



Via ODiSy

22 April 2010

**PHILIPPINE STOCK EXCHANGE, INC.**

Philippine Stock Exchange Centre  
Exchange Road, Ortigas Center  
Pasig City

Attention: Ms. Janet A. Encarnacion  
Head

Ms. Sheena Paula H. Pedrieta  
Analyst  
Disclosure Department

Gentlemen:

We reply to your request for clarification regarding the news article entitled "BDO share sale raises \$270 million" published in today's issue of BusinessWorld (Internet Edition), the pertinent portion of which reads:

"BANCO de Oro Unibank (BDO) on Tuesday sold new common shares worth \$100 million to institutional investors mostly outside the Philippines, while the Henry Sy-led SM Group-the bank's controlling shareholder-at the same time sold some of its shares in the bank worth \$20 million....."

As disclosed last Monday, 19 April 2010, we confirm that part of the US\$250 million capital raised by the Bank was a "top-up" offering of US\$100 million worth of common shares. A total of 107,320,482 existing common shares were sold to certain foreign institutional investors. Consequently, the Bank agreed to issue to the selling shareholder 107,320,482 new common shares of the Bank at a per share subscription price of PhP41.50, or an aggregate subscription amount of PhP4.45 Billion. The "top-up" offering and the subscription will close simultaneously tomorrow, 23 April 2010 and PhP4.45 Billion will flow into BDO as new capital. The Offer Price was based on market, computed using the volume weighted average price of BDO shares on the Philippine Stock Exchange, without any discount. The new capital raised will be used to support



the Bank's medium-term growth objectives and further reinforce its position in the Philippine banking industry.

We also confirm that due to strong demand from institutional investors, the Sy group sold, as part of the "top-up" offering, 21.5 million common shares worth US\$20 million at a selling price of PhP41.50 per share. The sale is expected to improve share liquidity.

We trust we have adequately replied to your request.

Thank you.

Very truly yours,

A handwritten signature in black ink, appearing to read 'Elmer B. Serrano', with a long, sweeping horizontal stroke extending to the right.

**ELMER B. SERRANO**  
Corporate Information Officer