# Financial Highlights

#### Resources



#### **Gross Customer Loans**



# **Deposit Liabilities**



# Capital Funds



## Net Income\*



\* attributable to shareholders of the parent bank

### **2021 NET INCOME**

₱42.8 billion Up 51% YoY

FINANCIAL & OPERATING HIGHLIGHTS  BALANCE SHEET (in billion Php)  Resources  Trading and Investment Securities Liquid Assets Gross Customer Loans Deposits Equity <sup>1/</sup> INCOME STATEMENT (in billion Php)  Net Interest Income Non-Interest Income Gross Operating Income Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>2/</sup> FINANCIAL PERFORMANCE INDICATORS	3,623.7 616.3 1,168.2 2,400.2 2,820.9 424.5 131.3 61.4 192.7 119.9	3,374.9 508.8 1,040.9 2,263.7 2,610.2 393.0 133.7 55.2	7% 21% 12% 6% 8% 8%	3,466.0 498.0 1,037.9 2,351.6 2,751.7 423.5	3,235.4 399.5 920.9 2,224.5 2,548.3	7% 25% 13% 6%
Resources Trading and Investment Securities Liquid Assets Gross Customer Loans Deposits Equity <sup>1/</sup> INCOME STATEMENT (in billion Php) Net Interest Income Non-Interest Income Gross Operating Income Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>2/</sup>	616.3 1,168.2 2,400.2 2,820.9 424.5 131.3 61.4 192.7	508.8 1,040.9 2,263.7 2,610.2 393.0	21% 12% 6% 8% 8%	498.0 1,037.9 2,351.6 2,751.7	399.5 920.9 2,224.5	25% 13%
Trading and Investment Securities Liquid Assets Gross Customer Loans Deposits Equity <sup>17</sup> INCOME STATEMENT (in billion Php) Net Interest Income Non-Interest Income Gross Operating Income Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>27</sup>	616.3 1,168.2 2,400.2 2,820.9 424.5 131.3 61.4 192.7	508.8 1,040.9 2,263.7 2,610.2 393.0	21% 12% 6% 8% 8%	498.0 1,037.9 2,351.6 2,751.7	399.5 920.9 2,224.5	25% 13%
Liquid Assets Gross Customer Loans Deposits Equity <sup>17</sup> INCOME STATEMENT (in billion Php) Net Interest Income Non-Interest Income Gross Operating Income Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>27</sup>	1,168.2 2,400.2 2,820.9 424.5 131.3 61.4 192.7	1,040.9 2,263.7 2,610.2 393.0	12% 6% 8% 8%	1,037.9 2,351.6 2,751.7	920.9 2,224.5	13%
Gross Customer Loans Deposits Equity <sup>1/</sup> INCOME STATEMENT (in billion Php)  Net Interest Income Non-Interest Income Gross Operating Income Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>2/</sup>	2,400.2 2,820.9 424.5 131.3 61.4 192.7	2,263.7 2,610.2 393.0	6% 8% 8%	2,351.6 2,751.7	2,224.5	
Deposits Equity <sup>1/</sup> INCOME STATEMENT (in billion Php)  Net Interest Income Non-Interest Income Gross Operating Income Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>2/</sup>	2,820.9 424.5 131.3 61.4 192.7	2,610.2 393.0 133.7	8% 8%	2,751.7		6%
Equity <sup>1/</sup> INCOME STATEMENT (in billion Php)  Net Interest Income  Non-Interest Income  Gross Operating Income  Operating Expenses  Pre-provision Profit  Allowance for Credit Losses  Net Profit <sup>2/</sup>	424.5 131.3 61.4 192.7	393.0	8%		2 548 3	
INCOME STATEMENT (in billion Php)  Net Interest Income  Non-Interest Income  Gross Operating Income  Operating Expenses  Pre-provision Profit  Allowance for Credit Losses  Net Profit <sup>2/</sup>	131.3 61.4 192.7	133.7		423.5		8%
Net Interest Income Non-Interest Income Gross Operating Income Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>2</sup> /	61.4 192.7		20/		392.1	8%
Non-Interest Income Gross Operating Income Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>2</sup> /	61.4 192.7		20/			
Gross Operating Income Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>2</sup> /	192.7	55.2	-270	123.9	127.3	-3%
Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>2/</sup>			11%	40.6	37.3	9%
Operating Expenses Pre-provision Profit Allowance for Credit Losses Net Profit <sup>2/</sup>		188.9	2%	164.5	164.6	0%
Pre-provision Profit Allowance for Credit Losses Net Profit <sup>2/</sup>		112.6	6%	93.6	90.1	4%
Net Profit <sup>2/</sup>	72.8	76.3	-5%	70.9	74.5	-5%
Net Profit <sup>2/</sup>	17.1	30.2	-44%	16.8	29.6	-43%
	42.8	28.2	51%	42.7	28.6	49%
THANOIAL FERI ORMANOL INDIOATORS	12.0	20.2	01/0		20.0	7070
Profitability						
Return on Average Common Equity	10.5%	7.6%		10.5%	7.6%	
Return on Average Common Equity	10.3%	7.5%		10.3%	7.6%	
Return on Average Equity  Return on Average Assets	1.2%	0.9%			0.9%	
	1.2%	0.9%		1.3%	0.9%	
Margins and Liquidity	4.00/	4 40/		4.00/	4.00/	
Net Interest Margin	4.0%	4.4%		4.0%	4.3%	
Gross Customer Loans to Deposit Ratio	85.1%	86.7%		85.5%	87.3%	
Liquid Assets to Total Assets	32.2%	30.8%		29.9%	28.5%	
Liquidity Coverage Ratio	145.4%	127.1%		145.9%	129.0%	
Net Stable Funding Ratio	123.5%	122.0%		123.1%	122.0%	
Cost Efficiency						
Cost to Income Ratio	62.2%	59.6%		56.9%	54.7%	
Cost to Average Assets Ratio	3.4%	3.4%		2.8%	2.8%	
Asset Quality						
NPL Ratio <sup>3/</sup>	2.8%	2.6%		2.7%	2.5%	
NPL Cover <sup>4/</sup>	111.2%	109.5%		113.5%	111.8%	
Capital and Leverage						
CET 1 Ratio <sup>5/</sup>	13.6%	13.2%		13.1%	12.7%	
Tier 1 Ratio <sup>5/</sup>	13.8%	13.4%		13.3%	12.9%	
Capital Adequacy Ratio <sup>5/</sup>	14.7%	14.4%		14.2%	13.8%	
Countercyclical Buffer <sup>6/</sup>	0.0%	0.0%		0.0%	0.0%	
Basel III Leverage Ratio	10.3%	10.2%		9.9%	9.8%	
Assets to Equity	8.5x	8.6x		8.2x	8.3x	
DISTRIBUTION NETWORK AND MANPOWER	0.57	0.07		0.2	0.57	
Branches	1,544	1,472	5%	1,193	1,184	1%
ATMs <sup>7/</sup>		4,439		4,152	4,164	0%
	4,484		1%			-1%
Employees	38,873	38,756	0%	32,314	32,573	
Officers	19,805	18,844	5%	15,165	14,583	4%
Staff	19,068	19,912	-4%	17,149	17,990	-5%
SHAREHOLDER INFORMATION						
Market Value						
Share Price (in Php)	120.70	106.80	13%			
Market Capitalization (in billion Php)	529.33	468.24	13%			
Valuation						
Basic Earnings per Share (in Php)	9.68	6.37	52%			
Diluted Earnings per Share (in Php)	9.66	6.37	52%			
Book Value per Share (in Php)	95.26	88.11	8%			
Price-Earnings Ratio	12.5x	16.8x				
Price to Book Value	1.3x	1.2x				
Dividends	2.070	2.27				
Cash Dividends Paid to Common Shareholders	5.3	5.3		5.3	5.3	
(in billion Php)	5.5	5.5		0.0	5.5	
Cash Dividends per Common Share (in Php)	1.20	1.20				
Dividend Payout Ratio <sup>8/</sup>	12.3%	18.6%				
Dividend Yield <sup>9/</sup>	1.1%	1.1%				

- Notes:
  All financial data based on SEC format unless otherwise indicated

  Total capital accounts, inclusive of minority interest and preferred shares

  Net Income attributable to shareholders of the parent bank

  Per BSP Circular 941

  Per BSP Circular 1011

  Based on audited financial statements

  Currently set at 0% by the BSP per Circular 1024 Section 1

  On-site, off-site and mobile ATMs only, does not include Cash Accept Machines (CAMs) and Self-Service Teller Machines (STMs)

  Cash dividends paid during the year divided by net profit for the year

  Cash dividends per common share paid during the year divided by average daily closing price for the year