areas through flyer distribution, store booth setups, and giveaways. Collaborating with BDO Remit and BDO Network Bank, representatives engage in account solicitation during these two-day gatherings at the agents' locations. From October to mid-November 2024, these efforts resulted in approximately 2,000 new savings accounts with an initial deposit value of ₱1.9 million, with 90% being Kabayan Savings Accounts aimed at Overseas Filipinos and their beneficiaries.

By bringing banking services closer to customers through cash agents, residents in barangays no longer need to travel to urban centers for their financial needs. This accessibility saves time, money, and energy while also reducing the community's carbon footprint. Cash agents benefit from transaction fees, which help them grow their businesses and increase their customer base, driven by the foot traffic generated by the Cash Agad initiative.

#### CASE STUDY:

### AJ General Merchandise Cash Agent Days

One of the most successful Cash Agent Day events in 2024 was in Kadingilan, Bukidnon, where 179 new accounts were opened. The store, owned by a married couple, is situated in a strategic location across the Kadingilan Public Market and offers a wide array of merchandise, from groceries to household goods. The couple are recognized as pillars in their community since they also operate another long-standing store in the area, a furniture shop, and a farming business. The new accountholders included local market store owners, their employees, government workers, and regular market patrons, with remittances primarily coming from the Middle East and Japan. The BDO branch nearest to Kadingilan is in the next municipality, 40 kilometers away.





## Enabling businesses towards cashflow management and financial inclusion: BDO Cash Management Services

BDO Cash Management Services (CMS) has long been essential to businesses, helping them streamline their finances, enhance liquidity, and improve overall efficiency. In recent years, the role of the Bank's CMS has expanded beyond simple financial management to now align more closely with global sustainability goals and the push for financial inclusion. By optimizing cash flow resulting to enhanced operational efficiency, reducing waste, and promoting more accessible financial systems, cash management services are increasingly becoming a key tool in fostering both economic and environmental sustainability.

The environmental benefits of CMS also go beyond corporate's internal operations. Through the adoption of digital cash management tools, CMS enables clients to contribute to broader sustainability targets. As the Bank moves businesses towards digital transactions, CMS significantly cuts down on the environmental costs associated with producing and distributing physical money. In addition, by automating processes like payroll, invoicing, and vendor payments, CMS also enables clients to minimize the need for energy-intensive manual processes and shift to more efficient, lower overall energy consumption in financial operations.

### FOCUS ON FINANCIAL INCLUSION AND SMES

One of the significant barriers to financial inclusion is the lack of access to traditional banking. In providing more accessible payment and financial solutions, CMS enables businesses and individuals to manage their finances through mobile apps, online platforms, and digital wallets. This helps the unbanked to enter the financial system with more ease and convenience so they can send and receive money, pay for goods and services, and save using mobile-friendly tools.

BDO CMS also offers various service packages to provide SMEs with the tools they need to manage their finances effectively. These include BDO Business Online Banking (BOB), BDO's online cash management portal, for payments, payroll with additional benefits, and easier access to financial services for the SME employees. All these reduce barriers to entry for entrepreneurs who might not have access to traditional financial services. CMS accelerates long-term economic growth by making financial services more accessible to SMEs and their employees and in the process, contribute to job creation and poverty reduction in underserved areas.

In 2024, BDO Cash Management Services processed a total transaction volume of 142 million, with a value of ₱19 trillion, for both collections. The Bank implemented around 66,000 new cash management deals, a 20% increase from last year. Total client base was at 168,552 with 96% of new clients coming from the sector of small and medium enterprises. CMS onboarded around 41,000 new SME clients in 2024, comprising 85% of CMS customer base by year-end 2024.

**₱19 trillion**  
CMS Transactions Processed

**142 million**  
CMS Transaction Volume

**20%**  
CMS Deals Growth

CASE STUDY:

## BDO Usapang Negosyo



Small and medium enterprises (SMEs) play a vital role in driving the local economy, contributing both to employment and economic growth. BDO Cash Management Services' thrust to help SMEs efficiently manage their cashflow and serve as an important financial inclusion tool was brought to life with the series of Usapang Negosyo (Business Talks) forums held in several areas in the country in 2024.

Usapang Negosyo forums were part of the Bank's community marketing program in 2024. These were first held in Laoag, Ilocos Norte (July); followed by Vigan, Ilocos Sur (August); La Union (October); and wrapped up with two sessions in Bacolod (November) through the joint efforts of Transaction Banking Group and Branch Banking Group. The forums gave the Bank a perspective on what SMEs need in each area, while SMEs learned ways to streamline their payments and collections. Majority of SMEs still go through time consuming manual processing for their payrolls, while their employees are unbanked and unfamiliar with banking services. CMS service packages include the creation of payroll accounts for the client's employees, with zero maintaining balance requirement. These accounts also become automatic savings accounts for employees, who are assured that their savings are safe and secured.

The forums also became a networking event where business owners met with other business owners and developed new acquaintances. BDO helped the local supply chain community to work better together.

## Taking Sustainability to the Next Level: BDO Finance

BDO Finance Corporation (BDOFC) serves as the leasing and financing arm of the BDO Group and provides financing alternatives not offered by BDO Unibank. Among these financial alternatives are finance leases, mortgage loans, factoring, installment papers purchase, floor stock financing, and amortized commercial loans. Through leasing and amortized commercial loans, BDOFC is able to finance its customers' capital equipment requirements at affordable terms for them to acquire trucks, motor vehicles, machinery, and equipment they need without worrying about budget constraints.



In 2024, BDOFC stepped up its sustainability advocacy initiatives among its clients.

Account Officers (AOs) intensified the promotion of electric vehicles (EVs) to top tier clients as an energy-efficient and environment-friendly alternative over fossil-fueled cars. They successfully leased to senior executives from top construction, manpower services, food manufacturers, distributors of premium food brands, marine management services, and global technology and consulting companies who elected to acquire EVs.

A common physical risk for Philippine cities is flooding due to prolonged rains during typhoons, which in turn, brings about both health problems and waste management problems to affected communities. BDOFC supported waste management and disposal service providers by extending leasing facilities so they can procure garbage compactor trucks and vacuum trucks that can efficiently collect and treat waste, and ensure the safe disposal of waste materials. This prevents clogging of drainage systems, esteros or canals, and waterways, and avoids community exposure to health problems and diseases brought about by stagnant water and waste.

BDOFC also granted leasing facilities to a prime hospital to acquire a brand new medical linear accelerator, angiography system, and anesthesia machine as the hospital upgraded its medical facilities to improve services for the treatment of cancer and heart diseases, two of the top causes of death in the country.

With increasing power costs coupled by reduced prices of solar panels, tapping the renewable power of the sun has become a very viable low carbon energy source option for many corporates. A wholly-owned Philippine subsidiary of an international company was approved a leasing facility to purchase and install solar rooftop mounted panels on a hospital in Iloilo City to generate 535 kW of electricity. Similarly, one of the leading manufacturers and distributors of construction chemicals and high-quality adhesives for automotive and construction industry was granted a lease facility for a 164 kW grid tied roof mounted solar panel system.

Another example of its sustainability advocacy is BDOFC's Leasing Program for solar rooftop installations to BDO Group officers. The team is currently monitoring a lease for the installation of solar panels in one officer's home as a showcase to demonstrate the benefits of the program.



#### CASE STUDY:

### Timeless Green, Inc.

Timeless Green, Inc. (TGI) is a renewable energy developer and a wholly owned subsidiary of Timeless Green (TG) Sdn Bhd headquartered in Malaysia. TG, the parent company, has completed environmental and power projects including solar, hydro, and biomass, and to date, has delivered projects with a total capacity of 35,800 kW. TG expanded its renewable energy operations to Southeast Asia and incorporated TGI in the Philippines in 2018. TGI engages in the establishment, maintenance, and ownership of equipment and machinery to generate renewable energy for lease to its customers.



TGI embarked on a number of significant renewable energy projects in the Philippines, including the installation of solar panels on a hospital in Cagayan de Oro City that generates 200 kW of electricity, and on another hospital in Cavite with an 80 kW capacity. Its latest project is a 180-bed hospital in Iloilo City for the installation of solar panels to generate 535 kW peak electricity. TGI is sub-leasing the solar panel system to the hospital via a lease-to-own arrangement over 15 years. BDOFC extended a lease facility for the project payable over 60 months.

To further diversify its portfolio, TGI engages universities, shopping malls, commercial spaces, and government agencies for similar solar panel system undertakings. BDOFC will continue to be a strategic partner for TGI for these vital sustainable finance projects.

## Financial Inclusion

### Serving the Unbanked: BDO Network Bank

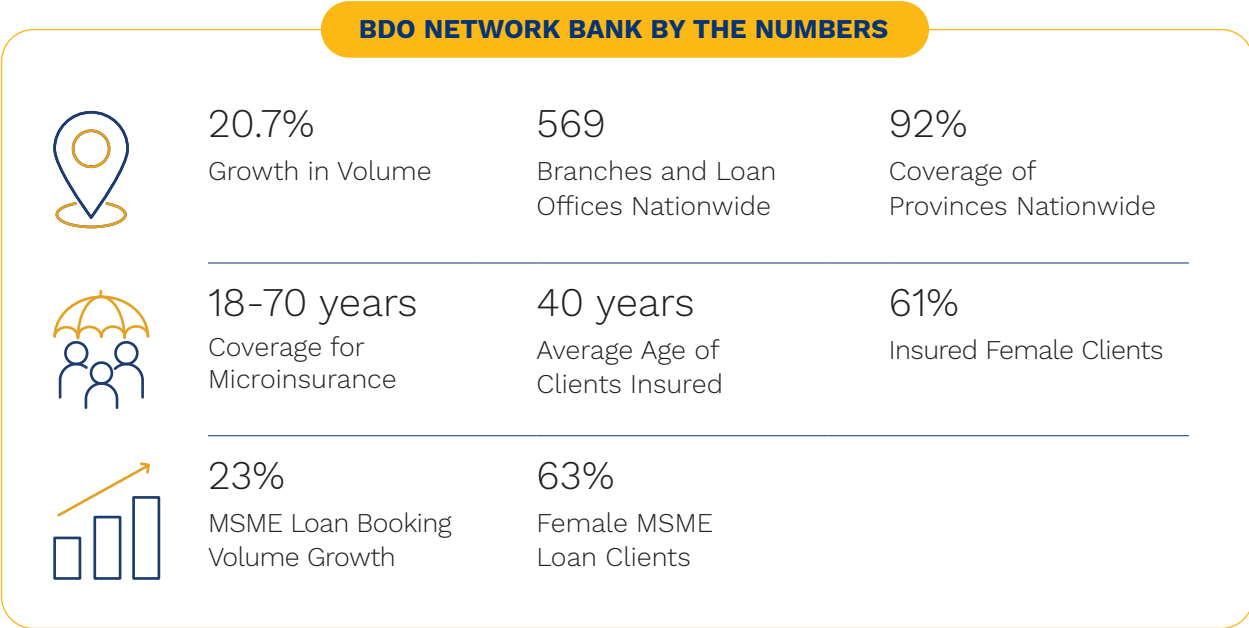
As the country's largest community bank and a subsidiary of BDO Unibank, BDO Network Bank (BDONB) serves the micro, small, and medium enterprise (MSME) segment, as well as government employees and the general public, particularly in the rural areas. BDONB brings modern, innovative, and relevant banking products and services to various underserved and unbanked communities in the country.

In 2024, BSP figures noted that 56% of adult Filipinos have a bank account, marking a considerable increase from just 23% in 2021. BDONB continues to provide financial inclusion through its network expansion across the Philippine archipelago by bringing its wide range of banking products that includes loans, deposits, remittances, microinsurance, bills payments, and other banking services.

In 2024, BDONB network expansion counted 569 branches and loan offices, an 11% increase from 2023. The Bank has reach and access to 4,923 BDO ATMs around the country — some located within BDONB branch premises and others in strategic high traffic areas that provide easy financial access to its clients. It also benefits from the 12,164 Cash Agad agents and 112 field tellers who provide secure account withdrawals and deposits services that extends the reach of branches. BDONB is currently present in 92% of total provinces in the country, with plans to add more presence in other provinces to reach and serve more people. In pursuit of a more paperless, more secured, and a more efficient system for sales and collections, BDONB also started its deployment and use of digital tablets for its personnel on the ground. This makes data collection and information updating more user friendly for clients. Following BDO's phygital strategy, BDONB's physical presence in strategic locations is complemented by its digital presence in social media and the BDONB website.

BDONB loan products are not just for the sake of lending, but also for capital buildup that help clients improve their lives and support communities to accelerate economic growth. BDONB values its clients, understands their needs, and strengthens relationships with them. As a result, BDONB posted a 23.6% increase in volume from the previous year.

BDONB also offers a low minimum initial deposit to encourage more people to open accounts and save. It cross-sells microinsurance that provides hospitalization allowance for clients ranging from 18 to 70 years old. The average age of clients insured is at 40 years, and 61% of those insured are female.



### MSME FINANCING

In 2024, BDONB’s MSME loan bookings grew by 31% from 2023 figures based on volume, with a 5% increase in number of offices offering MSME loans. Female clients accounted for 63% of its total bookings. The MSME Teams not only sell loans but they likewise advise their clients on how to improve and expand their businesses, reinforce the importance of savings and financial literacy, and connect them to the Bank to help them manage their finances well.

### SALARY LOANS FOR GOVERNMENT EMPLOYEES

Teachers in Mindanao accounted for 38% of the total salary loan releases in 2024. Loan balance grew by 18%, even as BDONB’s customer base grew by 13% as it continues to expand to more rural areas nationwide. Salary loans reach was at 38%, with additional bank personnel servicing this segment up by 10%, allowing more people to serve the financial needs of government employees. The bank counts 79% of its total active clients for Salary Loans as female.

### OTHER SUPPORT SERVICES FOR CLIENTS

BDONB continues to organize Financial Literacy discussions to help clients manage their money and to use their loan wisely, whether it be for school teachers and personnel, government employees, or public market vendors. For businessmen and entrepreneurs, BDONB has run over 30 Negosyante Days that focus on financial literacy talks. BDONB also works closely with the Department of Education (DepEd) and annually participates in its Brigada Eskwela (School Brigade) and Balik-Eskwela (Back to School) programs. For Brigada Eskwela, BDONB employee volunteers clean and rehabilitate public school classrooms and its environs in time for the opening of classes, while the bank provides school supplies to beneficiary schools for Balik-Eskwela. Together with DepEd, BDONB also supports Teacher’s Day Month and World Teacher’s Day celebrations in October. In 2024, BDO Foundation supplemented school provisions in order to reach more provincial public schools. BDONB also partners with the SM

Foundation to continuously bring medical and dental missions to areas that need health service support. The Bank also works closely with SM Supermalls to showcase its product offerings and financial literacy discussions through the weekly Sunday Market and its SM for MSMEs events.

### **CUSTOMER FOCUS: BDONB BAYANIHAN**

With the theme “Bayanihan Para sa Matatag na Paaralan” (Volunteerism for a Steadfast School), BDONB community events reflected the understanding that a strong school is built not just on bricks and mortar, but on the collective effort of everyone involved.

- In July 2024, BDO employee volunteers and other stakeholders held a Brigada Eskwela clean-up at Changco Elementary School in Barangay Siguel, General Santos City to join hands in revitalizing the school and create a brighter learning environment for its students. BDONB donated paints, painting materials, clocks, umbrellas, and other items. The BDO Support Team also led a Tree Planting activity, where each tree planted represented a promise of progress, growth, and resilience.
- The Bangsamoro Autonomous Region in Muslim Mindanao (BARMM) may have seemed daunting at first, but the BDONB Support Team quickly discovered a warm and welcoming community for Brigada Eskwela at the Bangsamoro Stand Alone Senior High School in Cotabato City. From painting classrooms to planting of trees, members of the community lent a helping hand to pave the way for a welcoming and conducive educational environment for incoming BARMM students.

#### **CASE STUDY:**

### **The Growth of S&D Scrap Trading**

At the height of the pandemic in 2020, Deme Jay Alinab left his job as a medical representative to establish S&D Scrap Trading, a buy and sell business for scrap metal and other usable materials. With family members in a similar business, his familiarity with the scrap trading industry gave him an opportunity to build a business that could address the growing demand for collecting and transporting scrap metal while supporting his local community in Cebu.



Locally, scrap metal collection begins with informal workers, such as junk collectors who scour neighborhoods, construction sites, and industrial areas for discarded metal to sell to local junk shops for cash. This grassroots system provides the most basic livelihood opportunities but is often limited by the collectors' capacity to transport and process materials. S&D Scrap Trading bridged the gap between these informal collectors and large-scale processing plants.

The business began with a single ten-wheeler truck, servicing local junk shops and delivering scrap materials to metal processing plants. Despite limited resources, Deme Jay's drive



and business acumen led to rapid growth. Within months, he expanded his fleet and operations, eventually managing forty containers and two branches in Cebu. Recognizing the need for significant capital to sustain and grow his business, he sought financing from BDO Network Bank.

The partnership with BDONB provided the financial support necessary for Deme Jay to scale his operations effectively. With the loan, he expanded his collection space and acquired additional resources to accommodate increasing volumes of scrap metal. This growth allowed S&D Scrap Trading to establish itself as a reliable intermediary between local collectors and processing plants.

The business also became a vital contributor to the local economy. From an initial workforce of three employees, it now provides jobs to 24 individuals from the surrounding community. Additionally, S&D Scrap Trading engages 30 canvassers who collect scrap metal from nearby areas. By accepting even small quantities of scrap, the company not only amplifies the reach of informal workers but also ensures their efforts contribute to a more structured and sustainable supply chain.



The business also became a family enterprise, with Deme Jay's mother handling the day-to-day finances, book-keeping and manpower, while Deme Jay focused on high-level operations. The long-term vision for S&D Scrap Trading includes expansion into northern Philippines and ensuring the family business remains financially secure for future generations.

BDO's support has been instrumental in helping S&D Scrap Trading grow responsibly while addressing the capital-intensive nature of the scrap trading industry. By providing the necessary resources to scale operations, BDO has enabled the business to thrive, create jobs, and positively impact the community. S&D Scrap Trading's success exemplifies how strategic financial support and advisory, and a clear vision can transform a small venture into a thriving enterprise that benefits not only the entrepreneur but also the people and communities it serves.

#### CASE STUDY:

## Cel Store - Resilience and Growth in Cebu's Wholesale Industry

Cel Store stands as a compelling example of how strategic financial support, determination, and smart business practices can transform a small venture into a thriving enterprise. Founded by Jocelyn Maribao Tejas, a former overseas Filipino worker (OFW), the wholesale soft drink supplier has grown into a cornerstone business in Cebu, thanks in part to its financial partnership with BDO Network Bank.



Jocelyn's entrepreneurial journey began in 2004 when she and her husband returned to the Philippines to raise their growing family. Initially working as butchers selling pork in local markets, they soon realized that the physically demanding nature of the job made it difficult to balance work and family life. Seeking a more sustainable livelihood, they pivoted to the soft drink supply business in 2008. Starting small with just ten crates of soft drinks, they steadily reinvested their earnings, gradually expanding their operations. Through persistence and effective reinvestment, Cel Store grew to secure area contracts with major beverage companies, including Coca-Cola. The business scaled operations, acquiring delivery trucks and building a reputation as a reliable supplier for local stores.

In 2021, Typhoon Odette devastated Cebu, causing structural damage, delayed stock deliveries and halted local operations. Compounding this, a nationwide sugar crisis reduced the availability of soft drinks for several months, further straining operations. To recover and stabilize operations, Jocelyn turned to BDO Network Bank for a loan.

The loan proved to be a turning point. With financial support, Cel Store quickly resumed operations, restocked inventory, and addressed rising demand during annual events such as Christmas and the Sinulog Festival, a yearly cultural and religious festival held on the third Sunday of January in Cebu. This infusion of capital not only ensured business continuity but also allowed Jocelyn to maintain her workforce, invest in three delivery trucks, and expand her customer base.

Today, Cel Store employs eight workers and two drivers and serves as a reliable supplier for numerous stores in Cebu. Jocelyn credits her business success to her pragmatic financial management and her belief in the value of people. Drawing from her OFW experience, she prioritizes treating her employees fairly, fostering loyalty and dedication that directly contribute to the company's efficiency and reputation. For her, employees are the backbone of the business, and ensuring their well-being is key to the long-term sustainability of the business.



While content with the current scale of Cel Store, Jocelyn envisions a future where her daughter could continue steady growth and expand the business, building on its strong foundation. Cel Store's journey is a powerful example of how strategic decisions, perseverance, and community-focused values can lead to sustained success, even in the face of adversity.

## Building a stable financial future for Overseas Filipinos and families: BDO Remit

Dedicated to empowering dreams and securing futures, BDO Remit, through innovation and personalized service—Alagang Kabayan—simplifies banking to help OFs manage their money securely and confidently support loved ones back home.

### BEYOND REMITTANCE: FINANCIAL LITERACY AND COMMUNITY ENGAGEMENT

BDO Remit seizes every opportunity to help educate, engage and uplift its clients. The organization actively engages with communities to drive-up financial literacy and inclusion through initiatives such as the BDO Fiesta—a nationwide marketing caravan that combines fun with education. BDO Fiesta is designed to bring financial knowledge straight to the heart of the communities through localized festivities, games, and educational sessions. More than just an event, it serves as a fun and informative way to make banking products accessible, reinforcing BDO's role in the financial journey of OFs and their families.



### EXPANDING REACH, STRENGTHENING TRUST

In 2024, BDO Remit revitalized its community marketing efforts, extending its reach to remote areas to engage and connect with customers wherever they are. These initiatives aim to foster lasting relationships with Kabayans while reinforcing the trust they place in BDO. For existing account holders, the Bank strengthens these connections by offering tailored financial solutions designed for the OF market. Additionally, BDO Remit continues to collaborate with SM malls by participating in SM 3-Day Sale activities. This partnership allows clients to conveniently open accounts and inquire about other bank products and services. Since SM is a key location where OF families gather, these mall activations remain to be both strategically sound and highly effective.

BDO Remit has also strengthened its partnership with the Overseas Workers Welfare Administration (OWWA) by enhancing its financial literacy modules for OFs during Pre-Departure and Post-Arrival Orientation Seminars (PDOS/PAOS). Apart from savings and basic banking, these modules now cover insurance, investments, responsible borrowing, and fraud awareness, equipping OFs with practical financial management tools to navigate financial challenges confidently.

12%

Growth in Average Deposit of a Kabayan Customer

11%

Growth in Average Savings in Kabayan Accounts

9,367

Domestic and International Financial Literacy Lessons Conducted

288,124

Domestic and International Financial Literacy Lesson Participants



## BRINGING BANKING CLOSER TO OVERSEAS FILIPINOS

Beyond being a trusted remittance partner, BDO Remit embraces the rich diversity of the global Filipino diaspora. From Tokyo to Kuwait, France to the UAE; it remains deeply connected with OFs by actively participating in community events such as Philippine Independence Day and Taste of Manila celebrations. Over the years, these engagements reaffirm BDO Remit's commitment not just to celebration but to meaningful service. Last year, BDO Remit deployed roving expats to Italy, Canada, and Malaysia, who are knowledgeable in financial literacy and with a deep understanding of the unique needs of OFs in their respective regions. The expats help the clients facilitate their savings accounts, guide them on digital bank platforms like BDO Online and BDO Pay, and empower them to manage their finances securely and independently, regardless of the time zone. Through BDO Remit, the OFs, wherever they may be in the world, remain meaningfully connected to the Philippines.

## EXPANDING SOCIAL PROTECTION AND WELL-BEING

Through its collaboration with BDO Insure - the Bank's non-life insurance arm - BDO Remit provides free personal accident insurance for new Kabayan Savings account holders. Clients are then referred to insurance experts for affordable medical plans. BDO Remit also supports OFs' mental preparedness through Stress Management Workshops led by former OWWA Administrator Carmelita S. Dimzon, especially for domestic helpers headed to the Middle East. These workshops help them prepare mentally, emotionally, and culturally, giving them the confidence to work abroad and complete their contracts successfully.

## EMPOWERING OFs THROUGH BUSINESS OPPORTUNITIES

BDO Remit works closely with BDO Network Bank, Cash Agad, and other units of the Bank to encourage OFs to open accounts, granting them access to other banking products and services. Recognizing that many OFs aspire to start businesses, BDO Remit and BDO Network Bank have launched collaborative cross-selling initiatives to offer tailored financing through Kabayan Loan, which can be used to start small business ventures such as online selling and retail businesses; and Negosyante Loan, which empowers microbusiness owners by providing funds to scale up their operations. This collaborative service extends beyond Metro Manila with strong take-up in rural provinces and underserved areas like Isabela, Ilocos, Cebu, Negros, and Davao, helping OFs build sustainable livelihoods through entrepreneurship and contribute to economic resilience.



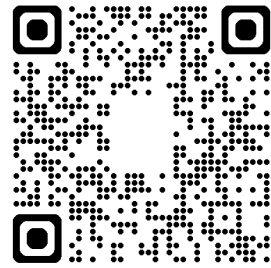
## GIVING BACK TO THE OVERSEAS FILIPINO FAMILIES

BDO Remit ensures that their sacrifices also come with added rewards. Through its synergy with SM Supermalls, BDO Remit has elevated the Kabayan Savings experience with Kabayan First Tuesday—an exclusive discount program for BDO Kabayan and BDO Network Bank Kabayan Savings account holders at selected SM affiliates nationwide.

## COMMITMENT TO FINANCIAL INCLUSION

Championing financial inclusion through impactful marketing and community outreach programs:

- **Pamaskong Handog:** On its 13th year, this annual Christmas event for OF families, held in partnership with SM Malls spreads joy and connections
- **Community Marketing Roadshows:** Organized alongside BDO Network Bank, bringing financial services closer to underserved communities
- **Partnership celebrations:** Supporting DMW and OWWA's Migrant Workers' Day, Family Day and Model Overseas Filipino Worker Family of the Year Award (MOFYA)



Scan to watch the heartwarming highlights of the 13th BDO Pamaskong Handog festivities

### CASE STUDY:

## Transforming OFs into Entrepreneurs

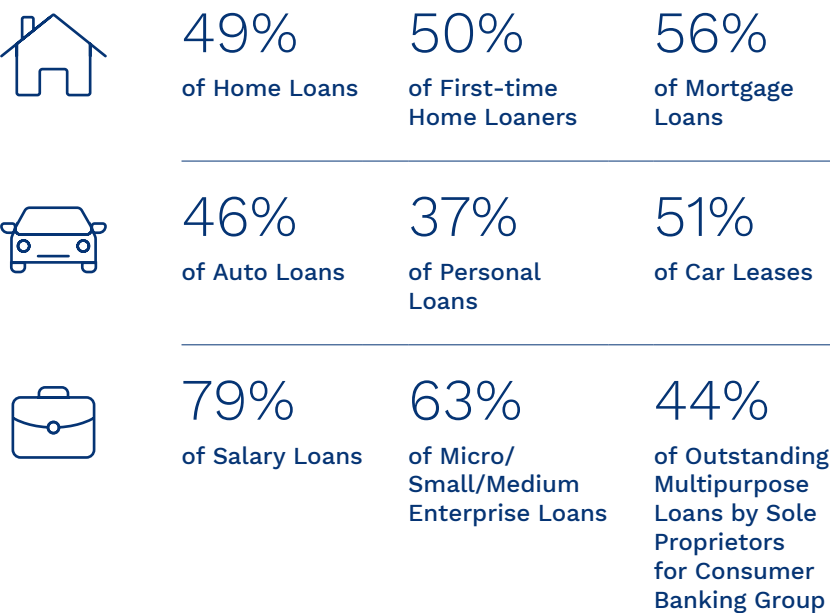
In a groundbreaking effort to advance financial inclusion, BDO Remit partnered with the Department of Migrant Workers (DMW) and OWWA to create opportunities for OFs who went home to rebuild their lives through Balik Kabayan Bazaar, a livelihood generation program to support them as they reintegrate into the local economy. BDO Remit supplied modular booths for OFs to sell products at the DMW headquarters, while DMW granted each participant with initial capital to launch their own business. BDO Remit also donated essential facilities needed for DMW's Balik Manggagawa (Returning Workers) area. Fostering self-sufficiency for OF families and economic resilience, this public-private partnership helps them build brighter, stable future.



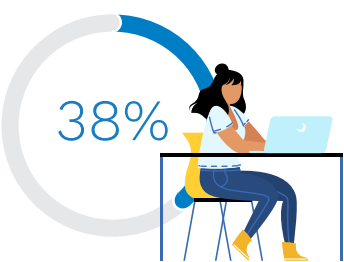
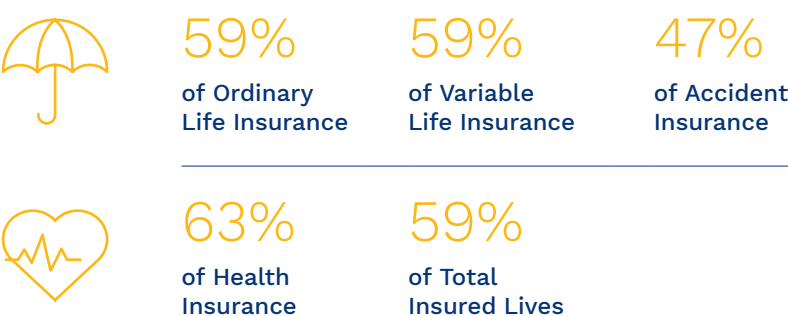


# Empowering Women as Consumers and Entrepreneurs

Individual loans availed by women



Individual insurance availed by women



Bank accounts opened through online account application



Access to credit card facility



Investment plans availed by women



# Strengthening Business Resilience

We consciously manage our environmental and social impacts through good governance that sustains superior business performance anchored on accountability, transparency, integrity, and fairness. We develop BDO bankers with a sustainable mindset who thrive on finding ways to innovate, find solutions to sustainability challenges, and live up to the Bank's sustainability commitments.

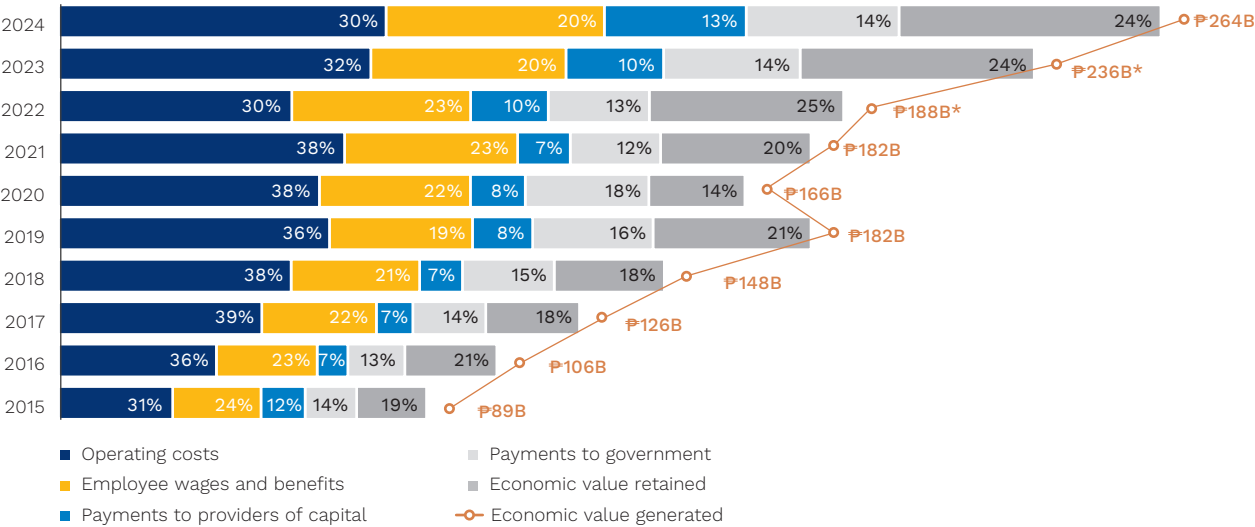


# Economic Impact 2-4, 201-1

BDO has strengthened its position as the country’s leading full-service bank, committed to serve the diverse banking needs of every Filipino. The Bank continues to expand its network, particularly in underserved areas, to broaden financial inclusion. Additionally, it enhanced its digital capabilities to improve the accessibility and ease of use of the Bank’s products and services. These initiatives have allowed BDO to generate and distribute economic values, supporting economic activity across the country.

## Economic Value Table 201-1

Figures in %



\* Adjustments were made to make the 2024 financial statements more comparable to regional standards per auditors’ recommendation, with 2022 and 2023 numbers restated. The SEC Financial Statements are basis for the table above.

## Economic Value Table 2-4, 201-1

In 2024, BDO’s direct economic value generated (DEVG) increased by 12% year-on-year, reaching ₱264 billion. This growth was driven by increased consumer and business activities arising from sustained economic expansion.

The Bank distributed 76% of its generated economic value, amounting to ₱202 billion, 13% higher than the previous year. Of the distributed value, 20% or ₱53 billion was allocated to wages and benefits for BDO’s workforce of over 44,000 employees, which in turn boosted consumer spending. Additionally, other operating expenses rose by 5% to ₱79 billion.

BDO’s total tax payments reached ₱36 billion, contributing to the government’s tax revenues and supporting economic growth. The company’s community investments totaled ₱212 million, which was used to support financial education programs, provide relief to disaster-stricken communities, and rehabilitate and rebuild rural healthcare delivery systems through BDO Foundation, the Bank’s corporate social responsibility division.

## Good Governance to Create a Sustainable Future

Corporate governance in BDO Unibank, Inc. (BDO) encompasses effective oversight, strict regulatory compliance and sustainable value creation. These core values are designed to safeguard and promote the best interest of all stakeholders, ensuring a balanced, ethical, and forward-looking approach to business operations and governance.

BDO's steadfast commitment to the highest standards of corporate governance is applied across the institution through consistent implementation of the principles of accountability, fairness, integrity, and transparency. This approach has built BDO's market reputation on the solid foundation of an upstanding corporate culture and responsible business conduct, underpinned by a well-structured and effective system of governance.

BDO complies with the SEC Code of Corporate Governance for Publicly Listed Companies and with the Enhanced Corporate Governance Guidelines for BSP-Supervised Financial Institutions. It applies relevant international best practices of corporate governance issued by globally recognized standards-setting bodies such as the Organisation for Economic Co-operation and Development (OECD) and the ASEAN Corporate Governance Scorecard (ACGS), which serve as essential points of reference.

The Bank, as a financial institution, recognizes the importance of addressing climate change and supporting the country's transition towards a low carbon economy. Through its Board and Senior Management, BDO is committed to advancing its sustainability commitments and achieving strategic resilience by consistently incorporating sustainability in the way it conducts business.

The Board, being the highest governance body, plays a crucial role in ensuring that sustainability is embedded in the Bank's corporate governance, risk management, and compliance frameworks. The Board sets the tone at the top by promoting an enterprise-wide culture that continually fosters environmentally and socially responsible business decisions. The Bank endeavors to contribute to the country's sustained growth by financing economic activities that nurture the environment, empower Filipino consumers, and promote the best interest of the Bank's various stakeholders. Consistent with the UN SDGs, the UN Global Compact, and the government's Sustainable Finance Roadmap, the Bank constantly strives to create lasting, net positive impact through the delivery of various banking products and services that are sustainable, inclusive, equitable, environment-friendly, and socially relevant.



# Our Board of Directors and Governance Structure

The responsibility for good governance ultimately rests with the Board. It is tasked with providing effective leadership and overall direction to ensure the long-term success of the Bank. It oversees the business affairs of the Bank, including review of the strategic plans, performance targets, financial plans and budgets, key operational initiatives, capital expenditures, acquisitions and divestments, annual and interim financial statements, and corporate governance practices. The Board periodically reviews the Bank's strategic objectives ensuring their continuous alignment with the Bank's corporate mission and vision. It is also responsible for overseeing management performance, enterprise risk management, internal control systems, financial reporting and compliance, related party transactions, and the continuing education of directors. Additionally, the Board manages the succession planning for itself, the Chief Executive Officer (CEO), and senior management.

In its commitment to sustainable banking practices, the Board considers sustainability issues related to the environment, social, and governance factors. This holistic approach ensures that the Bank achieves financial success, while contributing positively to society and the environment.

## Board Composition 2-9, 2-11

The Board is composed of eleven (11) members and aided by four (4) advisors. It is led by a Non-Executive Chairperson with seven (7) Independent Directors, three (3) Non-Executive Directors including the Chairperson, and one (1) Executive Director who is the President and CEO.

With Independent and Non-Executive Directors of the Bank comprising 91% (10 of 11) of the Board, its current composition surpasses the minimum regulatory standards for independent and non-executive directors to form the majority. As seven (7) of the eleven (11) Board seats are currently occupied by independent directors, the Bank goes beyond the 1/3 minimum requirement of the Bangko Sentral ng Pilipinas (BSP) and the Securities and Exchange Commission (SEC). Independent, objective, and balanced judgment on significant corporate matters is attained and sustained as independent directors chair eight (8) of nine (9) board-level committees, namely Board Audit, Corporate Governance, Risk Management, Related Party Transactions, IT Steering, Nominations, Compensation, and Trust. This ensures that key issues and strategies are objectively reviewed, constructively challenged, thoroughly discussed and rigorously examined.

Board advisors are considered integral to the Board, with their opinions and recommendations highly valued by the Board members. The four (4) advisors are experts in their own fields and provide valuable insights and independent perspectives to the Board. The presence of a female Board advisor complements the three (3) female non-executive directors in the Board, one of whom is an independent director.

**2024 Update:** On August 31, 2024, former Department of Trade and Industry Secretary and University of the Philippines President Alfredo E. Pascual was appointed Independent Director enhancing the Board's diversity and insight. He filled in the vacancy due to the resignation of former director Walter C. Wassmer.

## BOARD COMPOSITION



Teresita T. Sy



Nestor V. Tan



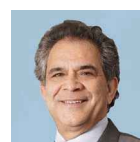
Dioscoro I. Ramos



George T. Barcelon



Estela P. Bernabe



Vipul Bhagat



Franklin M. Drilon



Alfredo E. Pascual



Vicente S. Pérez, Jr.



Jones M. Castro, Jr.



Josefina N. Tan

## Screening of Directors 2-10

The Board, through the Nominations Committee, is responsible for screening and evaluating new director nominees. In line with the Bank’s Board Diversity Policy, it leads the process of identifying and assessing potential candidates against determined roles and key attributes that would balance the skills, knowledge and experience of the existing Board membership and the requirements of the Bank. The Nominations Committee also receives recommendations for potential candidates, and to the extent possible, engages external search firms or external databases (i.e., Institute of Corporate Directors List of Members) in selecting a pool of candidates for the new members of the Board. The Nominations Committee then recommends the most suitable candidate to the Board, for appointment or election as director. This process was followed with the election of the new independent director in 2024.

For re-election of incumbent directors, the Nominations Committee also considers the results of the most recent annual evaluation of the performance of the Board and Board-level Committees facilitated by an independent third-party evaluator, attendance record in meetings, participation in Board activities, and overall contribution to the function of the Board.

## Board Diversity 405-1

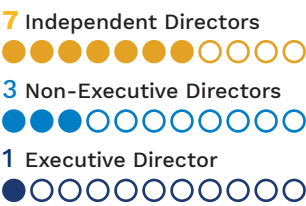
BDO views diversity as an essential element in maintaining strong corporate governance through an active and effective Board. The Bank’s Board Diversity Policy reflects its recognition that diversity in skills, experience, gender, sexual orientation or preference, age, education, race, religion, business, and other related expertise among its directors will foster representation, critical discussion, and balanced decisions by the Board. As a whole, the Board, through its members, should possess all the necessary skills, experience and functional expertise to oversee the fulfillment of the strategic direction of the Bank. The Nominations Committee uses the Bank’s Diversity Policy as primary reference to maintain and annually review an appropriate diverse and inclusive balance in the Board composition.

The present members of the Board have extensive experiences in banking, credit management, investment management, accounting and finance, insurance, legal management, business management, and strategy formulation, bank regulations including anti-money laundering, information technology, sustainability, and risk management, both globally and locally. More than half of the board members have significant international education and/or work experiences, which bring global perspectives to the board.

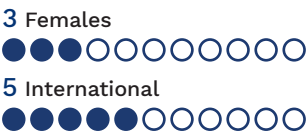
**2024 Update:** The addition to the Board of Director Alfredo E. Pascual, a new independent director elected in 2024 who has extensive experience in the private, public, and academic sectors, further enhanced the diversity in the Bank’s Board. The Board believes that its current size and composition provide sufficient diversity among its directors. Such composition will enable the Board to bring about effective leadership and maintain strong corporate governance that is attuned with the Bank’s growth, complexity, and scope of business.

## Board Snapshot

### DIRECTOR INDEPENDENCE



### DIRECTOR DIVERSITY



### DIRECTOR AGE



### BOARD SKILLS DIVERSITY



## Selection and Appointment of Senior Executive Management

The Board is also responsible for approving the selection and appointment of a competent senior executive management led by the President and CEO, including the heads of units who exercise control functions i.e. Chief Compliance Officer, Chief Risk Officer, and Chief Audit Executive. Fit and proper standards are applied in the selection of key officers and utmost importance is considered on their integrity, technical expertise, and banking industry experience.

## Review of Bank's Mission, Vision, and Strategic Plans 2-16

The Board, being the highest governance body, approves and updates the Bank's mission, vision, objectives and strategies on a continuing basis. It also oversees management's implementation, taking into account the Bank's long-term financial interests, its level of risk tolerance, and ability to manage risks effectively. It is actively engaged in the affairs of the Bank and keeps up with material changes in the Bank's business and regulatory environment to ensure that the Bank has beneficial influence on the economy. The Board similarly governs the implementation of policies relating to major areas of the Bank's operations and holds special meetings to discuss strategic matters and critical concerns.

## Improving Board Effectiveness 2-18

### Board Performance

The Corporate Governance Committee oversees the conduct of an annual Board assessment that focuses on the performance of the Board, directors, Committees and senior management. The annual assessment is facilitated by an external firm which is more than the regulatory requirement for an assessment every three (3) years. To the Committee, engaging an independent party every year, rather than every three years as recommended by the SEC, provides more governance inputs to the Board and allows a more effective comparability and continuity on Board performance. The Bank re-engaged Isla Lipana & Co./PwC Philippines (PwC) as external facilitator for the Bank's 2023 Board Effectiveness Evaluation (BEE) through questionnaires. PwC also facilitated and conducted a peer and self-evaluation process on the Board, Board-level Committees and individual directors, with additional insights from selected senior management officers.

Based on the assessment report by PwC, the Board has proactive involvement in crucial governance area and Board members bring varied skills and perspectives, enabling comprehensive analysis and robust strategic guidance leading to effective governance and sustainable business practices. The results further indicate strong oversight and engagement by the Board with senior management. The Chairperson and CEO consistently demonstrate exceptional leadership and competence effectively implementing board decisions and fostering a culture of excellence and innovation. The Board-level Committees, were assessed to have generally strong performance of their mandates. They also consistently demonstrate a high-level of engagement and oversight with senior management which ensures that strategic objectives are met, and that the organization remains on course. Evaluation results also highlight the strong leadership exhibited by the Board-level Committee chairpersons, who effectively guide their respective committees, foster collaboration, and drive impactful decision-making. Their leadership is instrumental in maintaining the Board's overall effectiveness and ensuring robust governance practices.

**2024 Update:** A new category was introduced in the 2023 questionnaire on the topic of Board Oversight of Sustainability/ESG, which will be carried forward in the next iterations of the BEE. Since 2018, the Board has actively performed oversight and provided directions on Environmental, Social, and Governance (ESG) initiatives, including comments/suggestions on further enhancing ESG and sustainability practices.

## Continuing Education for Directors and Senior Management <sup>2-17</sup>

To ensure the enhancement of directors' skills and knowledge, the Board undergoes a continuing education program. Each year, all directors and key officers are updated, briefed and required to attend a corporate governance seminar on relevant topics to ensure that they are attuned with the developments in the business and regulatory environments, including emerging opportunities and risks in the financial industry. All incumbent directors of BDO Unibank complied with the annual corporate governance training requirement of four (4) hours in 2024.

**2024 Update:** Directors attended the in-house Corporate Governance Seminar held on July 26, 2024 along with members of the Bank's senior management, directors, and key officers of entities in the BDO Group. Global consulting and service partners of the Bank provided updates and insights on banking trends, emerging computer systems capabilities or intelligence and cyber threat landscape for banks and financial services, and insurance. The topic highlighted Resilience, Productivity and Synergies as the top strategic technology trends for 2024 and underscored how a collective governance approach may address the risks and concerns that come with these new developments and future proof the Bank. The seminar also highlighted the emerging major global cyber threats for financial industries, their impact on the business and provided insights on the available digital risk protection that can be considered in strengthening security measures that are already in place.

## Chairperson of the Board <sup>2-11</sup>

The Chairperson holds the pivotal role of guiding the Board, ensuring its optimal performance through visionary leadership, cultivating productive relationships among directors, and fostering an environment conducive to open, critical discussions and constructive debates on key issues and strategic matters. The Chairperson also ensures that the Board of Directors maintains a robust oversight of the Bank's operations and the performance of senior management. Additionally, the Chairperson spearheads efforts to uphold the Board's high standards of governance and independence, with unwavering support from all directors.

## Independent and Non-Executive Directors' Meeting

Independent and Non-Executive Directors (INED) regularly convene meetings with the heads of the control functions (i.e. Chief Risk Officer, Chief Compliance Officer, and Chief Audit Executive) as well as the external auditor. These meetings are held without the presence of management or any bank executive, allowing for candid discussions on various matters outside the formal Board Audit Committee and Risk Management Committee meetings. Additionally, the INED engage with the heads of business and operating units to gain deeper insights and foster more comprehensive discussions with the Bank's management. These meetings are chaired by the Lead Independent Director, ensuring structured and effective dialogue.

**2024 Update:** In 2024, the INED conducted three (3) sessions, and the results of these sessions were discussed with the Bank's Executive Directors in two (2) separate sessions. Recognizing the vital role of branch banking and consumer banking businesses to the Bank's success, the INED held a focus session with the Group Heads of these units of the Bank to discuss, among others, the strategy of the Bank for addressing digitalization challenges and taking advantage of growth opportunities. The INED also asked for updates on: new accounting regulations; developments on audit management systems and enterprise AML system; manpower resources, succession/transition; Internal Audit Group (IAG)'s priorities/focus areas, challenges, and initiatives; overview of the Bank's Risk Management Group (RMG) framework, function, plans and initiatives; and, Financial Action Task Force (FATF) grey list/Hong Kong and Macau Anti-Money Laundering (AML) practices.



## Board-level Committees 2-12, 2-16

The Board, in aid of discharging its duties and responsibilities, has established nine (9) committees. These committees derive their authority from and report directly to the Board. Their mandates and scopes of responsibility are set forth in their respective Terms of Reference, which are subjected to annual review and may be updated or changed in order to meet the Board's needs or for regulatory compliance. The number and membership composition of committees may be increased or decreased by the Board as it deems appropriate, consistent with applicable laws or regulations specifically on the majority membership and chairmanship of independent directors in various committees. As of December 31, 2024, eight (8) of nine (9) board-level committees are chaired by Independent Directors.

For the functions and composition of the standing committees of the Board, please refer to the 2024 BDO Annual Report,

### Executive Committee (ExCom)

**2024 Update:** ExCom approved the following:

- loans and credit facilities for clients for their various financing requirements.
- proposals to resolve/remediate problem accounts.
- leases and acquisitions of branch sites in support of the Bank's expansion and operational efficiency

On sustainability oversight, the Executive Committee required an environmental and social risk assessment for all new and refinanced accounts for lending and investment, as an overlay on current credit risk assessment, following the Bank's ESRMS policy. The E&S risk assessments will be done in phases until all client accounts are covered. The ESRMS guides BDO bankers to identify, assess, and manage E&S risks and opportunities associated with the Bank's credit, investments and administrative operations.

### Board Audit Committee (BAC)

**2024 Update:** The BAC conducted a comprehensive self-assessment of its performance for the year 2023, in accordance with its Terms of Reference and ensuring that all aspects of its mandate were evaluated. The BAC assessment indicated that the Bank's internal controls, financial reporting processes and systems are generally adequate and effective.

### Corporate Governance Committee (CorGov)

**2024 Update:**

#### ■ Annual Continuing Education of Directors

The Corporate Governance Committee ensured that all incumbent Board members successfully met the SEC's mandatory 4-hour requirement for the 2024 Annual Corporate Governance Seminar. The seminar was also well-attended by the respective directors and key officers of BDO's subsidiaries, reflecting the Bank's commitment to inclusive and comprehensive governance education across its entire corporate structure. The seminar received an above-average rating of 4.82 (with 5 as highest) from participants, indicating its effectiveness. Topics discussed were on generative AI concerns in banking, major cyber threats, and the evolution of ransom ware and its impact to the Bank. Presenters highlighted collective governance for efficient and effective risk mitigation.

#### ■ Adherence to Corporate Governance Standards

Throughout the year, the Corporate Governance Committee implemented several initiatives to elevate corporate governance standards. The Committee approved the 2023 Integrated Annual Corporate Governance Report and the Bank's report on compliance with leading governance practices, which were incorporated into the 2024 Information Statement (SEC Form 20-IS). The

Committee endorsed the revised 2023 ASEAN Corporate Governance Scorecard (ACGS) Self-Assessment Document, providing guidance for ACGS assessors to identify the Bank's disclosures aligned with ACGS recommendations. Demonstrating its unwavering commitment to exemplary corporate governance, the Bank was honored with the prestigious Five (5) Golden Arrows Recognition from the Institute of Corporate Directors (ICD) on September 19, 2024 for its 2023 corporate governance practices.

#### ■ Revision of key governance documents

The CG Committee approved and endorsed several revisions to key governance documents. For more details on the revisions to these documents, please refer to the 2024 BDO Annual Report.

- BDO Code of Conduct and Business Ethics
- Personal Trading Policy
- Interlocking Positions Policy
- Corporate Governance Manual
- Board Level Committees Terms of Reference

#### ■ Sustainability Oversight 2-12

The Corporate Governance Committee reviewed the Bank's key initiatives for sustainable finance and BDO operations with sustainability impact. Sustainability Matters is a permanent agenda item in every CorGov Committee meeting and the Head of the Sustainability Office presented in all seven (7) CorGov meetings in 2024. Among the matters discussed were: the status of implementation of the Environmental and Social Risk Management System (ESRMS); the engagement with a third party provider to account for the Bank's carbon emissions on projects financed by the Bank and reporting such based on the recommendations of the Task Force for Climate-based Financial Disclosures (TCFD); the contents of the 2023 BDO Sustainability Report; and, the Bank's Environmental, Social, and Governance (ESG) Dashboard. The Committee also tackled updates on the benchmarking results of BDO with other companies in terms of its sustainability progress and initiatives and the several global and regional awards and recognitions that the Bank received. Other updates were on the benchmarking results related to the Bank's inclusion in TIME World's Best Companies 2023; Brand Finance's ranking for the most valuable brands in the Philippines and the financial sector, including the brand valuation of BDO's sustainability brand. CorGov was also updated on local and international recognitions received related to sustainability /ESG: The Retail Banker International Asia Trailblazer Award 2024, the Euromoney Excellence Awards 2024, Asia Corporate Excellence & Sustainability (ACES) Awards 2024, The Asset ESG Corporate Awards 2024, and the Five Golden Arrows from the ASEAN Corporate Governance Scorecard Awards, among many.

The Corporate Governance Committee also discussed the Impact Report on the full allocation of the Bank's first ASEAN Sustainability Bonds (ASB) proceeds and provided recommendations for effectively communicating these impacts to stakeholders for succeeding impact reports. See details of the ASB Impact Report in the section on Mainstreaming Sustainable Banking in this Sustainability Report.

#### ■ Board Effectiveness Evaluation

The Corporate Governance Committee engaged PricewaterhouseCoopers (PwC) as the independent assessor for the 2023 Board Effectiveness Evaluation (BEE). The executive summary of the 2022 BEE results provided the Committee valuable insights on the strengths and areas of improvements of the Board, Board Committee, Directors and Senior Management as whole. Preliminary results of the 2023 BEE were discussed during the Committee meeting on August 28, 2024, highlighting areas of strength and opportunities for improvement. The Board's performance was evaluated in ten (10) areas, namely: (i) Board responsibilities, (ii) Board composition, (iii) Board conduct, (iv) Board interaction and communication, (v) Chairperson, (vi) Chief Executive Officer, (vii) Board administration process, (viii) strategic Board meeting sessions, (ix) Board oversight of risks, and the new category on (x) Board Oversight of Sustainability/ESG.

## Trust Committee (TrustCom)

**2024 Update:** Significant matters taken up by the Committee in 2024 included, among others, the Trust and Investment Group's (TIG) investment outlook and business strategy; financial targets for the year; business performance evaluation; institutional accounts opened and closed, funds flow, the conduct of account, product and administrative reviews. See the 2024 BDO Annual report for more details.

## Risk Management Committee (RMC)

**2024 Update:** In accordance with its mandate, the Committee conducted regular discussions on the Bank's exposures to various risks, i.e., credit portfolio risk, liquidity risk, market risk, interest rate risk in the banking book, operational risk (including business continuity risk, IT risk, information security risk, data privacy risk and social media risk), as well as consumer protection risk and environmental & social risks, including mitigation strategies, where necessary and applicable.

Regular discussions of the Committee covered large exposures and credit risk concentrations, asset quality, results of credit stress tests and its impact on capital adequacy, results of the BSP-mandated stress tests (i.e. BSP Uniform Stress Test and Real Estate Stress Test); updates on compliance to BSP Circulars 1159 and 1174 on the implementing rules and regulations and prudential reports relative to the mandatory Agriculture, Fisheries & Rural Development (AFRD) Financing Enhancement Act of 2022; environmental & social risk management system (ESRMS) exposures; country risk exposures; liquidity gaps and results of liquidity stress tests; regulatory reports on Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR); macroeconomic and market updates and forecasts; mark-to-market of the investment portfolio, trading portfolio exposures, asset & liability management (ALM) exposures, Value-at-Risk (VAR), Earnings-at-Risk (EAR), results of market risk and interest rate risk stress tests and impact on capital adequacy; results of performance monitoring of all implemented risk management models; operational risk profile of the Bank, significant operational risk incidents, operational losses and impact on capital adequacy, results of Business Continuity Plan (BCP) testing, any information on security breaches, cybersecurity updates, and any data privacy incidents in relation to Republic Act No. 10173, otherwise known as the Data Privacy Act (DPA); Trust risk management reports; general profile of client inquiries/requests/complaints and resolutions/actions taken in compliance with BSP Circular 857 on Consumer Protection; and social media risk report in compliance with BSP Circular 949 on the Guidelines on Social Media Risk Management.

The Committee also tackled in detail the sustainable financing and investments of the Bank which can be applied as its compliance with the mandatory credit allocation that is required under Republic Act 11901 or "The Agriculture, Fishing and Rural Development (AFRD) Financing Enhancement Act of 2022." The Head of the Sustainability Office worked with Regulatory Compliance Department and business units to identify green and social financing that may qualify for compliance based on the government's sustainable finance taxonomy and framework.

## Nominations Committee (NomCom) 2-10

**2024 Update:** The Nominations Committee reviewed the profiles of various individuals as directors for the term 2024-2025, including incumbent regular and independent directors. Notably, this exercise included the evaluation of Mr. Alfredo E. Pascual, prior to his election as BDO's newest Independent Director. These nominations bring diverse expertise and perspectives to the board, essential for robust governance and strategic decision-making. Additionally, the Committee approved the interlocking and concurrent positions of certain directors, ensuring that their roles in other entities do not conflict with their responsibilities at BDO Unibank. See the 2024 BDO Annual Report for more details on key senior leadership appointments.

## Compensation Committee (CompenCom)

**2024 Update:** To enhance governance, the Committee approved and endorsed a revised Terms of Reference (TOR) to the Board of Directors. The revision allows the appointment of Advisors to provide independent, expert advice. Advisors must have relevant education, skills, and experience, and will not have voting rights. They must recuse themselves from discussions with potential conflicts of interest to ensure adherence to best governance practices while maintaining independence and integrity.

## Information Technology Steering Committee (ITSC)

**2024 Update:** In 2024, the IT SC made several key decisions to enhance the Bank's IT infrastructure, security measures, and overall operational stability. They approved and endorsed revised Terms of Reference, defining the roles and participation of advisors. The ITSC also focused on Technical Contingency Plan (TCP) testing and resolving audit findings to maintain the Bank's readiness to promptly address issues and enhance IT operations' stability. These decisions improved IT governance, infrastructure, and security at the BDO Group, reflecting the ITSC's commitment to maintaining high standards of operational stability and reliability.

## Related Party Transactions Committee (RPTC) 2-15

**2024 Update:** The RPTC conducted a meticulous review and approval process for various material credit and non-credit related party transactions, endorsing them for Board approval. This rigorous oversight ensured that all transactions were thoroughly evaluated, maintaining arms-length transactions with related parties, transparency and compliance with regulatory standards. The Committee also reviewed all non-material related party transactions annually before Board confirmation, ensuring that even minor transactions met the necessary governance standards. See the 2024 BDO Annual Report for more details on related party transactions.

# Compliance with the SEC Code of Corporate Governance

Publicly listed companies (PLCs) are advised to disclose in their Annual Report the company's compliance with the Code of Corporate Governance. In cases of non-compliance, PLCs shall identify and explain the reason for such an issue. The Bank confirms that as of December 31, 2024, it has substantially complied with the recommendations of the Code, with two exceptions: 1) Policy on retirement age of directors and 2) Disclosure of executive remuneration on an individual basis.

On the retirement age of directors, the Board does not have a Board retirement age policy since it recognizes that chronological age is not the primary determinant of a director's effectiveness in fulfilling their duties and responsibilities. The wisdom and experience of senior directors are invaluable assets which continue to benefit the Board, while also adhering to the legal standards that prohibit age discrimination. This balanced approach allows the Board to leverage the expertise of all its members, ensuring effective governance and compliance with anti-discrimination laws.

On the disclosure of executive remuneration on an individual basis, the Bank presents the figures for key executives in aggregate. This approach addresses potential security and competition issues that may arise from disclosing individual remuneration details.

By adhering to these principles, the Bank ensures that it maintains a balance between transparency and the protection of its directors and executives, while continuing to uphold the highest standards of corporate governance.

## Independent Control Functions

### Compliance

BDO's Compliance Group, led by the Chief Compliance Officer (CCO), oversees the design and implementation of the Bank's compliance system and framework through a comprehensive compliance program, and promotes their effective implementation. Reporting directly to the Board Audit Committee, the Compliance Group ensures that the Bank adheres to all relevant laws, rules, and regulations, as mandated by the BSP and other regulatory bodies. This includes managing compliance risk, fulfilling prudential reporting obligations and providing compliance training.

The compliance system integrates processes, people and policies to ensure that the Bank's operations align with industry standards, regulatory and legal requirements. This commitment to compliance safeguards the Bank and its stakeholders. As outlined in its Charter, the Compliance Group conducts independent compliance tests and reports any significant issues or breaches to the Board Audit Committee.

The Anti-Money Laundering Department (AMLDD) under the Compliance Group, together with the Anti-Money Laundering Committee (AMLC), focuses on the enforcement of the Bank's Anti-Money Laundering (AML), Counter-Terrorist Financing (CTF) and Combating Proliferation Financing (CPF) program, in accordance with the Anti-Money Laundering Law as amended, Terrorism Financing Prevention and Suppression Act, and Anti-Terrorism Act (ATA) and their respective Implementing Rules and Regulations (IRRs).

The Bank also adheres to BSP and Anti-Money Laundering Council (AMLC) rules, regulations and directives. The AML Program of the Bank is articulated and carried out through its Board-approved Money Laundering, Terrorist Financing and Proliferation Financing Prevention Program (MTPPP) Manual, which covers AML/CTF/CPF policies, giving special focus on the five (5) pillars of AML/CTF/CPF compliance namely: (i) customer onboarding, risk assessment and due diligence, (ii) customer/transaction monitoring, (iii) regulatory reporting such as Covered and Suspicious Transaction Reporting, (iv) record-keeping, and (v) AML/CTF/CPF training.

The Bank's Board Audit Committee receives monthly reports on AML compliance and monitoring from the AML Department (AMLDD), and all material AML concerns are escalated to the AML Committee, a management group comprised of select key senior officers of the Bank whose main duty is to oversee the Bank and its affiliates' effectiveness in complying with anti-money laundering laws, regulations and the Bank's AML/CTF/CPF program.

The Sustainability Office (SO) also reports to the Chief Compliance Officer, aligned with its role to lead ESG governance with oversight on sustainable finance transition, ESG risks and opportunities, compliance, policy formulations and programs oversight, and sustainability advisory across the BDO Group. The SO produces the Bank's annual Sustainability Report aligned with global reporting standards, and collaborates with external partners on strategic sustainability projects supporting the Bank's Sustainable Finance Framework and the UN Sustainable Development Goals. The SO works across all levels of the organization from the Board to employees in order to execute BDO's sustainability strategies. The SO is also tasked with stakeholder communication on behalf of the Corporate Governance Committee, and in this role, articulates the Bank's sustainability initiatives to stakeholders in various external channels and forums.

The Compliance Group, through its comprehensive compliance program, strives to protect the Bank's franchise, and manage compliance risks. Simultaneously, it supports the Bank's business goals and growth by offering valuable compliance insights and regulatory guidance. This dual focus ensures safeguarding of the Bank and its stakeholders, fostering a secure and compliant operational environment.

## Internal Audit 2-24, 403-8

The Internal Audit function covers the entire BDO Group, including local and foreign subsidiaries and offices. It adheres to the principles required by the International Standards for the Professional Practice of Internal Auditing (ISPPA), COSO Internal Control Integrated Framework, Control Objectives for Information and Related Technologies (COBIT), and the Internal Audit Definition and Code of Ethics.

IA provides assurance and a systematic, disciplined approach to evaluate and improve effectiveness of risk management, internal control, and governance processes. On sustainability-related matters, the Internal Audit function performs review of the BDO Group's adherence to the BDO Sustainable Finance Framework, regulatory issuances, and regulatory reporting requirements.

IA provides value to senior management and governing bodies as a source of independent advice by keeping abreast of relevant changes and updates in regulations and the Group's sustainability initiatives in compliance with, but not limited to the following:

- Bangko Sentral ng Pilipinas (BSP) Circular No. 1085, series of 2020 – Sustainable Finance Framework
- BSP Circular No. 1128, series of 2021 – Environmental and Social Risk Management System (ESRMS)
- BSP Circular 1149, series of 2022 – Guidelines on the Integration of Sustainability Principles in Investment Activities of Banks
- Securities & Exchange Commission (SEC) Memorandum Circular No. 4, series of 2019 – Sustainability Reporting Guidelines for Publicly-listed Companies
- Global Reporting Initiative (GRI) Sustainability Reporting Standards

Internal Audit reports to the Board of Directors through the Board Audit Committee (BAC) of the parent bank and respective subsidiaries. It seeks BAC approval for the annual audit plan, provides updates on accomplishments, report results of audit conducted, and tracks resolution of audit findings. In its year-end closing report, Internal Audit attests to the fulfillment of its mandated responsibilities and provides overall assurance on the effectiveness of internal control, risk management, and governance processes.

## Corporate Policies and Practices

### BDO Code of Conduct and Business Ethics

As a financial institution, BDO believes that practicing right conduct and ethical behavior inspires and strengthens the confidence of all our stakeholders. The BDO Code of Conduct and Business Ethics (the Code) outlines the principles and policies that govern the activities of the Bank and sets forth the rules of conduct in the workplace and the standards of behavior of its directors, officers and employees in their activities and relationship with external stakeholders.

The Bank upholds the virtues of honesty and integrity among its employees and instills a sense of commitment toward duty and responsibility. All employees are expected to observe discipline in attending to their jobs and in interacting with co-workers. Supervisors and managers are expected to foster self-discipline and serve as role models to their subordinates. Bank officers are expected to intelligently and consistently apply the accepted principles of people management. All cases/ violations must be reported. Failure to do so either by oversight or deliberate cover up is subject to appropriate disciplinary action. The Human Resources Group is responsible for overseeing the implementation of the Code across the BDO Group. It receives reports of violations and



activates the process for undertaking a confidential investigation. As necessary, it may endorse the handling of the investigation to the Cases Review Secretariat for the appropriate action and recommendation.

The Board Audit Committee, at its discretion, may periodically report the Code of Conduct and Business Ethics cases to the Board of Directors. The Compliance Office will address lapses in compliance with regulatory requirements arising from the administrative cases due to the violation of this Code.

## Internal Fraud, Breach of the Code, or other Unethical/Illegal Activities 205-1

BDO believes that the key to long-term sustainability and success largely depends on having a good name and solid reputation in the industry. Any director or employee who becomes aware of any violations of law, regulations, or policies should report the same to appropriate authorities, with protection from reprisal and discrimination. Reporting of violations should be done in good faith and without malice. This is embodied in the BDO Policy of Disclosure of Sensitive/Confidential Matters to management that governs the policies and procedures in the handling of whistleblower cases.

## Disclosure of Sensitive/Confidential Matters to Management (Whistleblowing)

BDO firmly believes that long-term sustainability and success are deeply rooted in maintaining a strong reputation and good name in the marketplace. To achieve this, the Bank is dedicated to upholding the highest standards of ethical values, integrity, honesty, accountability and transparency in all business operations.

The Bank's Policy on Disclosure of Sensitive/Confidential Matters to Management ensures that any incident, situation, circumstance or problem involving fraud and/or policy violation is promptly reported for further investigation. This policy aims to prevent or mitigate monetary loss and protect the Bank's image.

Reports can be made through various channels, including SMS text, letter, email or phone call directly to the Office of the President (OP) or the appropriate Head of the Unit concerned. If the concern involves the President and the other Executive Directors, the report should be directed to the Board of Directors through the Office of the Chairperson. For issues on Related Party Transactions (RPT), any report should be addressed to the Chairman of Related Party Transactions Committee.

## Acceptance/Solicitation of Gifts, Bribery, Corruption, and Anti-Competitive Behavior 205-1, 205-2, 205-3, 206-1, 415-1

The Bank has zero tolerance for the solicitation and acceptance, directly or indirectly, of any gift (including entertainment services or activities), gratuity, commission or any form of payment from clients, business partners, suppliers and third-party service providers in connection to a service that may, in any way, influence the Director's, Officer's or employee's decision-making in exchange for any unnecessary favorable treatment. Likewise, BDO commits to comply with anti-corruption and bribery laws in all jurisdictions where it operates.

In 2024, there were 12 decided cases of cash abstraction (internal fraud) involving six (6) Bank employees who were then dismissed accordingly, consistent with the existing labor laws, all under BDO Unibank Inc. The Bank undertook to file legal cases against these erring employees to demonstrate its zero tolerance policy on fraud. Also in the same year, there were no public legal case involving bribery and corruption brought against BDO and its employees.

BDO prohibits making any political donations to prevent any attempt to encourage favorable treatment of BDO and/or its directors and employees. The Bank reaffirms that it adheres to the no political contributions policy.

BDO is not involved in any anti-competitive behavior and has no violations of existing anti-trust and monopoly laws. No legal actions, pending or completed, pertaining to anti-competitive and anti-trust behavior were filed against the Bank.

## Anti-Money Laundering, Counter-Terrorist Financing, and Proliferation Financing <sup>2-23</sup>

BDO's Anti-Money Laundering (AML), Counter-Terrorist Financing (CTF), and Counter-Proliferation Financing (CPF) compliance program is approved by its Board of Directors. The Board Audit Committee and the Board of Directors receive monthly reports on AML compliance and monitoring from the Anti-Money Laundering Department (AMLDD) of the Compliance Group. AML concerns are escalated to the AML Committee, a management group responsible for oversight on the Bank and its affiliates' effective and correct compliance with anti-money laundering laws and the Bank's AML/CTF/CPF program. The AML Committee is composed of representatives from Compliance, Corporate Governance, Legal, Branch Banking, and a Head Office Senior Officer who meet every three months or more frequently as needed.

The AMLDD is in charge of ensuring that the Bank's Money Laundering, Terrorist Financing and Proliferation Financing Prevention Program (MTFP) is implemented correctly and efficiently. This involves using a risk-based approach to implement KYC policies and procedures, record retention policies, a system for promptly capturing and reporting covered transactions, investigating suspicious alerts and reporting as necessary, and creating and conducting specialized training.

The dedicated Compliance Units in specific business areas, such as Trust, Remittance, and Global Operations, as well as Unit Compliance Coordinators in various Head Office units and branches, are also under the supervision of the AML Department. Through each Compliance Officer, it also oversees the AML compliance of its domestic and foreign businesses.

BDO's local and international branches and subsidiaries are subject to Philippine AML laws, rules and regulations and its overseas foreign branches and subsidiaries abide by AML jurisdiction-specific requirements. The AML/CTF/CPF policies and practices are audited by an independent third-party annually.

### AML Risk Assessment <sup>2-23</sup>

BDO's risk assessment determines risk classification to assess the AML/ Financial crime risk by looking into the country, products, business activity or industry, client's profile, delivery channels, ownership structure and affiliation.

The Bank does not engage with shell companies/businesses and virtual asset service providers. The Bank prohibits transactions with designated individuals and/or entities included in the sanctions lists of the United Nations Security Council (UNSC), the Office of Foreign Assets Control (OFAC) and the Philippines' Anti-Terrorism Council. The same rule applies to countries identified as High-Risk Jurisdictions subject to a Call for Action by the Financial Action Task Force (FATF) (i.e. "Black list") and likewise to jurisdictions subject to comprehensive sanctions by the OFAC. BDO complies with the directives of OFAC, FATF, and UNSC sanctions rules and subjects all its clients, including beneficial owners of its juridical customers, to mandatory watchlist name screening process.

BDO categorizes its clients based on the overall risk they pose as they undergo the corresponding Customer Due Diligence (CDD). For clients who pose normal risk, average due diligence is carried out, while enhanced due diligence (EDD) is employed for clients who classify as high risk. The Bank's MTFP outlines a list of high-risk clients and industries which are subject to close monitoring and annual EDD.

BDO actively monitors unusual and potentially suspicious activity which results in alerts on potential money laundering transactions. For possible suspicious transaction reporting, alerts are reviewed and investigated by the concerned business unit/branch of account, as well as by a dedicated team in the AML Department. BDO protects the confidentiality of Suspicious Transaction Report (STR) filings and any other information that could lead to the discovery of an STR.

The Bank conducts a bi-annual enterprise-wide Institutional Risk Assessment (IRA) which identifies and assesses the Bank's ML/TF/PF and operational landscape together with the level of controls



which the company has, to address the management of ML/TF/PF risks. The IRA serves as the Bank's reference to enhance and adopt appropriate AML/CFT/CPF controls that are commensurate with the identified ML/TF/PF risks and ensure compliance with the Anti-Money Laundering Act (AMLA) of the Philippines, its Implementing Rules and Regulations (IRR) and BSP Circular No. 706, as amended by BSP Circular No. 950 and BSP Circular No. 1022.

## AML Training 2-23

BDO offers customized face-to-face AML training to frontliners and relationship managers in order to communicate significant policies, new laws, and regulations. All bank employees are required to complete e-learning courses with validation exams after completing training every two years. The training includes identification and reporting of transactions that must be reported to government authorities, examples of different typologies of money laundering involving the FI's products and services, and internal policies to prevent money laundering for employees who are relevant to reporting.

After the lifting of the COVID-19 lockdowns in the Philippines, face-to-face trainings resumed and beginning 2023, at least 37 customized-classroom-type trainings have been conducted by AMLD which increased AML engagement and awareness within the Bank.

## Anti-Online Sexual Abuse and Exploitation of Children (OSAEC)

The Bank recognizes the increasing risk posed by OSAEC and implements measures and controls to mitigate risks arising from this crime. It has reinforced its ongoing monitoring process for its alert scenario parameters under its transaction monitoring system to effectively detect human trafficking/ child exploitation activities. The Bank's screening process has been strengthened by including the customers involved in suspicious transaction reports in its Negative List Database System (NLDS) and this has been articulated in the MTPP. Moreover, the Bank has defined appropriate turn-around time for alerts disposition and improved procedures on alerts investigation and review to ensure timely resolutions and the quality of investigation.

The Bank also developed training specific to OSAEC (AMLA 109 – Combating Online Sexual Abuse and Exploitation of Children (OSAEC) and made the trainings mandatory for client-facing units. The goal is to ensure awareness of the ML/TF risk exposure from OSAEC and related activities and appropriate AML/CFT controls which bank employees need to comply with to address or mitigate risks arising from this crime.

## Tax Governance 207-1, 207-2, 207-3

BDO has a full compliance tax strategy and transparency policy in all the territories where it engages in business. BDO commits to contribute to the nation building of the territories, through the timely payment of taxes due on the Bank's income, products, and services to their respective government. BDO recognizes that the timely tax payment enables governments to finance a sustainable economic, environmental, and socially responsible nation. This, in turn, leads to job creation and demand for the services and products of the Bank.

The BDO Comptrollership Group is responsible for the timely payment of the correct taxes due to the government and reports directly to the BDO President and CEO. The organization has implementing units that are

29,349

Employees trained  
in 2024

11

Courses Available  
in e-Learning Module  
(AML 101-111)

AMLA 109

Combating Online Sexual  
Abuse and Exploitation of  
Children (OSAEC)

AMLA 110

Combating Money Mules

AMLA 111

Designated Non-Financial  
Businesses and Professions

responsible for the timely payment of taxes on the different transactions of the organization and a Tax Compliance Unit that provides advisory services and announcements on the latest tax regulations that need to be complied with. The implementing units are subject to internal and external audits.

BDO engages its stakeholders on concerns related to tax in various forms. The Bank maintains formal communications to the tax authority on a need requirement basis. BDO also engages the tax authority through the Bankers' Association of the Philippines for industry-related issues. The Bank discloses adverse material tax findings and material claims for tax refunds, if any, in its Audited Financial Statements and before the Philippine Stock Exchange.

The Bank's tax jurisdictions where the entities included in the organization's audited consolidated financial statements, or in the financial information filed on public record, are resident for tax purposes in the Philippines, Hong Kong, Singapore and other parts of the world (United States of America, Japan, Canada, the Netherlands, and the United Kingdom).

## Country-by-country Reporting <sup>207-4</sup>

### **BDO Unibank, Inc. and Subsidiaries** **Geographical Segment Reporting** **As of December 31, 2024** **(in Php millions)**

	The Group				Total
	Philippines <sup>1/</sup>	Singapore Branch <sup>2/</sup>	Hong Kong Branch and Hong Kong Subsidiary <sup>3/</sup>	Rest of the World <sup>4/</sup>	
Net Interest Income	184,696	1,153	876	(129)	186,596
Fee and commission income	55,292	336	115	173	55,916
Other non-interest income	21,577	43	70	132	21,822
Total Income	261,565	1,532	1,061	176	264,334
Total Expenses	145,257	575	488	293	146,613
Impairment Losses	14,062	(17)	(15)	—	14,030
Profit before Tax	102,246	974	588	(117)	103,691
Income tax expense	21,225	154	92	—	21,471
<b>Net Profit</b>	<b>81,021</b>	<b>820</b>	<b>496</b>	<b>(117)</b>	<b>82,220</b>

#### **Attributable to:**

Shareholders of the Parent Bank	80,820	820	496	(117)	82,019
Non-controlling Interests	201	—	—	—	201
	<b>81,021</b>	<b>820</b>	<b>496</b>	<b>(117)</b>	<b>82,220</b>

Total assets before goodwill and intangibles	4,734,837	76,122	51,747	2,113	4,864,819
Goodwill and intangibles	11,230	1	—	—	11,231
<b>Total Assets</b>	<b>4,746,067</b>	<b>76,123</b>	<b>51,747</b>	<b>2,113</b>	<b>4,876,050</b>
<b>Non-current assets</b>	<b>3,015,070</b>	<b>28,316</b>	<b>35,009</b>	<b>1,616</b>	<b>3,080,011</b>

<sup>1/</sup> Net profit reported under Parent Bank (excluding BDO Hong Kong and Singapore Branches) and Subsidiaries operating in the Philippines

<sup>2/</sup> Net profit reported under the Singapore Branch

<sup>3/</sup> Net profit reported by the Hong Kong Branch and the Hong Kong Subsidiary

<sup>4/</sup> Net profit reported by the foreign subsidiaries in United Kingdom, USA, Canada, Japan and the Netherlands

## Building Trust on Technology 418-1

The World Economic Forum Global Risk Report 2024 identified cyber insecurity risks as the 4th risk in a 2-year scenario and 8th risk in a 10-year scenario of global risks that exacerbate social inequality. BDO recognizes that trust must go hand-in-hand with technology development and takes strong steps in ensuring the safety and security of data and information entrusted by its customers in the Bank, while educating customers on scams and building confidence on the Bank's platforms.

### Data Privacy

The Data Privacy Management Program (DPMP) serves as the framework for protecting the data privacy rights of the Bank's data subjects and ensuring compliance to Republic Act No. 10173, otherwise known as the Data Privacy Act (DPA) of 2012. This framework is based on the National Privacy Commission's (NPC) Five Pillars of Data Privacy Accountability and Compliance as follows:

- 1. Appointment of Data Protection Officer (DPO).** The Bank has a Data Protection Officer (DPO) who is registered with the NPC.
- 2. Conduct of Privacy Impact Assessment (PIA).** PIA is conducted for all new and existing programs, projects, or processes that have privacy impact. All business and support units of the Bank are required to perform and update their PIAs at least on an annual basis.
- 3. Privacy Management Program and Privacy Manual.** The Bank's DPMP is contained in the Bank's Data Privacy Manual which serves as a reference manual for all units of the Bank in complying with the DPA.
- 4. Implementation of Data Privacy and Protection Measures.** BDO, in its commitment to data privacy and protection, adheres to the general principles of Transparency, Legitimate Purpose, and Proportionality, in processing personal and sensitive personal information of its customers in all phases of the data life cycle as follows:
  - **Transparency.** The Bank provides its customers clear and concise privacy provisions as incorporated in its bank forms/documents, such as the BDO Group Data Privacy Statement and the BDO Group Data Privacy Consent, to ensure that customers are well-informed of the purposes of data processing, the parties involved, and the rights of individuals.
  - **Legitimate Purpose.** The Bank's data processing activities are aligned with the declared purposes communicated to its customers for services or transactions requested, allowed, or authorized by them.
  - **Proportionality.** The Bank only processes personal data that is relevant, adequate, and commensurate with the declared and specified purposes, consistent with its commitment and dedication to respecting the rights of individuals and limiting data processing to what is only essential.

Each business and support unit has its own Compliance Officer for Privacy (COP) which coordinates with the DPO to ensure the proper implementation of the Bank's DPMP across the BDO Group.

- 5. Data Privacy Breach Reporting Procedures.** The Bank has a data privacy breach reporting procedure in place. The DPO conducts training on a regular basis to enhance the Bank's awareness on data privacy risks, which includes breach reporting procedures consistent with regulatory requirement of NPC.

The Risk Management Committee (RMC) has oversight over data privacy risk. The DPO updates the RMC with respect to the Bank's compliance to the Data Privacy Management Program on a regular basis.

## Cybersecurity

Cybersecurity is a top priority for BDO Unibank, as it is an essential part of its business to help clients achieve their financial goals. With this priority, the Bank is committed to safeguarding its clients' information and assets entrusted to it, by continuing to invest in cybersecurity and fraud management technologies to give its clients the confidence they would expect from the largest bank in the Philippines.

The Information Security Strategic Plan (ISSP) outlines the overall cybersecurity direction for the bank. The Information Security Program (ISP) aligns with the business strategy of the bank and details the strategic programs, operations, technologies and resources needed to ensure alignment to ISSP. Both ISSP and ISP support the business and provide the assurance that its direction and intent are reflected in the cybersecurity posture of BDO.

The Bank utilizes a structured approach following international standards and industry best practices such as ISO 27001 and NIST Cybersecurity Framework in implementing its cybersecurity program. BDO continuously conduct security testing and drills to adhere to the regulatory requirements set forth by the Bangko Sentral ng Pilipinas (BSP).

Oversight for cybersecurity resides in three key groups which report to senior management and the Board. The Information and Cybersecurity Office (ICSO) is responsible for the effective implementation and oversight of the ISSP and ISP. The Risk Management Group (RMG) manages and reports the risks, while the Information Technology Group (ITG) handles the implementation and monitoring of the technical controls.

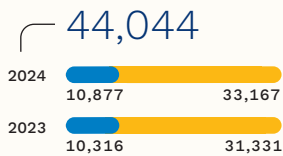
BDO strongly supports the Bangko Sentral ng Pilipinas (BSP) in its mandate to keep abreast with the adoption of technologies that will strengthen the BSP framework for risk supervision. The Bank continuously commits to providing accurate and timely information to BSP for a responsive and effective banking supervision. BDO also supports the cybersecurity initiatives of the Philippines in protecting critical infrastructure by making BDO cyber-resilient and raising awareness on the importance of cybersecurity amongst its employees and clients.

# Employee Profile

■ Male ■ Female

## Employee Count

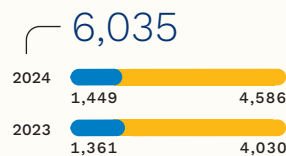
(Permanent)



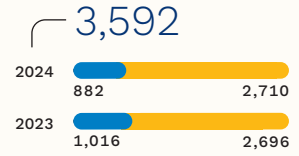
(Fixed-Term)



## New Hires

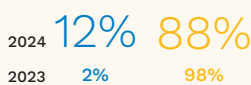


## Employee Separations

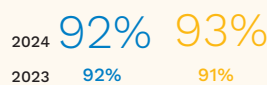


## Leave Availments

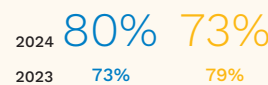
Parental Leave (out of total availments)



Vacation Leave

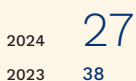


Sick Leave

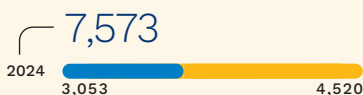


## Training and Development

Average Training Hours Per Employee\*



Sustainability Training Hours

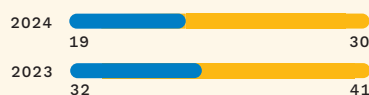


84%  
Anti-Corruption Training

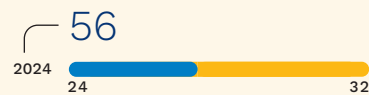
100%  
Return to Work Rate (after Parental Leave)

100%  
Remain to be employed 12 months after return to work from Parental Leave

By Gender



Transition Assistance Programs



99.7%  
Code of Conduct and Business Ethics Training

43%  
Employees covered by Collective Bargaining Agreement

99%  
Senior Officers hired from local community

## Skills Upgrade

Officership Development Program (ODP)



Management Development Program (MDP)



Relationship Manager Training Program (RMTP)

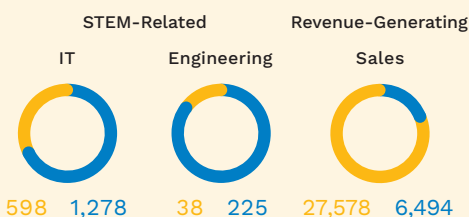


20.7%  
Occupational Health and Safety Training

59%  
Female Senior Officers

9.4%  
Open Positions Filled by Internal Candidates

## Employee Functions



## Workers who are not employees

Janitorial and concierge services

2,039

Security personnel on fixed post

5,246

Ratio of standard entry level wage compared to local minimum wage

Male 1.04:1  
Female 1.04:1

100%

Percentage of security personnel received formal training on occupational health and safety 403-9

## By Location

■ Luzon ■ Visayas ■ Mindanao ■ Abroad

### EMPLOYEE COUNT

(Permanent) (Fixed-Term)

2024	2023	2024
34,286	32,466	52
4,480	4,180	1
5,129	4,887	0
149	114	0

### NEW HIRES

2024	2023
4,733	4,153
614	651
645	559
43	28



## Occupational Health and Safety

■ Male ■ Female

### Incidents of work-related Injuries 403-9

2024 10

0 Fatality as a result of work-related injury

### Lost-time injury (hours)

2024 264 384

### Safe man hours

Based on 1 million hours worked

2024 3,696,000 2,808,000

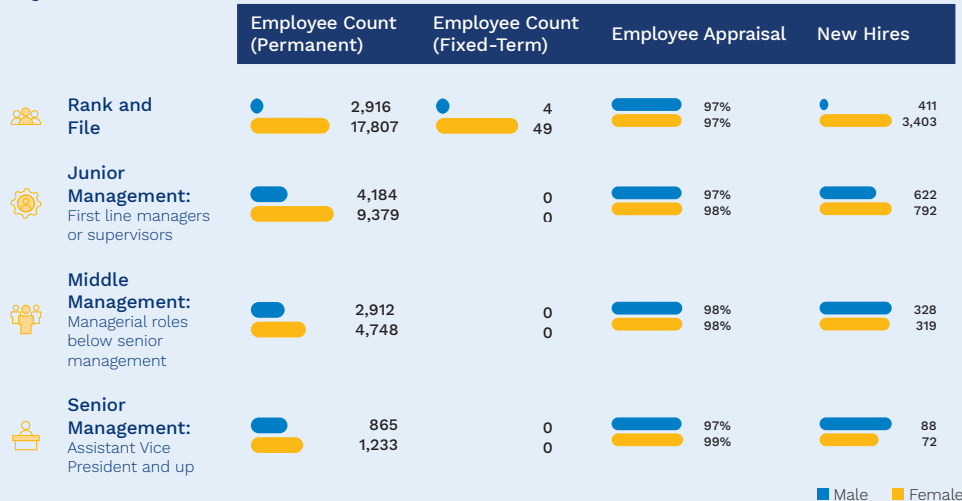
### Total hours worked

Based on 1 million hours worked

2024 14,000,000 54,000,000

2024 38 Number of safety drills conducted for the year

## By Level



### Employee Appraisal

97%

Of Total Eligible Employees



## By Age Group

### Employee Count (Permanent)

2024

14,834 25,713 3,497

<30 30-50 >50

### Employee Count (Fixed-Term)

2024

53 0 0

<30 30-50 >50

### New Hires

2024

4,625 1,358 52

<30 30-50 >50

### Employee Separation

2024

1,700 1,615 277

<30 30-50 >50

## Promotions

■ Male ■ Female

Year	Male	Female
2023	1,371	6,689
2024	1,704	6,919

## By Type

■ Voluntary ■ Involuntary

### Employee Separations

Year	Voluntary	Involuntary
2023	3,283	428
2024	3,127	465

# Human Capital Development

201-1,202-2, 401-1,401-3,404-1,404-2,404-3,405-2

## A human-centered culture and organization: BDO Human Resources

BDO is well-known for its “We find ways” mantra, which lies at the heart of BDO’s culture of service, excellence, and innovation. It is also a key factor in achieving BDO’s objective to grow a “can lead” workforce that adopts a sustainability mind-set and thrives with innovative thinking and a customer-focused attitude.

BDO’s C-O-R-E values are well aligned with the Bank’s goal to develop leaders in the sustainability movement:

- Customer-focused. Everything each BDO banker does is in the service of the customer’s financial objectives and interests. This redefines the Bank’s role beyond simply being a provider of financial services, to a driver of financial inclusion. The Bank reaches out to current clients and the large number of unbanked and underserved Filipinos, and partners with them to fulfill their aspirations towards a more sustainable future.
- Out-of-the-box Thinking. Every BDO banker is encouraged to challenge conventional banking practices, beliefs, and processes for a better way to achieve the clients’ objectives, without compromising quality, ethics, or good governance. As the country’s largest bank, innovation and ideation are born out of the Bank’s drive to think differently and from diverse perspectives.
- Right Attitude. All BDO bankers are encouraged to go the extra mile to meet the client’s objectives. This is demonstrated in every BDO banker’s commitment to excellent customer service and strong customer relationships. Incorporated in BDO’s human resource trainings is the development of values such as integrity, team spirit, hard work, and service. Complementing BDO’s commitment to build long term relationships with customers is the Bank’s efficient business processes and user-friendly digital tools.
- Excellent Execution. As the largest full-service financial institution in the Philippines, BDO is committed to doing it right, on time, and according to expectations each and every day.



## Driving Equal Opportunity Employment

BDO is committed to promote a work environment that fosters diversity, equity, and inclusion, where everyone receives fair and equal treatment, equal rights and opportunities regardless of gender, ethnicity, race, age, religion, sexual orientation, and disability, and are valued for their unique contributions to BDO’s success. The Bank ensures that employment practices and policies are in compliance with labor laws, regulations, and standards in countries where it operates. BDO seeks the best talents who are selected, engaged, compensated, and promoted, as the case may be, based on merit and performance.

In 2024, the Bank’s Human Resource Group continued to cultivate a sustainability mindset among its employees through performance management, various HR programs, trainings, and seminars ensuring that a positive and inclusive culture exists.



## Labor Relations 2-30

The Bank's Collective Bargaining Agreement (CBA) with its labor union covers staff level employees, except those as expressly excluded in the Agreement. The Agreement is effective for a period of two (2) years from 1 November 2023 to 31 October 2025. The Union is affiliated with Associated Labor Unions (ALU).

The Bank has not suffered any labor strikes in the past 31 years and considers the maintenance of harmonious relations with its employees and the Union as one of its key human capital agenda.

## Driving Career Progression

The Fast Track Program that was launched in 2016 aimed to support Business Groups to retain, develop, and accelerate qualified and high performing Staff and Junior Assistant Manager employees. In 2024, the Fast Track Program was relaunched as the Career Accelerator Program (CAP) and was enhanced to run for an 8-month period instead of the previous 16-month period. The accelerated program provides for a streamlined Talent Development Program for high potential Junior Managers. In its pilot run, CAP yielded 45 successful graduates from various business groups. This was a marked 200% increase from the previous year's 15 graduates under the Fast Track Program. Through CAP, the Bank maintains its thrust to develop, nurture and sustain talented and high-performing employees, creating a skilled workforce that drives innovation and productivity enabling future leaders to emerge.

Other Talent Development Programs that continued to be implemented in 2024 were the following:

- Officers Development Program for junior officers, with 830 female graduates and 160 male graduates
- Management Development Program for mid-managerial level, with 379 female graduates and 211 male graduates
- Relationship Manager Training Program to prepare for full-pledged relationship manager role
- Branch Manager Training Program for potential branch officers

These programs enable employee skills enhancement, foster career growth, contribute to employee engagement and retention, and support succession planning by identifying high-potential employees and preparing them for leadership roles. By nurturing talent from within, business units are enabled with a pipeline of qualified employees ready to take on higher responsibilities. This also enables the Bank to sustain inherent institutional knowledge and work culture synergy, while reducing "new hire" adaptability risks and external recruitment costs.

## Building HR Capability

Looking at internal capability, HR launched its HR Learning Sessions during lunch breaks across HR teams to discuss key information on business products and services, as well as revenue generation by each business. The goal of the HR Learning Sessions was to hone the team's business acumen and better anticipate the business' human capital needs.

**86%**  
Of CBA members  
are female

**45**  
graduates from  
the Career  
Accelerator Program

**990**  
graduates from  
the Officers  
Development Program

**590**  
graduates from  
the Management  
Development Program




## Value Proposition in Employee Performance and Promotion Management

As part of the continuing efforts to enhance employee experience, the Bank's online Performance Assessment platform called PARonline was upgraded to allow for easier navigation and more intuitive access to performance assessment records for individuals and teams. Behavioral norms were reinforced in the performance management process in support of incorporating the Bank's Sustainability goals in employee mindset and behavior. Parameters for promotion recommendations were revisited to ensure substantiated promotions are implemented into meaningful expanded roles.

## Promoting Employee Health and Well-being 403-6

The Bank ensures that employee health and well-being are among its topmost priorities in creating a safe, healthy and positive work environment. In 2024, several programs were administered in response to this:


1. Regular release of Health Watch advisory via eNewsgram that provides information and guidance on health-related issues and offering recommendations
2. Monthly Health Webinars conducted by medical experts on a variety of health conditions and topics
3. Immunization Programs for employees and their dependents
4. Annual Medical Check Ups with BDO On Premise Personalized Laboratory Services (PALS) Program where an out-patient blood extraction, as prescribed by the doctor, is available at BDO In-house Clinics
5. Mobile Blood Donation Drive in partnership with the Philippine Red Cross



### Learn how psychological first aid can help people cope with trauma

When someone experiences a traumatic event such as a natural calamity, injury from an accident, life-threatening illness, or sudden loss of a loved one, it's important they can cope well in the aftermath. Psychological first aid helps to provide safety and stability in order to help them carry on with life and care for their mental well-being. Dra. Irene Carmelle Tan from ValuCare will be leading an online session to teach more people this useful skill.

**Join the webinar**  
October 22, 2024 (Tuesday)  
12:00 pm to 1:00 pm  
Use these credentials on Microsoft Teams or click the link provided below  
Meeting ID: 494 204 842 942  
Passcode: Q74qZ7



### BDO Health Watch Breathe easy and stay away from pneumonia

Pneumonia is a lung infection caused by bacteria, fungi, or viruses like COVID-19. It can spread through coughing, sneezing, and talking.

Watch out for symptoms like coughing, fever, chest pain, fast heart rate, chills, and difficulty in breathing.

If you have these symptoms, are immunocompromised, or were previously diagnosed with Chronic Obstructive Pulmonary Disease (COPD) or emphysema, see a doctor immediately.

Stay strong by practicing good hygiene, updating your vaccination, and breathing fresh air. Keep your lungs happy and clear!



### Understanding the symptoms of Monkeypox

Early detection of the Monkeypox (Mpox) virus can help protect both yourself and the people around you. Here's how you can tell if the symptoms you are experiencing are signs of Mpox.

	1 to 21 days Start of symptoms	2 to 4 weeks Recovery period (May last longer for someone with a weakened immune system)
<b>Cause</b>	Monkeypox virus	Chickenpox virus
<b>How it spreads</b>	Physical contact	Close contact
<b>Rash symptoms</b>		
Appearance	Classy, red, flat and itchy	Small, flat, red, itchy
Development	Slow	Fast
Distribution	More common on face, present on palms and soles	More common on face, soles, and palms and soles
<b>Other symptoms</b>		
Fever (Along with one or more symptoms)	1 to 3 days (often mild)	1 to 2 days (often mild)
Swollen lymph nodes	Present	Absent
Enlarged Lymph Nodes	Up to 10%	None
Death	Up to 10%	None

If you are diagnosed with Mpox, here are tips to prevent transmission:

- Stay at home if you have symptoms
- Consult with your doctor immediately
- Wash your hands often with soap and water
- Avoid touching items in shared spaces
- Avoid crowded places



### Nobody is too old to be vaccinated

Getting vaccinated as an adult is as important as getting vaccinated as a child.

Vaccines may offer protection in the following ways:

- Prevention of diseases and possible complications for you and your family
- Boosting of community immunity
- Compliance with workplace and travel safety measures

To learn more about adult vaccination, join the webinar on April 23, 2024, 12:00PM to 1:00PM, with guest speaker Dr. Nicole Hernandez of ValuCare.

To join, use these credentials or click on the link provided below.  
**Meeting ID: 490 832 236 154**  
**Passcode: JRFwQS**

Alongside physical health, mental health is also crucial to employees' overall well-being. The Bounce Program for mental health wellness continued to offer free online peer support for employees, facilitated by professional counselors and mental health professionals. Bounce offers a safe space for employees to have someone to talk to or turn to for help. The program was originally launched in response to mental health challenges brought about by the pandemic.

## Promoting Employee Engagement

Relaunched in 2024 post-pandemic, the BDO Sportsfest is a chance to promote physical and mental health, teamwork, and collaboration among employees who gather together as teams to compete in various sports against other business units. The BDO Sportsfest relaunch was held at the Mall of Asia Arena with approximately 9,000 participating employees. Much like a mini-Olympics, the program launch featured a parade of teams, a team muse contest, and a street dance competition. The Sports leagues were divided into four tournament categories for basketball, badminton, volleyball, and bowling, with games that ran from June to September 2024.



## Sustaining a Safe Work Environment 403-1, 403-2, 403-2, 403-4. 403-5. 403-6, 403-7, 403-8

BDO's Health & Safety Policy provides for a safe and healthy work environment for employees and mandates the identification, assessment, and mitigation of health and safety hazards in the workplace. The policy covers a wide range of workplace safety aspects, such as the Bank's strategies for Emergency Preparedness to ensure readiness for any unforeseen circumstances that could interfere with daily operations. The policy also includes instructions for safety orientations for new hires to set expectations on the necessary safety procedures. The Bank performs regular safety checks and upkeep of the Bank's facilities and reviews specific guidelines on electrical safety and building safety.

Safety Officers, along with emergency response teams and fire marshals, are assigned at BDO facilities to ensure smooth implementation of safety protocols in case of emergencies. At the same time, communication is maintained with the Facilities Engineer, HR Officer, and Business Unit (BU) Heads which allows for the discussion and resolution of any health and safety concerns within the BU.

BDO has a Hazard Identification Risk Assessment and Control (HIRAC) in place to identify work-related hazards and assess their risks, in compliance with the 'Occupational Safety and Health Law,' also known as Republic Act 11058, which mandates the conduction of risk assessments in the workplace. Safety Officers accredited by the Department of Labor and Employment (DOLE) primarily identify these hazards through risk assessments and regular safety inspections at least twice a year. Members of the evacuation team, fire marshal, facilities engineers, and security guards are also involved in identifying hazards. They continuously monitor workplace safety and promptly report any identified hazards to the Safety Officers.

The Health and Safety Committee, composed of senior officers from different business and support groups (Human Resources, Branch Banking Group, Consumer Banking Group, Security & Investigation Division, Premises and Security Management Department, Risk Management Group and the employees' labor union), meets regularly to monitor the implementation progress of OSH programs and address OSH issues. The DOLE, BSP, and Bureau of Fire Protection routinely audit the OSH programs of the Bank.

## New Policy on Confidentiality of HR Information

The HR Confidentiality Policy was approved on 25 July 2024 to establish guidelines in handling and protecting confidential HR information in response to queries, requests and surveys received by the Bank from a non-BDO person or entity. The creation of the HR Confidentiality Policy ensures all employee information assets are preserved against possible loss, theft, destruction, or unauthorized use.

## Best Employer Brand for 2024 LinkedIn Talent Awards

In 2024, the Bank was honored as the Philippines' Best Employer Brand at the annual LinkedIn Talent Awards. LinkedIn is the world's largest social platform for professionals who want to learn, connect, and hire/be hired. Its Talent Awards recognizes companies that have demonstrated exceptional talent management practices by leveraging on data and technology that drive positive talent experience and promote talent engagement. The award reflects the Bank's unwavering commitment to provide employees with opportunities for professional growth, career development, and innovation, ultimately cultivating a healthy, positive, and inclusive workforce.



## Q&A with Graduates of the 2024 BDO Career Accelerator Program

The Career Accelerator Program or CAP fosters career development, long-term professional growth, and employee engagement. Graduates of the 2024 CAP share their insights and experiences:

### HOW DID YOU BECOME PART OF THE CAREER ACCELERATOR PROGRAM (CAP)?

**Alvin M. Agravante, Trust and Investments Group:** I became part of the Career Acceleration Program largely thanks to my supervisors, who recognized my potential and nominated me for this opportunity. I was incredibly grateful for their support and excited to take on the challenge for learning and growth.



**Angelica C. Canlas, Branch Banking Group Nueva Ecija Munoz Branch:** My manager asked me to participate in the Program. She explained the details to me and informed me that if I passed, I would be promoted to an officer position. Initially, I was hesitant and doubted if I can pass, as it required a high passing rate of 90%. However, I was also grateful for being offered such an opportunity. It means a lot to know that someone believes in my capabilities and trusts me to take on this challenge, so I seized the opportunity.





**Laura Melissa P. Saquing, Transaction Banking**

**Group – Cash Management Services:** My former boss, who consistently supported my professional growth, nominated me for the program, recognizing my potential and commitment to my role. When I found out I'd been selected, I felt a mix of excitement and gratitude. Being chosen for CAP fueled my motivation to push myself even further.



#### **DESCRIBE YOUR EXPERIENCE WITH THE PROGRAM.**

**Alvin:** The Program was an intensive and rewarding experience. Over the course of eight months, the participants worked closely with one another through group projects, individual and group presentations, and discussions. I felt like I was back at school, but with a real-world focus on practical skills and knowledge that could be immediately applied in my current role. It deepened my skills and connected me with colleagues from across the BDO community, giving me a broader perspective on the Bank's synergy and the reason why it is a leading financial institution.

**Angelica:** I found it to be a challenging opportunity that required me to step out of my comfort zone and perform at my very best in every activity it offered. With the high passing rate, the program demanded a high level of commitment and effort to succeed.

**Laura:** CAP was an intense yet highly rewarding journey that was really transformative for me. It's not just a program you complete—it's one that challenges you to look at your role, and even your career, in a new light. Each session brought unique insights, from strategic decision-making to enhancing our analytical mindset. We engaged in practical exercises that pushed us beyond our comfort zones, encouraging us to apply what we learned directly to our roles. Each session built on the last, helping me connect the dots between our team's daily work and the Bank's strategic goals. My supervisor's guidance throughout the training was very helpful and encouraging throughout.

#### **WHAT HAVE YOU LEARNED THAT YOU THINK WILL IMPROVE YOUR ROLE AND CONTRIBUTE TO YOUR TEAM'S PERFORMANCE, AND OVERALL, TO THE BANK?**

**Alvin:** I gained valuable skills in collaboration, adaptability, and leadership that will directly enhance my role and my team's performance. Overall, CAP equipped me with a stronger skill set that will help me contribute to BDO's business performance better.

**Angelica:** The Program taught me valuable lessons on becoming an effective and efficient supervisor. As a staff member, my primary focus was contributing to the branch's targets. However, the program helped broaden my perspective, giving me the knowledge and skills to lead a team effectively.

**Laura:** CAP enhanced my skills in strategic thinking and project management, which I'm already applying to my work. For instance, in our current data project, I now focus on planning with long-term impact in mind. The program also emphasized the importance of correlating external factors to our clients' needs, a skill that I now use to anticipate challenges and propose proactive solutions.

#### **WHAT ADVICE CAN YOU GIVE TO YOUR COLLEAGUES?**

**Alvin:** Wholeheartedly embrace the opportunity with an open mind and a willingness to learn. Engage actively with your peers, as collaboration is a key element and crucial to the experience. Don't hesitate to share your perspectives and insights, since the diverse experiences of your colleagues can greatly enrich your learning journey. Lastly, savor the experience; it's a fantastic chance to grow your skills and expand your professional network!

**Angelica:** The journey is not easy, but it is worth it. Do not hesitate to step out of your comfort zone and embrace the challenge. The 90% passing rate should not deter you; if you believe in your abilities, are willing to improve, and are committed to growth, then seize this opportunity. It is a once-in-a-lifetime chance, so make the most out of it.

**Laura:** Dive in and embrace it. CAP will push you, but it's worth every challenge. Approach the program with a willingness to learn and to stretch yourself. Prioritize open communication with your mentors and peers and approach each session with curiosity. CAP is as much about networking and learning from others as it is about personal development. It is a chance to grow into someone who drives meaningful impact within your role and the BDO organization.

## Nurturing Learning and Development

### Business Upskilling

Throughout the year, business skills training courses continued to be a priority across the Bank's different business units. Employees are equipped with the latest trends in the market through relevant and updated external training programs aligned to their roles. Various trainings on products, services, systems and processes continued to form part of the overall learning solution for the Bank. These are complemented by courses and programs on wealth management, credit, and sales management.

BDO also successfully delivered flagship programs on communication, problem-solving, and critical thinking. Consultative selling and sales workshops were part of the learning offerings to enable client-facing learners the necessary skills to offer appropriate financial solutions to our clients. BDO also built leadership programs to develop our next generation leaders and designed development programs for our employees who aspired to transfer to roles they would also like to grow their career in.

To address a key challenge in reaching the geographically widely distributed BDO workforce, the Bank continued to explore a mix of learning modes: face-to-face trainings for relevant courses were preferred, and these were organized in areas nearer the employee work areas for convenience and a smaller carbon footprint. The Bank also provided options for virtual training and on-demand training through the iLearnHub courses. The Bank continues to find ways for the best learning solutions to empower employees to effectively perform their respective roles in supporting the business and responding to customers' needs.



## Pilot Integration of Sustainability Key Result Areas

Consumer Banking Group's Multipurpose Loan (MPL) Unit was the first to develop and integrate sustainability metrics into the Key Result Areas (KRA) of all employees within the MPL team. By embedding sustainability into their performance metrics, MPL ensures that every team member contributes to the Bank's overarching sustainability objectives.

The KRA framework for MPL employees has been meticulously designed to include specific sustainability targets. These targets are aligned with BDO's Sustainable Finance Framework and the UN SDGs. Each employee's performance is evaluated based on their contribution to sustainability initiatives, ensuring that the Bank's commitment to sustainable practices is a shared responsibility across the team.

### Key Areas of Focus

- 1. Environmental Impact:** Employees are assessed on their efforts to reduce the environmental footprint in operations. This includes initiatives such as promoting paperless transactions, reducing energy consumption, and supporting green projects.
- 2. Social Responsibility:** This KRA includes metrics related to community engagement and social impact. Employees are encouraged to participate in community outreach programs, support financial inclusion efforts, and contribute to social development projects.
- 3. Governance and Compliance:** Adherence to sustainability-related regulations and internal policies is a critical component of the KRA. Employees are evaluated on their compliance with environmental, social, and governance (ESG) standards, ensuring that BDO operations are conducted ethically and responsibly.

# Capability-Building in Environmental, Social, and Governance (ESG) and Sustainability

## Sustainability Capability-building

Throughout 2024, the BDO Sustainability Office (SO) conducted numerous workshops on sustainability and ESG among employees across the business units, subsidiaries, and affiliates nationwide and in its branches in Singapore and Hong Kong. The overall objective remained the same: to generate awareness, understanding, and application of the Bank's Sustainability Framework, the Board-approved Environmental & Social Risk Management System (ESRMS), and auditable ESG data in sustainability reporting. HR Training helped track the attendance and feedback from all participants from offices and branches in Metro Manila, South Luzon, Visayas, and Mindanao. Given the 44,000-plus workforce, the SO team prioritized relationship managers, account officers, credit analysts, and senior managers for the workshops. At the same time, the SO team also conducted workshops for participants from specific business units and support groups, such as BDO Private Bank and Internal Audit for more focused discussions on the ESRMS application for their groups.

Apart from formal workshops, the SO team also conducted targeted briefings on the Bank's Board-approved Environmental & Social Risk Management System (ESRMS) to the management teams of business units and branch officers in Hong Kong and Singapore.

36

Number of Workshops Conducted

2,161

employees trained on Sustainability Workshops





## Executive Briefing Series



In 2024, the SO launched the Sustainability Executive Briefing Series, a monthly one-hour discussion for senior BDO executives with external experts on key and emerging sustainability topics. The Executive Briefings aimed to provide senior leaders with a comprehensive understanding of sustainability at a strategic level, from local, regional, and global external experts with valuable insights, best practices, and real-life experience on the field. The series focused on environmental, social, and governance risks and opportunities that influence decisions on credit, investments, underwriting, insurance, and administrative operations. The Briefings aligned with BDO's commitment to integrate sustainability principles in all aspects of its business, from decision-making to relationship-building to product creation.



The Briefings covered the following topics, as speakers became available:

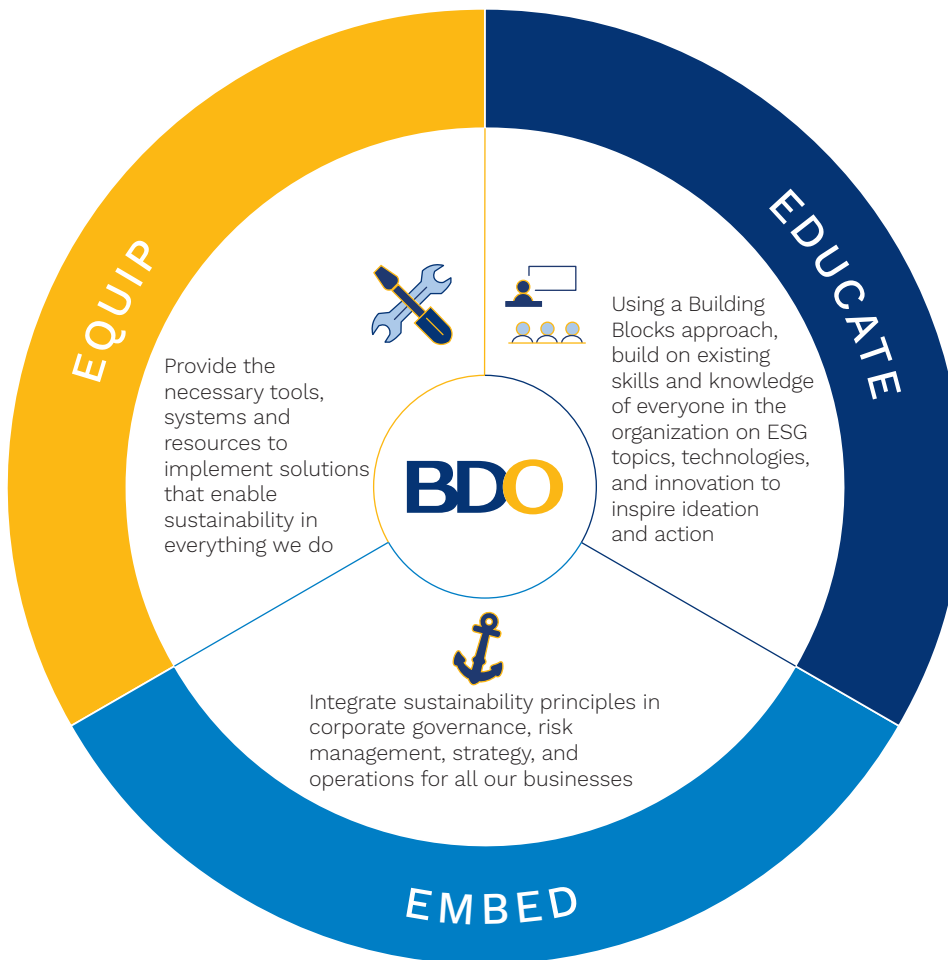
- **Nature and Biodiversity Loss** - S&P Global
- **Nuclear Energy: Microgrids and Peaceful Uses** - Philippine Nuclear Research Institute
- **Offshore Wind Technology** - Copenhagen Infrastructure Partners
- **Blue Finance for the Blue Economy** - International Finance Corporation
- **National Adaptation Plan** - Government of the United Kingdom and Boston Consulting Group
- **Carbon Markets and Carbon Credits** - Pollination Group
- **Philippine Space Strategy and Technology** - Philippine Space Agency

Members of the BDO Management Committee and key senior officers attended the Briefings which were conducted in hybrid format – in person and online to accommodate officers nationwide. The Executive Briefings align with mandate set by the BSP to bolster the capabilities of financial institutions' senior management in effectively assessing and managing E&S risks and identifying business opportunities.



## 3Es Strategy

The Sustainability Office continued to apply the 3Es Strategy in engaging the organization to integrate sustainability principles within the Bank. The team developed internal sustainability workshops, while simultaneously availed of available learning resources offered by its partner organizations and institutions. With the rapid evolution of sustainability topics, information, and technologies, the 3Es strategy provides a recurring and ever-changing cycle of knowledge development and practical application.



## Environmental Impact

### Energy and Emissions 302-1,302-2,302-3,303-4,303-5

As the largest bank with the widest network of branches, facilities, data centers, and corporate offices nationwide, BDO recognizes the significant amount of energy required to support its daily operations. In aligning its operations risk management with its sustainability goals, the Bank has prioritized energy efficiency as a pillar of its operational sustainability strategy.

BDO has sought to diversify its energy sources by integrating cleaner and renewable energy into its energy mix. In 2022, BDO began sourcing renewable energy to partially support its daily energy requirements. At present, five of the Bank's largest buildings with the highest energy consumption are supplied with renewable energy, derived from both geothermal and solar energy sources. By the end of 2024, the Bank sourced 12,002 MWh of renewable energy, which is 24% of its operational requirements, and equivalent to meeting the energy demands of two of

12,002

MWh of Renewable Energy Sourced for Operations

24%

Of Electricity Consumption Sourced from Geothermal and Solar Sources



the Bank’s largest buildings. BDO will continue to explore other opportunities through discussions with retail electricity suppliers, as it identifies more sites that can be switched to Retail Competition and Open Access (RCOA) and/or installed with solar panels. As part of its commitment for sustainable operations, the Bank is committed to transition more buildings to use renewable energy in the coming years.


For the past five years, the Bank already broadly integrated energy-efficient practices across its facilities, including the use of energy-efficient lighting and equipment, and resourceful use of air conditioning and heating systems in order to optimize resource consumption, while maintaining operational effectiveness. In 2024, the Bank implemented retrofitting programs with the replacement of aging air-conditioning units with inverter models and end-of-life light fixtures with LED technology, all aimed at improving electricity consumption across offices and branches.

### Driving Energy Management across operations

Alongside internal energy efficiency programs, BDO proactively complies with applicable existing and emerging environmental laws and regulations. In 2024, the Bank engaged a third-party consultant on energy and engineering to develop an Energy Management System (EnMS) framework in compliance with the implementing guidelines of Republic Act (RA) 11285 or the Energy Efficiency and Conservation Act currently enforced by the Department of Energy (DOE). Developing the Bank’s Energy Management System (EnMS) Framework included the creation of an EnMS Manual and Energy Policy that outlines clear objectives, energy-saving targets, and energy-efficient practices for implementation across all operations. Beyond compliance, the Bank submits increasingly more comprehensive annual reports to the DOE for applicable facilities, providing transparency on its energy consumption.


In 2024, BDO engaged a third-party consultant to expand its energy audits to additional large facilities with energy consumption of at least 50,000 kWh, as required by the DOE’s expanded provisions. These audits identified consumption patterns and opportunities for further energy savings. The Bank will commence integrating EnMS methodologies to streamline data collection and enhance energy performance in 2025.

MANAGING OUR RESOURCES



Airconditioning Retrofitting


BDO Unibank (1,222 branches): 1,022 have full inverter AC out of 1,076 branches with owned AC (95%)  
 BDONB (569 branches and loan offices): 533 out of 536 branches with owned AC (94%)



Out of 1,752 branches audited

1,740

use LED lighting



Out of 1,612\* branches audited

96%

are installed with inverter air-conditioners

Out of 141 buildings surveyed

86%

use LED lighting

Out of 145 buildings surveyed

65%

are installed with inverter air-conditioners

LED Conversion

BDO Unibank: 1,213 out of 1,222 branches (99%)  
 BDONB: 527 out of 569 branches and loan offices (93%)

14%

use a combination of LED and conventional bulbs

35%

are installed with a combination of inverter and conventional air-conditioners

\* Note: 1,612 branches only include those with BDO-owned AC units.

#### CASE STUDY:

### Solar Panel Installation at BDO Corinthian Gardens

In the fourth quarter of 2024, BDO worked on the installation of a solar panel system at its BDO Corinthian Gardens building, with a large stand-alone branch near a commercial and residential area in Metro Manila. The solar power system was designed to supply 95kWp of renewable energy to the branch for the next 25 years, aligning with BDO's energy efficiency and emissions reduction objectives. Acquired at the cost of ₱5.3 million, with a projected payback period of 4.11 years, this investment demonstrates both environmental and economic value. The BDO Corinthian Gardens building is set to implement a net metering system, which will enable surplus energy generated by the solar panels to be fed back into the national energy transmission grid, further optimizing energy use and cost savings. This pilot initiative is expected to serve as a benchmark for broader implementation across BDO's facilities, with insights and data gained from this project meant to inform the expansion and scaling of solar energy solutions to at least 10 other facilities in 2025.

₱5.3 Million

investment in solar panel system

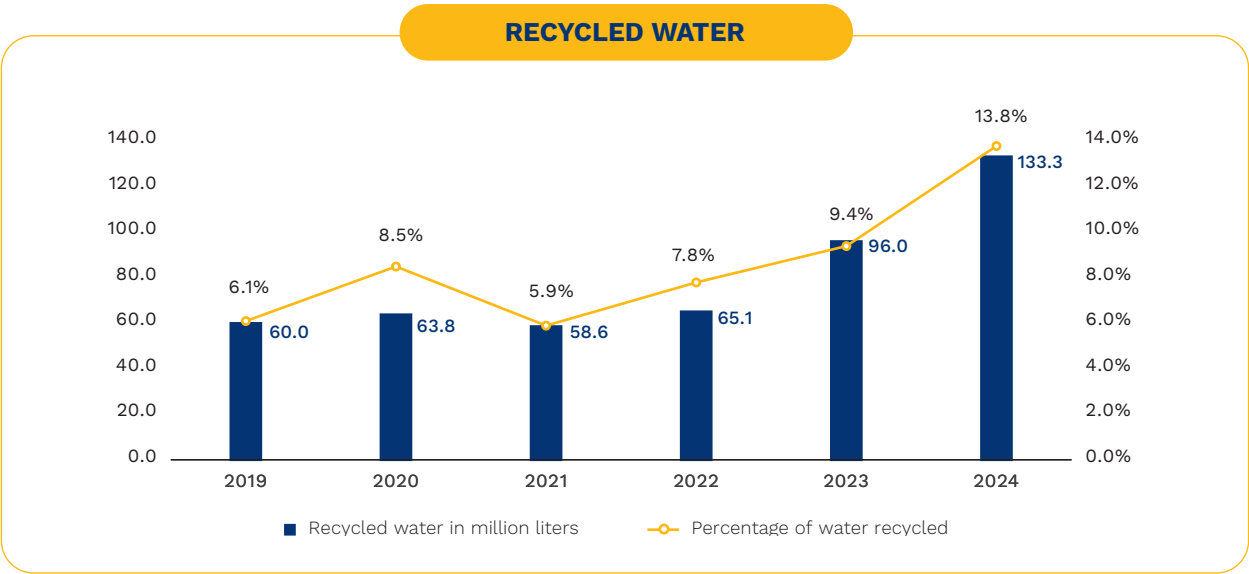
4.11 years

payback period



# Water Consumption, Discharge, and Effluents

BDO recognizes the importance of responsible water management to minimize environmental impact and ensure sustainable operations. BDO Corporate Center Ortigas (CCO) features rainwater and condensate harvesting systems, which recycle significant volumes of water for office use. In 2024, BDO CCO recycled 133,304 million liters of water, marking a 39% increase from 96 million liters in 2023.



Elsewhere, the Bank sources its water primarily through local water districts, drawing from freshwater resources to meet operational needs. Conservation efforts include the installation of waterless urinals in select buildings, effectively reducing water usage. To address water discharge impacts, BDO implemented water effluents systems across its facilities to manage effluents responsibly. Buildings are equipped with septic tanks and sewage treatment facilities to process and filter wastewater prior to discharge. Some facilities are also connected to external services that treat wastewater before releasing it into lakes or freshwater outlets. For facilities where such services are not available, BDO engages third-party services to siphon and maintain septic tanks annually, ensuring compliance with environmental standards. Looking ahead, the Bank is committed to integrating more advanced and efficient water conservation mechanisms in its future flagship facilities, reinforcing its dedication to environmental stewardship and resource efficiency.

**133.3**  
million liters  
Of Water Recycled

**39%**  
Increase in Volume of  
Water Recycled

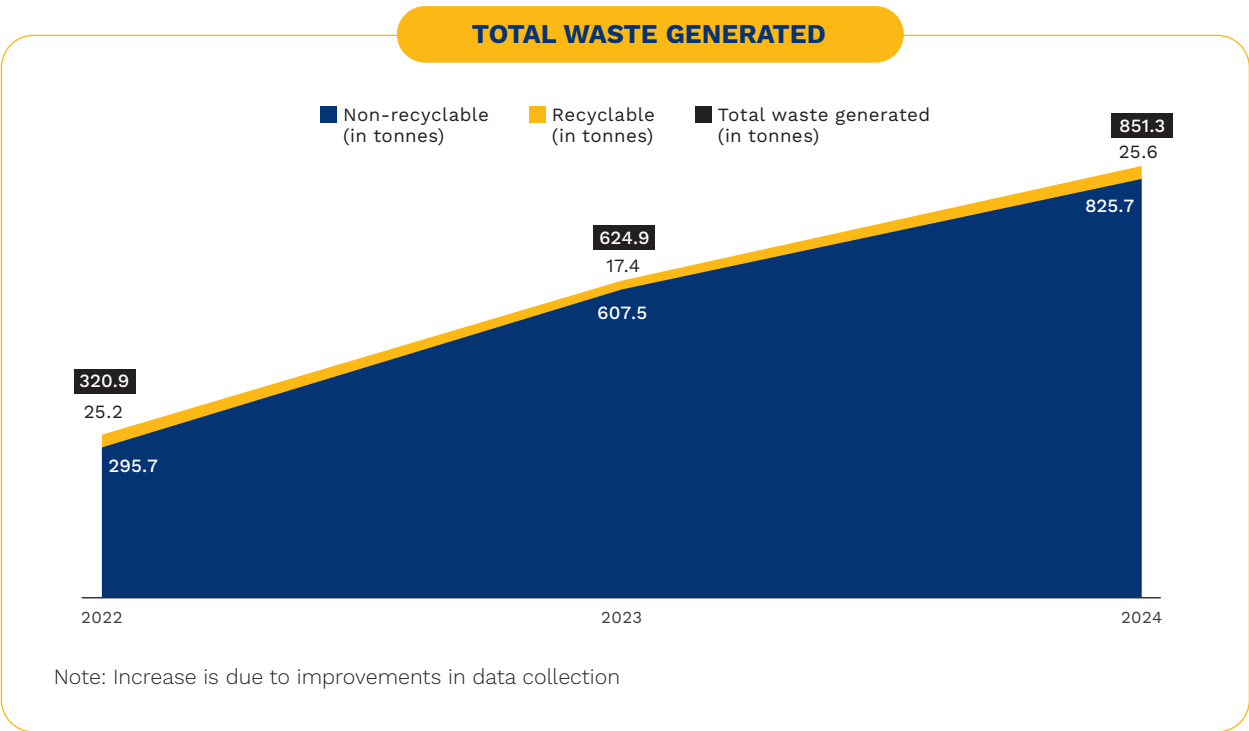
## Fuel Consumption

Diesel consumption is driven by generators in each of the Bank’s branches and corporate offices. The generators are on standby as an emergency power supply source to ensure that power remains ready and reliable for branch operations. In order to avoid downtime, generators that run on diesel are regularly run and tested as part of preventive maintenance activities. The Bank’s liquid petroleum gas (LPG) consumption comes from the supply provided to the tenants in the cafeterias which provide food to the Bank’s employees. Shuttle service to and from BDO corporate offices in Ortigas and Makati are also provided by the Bank to encourage personnel carpooling instead of using individual bank cars to save on rising cost of fuel and minimize carbon footprint.

# Materials and Waste 301-1, 301-2, 301-3, 306-1, 306-2, 306-3, 306-4, 306-5

Led by its Facilities Unit, BDO implements a structured waste management program which oversees daily operations to ensure compliance with local, regional, and national laws such as Republic Act 9003 or the Ecological Solid Waste Management Act. Facilities coordinates waste collection and segregation at source, and disposal through third-party service providers. Proper waste segregation at source is enforced through designated bins in common areas and personal workstations. Non-hazardous waste is categorized into recyclable dry papers, plastics, metals, and glass, as well as non-recyclables like food waste and soiled packaging. Hazardous waste, such as used generator oil, busted lights, and e-waste are safely stored until collected by DENR-accredited haulers for proper treatment and disposal in alignment with RA 6969 or the Toxic Substances and Hazardous & Nuclear Wastes Control Act of 1990. Random inspections are conducted to maintain cleanliness and ensure proper waste handling. Waste management performance is periodically reviewed during weekly Technical Working Group (TWG) meetings to identify opportunities for reduction and recycling.

Waste segregation and monitoring are carried out by third-party janitorial service providers, who weigh and record the volume of waste collected. These records are maintained by the assigned facilities managers for each site. In 2024, BDO generated 825.7 tonnes of non-recyclable waste and 25.6 tonnes of recyclable waste. This shows an increase of 36% in non-recyclables and increase of 47% percent of recyclable from the previous year. The increase in recyclables may be attributed to sustained program initiatives for the Waste Busterrr campaign and the X-trash Challenge. BDO continues to enhance its waste management practices through education initiatives such as the Waste Busterrr campaign, which encourages employees to adopt waste management habits. The Bank remains dedicated to reducing waste generation, maximizing recycling efforts, and aligning with national guidelines to minimize environmental impact.



The Bank's janitorial service provider also manages the upkeep and segregation of the Bank's materials recovery facility, ensuring waste is handed over to accredited haulers. Recyclable materials are processed by third-party vendors who convert paper waste into bond papers or seed papers and transform plastics into products like furniture, pallets, and trash bins. In exchange for these materials, vendors issue recycling certificates and plant trees on behalf of the Bank. These measures help divert and minimize waste from landfills, supporting the Bank's commitment to bring down its contributions to landfill emissions from methane, a greenhouse gas responsible for an estimated 30% of the rise in global temperatures since the Industrial Revolution.<sup>[1]</sup>

825.7

Tonnes of Non-recyclable  
Waste Generated

25.6

Tonnes of Recyclable Waste  
Generated, up 47% from  
2023

#### CASE STUDY:

### BDO and DHL as Partners in Sustainability

BDO partnered with DHL for its GoGreen Flyer Recycle Box program as part of our commitment to managing wastes for sustainable operations. This initiative is not just about reducing our environmental footprint; it is also about creating a positive impact on our partner communities.

GoGreen Flyer Recycle Boxes were placed in the following BDO offices:

1. BDO Juan Luna
2. BDO Corporate Center Ortigas
3. BDO Salcedo Tower
4. BDO Towers Valero

BDO employees drop used DHL pouches in these boxes which DHL collects to create Ecobricks made from plastic bottles stuffed with used plastic pouches. The Ecobricks are then donated by DHL to chosen beneficiaries, for use in their construction or gardening needs. By partnering with DHL, the Bank also lessens its greenhouse gas emissions. Every 1 kilogram (kg) of plastic that is recycled through this program prevents the release of 3.1 kg of carbon dioxide into the atmosphere.



<sup>[1]</sup> Understanding methane emissions: Global Methane Tracker 2023, Analysis, International Energy Agency, <https://www.iea.org/reports/global-methane-tracker-2023/understanding-methane-emissions>



## Managing internal consumption

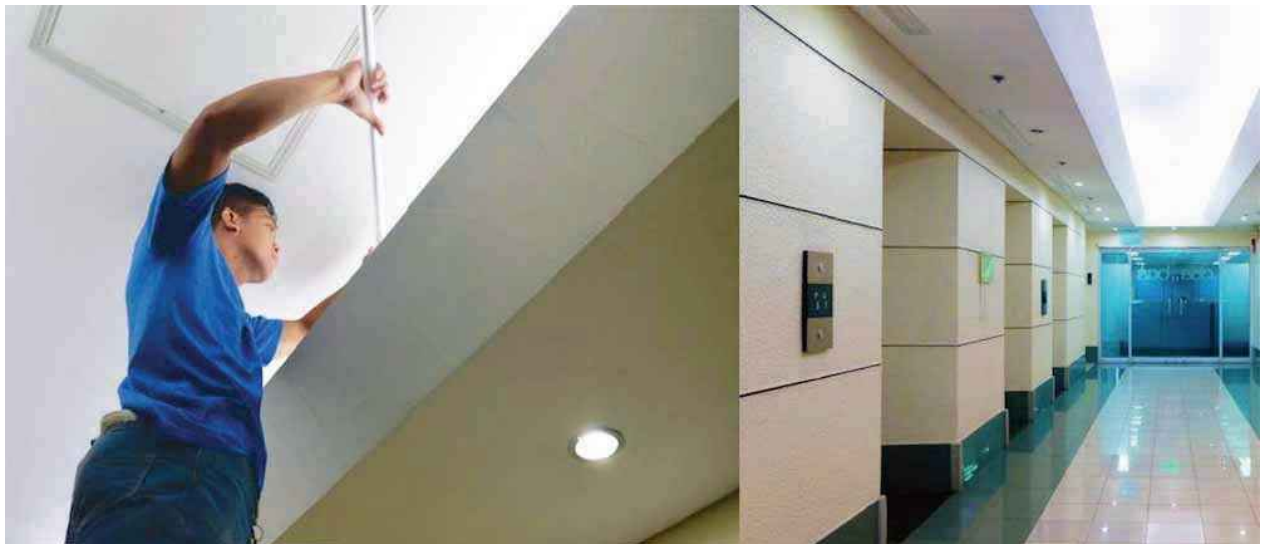
To manage the footprint of internal consumption of materials such as papers, toners and cartridges, BDO initiated the digitization of its procurement process through the Electronic Forms Management System (eForms) and the Electronic Purchase Order and Delivery System (EPODS). These platforms streamlined the procurement process by allowing internal clients to lodge purchase requests for items and services using standardized unit costs.

EPODS further improves efficiency by consolidating and creating purchase orders per supplier. Suppliers benefit from the system's ability to facilitate real-time viewing of orders, provide updates on service status, and generate billing statements for completely served requests. By minimizing the reliance on hardcopy requests, the system reduces paper usage and simplifies transactions. Suppliers are also required to consolidate multiple requests served into a single invoice to further optimize the use of resources.

In line with the Bank's commitment to sustainability, the procurement of energy efficient items has been prioritized. Key milestones include the acquisition of inverter type air-condition units in 2010, led monitors in 2013, LED light fixtures in 2014, and energy efficient inverter refrigerators in 2015. In addition, the Bank encourages more efficient resource utilization through reallocation of returned to warehouse standard furniture, fixtures, and equipment (FFE) in good condition to its subsidiaries or donates the to the BDO Foundation's beneficiaries.

Sustainable printing practices are implemented through printer leasing, where payments are made only for the use of new or remanufactured toners, and cartridges, which are pulled out by the suppliers for refill and reuse. Used batteries are traded in with accredited suppliers for proper disposal. Since 2012, annual employee giveaways have featured BDO-branded items, with a peso donated to BDO Foundation for every item purchased by employees. In the past three years, giveaway options have included recycled materials such as multipurpose boxes made from acrylic shields and dividers used during the pandemic.

Electronic delivery of Statement of Accounts (SOA) for BDO Credit Cards and BDO Securities is pursued to further reduce printing and delivery via courier. In 2024, printing and delivery of credit card SOA was further reduced by 14.8% while BDO Securities by 11.3%.



## Circularity in operations

**₱3,612,743.19**

total earned from recycling

**₱47,380,801.37**

total in cost avoidance



### Paper

**1,028,399.50**

kilos for recycling  
by paper mill



**120**

trees planted on  
behalf of BDO at Cebu  
Province

### FFEs/IT Equipment

**100,633**

disposal requests for 50,685 IT items and  
Furniture, Fixtures, and Equipment (FFE) items



**45,178**

consumable items processed through accredited  
service provider for recycle, reuse and resale

## Non-IT FFE and IT equipment



**1,966**

items donated to various  
health centers and schools via  
BDO Foundation

**40**

non-IT FFEs (ex. sofa and  
chairs) donated to various rural  
health units

**3,129**

various non-IT FFEs reissued  
to BDO Unibank

**₱8,490,694.14**

total cost avoidance

**398**

various non-IT FFEs allocated  
to subsidiaries

**₱1,527,745.18**

total cost avoidance

**326**

workstations and accessories  
reallocated to BDO Unibank

**₱5,483,472**

total cost avoidance

**26**

equipment reallocated to BDONB

**₱694,648**

total cost avoidance

**788**

units of IT equipment reissued  
to BDO Unibank

**₱20,216,967.05**

total cost avoidance

**58**

units of IT equipment  
reallocated to BDO Life

**16**

units of IT equipment reallocated  
to BDO Finance

**4**

units of IT equipment reallocated  
to BDO Insurance

**12**

units of IT equipment reallocated  
to BDO Private Bank

**5**

units of IT equipment reallocated  
to BDO Securities

**71**

units of ATM enclosures, 19 units of  
Cash Deposit Machine enclosures  
refurbished and reallocated to  
offsite and within BDO branches

**8**

units of various accessories (ex.  
glass door and panels, wood door,  
transaction counter, insulation, fire  
exit stairs) cleaned/refurbished/  
repaired and reallocated to  
different BDO buildings

**₱1,180,000**

total cost avoidance

**6**

units of vault doors  
reused to various  
BDO branches

**₱549,000**

total cost avoidance

**13**

units of air-condition reused by  
various BDO and BDONB branches

**₱1,161,275**

total cost avoidance

**14**

units of generator sets reused by  
various BDO and BDONB branches

**₱8,077,000**

total cost avoidance

## CASE STUDY:

# Update on the Waste Busterrr Program 2024

The BDO Waste Busterrr campaign, launched in the fourth quarter of 2022, is a testament to the Bank's commitment to environmental stewardship. This initiative, aimed at educating employees about the importance of waste segregation, has not only fostered a culture of sustainability within the organization but also contributed to the Bank's broader Sustainability Contributions Strategy.

This campaign encourages employees to become waste management champions by segregating waste at source and reducing, reusing, and recycling waste both at work and at home. Through multimedia communication channels, employees have been able to share their tips and best practices, fostering a sense of community and shared responsibility towards the environment. The campaign also included mandatory e-learning videos for all employees located at select buildings and branches, further emphasizing the Bank's commitment to building a culture of sustainability.

This initiative aligns seamlessly with the bank's Sustainability Contributions Strategy, which supports the achievement of national economic goals through financial inclusion and impact financing in infrastructure, eco-friendly solutions, green facilities, and disaster resilience initiatives. By promoting waste management best practices, the Waste Busterrr campaign contributes to these goals by promoting eco-friendly solutions. By year-end 2024, the Bank was able to collect 7.47 tonnes of recyclable waste across all included facilities.

Waste Busterrr supports the Bank's paperless campaign by encouraging employees to take tangible steps towards reducing its paper usage and transitioning towards more sustainable workplace practices. Through this campaign, BDO is not only making a positive impact on the environment, but also contributing to the achievement of national economic goals and setting a benchmark for other organizations in the industry.

## 26

Facilities and  
Branches Covered

## 26

Materials Recovery Facilities  
(MRFs) Constructed

## 7.47 tonnes

Recyclable Waste Collected  
through Waste Busterrr  
Program





#### CASE STUDY:

## Update on X-Trash Challenge 2024

Since the X-Trash Challenge's launch in 2021, BDO continues to be an active competitor along with other local companies in collecting recyclable materials such as paper, plastic, and metal wastes. The competition, sponsored by the Philippine Business for Social Progress (PBSP) and Basic Environmental Services Technology (BEST), aims to foster a collaborative mindset with local businesses to reduce waste at scale. Over the years, BDO has consistently achieved podium finishes every time, reflecting the Bank's dedication to environmental stewardship and commitment to reducing waste.

In 2024, BDO encouraged its employees to participate by bringing their recyclable wastes from their homes to select BDO offices. This call to action complements the current Waste Busterrr campaign which reinforces the discipline of segregating and disposing trash properly through employee education. The Bank's efforts resulted in the collection of 18.1 tonnes of recyclables, with 1,604kg or 8.9% of total from the efforts of employees.

The recyclables were exchanged for a total of 55,703 environmental points, which will be donated to BDO's chosen partner community. In 2023, the donated proceeds were used in support of BDO Foundation and East-West Seed Foundation's (EWSF) partnership project called Gulayamanan (a word play on Filipino words for vegetables and riches). The converted points went to the purchase of various construction materials to build a meeting area and shelter for the Lian Vegetable Growers Association (LGVA) community in Batangas province. The Gulayamanan project, which started in 2022, aims to develop vegetable gardens in economically disadvantaged communities in the Philippines. This initiative aims to bolster food supply within those communities while creating income-generating opportunities for residents who lack access to stable employment.

# 18.1 tonnes

Recyclable Waste Collected  
through X-Trash Challenge

# 55,703

Environmental Points Earned  
and Donated



# BDO Resource Consumption

## Fuel Consumption (in liters)

### Diesel (in liters)



### Gasoline (in liters)



### LPG (in kg)



### Refrigerants (in kg)



## Electricity Consumption 302-1 (in '000 kWh)

61,090

2024

### Branches



### Offices



### Non-renewable



### Renewable



## Electricity Consumption of Tenants and Leased Assets (in '000 kwh)

2024 60,344

### Renewable

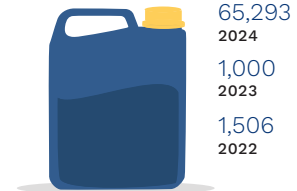


### Non-renewable



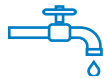
## Fuel Consumption of Tenants and Leased Assets

### Diesel (in liters)



## Water Consumption 303-5 (in '000 cu.m.)

965.7



■ Branches ■ Offices

## Recycled Water 303-4 (in '000 cu.m.)

133.3



## Gasoline (in liters)



345  
2024

## Hazardous Waste 3-3, 301-1 to 3, 306-1 to 5 (in tonnes)

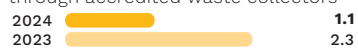
1.1

2024

### Wastes directed to disposal



### Wastes diverted from disposal (recycled) through accredited waste collectors



## Non-hazardous Waste 3-3, 301-1 to 3, 306-1 to 5 (in tonnes)

851.3

2024

### Wastes directed to disposal



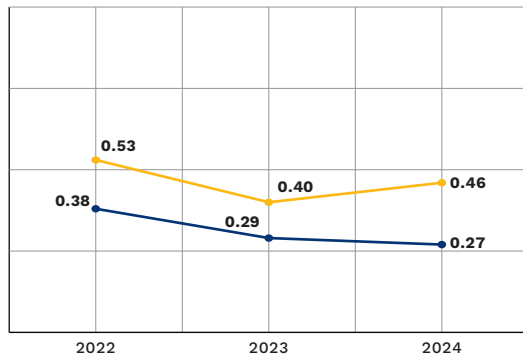
### Wastes diverted from disposal (recycled) through BDO's MRF



### Wastes diverted from disposal (recycled) through X-Trash



## Carbon and Energy Intensity 302-3



Carbon Intensity  
(in tonnes CO<sub>2</sub>e/£1 million  
in revenue)\*

Energy Intensity  
(in MW/£1 million  
in revenue)\*

\* Restated due to adjustments  
in reported revenue

## GHG Emissions (in tonnes CO<sub>2</sub>e)

2024 **72,562** 2023 70,638  
2022 74,867

### Scope 1

2024 **2,276**  
2023 1,237  
2022 500

### Scope 2

2024 **35,377**  
2023 66,784  
2022 71,488

### Scope 3

2024 **34,909**  
2023 2,617  
2022 2,879

The overall emissions reported above includes BDO Private Bank's and Dominion Holdings' fuel, electricity, and water, as well as its greenhouse gas emissions.

## BDO Network Bank Resource Consumption

### Fuel Consumption (in liters)

2024 **42,130**

#### Diesel (in liters)

2024 **42,130**

### Electricity Consumption (in '000 kWh)

2024 **1,243**

#### Offices

2024 **1,243**



#### Non-renewable

2024 **1,243**

### GHG Emissions (in tonnes CO<sub>2</sub>e)

2024 **1,172**

#### Scope 1

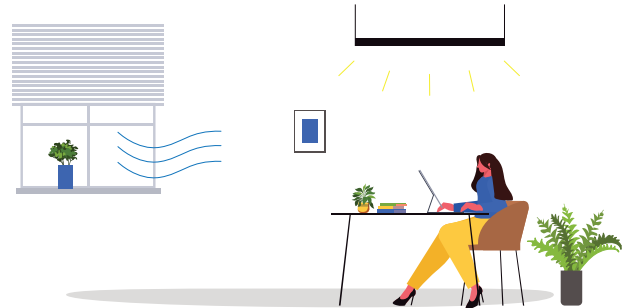
2024 **113**

#### Scope 2

2024 **1,055**

#### Scope 3

2024 **4**



### Water Consumption (in '000 cu.m.)

2024 **18.5**



#### Offices

2024 **18.5**

### Non-hazardous Waste (in tonnes)

2024 **7.9**

#### Wastes directed to disposal

2024 **6.8**

#### Wastes diverted from disposal (recycled) through BDO's MRF

2024 **1.1**



## Breakdown of BDO Emissions for Scope 1, 2, 3

	Luzon	Visayas	Mindanao	Abroad	Total
<b>Within BDO</b>					
<b>Fuel Consumption</b>					
Diesel (in liters)					
Generator Sets	88,889.8	9,392.8	10,431.4	-	<b>108,714.0</b>
Transport Vehicles	218,448.1	1,627.3	40,134.8	-	<b>260,210.2</b>
Gasoline (in liters)	48.0			-	<b>48.0</b>
Heating and Cooking: LPG (in kilograms)	8,061.5			-	<b>8,061.5</b>
Refrigerants (in kilograms)					
R-410A	455.5	-	-	-	<b>455.5</b>
R-134A	94.5	-	-	-	<b>94.5</b>
<b>Scope 1 Emission (in metric tonnes)</b>					
CO <sub>2</sub>	1,845.8	29.5	135.3	-	<b>2,269.6</b>
CH <sub>4</sub>	3.2	0.1	0.5	-	<b>4.0</b>
N <sub>2</sub> O	1.8	0.1	0.3	-	<b>2.4</b>
<b>Total CO<sub>2</sub>e</b>	<b>1,850.7</b>	<b>29.7</b>	<b>136.1</b>	<b>-</b>	<b>2,276.0</b>
<b>Electricity consumption (MW)</b>					
From non-renewables	41,096.2	3,387.2	4,603.6	-	<b>49,087.1</b>
From renewables	12,002.8	-	-	-	<b>12,002.8</b>
<b>Scope 2 emission (in metric tonnes)</b>					
CO <sub>2</sub>	29,104.4	2,349.0	3,923.2	-	<b>35,376.6</b>
CH <sub>4</sub>	-	-	-	-	<b>-</b>
N <sub>2</sub> O	-	-	-	-	<b>-</b>
<b>Total CO<sub>2</sub>e</b>	<b>29,104.4</b>	<b>2,349.0</b>	<b>3,923.2</b>	<b>-</b>	<b>35,376.6</b>
<b>Outside of BDO</b>					
<b>Fuel and electricity consumption and waste disposed</b>					
Diesel (liters)					
Generator sets	51,058.1	6,181.2	8,053.9	-	<b>65,293.2</b>
Gasoline (in liters)	86.9	258.6	-	-	<b>345.5</b>
Electricity (MW)					
From non-renewables	42,250.8	3,446.2	2,130.8	176.0	<b>48,003.8</b>
From renewables	12,319.0	-	-	-	<b>12,319.0</b>
Non-hazardous waste (kg)					
Directed to disposal	795,557.9	15,600.0	15,693.0	-	<b>826,850.9</b>
Diverted from disposal	24,023.5	391.0	1,145.0		<b>25,559.5</b>
<b>Scope 3 emission (in metric tonnes)</b>					
CO <sub>2</sub>	30,521.3	2,416.1	1,846.7	94.2	<b>24,908.1</b>
CH <sub>4</sub>	0.5	0.1	0.1	-	<b>0.7</b>
N <sub>2</sub> O	0.3	0.04	0.05	-	<b>0.4</b>
<b>Total CO<sub>2</sub>e</b>	<b>30,522.1</b>	<b>2,416.2</b>	<b>1,846.8</b>	<b>94.2</b>	<b>34,909.2</b>

## Consumer Protection Practices 416-1

BDO's financial consumer protection framework is anchored on disclosure and transparency, protection of client information, fair treatment, effective recourse, and protection of consumer assets against fraud and misuse. The framework ensures that consumer protection practices are embedded in BDO's operations and considered in the development and implementation of the Bank's products and services.

### Customer Experience Philosophy

The Bank is committed to embodying a We Find Ways mindset as an integral part of its Customer Experience Philosophy. This principle underscores BDO's dedication to creating a banking experience that extends beyond basic transactions, by offering a diverse range of products and providing personalized services. This is achieved through a comprehensive understanding and anticipation of its customers' financial objectives and life circumstances.

### Board and Management Oversight on Customer Concerns 2-26

The Board is primarily responsible for maintaining an effective oversight of the Bank's consumer protection policies and programs. Senior management is tasked with implementing strategies approved by the Board and ensuring that appropriate control mechanisms are in place. Governance and oversight functions are further reinforced through the various roles that involve ownership, management, or provision of independent assurance regarding Consumer Protection activities, such as:

- **Senior Management:** Senior Management ensures that the approved Consumer Protection policies and procedures are clearly documented, properly understood, and consistently implemented across all levels and business units.
- **Compliance and Internal Audit:** The Compliance Office and Internal Audit, both of which take their authority from the Board's Audit Committee, support the BOD in overseeing the Bank's adherence to the Consumer Protection policies as well as in ensuring the effectiveness of its application/implementation across all financial product and service offerings.
- **Operational Risk Management Unit (ORMU):** ORMU is responsible for assisting management in embedding the operational risk culture, awareness, framework, and implementation throughout the Bank. Top complaint drivers, along with the corresponding corrective and preventive measures, are reported to the Board on a quarterly basis. This ensures that Consumer Protection-related risks and concerns are mitigated, compliance with Consumer Protection standards and requirements is maintained, and any other significant developments affecting the Bank's consumers are disclosed.

### Consumer Assistance Management System (CAMS) 2-25

BDO enforces and monitors the Consumer Assistance Management System or CAMS through a combination of established policies, streamlined processes, and dedicated teams. This system aims to deliver customer satisfaction through compliance with regulations.

- **Internal Policies:** Consumer Protection policies are outlined in the CAMS Manual. These policies define how consumer assistance is managed, including complaint resolution procedures, escalation protocols, and customer communication standards.
- **Dedicated Teams:** The Bank has established specialized teams, including Customer Service, complaint resolution or service fulfillment teams, tasked with implementing and supervising CAMS. These dedicated teams manage consumer inquiries, requests, and complaints, collaborating to address issues accurately, promptly, and efficiently.
- **Monitoring and Reporting:** A tracking system is established to record and oversee client interactions, complaints, and resolutions. This enables the Bank to identify trends, evaluate service level performance, and address emerging issues. Regular reports provide management with insights to assess the effectiveness of CAMS.

- **Continuous Improvement:** BDO regularly reviews and enhances the CAMS, incorporating feedback, adapting to regulatory changes, and aligning with industry best practices. This commitment to ongoing improvement ensures that the system remains relevant and effective in addressing customer needs and concerns.

## Process for Handling of Customer Concerns 2-25

BDO prioritizes efficient customer concern resolution. Upon receipt of a complaint, the Bank's frontliners acknowledge and record the concern. If the issue can be addressed at point of contact, immediate resolution is provided to the client. Otherwise, the concern is endorsed to the appropriate unit for investigation. Once the root of the problem is identified, the team works to find a suitable resolution which may involve refunds, corrections, and/or explanations. Clear communication and transparency are crucial throughout the process, ensuring customers feel heard and satisfied with the resolution.

## Training for Customer Assistance 2-25

BDO employees are required to complete the Financial Consumer Protection eLearning course. This training is designed to acquaint them with the concept of CAMS, its procedures, customer service standards, and applicable regulatory requirements. The training is based on the Consumer Protection Standards of Conduct, which outlines the expected behavior of Bank employees when interacting with customers.

## Listening to Customer Needs 2-25,2-26

To deliver exceptional banking services, we collect and utilize valuable input from customers, understanding their needs, and continuously improving their overall experience. We have a robust and comprehensive engagement and feedback mechanism, employing multiple channels to ensure that the voice of the customer resonates throughout our operations.

- **Multi-faceted Customer Service:** Our dedicated customer service teams, which may be reached via call, email, and social media private messaging, have been pivotal in addressing any product, process, or system-related inquiries and providing timely resolutions to concerns. The direct communication channels allow us to promptly respond to concerns and offer personalized support.
- **Branch-level Interaction:** Physical branches serve as touchpoints for direct engagement. This brick-and-mortar approach allows us to establish deeper relations with the public at large and strengthens our understanding of a locale's wants, needs, and concerns.
- **Social Media Engagement:** Active monitoring of social media platforms enables us to promptly address customer concerns. Our commitment to social media listening reflects our agility in responding to emerging trends and issues within the digital landscape.

## Customer Contact Center 2-26

In accordance with BSP Circular 1160, particularly under the Protection of Client Information standard, and in alignment with the Bank's Data Privacy policy, BDO's Customer Contact Center (CCC) ensures that all customer-related data are collected, stored, and utilized solely for the purpose of effectively assisting customers with timely responses and appropriate solutions to their inquiries or concerns.

To this end, the Customer Contact Center strictly adheres to the Bank's physical, organizational, and technical controls to maintain the confidentiality, integrity, and availability of personal data. CCC has been closely involved in the Bank's aggressive push for digitalization not only of its systems, but processes as well. In doing so, the Customer Contact Center recognizes that the shift to digitalization comes with certain risks especially with the threat of data leaks or hacks. Close coordination and cooperation among the CCC, Cybersecurity, and Fraud Management is constantly strengthened to protect customer information and prevent unauthorized access.

BDO has included security-related spiels in the Contact Center protocols so our Customer Service Officers can seamlessly incorporate advice regarding protecting personal details, such as passwords and account information, into their conversations.

CCC also takes the opportunity during verification processes to remind clients about the importance of keeping their information secure by briefly explaining the verification steps and advising against sharing of sensitive details to random/unknown/suspicious individuals.

As part of BDO's ongoing commitment to enhancing customer experience, the Bank implemented a new customer service hotline number, 8888-0000, effective July 2024. The introduction of additional self-service options within the Interactive Voice Response (IVR) menu, along with other modernization efforts, has contributed to a significant improvement in the Contact Center's answer rate during the last quarter of the year. This enhancement has been positively noted by customers, who have shared their feedback on various social media platforms.

In 2024, Customer Assistance Management System logged some 7 million customer cases of which only 7% were problem-related in nature. The majority of the cases were inquiries at 3.8 million and requests at 2.7 million.

## Supply Chain and Approach to Procurement 204-1, 408-1, 409-1, 414-1, 414-2

All procurement suppliers go through the standard accreditation process which ensures legitimacy according to compliance with standard government registration or certification and supplier capability to provide the established needs of BDO. While the Bank does not implement a specific policy in favor of sourcing from local suppliers, 95% or 1,533 out of 1,610 of BDO's suppliers are local.

To maintain company standards during the vendor accreditation process, suppliers are screened on their environmental and social impact. Each supplier is required to submit standard regulatory registrations alongside additional certifications to ensure compliance. Service providers handling hazardous waste must be accredited by the Department of Environment and Natural Resources (DENR), with certifications verified through the DENR website. Outsourced manpower providers must comply with the Department of Labor and Employment (DOLE) requirements and submit certificates verified via DOLE's registry of contractors. Security providers are also required to submit proof of payment of wages and statutory benefits for personnel deployed to BDO. Any issues regarding labor violations, such as delayed or unpaid wages, lead to a suspension of services until the matter is resolved.

To further streamline operations, BDO has digitalized its procurement process through a web-based catalog requisition to payment system that consolidates requests of Bank units per supplier and location, reducing redundancy and increasing efficiency. Requisition schedules are tailored to the needs of different locations, with weekly schedules for head office units and quarterly schedules for satellite offices and co-located head office units. For provincial units, suppliers deliver items to accredited forwarders for consolidation and shipping to Metro Manila. Once served, suppliers bill and invoice BDO using a consolidated order and single-invoice process, eliminating inefficiencies.

# 8888-0000

New Customer Service  
Hotline

## 95%

of suppliers are local



## SPECIAL REPORT

# Sustainable demolition paves way for construction of landmark BDO Corporate Center Makati

On November 15, 2024, BDO Unibank marked the beginning of construction of the new BDO Corporate Center Makati (CCM) at the heart of the Philippines' premier business district. The Makati complex is one of three BDO main office complexes, alongside the existing BDO Corporate Center Ortigas in Mandaluyong City and the nearing-completion structure of BDO Corporate Center Cebu in the Visayas region.

Faithful to the Bank's commitment to "integrate sustainability principles in everything we do," sustainability is a key priority to the building concept, design, and execution. Construction of BDO CCM will drive practices that not only address environmental concerns, but also enhance human comfort. This project is expected to reduce operational costs and contribute to a more resilient structure which will be enjoyed by future generations of BDO bankers and customers.

All these thoughtful considerations contribute to the Bank's efforts to mitigate climate change and create healthier and more inclusive communities.

Combining five separate prime plots into a unified business campus on Paseo de Roxas Avenue corner Villar, Valero, and H.V. Dela Costa Streets, BDO CCM will be comprised of two towers and an annex building. Both towers will feature an innovative exoskeleton structure, allowing open, flexible spaces without the need for conventional pillars. Embodied carbon and whole lifecycle carbon management have been integrated into the design. The lightweight structural system will not only reduce the concrete content of the buildings by over 65,000 tonnes; it will also simultaneously improve safety performance given the country's seismic environment.



In addition, operational energy will be reduced by more than 40 percent, with radiant cooling systems drastically reducing energy demands. Over 70 percent of potable water will be recycled and reused on site with its own water management system, a similar feature at BDO Corporate Center Ortigas. The overall design features 75% of its rooftops covered in greenery. There is also an urban farm, an auditorium, and event areas — all of which contribute to making the center a positive and inclusive addition to the city of Makati.

With the building's flexible office spaces, trading floors, and business hubs, its workspaces inside will encourage collaboration and interaction. BDO CCM will also include areas for client engagement to facilitate a more personalized approach.

Designed by British architectural firm Foster + Partners, known for their sustainable approach to architecture, all the structural and environmental engineering, landscaping, and



“The goal is to recover as much embodied carbon emissions as possible through the recycling process.





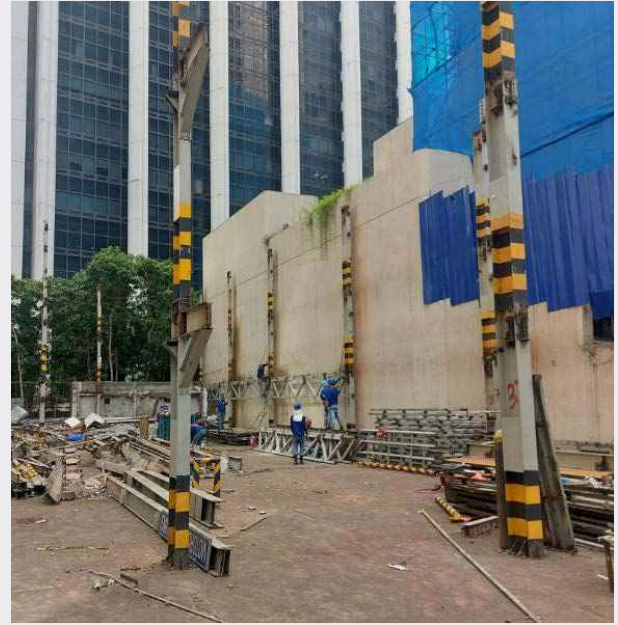
interiors support the vision of a structure that will be carried into the future. Construction is led by DATEM, a Philippine firm known for its experience with green buildings.

The new BDO Corporate Center Makati represents its commitment to creating physical spaces that support clients, employees, and the surrounding community.

### Foster + Partners' Sustainable Design for BDO

BDO CCM is tailored to meet the Bank's current and future needs. Departing from the typical model of air-conditioned high-rise office towers in the city, the design learns from vernacular architecture that relates to the local environment and culture and is highly responsive to the humid tropical climate of the Philippines. The project makes a positive contribution to Makati City by transforming five separate urban plots into a singular integrated campus. Following multiple studies, the site's existing buildings were demolished, as it would result in a higher amount of embodied carbon to strengthen and retain them.

The process of demolishing the former BDO North and South towers — along with the lower rise Gercon Building — began in 2021 and was completed in 2024. Working closely with the demolition contractor, Foster + Partners ensured that salvageable materials were carefully sorted and weighed on site for recycling. Each salvage truck was weighed before and after loading to ensure accurate measurement of the materials being



recycled. Materials, especially metals, were carefully collected, removed, and sorted into different categories. This meticulous process ensured that valuable materials were recovered efficiently.

It is estimated that the construction of the three buildings produced 22,403 tonnes of embodied carbon emissions. The goal is to recover as much carbon as possible through the recycling process. However, some materials such as concrete, lose their structural properties during demolition, meaning that the carbon used to create them cannot be recovered. Despite these challenges, the aim was to recover approximately 3,177 tonnes of carbon, which is equivalent to powering the new campus for eighteen months. In addition, 35% of the building's concrete was recycled as part of BDO's ambition to achieve Green Mark Platinum status for the project. Recycling efforts resulted in many innovative methods of recycling the buildings' materials, such as using demolished concrete debris for new roads in Pasig City. The steel carpark next to BDO South Tower was taken down piece by piece and fully reassembled and recreated elsewhere, rather than demolished and turned to scrap metal. Laminated glass from the North and South towers were used to build small structures on the building site, such as an office for the project management team and a pavilion.



# Pursuing Partnerships for Impact

We value collaboration and partnerships where we can make best use of our expertise and resources to scale collective impact. We engage with our stakeholders to ensure that we bring everyone along in our sustainability journey.





# BDO Foundation

Beneficiaries in 2024    Beneficiaries to date

## Handog sa 'Yo ng BDO Foundation Christmas Gift-Giving Initiative

50,000 families

149,900 families



## Blood Center

1,328 population covered



## School Buildings Built

19 in Elementary schools  
15 in High schools  
1 in College

## Classrooms Built

63 in Elementary schools  
60 in High schools  
4 in College

## Beneficiaries per year

15,800 Elementary students  
16,788 High schools students  
1,589 College students



## Financial Education

5,448,671 students  
523,359 OFWs  
225,308 teachers and non-teaching personnel  
8,246 members of the general public  
16,181 armed forces  
5,227 fisherfolks  
298 civil servants, CSC and LGU personnel  
3,126 firefighters  
1,956 relocatees  
810 farmers



326 lesson exemplars uploaded in DepEd's learning portal

Photo c/o BSP

## Relief Operations

72,282 families  
154 schools

877,543 families  
164 schools  
2,086 students  
47 school employees  
27 elderly



## Tech-Voc Training Facilities

1,006 beneficiaries per year  
6 Classrooms built  
3 Workshops built

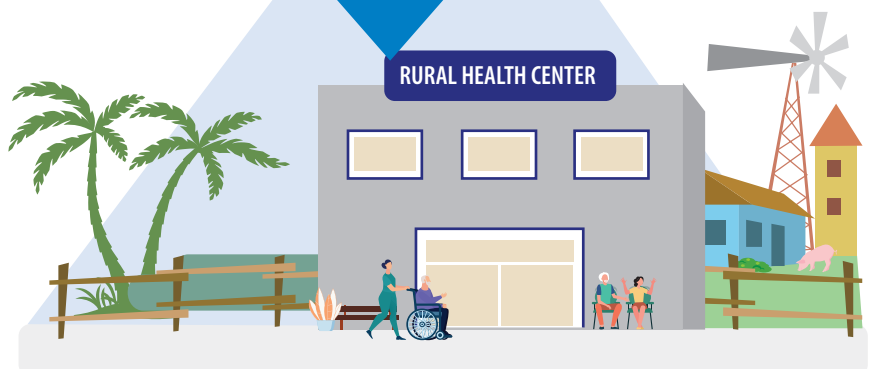


## Rural Health Units (RHUs)

11,078,933 students  
1,518,058 OFWs  
338,200 teachers and non-teaching personnel  
207,659 members of the general public  
53,649 armed forces  
12,505 fisherfolks  
3,017 civil servants, CSC and LGU personnel  
4,379 firefighters  
1,956 relocatees  
870 farmers

31 rehabilitated RHUs  
1,204,668 population covered

191 rehabilitated RHUs to date  
9,036,041 population covered



# Scaling and Mainstreaming Financial Inclusion: BDO Foundation

Guided by its mission to support sustainable development, BDO Foundation continued to make significant strides in 2024, helping Filipinos in need and implementing initiatives that contributed to the achievement of Sustainable Development Goals (SDGs). Working with partners in the public and private sectors as well as BDO branches and business units, the corporate social responsibility arm of BDO Unibank embarked on programs in the areas of financial inclusion and disaster response, rehabilitation, and rebuilding.

## Partnerships with Government Agencies, Local Governments

### Financial Education Programs

In support of the National Strategy for Financial Inclusion of the Bangko Sentral ng Pilipinas (BSP), the Foundation pursued efforts to continuously raise financial literacy levels in the country, improve the economic well-being of beneficiaries, and contribute to nation-building.

The financial literacy lessons covered in BDO Foundation's partnership programs with the BSP include saving, budgeting and financial planning, fraud and scams, debt management, investments, entrepreneurship, insurance, and retirement planning. Beneficiaries included students, teachers and non-teaching personnel, overseas Filipino workers (OFWs), civil servants, armed forces personnel, police personnel, firefighters, fisherfolk, farmers, technical-vocational learners, micro-entrepreneurs, and families displaced by railway projects.

BDO Foundation participated in the BSP Financial Education Congress, which gathered partners and stakeholders in the public and private sectors. The Congress served as a platform for its participants to build a network of financial inclusion advocates and promote programs and lessons.

The two-day event held at the Philippine International Convention Center was highlighted by the Sustainable Finance Practices session, which featured BDO Vice President and Head of the Sustainability Office Marla Garin-Alvarez among the panelists. Another panel session, titled Empowering Individuals and Communities through Tailored Financial Education Programs for Financial Independence and Resilience, was moderated by financial inclusion advocate and business journalist Salve Duplito, who was sponsored by BDO Foundation.

Following a ceremonial launch at the BSP Financial Education Congress in 2023, BDO Foundation and BSP continued to develop the Financial Education E-learning Modules in 2024 to make learning resources accessible to more people. The online courses on personal finance will be available on-demand for free and in engaging formats that include videos, interactive activities, and end-of-session assessments. The E-learning Modules hope to change the financial education landscape by making learning digital, borderless, and accessible to all Filipinos in the country and abroad. Enrollees will go through a pre-test and a post-test exercise, and course completion will automatically generate an e-certificate.

Nine modules are grouped into three batches:

1. Financial planning, saving and budgeting, and debt management
2. Basics of investing, fraud and scam prevention, and financial consumer protection
3. Digital financial literacy, Personal Equity and Retirement Account (PERA), and relevant economic indicators

In 2024, the partners launched batch one in an event witnessed by BDO Foundation trustees and BSP senior officials. At the launch, BSP announced the availability of the first three modules in the BSP E-Learning Academy or BELA, an online platform with courses on personal finance, economics, and central banking. The Technical Education and Skills Development Authority (TESDA) also made the first three modules available to its personnel and technical-vocational education and training

learners through the TESDA Online Program, the agency’s web-based platform for training courses. The next six modules will be released in 2025 initially through the online learning platforms of the BSP and BDO. All modules will eventually be made available to target beneficiaries and the public through partner government institutions. Users will be able to access courses using personal computers, laptops, and mobile devices.

For all its efforts to contribute to the achievement of the National Strategy for Financial Inclusion and work together with public and private sector partners, BDO Foundation was recognized by the BSP at the 2024 Outstanding BSP Stakeholders Appreciation Ceremony. BSP Governor Dr. Eli Remolona Jr. and BSP Deputy Governor Bernadette Romulo-Puyat presented a certificate of appreciation to the Foundation in an event witnessed by Central Bank officials.

In 2024, the Foundation signed a memorandum of agreement with Niras Asia Manila — an organization deputized by the Department of Transportation (DOTr) and contracted by the Asian Development Bank — for the implementation of Kitabuhayan, (wordplay on “income-livelihood” in Filipino) a financial education program that benefits communities relocated due to DOTr’s railway projects.

The Foundation also signed an agreement with the Department of Social Welfare and Development (DSWD) and BSP for the integration of financial education into the training programs of the DSWD Academy for the agency’s personnel and social welfare officers of local government units.

In partnership with the BSP, BDO Foundation also continued to collaborate with various government agencies to more widely spread its successful financial education advocacy:

Partners	Achievements
Agricultural Credit Policy Council (ACPC)	<ul style="list-style-type: none"> <li>■ Production of KITA (Kapital at Ipon Tungo sa Asenso) Mo Na! financial education game kits and trainer’s guides</li> <li>■ Train the trainers sessions</li> <li>■ Nationwide rollout of KITA Mo Na!</li> </ul>
Armed Forces of the Philippines (AFP)	<ul style="list-style-type: none"> <li>■ Turnover of training kits with trainer’s manuals</li> <li>■ Monitoring &amp; Evaluation (M&amp;E) writeshop, a session where subject matter experts gather to develop guidelines that will assess the effectiveness of the program</li> <li>■ Train the trainers sessions</li> <li>■ AFP-wide rollout</li> </ul>
Bureau of Fire Protection (BFP)	<ul style="list-style-type: none"> <li>■ Finalization of trainer’s manual</li> <li>■ M&amp;E writeshop</li> </ul>
Bureau of Fisheries and Aquatic Resources (BFAR)	<ul style="list-style-type: none"> <li>■ Train the trainers sessions</li> <li>■ Writeshop and consultation with representatives of BFAR regional offices</li> <li>■ Production of additional and improved Fish N’ LEarn game kits and trainer’s guides; nationwide rollout</li> <li>■ Observation of fishing community training session in Batanes</li> </ul>
Civil Service Commission (CSC)	<ul style="list-style-type: none"> <li>■ Rollout of financial literacy program within CSC</li> <li>■ Rollout to other government agencies through CSC’s Civil Service Institute</li> </ul>
Department of Education (DepEd)	<ul style="list-style-type: none"> <li>■ Conduct of financial literacy session for teachers and non-teaching personnel in Camarines Sur, Iriga, and Naga in commemoration of National Teachers’ Month</li> <li>■ Issuance of DepEd certification authorizing the use of 302 DepEd-BSP-BDOF-developed lesson exemplars containing financial literacy concepts in the teaching of various subjects for all grade levels of K to 12 in all public schools</li> <li>■ Preparation for the second phase of the partnership to focus on the rollout of fin-ed in the K to 12 curriculum and in the training of teachers and non-teaching personnel</li> </ul>



Partners	Achievements
Department of Migrant Workers (DMW) and Overseas Workers Welfare Administration (OWWA)	<ul style="list-style-type: none"> <li>■ Signing of renewed memorandum of agreement</li> <li>■ Development of materials for Pre-migration Orientation Seminar and OFW families as part of the Pinansyal na Talino at Kaalaman or PiTaKa program</li> </ul>
Department of Transportation (DOTr)/NIRAS	<ul style="list-style-type: none"> <li>■ Development of Kitabuhayan financial education module</li> <li>■ Production of Kitabuhayan game kits</li> <li>■ Conduct of training of trainers sessions for instructors of DOTr, Department of Human Settlements and Urban Development, cooperatives, and non-governmental organizations</li> <li>■ Initial rollout</li> </ul>
Department of Social Welfare and Development (DSWD)	<ul style="list-style-type: none"> <li>■ Signing of memorandum of agreement</li> <li>■ Development of modules</li> </ul>
Department of Trade & Industry (DTI)	<ul style="list-style-type: none"> <li>■ Production and launch of three videos for micro-entrepreneurs</li> </ul>
Philippine National Police (PNP)	<ul style="list-style-type: none"> <li>■ Finalization of modules and trainer's manual</li> <li>■ Development of financial education videos for police personnel</li> <li>■ Conduct of M&amp;E writeshop</li> </ul>
Securities and Exchange Commission (SEC)	<ul style="list-style-type: none"> <li>■ Development of two investor protection videos</li> </ul>
Technical Education and Skills Development Authority (TESDA)	<ul style="list-style-type: none"> <li>■ Launch of the first batch of three e-learning modules on the TESDA Online Platform (TOP), which forms part of the agency's Massive Open Online Courses that technical-vocational learners can access for free</li> </ul>

The Foundation's partnerships also extended to various local government units on improving the financial literacy of LGU personnel, their constituents, and other beneficiaries:

Partner LGUs	Achievements
Municipalities of Alcala, Bautista, Rosales, and Sto. Tomas, Pangasinan (Northern Luzon)	<ul style="list-style-type: none"> <li>■ Train the trainers session for Municipal Agriculture Office personnel, who will then cascade the lessons to farmers and agricultural workers in partnership with ACPC and BSP</li> <li>■ Turnover of KITA Mo Na! game kits</li> </ul>
Iloilo City (Visayas)	<ul style="list-style-type: none"> <li>■ Completion of training sessions for trainers of the Local Economic Development and Investment Promotion Center and Public Employment Service Office</li> <li>■ Rollout of financial literacy sessions for market vendors</li> <li>■ Provision of cash assistance to market vendors</li> </ul>
Odiongan, Romblon (Luzon)	<ul style="list-style-type: none"> <li>■ Training sessions for LGU trainers assigned to cascade lessons to human resources personnel, MSMEs, agricultural workers, and social welfare beneficiaries</li> </ul>
Quezon City	<ul style="list-style-type: none"> <li>■ Seminars for government employees and communities</li> </ul>

## Recognition for Financial Inclusion of Armed Forces Personnel

BDO Foundation received the Financial Inclusion Initiative of the Year recognition at the Retail Banking Awards, hosted by Singapore-based Asian Banking & Finance (ABF). The League of Corporate Foundations (LCF) in the Philippines also awarded the Outstanding CSR Project in Financial Inclusion honors to the Foundation at the LCF Corporate Social Responsibility Guild Awards. Both award-giving bodies cited BDO Foundation for its exemplary efforts to help improve the economic well-being of the men and women of the military.

The Armed Forces personnel financial education program is the first of its kind in the country, and supports the AFP Transformation Roadmap to “build a better and stronger armed forces, a world-class organization that is a source of national pride.” BDO Foundation, the AFP, and BSP help improve the financial literacy of Philippine Air Force, Philippine Army, and Philippine Navy personnel.

The initiative equips officers, enlisted personnel, and civilian human resources with the knowledge, skills, and tools to make sound financial decisions. It helps the target beneficiaries receive high marks in their personal performance scorecards particularly on the aspect of personal finance. Interventions included the development of discussion guides, integration of financial education modules into AFP career courses, production of six financial education videos, publication of trainer's manual, training of trainers, and establishment of a system for nationwide deployment. These efforts enabled the partners to effectively embed financial education into the military's capacity building programs.

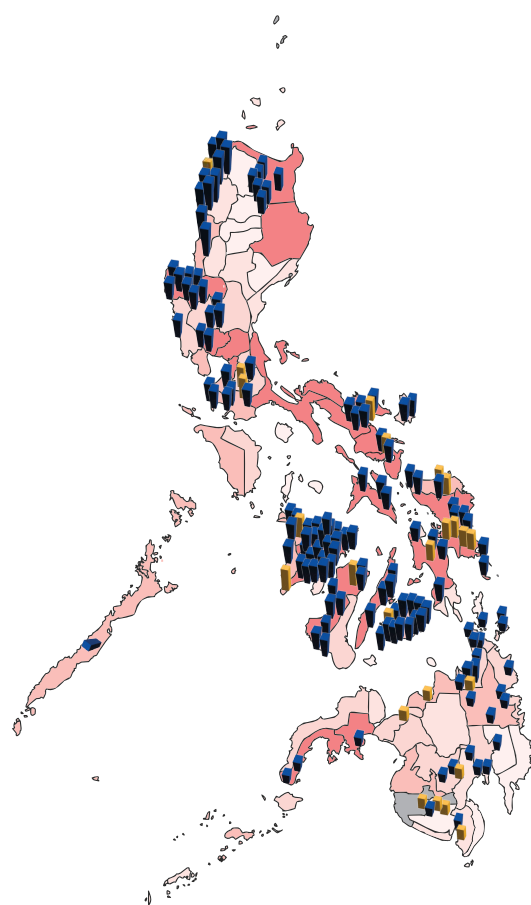
## Partnerships with Private Sector and NGOs

The Foundation also collaborated with non-government organizations and private sector institutions as part of its continuing efforts to help develop a financially literate citizenry, in achieving the following:

Partners	Achievements
Don Bosco One TVET	<ul style="list-style-type: none"> <li>■ Development of financial education subject called Financial Stewardship now offered in all 18 Don Bosco technical-vocational centers nationwide</li> <li>■ Upload of online course through Don Bosco's learning management system</li> <li>■ Implementation of arrangement with BDO and BDO Network Bank branches that enables graduating students to open savings accounts with minimal requirements</li> </ul>
Knowledge Channel Foundation Inc.	<ul style="list-style-type: none"> <li>■ Signing of memorandum of agreement</li> <li>■ Development of 10 new MathDali (Easy Math) curriculum-based videos on early numeracy for Grade One pupils co-funded by BDO Foundation and Huawei Philippines, bringing the total number of videos to 15</li> <li>■ Deployment of videos for use by public schools through Knowledge Channel's various delivery channels</li> </ul>
LINK Center for the Deaf	<ul style="list-style-type: none"> <li>■ Development of eight entrepreneurship modules designed to enhance the capabilities of MSMEs including persons with disabilities</li> </ul>
National University	<ul style="list-style-type: none"> <li>■ Integration of financial education into the Entrepreneurial Mindset course for all students</li> <li>■ Personal finance seminar for teachers facilitated by BSP</li> <li>■ Financial literacy seminars for students conducted by BDO employee volunteers</li> </ul>
People Management Association of the Philippines	<ul style="list-style-type: none"> <li>■ Four-part webinar series on various financial literacy topics for human resources professionals</li> </ul>



## Disaster Response



### Increasing adaptation of communities: Rehabilitating RHUs and building classrooms

- 35 School Buildings Built to Date
- 127 Classrooms Built to Date
- 34,177 Student Beneficiaries per Year
- 191 Rural Health Units Rehabilitated Since 2012

#### Health and Education Facilities Rehabilitated and Built

- Rural Health Units
- School Buildings Built

#### Climate Risk Exposure

- High Exposure
- Medium-High Exposure
- Medium Exposure
- Medium-Low Exposure
- Low Exposure

## Relief Operations

Since its inception in 2008, BDO Foundation has consistently provided aid for Filipinos affected by natural or man-made disasters across the country. In line with its disaster response advocacy, the Foundation mounted relief operations in provinces placed under a state of calamity, mobilizing volunteers for the immediate distribution of relief goods in different communities. Volunteers from partner organizations, local government personnel, and BDO employees — working together in the spirit of bayanihan or volunteerism — distributed packs containing food, rice, and drinking water to family beneficiaries in evacuation sites and various barangays affected by typhoons, floods, fire, and an oil spill incident.

The initiative was made possible by employees of BDO and BDO Network Bank branches, who helped BDO Foundation assess situations in affected areas, determine the number of beneficiaries, and coordinate logistics. It was supported by partners including parishes, diocesan social action centers, non-governmental organizations, local government units, the military, and the police.

## Rehabilitation of Rural Health Units



From 160 rural health units (RHUs) in 2023, the Foundation completed the rehabilitation of its 191st rural health unit in 2024, as part of continuing efforts to help improve the primary healthcare delivery system in the Philippines.

BDO Foundation renovates health centers, particularly their exteriors, layout and interior design, lobbies and waiting areas, offices, birthing clinics, consultation rooms, treatment rooms, and pharmacies. It installs new signages, furniture, and fixtures to help health workers accommodate more patients. In RHUs with available space, the Foundation builds breastfeeding stations for nursing mothers, play areas for children, and waiting lounges for the elderly. The improvement of facilities empowers and motivates doctors, nurses, and midwives to provide primary healthcare services more efficiently to their constituent communities. The program benefits mothers, infants and children, adolescents, persons with disabilities, senior citizens, and indigenous peoples living in remote areas.

Like other BDO Foundation projects, the rehabilitation of RHUs was supported by officers of BDO and BDO Network Bank branches, who recommended health centers that needed assistance. The program was also made possible in partnership with local government leaders and health officers as well as Department of Health (DOH) provincial areas offices, which provided guidance on the renovation. Working together, BDO Foundation and its partners helped health centers receive better assessment scores from the DOH and accreditation from the Philippine Health Insurance Corporation.

## Christmas Gift-Giving Program

BDO Foundation continued to provide Noche Buena food packs for communities all over the country through Handog sa 'Yo ng BDO Foundation, its Christmas gift-giving initiative. For the fifth consecutive year, the Foundation organized the nationwide distribution of food packs to help families celebrate the season. It partnered with non-governmental organizations Ako Ang Saklay, Ako Bakwit, Caritas Philippines, and Tangang Yaman Foundation for the project.



## Employee Volunteer Program

BDO Foundation, the Human Resources Group, the Sustainability Office, and the Marketing Communications Group continued to work together for the implementation of the BDO Employee Volunteer Program (EVP) that addresses poverty and hunger, environmental conservation, education, and financial inclusion, underpinned by human rights.

As championed by the Corporate Governance Committee of the Board, the EVP aims to develop BDO employees' sustainability mindset and encourage participation in BDO's corporate citizenship initiatives — all in support of the United Nations Sustainable Development Goals. BDO Directors and senior executives also joined various volunteer activities nationwide conducted in partnership with non-government organizations and other organizations identified by different business units.

Partners	Volunteer events
Ako Ang Saklay, Ako Bakwit, Caritas Philippines, and Tanging Yaman Foundation	Handog sa 'Yo ng BDO Foundation nationwide distribution of Noche Buena food packs
Department of Education	Brigada Eskwela: <ul style="list-style-type: none"> <li>■ Buhay na Tubig Elementary School, Cavite</li> <li>■ Quirino High School, Quezon City</li> <li>■ Vicente Trinidad National High School, Cagayan</li> <li>■ Mandaue City Central Elementary School, Cebu</li> <li>■ Daniel R. Aguinaldo National High School, Davao</li> </ul>
Guanella Center	Distribution of groceries, food packs, and gifts to disadvantaged children
Haribon Foundation	<ul style="list-style-type: none"> <li>■ Coastal clean-up in the Las Piñas-Parañaque Wetland Park</li> <li>■ Native tree nursery activities in Rizal and Zambales</li> </ul>
ICCP Group Foundation	Financial literacy sessions for beneficiaries of the Pantawid Pamilyang Pilipino Program (Bridging Program for the Filipino Family) or 4Ps in Batangas and Cebu
National University	Financial literacy sessions for students
Rehoboth Children's Home	Distribution of groceries to orphans
Scholars of Sustenance	Rescue kitchen activities in Quezon City and Manila
St. John Bosco Parish, Makati	■ Distribution of food assistance

BDO Foundation is committed to support the SDGs. Inspired by BDO's We Find Ways philosophy and backed by the BDO community, BDO Foundation will continue to work hard for a sustainable, resilient, and financially inclusive future.

#### CASE STUDY:

## Making Fin-Ed More Engaging for Filipinos

It was a simple solution that proved to be engaging and effective for fisherfolk.

Instead of teaching financial literacy concepts through traditional lectures, a technical working group composed of BDO Foundation, Bureau of Fisheries and Aquatic Resources (BFAR), and Bangko Sentral ng Pilipinas (BSP) officers co-developed Fish N' LEarn, a gamified training intervention that mimics real-life events that influence the financial behaviors of fishers. A designated and trained game master facilitates sessions and enables participants to learn lessons in an experiential manner. Fish N' LEarn lessons cover such topics as saving, budgeting and financial planning, debt management, entrepreneurship, insurance, and the conservation of marine resources.

The gamified learning aims to help improve the financial literacy, productivity, and income-generating capability of an estimated 1.9 million fisherfolk all over the Philippines and contribute to the achievement of SDGs in the areas of financial inclusion, poverty reduction, and environmental protection. Aligned with BSP's National Strategy for Financial Inclusion, the game supports the Department of Agriculture's goal to attain a food-secure and resilient Philippines with empowered and prosperous farmers and fisherfolk.

Although the program is far from reaching all target beneficiaries, Fish N' LEarn is making inroads into fishing communities across the country. According to interviews conducted by BFAR, beneficiaries shared stories of how the game is helping them take steps towards financial independence.

Teresita Gepanao, president of the Malabasa Fisherfolk's Association in Misamis Oriental, said, "I enjoyed learning through Fish N' LEarn. What I liked about it was learning the importance of banking, investments, and insurance as protection against typhoons, fire, and other disasters. I also liked being able to simulate situations that affect us, using play money. I shared the lessons I learned with my children, particularly those about saving for the future and avoiding unnecessary loans," she added. "This is critical because as fishers, our source of livelihood is not guaranteed."

Agripina Montañez, a member of the Lala Fishermen Cooperative in Lanao del Norte, echoed these sentiments, "Without this training, we wouldn't learn about savings and insurance. With this training, we realized that there are different ways we can address challenges to sustain our livelihood. Now, we make it a point to deposit our cooperative's monthly earnings in a bank".





#### CASE STUDY:

## Finding Hope in Health Centers Affected by Disasters

“It’s not only about the renovation of the building. It’s not just about the tables and chairs you gave us. You helped with our mental health. You gave us hope when you rehabilitated our rural health unit,” declared Dr. Reina Jane (RJ) Demandante, Municipal Health Officer of Clarin Primary Care Facility in Bohol, on the occasion of the RHU turnover with BDO Foundation and the people who made the rehabilitation of their health center a reality.

Clarin Primary Care Facility is one of the 191 RHUs BDO Foundation has renovated since 2012. It is also one of the more than 20 RHUs the foundation has turned over in Bohol province alone.

Like many coastal community health centers rehabilitated by the Foundation, the Clarin facility was affected by Typhoon Odette, one of the most devastating typhoons to hit the country in recent history. “The storm surge caused by Odette flooded the building with neck-deep mud. The electricals were soaked in muddy water. The roof was blown off. The records were damaged. The condition of the place really made me cry,” Dr. Demandante recalled.

“While cleaning the RHU, we transferred to a different building, in a small room that we shared with another office. We didn’t have electricity. We didn’t have water. We had no laboratory. It was depressing and demoralizing not to be able to perform our jobs, help people, and provide services to our constituents,” she said.

BDO Foundation learned about the situation in Clarin through Dr. Dewy Demandante, husband to Dr. RJ and municipal health officer of the neighboring Sagbayan Municipal Health Unit, which was also rehabilitated by the Foundation. Guided by Doc RJ and supported by local government leaders, the Foundation rehabilitated both interiors and exteriors, layout, waiting areas, offices, clinics, consultation and treatment rooms for both health workers and patients.

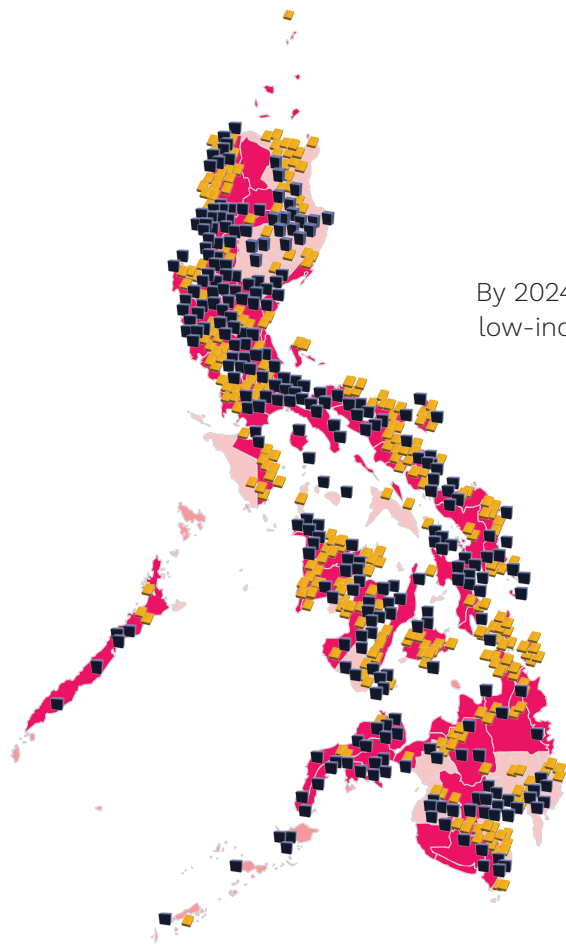
“Patients now feel safe. Persons with disabilities and senior citizens feel comfortable. Victims of abuse who visit the RHU for counselling now have privacy. Children enjoy the play area. My fellow doctors and I extend a warm and sincere thank you to BDO Foundation for making this possible,” the doctor shared. More than 21,000 people in the 24 barangays of the fifth-class municipality stand to benefit from the rehabilitated health center.



BEFORE



AFTER



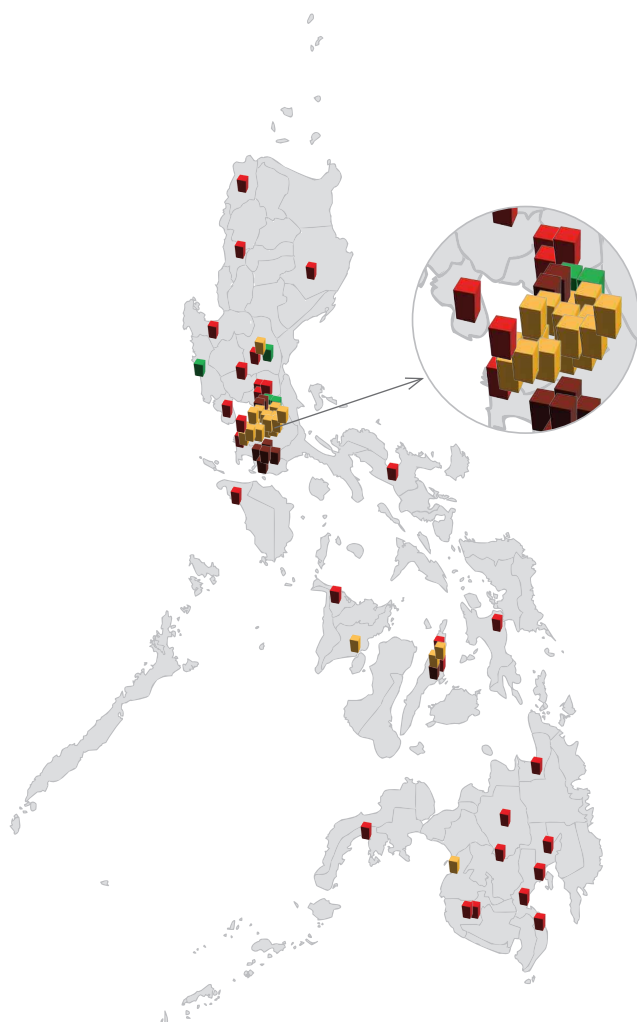
## Gift giving and relief operations

By 2024, BDO Foundation has given food packages to 149,900 low-income families during its gift giving and 877,543 families through its relief operations.

 Relief Operations

 Gift Giving

**Poverty Incidence in the Philippines**



## Promoting A Sustainability Mindset: BDO Employee Volunteer Program

### Employee Volunteer Program Map

Milestones in 2024:

80 volunteer activities nationwide


2,004 volunteers nationwide

8,550 total volunteer hours

 Education

 Environment

 Financial Inclusion

 Poverty and Hunger

## Stakeholder Communication Campaign <sup>2-29</sup>



BDO fulfills its mandate to widely and effectively communicate and actively encourage its stakeholders to participate in its sustainability journey through storytelling across multiple channels. Stories highlight the Bank's initiatives in financing industries and individuals to drive economic growth, supporting community development, rebuilding communities after disasters, and fostering positive environmental and social impact across the country. Through its commitment to sustainability, BDO aims to inspire a collective effort within its sphere of influence toward creating a better future for people and the planet.

To raise awareness and promote appreciation for sustainability, BDO regularly publishes stories centered on the following themes:

- BDO-financed sustainability projects and clients;
- Sustainability and ESG-related partnerships;
- Thought leadership pieces on sustainability;
- Corporate social responsibilities (CSR) activities; and
- Sustainability and ESG-related awards and recognitions from local and international award-giving organizations.

These stories are strategically shared across traditional and digital platforms to maximize reach. Traditional media include national broadsheets, tabloids, provincial publications, foreign publications, while digital platforms are online news sites, business and consumer blogs, and the Bank's own social media channels, ensuring BDO's messages resonate with its diverse intended audiences.

The Bank also amplifies its efforts through its official website ([www.bdo.com.ph](http://www.bdo.com.ph)) with a Sustainability Section that provides overviews of its Sustainability philosophy and framework, sustainability reports, impact reports, infographics on its sustainability bond issuances, demographic data on client diversity, its materiality matrix, along with its sustainable finance framework.

In 2024, BDO continued to demonstrate its unwavering commitment to sustainability by sharing notable updates and accolades for its sustainability initiatives through external channels. These include:

- BDO Wins Advance in Responsible Finance Award for Blue Bond Initiative
- BDO Wins at the Global Good Governance Awards for Green Innovation
- BDO Holds Sustainability Briefing Series for Its Top Executives
- BDO Expands Sustainable Finance Framework, Gains New SPO Validation
- BDO, Asia's Premier Banks Release New Report to Support Climate Transition

Public disclosure in the form of compelling storytelling also enables the Bank to gather valuable feedback on its initiatives from various stakeholders locally and elsewhere in the world. Examples of sustainability-related feedback are strong interest from the general public on how BDO determines requirements for financing or investing on environmental and social projects, where the proceeds from its bond issuances go, how BDO manages its carbon footprint, what the Bank's commitments are on fossil fuels and renewable energy, how the Bank ensures data security and customer welfare, how it sees its role in addressing the challenges of climate change, among others.

In 2024, BDO had the highest sustainability perceptions value in the Philippines at US\$175 million, according to the Sustainability Perceptions Index by Brand Finance, the world's leading brand valuation consultancy, in association with CSRHub and the International Advertising Association (IAA). Sustainability Perceptions Value is the financial value that is tied to a brand's reputation for acting sustainably.

Both BDO's perceptual and performance scores on environmental sustainability and governance were above the banking sector average in the research. This not only demonstrates strong external awareness of BDO's sustainability efforts and communications, but that the brand's actual performance and reporting on ESG issues supports this perception. Brand Finance's Sustainability Perceptions Index is based on a study of over 150,000 respondents across 40 countries.

BDO believes that sustainability is a shared responsibility and continues to prioritize initiatives that align with its vision of creating long-term value for society. By sharing these compelling stories, BDO hopes to inspire its stakeholders to join hands in creating a meaningful impact on communities, the economy, and the environment.

## Sustainability Engagements and Partnerships

### Asia Transition Finance Study Group

#### Public-Private Sector Collaboration to De-Risk Transition Finance

BDO is a member of the Asian Transition Finance (ATF) Study Group, a private-led initiative whose core participants are large banks with operations in Asia. The ATF Study Group was set up in recognition of the important role that transition finance (TF) will play in helping Asian economies address challenges as they move toward net-zero emissions. Its goal is to create practical recommendations to supplement existing frameworks, including global standards and taxonomies, when financial institutions (FIs) consider and assess TF cases, as well as to understand challenges and explore potential enablers to transition finance.

This year, the ATF Annual Report 2024 was created after months of discussion among the core members, composed primarily of commercial banks. Development banks, export credit agencies, public agencies, and finance associations joined as observers and knowledge contributors. Energy and industry players, insurance and guarantee providers, and advisors also participated as guest speakers to share their perspectives.

The ATF Annual Report 2024 describes how transition projects can become feasible and bankable by mitigating and allocating risks through public and private sector collaboration. This fundamental issue, identified during discussions in 2022 and 2023, is crucial for enabling FIs to engage in transition projects. The Study Group considers that understanding the main risks of transition projects and how each risk can be addressed by both public and private sectors would foster coherent collaboration among all stakeholders.

The Asia Transition Finance Annual Report 2024 is available at this link:

<https://www.atfsg.org/report/asia-transition-finance-study-group-atf-sg-annual-report-2024>



## Eco-Business Unlocking capital for sustainability (Singapore)

### Board Governance – Stewardship for a Global Transition

At the 2024 Unlocking capital for sustainability (Ucfs) Forum in Singapore, Senior Vice President and Chief Compliance Officer Federico P. Tancongo shared how good governance, coupled with a strongly supportive Board of Directors at BDO are key to policies and programs that effectively weigh both enterprise environmental and social risks and drive value creating opportunities for the Bank. He shared that “for many board members, ESG issues have become their personal legacy; sustainability is now about survival and business, and goes beyond risk, compliance, communications, and branding. We have started to embed sustainability in all our decisions, including who we decide to work with.” He added that when it comes to BDO directors, the challenge is always on what else can be done to advance the Bank’s sustainability initiatives and drive a sustainable mindset change within the organization and in the financial sector.



## Eco-Business Unlocking capital for sustainability (Philippines)

### Investing in the Transition of Critical Sectors: Energy, Infrastructure, Building

The Philippine Ucfs theme focused on “a new era for energy and nature in the country.” Vice President and Head of the Sustainability Office Marla Garin-Alvarez joined the panel on Investing in the Transition of Critical Sectors with representatives from the energy, real estate and banking sectors. The energy transition is often viewed as fraught with risks, losses, and costs for companies, and while these remain valid concerns in various contexts, the panel discussed the opportunity-seeking perspective brought about by innovative technology, evolving responsible consumer preferences, availability of funding locally and internationally, and even lower costs for more sustainable alternatives. One such opportunity cited by panelists was the draft low carbon economy bill, where the Philippines can benefit from the abundance of potential projects for carbon credits, while also conscious of potential negative impacts of using nature for profit and development. BDO shared its recent successes in raising funds for green and social projects through its ASEAN Sustainability Bond issuances which were oversubscribed by over 10 times its target. While such results show strong interest from both retail and institutional investors, the financial viability of projects to lend or invest in remain a key challenge.



## Department of Trade and Industry

### The Philippines as Smart and Sustainable Manufacturing Hub in Southeast Asia

BDO partnered with the Department of Trade and Industry (DTI) to strengthen the flow of foreign investments into the Philippines, through organizing investments seminars, business matching activities, and industry promotion missions designed to position the Philippines as a prime destination for foreign investments. These initiatives will highlight the country's skilled workforce, growing industries, and strategic position in Asia towards one goal: to attract investments in key sectors such as manufacturing, technology, renewable energy and infrastructure, fostering the creation of new factories, jobs, and innovations that will benefit Filipinos.

DTI Undersecretary and Board of Investments Managing Head Dr. Ceferino S. Rodolfo, underscored the strategic benefits of the partnership. “By combining BDO’s financial expertise and DTI’s investment policy leadership, we can create a more competitive environment for investors. This collaboration ensures that the Philippines is recognized not just as a growing market, but

as a destination for sustainable, long-term investments.” BDO Executive Vice President and Head of Institutional Banking Group Charles M. Rodriguez, emphasized that the investments will contribute to the country’s economic growth, which has consistently ranked among the strongest in the ASEAN region over the past decades.



## Department of Environment and Natural Resources, SM Malls, and other partners

### Save from Extinction Campaign

BDO joined a multi-stakeholder initiative of wild life conservationists led by the Department of Environment and Natural Resources (DENR) and SM Malls for the “Save from Extinction” campaign to protect six threatened wildlife found in the Philippines:

- **The Dugong** (*Dugong dugon*) or sea cow, a gentle marine mammal often seen in warm coastal waters all over the Philippines endangered turtle species
- **The Pawikan** (*Eretmochelys imbricata*), including all 5 species found in the Philippines
- **The Philippine Cockatoo** (*Cacatua haematurus*), also known as the red-vented cockatoo and endemic to Philippine forests
- **The Philippine Eagle** (*Pithecophaga jefferyi*), the country’s national bird known as the largest eagle in the world and at a critically low population
- **The Tamaraw** (*Bubalus mindorensis*), a dwarf buffalo found only on the island of Mindoro
- **The Philippine Pangolin** (*Manis culionensis*), a critically endangered scaly mammal from Palawan

BDO provides donation channels for the campaign through its large network of automated machines (ATMs) nationwide, where ATM users have the option to donate by having it deducted from their account while transacting through BDO ATMs. While waiting for their ATM transactions to come through, ATM users can read onscreen about the six threatened species and how they perform critical roles in maintaining the delicate ecological balance in the country. Donated funds go directly to the non-government organizations that lead conservation efforts for each of the six animals. Other campaign partners are World Wide Fund for Nature, the Forest Foundation Philippines, the Zoological Society of London, the D’Aboville Foundation, the Philippine Eagle Conservation Program, Kultura, and KATALA Foundation.





## International Finance Corporation

### Ocean Development Forum and Blue Finance Study Tour

Continuing its long partnership with the International Finance Corporation (IFC), BDO representatives from the Sustainability Office and Sustainable Finance Desk participated in the IFC-sponsored 2024 Global Ocean Development Forum and Blue Finance Study Tour for Bankers in Qingdao, China last October 2024.



Under the theme of “Promoting Blue Partnerships for Growth and Sustainability,” the Ocean Development Forum focused on trends and developments shaping the future of the blue economy. Speakers discussed challenges and opportunities in blue financing for China, including initiatives to boost port activities contributing to economic growth. China has some of the world's largest ports, including the Port of Qingdao, the seventh largest globally.

As a side event, the study tour was organized by IFC and the Chinese Academy for Financial Inclusion (CAFI) for invited bankers across the ASEAN region. BDO representatives visited three local blue businesses: Haier Group Corporation, Qingdao Bright Moon Seaweed Group Co., Ltd., and the Port of Qingdao, all IFC clients with projects aimed at ocean preservation. These visits showcased highly automated operations powered by renewable energy, specifically solar and wind. The BDO representatives also participated in roundtable discussions on Blue Finance with local financial institutions and heard from speakers representing various sectors, including blue food, blue carbon, and climate adaptation.

## SM Supermalls, Zonta Club of Makati and Environs

### Sining Filipina All-Female Art Competition

BDO partnered with SM Supermalls and the Zonta Club of Makati and Environs for Sining Filipina, the first all-female national art competition in the Philippines in celebration of International Women's Month. The initiative aimed to provide a space



“Layers of Experience” by Maria Gemma S. San Jose, first place winner in the Non-Figurative category.



“Pira-pirasong Tela Nang Mga Marias” by Hanna Joy M. Sayam, first place winner in the Figurative category.

for women's creative perspective, while fostering inclusivity and empowerment within the arts community. The competition was opened to women artists of all backgrounds nationwide and invited submissions for its Figurative and Non-Figurative categories to encourage exploration and inspire dialogues of themes related to women's experiences and aspirations. Beyond providing a platform for artistic expression, proceeds from Sining Filipina supported Zonta Club's projects empowering women through education and entrepreneurship. Three winners from each category received cash prizes of ₱250,000 (US\$4,300) each and had their winning artworks exhibited at SM Malls throughout March 2024.

## BDO Speaking Engagements: Local, Regional, Global

Throughout 2024, BDO was represented by the BDO President and CEO, the Compliance Group, and the Sustainability Office in various speaking engagements to share the Bank's initiatives on sustainable finance, pioneering sustainable financial instruments, good governance, just energy transition, ESG risk management, sustainability reporting, ESG disclosures, gender empowerment, and diversity and inclusion. Conversely, BDO also gained knowledge from the perspectives and experience of other financial institutions, corporations, regulators, and governments on emerging and fast changing sustainability and ESG matters in the Asian region and the rest of the world.

### January

- Nordic Chamber's Joint Economic Briefing: Green and Sustainable Investments
- Forum for the Future: Launch of Responsible Energy Initiative
- UP Women Lawyers Circle, Inc.: ESG Overview, Issues and Relevance to Philippine Businesses

### February

- Climate Business Forum: Blue Finance Opportunities for our Oceans and Water Resources (Hong Kong)
- Alliance for Green Commercial Banks Roundtable Discussion (Hong Kong)
- Climate Smart Ventures: Launch of Accelerated Pathways for a Just and Managed Energy Transition in the Philippines

### March

- Fair Finance Philippines: Launch of the 3rd Fair Finance Bank Policy Assessment Philippines
- PH Commission on Women & UN Women: Investing in Equality Toward Gender-inclusive Prosperity

### April

- Global Good Governance Summit 2024: Innovative Leadership for Sustainable Future
- Financing Energy Transition: Philippine Energy Transition Council Thematic Working Groups Meeting
- SGV Knowledge Institute: Climate Convergence: Actions Towards a Resilient Future
- Negros LGU: Negros Power Summit

### May

- UN Environment Programme & UK Government Blue Economy Forum (Maldives)
- International Finance Corporation: Blue Bond Round Table
- US Trade and Development Agency: Indo-Pacific Business Forum
- Philippine ESG Investors Summit: Investing in Climate Action
- Institute for Climate and Sustainable Cities: Tacloban Climate Summit

### June

- Diligent: Green or Greenwashing: Publishing climate reports that stand up to scrutiny

### July

- Global Reporting Initiative: Sustainability Practices and Reporting Kick-off (SPARK) for MSMEs

### August

- S&P Global ESG Score and Peer Benchmarking Webcast for the Philippines and Vietnam
- World Clean Energy Conference Expo: Facilitating a Just Energy Transition
- Eco-Business Unlocking Capital for Sustainability – Philippines

### September

- Eco-Business Unlocking Capital for Sustainability – Singapore
- Sustainable Impact Summit: Accessing Financing for Sustainability & ESG Initiatives (Singapore)
- Asia Risk Congress: Managing Risks Associated with ESG Disclosure and Reporting (Singapore)

### October

- ASEAN Business & Biodiversity Forum: Financing Nature-based Projects (Kuala Lumpur)

### November

- Bangko Sentral ng Pilipinas Financial Education Stakeholders Congress: Embracing Sustainable Finance Principles for Social Empowerment and Inclusion

### December

- UN ESCAP Regional Dialogue on Financing the Energy Transition (FET): Progress, Solutions, and Persisting Challenges in Southeast Asia (Bangkok)



# GRI Content Index



CONTENT INDEX  
ESSENTIALS SERVICE

2025

BDO Unibank, Inc. has reported in accordance with the GRI Standards for the period January 1 to December 31, 2024.

For the Content Index – Essentials Service, GRI Services reviewed that the GRI content index has been presented in a way consistent with the requirements for reporting in accordance with the GRI Standards, and that the information in the index is clearly presented and accessible to the stakeholders.

GRI Standard	Disclosure	Page Number(s), Direct Answer, URLs, or Reason for omission
<b>GRI 1: Foundation 2021</b>		
<b>General Disclosures</b>		
<b>GRI 2: General Disclosures 2021</b>	<b>The organization and its reporting practices</b>	
	2-1 Organizational details	2, 4-5
	2-2 Entities included in the organization's sustainability reporting	2
	2-3 Reporting period, frequency and contact point	2, 171
	2-4 Restatements of information	78
	2-5 External assurance	166-167
	<b>Activities and workers</b>	
	2-6 Activities, value chain and other business relationships	4-5, 8-9, 17-76, 77-124, 125-143, 159-165
	2-7 Employees	8-9, 96-97, 99, 102-103, 159-165
	2-8 Workers who are not employees	96-97
	<b>Governance</b>	
	2-9 Governance structure and composition	80-87
	2-10 Nomination and selection of the highest governance body	81, 87
	2-11 Chair of the highest governance body	83
	2-12 Role of the highest governance body in overseeing the management of impacts	84-87
	2-13 Delegation of responsibility for managing impacts	12-13, 85
	2-14 Role of the highest governance body in sustainability reporting	12-13, 85
	2-15 Conflicts of interest	87
	2-16 Communication of critical concerns	84-88
	2-17 Collective knowledge of the highest governance body	83
	2-18 Evaluation of the performance of the highest governance body	82
	2-19 Remuneration policies	Confidentiality Constraints: Remuneration is considered competitive information and a security risk for bank personnel.
	2-20 Process to determine remuneration	87
	2-21 Annual total compensation ratio	96
	<b>Strategy, policies and practices</b>	
	2-22 Statement on sustainable development strategy	6-7, 11
	2-23 Policy commitments	8-11, 18-28, 37
	2-24 Embedding policy commitments	12-16, 18-28, 85, 87-92, 159-165
	2-25 Processes to remediate negative impacts	89, 98-103, 120-122
	2-26 Mechanisms for seeking advice and raising concerns	120-122
	2-27 Compliance with laws and regulations	Confidentiality Constraints: Compliance with laws and regulations are considered confidential as they may be under review with regulators and may open the Bank to security risks if disclosed.
	2-28 Membership associations	170
	<b>Stakeholder engagement</b>	
	2-29 Approach to stakeholder engagement	16, 138-143
	2-30 Collective bargaining agreements	96

## Material Topics

GRI Standard	Disclosure	Page Number(s), Direct Answer and/or URLs
<b>GRI 3: Material Topics 2021</b>	<b>Disclosures on material topics</b>	
	3-1 Process to determine material topics	14-15
	3-2 List of material topics	14-15
<b>Data Security and Customer Privacy</b>		
<b>GRI 3: Material Topics 2021</b>	3-3 Management of material topics	94-95, 120-122
<b>GRI 418: Customer Privacy 2016</b>	418-1 Substantiated complaints concerning breaches of customer privacy and losses of customer data	121-122
<b>Employee Health &amp; Safety</b>		
<b>GRI 3: Material Topics 2021</b>	3-3 Management of material topics	98-104
<b>GRI 403: Occupational Health and Safety 2018</b>	403-1 Occupational health and safety management system	101-102
	403-2 Hazard identification, risk assessment, and incident investigation	101-102
	403-3 Occupational health services	101-102
	403-4 Worker participation, consultation, and communication on occupational health and safety	99, 101-102
	403-5 Worker training on occupational health and safety	96-97, 101-102
	403-6 Promotion of worker health	100-102
	403-7 Prevention and mitigation of occupational health and safety impacts directly linked by business relationships	100-102
	403-8 Workers covered by an occupational health and safety management system	100-102
	403-9 Work-related injuries	96-97
	403-10 Work-related ill health	96-97
<b>Customer Welfare</b>		
<b>GRI 3: Material Topics 2021</b>	3-3 Management of material topics	94-95, 120-122
<b>GRI 416: Customer Health and Safety 2016</b>	416-1 Assessment of the health and safety impacts of product and service categories	94-95
	416-2 Incidents of non-compliance concerning the health and safety impacts of products and services	Zero (0) incidents of non-compliance concerning the health and safety impacts of products and services reported
<b>Systemic Risk Management</b>		
<b>GRI 3: Material Topics 2021</b>	3-3 Management of material topics	18-28, 78-79, 84-87
<b>GRI 201: Economic Performance 2016</b>	201-1 Direct economic value generated and distributed	78
	201-2 Financial implications and other risks and opportunities due to climate change	18-28
	201-3 Defined benefit plan obligations and other retirement plans	Confidentiality Constraints: Benefits and Retirement Plans are considered competitive information related to talent acquisition and retention.
	201-4 Financial assistance received from government	₱0.00
<b>GRI 205: Anti-corruption 2016</b>	205-1 Operations assessed for risks related to corruption	89-91
	205-2 Communication and training about anti-corruption policies and procedures	91-92
	205-3 Confirmed incidents of corruption and actions taken	12 decided cases of cash abstraction (internal fraud) involving six (6) Bank employees who were then dismissed accordingly, consistent with the existing labor laws, all under BDO Unibank Inc. The Bank undertook to file legal cases against these erring employees to demonstrate its zero tolerance policy on fraud.  In the same year, zero (0) public legal cases involving bribery and corruption were brought against BDO and its employees.
<b>GRI 207: Tax 2019</b>	207-1 Approach to tax	92-93
	207-2 Tax governance, control, and risk management	92-93
	207-3 Stakeholder engagement and management of concerns related to tax	92-93
	207-4 Country-by-country reporting	92-93

GRI Standard	Disclosure		Page Number(s), Direct Answer and/or URLs
GRI 408: Child Labor 2016	408-1	Operations and suppliers at significant risk for incidents of child labor	Information Incomplete: Zero cases of child labor in the BDO Group, but suppliers are unable to provide information as they did not track this. BDO will require disclosure on this topic during the vendor environmental and risk assessment in 2025.
GRI 409: Forced or Compulsory Labor 2016	409-1	Operations and suppliers at significant risk for incidents of forced or compulsory labor	Information incomplete: Zero cases of forced or compulsory labor for BDO Group, but suppliers are unable to provide information as they did not track this. BDO will require disclosure on this topic during the vendor environmental and risk assessment in 2025.
<b>Business Ethics</b>			
GRI 3: Material Topics 2021	3-3	Management of material topics	12-16, 65-79, 100-103
GRI 2: General Disclosures 2021	2-22	Statement on sustainable development strategy	6-7
	2-23	Policy commitments	8-11, 18-28, 37
	2-24	Embedding policy commitments	12-16, 18-28, 85, 87-92, 150-155
	2-25	Processes to remediate negative impacts	98-103, 120-122, 89
	2-26	Mechanisms for seeking advice and raising concerns	120-122
GRI 206: Anti-competitive Behavior 2016	206-1	Legal actions for anti-competitive behavior, anti-trust, and monopoly practices	90
<b>Labor Practice</b>			
GRI 3: Material Topics 2021	3-3	Management of material topics	98-107
GRI 202: Market Presence 2016	202-1	Ratios of standard entry level wage by gender compared to local minimum wage	96-97
	202-2	Proportion of senior management hired from the local community	96-97
GRI 401: Employment 2016	401-1	New employee hires and employee turnover	96-97
	401-2	Benefits provided to full-time employees that are not provided to temporary or part-time employees	Confidentiality Constraints: Benefits are considered competitive information related to talent acquisition and retention.
GRI 402: Labor/ Management Relations 2016	401-3	Parental leave	96-97
	402-1	Minimum notice periods regarding operational changes	4 weeks
GRI 404: Training and Education 2016	404-1	Average hours of training per year per employee	96-97
	404-2	Programs for upgrading employee skills and transition assistance programs	96-97, 99-100, 102-107
	404-3	Percentage of employees receiving regular performance and career development reviews	96-97
<b>Diversity &amp; Inclusion</b>			
GRI 3: Material Topics 2021	3-3	Management of material topics	98, 80-81, 96-97
GRI 405: Diversity and Equal Opportunity 2016	405-1	Diversity of governance bodies and employees	80-81, 96-97
	405-2	Ratio of basic salary and remuneration of women to men	96-97
<b>Access &amp; Affordability</b>			
GRI 3: Material Topics 2021	3-3	Management of material topics	38-76, 128-137
GRI 2: General Disclosures 2021	2-6	Activities, value chain and other business relationships	38-76, 125-143, 159-165
<b>Physical Impact of Climate Change</b>			
GRI 3: Material Topics 2021	3-3	Management of material topics	18-28
GRI 201: Economic Performance 2016	201-2	Financial implications and other risks and opportunities due to climate change	18-28
<b>Financing Sustainable Development</b>			
GRI 3: Material Topics 2021	3-3	Management of material topics	28-39, 45-48
GRI 2: General Disclosures 2021	2-6	Activities, value chain and other business relationships	28-39, 45-48
GRI 203: Indirect Economic Impacts 2016	203-1	Infrastructure investments and services supported	8-9, 33-36, 126-127, 133



GRI Standard	Disclosure		Page Number(s), Direct Answer and/or URLs
Selling Practices and Product Labeling, Product Design and Lifecycle Management			
GRI 3: Material Topics 2021	3-3	Management of material topics	38-42, 45-46, 55, 111-116
GRI 417: Marketing and Labeling 2016	417-1	Requirements for product and service information and labeling	111-116, 122
	417-2	Incidents of non-compliance concerning product and service information and labeling	Zero (0) incidents of non-compliance recorded during the reporting period covered
	417-3	Incidents of non-compliance concerning marketing communications	Zero (0) incidents of non-compliance recorded during the reporting period covered
Management of Legal and Regulatory Environment			
GRI 3: Material Topics 2021	3-3	Management of material topics	88-95
GRI 205: Anti-corruption 2016	205-1	Operations assessed for risks related to corruption	89-90
	205-2	Communication and training about anti-corruption policies and procedures	87-95, 96
	205-3	Confirmed incidents of corruption and actions taken	12 decided cases of cash abstraction (internal fraud) involving six (6) Bank employees who were then dismissed accordingly, consistent with the existing labor laws, all under BDO Unibank Inc. The Bank undertook to file legal cases against these erring employees to demonstrate its zero tolerance policy on fraud.  In the same year, zero (0) public legal cases involving bribery and corruption were brought against BDO and its employees.
GRI 206: Anti-competitive Behavior 2016	206-1	Legal actions for anti-competitive behavior, anti-trust, and monopoly practices	89-90
GRI 207: Tax 2019	207-1	Approach to tax	92-93
	207-2	Tax governance, control, and risk management	92-93
	207-3	Stakeholder engagement and management of concerns related to tax	92-93
	207-4	Country-by-country reporting	93
GRI 415: Public Policy 2016	415-1	Political contributions	90, ₱0.00
GRI 418: Customer Privacy 2016	418-1	Substantiated complaints concerning breaches of customer privacy and losses of customer data	121-122
Direct Economic Value Generated			
GRI 3: Material Topics 2021	3-3	Management of material topics	18-28, 78
GRI 201: Economic Performance 2016	201-1	Direct economic value generated and distributed	78
	201-2	Financial implications and other risks and opportunities due to climate change	18-28
	201-3	Defined benefit plan obligations and other retirement plans	We do not disclose this matter due to confidentiality constraints and competitive information issues
	201-4	Financial assistance received from government	₱0.00
Executive Responsibility in ESG			
GRI 3: Material Topics 2021	3-3	Management of material topics	12-13, 84-86
GRI 2: General Disclosures 2021	2-13	Delegation of responsibility for managing impacts	12-13, 84-86
	2-14	Role of the highest governance body in sustainability reporting	12-13, 84-86
Human Rights and Community Relations			
GRI 3: Material Topics 2021	3-3	Management of material topics	14, 18, 27, 58, 74-75, 126-139
GRI 203: Indirect Economic Impacts 2016	203-1	Infrastructure investments and services supported	8-9, 33-36, 126-127, 133
	203-2	Significant indirect economic impacts	8-9, 56, 63-64, 76
GRI 410: Security Practices 2016	410-1	Security personnel trained in human rights policies or procedures	Information Unavailable: Third party security personnel unable to provide BDO with this information. BDO will require disclosure on this matter during vendor assessment in 2025.
GRI 411: Rights of Indigenous Peoples 2016	411-1	Incidents of violations involving rights of indigenous peoples	Not applicable. The Bank's offices and branches are all strategically located in city or town centers (even in provincial areas) where commercial activities are present.



GRI Standard	Disclosure		Page Number(s), Direct Answer and/or URLs
GRI 413: Local Communities 2016	413-1	Operations with local community engagement, impact assessments, and development programs	125-141
	413-2	Operations with significant actual and potential negative impacts on local communities	Zero (0) significant actual and potential negative impacts recorded during the reporting period covered
Supply Chain Management			
GRI 3: Material Topics 2021	3-3	Management of material topics	122
GRI 204: Procurement Practices 2016	204-1	Proportion of spending on local suppliers	122
GRI 308: Supplier Environmental Assessment 2016	308-1	New suppliers that were screened using environmental criteria	Information Unavailable: Procurement was unable to track environmental and social risk assessment in 2024. Capacity-building on screening to be conducted in 2025.
	308-2	Negative environmental impacts in the supply chain and actions taken	Information Unavailable: BDO did not have sufficient data collection in place to collect the data during the reporting period.
GRI 406: Non-discrimination 2016	406-1	Incidents of discrimination and corrective actions taken	Zero incidents of discrimination during the reporting period.
GRI 407: Freedom of Association and Collective Bargaining 2016	407-1	Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk	Information Unavailable: BDO did not have sufficient data collection in place to collect the data during the reporting period.
GRI 414: Supplier Social Assessment 2016	414-1	New suppliers that were screened using social criteria	Information Unavailable: Procurement was unable to track environmental and social risk assessment in 2024. Capacity-building on screening to be conducted in 2025.
	414-2	Negative social impacts in the supply chain and actions taken	Information Unavailable: BDO did not have sufficient data collection in place to collect the data during the reporting period.
Waste Management			
GRI 3: Material Topics 2021	3-3	Management of material topics	111-119
GRI 301: Materials 2016	301-1	Materials used by weight or volume	112- 119
	301-2	Recycled input materials used	111-118
	301-3	Reclaimed products and their packaging materials	111-118
GRI 306: Waste 2020	306-1	Waste generation and significant waste-related impacts	111-118
	306-2	Management of significant waste-related impacts	111-118
	306-3	Waste generated	117-118
	306-4	Waste diverted from disposal	115-118
	306-5	Waste directed to disposal	117-118
Water and Wastewater			
GRI 3: Material Topics 2021	3-3	Management of material topics	110
GRI 303: Water and Effluents 2018	303-1	Interactions with water as a shared resource	110
	303-2	Management of water discharge-related impacts	110
	303-3	Water withdrawal	110
	303-4	Water discharge	110
	303-5	Water consumption	110, 117-119
Energy Management			
GRI 3: Material Topics 2021	3-3	Management of material topics	107-110
GRI 302: Energy 2016	302-1	Energy consumption within the organization	107-110
	302-2	Energy consumption outside of the organization	107-110, 117-119
	302-3	Energy intensity	117-119
	302-4	Reduction of energy consumption	107-110, 113
	302-5	Reductions in energy requirements of products and services	107-110, 113
GHG Emissions			
GRI 3: Material Topics 2021	3-3	Management of material topics	107-119
GRI 305: Emissions 2016	305-1	Direct (Scope 1) GHG emissions	117-119
	305-2	Energy indirect (Scope 2) GHG emissions	117-119
	305-3	Other indirect (Scope 3) GHG emissions	117-119
	305-4	GHG emissions intensity	117-119
	305-5	Reduction of GHG emissions	107-119
	305-6	Emissions of ozone-depleting substances (ODS)	119
	305-7	Nitrogen oxides (NOx), sulfur oxides (SOx), and other significant air emissions	119

# TCFD Index

## Task Force on Climate-Related Financial Disclosures (TCFD) Recommended Disclosures

Topic	Disclosure	Reference
<b>Governance</b> Disclose the organization's governance around climate-related risks and opportunities	a. Describe the Board's oversight of climate-related risks and opportunities	<ul style="list-style-type: none"> <li>● Sustainability Governance, pp. 12-13</li> <li>● Our Board of Directors and Governance Structure, pp. 80-87</li> </ul>
	b. Describe management's role in assessing and managing climate-related risks and opportunities	<ul style="list-style-type: none"> <li>● Message from the President &amp; CEO, p. 7</li> <li>● Sustainability Governance, pp. 12-13</li> <li>● Managing Climate Change and other Environmental and Social Risks and Opportunities, pp. 18-22</li> </ul>
<b>Strategy</b> Disclose the actual and potential impacts of climate-related risks and opportunities on the organization's businesses, strategy, and financial planning where such information is material	a. Describe the climate-related risks and opportunities the organization has identified over the short, medium, and long-term	<ul style="list-style-type: none"> <li>● Managing Climate Change and other Environmental and Social Risks and Opportunities, pp. 18-22</li> <li>● On Sustainability and Business Strategy, pp. 21-22</li> <li>● Environmental and Social Risks Exposure, pp. 23-28</li> </ul>
	b. Describe the impact of climate-related risks and opportunities on the organization's businesses, strategy, and financial planning	<ul style="list-style-type: none"> <li>● On Sustainability and Business Strategy, pp. 21-22</li> <li>● Environmental and Social Risks Exposure, pp. 23-28</li> </ul>
	c. Describe the resilience of the organization's strategy, taking into consideration different climate-related scenarios, including a 2°C or lower scenario	<ul style="list-style-type: none"> <li>● Message from the President &amp; CEO, p. 7</li> <li>● Sustainability Governance, pp. 12-13</li> <li>● Managing Climate Change and other Environmental and Social Risks and Opportunities, pp. 18-20</li> <li>● On Sustainability and Business Strategy, pp. 21-22</li> </ul>

Topic	Disclosure	Reference
<b>Risk Management</b> Disclose how the organization identifies, assesses, and manages climate-related risks	a. Describe the organization's processes for identifying and assessing climate-related risks	● Managing Climate Change and other Environmental and Social Risks and Opportunities, pp. 18-22
	b. Describe the organization's processes for managing climate-related risks	● Managing Climate Change and other Environmental and Social Risks and Opportunities, pp. 18-22
	c. Describe how processes for identifying, assessing, and managing climate-related risks are integrated into the organization's overall risk management	● Managing Climate Change and other Environmental and Social Risks and Opportunities, pp. 18-22
<b>Metrics and Targets</b> Disclose the metrics and targets used to assess and manage relevant climate-related risks and opportunities where such information is material	a. Disclose the metrics used by the organization to assess climate-related risks and opportunities in line with its strategy and risk management process	● On Metrics and Targets, p. 23
	b. Disclose Scope 1, Scope 2, and if appropriate, Scope 3 greenhouse gas (GHG) emissions and related risks	● BDO Resource Consumption, pp. 117-119
	c. Describe the targets used by the organization to manage climate-related risks and opportunities and performance against targets	● On Metrics and Targets, p. 23

# SASB Content Index

## Sustainability Accounting Standards Board (SASB) Standards

Across multiple standards			
Topic	SASB code	Accounting metrics	Response / Reference
Data Security	FN-CB-230a.1 FN-CF-230a.1	(1) Number of data breaches, (2) percentage involving personally identifiable information (PII), (3) number of account holders affected	The Bank has an established process in reporting and preventing recurrences of personal data breaches, as detailed in its Data Privacy Manual.  The number of data breaches involving our account holders is confidential and proprietary information to the Bank.
	FN-CB-230a.2 FN-CF-230a.3	Description of approach to identifying and addressing data security risks	<ul style="list-style-type: none"> <li>● Building Trust on Technology: Data Privacy, page 94</li> </ul>
	FN-CF-230a.2	Card-related fraud losses from (1) card-not present fraud and (2) card-present and other fraud	<ul style="list-style-type: none"> <li>● Customer Contact Center, pages 121-122</li> </ul>
Employee Diversity & Inclusion	FN-IB-330a.1 FN-AC-330a.1	Percentage of gender and racial/ethnic group representation for (1) executive management, (2) non-executive management, (3) professionals, and (4) all other employees	<ul style="list-style-type: none"> <li>● Board Snapshot, page 81</li> <li>● Employee Profile, pages 96-97</li> <li>● Human Capital Development - Driving Equal Opportunity Employment, pages 98-103</li> </ul>
Incorporation of Environmental, Social, and Governance Factors in Investment Management & Advisory	FN-IB-410a.1	Revenue from (1) underwriting, (2) advisory, and (3) securitization transactions incorporating integration of environmental, social, and governance (ESG) factors, by industry	<ul style="list-style-type: none"> <li>● Environmental and Social Risks Exposure, pages 23-26</li> <li>● Sustainable Finance, pages 28-37</li> <li>● Environment, Social, and Governance (ESG) Equity Fund, page 45-46</li> </ul>
	FN-IB-410a.2	(1) Number and (2) total value of investments and loans incorporating integration of environmental, social, and governance (ESG) factors, by industry	<ul style="list-style-type: none"> <li>● Investing in ESG: BDO Treasury Group, page 47</li> <li>● Managing Wealth for Future Generations: BDO Private Bank, pages 47-48</li> <li>● Working Towards Sustainable Capital Markets: BDO Capital and Investment, pages 48-50</li> </ul>
	FN-IB-410a.3	Description of approach to incorporation of environmental, social, and governance (ESG) factors in investment banking and brokerage activities	<ul style="list-style-type: none"> <li>● Managing Climate Change and other Environmental and Social Risks and Opportunities, pages 18-23</li> <li>● Investing in ESG: BDO Treasury Group, page 47</li> <li>● Managing Wealth for Future Generations: BDO Private Bank, pages 47-48</li> <li>● Working Towards Sustainable Capital Markets: BDO Capital and Investment, pages 48-50</li> </ul>

Across multiple standards			
Incorporation of Environmental, Social, and Governance Factors in Investment Management & Advisory	FN-CB-410a.1	Commercial and industrial credit exposure, by industry	<ul style="list-style-type: none"> <li>● Environmental and Social Risks Exposure, pages 23-26</li> </ul>
	FN-CB-410a.2	Description of approach to incorporation of environmental, social, and governance (ESG) factors in credit analysis	<ul style="list-style-type: none"> <li>● Managing Climate Change and other Environmental and Social Risks and Opportunities, pages 18-23</li> </ul>
	FN-AC-410a.1	Amount of assets under management, by asset class, that employ (1) integration of environmental, social, and governance (ESG) issues, (2) sustainability-themed investing, and (3) screening	<ul style="list-style-type: none"> <li>● Environment, Social, and Governance (ESG) Equity Fund, page 45-46</li> </ul>
	FN-AC-410a.2	Description of approach to incorporation of environmental, social, and governance (ESG) factors in investments and/or wealth management processes and strategies	<ul style="list-style-type: none"> <li>● Managing Climate Change and other Environmental and Social Risks and Opportunities, pages 18-23</li> <li>● Managing Wealth for Future Generations: BDO Private Bank, pages 47-48</li> <li>● Working Towards Sustainable Capital Markets: BDO Capital and Investment, pages 48-50</li> </ul>
Business Ethics	FN-IB-510a.1 FN-CB-510a.1	Total amount of monetary losses as a result of legal proceedings associated with fraud, insider trading, anti-trust, anti-competitive behavior, market manipulation, malpractice, or other related financial industry laws or regulations	<ul style="list-style-type: none"> <li>● Internal Fraud, Breach of the Code, or other Unethical/Illegal Activities, page 90</li> <li>● Disclosure of Sensitive/Confidential Matters to Management (Whistleblowing), page 90</li> </ul>
	FN-IB-510a.2 FN-CB-510a.2	Description of whistleblower policies and procedures	<ul style="list-style-type: none"> <li>● Acceptance/Solicitation of Gifts, Bribery, Corruption, and Anti-Competitive Behavior, page 90</li> </ul>
Systemic Risk Management	FN-IB-550a.2 FN-CB-550a.2	Description of approach to incorporation of results of mandatory and voluntary stress tests into capital adequacy planning, long-term corporate strategy, and other business activities	<ul style="list-style-type: none"> <li>● Refer to BDO's Annual Report Financial Supplements: Capital Management and Regulatory Capital</li> </ul>

Commercial banks			
Topic	SASB code	Accounting metrics	Response / Reference
Financial Inclusion & Capacity Building	FN-CB-240a.1	(1) Number and (2) amount of loans outstanding qualified to programs designed to promote small business and community development	<ul style="list-style-type: none"> <li>● BDO's Path to Creating Shared Value, pages 8-9</li> <li>● Serving the Unbanked: BDO Network Bank, page 68-72</li> </ul>
	FN-CB-240a.4	Number of participants in financial literacy initiatives for unbanked, underbanked, or underserved customers	
Activity Metrics	FN-CB-000.A	(1) Number and (2) value of checking and savings accounts by segment: (a) personal and (b) small business	<ul style="list-style-type: none"> <li>● BDO's Path to Creating Shared Value, pages 8-9</li> <li>● Supporting Evolving Consumer Preferences: Consumer Banking Group, pages 38-42</li> <li>● Advancing the Phygital Banking Strategy: Branch Banking Group, pages 56-59</li> <li>● Serving the Unbanked: BDO Network Bank, pages 68-72</li> </ul>
	FN-CB-000.B	(1) Number and (2) value of loans by segment: (a) personal, (b) small business, and (c) corporate	<ul style="list-style-type: none"> <li>● Environmental and Social Risks Exposure, pages 23-26</li> <li>● Supporting Evolving Consumer Preferences: Consumer Banking Group, pages 38-42</li> <li>● Advancing the Phygital Banking Strategy: Branch Banking Group, pages 56-59</li> <li>● Serving the Unbanked: BDO Network Bank, pages 68-72</li> </ul>

Consumer Finance			
Topic	SASB code	Accounting metrics	Response / Reference
Customer Privacy	FN-CF-220a.1	Number of account holders whose information is used for secondary purposes	The Bank has a Data Privacy Policy, and Privacy Statements and Notices (found on the website, bank forms, office locations and branches) which detail the process by which it obtains consent and withdrawal of consent, as well as the policies on data sharing and management of third-party personal information processors.
	FN-CF-220a.2	Total amount of monetary losses as a result of legal proceedings associated with customer privacy	Refer to Privacy Statement, under "Your Data Privacy Rights" section: <a href="https://www.bdo.com.ph/privacy-statement">https://www.bdo.com.ph/privacy-statement</a>
Activity Metrics	FN-CF-000.A	Number of (1) credit card accounts and (2) pre-paid debit card accounts	<ul style="list-style-type: none"> <li>● Cards Issuing, pages 41-42</li> </ul>

Investment banking and brokerage			
Topic	SASB code	Accounting metrics	Response / Reference
Professional Integrity	FN-IB-510b.1	(1) Number and (2) percentage of covered employees with a record of investment-related investigations, consumer-initiated complaints, private civil litigations, or other regulatory proceedings	Acceptance/Solicitation of Gifts, Bribery, Corruption, and Anti-Competitive Behavior, page 90
	FN-IB-510b.4	Description of approach to ensuring professional integrity, including duty of care	<ul style="list-style-type: none"> <li>• Code of Conduct and Business Ethics, page 89</li> <li>• Acceptance/Solicitation of Gifts, Bribery, Corruption, and Anti-Competitive Behavior, page 90</li> </ul>
Activity Metrics	FN-IB-000.A	(1) Number and (2) value of (a) underwriting, (b) advisory, and (3) securitization transactions	<ul style="list-style-type: none"> <li>• Working Towards Sustainable Capital Markets: BDO Capital and Investment, pages 48-50</li> </ul>
	FN-IB-000.B	(1) Number and (2) value of proprietary investments and loans by sector	<ul style="list-style-type: none"> <li>• Environmental and Social Risks Exposure, pages 23-26</li> </ul>
	FN-IB-000.C	(1) Number and (2) value of market making transactions in (a) fixed income, (b) equity, (3) currency, (d) derivatives, and (e) commodity products	<ul style="list-style-type: none"> <li>• Refer to BDO's Annual Report Financial Supplements</li> </ul>

Insurance			
Topic	SASB code	Accounting metrics	Response / Reference
Transparent Information & Fair Advice for Customers	FN-IN-270a.4	Description of approach to informing customers about products and services	<ul style="list-style-type: none"> <li>• Leaving a Lasting Legacy for Future Generations: BDO Life, pages 52-54</li> <li>• De-risking Business and Individual Activities: BDO Insure, page 54-56</li> </ul>
Environmental Risk Exposure	FN-IN-450a.3	Description of approach to incorporation of environmental risks into (1) the underwriting process for individual contracts and (2) the management of firm-level risks and capital adequacy	
Activity metrics	FN-IN-000.A	Number of policies in force, by segment: (1) property and casualty, (2) life, (3) assumed reinsurance	

# IFRS Index

## International Financial Reporting Standards (IFRS) Sustainability Disclosure Standard

IFRS S1: General Requirements for Disclosure of Sustainability-related Financial Information

IFRS S2: Climate-related Disclosures

General Requirements		
Reference Paragraph	Disclosure	Response/Reference
S1 59.a	The specific standards, pronouncements, industry practice and other sources of guidance that the entity has applied in preparing its sustainability-related financial disclosures, including, if applicable, identifying the disclosure topics in the SASB Standards	About the Report, page 2
S1 59.b	The industry(s) specified in the IFRS Sustainability Disclosure Standards, the SASB Standards or other sources of guidance relating to a particular industry(s) that the entity has applied in preparing its sustainability-related financial disclosures, including in identifying applicable metrics.	
S1 66	The period covered by the sustainability-related financial disclosures	About the Report, page 2
S1 B58.a	If an entity identifies a material error in its prior period(s) sustainability-related financial disclosures, it shall disclose the nature of the prior period error	Economic Value Table, page 78
S1 B58.b	If an entity identifies a material error in its prior period(s) sustainability-related financial disclosures, it shall disclose the correction, to the extent practicable, for each prior period disclosed	
S1 B58.c	If correction of the error is impracticable, the circumstances that led to the existence of that condition and a description of how and from when the error has been corrected	



Governance		
Reference Paragraph	Disclosure	Response/Reference
S1 27.a S1 27.b S2 6.a S2 6.b	The governance body(s) (which can include a board, committee or equivalent body charged with governance) or individual(s) responsible for oversight of sustainability-related risks and opportunities.	<ul style="list-style-type: none"> <li>● Sustainability Governance, pages 12-13</li> <li>● Managing Climate Change and other Environmental and Social Risks and Opportunities, pages 18-28</li> <li>● Continuing Education for Directors and Senior Management, page 83</li> <li>● Board Level Committees, pages 84-87</li> <li>● Executive Briefing Series, page 106</li> <li>● Sustainability Oversight, p. 85</li> </ul>

Strategy		
Reference Paragraph	Disclosure	Response/Reference
S1 30.a S2 9	The climate-related risks and opportunities that could reasonably be expected to affect the entity's prospects	Managing Climate Change and other Environmental and Social Risks and Opportunities, pages 18-28
S2 10 S2 13	The current and anticipated effects of those climate-related risks and opportunities on the entity's business model and value chain	
	The effects of those climate-related risks and opportunities on the entity's strategy and decision-making, including information about its climate-related transition plan	
	Explain, for each climate-related risk the entity has identified, whether the entity considers the risk to be a climate-related physical risk or climate-related transition risk	
S1 32.a	A description of the current and anticipated effects of sustainability-related risks and opportunities on the entity's business model and value chain	Managing Climate Change and other Environmental and Social Risks and Opportunities, pages 18-28
S1 32.b	A description of where in the entity's business model and value chain sustainability-related risks and opportunities are concentrated (for example, geographical areas, facilities and types of assets)	<ul style="list-style-type: none"> <li>● Environmental and Social Risks Exposure, pages 23-26</li> <li>● Financial Services Presence and Impact, page 56</li> </ul>

Strategy		
S1 33.a	How the entity has responded to, and plans to respond to, sustainability-related risks and opportunities in its strategy and decision-making;	Managing Climate Change and other Environmental and Social Risks and Opportunities, pages 18-28
S1 33.b	The progress against plans the entity has disclosed in previous reporting periods, including quantitative and qualitative information	Energy Transition Finance Commitment, page 37
S2 14	Information about how the entity has responded to, and plans to respond to, climate-related risks and opportunities in its strategy and decision-making, including how the entity plans to achieve any climate-related targets it has set and any targets it is required to meet by law or regulation.	<ul style="list-style-type: none"> <li>● Supporting Evolving Consumer Preferences: Consumer Banking Group, pages 38-39</li> <li>● Consumer Banking Group (CBG) Marketing, page 42</li> <li>● De-risking Business and Individual Activities: BDO Insure, pages 54-55</li> <li>● Responsible Branch Operations, page 59</li> <li>● Environmental Impact, pages 107-113</li> <li>● Special Report: Sustainable demolition paves way for construction of landmark BDO Corporate Center Makati, pages 123-124</li> </ul>
S2 22.a	The entity's assessment of its climate resilience as at the reporting date	Climate-related Risks and Opportunities, page 22
S2 22.b	How and when the climate-related scenario analysis was carried out	

Risk Management		
Reference Paragraph	Disclosure	Response/Reference
S1 44 S2 25	The processes and related policies the entity uses to identify, assess, prioritize and monitor sustainability-related risks	<ul style="list-style-type: none"> <li>● Managing Climate Change and other Environmental and Social Risks and Opportunities, pages 18-28</li> <li>● Climate-related Risks and Opportunities, page 22</li> </ul>
S2 29.a (i)	Disclose its absolute gross greenhouse gas emissions generated during the reporting period, expressed as metric tonnes of CO2 equivalent	<ul style="list-style-type: none"> <li>● Climate-related Risks and Opportunities, page 22</li> </ul>

Risk Management		
S2 29.a (ii)	Measure its greenhouse gas emissions in accordance with the Greenhouse Gas Protocol: A Corporate Accounting and Reporting Standard (2004) unless required by a jurisdictional authority or an exchange on which the entity is listed to use a different method for measuring its greenhouse gas emissions	<ul style="list-style-type: none"> <li>● Environmental and Social Risks Exposure, pages 23-26</li> <li>● Sustainable Finance, pages 28-37</li> <li>● Resource consumption, pages 117-119</li> </ul>
S2 29.a (iii)	Disclose the approach it uses to measure its greenhouse gas emissions	
S2 29.b	Climate-related transition risks—the amount and percentage of assets or business activities vulnerable to climate-related transition risks	
S2 29.c	Climate-related physical risks—the amount and percentage of assets or business activities vulnerable to climate-related physical risks;	
S2 29.d	Climate-related opportunities—the amount and percentage of assets or business activities aligned with climate-related opportunities	
S2 29.e	Capital deployment—the amount of capital expenditure, financing or investment deployed towards climate-related risks and opportunities	

Metrics and Targets		
Reference Paragraph	Disclosure	Response/Reference
S1 51 S2 33	information about the targets it has set to monitor progress towards achieving its strategic goals, and any targets it is required to meet by law or regulation	Energy Transition Finance Statement, page 37
S2 35	information about its performance against each climate-related target and an analysis of trends or changes in the entity's performance.	

# Supporting the UN Sustainable Development Goals

## Product Sustainability Strategy

Mainstreaming Sustainable Banking		
Target		Section, page
1.3	Implement social protection systems	<ul style="list-style-type: none"> <li>● Sustainable Finance               <ul style="list-style-type: none"> <li>○ Supporting Evolving Consumer Preferences: Consumer Banking Group                   <ul style="list-style-type: none"> <li>- Auto Loan, Home Loan, Multipurpose Loan, Personal Loan, Cards Issuing, Consumer Banking Group (CBG) Marketing, <i>page 38-42</i></li> </ul> </li> <li>○ Investments                   <ul style="list-style-type: none"> <li>- Enriching financial wellness by turning savers to investors, <i>page 43-46</i></li> </ul> </li> <li>○ Insurance                   <ul style="list-style-type: none"> <li>- Leaving a lasting legacy for future generations: BDO Life, <i>page 52-54</i></li> <li>- De-risking business and individual activities: BDO Insure, <i>page 54-56</i></li> </ul> </li> </ul> </li> <li>● Financial Services Presence and Impact               <ul style="list-style-type: none"> <li>○ Nationwide presence through branches: BDO Unibank and BDO Network Bank, <i>page 56</i></li> <li>○ Advancing the Phygital Banking Strategy: Branch Banking Group, <i>page 56-59</i></li> <li>○ Ensuring availability of Cash: BDO Cash Services, <i>page 60</i></li> <li>○ Facilitating access and inclusion: BDO Digital                   <ul style="list-style-type: none"> <li>- (Digital Banking, BDO Online, BDO Pay and Basic Account, BDO Checkout and Merchant Partnership, Shift to Digital Communications), <i>page 61-63</i></li> <li>- Cash Agad Agency Banking, <i>page 63-64</i></li> <li>- Case Study: AJ General Merchandise Cash Agent Days, <i>page 64</i></li> </ul> </li> <li>○ Enabling businesses towards cashflow management and financial inclusion: BDO Cash Management, <i>page 65</i> <ul style="list-style-type: none"> <li>- Case Study: BDO Usapang Negosyo, <i>page 66</i></li> </ul> </li> <li>○ Taking Sustainability to the Next Level: BDO Finance, <i>page 67</i> <ul style="list-style-type: none"> <li>- Case Study: Timeless Green, Inc., <i>page 68</i></li> </ul> </li> </ul> </li> </ul>
1.4	Equal rights to ownership, basic services, technology and economic resources	
4.6	Universal literacy and numeracy	
5.7	Equal rights to economic resources, property ownership and financial services	
8.2	Diversify, innovate and upgrade for economic productivity	
8.3	Promote policies to support job creation and growing enterprises	
8.10	Universal access to banking, insurance and financial services	
9.3	Increase the access of small-scale industrial and other enterprises to financial services and markets	
9.b	Support domestic technology development and industrial diversification	
10.2	Promote universal social, economic and political inclusion	
10.c	Reduce transaction costs for migrant remittances	
11.1	Safe and affordable housing	
11.2	Affordable and sustainable transport systems	
12.5	Substantially reduce waste generation	
12.8	Promote universal understanding of sustainable lifestyles	
17.3	Mobilize additional financial resources for developing countries from multiple sources (remittances)	

# Sustainability Contribution Strategy

Mainstreaming Sustainable Banking		
Target		Section, page
1.a/ 17.1	Mobilize resources to implement policies to end poverty	<ul style="list-style-type: none"> <li>Managing Climate Change and Other Environmental and Social Risks and Opportunities, <i>page 18-23</i></li> <li>Environmental and Social Risk Exposure, <i>page 23-27</i></li> <li>Sustainable Finance                             <ul style="list-style-type: none"> <li>Financial Instruments for Sustainability                                     <ul style="list-style-type: none"> <li>Blue Bond Impact, <i>page 28</i></li> <li>ASEAN Sustainability Bond Impact, <i>page 28-29</i></li> </ul> </li> <li>Lending                                     <ul style="list-style-type: none"> <li>Advancing sustainable financing: BDO Institutional Banking, <i>page 30-32</i></li> <li>Economic, Environment, and Social Impact, <i>page 33</i> <ul style="list-style-type: none"> <li>Green Finance, <i>page 33</i></li> <li>Social Finance, <i>page 33</i></li> </ul> </li> <li>Sustainable Energy Finance Projects, <i>page 34-35</i></li> <li>Energy Transition Finance Commitment, <i>page 36</i></li> </ul> </li> <li>Investments                                     <ul style="list-style-type: none"> <li>Investing in ESG: BDO Treasury, <i>page 46-47</i></li> <li>Managing Wealth for Future Generations: BDO Private Bank, <i>page 47-48</i></li> </ul> </li> <li>Underwriting                                     <ul style="list-style-type: none"> <li>Working Towards Sustainable Capital Markets: BDO Capital, <i>page 48-50</i></li> <li>Brokering and Trading for Financial Investments: BDO Securities, <i>page 51-52</i></li> </ul> </li> </ul> </li> <li>Financial Inclusion                             <ul style="list-style-type: none"> <li>Serving the Unbanked: BDO Network Bank, <i>page 68-70</i> <ul style="list-style-type: none"> <li>Case Study: The Growth of S&amp;D Scrap Trading, <i>page 70-71</i></li> <li>Case Study: Cel Store - Resilience and Growth in Cebu's Wholesale Industry, <i>page 72</i></li> </ul> </li> <li>Building a stable financial future with Overseas Filipinos and families: BDO Remit, <i>page 73-75</i> <ul style="list-style-type: none"> <li>Case Study: Transforming OFs into Entrepreneurs, <i>page 75</i></li> </ul> </li> </ul> </li> <li>Empowering Women as Consumers and Entrepreneurs, <i>page 76</i></li> </ul>
1.4	Equal rights to ownership, basic services, technology and economic resources	
1.5, 11.5, 13.1	Build resilience to environmental, economic and social disasters	
2.1	Universal access to safe and nutritious food	
2.2	Double the agricultural productivity and incomes of small-scale food producers	
4.4	Increase the number of youth and adults with relevant skills for employment, decent jobs and entrepreneurship	
4.6	Ensure universal literacy and numeracy	
4.7	Ensure education for sustainable development and global citizenship	
5.7	Equal rights to economic resources, property ownership and financial services	
6.1	Achieve universal and equitable access to safe and affordable drinking water for all	
6.3	Improve water quality, wastewater treatment and safe reuse	
6.4	Increase water-use efficiency and ensure freshwater supplies	
6.7	Expand water and sanitation support to developing countries	
7.1	Ensure universal access to affordable, reliable and modern energy services	
7.2	Increase global percentage of renewable energy	
7.3	Double the improvement in energy efficiency	
7.4	Expand infrastructure and upgrade technology for supplying modern and sustainable energy services	
8.2	Diversify, innovate and upgrade for economic productivity	
8.3	Promote policies that support decent job creation, entrepreneurship, and formalization and growth of MSMEs, including through access to financial services	
8.10	Universal access to banking, insurance and financial services	
9.1	Develop sustainable, resilient and inclusive infrastructure	
9.3	Increase access to financial services and markets	
9.8	Universal access to information and communications technology	
10.2	Promote universal social, economic and political inclusion	

11.1	Safe and affordable housing	
11.2	Affordable and sustainable transport systems	
11.6	Reduce the environmental impact of cities	
12.5	Substantially reduce waste generation	
13.3	Build knowledge and capacity to meet climate change	
14.1	Reduce marine pollution	
14.4	Sustainable fishing	

Strengthening Business Resilience		
4.6	Universal literacy and numeracy	<ul style="list-style-type: none"><li>● Environmental Impact<ul style="list-style-type: none"><li>○ Energy and Emissions, <i>page 107</i></li><li>○ Managing our Resources, <i>page 108</i><ul style="list-style-type: none"><li>- Case Study: Solar Panel Installation at BDO Corinthian Gardens, <i>page 109</i></li></ul></li><li>○ Water Consumption, Discharge, and Effluents, <i>page 110</i></li><li>○ Fuel Consumption, <i>page 120</i></li><li>○ Materials and Waste, <i>page 111-112</i><ul style="list-style-type: none"><li>- Case Study: BDO x DHL as Partners in Sustainability, <i>page 112</i></li><li>- Managing internal consumption, <i>page 113</i></li></ul></li></ul></li><li>● Circularity in operations, <i>page 114</i><ul style="list-style-type: none"><li>○ Case Study: Update on the Waste Busterrr Program 2024, <i>page 115</i></li><li>○ Case Story: Update on X-Trash Challenge 2024 <i>page 116</i></li></ul></li></ul>
4.a	Build and upgrade inclusive and safe schools	
6.3	Improve water quality, wastewater treatment and safe reuse	
6.4	Increase water-use efficiency and ensure freshwater supplies	
7.2	Increase global percentage of renewable energy	
7.3	Double the improvement in energy efficiency	
8.2	Diversify, innovate and upgrade for economic productivity	
9.1	Develop sustainable, resilient and inclusive infrastructure	
12.5	Substantially reduce waste generation	<ul style="list-style-type: none"><li>○ BDO Resource Consumption, <i>page 117-118</i></li><li>○ BDO Network Bank Resource Consumption, <i>page 118</i><ul style="list-style-type: none"><li>- Breakdown of BDO Emissions for Scope 1, 2, 3, <i>page 119</i></li></ul></li></ul>
Pursuing Partnerships for Impact		
5.7	Equal rights to economic resources, property ownership and financial services	<ul style="list-style-type: none"><li>● Partnerships with Government Agencies<ul style="list-style-type: none"><li>○ Financial Education Programs, Recognition for Financial Inclusion of Armed Forces Personnel, <i>page 128-131</i></li></ul></li><li>● Partnerships with Private Sector and NGOs, <i>page 131</i></li></ul>
8.2	Diversify, innovate and upgrade for economic productivity	
13.3	Build knowledge and capacity to meet climate change	

# Human Capital Sustainability Strategy

Strengthening Business Resilience		
Target		Section, page
1.3	Implement social protection systems	<ul style="list-style-type: none"><li>● Employee Profile<ul style="list-style-type: none"><li>○ Employee Count, New Hires, Employee Separations, Leave Availments, Training and Development, Skills Upgrade, Employee Functions, Workers Who are Not Employees, Promotions, Gender Diversity by location, level, age group, Occupational Health and Safety, <i>page 96-97</i></li></ul></li><li>● Human Capital Development<ul style="list-style-type: none"><li>○ A human-centered culture and organizations: BDO Human Resources, <i>page 98</i></li><li>○ Driving Equal Opportunity Employment, <i>page 98</i><ul style="list-style-type: none"><li>- Labor Relations, <i>page 99</i></li><li>- Driving Career Progression, <i>page 99</i></li><li>- Building HR Capability, <i>page 99</i></li><li>- Value Proposition in Employee Performance and Promotion Management, <i>page 100</i></li><li>- Promoting Employee Health and Well-being, <i>page 100</i></li><li>- Promoting Employee Engagement, <i>page 101</i></li><li>- New Policy on Confidentiality of HR Information, <i>page 102</i></li><li>- Best Employer Brand for 2024 LinkedIn Talent Awards, <i>page 102</i></li><li>- Q&amp;A with Graduates of the 2024, <i>page 102</i></li></ul></li><li>○ Nurturing Learning and Development<ul style="list-style-type: none"><li>- Business Upskilling, <i>page 104</i></li></ul></li><li>○ Pilot Integration of Sustainability Key Result Areas, <i>page 104</i></li><li>○ Capability-Building in Environmental, Social and Governance (ESG) and Sustainability<ul style="list-style-type: none"><li>- Sustainability Capability-Building, <i>page 105</i></li><li>- Executive Briefing Series, <i>page 106</i></li><li>- 3Es Strategy, <i>page 107</i></li></ul></li></ul></li></ul>
1.4	Equal rights to ownership, basic services, technology and economic resources	
3.4	Reduce mortality from non-communicable diseases and promote mental health	
3.8	Achieve universal health coverage	
4.4	Increase the number of youth and adults with relevant skills for financial success	
4.6	Universal literacy and numeracy	
4.7	Ensure education for sustainable development and global citizenship	
8.3	Promote policies to support job creation and growing enterprises	
8.5	Achieve full and productive employment and decent work for all	
8.6	Reduce proportion of youth not in employment	
8.8	Protect labor rights and promote safe working environments	
10.2	Promote universal social, economic and political inclusion	
10.4	Adopt fiscal and social policies that promote equality	
Pursuing Partnerships for Impact		
2.1	Universal access to safe and nutritious food	<ul style="list-style-type: none"><li>● Employee Volunteer Program, <i>page 134</i><ul style="list-style-type: none"><li>○ Case Study: Making Fin-Ed More Engaging for Filipinos, <i>page 135</i></li><li>○ Case Study: Finding Hope in Health Centers Affected by Disasters, <i>page 136</i></li><li>○ Employee Volunteer Program Map, <i>page 137</i></li></ul></li></ul>
2.2	End all forms of malnutrition	
4.7	Ensure education for sustainable development and global citizenship	
4.a	Upgrade education facilities	
14.1	Reduce marine pollution	
14.2	Restore marine and coastal ecosystems	
15.2	Restore degraded forests and substantially increase afforestation and reforestation	
17.16	Enhance the global partnership for sustainable development	

## Disaster Response Sustainability Strategy

Mainstreaming Sustainable Banking		
Target		Section, page
1.5, 11.5, 13.1	Build resilience to environmental, economic and social disasters	<ul style="list-style-type: none"> <li>● Sustaining a Safe Work Environment, <i>page 101</i></li> </ul>
Pursuing Partnerships for Impact		
1.4	Equal rights to ownership, basic services, technology and economic resources	<ul style="list-style-type: none"> <li>● BDO Foundation Impact, <i>page 126-127</i></li> <li>● Scaling and Mainstreaming Financial Inclusion: BDO Foundation, <i>page 128</i> <ul style="list-style-type: none"> <li>○ Disaster Response                             <ul style="list-style-type: none"> <li>- Map: Increasing adaptation of communities: Rehabilitating RHUs and building classrooms, <i>page 132</i></li> </ul> </li> <li>○ Relief Operations, <i>page 132</i></li> <li>○ Rehabilitation of Rural Health Units, <i>page 133</i></li> <li>○ Christmas Gift-Giving Program, <i>page 133</i></li> <li>○ Employee Volunteer Program, <i>page 134</i> <ul style="list-style-type: none"> <li>- Case Study: Making Fin-Ed More Engaging for Filipinos, <i>page 135</i></li> <li>- Case Study: Finding Hope in Health Centers Affected by Disasters, <i>page 136</i></li> <li>- Gift giving and relief operations map, <i>page 137</i></li> <li>- Employee Volunteer Program Map, <i>page 137</i></li> </ul> </li> </ul> </li> </ul>
1.5, 11.5, 13.1	Build resilience to environmental, economic and social disasters	
2.3	Double the productivity and incomes of small-scale food producers	
3.1	Reduce maternal mortality	
3.2	End preventable deaths under 5 years of age	
3.3	Fight communicable diseases	
3.4	Reduce mortality from non-communicable diseases and promote mental health	
4.3	Equal access to affordable technical, vocational and higher education	
4.4	Increase the number of people with relevant skills for financial success	
4.6	Universal literacy and numeracy	
4.a	Build and upgrade inclusive and safe schools	
9.3	Increase access to financial services and markets	
10.2	Promote universal social, economic and political inclusion	
14.1	Reduce marine pollution	
15.2	Restore degraded forests and substantially increase afforestation and reforestation	
16.6	Develop effective, accountable and transparent institutions	
17.16	Enhance the global partnership for sustainable development	



## Governance-based Sustainability Strategy

Strengthening Business Resilience		
Target		Section, page
5.5	Ensure full participation in leadership and decision-making	<ul style="list-style-type: none"> <li>● Economic Impact, <i>page 78</i></li> <li>● Good Governance to Create a Sustainable Future, <i>page 79</i></li> <li>● Our Board of Directors and Governance Structure                             <ul style="list-style-type: none"> <li>○ Board Composition, Screening of Directors, Board Diversity, Selection and Appointment of Senior Executive Management, Review of Bank's Mission, Vision, and Strategic Plans, <i>page 80-82</i></li> </ul> </li> <li>● Improving Board Effectiveness                             <ul style="list-style-type: none"> <li>○ Board Performance, Continuing Education for Directors, Chairperson of the Board, Independent and Non-Executive Directors' Meeting, <i>page 82-83</i></li> </ul> </li> <li>● Board-level Committees                             <ul style="list-style-type: none"> <li>○ Executive Committee (ExCom), Board Audit Committee (BAC), Corporate Governance Committee (CorGov), Trust Committee (TrustCom), Risk Management Committee (RMC), Nominations Committee (NomCom), Compensation Committee (CompenCom), Information Technology Steering Committee (ITSC), Related Party Transactions Committee (RPTC), <i>page 84-87</i></li> </ul> </li> <li>● Compliance with the SEC Code of Corporate Governance, <i>page 87-88</i></li> <li>● Independent Control Functions                             <ul style="list-style-type: none"> <li>○ Compliance, <i>page 88-89</i></li> <li>○ Internal Audit, <i>page 89</i></li> </ul> </li> <li>● Corporate Policies and Practices                             <ul style="list-style-type: none"> <li>○ BDO Code of Conduct and Business Ethics, <i>page 89-90</i></li> <li>○ Internal Fraud, Breach of the Code, or other Unethical/Illegal Activities, <i>page 90</i></li> <li>○ Disclosure of Sensitive/Confidential Matters to Management (Whistleblowing), <i>page 90</i></li> <li>○ Acceptance/Solicitation of Gifts, Bribery, Corruption, and Anti-Competitive Behavior, <i>page 90</i></li> <li>○ Anti-Money Laundering, Counter-Terrorist Financing, and Proliferation Financing (AML Risk Assessment, AML Training, Anti-Online Sexual Abuse and Exploitation of Children, <i>page 91-92</i></li> <li>○ Tax Governance (including Country-by-country reporting), <i>page 92-93</i></li> <li>○ Building Trust on Technology (Data Privacy and Protection, Cybersecurity), <i>page 94-95</i></li> </ul> </li> </ul>
16.2	Protect children from abuse, exploitation, trafficking and violence	
16.3	Promote the rule of law and ensure equal access to justice	
16.4	Combat organized crime and illicit financial and arms flows	
16.5	Substantially reduce corruption and bribery	
16.6	Develop effective, accountable and transparent institutions	
16.7	Ensure responsive, inclusive and representative decision-making	
17.1	Mobilize resources to improve domestic revenue collection	
17.16	Enhance the global partnership for sustainable development	

		<ul style="list-style-type: none"> <li>● Consumer Protection Practices <ul style="list-style-type: none"> <li>○ Customer Experience Philosophy, Board and Management Oversight on Customer Concerns, Customer Assistance Management System (CAMS), Process for Handling of Customer Concerns, Training for Customer Assistance, Listening to Customers Needs, Customer Contact Center, <i>page 120-122</i></li> </ul> </li> <li>● Supply Chain and Approach to Procurement, <i>page 122</i></li> </ul>
<b>Pursuing Partnerships for Impact</b>		
16.6	Develop effective, accountable and transparent institutions	<ul style="list-style-type: none"> <li>● Stakeholder Communication Campaign, <i>page 138-139</i></li> </ul>
16.7	Ensure responsive, inclusive and representative decision-making	<ul style="list-style-type: none"> <li>○ Asia Transition Finance Study Group - Public-Private Sector Collaboration to De-Risk Transition Finance, <i>page 139</i></li> <li>○ Eco-Business Unlocking Capital for Sustainability - Board Governance – Stewardship for a Global Transition, <i>page 140-141</i></li> <li>● BDO Speaking Engagements: Local, Regional, Global, <i>page 142-144</i></li> </ul>

# Independent Assurance Statement

## Introduction

DNV AS Philippine Branch ('DNV'), has been commissioned by BDO Unibank Inc. (Securities and Exchange Commission Identification Number: 34001, hereafter referred to as 'BDO or 'the Company') to undertake an independent assurance of the Company's sustainability/non-financial disclosures reported in its Sustainability Report covering the calendar year 2024 (hereafter referred to as 'Report').

The disclosures have been prepared by BDO:

- in accordance with requirements of Global Reporting Initiative (GRI) sustainability reporting standards 2021
- Task Force on Climate-Related Disclosures (TCFD) recommendations on climate-related financial disclosures
- in reference to the International Financial Reporting Standards (IFRS) 1 and 2
- UN Sustainable Development Goals
- Sustainability Accounting Standards Board (SASB) Standards and
- Greenhouse Gas Protocol: *A Corporate Accounting and Reporting Standard*

DNV has carried out assurance engagement in accordance with DNV's VeriSustain™ protocol, V6.0, which is based on our professional experience and international assurance practice, and the international standard in Assurance Engagements, ISAE 3000 (revised) - *Assurance Engagements other than Audits or Reviews of Historical Financial Information*. DNV's VeriSustain™ Protocol has been developed in accordance with the most widely accepted reporting and assurance standards. Apart from DNV's VeriSustain™ protocol, DNV team has also followed ISO 14064-3 - *Specification with guidance for the verification and validation of greenhouse gas statements*; to evaluate indicators of Greenhouse gases.

The intended user of this assurance statement is BDO.

We have not performed any work, and do not express any conclusion, on any other information that may be published outside of the Report and/or on Company's website for the current reporting period.

## Responsibilities of the Management of BDO and of the Assurance Provider

The Management of BDO has the sole responsibility for the preparation of the Report and is responsible for all information disclosed in the Report. The company is responsible for maintaining processes and procedures for collecting, analyzing and reporting the information and also, ensuring the quality and consistency of the information presented in the Report. BDO is also responsible for ensuring the maintenance and integrity of its website and any referenced disclosures on their website. In performing this assurance work, DNV's responsibility is to the Management of the Company; however, this statement represents our independent opinion and is intended to inform the outcome of the assurance to the stakeholders of the Company.

## Scope, Boundary and Limitations

The agreed scope of work included a limited level of assurance of the information on non-financial performance/indicators which were disclosed in the Report prepared by BDO based on the GRI Topic-specific Standards for the identified material topics for the activities undertaken by the Company during the reporting period 01/01/2024 to 31/12/2024. The reported topic boundaries of non-financial performance are based on the internal and external materiality assessment covering Company's operations as brought out in the 'About the Report' section in the report.

Boundary of the assessment covers the performance of BDO's operation in the Philippines that fall under the direct operational control of the Company's Legal structure. Based on the agreed scope with the Company, the boundary of assurance covers 170 offices and 1,222 branches within the Philippines.

### Inherent Limitation(s):

DNV's assurance engagements are based on the assumption that the data and information provided by the Company to us as part of our review have been provided in good faith, are true, and is free from material mis-statements. The assurance scope has the following limitations:

- The assurance engagement considers an uncertainty of  $\pm 5\%$  based on materiality threshold for estimation/measurement errors and omissions.
- DNV has not been involved in evaluation or assessment of any financial data/performance of the company. DNV does not take any responsibility of the financial data reported in the Sustainability reports of the Company.
- The assessment is limited to data and information within the defined Reporting Period. Any data outside this period is not considered within the scope of assurance.

- Data outside the operations specified in the assurance boundary is excluded from the assurance, unless explicitly mentioned otherwise in this statement.
- The assurance does not cover the Company's statements that express opinions, claims, beliefs, aspirations, expectations, aims, or future intentions. Additionally, assertions related to Intellectual Property Rights and other competitive issues are beyond the scope of this assurance.
- The assessment does not include a review of the Company's strategy or other related linkages expressed in the Report. These aspects are not within the scope of the assurance engagement.
- The assurance does not extend to mapping the Report with reporting frameworks other than those specifically mentioned. Any assessments or comparisons with frameworks beyond the specified ones are not considered in this engagement.
- Aspects of the Report that fall outside the mentioned scope and boundary are not subject to assurance. The assessment is limited to the defined parameters.
- The assurance engagement does not include a review of legal compliances. Compliance with legal requirements is not within the scope of this assurance, and the Company is responsible for ensuring adherence to relevant laws.

DNV expressly disclaims any liability or co-responsibility for any decision a person or an entity may make based on this Independent Assurance Statement.

## Assurance process

As part of the assurance process, a multi-disciplinary team of assurance specialists performed assurance work for selected sites of BDO. We adopted a risk-based approach, that is, we concentrated our assurance efforts on the issues of high material relevance to the Company's business and its key stakeholders. We carried out the following activities:

Limited Level of Assurance
Reviewed the disclosures in the report. Our focus included general disclosures, management processes, principle wise performance (essential indicators, and leadership indicators) and any other key metrics specified under the reporting framework.
Understanding the key systems, processes and controls for collecting, managing and reporting the non-financial disclosures in report.
Walk-through of key data sets. Understand and test, on a sample basis, the processes used to adhere to and evaluate adherence to the reporting principles.
Collect and evaluate documentary evidence and management representations supporting adherence to the reporting principles.
Interviews with the senior managers responsible for management of disclosures. We were free to choose interviewees and interviewed those with overall responsibility of monitoring, data collation and reporting the selected indicators.
DNV audit team conducted on-site audits for corporate offices and sites. Sample based assessment of site-specific data disclosures was carried out. We were free to choose sites for conducting our assessment.
Reviewed the process of reporting as defined in the assessment criteria.

## Conclusion

On the basis of the limited level of assessment undertaken, nothing has come to our attention to suggest that the disclosures are not fairly stated and are not prepared, in all material aspects, in accordance with the reporting criteria. Without affecting our assurance opinion, we provide the following observations against the principles of VeriSustain™:

### Materiality

*The process of determining the issues that are most relevant to an organization and its stakeholders.*

The Report explains out the materiality assessment process carried out by the Company which has considered concerns of internal and external stakeholders, and inputs from peers and the industry, as well as issues of relevance in terms of impact for BDO's business. The list of topics has been prioritized, reviewed and validated, and the Company has indicated that there is no change in material topics from the previous reporting period.

*Nothing has come to our attention to suggest that the Report does not meet the requirements related to the Principle of Materiality.*

### Stakeholder inclusiveness

*The participation of stakeholders in developing and achieving an accountable and strategic response to Sustainability.*

The Report brings out the stakeholders who have been identified as significant to BDO, as well as the modes of engagement established by the Company to interact with these stakeholder groups. The key topics of concern and needs of each stakeholder group which have been identified through these channels of engagement are further brought out in the Report.

*Nothing has come to our attention to suggest that the Report does not meet the requirements related to the Principle of Stakeholder Inclusiveness.*

## Responsiveness

*The extent to which an organization responds to stakeholder issues.*

The Report adequately brings out the Company's policies, strategies, management systems and governance mechanisms in place to respond to topics identified as material and significant concerns of key stakeholder groups.

*Nothing has come to our attention to believe that the Report does not meet the requirements related to the Principle of Responsiveness.*

## Reliability

*The accuracy and comparability of information presented in the report, as well as the quality of underlying data management systems.*

The Report brings out the systems and processes that the Company has set in place to capture and report its performance related to identified material topics across its reporting boundary. The majority of information mapped with data verified through our assessments with BDO's management teams and process owners at the Corporate Office and sampled sites within the boundary of the Report were found to be fairly accurate and reliable. Some of the data inaccuracies identified in the report during the verification process were found to be attributable to transcription, interpretation, and aggregation errors. These data inaccuracies have been communicated for correction and the related disclosures were reviewed post correction.

*Nothing has come to our attention to believe that the Report does not meet the principle of Reliability.*

## Completeness

*How much of all the information that has been identified as material to the organization and its stakeholders is reported?*

The Report brings out the Company's performance, strategies and approaches related to the environmental, social and governance issues that it has identified as material for its operational locations coming under the boundary of the report, for the chosen reporting period while applying and considering the requirements of Principle of Completeness.

*Nothing has come to our attention to suggest that the Report does not meet the Principle of Completeness with respect to scope, boundary and time.*

## Neutrality

*The extent to which a report provides a balanced account of an organization's performance, delivered in a neutral tone.*

The Report brings out the disclosures related to BDO's performance during the reporting period in a neutral tone in terms of content and presentation, while considering the overall macroeconomic and industry environment.

*Nothing has come to our attention to suggest that the Report does not meet the requirements related to the Principle of Neutrality.*

## Statement of Competence and Independence

DNV applies its own management standards and compliance policies for quality control, which are based on the principles enclosed within ISO IEC 17029:2019 – *Conformity assessment – General principles are requirements for validation and verification bodies*, and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards, and applicable legal and regulatory requirements.

We have complied with the DNV Code of Conduct<sup>1</sup> during the assurance engagement. DNV's established policies and procedures are designed to ensure that DNV, its personnel and, where applicable, others are subject to independence requirements (including personnel of other entities of DNV) and maintain independence where required by relevant ethical requirements. This engagement work was carried out by an independent team of sustainability assurance professionals. DNV was not involved in the preparation of any statements or data included in the Report except for this Assurance Statement for internal use of BDO.

## Purpose and Restriction on Distribution and Use

This assurance statement, including our conclusion has been prepared solely for the Company in accordance with the agreement between us. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Management of the Company for our work or this report.

For DNV AS Philippine Branch,

**Gangwar,  
Vishal**

Digitally signed by  
Gangwar, Vishal  
Date: 2025.04.14  
13:10:32 +08'00'

**Vishal Gangwar**

Lead Verifier,  
Sustainability Services

**Kakaraparthi,  
Venkata  
Raman**

Digitally signed  
by Kakaraparthi  
Venkata Raman  
Date: 2025.04.14  
12:22:48 +05'30'

**Venkata Raman Kakaraparthi**

Assurance Reviewer,  
Sustainability Services

**Justine Repalam**

(Verifier)

<sup>1</sup> DNV Corporate Governance & Code of Conduct - <https://www.dnv.com/about/in-brief/corporate-governance.html>

25/03/2025

DNV AS Philippine Branch is part of DNV, a global provider of certification, verification, assessment and training services, helping customers to build sustainable business performance. [www.dnv.com](http://www.dnv.com)

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# Sustainability and ESG Awards and Recognition

## **Top Sustainability Advocates in Asia**

(2021–2024)

*Asia Corporate Excellence & Sustainability Awards (ACES) 2024*

## **Best Bank for ESG in the Philippines**

*Euromoney Awards for Excellence 2024*

## **3G Green Innovation and Solution Award for Green Bond Framework**

*Global Good Governance Awards 2024*

## **Five Golden Arrows ASEAN Corporate Governance Scorecard (ACGS)**

*2024 Golden Arrow Awards*

## **Platinum Awardee**

(2010–2024)

## **Best Sustainability Team**

*The Asset ESG Corporate Awards 2024*

## **Best Advance in Responsible Finance**

*Retail Banker International Asia Trailblazer Awards 2024*

## **BDO Foundation for Financial Inclusion Initiative of the Year – Philippines**

(2023–2024)

*Asian Banking & Finance Retail Banking Awards 2024*

## **BDO Unibank, Asian Excellence awardee**

(2011–2024)

## **Best Investor Relations Company (Philippines) awardee**

(2011–2024)

## **Best Corporate Communications awardee**

(2014–2015, 2017–2024)

## **Asia's Best CSR awardee**

(2020–2024)

## **Sustainable Asia awardee**

(2020–2024)

*Corporate Governance Asia 14th Asian Excellence Award 2024*

## **BEST INVESTMENT BANK**

### **BDO Capital & Investment Corporation**

## **Best Sustainability-Linked Transaction and Best Local Currency Bond Deal of the Year in Southeast Asia**

(Joint lead underwriter and joint bookrunner for Ayala Land, Inc.'s PHP6 billion Sustainability-Linked Bond Tranche I and Ayala Land, Inc.'s PHP8 billion Sustainability-Linked Bond Tranche II)

*Alpha Southeast Asia 18th Annual Best Deal & Solution Awards 2024*

## **Best Syndicated Loan Deal of the Year 2024**

(Issue manager, arranger, and bookrunner for New NAIA Infrastructure Corporation's PHP80 billion Term Loan Facility)

*Alpha Southeast Asia 18th Annual Best Deal & Solution Awards 2024*

## **Best Mid-Cap Equity Deal of the Year**

(Domestic lead manager and joint bookrunner for Citicore Renewable Energy Corporation's PHP5.3 billion IPO)

*Alpha Southeast Asia 18th Annual Best Deal & Solution Awards 2024*

## **Best Blue Bond in Southeast Asia and Most Innovative Deal of the Year 2024**

(Joint lead underwriter and joint bookrunner for Maynilad Water Services, Inc.'s PHP15 billion Blue Bonds)

*Alpha Southeast Asia 18th Annual Best Deal & Solution Awards 2024*

## **Green Deal of the Year – Philippines**

(Joint issue manager and joint lead underwriter for ACEN Corporation's PHP25 billion Preferred Shares)

*Asian Banking & Finance Corporate and Investment Banking Awards 2024*

## **Renewable Energy Deal of the Year – Battery**

(Mandated lead arranger and bookrunner for SMGP BESS Power, Inc.'s PHP40 billion Syndicated Term Loan Facility)

*The Asset Triple A Sustainable Infrastructure Awards 2024*

## **Transport Deal of the Year**

(Mandated lead arranger and bookrunner for SMC Mass Rail Transit 7, Inc.'s PHP100 billion Syndicated Term Loan Facility)

*The Asset Triple A Sustainable Infrastructure Awards 2024*

## **Best Infrastructure Deal, Highly Commended, Southeast Asia Best Infrastructure Deal in the Philippines**

(Issue manager, arranger, and bookrunner for New NAIA Infrastructure Corporation's PHP80 billion Term Loan Facility)

*FinanceAsia Achievement Awards 2024*

# Memberships in Associations 2-28

ACI Philippines The Financial Markets Association Inc.

Association of Bank Compliance Officers, Inc.

Association of Bank Remittance Officers, Inc.

Association of Credit Executives in the Tourism Industry Inc.

Association of Philippine Correspondent Bank Officers, Inc.

Australian - New Zealand Chamber of Commerce Philippines, Inc.

Bank Marketing Association of the Philippines

Bank Security Management Association of the Philippines Incorporated

Bankers Association of the Philippines

Bankers Institute of the Philippines, Inc.

British Chamber of Commerce of the Philippines, Inc.

Clearing Officers Club, Inc.

Credit Card Association of the Philippines, Inc.

Dutch Chamber of Commerce in the Philippines, Inc.

Employers Confederation of the Philippines

Financial Executives Institute of the Philippines

French Chamber of Commerce in the Philippines - Le Club Inc.

Fund Managers Association of the Philippines, Inc. (FMAP)

German-Philippine Chamber of Commerce & Industry Inc.

Information Security Officers Group (ISOG) Inc.

Information Systems Audit and Control Association, Inc. (ISACA)

Institute of Internal Auditors Philippines, Inc.

International Monetary Conference

Japanese Chamber of Commerce and Industry of Cebu, Inc.

Korean Chamber of Commerce Philippines (KCCP) Inc.

Makati Business Club Inc.

Malaysia Chamber of Commerce and Industries Philippines, Inc.

Management Association of the Philippines

Money Market Association of the Philippines, Inc. (MART)

National Association of Securities Broker Salesmen, Inc.

People Management Association of the Philippines

Philippine Association of National Advertisers, Inc.

Philippine Association of Stock Transfer and Registry Agencies, Inc.

Philippine Chamber of Commerce & Industry, Inc.

Philippine Payments Management, Inc.

Shareholders Association of the Philippines, Inc.

Singapore Philippines Association Inc.

Spanish Chamber of Commerce in the Philippines

The American Chamber of Commerce of the Philippines, Inc. (AMCHAM Philippines)

The Canadian Chamber of Commerce of the Philippines, Inc.

The Japanese Association Manila Inc.

The Japanese Chamber of Commerce and Industry of the Philippines, Inc.

The Philippines-Japan Society, Inc.

Trust Officers Association of the Philippines, Inc.



# Corporate Information

## COMPANY HEADQUARTERS

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The 2024 BDO Sustainability Report is produced by the Sustainability Office and can be viewed and downloaded online at [www.bdo.com.ph/sustainability-report](http://www.bdo.com.ph/sustainability-report).

The 2024 BDO Annual Report and the Financial Supplements can be viewed and downloaded online at [www.bdo.com.ph/annual-report](http://www.bdo.com.ph/annual-report).

BDO Unibank is regulated by the Bangko Sentral ng Pilipinas.  
<https://www.bsp.gov.ph>

For concerns, please visit any BDO branch near you or reach us through any of the channels listed in the Consumer Assistance page of our website: <https://www.bdo.com.ph/consumer-assistance>. Deposits are insured by PDIC up to ₱1 Million\* per depositor. The BDO, BDO Unibank and other BDO-related trademarks are owned by BDO Unibank, Inc. All Rights Reserved.

\* Effective March 15, 2025.

## INVESTOR AND SUSTAINABILITY INQUIRIES

BDO Unibank, Inc. welcomes inquiries from analysts, investors, and the financial community.

### **BDO Investor Relations & Corporate Planning**

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